Registered No: 2087867

# **Future Electronics Limited**

**Report and Financial Statements** 

31 December 2020



# **Company Information**

## **Directors**

G B Oliver A Shepherd

## **Secretary**

K Carton

## **Auditors**

Ernst & Young LLP Apex Plaza Forbury Road Reading RG1 1YE

## **Bankers**

BNP Paribas 10 Harewood Avenue London NW1 6AA

## **Registered Office**

Future House The Glanty Egham Surrey TW20 9AH

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The directors present their strategic report and the financial statements for the year ended 31 December 2020.

#### Review of the business

The principal activities during the year continued to be the management of customers' supply chain requirements, in particular the design, distribution and support of semi-conductor and lighting solutions.

The Company's key financial indicators during the year were as follows:

	2020	2019	Change	Change
	£000	£000	£000	%
Turnover	727,752	720,662	7,090	1.0
Gross profit %	12.2%	13.2%	(1.0%)	(7.6)
Operating profit	2,922	3,785	(863)	(22.8)
Profit after tax	12,650	13,407	(757)	(5.6)
Total equity	273,645	260,995	12,650	4.9
Net current assets	321,212	233,030	88,182	37.8

Turnover increased by 1.0% (2019 – 5% increased). Although the impact of Covid was strongly felt across the sector in the early part of the year, the second half saw a strong recovery resulting in slight growth year on year and acquisition of market share as a result of not being heavily invested in the industries most hard hit by the shutdowns.

Sales, General and Administration Costs (SGA) decreased by 6.3%. Most notably this was most heavily influenced by a reduction in travel costs and associated expenses as a result of the lockdowns put in place in all the countries in which the Company trades.

The increase in volume has added approximately £0.8m to the Gross Profit (GP). The reduction in GP percentage has decreased Gross Margin by approximately £7.4m, giving a total decrease of £6.6m, (2019 – decrease of £24.2m). The decrease in SGA costs, has positively impacted operating profit by £5.9m, giving an overall decrease in operating profit of £0.9m (2019 – decrease of £29.9m).

Income from shares in group undertakings was £12.2m in 2020 compared to £12.5m in 2019, reducing profit on ordinary activities before interest and taxation by £0.3m (2019: £7.1m).

Net current assets have increased by 38% (2019 – 21% decreased), or £88.2m (2019 – £62.5m), reflecting a decrease in stock of £5.4m (2019 – £7.5m decrease), an increase in debtors of £21.2m (2019 – £15.8m decrease), and an increase in net cash of £5.7m (2019 – £18.0m decrease) and a decrease in creditors (<1year) of £66.6m (2019 - £21.3m increase). This is consistent with the movement in trading performance noted above, other than the movement in creditors, which is due to the reclassification in the classification of an intercompany loan that will now expire at the end of 2022 from short-term to long-term.

### Principal risks and uncertainties

The Company has identified the principal risks that it faces, and its reaction to them, as follows:

#### Market risk

The European Electronic Component market is subject to fluctuations of demand by customers. These fluctuations are linked to the economic cycles of the region and each individual country as well as the migration of manufacturing activity to lower cost locations. The Company manages its exposure to these fluctuations by monitoring working capital, restricting dependence on large customers and maintaining close working relationships with suppliers.

#### Financial risk management

The Company manages its interest rate risk exposure, as interest on the group loan is an annually agreed fixed rate of interest.

The Company manages its foreign currency risk exposures on the sale of goods overseas where possible by invoicing in the same currency that the goods were purchased in. In addition, where the buying and selling currencies are mismatched, the Company attempts to include contractual terms to enable a variable rate to be invoiced in the event of significant currency movements.

The Company assesses the creditworthiness of new customers before commencing trade with them. Based on this, authorised credit line limits are set. A proactive approach to the identification and control of bad and doubtful debts is operated as well as a group insurance policy against uncollectible receivables.

### Competitive risk

The Company is at risk from changes in market trading conditions driven by consumer demand and the level of competition in the marketplaces in which the company operates. The Company attempts to offset such risks by maintaining a diversified portfolio of products and suppliers and by extending the geographical marketplaces in which it operates.

## Legislative and business environment risk

Unanticipated changes in the legislative framework in which the company operates could affect its future results from operations. In addition, the Company buys and sells products in many different countries exposing it to the additional risks of their legislatures as well as economic, political and business environmental risks. The Company continuously assesses these environments and decides what actions to take to limit its risk following such examination, up to the withdrawal from markets considered to hold a prohibitive level of risk.

#### **COVID-19 Virus**

Throughout 2020 the Company took appropriate measures to protect staff whilst safeguarding the business. The Company had already adopted the technology required to be able to work from home before the pandemic struck and so was well placed to make a swift transition to a new business model. In between lockdowns we allowed employees back into the office on a voluntary basis based on a rotation of staff and having taken significant measures to make the offices Covid-proof. Currently employees are still working from home but will be allowed back into the office, again on a rotational basis, when government guidelines allow and assuming that in the view of the directors, this can be done whilst still keeping the staff safe. Throughout the pandemic, the Company has not furloughed any staff or benefitted from any government incentive schemes.

Our experience is that we adapted well to the changed circumstances. Our distribution centre in Leipzig continued to operate with a full team. Additionally, stringent measures, and daily checks were carried out, and to date there have been no cases of infection reported.

Our suppliers and customers took the measures they felt appropriate to their situations and national laws. Our supply and level of inventory was sufficient to enable us to continue to operate without disruption.

## Principal risks and uncertainties (continued)

#### **COVID-19 Virus (continued)**

During the spring of 2020 many customers, particularly in France, Spain and Italy closed temporarily, resulting in a weaker second quarter, however the business strengthened significantly in Q3 and Q4, with an increasing backlog of orders.

2021 is showing significant growth with the first half of 2021 growing over 30% in turnover compared to prior year in US dollars. The industry is benefitting from resurgent demand driven by all sectors, but in particular those associated with 5G network projects and the automotive sectors

#### **Brexit**

In June 2016 the United Kingdom voted in a referendum to leave the European Union. In January 2020 the Withdrawal Agreement was signed, agreeing the terms of the departure of the UK from the EU. A transition period was agreed until the end of 2020. Since the start of 2021 the Company has been operating under the new legislature. The Company took many precautions to ensure that UK customers would not be impacted by providing them with additional inventory and extended payment terms. Although the new process has proved cumbersome, particularly given the worldwide shortage of semiconductors and passive components, we have managed the situation successfully. It remains the view of the Directors that the implementation of the decisions in 2021 has not had a materially negative effect on the Company. It should be noted that majority of the Company's business is outside of the UK, being supplied from the distribution centre in Germany, and has therefore not been affected by these changes.

# Statement by the Directors in performance of their statutory duties in accordance with S172 (1) Companies Act 2006

The directors consider that both individually and together they have acted in the way they consider, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole (having regard to the stakeholders and matters set out in s172 (1) (a-f) of the Act) in the decisions taken during the year ended 31 December 2019. This forms part of the directors' statement required under section 414CZA of the Companies Act 2006.

Through the actions detailed below, the directors have worked to ensure that the long-term objectives of the business are met and its reputation maintained

#### Customers

The Company works closely with its customers to understand and address their business requirements in order to further the success of the respective businesses in partnership.

Senior management (including company directors) meet regularly with key strategic partners, which provides valuable insights into customers' issues, challenges and opportunities.

### **Employees**

Matters affecting employees are communicated via the management structure to enable employees to be aware of the Company's strategy and performance. As a key component of making the Company a great place to work, wellbeing initiatives have been successfully delivered during the year including private health insurance, social club, cycle schemes, eyesight testing' life-style management programs and training 5 'mental health first aiders' who are available to support all employees. The Company also rolled out a compulsory online management training course on 'Mental Health Awareness'.

Statement by the Directors in performance of their statutory duties in accordance with S172 (1) Companies Act 2006 (continued)

### **Suppliers**

Company suppliers are fundamental to the success of its business. Key supplier relationships are managed at an executive level across the Future Electronics organisation globally, regionally and locally.

#### Community and environment

The Company is committed to managing the wider social and environmental impacts of its operations. Reference is made to the Future Electronics website for details of the 'Code of Conduct', 'Environmental Policy' and 'Modern Slavery and Human Trafficking Statement'.

On behalf of the Board

G B Oliver

Director

29 September 2021

Registered No. 2087867

## **Directors' report**

The directors present their report and financial statements for the year ended 31 December 2020.

#### Results and dividends

The profit for the year after taxation amounted to £12.7m (2019 – profit of £13.4m). No dividend was paid to Future Electronics Management Services Ltd (2019 – £nil).

#### **Future developments**

The Company is committed to strengthening its market position across EMEA and continues to invest in improving its presence, efficiency and effectiveness in all locations to achieve that aim.

### Going concern

A financial review of the results and group financial position occurs each month with the Board of Future Electronics Limited (FEL) and the Board of Future Electronics Inc. The group has considerable financial resources together with established long-term relationships with a number of customers, suppliers and advisors. As a consequence, the directors believe that the group is well placed to manage its business risks successfully.

As mentioned in the Strategic report under the principal risks and uncertainties, Covid-19 has not had a significant negative impact on the Company in relation to it's going concern status. The Company is trading profitably, with positive cash flow and a strong balance sheet forecasted throughout the going concern assessment period of 12 months from approval of the financial statements. In addition, the Company has a letter of support from the ultimate parent company, Future Electronics Inc., committing to provide continuing financial support in the event the Company is unable to meet its obligations itself.

Whilst the consequences of the COVID-19 pandemic have been far-reaching, the impact on the industries in which the company serves, with the exception of the transportation sector, has been limited. The demand for electronic components has continued to be relatively strong, and despite the overall industry suffering a circa 15% reduction in the first part of 2020 vs 2019, FEL achieved some top-line growth in 2020 vs 2019. In 2021, as anticipated, some of the market went into supply shortage as demand exceeded supply in these areas. As a result of this, the company experienced record breaking EMEA revenues in Q1 and Q2, and are on track for a record Q3 as this high level of demand continues. The directors expect demand to continue to be strong beyond that, as countries begin electronic intensive infrastructure projects such as the roll out of 5G and all of the products that become enabled by that. In assessing going concern, the Directors have noted the following matters:

- In 2020 FEL had operating profit of £2.9m on turnover of £728m. PBT was £12.9m and net income £12.6m.
- The forecast for 2021 is operating profit of £5.3m on turnover of £847m. PBT is forecast at £13.6m and net income £12.8m;
- As at December 2020 current assets totalled £408m. Forecast for December 2021 is £441m. This
  includes £189m of inventory and £246m of trade debtors;
- Agreements with suppliers provide a level of return rights and subsidised inventory write-offs. Typically write-offs to our results have not exceeded the 0.5%-1% range. Therefore, the majority of this value would be convertible to cash;
- As noted above, management of credit terms is very strict and as a result bad debts tend not to exceed 0.1% of receivables. FY 2020 was 0.02%. Again this asset has very high liquidity;
- Short-term payables are forecast at £107m at December 2021, compared to £87m at December 2020;
- Intercompany loan funding of £75.5m is in place until 1 December 2022 at an interest rate of 2.29%; and

## **Directors' report**

### Going concern (continued)

Excluding the investment in subsidiaries and fixed assets, at 31 December 2020 the company has circa £274m of net assets (Inventory - £191m; Trade Debtors - £204m; Cash - £13m; Short Term Creditors - £(87m); Long-Term Creditors - £(75.5m) that are highly liquid. This compares to total SG&A costs annualised at around £86m (Commissions to subsidiary promotional entities - £36m; Interco Charges (incl. Distribution centre recharge) - £21m; Compensation - £18m; Rent and Rates - £2.6m; Freight out - £2.1m; Other - £6m), before any potential restructuring. Therefore, indicating that the company has significant financial headroom.

The Company also has access to additional cash resources through its ability to call on its investments to pay dividends but this is not expected to be required based on the forecasts for the assessment period.

After making due enquiries, considering the impact of Covid-19 and the access to funds, potential downside scenarios, and strength of the ultimate parent undertaking, Future Electronics Inc. who have provided a letter of support, the Directors have a reasonable expectation that the Company has adequate resources to continue in operation during the going concern assessment period of 12 months from approval of the financial statements. Accordingly, the directors have prepared the financial statements on a going concern basis.

#### **Directors**

The directors who served the company during the year were as follows:

G B Oliver

A Shepherd

## Charitable contributions

In the current year the Company supported charities in the areas of medical research and child welfare. Contributions during the year amounted to £1,944 (2020 - £2,542).

#### **Employee involvement**

During the year, the policy of providing employees with information about the Company has continued. Regular meetings are held between management and employees to allow a free flow of information and ideas.

#### Disabled employees

The Company gives full and fair consideration to applications for employment made by disabled persons, having regard to their particular aptitudes and abilities, and is committed to continuing the employment of, and arranging the appropriate training for, employees who may become disabled persons during the period when they were employed by the Company. Also, the Company will endeavour to ensure that as far as possible the training, career development and promotion of disabled persons is the same as for other employees.

## **Directors' report**

### **Streamlined Energy and Carbon Reporting**

This is the first year of reporting under the new Streamlined Energy & Carbon Reporting requirements.

#### Methodology

The following methodology was applied in the preparation and presentation of this data:

- The Greenhouse Gas Protocol published by the World Business Council for Sustainable Development and the World Resources Institute (the "WBCSD/WRI GHG Protocol").
- Application of appropriate emission factors to the Company's activities to calculate GHG emissions.
- Scope 2 reporting method application of location-based emission factor for electricity supplies.
- Inclusion of all the applicable Kyoto gases, expressed in carbon dioxide equivalents, or CO<sub>2</sub>e.
- Presentation of gross emissions as the Company does not purchase carbon credits (or equivalents).
- Presentation of annual energy use.

#### **Absolute Emissions**

The total Scope 1, 2 and Scope 3 GHG emissions from the Company's operations in the year ending 31st December 2020 were:

• 382.9 tonnes of CO<sub>2</sub> equivalent (tCO<sub>2</sub>e) using a 'location-based' emission factor methodology for Scope 2 emissions.

Scope 1 emissions from onsite combustion of natural gas.

Scope 2 emissions from purchased electricity using the location-based method.

Scope 3 emissions from fuel for personal cars and hire cars for business use.

### **Intensity Ratios**

As well as reporting the absolute emissions, the Company's GHG emissions are reported below on the following intensity ratios. These were decided as the most appropriate metrics for the Company.

- 0.05 tCO<sub>2</sub>e per square meter of occupied space using the location-based method
- 1.11 tCO<sub>2</sub>e per FTE employee

### Target and Baselines

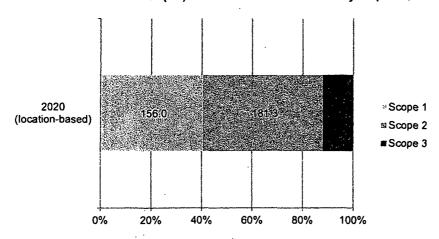
The Company's objective is to maintain or reduce its GHG emissions per square meter of occupied space and per FTE employee each year and will report each year whether it has been successful in this regard.

## **Directors' report**

## **Streamlined Energy and Carbon Reporting (continued)**

### **Key Figures**

Future Electronics (UK) Ltd - Breakdown of emissions by scope



### **Total Energy Use**

The total energy use for the Company for FY2020 was 1,754,519 kWh.

		2020			
	Electricity	Gas	Personal car use	Hire car use	Total Energy Use (kWh)
Electricity/fuel	777,690	848,306	•	-	1,625,996
Mileage claimed	-	-	128,007	516	128,523

### **Energy Efficiency Actions**

Due to the COVID pandemic, improvement opportunities were limited, but nonetheless we were still able to make some positive changes during the year at the UK HQ building in Egham:

- Continued with the program to replace existing halogen lights with more energy-efficient LEDs.
   A further 35 LEDs change with an estimated additional annual saving of 6,898 kWh.
- Night guard now instructed to turn all building lighting off by 10pm provided no staff in building.
- AHU filters upgraded to reduce required run-time and consequent energy consumption, which saved additional energy while the office was unoccupied more often during the COVID pandemic.
- Some Light Control Systems were converted to Passive Infrared Sensors as part of an ongoing upgrade program.

# **Directors' report**

### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having. Made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

#### **Auditors**

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

On behalf of the Board

G B Oliver

Director

29 September 2021

## Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

to the members of Future Electronics Limited

### **Opinion**

We have audited the financial statements of Future Electronics Limited for the year ended 31 December 2020 which comprise the Income Statement, the Statement of Total Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes 1 to 23, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

to the members of Future Electronics Limited

### Other information (continued)

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 12, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

to the members of Future Electronics Limited

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and management.

#### Our approach was as follows:

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the company and determined that the most significant are those that relate to the reporting framework (Financial Reporting Standard 102 (FRS 102) and the Companies Act 2006) and the relevant tax compliance regulations in the United Kingdom.
- We understood how Future Electronics Limited is complying with those frameworks by making enquiries of management and those charged with governance to understand how the company maintains and communicates its policies and procedures in these areas. Our audit procedures were designed to either corroborate or provide contrary evidence, the results of which were followed up appropriately. Specifically, we have completed a board minute review to understand procedures in place and verify they are in line with the frameworks.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by meeting with management within various parts of the business to understand where they considered there was susceptibility to fraud. We considered the programmes and controls that the Company has established to address risks identified, or that otherwise prevent, deter and detect fraud; and how senior management monitors those programmes and controls. Where this risk was higher, we performed incremental audit procedures to address each identified fraud risk. These procedures included:
  - O The vouching of a statistical sample to source evidence, monthly analytical review and the deployment of data analytics in our execution of journal entry testing procedures to respond to the risk of overstatement of supplier rebate arrangements.
  - O Trade receivable existence testing (through external circularisation and vouching to source evidence such as invoices, delivery notes and bank statements), the deployment of data analytics in our execution of both journal entry testing procedures and our revenue correlation assessment, monthly analytical review, post balance sheet date credit note evaluation and a revenue cut-off assessment to respond to the risk of inappropriate revenue recognition.

to the members of Future Electronics Limited

# Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud (continued)

Based on this understanding we designed our audit procedures to identify noncompliance with such
laws and regulations. Our procedures involved a review of board minutes to identify any
noncompliance with laws and regulations, assessment of financial statement disclosures to ensure
compliance with relevant reporting frameworks and enquiries of management and those charged with
governance.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

### Use of our report

• This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Tristan Allen (Senior statutory auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Reading

30 September 2021

# **Statement of Total Comprehensive Income**

for the year ended 31 December 2020

	Notes	2020 £000	2019 £000
Turnover	4 .	727,752	720,662
Cost of sales	_	(638,923)	(625,190)
Gross Profit		88,829	95,472
Sales, general and administration costs		(85,907)	(91,687)
Operating Profit	5	2,922	3,785
Income from shares in group undertakings	_	12,187	12,548
Profit on ordinary activities before interest and taxation		15,109	16,333
Interest receivable and similar income	8	374	858
Interest payable and similar charges	8	(2,592)	(3,284)
Net interest payable arid similar charges	8 _	(2,218)	(2,426)
Profit on ordinary activities before taxation		12,891	13,906
Tax on profit on ordinary activities	9	(241)	(499)
Profit for the financial year	-	12,650	13,407
Other comprehensive income:		•	
Recycling of derivative financial instruments			
Other comprehensive income, net of tax	_	12,650	13,407
Total comprehensive income for the year	<b>6</b> 034	12,650	13,407

The notes on page 21 to 38 form part of these financial statements.

# Statement of financial position

## at 31 December 2020

		•	
		2020	2019
	Notes	£000	£000
Fixed assets			
Tangible assets	10	1,215	1,388
Investments	11 _	28,194	28,193
		29,409	29,581
Current assets			
Stocks	12	187,958	196,180
Debtors: amounts falling due within one year	13	204,364	183,050
Cash at bank and in hand	14	13,254	7,525
		405,576	386,755
Creditors: amounts falling due within one year	15 _	(84,224)	(153,725)
Net current Assets		321,352	233,030
Total assets less current liabilities	_	350,761	262,611
Creditors: amounts falling due after more than one year	16	(75,500)	-
Provisions for liabilities	17 _	(1,616)	(1,616)
Net Assets		273,645	260,995
Capital and reserves			
Called up share capital	18	169,789	169,789
Share premium		13,325	13,325
Profit and loss		90,531	77,881
Equity		273,645	260,995
Share premium Profit and loss	18 	13,325 90,531	13,325 77,881

The financial statements for company registration number 2087867 were approved and authorised for issue by the Board and were signed on its behalf by:

G B Oliver

Director

29 September 2021

The notes on page 21 to 38 form part of these financial statements.

# Statement of changes in equity

for the year ended 31 December 2020

	Called up share capital £000	Share premium £000	Hedging reserve £000	Profit and loss £000	Total equity £000
At 1 January 2019	169,789	13,325	_	64,474	247,588
Profit for the year	_	_	_	13,407	13,407
Other comprehensive income for the year:					
Increase in share capital/premium	_	<u>-</u> _			
At 1 January 2020	169,789	13,325	_	77,881	260,995
Profit for the year	_		-	12,650	12,650
Other comprehensive income for the year:	•				
Increase in share capital/premium		· 	<u></u>		
Balance at 31 December 2020	169,789	13,325		90,531	273,645

## Statement of cash flows

for the year ended 31 December 2020

·		2020	2019
	Note	£000	£000
Cash used in operations	20	(1,760)	(8,240)
Interest paid		(2,592)	(3,284)
Interest received		374	858
Tax paid	_	(1,376)	(4,967)
Net cash used in operating activities	_	(5,354)	(15,633)
Purchase of PPE		(298)	(1,042)
Net decrease/in investments		~	424
Dividends received	_	12,187	12,548
Net cash generated from investing activities	_	11,889	11,930
Increase in share premium		~	-
Issue of additional share capital	_		
Net cash generated from financing activities	_		
Net increase/(decrease) in cash and cash equivalents		6,535	(3,703)
Cash and cash equivalents including bank overdrafts at the			
beginning of the period	_	5,505	9,208
Net cash and cash equivalents at the end of the year		12,040	5,505
Reconciliation of net cash and cash equivalents			
Cash and cash equivalents (disclosed within current assets)		13,254	7,525
Bank overdraft (disclosed within current liabilities)	_	(1,214)	(2,020)
Net cash and cash equivalents at the end of the year	_	12,040	5,505

at 31 December 2020

#### 1. General information

Future Electronics Limited (the Company) is engaged in the management of customers' supply chain requirements, in particular, the design, distribution and support of semi-conductor and lighting solutions. The Company is a private limited company and is incorporated and domiciled in the UK. The address of its registered office is Future House, The Glanty, Egham, Surrey TW20 9AH.

### 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation

The financial statements have been prepared in accordance with Financial Reporting Standard 102, "The Financial Reporting Standard Applicable in the UK and the Republic of Ireland" (FRS 102). The financial statements have been prepared on the going concern basis, under the historical cost convention except for derivative financial instruments which are measured at fair value, and in accordance with the Companies Act 2006.

The financial statements have been prepared in sterling which is the Company's functional currency and rounded to the nearest £000.

#### Going Concern

A financial review of the results and group financial position occurs each month with the Board of Future Electronics Limited (FEL) and the Board of Future Electronics Inc. The group has considerable financial resources together with established long-term relationships with a number of customers, suppliers and advisors. As a consequence, the directors believe that the group is well placed to manage its business risks successfully.

As mentioned in the Strategic report under the principal risks and uncertainties, Covid-19 has not had a significant negative impact on the Company in relation to its going concern status. The Company is trading profitably, with positive cash flow and a strong balance sheet forecasted throughout the going concern assessment period of 12 months from approval of the financial statements. In addition, the Company has a letter of support from the ultimate parent company, Future Electronics Inc., committing to provide continuing financial support in the event the Company is unable to meet its obligations itself.

Whilst the consequences of the COVID-19 pandemic have been far-reaching, the impact on the industries in which the company serves, with the exception of the transportation sector, has been limited. The demand for electronic components has continued to be relatively strong, and despite the overall industry suffering a circa 15% reduction in the first part of 2020 vs 2019, FEL achieved some top-line growth in 2020 vs 2019. In 2021, as anticipated, some of the market went into supply shortage as demand exceeded supply in these areas. As a result of this, the company experienced record breaking EMEA revenues in Q1 and Q2, and is on track for a record Q3 as this high level of demand continues. The Directors expect demand to continue to be strong beyond that, as countries begin electronic intensive infrastructure projects such as the roll out of 5G and all of the products that become enabled by that. In assessing going concern, the Directors have noted the following matters:

- In 2020 FEL had operating profit of £2.9m on turnover of £728m. PBT was £12.9m and net income £12.6m:
- The forecast for 2021 is operating profit of £5.3m on turnover of £847m. PBT is forecast at £13.6m and net income £12.8m;
- As at December 2020 current assets totalled £408m. Forecast for December 2021 is £441m. This
  includes £189m of inventory and £246m of trade debtors;

#### at 31 December 2020

## 2. Summary of significant accounting policies (continued)

- Agreements with suppliers provide a level of return rights and subsidised inventory write-offs.
   Typically write-offs to our results have not exceeded the 0.5%-1% range. Therefore, the majority of this value would be convertible to cash;
- As noted above, management of credit terms is very strict and as a result bad debts tend not to exceed 0.1% of receivables. FY 2020 was 0.02%. Again this asset has very high liquidity;
- Short-term payables are forecast at £107m at December 2021, compared to £87m at December 2020;
- Intercompany loan funding of £75.5m is in place until 1 December 2022 at an interest rate of 2.29%; and
- Excluding the investment in subsidiaries and fixed assets, at 31 December 2020 the company has circa £274m of net assets (Inventory £191m; Trade Debtors £204m; Cash £13m; Short Term Creditors £(87m); Long-Term Creditors £(75.5m) that are highly liquid. This compares to total SG&A costs annualised at around £86m (Commissions to subsidiary promotional entities £36m; Interco Charges (incl. Distribution centre recharge) £21m; Compensation £18m; Rent and Rates £2.6m; Freight out £2.1m; Other £6m), before any potential restructuring. Therefore, indicating that the company has significant financial headroom.

The Company also has access to additional cash resources through its ability to call on its investments to pay dividends but this is not expected to be required based on the forecasts for the assessment period.

After making due enquiries, considering the impact of Covid-19 and the access to funds, potential downside scenarios, and strength of the ultimate parent undertaking, Future Electronics Inc. who have provided a letter of support, the Directors have a reasonable expectation that the Company has adequate resources to continue in operation during the going concern assessment period of 12 months from approval of the financial statements. Accordingly, the directors have prepared the financial statements on a going concern basis.

#### Consolidation

The Company is a wholly owned subsidiary of Future Electronics Management Services Limited, a company registered in England and Wales. Alonim Investments Inc. is regarded by the directors as being the entity's ultimate parent entity and is incorporated in Canada.

The smallest group of undertakings for which group financial statements are drawn up and of which the Company and its subsidiaries are included is Future Electronics Inc. (incorporated in Canada).

#### Tangible assets

All tangible fixed assets are initially recorded at cost and are stated at cost less accumulated depreciation. Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value - updated if indicators are present that its value has changed, of each asset evenly over its expected useful life, as follows:

Short leasehold improvements - 5 years
Equipment arid fixtures - 5 to 10 years
Computer equipment - 4 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

at 31 December 2020

## 2. Summary of significant accounting policies (continued)

#### Investments

Investments in other group companies are carried at cost. The Company assesses potential impairments to its investments when events or changes in circumstances indicate that the carrying amount may not be fully recoverable. If necessary, an impairment loss is recognised as the difference between the carrying value and the recoverable amount of the investment. Recoverable amount is determined based on the greater of fair value less costs to sell or value in use.

## Revenue recognition

Revenue is recognised when the significant risk and rewards of ownership of the goods have passed to the buyer, when the price to the buyer is determinable and collectability is reasonably assured. Risk and rewards of ownership pass depending on terms of agreement with the customer, typically with most agreements this is on delivery. Revenue is measured at the fair value of consideration received, excluding VAT and other sales taxes or duty.

Interest income is recognised as interest accrues using the effective interest method, and dividend income when the right to receive dividend is obtained.

#### Stocks

Stock, including consignment inventory, is stated at the lower of cost and net realisable value including provision for any slow moving or obsolete items. Cost is purchase price including the cost to bring the stock into its present location less trade discounts and is computed on a weighted average cost basis. Net realisable value is based on estimated selling price less any further costs expected to be incurred on disposal.

#### Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exception:

• Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### Foreign currencies

Transactions in foreign currencies are recorded at the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All exchange differences are taken to the statement of comprehensive income.

#### Provisions of liabilities

A provision is recognised when the company has a legal or constructive obligation as a result of a past event, the amount of the obligation can be estimated reliably, and it is probable that an outflow of funding will be required to settle the obligation.

at 31 December 2020

## 2. Summary of significant accounting policies (continued)

#### Provisions of liabilities (continued)

The Company has applied a pre-tax rate in order to take account of the time value of money on future obligations and benefits arising from a lease agreement to arrive at the value of a leasehold dilapidation provision.

Provision for the expected costs of leasehold dilapidations are recognised when there is an obligation to restore the building to its original condition, such cost is provided for over the term of the lease through the income statement on a straight-line basis over the shorter of the period to the first rent review or the life of the lease. The obligation will be relinquished when the lease has ended.

#### Operating leases

Rentals payable under operating leases are charged in the profit and loss account on a straight-line basis over the lease term. Lease incentives are recognised over the lease term.

#### **Pensions**

The Company makes payments into a defined contribution pension scheme for all eligible and enrolled employees. As such the amounts are charged to the statement of comprehensive income in the period in which they become payable.

#### Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at banks and in hand and short-term deposits with an original maturity date of three months or less. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

#### Financial instruments

Financial assets

The Company's financial assets include cash, trade and other debtors.

Cash and cash equivalents comprise balances on bank financial statements, cash in transit and cash floats held in the business.

Trade and other debtors that have fixed or determinable payments that are not quoted in an active market are classified as debtors. Trade debtors are measured initially at transaction price and subsequently at amortised cost using the effective interest method, less any impairment. Impairment is only recognised when there is objective evidence of an impairment.

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the Statement of Total Comprehensive Income in sales, general and administration costs. At the end of each reporting period, the company assesses whether there is objective evidence of impairment of any financial assets that are measured at cost or amortised cost. If there is objective evidence of impairment, the company recognises an impairment loss in profit or loss immediately.

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all the risks and rewards of ownership of the assets to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of the ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

at 31 December 2020

## 2. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

Financial liabilities

Equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Basic financial liabilities including trade and other payables and interest bearing loans and borrowing, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the liability is measured at the present value of the future payments discounted at a market rate of interest.

Basic financial liabilities, other than short term payables, are subsequently carried at amortised cost, using the effective interest rate method. The effective interest rate amortisation is included in interest payable and similar expenses in the income statement.

Short term trade and other payables with no stated interest rate which are payable within one year are recorded at transaction price.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited directly to equity.

#### Impairment of assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired, If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount in order to determine the extent of the impairment loss. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

Impairment losses on continuing operations are recognised in the income statement in those expense categories consistent with the function of the impaired asset.

For assets where an impairment loss subsequently reverses, the carrying amount of the asset or cash generating unit is increased to the revised estimate of its recoverable amount, not to exceed the carrying amount that would have been determined, net of depreciation, had no impairment losses been recognised for the asset or cash generating unit in prior years. A reversal of impairment loss is recognised immediately in the income statement, unless the asset is carried at a revalued amount when it is treated as a revaluation increase.

#### Loan stock

Loan stock which is a basic financial instrument is initially recorded at the present value of future payments discounted at a market rate of interest. Subsequently, it is measured at amortised cost using the effective interest method.

at 31 December 2020

### 3. Critical accounting estimates and judgements

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. These can affect the amounts recognised in the financial statements for assets, liabilities, revenues and expenses, as well as issues with regards to contingent liabilities.

The estimates and assumptions that are deemed by the Board to be the most important for an understanding of the financial statements are discussed below.

#### Impairment of Investments, property, plant and equipment

The Company tests whether any of its investments have suffered any impairment. The carrying value of the asset in the financial statements is compared to the recoverable amount of the investment at the year end. Recoverable amount is determined based on the greater of fair value less costs to sell or value in use.

Other fixed assets are depreciated or amortised over their estimated useful lives to their estimated residual values. Both the estimated useful life and the residual value are reviewed at least at each financial year-end

#### Stock

Stock is valued at the lower of cost and net realisable value. Due allowance is made for obsolete and slow-moving items by consulting with persons who are experts in this field as to the most likely value of such items. However, a change in demand or a new innovation subsequent to the publishing of these financial statements could change such judgements. Stock obsolescence provision at 2020 year-end is £1,404,000 (2019 -£1,293,000).

#### Accounts receivable

The Company has a highly sophisticated process for managing debtors including the credit limits offered to customers. All customers are given a risk assessment rating on a quarterly or bi-annual basis and all receivables balances are reviewed at year end for collectability. Any individual receivable for which collection is considered improbable – based on objective evidence – is provided for, however without knowing all individual circumstances of a customer, the actuality could differ from this judgement. Accounts receivable provision at 2020 year-end is £141,000 (2019 – £636,000).

#### Income taxes

The Company makes a provision for corporation tax based on estimates of certain matters. If the final determination of HMRC differs from such estimates, then the difference will impact the period during which the determination is made. There are no uncertain tax positions at year end.

#### Disputes

The Company can be party to disputes and legal proceedings in the ordinary course of business. Management consults with legal experts in relation to legal disputes, and other experts both internal and external for other disputes in the ordinary course of business. Any dispute that is deemed to have a likely ultimate negative impact on the financial statements is provided at the best estimate of the cost to the Company. Such amounts are reviewed regularly.

### Dilapidation costs

An estimate has been made of the cost to restore the Company's leasehold properties to their original conditions on lease termination and such cost provided for over the term of the lease. Whilst Chartered Surveyors have advised the Company in this calculation, there will be some variation when the actual cost is incurred.

## at 31 December 2020

#### 4. Turnover

Turnover represents the amounts derived from the sale of goods supplied by the Company, net of value added tax and trade discounts. All turnover arises from continuing operations. An analysis of turnover, destination by geographical market has not been provided on the grounds that, in the opinion of the Directors, it would be seriously prejudicial to the interests of the Company.

### 5. Operating Profit

This is stated after charging/(crediting):

	2020	2019
	£000	£000
Wages and salaries	15,245	15,497
Social security costs	1,645	1,674
Defined pension contributions	493	463
Total Staff costs	17,383	17,634
Depreciation of owned assets	356	371
Operating lease charges - land and buildings	2,120	2,120
Operating lease charges – plant and machinery	_	3
Write down of inventory	44	91
Foreign exchange loss/(gain)	(1,216)	4,154
Audit fees payable to the Company's auditors	89	80

### 6. Directors' remuneration

Certain directors' remuneration has been borne by the Company's immediate parent undertaking Future Electronics Management Services Limited. The directors do not believe that it is practicable to apportion this amount between their services as directors of the Company and their services as directors of the fellow subsidiary companies. The directors participate in the Company's defined contribution scheme on the same terms as other employees.

The remuneration is disclosed within the immediate parent undertaking's financial statements. The total remuneration paid to the directors in the parent undertaking's financial statements is £383k (2019 – £426k).

## 7. Staff

The average monthly number of employees, including the directors, during the year was as follows:

	2020	2019
Sales	46	53
General and administration	287	295

## at 31 December 2020

8.	Interest income and expense		
		2020	2019
		£000	£000
	Interest receivable and similar income		
	Bank interest receivable	374	858
	Total interest received and similar income	374	858
	Interest payable and similar charges		
	Bank interest payable	. (287)	(1,131)
	Interest payable to group companies	(2,305)	(2,153)
	Total interest payable and similar charges	(2,592)	(3,284)
		2020	2019
		£000 ·	£000
	Net finance cost		
	Interest income	374	858
	Interest expense	(2,592)	(3,284)
	Net finance cost	(2,218)	(2,426)
9.	Тах		
	(a) Tax on profit ordinary activities		
	The tax charge is made up as follows:		,
		2020	2019
		£000	£000
	Current tax:		
	Tax expense included in profit or loss		
	UK corporation tax charge on profits for the year	302	369
	Adjustments in respect of prior periods	(40)	33_
	Total current tax	262	402
	Total deferred tax	(21)	97
	Tax on profit on ordinary activities	241	499

### at 31 December 2020

## 9. Tax (continued)

## (b) Factors affecting tax charge for the year

The tax assessed for the year is lower (2019 - lower) than the standard rate of corporation tax in the UK of 19.00% (2019 - 19.00%). The differences are explained below:

Profit on ordinary activities before tax £000 £000	
Profit on audinary activities before toy 12.801 13.90	6
From on ordinary activities before tax	
Tax on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019 – 19.00%)  2,449  2,64	2
Effects of:	
Income not subject to and expenses not deductible for tax (2,181) (2,28	5)
Depreciation in excess of capital allowances 12 1	2
Adjustment to tax charge in respect of prior periods (39)	9)
Other timing differences - 13	9
Tax charge 241 49	9
The deferred taxation (liability) / asset recognised in the financial statements	
is as follows: 2020 201	9
£000 £00	00
Depreciation in advance of capital allowances 14 2	2
Losses carried forward to future years	-
Other timing differences (29) (1	5)
Total (14)	7
coop	
£000 Provision brought forward as at 1 January 2020 7	
Deferred tax charge / (credit) in the profit and loss account (21)	
Deferred tax charge / (credit) in other comprehensive income	
Provision carried forward as at 31 December 2020 (14)	

It is estimated that £6,000 of timing differences will reverse in the next 12 months after taking into account new originations in that period. This is mainly due to utilisation of capital allowances

In 2020, the deferred taxation (liability) / asset not recognised in the financial statements was as follows:

Total	(205)	_
Other timing differences	(214)	
Rate change on opening balances	9	
	£000	£000
	2020	2019

at 31 December 2020

## 9. Tax (continued)

## (c) Factors that may affect future tax charges

Reductions in the UK corporation tax main rate to 19% (effective from 1 April 2017) and 18% (effective from 1 April 2020) were enacted on 26 March 2016. In the Budget on 16 March 2016, the Chancellor announced a further reduction of the Corporation tax main rate to 17% (effective from 1 April 2020) which was enacted on 15 September 2016. These changes will reduce the Company's future tax charges accordingly. In March 2020, the Chancellor announced that the rate of Corporation tax (effective from 1 April 2020) would be 19% and would remain at 19% for the financial year beginning 1 April 2021.

On March 3<sup>rd</sup> 2021, the Chancellor announced in the Budget, that the headline rate of Corporation Tax would increase from 19% to 25%, with effect from 1 April 2023.

Finance Act 2021, gained Royal Assent on 10 June 2021, therefore these changes to the tax rate have not been reflected in these Financial Statements.

## 10. Tangible fixed assets

	Leasehold improvements £000	Equipment and fixtures £000	Computer equipment £000	Total £000
Cost:				
At 1 January 2020	3,957	652	2,110	6,719
Additions	34	5	259	298
Disposals				
At 31 December 2020	3,991	657	2,369	7,017
Accumulated depreciation and impairment:				
At 1 January 2020	3,733	551	1,162	5,446
Charge for the year	33	47	276	356
Disposals		<u> </u>		
At 31 December 2020	3,766	598	1,438	5,802
Net book value:				
At 31 December 2020	225	59	931	1,215
At 1 January 2020	224	101	948	1,273

#### 11. Investments

	Subsidiary undertakings £000
Cost and net book value:	
At 1 January 2020	28,194
Additions	_
Disposals	
At 31 December 2020	28,194

at 31 December 2020

## 11. Investments (continued)

Name of company	% Holding Principal Activity Country of Incorporation
Future Electronics Austria GmbH	100% Local Distributor Austria
Future Electronics NV	100% Marketing & Technical Belgium
Future Electronics s.r.o	100% Marketing & Technical Czech Rep
Future Electronics NS	100% Marketing & Technical Denmark
Future Electronics OU	100% Marketing & Technical Estonia
Future Electronics Oy	100% Marketing & Technical Finland
Future Electronics S.A.	100% Marketing & Technical France
Future Electronics Deutschland GmbH	100% Local Distributor Germany
Future Electronics Kft.	100% Marketing & Technical Hungary
Future Electronics (Ireland) Limited	100% Local Distributor Ireland
Future Electronics Distribution (Israel) Limited	100% Marketing & Technical Israel
Future Electronics S.r.L	100% Marketing & Technical Italy
Future Electronics UAB	100% Marketing & Technical Lithuania
Future Electronics B.V.	100% Marketing & Technical Netherlands
Future Electronics AS.	100% Local Distributor Norway
Future Electronics Polska S.P.Z.o.o.	100% Marketing & Technical Poland
Future Electronics Portugal Unipessoal LDA	100% Marketing & Technical Portugal
Future Electronics SRL	100% Marketing & Technical Romania
Future Electronics Rus LLC	100% Marketing & Technical Russia
Future Electronics d.o.o.	100% Marketing & Technical Slovenia
FE Trading PTY Limited	100% Local Distributor South Africa
Future Electronics Distribution (Spain) S.L.	100% Marketing & Technical Spain
FAI Electronics AB	100% Marketing & Technical Sweden
Future Electronics Schweiz GmbH	100% Local Distributor Switzerland
Future Electronics Turkey Ltd	100% Local Distributor Turkey

#### The registered addresses for these Investments are:

Future Electronics Austria GmbH - Scheringgasse 2, 1140 Wien, Austria

Future Electronics NV – Bedrijvencentrum Regio Aalst, Industrielaan 4 Erembodegem-Aalst 9320 Belgium

Future Electronics s.r.o. - 4th Floor, East Building, Antala Staska 510/38, Prague, 140 00, Czech Republic

Future Electronics A/S – Skomagervej 130, Vejle, 7100, Denmark

Future Electronics OU - Narva Rd. 13a, Tallinn; 10151. Estonia

Future Electronics Oy - Teknobulevardi 7, 01530 Vantaa. Finland

Future Electronics S.A. - Le Crystalys, 6 Avenue Morane-Saulnier 78140, Velizy-Villacoublay. France

Future Electronics Deutschland GnbH - Maz-Planck-Str. 3, 85609 Ascheim - Domach. Germany.

Future Electronics Kft. - H-1113 Budapest, Nagyszolos ucya 1-153.em. Hungary

Future Electronics (Ireland) Ltd - Block B, The Crescent Building, Northwood Crescent. Northwood,

Santry, Dublin 9, D09C6X8. Ireland

Future Electronics Distribution (Israel) Limited - 2 Maskit Street, Herzliya Pituach 4673302. Israel

Future Electronics S.r.1. - Via Victor Hugo n.4, Milano, Italy

Future Electronics UAB - Taikos av. 151, Kaunas, Rebublic of Lithuania

### at 31 December 2020

## 11. Investments (continued)

Future Electronics BV - 4823 AA Breda, Tinstraat 3. Netherlands

Future Electronics AS - Tevlingvelen 23, 1018 Oslo, 0301 Oslo. Norway

Future Electronics Polska Sp. Z.o.o. - Klopotowskiego 22, Warsaw, 03-717. Poland

F.E. Portugal Unipessoal LDA - Rua Rodrigo Da Fonesca 82, 1250-193, Lisboa. Portugal

Future Electronics S.R.L. - Bulevardul Eroilor 16, Cluj-Napoca 400000. Romania

Future Electronics Rus LLC - 7 Dolgorukovskaya Street, 127006, Moscow. Russia

Future Electronics d.o.o. - Leskoskova cesta 2, 1000 Ljubljana. Slovenia

FE Trading PTY Limited - 89 Welsh Road Estcourt 3310. South Africa

Future Electronics Distribution (Spain) SL - AV. Partenon, 28042, Madrid. Spain

Future Electronics AB - Kista Science Tower and Farogatan 33, 164 51. Sweden

Future Electronics Schweiz GmbH - Grabenwisstrasse 1, 8604 Volketswill. Switzerland

Future Electronics Turkey - Koyzatagi Mah. S.M. Gaith Ongul Sk.No.3 Bagdathoglu Plaza K.9 Kadikoy.

Istanbul. Turkey

#### 12. Stocks

7 mining 200gg and 200gg 101 100mg		
Finished goods and goods for resale	187,958	196,180
	£000	£000
	2020	2019

Included within finished goods is £5.4m (2019 - £4.4m) of stock held on consignment.

Stocks recognised as an expense in the period were £634.2m (2019 - £619.2m).

#### 13. Debtors

2020	2019
£000	£000
155,344	143,580
33,155	22,799
1,928	819
6,621	7,926
5,914	6,405
1,402	1,521
204,364	183,050
	£000 155,344 33,155 1,928 6,621 5,914 1,402

Amounts owed by group undertakings are for the most part trading balances which are repayable on normal commercial terms and are non-interest bearing.

Provision for doubtful debts for the year was £141,000 (2019 – £636,000). A proactive approach to the identification and control of bad and doubtful debts is operated as well as a group insurance policy against uncollectable receivables. Provision for doubtful debts is the gross amount before any insurance claims.

Other debtors includes £140,000 relating to LTIPs, which are receivables falling due in excess of one year.

at 31 December 2020

### 14. Cash and cash equivalents

Up until January 2019, the Company had a revolving Credit Loan with BNP Paribas of \$10m. The interest rate levied on this loan if utilised was the Overnight USD rate+ 0.75%.

## 15. Creditors: amounts falling due within one year

	2020	2019
	£000	£000
Trade payables	43,301	31,824
Amounts owed to group undertakings	12,311	91,759
Corporation tax		-
Bank overdraft	1,214	2,020
Other creditors	_	119
Accruais	27,398	28,003
	84,224	153,725

Amounts owed to group undertakings includes the intercompany loan stock of £75.5m from FE Luxfinco Services Sarl. It was unsecured and repayable on 31 December 2020 (fell due within one year in 2019.) Interest is payable at 2.29% per annum (2019 – 2.75%). This loan has subsequently been renegotiated and now expires at the end of 2022. The remaining balance represents for the most part trading balances which are repayable on normal commercial terms and are non-interest bearing. For those elements which remain outstanding for longer periods and assume the substance of financing, interest is charged at an arm's length rate, being 50 basis points above 12 month LIBOR for UK companies, 12 month Euribor for Eurozone companies and 12 month Applicable Federal Rate for other companies.

A £73k accrual is included within Accruals in relation to an ongoing legal claim (2019 – £69k), This increase in 2020 was due to the movement in the EUR to GBP exchange rate.

#### 16. Creditors: amounts falling due after more than one year

Loan – owed to group company	75,500	
	£000	£000

The intercompany loan stock of £75.5m is from FE Luxfinco Services Sarl. It is unsecured and repayable on 31 December 2022. Interest is payable at 2.29% per annum (2019 - 2.75%).

### 17. Provisions for liabilities

	Diiapiaation
	S
	£000
At 1 January 2020	1,616
Additions to the income statement	· <del></del>
Additions to fixed assets	-
Amounts utilised against the provision	
At 31 December 2020	1,616

Dilanidation

### at 31 December 2020

## 18. Issued share capital

Allotted, called up and fully paid	No.	2020 £000	No.	2019 £000
Ordinary shares of £1 each	169,788,984	169,789	169,788,984	169,789

#### **Share Premium account**

This reserve records the amount above the nominal value received for shares sold, less transaction costs.

#### Profit and Loss account

The retained earnings reserve holds the retained earnings for the group, after the deduction of any dividends paid in the period.

#### 19. Other financial commitments

The Company had the following future minimum annual lease payments under non-cancellable operating leases for each of the following periods:

	2020	2019
	£000	£000
Not later than one year	1,103	1,103
Later than one year and not greater than five years	8,066	7,135
Later than five years	4,068	6,102
	13,237	14,340

During the year, the Company and its fellow subsidiaries provided a financial guarantee of up to \$200m (£148.7m); (2019 - \$200m (£152.9m)) to a syndicate of banks in connection with a secured revolving credit facility entered into by its ultimate parent undertaking. The facility was partially guaranteed by a first claim on the Company's financial statements receivable and stock with carrying amounts of £155.3m and £188.0m respectively at 31 December 2020 (2019 – £143.6m and £196.2m). As at 31 December 2020, the amount utilised under the loan facility of its ultimate parent undertaking subject to the guarantee above was \$2.4m (£1.7m) (2019 – \$2.3m (£1.8m)) exclusively for standby letters of credit.

at 31 December 2020

20. Cash (used in) op
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20.	Cash (used in) operations		
		2020	2019
		£000	£000
	Profit before tax	12,891	13,906
	Adjustments for:	•	
	Depreciation	356	371
	Interest income	(374)	(858)
	Interest expense	2,592	3,284
	Dividends received	(12,187)	(12,548)
	Changes in working capital:		
	Inventories	8,222	7,453
	(Increase)/decrease in trade and other receivables	(9,709)	18,311
	Increase in amounts owed by group companies	(10,356)	(1,729)
	(Decrease) in amounts owed to group companies	(3,948)	(30,315)
	Increase/(decrease) in trade and other payables	10,753	(6,115)
	Cash generated (used in) operations	(1,760)	(8,240)
21.	Financial instruments		
	The entity's financial instruments are listed by category below:		
		2020	2019
		£000	£000
	Financial assets measured at transaction price		
	Debtors (excluding derivatives, taxes & prepayments)	201,034	180,710
	Financial assets that are equity instruments measured at cost less impairment		
	Investments	28,194	28,194
	Financial liabilities measured at amortised cost		
	Loan stock	(75,500)	(75,500)
	Financial liabilities measured at transaction price		
	Trade creditors (excluding taxes)	(84,224)	(153,725)

### 22. Controlling parties

The Company is a wholly-owned subsidiary of Future Electronics Management Services Limited, a company registered in England and Wales. Alonim Investments Inc. is regarded by the directors as being the entity's ultimate parent entity and is incorporated in Canada.

The smallest group of undertakings for which group financial statements are drawn up and of which the Company is a member is Future Electronics Inc. with a registered address of 237 Hymus Blvd., Pointe-Claire, Quebec, H9R 5C7, Canada.. Copies of its group financial statements are available from this address.

The largest group of undertakings for which group financial statements are drawn up and of which the Company is a member is Alonim Investments Inc. This company is regarded by the directors as being the entity's ultimate parent entity and is incorporated in Canada.

In the opinion of the directors, Mr Robert Miller, who controls 100% of the shares of Future Electronics Inc. through his interest in Alonim Investments Inc., is the Company's controlling party.

at 31 December 2020

## 23. Related party transactions

During the year, the Company entered into the following related party transactions, in the ordinary course of business. Sales and purchases between related parties are made at normal market prices. Outstanding balances with entities are unsecured, interest free and cash settlement is expected within 60 days of invoice. The Company has not provided or benefited from any guarantees for any related party receivables or payables. During the year ended 31 December 2020, the Company has not made any provision for doubtful debts relating to amounts owed by related parties (2019: nil).

Sales to related parties		2020	2019
Related party	Country of operation	£000	£000
Future Electronics Deutschland GmbH Future Electronics Inc. (Distribution) PTE	Germany	133,115	127,253
Limited Future Electronics (Distribution) Israel	Singapore	41,597	34,607
Limited	Israel	25,765	24,420
Future Electronics Corporation	UŚA	12,122	12,851
Future Electronics Austria GmbH	Austria	18,441	20,629
Future Electronics (Schweiz) GmbH	Switzerland	16,846	13,740
Future Electronics Turkey Ltd	Turkey	7,677	5,900
Paris Nord Electronics S.A.	France	1,550	3,928
Future Electronics A.S.	Norway	3,810	3,583
FE Trading PTY Limited	South Africa	2,212	2,027
Future Electronics Inc.	Canada	65	105
·		263,200	249,043
Purchases from related parties		2020	2019
Related party	Country of operation	£000	£000
Future Electronics Inc.	Canada	1,030	-
Future Electronics Inc. (Distribution) PTE			
Limited	Singapore	26,382	30,077
Future Electronics Corporation	USA	27,615	32,346
	•	55,027	62,423
Management charges from related parties		2020	2019
Related party	Country of operation	£000	£000
Future Electronics Management Services Ltd	UK	448	503
Loan interest paid and payable to related			
parties		2020	2019
Related party	Country of operation	£000	£000
FE Luxfinco Services SARL	Luxembourg	2,077	2,076
Future Electronics Corporation	USA	228	77
		2,305	2,153

at 31 December 2020

23. Re	lated party	transactions (	(continued)
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.J.	Related party transactions (continu	eu)	•	
	Sales commission paid and payable to		. 2020	2010
	related parties		2020	2019
	Related party	Country of operation	£000	£000
	Future Electronics S.r.L	Italy	7,313	7,766
	Future Electronics S.A.	France	8,212	8,931
	F AI Electronics AB	Sweden	2,995	2,738
	Future Electronics Distribution (Spain) S.L.	Spain	3,624	3,535
	Future Electronics Polska Sp.Z.o.o.	Poland	1,963	1,733
	Future Electronics Oy	Finland	1,661	1,927
	Future Electronics A/S	Denmark	1,553	1,452
	Future Electronics B.V.	Netherlands	1,524	1,470
	Future Electronics Kft.	Hungary	794	888
	Future Electronics s.r.o	Czech Rep	1,118	1,158
	Future Electronics (Ireland) Limited	Ireland	1,023	836
	Future Electronics UAB	Lithuania	976	937
	Future Electronics NV	Belgium	858	829
	Future Electronics SRL	Romania	804	847
	Future Electronics OU	Estonia	515	501
	Future Electronics d.o.o.	Slovenia	276	297
	Future Electronics Portugal Unipessoal LDA	Portugal	195	185
	Future Electronics Rus LLC	Russia	628	624
			36,032	36,654
	Amounts due from related parties		2020	2019
	Related party	Country of operation	£000	£000
	Ketuteu purty	Country of operation		2000
	Future Electronics Management Services Ltd	UK	7,270	7,718
	Future Electronics Deutschland GmbH	Germany	8,227	6,069
	Future Electronics Distribution (Israel)			
	Limited	Israel	7,528	2,740
	Future Electronics Inc. (Distribution) PTE Limited	Singapore	1,944	3,695
	Future Electronics Austria GmbH	Austria	3,015	1,083
	FE Trading PTY Limited	South Africa	1,000	309
	Future Electronics Schweiz GmbH	Switzerland	789	724
	Paris Nord Electronics S.A.	France	173	20
	•	Norway	512	434
	Future Electronics A.S.	Netherlands	40	424
	Future Electronics B.V.			_
	Future Electronics Turkey Ltd.	Turkey	2,630	_
	Future Electronics Distribution (Spain) S.L.	Spain Finland	22	
	Future Electronics OY	Finland	5	-
	Future Electronics Srl	Romania	22.155	7
			33,155	22,799

at 31 December 2020

## 23. Related party transactions (continued)

Amounts due to related parties	,	2020	2019
Related party	Country of operation	£000	£000
Future Electronics Corporation	USA	1,502	9,499
Future Electronics S.r.L	Italy	466	634
Future Electronics Portugal Unipessoal LDA	Portugal	_	1
Future Electronics S.A.	France	1,122	1,159
Future Kitting Limited.	UK	_	~
Future Electronics Inc.	Canada	6,794	2,281
Future Electronics Distribution (Spain) S.L.	Spain	_	145
Future Electronics B.V.	Netherlands		46
FE Luxfinco Services Sari	Luxembourg	75,500	75,500
Future Electronics EDC Services GmbH	Germany	1,259	768
Future Electronics Polska Sp. Z.o.o.	Poland	345	162
Future Electronics Oy	Finland	_	93
Future Electronics (Ireland) Limited	Ireland	50	19
Future Electronics A/S	Denmark	250	59
Future Electronics Kft.	Hungary	1	81
Future Electronics UAB	Lithuania	169	133
Future Electronics SRL	Romania	44	-
Future. Electronics s.r.o	Czech Rep	113	124
FAI Electronics AB	Sweden	29	249
Future Electronics Rus LLC	Russia	43	11
Future Electronics d.o.o.	Slovenia	12	27
Future Electronics NV	Belgium	49	116
Future Electronics OU	Estonia	63	79
Future Electronics Turkey Ltd	Turkey		573
		87,811	91,759

The £75.5m (2019 - £75.5m) loan is owed to FE Luxfinco Services Sarl. It is unsecured and repayable on 31 December 2022. Interest is payable at 2.29% per annum (2019 - 2.75%).