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MIRAMAR INVESTMENTS LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2011

Company Registration Number 02066785

FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

| CONTENTS | PAGES |
|---|---------|
| Officers and professional advisers | 1 |
| The directors' report | 2 to 3 |
| Independent auditor's report to the members | 4 to 5 |
| Profit and loss account | 6 |
| Balance sheet | 7 |
| Cash flow statement | 8 |
| Notes to the financial statements | 9 to 21 |

OFFICERS AND PROFESSIONAL ADVISERS

YEAR ENDED 30 NOVEMBER 2011

The board of directors

F C Eliet F R F Singer L J De Viel Castel

A P Hurst

Company secretary

F C Eliet

Business address

4 Blackwater Park Holder Road Aldershot Hampshire GU12 4PQ

Registered office

4 Blackwater Park Holder Road Aldershot Hampshire GU12 4PQ

Auditor

RSM Tenon Audit Limited

Highfield Court

Tollgate

Chandlers Ford Eastleigh Hampshire SO53 3TY

Accountants

RSM Tenon Limited

Accountants and Business Advisers

Highfield Court

Tollgate

Chandlers Ford Eastleigh Hampshire SO53 3TY

Bankers

Bank of Scotland plc 144/148 High Street Southampton Hampshire

SO14 2JF

Solicitors

Paris Smith LLP 1 London Road Southampton Hampshire SO15 2AE

THE DIRECTORS' REPORT

YEAR ENDED 30 NOVEMBER 2011

The directors present their report and the financial statements of the company for the year ended 30 November 2011

Principal activities and business review

The principal activity of the company continues to be that of the manufacture, sale and distribution of packaging materials

The directors consider the results of the past year to be satisfactory and look forward to further progress in the coming year. The year-on-year stability of operating profit at a high level (£918,258 for 2011 versus £910,260 for 2010) represents a strong performance and underpins the 12.8% ratio of operating profit plus goodwill amortisation plus depreciation to total sales. The resultant cash flow has allowed further reduction in the aggregate of Bank and Acquisition Loan Note debt whilst the company has continued to grow its net plant and machinery assets (from £2,075,969 in 2010 to £2,404,770 in 2011). This has strengthened the company's financial position whilst also increasing its productive capacity.

Results and dividends

The profit for the year, after taxation, amounted to £498,732 Particulars of dividends paid are detailed in note 10 to the financial statements

Financial risk management objectives and policies

The company finances its operations through a mixture of retained profits and where necessary to fund expansion or capital expenditure programmes through bank borrowings. The management's objectives are to

- retain sufficient liquid funds to enable it to meet its day to day obligations as they fall due whilst
 maximising returns on surplus funds, and
- minimise the company's exposure to fluctuating interest rates when seeking new borrowings, and
- match the repayment schedule of any external borrowings or overdrafts with the expected future cash flows expected to arise from the company's trading activities

The company's borrowings are in variable and fixed rate interest loans eliminating some cash flow risk associated with changing interest payments.

Directors

The directors who served the company during the year were as follows

F C Eliet F R F Singer L J De Viel Castel A P Hurst

THE DIRECTORS' REPORT (continued)

YEAR ENDED 30 NOVEMBER 2011

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are, individually, aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Auditor

RSM Tenon Audit Limited are deemed to be reappointed under section 487(2) of the Companies Act 2006

Signed on behalf of the directors

F C Ellet

Approved by the directors on 27 Jany 2012

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MIRAMAR INVESTMENTS LIMITED

YEAR ENDED 30 NOVEMBER 2011

We have audited the financial statements of Miramar Investments Limited for the year ended 30 November 2011 on pages 6 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 November 2011 and of its
 profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MIRAMAR INVESTMENTS LIMITED (continued)

YEAR ENDED 30 NOVEMBER 2011

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or

KSM Tenon tudit Ltd.

we have not received all the information and explanations we require for our audit

Joanne King, Senior Statutory Auditor For and on behalf of

RSM Tenon Audit Limited Statutory Auditor Highfield Court Tollgate Chandlers Ford Eastleigh Hampshire SO53 3TY

Date 31.1.12

PROFIT AND LOSS ACCOUNT

YEAR ENDED 30 NOVEMBER 2011

| | Note | 2011 £ | 2010 £ |
|---|-------------|--------------------------|-------------------------------------|
| Turnover | 2 | 13,925,321 | 12,064,250 |
| Cost of sales | | (10,067,805) | (8,070,156) |
| Gross profit | | 3,857,516 | 3,994,094 |
| Distribution costs Administrative expenses | | (426,590) (2,512,668) | (517,363) (2,566,471) |
| Operating profit | 3 | 918,258 | 910,260 |
| Income from shares in group undertakings Amounts written off investments Interest payable and similar charges | 6 7 8 | - - (165,002) | 1,035,504 (707,465) (200,508) |
| Profit on ordinary activities before taxation | | 753,256 | 1,037,791 |
| Tax on profit on ordinary activities | 9 | (254,524) | (294,870) |
| Profit for the financial year | | 498,732 | 742,921 |

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

The notes on pages 9 to 21 form part of these financial statements

Registered Number 02066785

BALANCE SHEET

30 NOVEMBER 2011

| | | 201 | 1 | 201 | |
|---|----------|-------------|------------------------|-------------|------------------------|
| | Note | £ | £ | £ | £ |
| Fixed assets | 44 | | 0.405.003 | | 2 650 007 |
| Intangible assets Tangible assets | 11 12 | | 2,405,963 3,436,162 | | 2,650,987 3,067,348 |
| Investments | 13 | | 3,430,162 | | 3,007,346 |
| ounding | 10 | | | | |
| | | | 5,842,125 | | 5,718,335 |
| Current assets | | | | | |
| Stocks | 14 | 623,934 | | 648,464 | |
| Debtors | 15 | 3,662,488 | | 2,942,987 | |
| Cash at bank | | 167,303 | | 125,864 | |
| | | 4,453,725 | | 3,717,315 | |
| Creditors: Amounts falling due | | | | • | |
| within one year | 16 | (5,640,169) | | (4,989,375) | |
| Net current liabilities | | | (1,186,444) | | (1,272,060) |
| Total assets less current liabilities | | | 4,655,681 | | 4,446,275 |
| Creditors: Amounts falling due after more than one year | 17 | | (1,945,386) | | (2,088,058) |
| Provisions for habilities | | | | | |
| Deferred taxation | 20 | | (292,921) | | (294,666) |
| | | | 2,417,374 | | 2,063,551 |
| • " | | | | | |
| Capital and reserves | 0.5 | | 404.000 | | 404.000 |
| Called-up share capital | 25 26 | | 181,390 | | 181,390 |
| Share premium account Other reserves | 26 26 | | 548,493 184,960 | | 548,493 184,960 |
| Profit and loss account | 26 | | 1,502,531 | | 1,148,708 |
| Shareholders' funds | 27 | | 2,417,374 | | 2,063,551 |
| | | | | | |

These financial statements were approved by the directors and authorised for issue on 27 games and are signed on their behalf by and are signed on their behalf by

F C Ellet Director

The notes on pages 9 to 21 form part of these financial statements

CASH FLOW STATEMENT

YEAR ENDED 30 NOVEMBER 2011

| | | 2011 | 201 | _ |
|---|--------------------------------------|--|--|--|
| Net cash inflow from operating activ | Note £ vities | £ 1,342,391 | £ | £ 1,743,503 |
| Returns on investments and Servicing of finance Income from group undertakings Interest paid Interest element of hire purchase | (60,18 (104,81) | | 1,102,752 (90,481) (110,027) | |
| Net cash (outflow)/inflow from return investments and servicing of finance | | (165,002) | | 902,244 |
| Taxation | | (107,717) | | _ |
| Capital expenditure Payments to acquire tangible fixed assorted Receipts from sale of fixed assets | ets (192,81 98,10 | | (30,170) 4,202 | |
| Net cash outflow from capital expenditure | | (94,710) | | (25,968) |
| Acquisitions and disposals Equity dividends paid | | (236,119) | | (111,001) |
| Cash inflow before financing | | 738,843 | | 2,508,778 |
| Financing New bank loans Repayment of bank loans Capital element of hire purchase Net outflow from other long-term credite | (348,571 (576,822 ors (120,380 | 2) | 106,000 (1,564,755) (609,518) (151,678) | |
| Net cash outflow from financing | | (1,045,773) | | (2,219,951) |
| (Decrease)/increase in cash | 28 | (306,930) | | 288,827 |
| Reconciliation of operating profit to operating activities | net cash inflow fro | om | | |
| Operating profit Amortisation Depreciation Profit on disposal of fixed assets Decrease/(increase) in stocks Increase in debtors Increase in creditors | | 2011 £ 918,258 245,024 623,403 (44,040) 24,530 (719,501) 294,717 | | 2010 £ 910,260 245,024 592,578 (867) (111,181) (459,021) 566,710 |
| Net cash inflow from operating activities | 5 | 1,342,391 | | 1,743,503 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

1. Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards

Turnover

The turnover shown in the profit and loss account represents amounts receivable for the manufacture, sale and distribution of packaging materials, exclusive of Value Added Tax Income is recognised on delivery of the goods to the customer

Goodwill

Goodwill is recognised on acquisition at cost, being purchase price, and is carried at cost less amortisation. Where there is any indication of impairment a review is undertaken and provision made as necessary.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the estimated useful economic life of that asset as follows

Goodwill

20 years

Tangible fixed assets

Tangible fixed assets are stated at cost, being purchase price, less accumulated depreciation

Depreciation

Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows

Leasehold property

Over the life of the lease - max 50 years

Plant and machinery

- 6 to 10 years straight line

Fixtures and fittings Motor vehicles

3 to 10 years straight line and 15% reducing balance
4 years straight line and 25% reducing balance

Investments

Fixed asset investments are stated at cost, being purchase price, less provision for diminution in value

Stocks

Stocks are valued at the lower of cost, being purchase price paid, and net realisable value, after making due allowance for obsolete and slow moving items. For work in progress and finished goods, cost is taken as production cost, which includes an appropriate proportion of attributable overheads based on a normal level of activity.

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

1. Accounting policies (continued)

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more or a right to pay less tax in the future have occurred by the balance sheet date with certain limited exceptions

Deferred tax is calculated on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Non-monetary assets and liabilities and transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. Turnover

An analysis of turnover is given below

2011 £ 13,925,321 2010 £ 12,064,250

United Kingdom

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

| 3. | Operating profit | |
|----|------------------|--|

| | 2011 | 2010 |
|---|-------------|-----------------|
| | £ | £ |
| Amortisation of intangible assets | 245,024 | 245,024 |
| Depreciation of owned fixed assets | 176,490 | 200,134 |
| Depreciation of assets held under hire purchase | | |
| agreements | 446,913 | 392, <i>444</i> |
| Profit on disposal of fixed assets | (44,040) | (867) |
| Auditor's remuneration | | |
| - as auditor | 14,500 | 14,500 |
| - for other services | 21,500 | 21,500 |
| Operating lease costs | | |
| -Plant and machinery | 21,128 | 22,845 |
| Net loss on foreign currency translation | 536 | 111 |
| | | |

4. Particulars of employees

The average number of staff employed by the company during the financial year amounted to

| | 2011 | 2010 |
|---|-----------|-----------|
| | No | No |
| Number of production staff | 71 | 70 |
| Number of sales staff | 6 | 5 |
| Number of management and administrative staff | 17 | 16 |
| | 94 | 91 |
| The aggregate payroll costs of the above were | | |
| | 2011 | 2010 |
| | £ | £ |
| Wages and salaries | 2,036,228 | 1,916,347 |
| Social security costs | 209,553 | 180,144 |

68,144

2,313,925

53,003

2,149,494

5. Directors' remuneration

Other pension costs

The directors' aggregate remuneration in respect of qualifying services were

| | 2011 | 2010 |
|---|--------|---------|
| | £ | £ |
| Remuneration receivable Value of company pension contributions to money | 52,884 | 90,694 |
| purchase schemes | 35,000 | 22,394 |
| | 87,884 | 113,088 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

| 5. | Directors' remuneration (continued) | | |
|----|--|------------------------|----------------------|
| | The number of directors on whose behalf the of follows | company made pension o | contributions was as |
| | | 2011 | 2010 |
| | Money purchase schemes | No 1 | No 1 |
| | ,, | | |
| 6. | Income from shares in group undertakings | | |
| | | 2011 | 2010 £ |
| | Income from group undertakings | £ | 1,035,504 |
| _ | A | <u></u> | <u></u> |
| 7. | Amounts written off investments | | |
| | | 2011 £ | 2010 £ |
| | Amount written off investments | | 707,465 |
| 8. | Interest payable and similar charges | | |
| ٠. | morest payable and ominar sharges | | 2040 |
| | | 2011 £ | 2010 £ |
| | Interest payable on bank borrowing Finance charges | 60,187 104,815 | 90,481 110,027 |
| | Tillance charges | 165,002 | 200,508 |
| | | | |
| 9. | Taxation on ordinary activities | | |
| | (a) Analysis of charge in the year | | |
| | | 2011 | 2010 |
| | | £ | £ |
| | In respect of the year | | |
| | UK Corporation tax | 256,269 | 297,307 |
| | Over/under provision in prior year | - | (2,437) |
| | | 256,269 | 294,870 |
| | Deferred tax | | |
| | Origination and reversal of timing differences | (1,745) | |
| | Tax on profit on ordinary activities | 254,524 | 294,870 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

9. Taxation on ordinary activities (continued)

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 26% (2010 - 28%)

| | | 2011 | 2010 |
|-----|--|-------------------------------|---|
| | Profit on ordinary activities before taxation | £ 753,256 | £ 1,037,791 |
| | Profit on ordinary activities by rate of tax | 195,847 | 290,581 |
| | Effects of Expenses not deductible for tax purposes Excess of depreciation over capital allowances Tax chargeable at lower rates Adjustments to tax charge in respect of previous periods Non taxable group income | 643 61,258 (1,479) - | 197,351 106,534 (7,218) (2,437) (289,941) |
| | Total current tax (note 9(a)) | 256,269 | 294,870 |
| 10. | Dividends | | |
| | Equity dividends | 2011 £ | 2010 £ |
| | Paid during the year Equity dividends on ordinary shares | 144,909 | 222,690 |
| 11. | Intangible fixed assets | | |
| | | | Goodwill £ |
| | Cost At 1 December 2010 and 30 November 2011 | | 4,676,906 |
| | Amortisation At 1 December 2010 Charge for the year | | 2,025,919 245,024 |
| | At 30 November 2011 | | 2,270,943 |
| | Net book value At 30 November 2011 | | 2,405,963 |
| | At 30 November 2010 | | 2,650,987 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

12 Tangible fixed assets

| | Leasehold Property £ | Plant & Machinery £ | Fixtures & Fittings £ | Motor Vehicles £ | Total £ |
|---------------------|----------------------------|---------------------------|-----------------------------|------------------------|------------|
| Cost | - | | - | _ | _ |
| At 1 December 2010 | 646,319 | 3,485,419 | 791,973 | 662,414 | 5,586,125 |
| Additions | 20,626 | 755,345 | 14,344 | 255,963 | 1,046,278 |
| Disposals | | (108,464) | | (205,424) | (313,888) |
| At 30 November 2011 | 666,945 | 4,132,300 | 806,317 | 712,953 | 6,318,515 |
| Depreciation | | | | | |
| At 1 December 2010 | 109,259 | 1,409,450 | 580,138 | 419,930 | 2,518,777 |
| Charge for the year | 43,485 | 381,709 | 51,022 | 147,187 | 623,403 |
| On disposals | | _(63,629) | | (196,198) | (259,827) |
| At 30 November 2011 | 152,744 | 1,727,530 | 631,160 | 370,919 | 2,882,353 |
| Net book value | | | | | |
| At 30 November 2011 | 514,201 | 2,404,770 | 175,157 | 342,034 | 3,436,162 |
| At 30 November 2010 | 537,060 | 2,075,969 | 211,835 | 242,484 | 3,067,348 |
| | | | | | |

Hire purchase agreements

Included within the net book value of £3,436,162 is £2,466,193 (2010 - £1,757,549) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £446,913 (2010 - £392,444)

£

13. Investments

Shares in subsidiary undertakings

| | ~ |
|--|--------------------------|
| Cost At 1 December 2010 Disposals | 4,787,050 (4,787,050) |
| At 30 November 2011 | |
| | |
| Amounts written off At 1 December 2010 Written off in prior years written back | 4,787,050 (4,787,050) |
| At 30 November 2011 | |
| | |
| Net book value | |
| At 30 November 2011 | - |
| At 30 November 2010 | - |
| | |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

13. Investments (continued)

The company held more than 20% of the share capital of the following companies

| Company | Class | % |
|-----------------------------------|----------|-----|
| Fletchers Packaging Limited | Ordinary | 100 |
| Beacon Packaging Services Limited | Ordinary | 100 |
| Hi-speed Carton Supply Services | • | |
| Limited | Ordinary | 100 |
| Portsmouth Packaging Company | • | |
| Limited | Ordinary | 100 |
| EXP Holdings Limited | Ordinary | 100 |
| Express Corrugated Cases Limited | Ordinary | 100 |
| Point Of Sale Packaging Limited | Ordinary | 100 |

Beacon Packaging Services Limited, Hi-speed Carton Supply Services Limited, Portsmouth Packaging Company Limited and Point Of Sale Packaging Limited were dissolved on 14 December 2010

EXP Holdings Limited, Fletchers Packaging Limited and Express Corrugated Cases Limited were dissolved on 1 February 2011

All subsidiary companies were registered in England and Wales and prior to being dissolved, were dormant

14. Stocks

| Raw materials Finished goods | 2011 £ 71,728 552,206 | 2010 £ 75,118 573,346 |
|---------------------------------|--|---|
| | 623,934 | 648,464 |
| Debtors | | |
| Trade debtors | 2011 £ 3 103 045 | 2010 £ 2,453,706 |
| Prepayments and accrued income | 559,443 | 489,281 |
| | 3,662,488 | 2,942,987 |
| | Pinished goods Debtors Trade debtors | Raw materials 71,728 Finished goods 552,206 623,934 Debtors 2011 £ Trade debtors 3,103,045 Prepayments and accrued income 559,443 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

16. Creditors: Amounts falling due within one year

| | 2011 | 2010 |
|------------------------------|-----------|-----------|
| | £ | £ |
| Bank loans and overdrafts | 1,589,667 | 1,279,155 |
| Trade creditors | 2,082,006 | 1,829,757 |
| Corporation tax | 553,575 | 405,023 |
| PAYE and social security | 49,792 | 46,416 |
| VAT | 374,087 | 336,924 |
| Hire purchase agreements | 529,479 | 520,616 |
| Other creditors | 160,115 | 243,727 |
| Loan notes | 55,037 | 119,861 |
| Accruals and deferred income | 246,411 | 207,896 |
| | 5,640,169 | 4,989,375 |

Net obligations under finance lease and hire purchase contracts are secured by fixed charges on the assets to which they relate

The bank loans and overdrafts are secured by a fixed and floating charge over all of the assets of the company

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

17. Creditors. Amounts falling due after more than one year

| | 2011 | 2010 |
|------------------------------|-----------|-----------|
| | £ | £ |
| Bank loans | 647,322 | 958,036 |
| Hire purchase agreements | 753,330 | 485,548 |
| Other creditors | | 55,556 |
| | 1,400,652 | 1,499,140 |
| Accruals and deferred income | 544,734 | 588,918 |
| | 1,945,386 | 2,088,058 |

Within bank loans, £958,036 (2010 - £1,268,750) is repayable by instalments by December 2014 and £nil (2010 - £37,857) is repayable by installments by April 2011

Included in other creditors is the balance of loan notes used to finance the acquisition of EXP Group in 2005. Included in other creditors due within one year is a balance of £55,037 (2010 - £111,111) and included in other creditors due after more than one year is a balance of £nil (2010 - £55,556).

Net obligations under hire purchase contracts are secured by fixed charges on the assets to which they relate

The bank loans and overdrafts are secured by a fixed and floating charge over all the assets of the company

Analysis of loans

| 2011 | 2010 |
|-----------|---|
| £ | £ |
| 1,013,073 | 1,482,024 |
| (365,751) | (468,432) |
| 647,322 | 1,013,592 |
| | |
| 2011 | 2010 |
| £ | £ |
| | |
| 310,714 | 366,270 |
| | |
| 336,608 | 647,322 |
| 647,322 | 1,013,592 |
| | £ 1,013,073 (365,751) 647,322 2011 £ 310,714 336,608 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

18. Commitments under hire purchase agreements

Future commitments under hire purchase agreements are as follows

| £ |
|----------|
| 616,035 |
| 581,873 |
| 197,908 |
| |
| 191,744) |
| 006,164 |
| |
| 520,616 |
| 485,548 |
| 006,164 |
| |

19. Pensions

The company contributed £68,144 (2010 - £53,003) to the defined contribution pension scheme and the amount outstanding at the year end was £6,408 (2010 - £5,934)

20 Deferred taxation

The movement in the deferred taxation provision during the year was

| | 2011 | 2010 |
|---|-------------|--------------|
| | £ | £ |
| At 1 December 2010 | 294,666 | 294,666 |
| Profit and loss account movement arising during the | | |
| year | (1,745) | - |
| • | | |
| At 30 November 2011 | 292,921 | 294,666 |
| | | |

The provision for deferred taxation consists of the tax effect of timing differences in respect of

| | 2011 | 2010 |
|--|---------|---------|
| | £ | £ |
| Excess of taxation allowances over depreciation on | | |
| fixed assets | 292,921 | 294,666 |
| | 292,921 | 294,666 |
| | | |

21. Derivatives

The company holds financial instruments that qualify as derivatives in order to manage its interest rate risks arising from its operations

At the year end the company had a loan of £55,037 which has a fixed interest rate of 7%. The directors believe that the fair value of the fixed interest, the derivative element of this transaction, over the entire loan term is £78,624 (2010 - £78,624).

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

22. Commitments under operating leases

At 30 November 2011 the company had annual commitments under non-cancellable operating leases as set out below

| | 2011 | | 2010 | |
|-------------------------------|----------------------------|---------------------|----------------------------|---------------------|
| | Land and buildings £ | Other Items £ | Land and buildings £ | Other Items £ |
| Operating leases which expire | | | | |
| Within 1 year | - | 3,303 | _ | 35,023 |
| Within 2 to 5 years | - | 8,065 | - | 5,461 |
| After more than 5 years | 503,000 | <u> </u> | 503,000 | <u> </u> |
| | 503,000 | 11,368 | 503,000 | 40,484 |

23. Transactions with the directors

During the year the company made purchases of £13,500 (2010 - £13,500) from Walford Maritime Limited, a company of which A P Hurst is a director. The transaction took place at arms' length. At the year end and amount of £387 (2010 - £3,966) was outstanding

During the year total dividends of £144,909 (2010 - £222,690) were paid to Ruskin Investments Limited, a company controlled by F C Eliet and Chapel Street Holdings Limited, a company controlled by F R F Singer

At the year end £20,479 (2010 - £111,689) was outstanding to Ruskin Investments Limited in relation to these dividends. This balance is included within other creditors

24. Related party transactions

During the year the following dividends were received from subsidiary companies

| | 2011 | 2010 |
|-----------------------------|------|-----------|
| | £ | £ |
| EXP Holdings Limited | _ | 938,196 |
| Fletchers Packaging Limited | _ | 92,865 |
| | | |
| | _ | 1,031,061 |
| | | |

25. Share capital

Allotted, called up and fully paid:

| | 2011 | | 2010 | |
|---------------------------------------|---------|---------|---------|---------|
| | No | £ | No | £ |
| 48,804 Ordinary shares of £1 each | 48,804 | 48,804 | 48,804 | 48,804 |
| 62,226 Ordinary 'A' shares of £1 each | 62,226 | 62,226 | 62,226 | 62,226 |
| 8,134 Ordinary 'B' shares of £1 each | 8,134 | 8,134 | 8,134 | 8,134 |
| 62,226 Ordinary 'C' shares of £1 each | 62,226 | 62,226 | 62,226 | 62,226 |
| | 181,390 | 181,390 | 181,390 | 181,390 |

All classes of share rank pari passu in all respects

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

26. Reserves

| | Share premium account £ | Capital redemption reserve £ | Profit and loss account |
|-------------------------|-------------------------------|---------------------------------------|-------------------------|
| Balance brought forward | 548,493 | 184,960 | 1,148,708 |
| Profit for the year | , <u> </u> | · _ | 498,732 |
| Equity dividends | <u>-</u> | | (144,909) |
| Balance carried forward | 548,493 | 184,960 | 1,502,531 |

27. Reconciliation of movements in shareholders' funds

| | 2011 | 2010 |
|-------------------------------------|---------------------|--------------|
| Profit for the financial year | £ 498,732 | £ 742,921 |
| Equity dividends | (144,909) | (222,690) |
| Net addition to shareholders' funds | 353,823 | 520,231 |
| Opening shareholders' funds | 2,063,551 | 1,543,320 |
| Closing shareholders' funds | 2,417,374 | 2,063,551 |

28. Notes to the cash flow statement

Reconciliation of net cash flow to movement in net debt

| | 2011 | | 2010 | |
|--|-----------|-------------|-------------|-------------|
| | £ | £ | £ | £ |
| (Decrease)/increase in cash in the period | (306,930) | | 288,827 | |
| Net cash outflow from bank loans Cash outflow in respect of hire | 348,571 | | 1,458,755 | |
| purchase Net cash outflow from other long-term | 576,822 | | 609,518 | |
| creditors | 120,380 | | 151,678 | |
| Change in net debt resulting from cash | · | | | |
| flows | | 738,843 | | 2,508,778 |
| New finance leases | | (853,467) | | (101,205) |
| Movement in net debt in the period | | (114,624) | | 2,407,573 |
| Net debt at 1 December 2010 | | (3,292,908) | | (5,700,481) |
| Net debt at 30 November 2011 | | (3,407,532) | | (3,292,908) |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 NOVEMBER 2011

28. Notes to the cash flow statement (continued)

Analysis of changes in net debt

| , | At 1 December | | At Other 30 November | |
|--------------------------|------------------|-----------------|-------------------------|-------------|
| | 2010 £ | Cash flows £ | changes £ | 2011 £ |
| Net cash | | | | |
| Cash in hand and at bank | 125,864 | 41,439 | _ | 167,303 |
| Overdrafts | (930,584) | (348,369) | _ | (1,278,953) |
| | (804,720) | (306,930) | | (1,111,650) |
| Debt | | | | |
| Debt due within 1 year | (468,432) | 102,681 | | (365,751) |
| Debt due after 1 year | (1,013,592) | 366,270 | - | (647,322) |
| Hire purchase agreements | (1,006,164) | 576,822 | (853,467) | (1,282,809) |
| | (2,488,188) | 1,045,773 | (853,467) | (2,295,882) |
| Net debt | (3,292,908) | 738,843 | (853,467) | (3,407,532) |
| | | | | _ |

Non-cash transactions

During the year, the company entered into finance lease arrangements in respect of assets with a total capital value at the inception of the lease of £853,467 (2010 - £101,205)

29 Capital commitments

Amounts contracted for but not provided in the financial statements amounted to £Nil (2010 - £540,000)

30. Control

The ultimate controlling parties are the directors F C Eliet and F R F Singer by virtue of their shareholdings