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COMPANY NUMBER .. 2078532

ABLOY SECURITY LIMITED (Formerly Abloy Security Hardware Limited) Company Number 2078532

Financial statements 28 February 1991



ABLOY SECURITY LIMITED (Formerly Abloy Security Hardware Limited)

FINANCIAL STATEMENTS 28 February 1991

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DIRECTORS' REPORT 28 February 1991

The directors submit their report and the financial statements for the 14 months ended 28 February 1991.

CHANGE OF NAME

On 14 February 1991 the name of the company was changed, by special resolution, from Abloy Security Hardware Limited to Abloy Security Limited.

PRINCIPAL ACTIVITIES

The principal activity of the company is the sale and development of mechanical, electromechanical and electronic security devices.

RESULTS AND DIVIDENDS

Details of the results for the period are shown in the profit and loss account and the related notes. The directors do not recommend the payment of a dividend.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The directors consider the results for the period to be disappointing with the volume of trading falling below anticipated levels. On 1 January 1990 the company acquired the business previously undertaken by its fellow subsidiary companies, Abloy Locks Limited and Vingcard Systems Limited. The directors are confident that this reorganisation, together with positive steps taken during the period to reduce company overheads, should enable the trading position to be improved in the current period.

DIRECTORS

The directors who have served during the period are as follows:

S G Stendahl
R G Andersson (appointed 23 May 1990)
D B Eastell (appointed 21 February 1991)
S W Hall (appointed 21 February 1991)
R C Rice (appointed 23 May 1990)
C F Sandler (resigned 6 November 1990)
J Siren (resigned 23 May 1990)
D M Ryan (resigned 15 November 1990)

None of the directors had a disclosable interest in the shares of the company.

FIXED ASSETS

Movements in fixed assets during the period are set out on pages 9 and 10.

SHARE CAPITAL

On 21 February 1991 the authorised share capital of the company was increased by the creation of an additional 249,000 ordinary £1 shares.

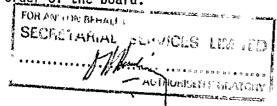
In order to provide additional working capital for the company it was decided to increase the issued share capital. On 21 February 1991 99,600 ordinary £1 shares were issued, at par, and on 18 April 1991 an additional 150,000 ordinary £1 shares were issued, at par, in respect of monies received by the company prior to the year end.

DIRECTORS' REPORT (continued) 28 February 1991

AUDITORS

The reappointment as auditors of Finnie & Co., Chartered Accountants, will be proposed at the annual general meeting.

By order of the board.



SECRETARIAL SERVICES LIMITED

Secretary

18 April 1991

REPORT OF THE AUDITORS

To the members of Abloy Security Limited.

We have audited the financial statements on pages 4 to 13 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 28 February 1991 and of its loss and source and application of funds for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

FINNIE & CO.

Chartered Accountants

Firmie & bo.

CHELMSFORD

18 April 1991

PROFIT AND LOSS ACCOUNT Period ended 28 February 1991

| | Note | 14 months ended 28 February 1991 | Year ended 31 December 1989 |
|---|-------|-------------------------------------|--------------------------------|
| | | £ | £ |
| TURNOVER | 1 & 3 | 9,247,599 | 4,116,854 |
| Cost of sales | | 5,266,172 | 2,346,093 |
| GROSS PROFIT | | 3,981,427 | 1,770,761 |
| Administrative expenses | | 4,026,851 | 1,784,253 |
| | | (45,424) | (13,492) |
| Other income | 4 | 43,032 | 222,798 |
| | | (2,392) | 209,306 |
| Interest payable | 5 | 339,456 | 143,642 |
| (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAX | 3 & 6 | (341,848) | 65,664 |
| Tax credit on (loss)/profit on ordinary activities | 8 | 32,851 | 7,444 |
| (LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAX FOR THE PERIOD TRANSFERRED (FROM)/TO | | 40.00.00.00 | |
| RESERVES | 17 | (308,997) | 73,108 ====== |

BALANCE SHEET 28 February 1991

| | Note | 28 Februa | ary 1991 | 31 Decemb | er 1985 |
|---|----------|---------------------------------|----------------------|-------------------------------|-------------------|
| | | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Investments Tangible assets | 9 10 | | 100 378,097 | | 80,148 374,984 |
| | | | 378,197 | | 455,132 |
| CURRENT ASSETS | | | | | · |
| Stocks Debtors Cash at bank and in hand | 11 12 | 979,672 2,199,529 518,811 | | 593,647 1,310,885 4,212 | |
| | | 3,698,012 | | 1,908,744 | |
| CREDITORS : amounts falling due within one year | 13 | 3,694,818 | | 2,148,467 | |
| NET CURRENT ASSETS/(LIABILITIES) | | | 3,194 | <u> </u> | (239,723) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 381,391 | | 215,409 |
| CREDITORS: amounts falling due after more than one year | 14 | | 285,165 | | 45,786 |
| PROVISION FOR LIABILITIES AND CHARGES | | | | | |
| Deferred tax | 15 | | - | | 14,000 |
| | | | 96,226 | | 155,623 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital Reserves | 16 17 | | 250,000 (153,774) | | 400 155,223 |
| | | | 96,226 | | 155,623 |

Directors :

S G STENDAHL

R C RICE

NOTES ON THE FINANCIAL STATEMENTS 28 February 1991

1 ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements are prepared under the historical cost convention, as modified by the revaluation of long leasehold investment properties.

TURNOVER

Turnover represents the total amount receivable in the ordinary course of business for goods sold, after deducting discounts given and credit notes issued.

STOCKS

Stock is stated at the lower of cost and net realisable value.

Cost has been calculated on the 'first in, first out' basis. Net realisable value comprises anticipated proceeds of sale less anticipated costs relating thereto.

DEPRECIATION AND AMORTISATION

Depreciation is calculated to write off each asset on a straight line basis over their anticipated useful lives as follows:

| | Annual rate |
|--------------------------------|-------------|
| Motor vehicles | 25% |
| Computer | 25% |
| Works equipment | 20% |
| Office furniture and equipment | 15% |
| _ | |

No depreciation is provided on long leasehold investment properties.

Short leasehold properties are amortised over the unexpired portion of the lease.

FOREIGN CURRENCIES

Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. All exchange differences are taken to the profit and loss account.

DEFERRED TAX

Deferred tax in respect of accelerated capital allowances and other timing differences is provided under the liability method except where such timing differences are expected, with reasonable probability, to continue in the foreseeable future.

LEASED ASSETS

Assets held under finance leases are capitalised and depreciated over their estimated useful lives less estimated residual value. The finance charges are allocated over the primary period of the lease using the sum of the digits method.

1 ACCOUNTING POLICIES (continued)

PENSION COSTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

RESEARCH AND DEVELOPMENT

Expenditure on research and development is charged to the profit and loss account in the period in which it arises, except where it represents the development of a commercial product in which case it is capitalised and written off over its useful life.

2 APPROVAL OF FINANCIAL STATEMENTS

These financial statements were approved by the board on 18 April 1991.

3 TURNOVER AND (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAX

The turnover and (loss)/profit on ordinary activities before taxation is attributable to the principal activities of the company carried on predominantly in the United Kingdom.

| Ą | OTHER INCOME | 14 months ended 28 February 1991 | Year ended 31 December 1989 |
|---|--|--|--|
| | | £ | £ |
| | Dividends from fixed asset investments Interest receivable Rents received | 30,577 2,128 10,327 | 206,710 4,431 11,657 |
| | | 43,032 | 222,798 |
| 5 | INTEREST PAYABLE | | |
| | On loans from group companies On bank overdraft Hire purchase and leasing interest | 306,390 13,958 19,108 | 121,478 607 21,557 |
| | | 339,456 | 143,642 |
| 6 | (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE is stated after charging/(crediting): | TAX | |
| | Loss/(profit) on disposal of fixed assets Depreciation and amortisation Auditors' remuneration Operating lease rentals - land and buildings - plant and equipment Amount written off investments | 28,622 225,547 31,000 186,063 77,074 40,083 | (602) 69,689 11,850 40,000 5,837 |

| 6 | (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFOR | E TAX (continued) 14 months ended 28 February 1991 | Year ended 31 December 1989 |
|---|---|--|--------------------------------|
| | Dåmanka | £ | £ |
| | Directors' emoluments : Fees Salaries and other emoluments (including | 4,000 | - |
| | pension contributions paid on their behalf) | 104,258 | 75,034 |
| | | 108,258 | 75,034 |
| | Fmoluments (evaluding negative monthly) | ====== | ====== |
| | Emoluments (excluding pension contributions paid on their behalf): | i | |
| | Chairman | _ | - |
| | Highest paid director | 51,031 | 73,109 |
| | Other directors : | Number | Number |
| | £0 - £5,000 | 4 | 14amber 2 |
| | £40,001 - £45,000 | i | - |
| 7 | CTARE COCTO | ====== | ===== |
| , | STAFF COSTS | £ | £ |
| | Wages and salaries Social security costs | 1,358,677 | 679,086 |
| | Other pension costs | 139,392 | 69,602 |
| | ound punsion costs | 29,616 | 3,051 |
| | | 1,527,685 | 751,739 |
| | The average weekly number of employees (incontracts) during the period was made up as | luding directors u | nder service |
| | | Number | Number |
| | Office and management | 22 | 20 |
| | Warehouse and sales | 44 | 29 |
| | | 66 | 49 |
| ^ | MIN AN ALBORY AND | ====== | ====== |
| 8 | TAX ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES | | |

8 TAX ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES
The credit is based on the (loss)/profit for the period before tax and consists of:

| | 14 months ended 28 February 1991 £ | Year ended 31 December 1989 £ |
|--|--|-------------------------------------|
| Deferred tax provision released Adjustments relating to previous year: | 18,295 | 1,457 |
| Corporation tax | 14,556 | 5,987 |
| | 32,851 | 7,444 |

Subject to the agreement of the Inland Revenue, the company has tax losses of approximately £147,000 (1989: £60,000) to be surrendered by way of group relief, or to be carried forward against future trading profits.

| 9 INVESTMENTS Shares in subsidiary companies: | £ |
|---|--------------------|
| Cost At 1 January 1990 Provision made in period (see below) | 80,148 (80,048) |
| At 28 February 1991 | 100 |

The company owns 100% of the called up share capital of Abloy Security Limited, which is incorporated in the Republic of Ireland.

The above investment is unlisted.

During the period the board of directors decided to have the dormant subsidiary companies removed from the companies register and negotiations are in progress to dispose of Warshaw (Security Installations) Limited.

Accordingly full provision has now been made against the cost of investment in these companies, net of any related inter company balances.

| 10 TANGIBLE FIXED ASSETS | Long leasehold investment properties | Short leasehold | Motor | Plant fixtures and | |
|---|---|--------------------|-----------|--------------------------|-----------|
| | · · | properties | vehicles | fittings | Total |
| | £ | £ | £ | £ | £ |
| Cost or valuation At 1 January 1990 Transferred from group | 95,000 | 29,045 | 156,494 | 400,261 | 680,800 |
| companies | - | 47,500 | 94,976 | 199,093 | 341,569 |
| Additions | - | <u>.</u> | - | 78,887 | 78,887 |
| Disposals | =4 | (23,750) | (136,151) | _ | (159,901) |
| A4 00 Cabana 1001 | | | | | |
| At 28 February 1991 | 95,000 | 52,795 | 115,319 | 678,241 | 941,355 |
| Accumulated despessables | ***** | | | | |
| Accumulated depreciation At 1 January 1990 Transferred from | *** | 3,724 | 73,215 | 228,877 | 305,816 |
| group_companies | - | 173 | 37,759 | 80,264 | 118,196 |
| Charge for the period | - | 3,572 | 56,738 | 165,237 | 225,547 |
| Disposals | *** | (1,195) | (85,106) | | (86,301) |
| | | | | | |
| At 28 February 1991 | - | 6,274 | 82,606 | 474,378 | 563,258 |
| | - | | | **** | |
| Net book value : | | | | | |
| At 28 February 1991 | 95,000 | 40.521 | 32,713 | 203,863 | 378,097 |
| | ====== | 25==== | ====== | ====== | ===== |
| At 31 December 1989 | 95,000 | 25,321 | 83,279 | 171,384 | 374,984 |

ABLOY SECURITY LIMITED (Formerly Abloy Security Hardware Limited)

NOTES ON THE FINANCIAL STATEMENTS (continued) 28 February 1991

10 TANGIBLE FIXED ASSETS (continued)

In order to comply with group accounting policies the method of calculating depreciation was changed from the reducing balance method to the straight line method in the period. The net effect of this change was to increase the depreciation charge in the current period by £50,213.

| The long leasehold investment properties comprise: | 1991 £ | 1989 £ |
|--|------------------|------------------|
| Land Buildings | 15,990 79,010 | 15,990 79,010 |
| | 95,000 | 95,000 |

Long leasehold investment properties were revalued by Strettons, Chartered Surveyors, at their open market value at 30 June 1988. At 28 February 1991 the directors are of the opinion that such value would not be materially different.

ASSETS HELD UNDER FINANCE LEASES

Included in plant, fixtures and fittings are assets of net book value £29,110 (1989 : £140,036) held under finance leases.

| 11 | STOCKS | 1991 | 1989 |
|----|--|---------|---------|
| | Tining to the state of the stat | € | £ |
| | Finished goods | 979,672 | 593,647 |

If the finished goods had been valued at replacement cost the value would not be materially different.

| | 5 | | |
|----|--|---|---|
| 12 | DEBTORS | 1991 £ | 1989 £ |
| | Trade debtors Amounts due from group companies Other debtors Corporation tax recoverable Prepayments | 1,755,204 113,898 189,559 44,000 96,868 | 810,565 375,776 49,020 - 75,524 |
| | | 2,199,529 | 1,310,885 |

| 13 | CREDITORS | 1991 | 1000 | | |
|-----|--|--|---|--|--|
| | Amounts falling due within one year : | £ | 1989 £ | | |
| | Bank overdraft Trade creditors Amounts due to group companies Hire purchase and finance lease contracts Other taxes and social security costs Corporation tax Other creditors Accruals | 35,409 279,419 3,047,242 29,632 52,530 | 50,689 335,122 1,501,519 49,046 96,746 873 8,992 105,480 | | |
| | | 3,694,818 | 2,148,467 | | |
| 1.6 | Included in amounts due to group companies are loans totalling £2,000,000 (1989: £1,100,000) bearing interest at rates varying from 14.82% to 15.659 per annum. These loans are due for repayment during the next 12 months although the company will be able to negotiate appropriate replacement facilities. | | | | |
| 14 | CREDITORS | 1991 | 1989 | | |
| | Amounts falling due after more than one year : Hire purchase and finance lease contracts expiring between two and five years | £ | £ | | |
| | Amounts due to group companies | 9,765 275,400 | 45,786 - | | |
| | | 285,165 | 45,786 | | |
| 15 | PROVISIONS FOR LIABILITIES AND CHARGES Deferred tax | ===== £ | | | |
| | Provision at 1 January 1990 Movement in period: - transferred from group company - credited to profit and loss account | 14,000 | | | |
| | | 4,295 (18,295) | | | |
| | Provision at 28 February 1991 | - | | | |
| 16 | No deferred tax provision has been made due to the availability of unrelieved trading losses carried forward. CALLED UP SHARE CAPITAL | | | | |
| 10 | | 1991 £ | 1989 | | |
| | Authorised 250,000 (1989: 1,000) ordinary shares of £1 each | | £ | | |
| | | 250,000 | 1,000 | | |
| | Allotted, called up and fully paid 250,000 (1989 : 400) ordinary shares of £1 each | 250,000 | 400 | | |
| | | | | | |
| | On 21 February 1991 the authorised share capital of the company was increased by the creation of an additional 249,000 ordinary £1 shares. | | | | |

On 21 February 1991 the authorised share capital of the company was increased by the creation of an additional 249,000 ordinary £1 shares. In order to provide additional working capital for the company it was decided to increase the issued share capital. On 21 February 1991 99,600 ordinary £1 shares were issued, at par, and on 18 April 1991 an additional 150,000 ordinary £1 shares were issued, at par, in respect of monies received by the company prior to the year end.

| 17 | RESERVES | 1991 £ |
|----|---|---------------------|
| | Profit and loss account | |
| | At 1 January 1990 Prior year adjustment | 171,600 (89,827) |
| | As restated Loss for the period | 81,773 (308,997) |
| | At 28 February 1991 | (227,224) |
| | Share premium account At 1 January 1990 and 28 February 1991 | 73,450 |
| | | (153,774) |

The prior year adjustment arises from the correction of accounting errors made in the previous year.

| 18 | CAPITAL COMMITMENTS | 1991 £ | 1989 £ |
|----|---|-----------|-----------|
| | Expenditure authorised but not contracted for | Nil | 130,000 |

19 OPERATING LEASE COMMITMENTS

The minimum annual rentals under operating leases are as follows:

| | Equipment | Land and buildings |
|--|-----------|-----------------------|
| | £ | £ |
| Operating leases which expire: - within two to five years - after five years | 50,168 | 223,952 |
| | 50,168 | 223,952 |

20 CONTINGENT LIABILITY

At the balance sheet date the company had exposure to unrealised losses in respect of forward foreign exchange contracts amounting to £5,184 (1989: £9,243).

The company has also given guarantees amounting to £175,000 relating to H.M. Customs and Excise and £150,000 in respect of BACS.

21 ULTIMATE HOLDING COMPANY

The ultimate holding company is Oy Metra Ab, a company incorporated in Finland.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS Period ended 28 February 1991

| | Note | 14 months ended 28 February 1991 | | Year ended 31 December 1989 | |
|---|--------|-------------------------------------|---|--------------------------------|--|
| | | £ | £ | £ | £ |
| SOURCE OF FUNDS | | | | | |
| Generated from operations Issue of shares Proceeds of sale of tangible | 1 | | 249,600 | | 134,751 |
| fixed assets Decrease in net working capital | 2 | | 44,978 571,214 | | 6,400 321,638 |
| · | | | 865,792 | | 462,789 |
| APPLICATION OF FUNDS | | | | | |
| Absorbed by operations Investments transferred from | 1 | 7,631 | | - | |
| group company Purchase of tangible fixed asse | ets | 78 , 887 | | 6,500 69,762 | |
| Fixed assets transferred from group companies Tax paid | | 223,373 26,022 | | 380,709 53,269 | |
| | • | | 335,913 | | 510,240 |
| INCREASE/(DECREASE) IN CASH RESOURCES | | | 529,879 | | (4.,451) |
| NOTES | | | | | |
| 1 Generated from/(absorbed by) | operat | ions : | | | |
| (Loss)/profit before tax Depreciation and amortisation Loss/(profit) on disposal of tangible fixed assets Investments written off | | (341,848) 225,547 | | 65,664 69,689 | |
| | | . o Tradu | 28,622 80,048 | | (602) - |
| | | | (7,631) | | 134,75] |
| 2 Decrease in net working capi | ital: | | | | |
| Stocks Debtors Creditors Group indebtedness | | | (386,025) (1,106,522) (19,240) 2,083,001 | | (593,647) (910,824) 706,443 1,119,666 |
| | | | 571,214 | | 321,638 |