

Company Registration No: 2060602

**LOMBARD LEASING CONTRACTS LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**31 March 2003**



# **LOMBARD LEASING CONTRACTS LIMITED**

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**LOMBARD LEASING CONTRACTS LIMITED**

**OFFICERS AND PROFESSIONAL ADVISERS**

**DIRECTORS:**

**Adrian Colin Farnell  
Graham Colin Clemett  
William Vaughan Latter  
Nigel Pearce**

**SECRETARY:**

**Marina Louise Thomas**

**REGISTERED OFFICE:**

**3 Princess Way  
Redhill  
Surrey RH1 1NP**

**AUDITORS:**

**Deloitte & Touche LLP  
Bristol**

**Registered in England and Wales.**

## **LOMBARD LEASING CONTRACTS LIMITED**

### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 March 2003.

### **ACTIVITIES AND BUSINESS REVIEW**

The principal activity of the company is the provision of fixed asset finance usually involving individually structured facilities.

The accumulated loss charged against reserves was £9,876,000 (2002: £1,134,000 transferred to reserves). The directors recommend that an interim dividend of £13,500,000 be paid (2002: Nil).

The directors do not anticipate any material change in either the type or level of activities of the company.

### **DIRECTORS**

The names of the present directors and secretary are as listed on page 1.

From 1 April 2002 to date the following changes have taken place:

	<b>Appointed</b>	<b>Resigned</b>
<b>Directors</b>		
Christopher Paul Sullivan		31 May 2003
Graham Colin Clemett	1 June 2003	

### **COMPANY SECRETARY**

Angela Mary Cunningham resigned as company secretary on 31 May 2003.

Marina Louise Thomas was appointed as company secretary on 1 June 2003.

### **DIRECTORS' RESPONSIBILITIES**

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## LOMBARD LEASING CONTRACTS LIMITED

### DIRECTORS' INTERESTS

No director had an interest in the shares of the company.

At the year end, Messrs N Pearce and C P Sullivan were also directors of the immediate parent undertaking, Lombard North Central PLC, a company which is itself required to keep a register of directors' interests. These directors were not therefore required to notify their interests in the shares or debentures of The Royal Bank of Scotland Group plc group undertakings to the company. The directors' interests of Messrs A C Farnell and W V Latter are set out below.

The following directors were beneficially interested in the ordinary shares of The Royal Bank of Scotland Group plc:

	As at 1 April 2002	As at 31 March 2003
A C Farnell	11,398	11,973
W V Latter	8,072	9,275

Options to subscribe for ordinary shares of 25p each in The Royal Bank of Scotland Group plc granted to and exercised during the period by the following directors of the Company and members of their immediate family are:

	As at 1 April 2002	Granted during the period		Exercised during the period		As at 31 March 2003
		Options	Price	Options	Price	
A C Farnell	1,550	-	-	-	-	1,550
W V Latter	2,612	-	-	-	-	2,612

No director had an interest in any of the preference shares during the year to 31 March 2003.

The following directors were beneficially interested in the Additional Value Shares of The Royal Bank of Scotland Group plc:

	As at 1 April 2002	As at 31 March 2003
A C Farnell	9,112	9,112
W V Latter	6,825	6,144

None of the directors in office at 31 March 2003 held any interest in the share or loan capital of the company or any other group company during the year to 31 March 2003.

### POLICY AND PRACTICE ON PAYMENT OF CREDITORS

The company follows the policy and practice on payment of creditors determined by The Royal Bank of Scotland Group plc, as outlined below.

In the year ending 31 March 2004, the Group will adhere to the following payment policy in respect of all suppliers. The Group is committed to maintaining a sound commercial relationship with its suppliers. Consequently, it is the Group's policy to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking to pay suppliers within 30 days of receipt of a correctly prepared invoice submitted in accordance with the terms of the contract or such other payment period as may be agreed.

## LOMBARD LEASING CONTRACTS LIMITED

The proportion which the amount owed to trade creditors at 31 March 2003 bears to the amounts invoiced by suppliers during the year then ended equated to nil days proportion of 365 days (2002: nil days).

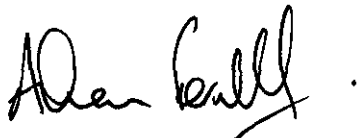
### ELECTIVE RESOLUTIONS

Elective Resolutions electing to dispense with the requirement to hold annual general meetings, lay accounts before a general meeting and re-appointment of auditors annually were passed on 7 October 1992.

### AUDITORS

On 1 August 2003, Deloitte & Touche, the Company's auditors transferred their business to Deloitte & Touche LLP, a limited liability partnership incorporated under the Limited Liability Partnership Act 2000. The Company's consent has been given to treating the appointment of Deloitte & Touche as extending to Deloitte & Touche LLP with effect from 21 August 2003 under the provisions of Section 26(5) of the Companies Act 1989. Deloitte & Touche LLP have expressed their willingness to continue in office as auditors.

Approved by the Board of Directors  
and signed on behalf of the Board

A handwritten signature in black ink, appearing to read 'A C Farnell', followed by a period.

A C Farnell  
Director

Date: 29 September 2003

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LOMBARD LEASING CONTRACTS LIMITED

We have audited the financial statements of Lombard Leasing Contracts Limited for the year ended 31 March 2003 which comprise the profit and loss account, the balance sheet and the related notes 1 to 13. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or the opinions we have formed.

### Respective responsibilities of directors and auditors

As described in the directors' report, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 March 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*Deloitte & Touche LLP*

**Deloitte & Touche LLP**

Chartered Accountants and Registered Auditors  
Bristol

*30 September 2003*

**LOMBARD LEASING CONTRACTS LIMITED**

**PROFIT AND LOSS ACCOUNT**  
for the year ended 31 March 2003

		CONTINUING OPERATIONS	
	Note	2003 £'000	2002 £'000
Lease income	4	30,598	15,493
Other income	5	100	266
Depreciation on operating leases	7	<u>(7,411)</u>	<u>(1,907)</u>
		23,287	13,852
Finance charges	5	(17,939)	(11,807)
Operating expenses	5	<u>(609)</u>	<u>(284)</u>
OPERATING PROFIT AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	4,739	1,761
Taxation charge on profit on ordinary activities	6	<u>(1,115)</u>	<u>(627)</u>
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		3,624	1,134
Dividend for the year - interim proposed		<u>(13,500)</u>	<u>-</u>
(ACCUMULATED LOSS)/RETAINED PROFIT FOR THE YEAR	12	<u><u>(9,876)</u></u>	<u><u>1,134</u></u>

There is no difference between the profit on ordinary activities before taxation and the accumulated loss for the year stated above and their historical cost equivalents.

The Company has no recognised gains and losses other than those included in the profits/losses shown above and therefore no separate statement of total recognised gains and losses has been presented.

The notes on pages 8 to 13 form part of these financial statements.



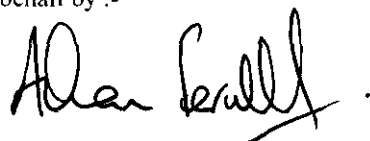
**LOMBARD LEASING CONTRACTS LIMITED**

**BALANCE SHEET**  
as at 31 March 2003

	Note	2003 £'000	2002 £'000
<b>FIXED ASSETS</b>	7	269,052	270,305
<b>CURRENT ASSETS</b>			
Finance lease receivables due within one year		6,012	1,460
Finance lease receivables due after more than one year		127,648	134,374
Debtors	8	<u>20,077</u>	<u>40,143</u>
		153,737	175,977
<b>CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>	9	<u>(36,868)</u>	<u>(72,838)</u>
<b>NET CURRENT ASSETS</b>		<u>116,869</u>	<u>103,139</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		385,921	373,444
<b>CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR</b>	9	(272,898)	(250,812)
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>	10	(112,645)	(112,378)
<b>NET ASSETS</b>		<u>378</u>	<u>10,254</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	11	-	-
Profit and loss account	12	<u>378</u>	<u>10,254</u>
<b>TOTAL EQUITY SHAREHOLDERS' FUNDS</b>	13	<u>378</u>	<u>10,254</u>

The financial statements on pages 6 to 13 were approved by the Board of Directors on and were signed on its behalf by :-

29 September 2003



A C Farnell  
Director

The notes on pages 8 to 13 form part of these financial statements.

NOTES ON THE FINANCIAL STATEMENTS

1 ACCOUNTING POLICIES

The financial statements on pages 6 to 13 are prepared on the basis of the principal accounting policies adopted by the Company described below and applicable Accounting Standards. Accounting policies have been applied consistently.

a ACCOUNTING CONVENTION

The financial statements of the Company are prepared under the historical cost convention. In accordance with the Companies Act 1985, the Directors have adapted the prescribed formats of the financial statements as required by the special nature of the business.

b GROSS EARNINGS UNDER FINANCE AND OPERATING LEASES

Gross earnings under finance and operating leases are recognised according to the actuarial after tax method whereby pre tax and post tax profits are allocated to accounting periods so as to give a constant periodic rate of return on the net cash investment.

c GROSS EARNINGS UNDER FINANCE SUB LEASES

Total gross earnings under finance sub leases are recognised according to the actuarial after tax method whereby gross earnings are allocated to accounting periods so as to give a constant periodic rate of return on the net cash investment.

d PROGRESS PAYMENTS INCOME RECOGNITION

Where assets are subject to progress payments being made prior to the commencement of the primary lease period, interest on the total of such payments at an appropriate rate is added to the cost of the asset and credited to the profit and loss account.

e DEFERRED TAXATION

Certain items of income and expenditure are accounted for in different periods for financial reporting purposes than for taxation purposes. Deferred taxation is provided on the full liability method in respect of timing differences which have originated but not reversed at the balance sheet date. Deferred taxation is calculated on a non-discounted basis.

f TANGIBLE FIXED ASSETS

Tangible fixed assets are included in the balance sheet at cost less accumulated depreciation. Depreciation on assets for hire under operating leases is charged over the lease term so that the resulting profits are allocated to accounting periods to give a constant periodic rate of return on the net cash investment.

g AMOUNTS RECEIVABLE UNDER FINANCE LEASES

Finance lease receivables are stated in the balance sheet at the amount of the net investment in the leases. Progress payments made prior to the commencement of the primary lease are included at cost together with the amount of any interest charged on such payments.

**NOTES ON THE FINANCIAL STATEMENTS**

**1 ACCOUNTING POLICIES - continued**

**h CASH FLOW STATEMENT**

The company is a wholly-owned subsidiary of The Royal Bank of Scotland Group plc and is included in the consolidated financial statements of The Royal Bank of Scotland Group plc, which are publicly available. Consequently, the Company has taken advantage of the exemption from preparing a cash flow statement under the terms of Financial Reporting Standard 1 (revised).

**2 IMMEDIATE AND ULTIMATE PARENT COMPANY**

The Company's immediate parent company is Lombard North Central PLC.

The Company's ultimate holding company, ultimate controlling party, and the parent of the largest group into which the company is consolidated is The Royal Bank of Scotland Group plc that is incorporated in Great Britain and registered in Scotland. Financial statements for The Royal Bank of Scotland Group plc can be obtained from The Royal Bank of Scotland Group plc, 42 St. Andrew Square, Edinburgh, EH2 2YE.

The smallest subgroup into which the Company is consolidated has as its parent company Lombard North Central PLC. Copies of the consolidated financial statements for this subgroup can be obtained from Lombard North Central PLC, 3 Princess Way, Redhill, Surrey, RH1 1NP.

**3 RELATED PARTY TRANSACTIONS**

The Company is exempt from the requirements of Financial Reporting Standard 8, 'Related Party Disclosures', to disclose transactions and balances with other subsidiaries or investees of The Royal Bank of Scotland Group plc as the results are included in the consolidated financial statements of The Royal Bank of Scotland Group plc.

There were no other related party transactions during the year or any amounts due to or from related parties outstanding at the balance sheet date.

**4 TURNOVER**

	2003	2002
	£'000	£'000
<b>Lease income:</b>		
Finance leases:		
Rentals receivable	10,647	12,110
Amortisation	(2,145)	(3,562)
	<u>8,502</u>	<u>8,548</u>
Operating leases:		
Rentals receivable	<u>22,096</u>	<u>6,945</u>
	<u>30,598</u>	<u>15,493</u>
<b>Capital cost of assets financed:</b>		
Operating leases	<u>6,158</u>	<u>11,080</u>

# **LOMBARD LEASING CONTRACTS LIMITED**

## **NOTES ON THE FINANCIAL STATEMENTS**

5	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2003 £'000	2002 £'000
	Includes the following:		
	Other income:	<u>100</u>	<u>266</u>
	Finance charges:		
	Interest payable to group undertakings	18,421	19,367
	Capitalised interest	<u>(482)</u>	<u>(7,560)</u>
		<u>17,939</u>	<u>11,807</u>
	Operating expenses:		
	Fees & commissions	538	199
	Management charge	69	84
	Other	<u>2</u>	<u>1</u>
		<u>609</u>	<u>284</u>

The emoluments of Mr C P Sullivan are paid by the ultimate holding company, Royal Bank of Scotland Group PLC which makes no recharge to the company. Mr Sullivan is a director of a number of fellow subsidiaries and it is not possible to make an accurate apportionment of his emoluments in respect of each of the companies. Accordingly, the above details include no emoluments in respect of Mr Sullivan.

Other directors and employees are employed by Royal Bank of Scotland Group PLC. and remunerated by recharge from a fellow subsidiary, Royal Bank Leasing Limited. Costs incurred in respect of their services to the Company are included in the management charge as shown below:

	£	£
Directors' emoluments	2,404	3,606
Staff costs	<u>47,357</u>	<u>52,254</u>

The auditors' remuneration for audit services was borne by Lombard North Central PLC which made no recharge to the company.

6	TAXATION	2003 £'000	2002 £'000
	A) ANALYSIS OF CHARGE FOR THE YEAR		
	Current tax charge:		
	- Group relief payable/(receivable) on profits for the year	1,155	(3,320)
	- Adjustment in respect of prior periods	<u>(307)</u>	<u>339</u>
		848	(2,981)
	Deferred tax - origination and reversal of timing differences:		
	- Current year	267	3,848
	- Adjustment in respect of prior periods	<u>-</u>	<u>(240)</u>
	Taxation charge on profit on ordinary activities	<u>1,115</u>	<u>627</u>

LOMBARD LEASING CONTRACTS LIMITED

NOTES ON THE FINANCIAL STATEMENTS

6 TAXATION (continued)

B) FACTORS AFFECTING THE CURRENT TAX CHARGE FOR THE YEAR

Profit on ordinary activities before tax	<u>4,739</u>	<u>1,761</u>
Tax on profit on ordinary activities at the standard rate of 30% (2002: 30%)	1,422	528
Capital allowances for period in excess of depreciation	(267)	(3,848)
Adjustment to tax charge in respect of previous periods	<u>(307)</u>	<u>339</u>
Current tax charge/(credit)	<u>848</u>	<u>(2,981)</u>

7 FIXED ASSETS

	Assets for hire under operating leases £'000
COST	
At 1 April 2002	272,617
Additions	<u>6,158</u>
At 31 March 2003	<u>278,775</u>
DEPRECIATION	
At 1 April 2002	2,312
Charge for the year	<u>7,411</u>
At 31 March 2003	<u>9,723</u>
NET BOOK VALUE	
At 31 March 2003	<u>269,052</u>
At 31 March 2002	<u>270,305</u>

8 DEBTORS

	2003 £'000	2002 £'000
Amounts falling due within one year:		
Trade debtors	952	1,103
Amounts due from group undertakings	17,213	37,337
Other debtors	<u>1,912</u>	<u>1,703</u>
	<u>20,077</u>	<u>40,143</u>

LOMBARD LEASING CONTRACTS LIMITED

NOTES ON THE FINANCIAL STATEMENTS

9	CREDITORS	2003 £'000	2002 £'000
	Amounts falling due within one year:		
	Payments received on account	222	11
	Trade creditors	-	72
	Amounts due to group undertakings	33,739	70,336
	Other creditors	<u>2,907</u>	<u>2,419</u>
		<u>36,868</u>	<u>72,838</u>

Amounts falling due after more than one year:

	Amounts due to group undertakings:		
	Between one and two years	18,658	19,203
	Between two and five years	45,334	47,035
	After more than five years	<u>208,906</u>	<u>184,574</u>
		<u>272,898</u>	<u>250,812</u>

A right of set-off exists over the Company's bank account with The Royal Bank of Scotland plc against advances made to the Company's immediate holding company and its subsidiaries.

Amounts falling due after more than five years are repayable by instalments with variable repayment terms. Interest rates applicable to these amounts will be determined by reference to inter bank rates for three, six and twelve months.

10 PROVISIONS FOR LIABILITIES AND CHARGES

	Movements during the year:	Deferred taxation £'000
	At 1 April 2002	112,378
	Charge to profit and loss account	<u>267</u>
	At 31 March 2003	<u>112,645</u>

Full provision has been made for the potential amount of deferred taxation shown below:

	2003 £'000	2002 £'000
Capital allowances on assets financed	<u>112,645</u>	<u>112,378</u>

11	SHARE CAPITAL	2003	2002
	Ordinary shares of £1 each		
	Authorised	<u>100</u>	<u>100</u>
	Allotted, called up and fully paid	<u>100</u>	<u>100</u>

**LOMBARD LEASING CONTRACTS LIMITED**

**NOTES ON THE FINANCIAL STATEMENTS**

**12 PROFIT AND LOSS ACCOUNT**

	£'000
At 1 April 2002	10,254
Accumulated loss for the year	<u>(9,876)</u>
At 31 March 2003	<u>378</u>

**13 RECONCILIATION OF SHAREHOLDERS' FUNDS**

	2003 £'000	2002 £'000
Profit for the financial year	3,624	1,134
Dividend	<u>(13,500)</u>	<u>-</u>
Net (reduction in)/addition to shareholders' funds	(9,876)	1,134
Opening shareholders' funds	<u>10,254</u>	<u>9,120</u>
Closing shareholders' funds	<u>378</u>	<u>10,254</u>