

ESPERUS SOFTWARE LIMITED
ACCOUNTS FOR THE YEAR ENDED
31 MARCH 1996

Handwritten signature or scribble across the page.



ESPERUS SOFTWARE LIMITED

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 1996

I N D E X

	<u>Page No.</u>
General Information	1
Directors Report	2
Statement of Director's Responsibilities	3
Accountants Report	4
Profit and Loss Account	5
Balance Sheet	6-7
Notes to the Financial Statements	8-9

***Aspil & Co
Accountants
122 St Pancras Way
London NW1 9NB***

ESPERUS SOFTWARE LIMITED

GENERAL INFORMATION

Company Number:	2056185
Directors:	M Pavlou T Pavlou
Secretary:	T Pavlou
Registered Office:	232 Royal College Street London NW1 9NJ
Auditors:	A L Charles & Co 249 Gray's Inn Road London WC1X 8JR
Accountants:	Aspil & Co 122 St Pancras Way London NW1 9NB

ESPERUS SOFTWARE LIMITED

DIRECTORS' REPORT
FOR THE YEAR ENDED 31 MARCH 1996

The directors present their report together with the unaudited financial statements of the company for the year ended 31st March 1996.

DIRECTORS

The directors in office during the year and their beneficial interests in the issued share capital of the company were as follows:

	<u>Ordinary shares of £1 each</u>	
	<u>1996</u>	<u>1995</u>
Michael Pavlou	60	99
T Pavlou	40	1

PRINCIPAL ACTIVITY

The principal activity of the company is that of development and sale of software packages and computer equipment.

TRADING RESULTS AND DIVIDENDS

The results for the period and the financial position of the company are as set out in the annexed financial statements.

A dividend of £48000 has been voted to the shareholders (1995 28000).

AUDITORS

A resolution to re-appoint Messrs A L Charles & Co as the company's Auditors will be put to the members at the next annual general meeting.

BY ORDER OF THE BOARD


T Pavlou

SECRETARY

Date.....24/1/97.....

ESPERUS SOFTWARE LIMITED

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:-

Select suitable accounting policies and then apply them consistently,

Make judgments and estimates that are reasonable and prudent,

State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements: and

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which discloses with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ACCOUNTANT'S REPORT TO THE SHAREHOLDERS ON

THE UNAUDITED ACCOUNTS OF ESPERUS SOFTWARE LIMITED

A report on the accounts for the period ended 31 March 1996 as set out on pages 5 to 9.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND REPORTING ACCOUNTANT

As described on page 3 the director is responsible for the preparation of accounts and he considers that the company is exempt from an audit. It is my responsibility to carry out procedures to enable me to report my opinion to you.

BASIS OF OPINION

My work was conducted in accordance with the Statement of Standard for Reporting Accountants, and so my procedures consisted of comparing the accounts with the accounting records kept by the company, and making such limited enquiries of the officers of the company as I considered necessary for the purposes of this report. These procedures provide only the assurance expressed in my opinion.

OPINION

In my opinion:

- (a) the accounts are in agreement with the accounting records kept by the company under section 221 of the Companies Act 1985.
- (b) having regard only to and on the basis of the information contained in those accounting records:
 - (i) the accounts have been drawn up in a manner consistent with the accounting requirements specified in section 249C (6) of the Act and
 - (ii) the company satisfied the conditions for exemption from an audit of the accounts for the year specified in section 249A (4) of the Act and did not at any time within that year fall within any of the categories of companies not entitled to the exemption specified in section 249B (1).



A L CHARLES & CO
Registered Auditors

247-249 Gray's Inn Road
London WC1X 8JR

JANUARY 1997

ESPERUS SOFTWARE LIMITED
PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31ST MARCH 1996

	Notes	1996	1995
	-----	-----	-----
Turnover	1b	263284	195798
Cost of sales		100157	51690
		-----	-----
Gross profit		163127	144108
Other income		124	43
		-----	-----
		163251	144151
Administrative expenses		83730	99815
Distribution costs		3132	3167
Other operating charges		429	87291
		-----	-----
Profit on ordinary before activities taxation	3	75960	29825
Tax on profit on ordinary activities	2	19008	7480
		-----	-----
Profit on ordinary activities after taxation		56952	22345
Dividends		48000	28000
		-----	-----
		8952	(5655)
Balance brought forward		11488	17143
		-----	-----
Balance carried forward		20440	11488
		=====	=====

The notes on pages 8-9 form part of these financial statements.

ESPERUS SOFTWARE LIMITED

BALANCE SHEET AS AT 31ST MARCH 1996

	Note ----	1996 -----	1995 -----
<u>FIXED ASSETS</u>			
Tangible	4	2458	1599
<u>CURRENT ASSETS</u>			
Debtors	5	25248	24274
Cash at bank		50481	19404
Cash in hand		180	180
		-----	-----
		75909	43858
<u>CREDITORS:</u> falling due within one year	6	57827	33869
		-----	-----
NET CURRENT ASSETS		18082	9989
		-----	-----
NET ASSETS		20540	11588
		=====	=====
<u>REPRESENTED BY</u>			
Called up share capital	7	100	100
Profit and loss account		20440	11488
		-----	-----
		20540	11588
		=====	=====

The notes on pages 8-9 form part of these financial statements.

ESPERUS SOFTWARE LIMITED
BALANCE SHEET AS AT 31 MARCH 1996
(CONTINUED)

The director:

- a) has taken advantage of the exemption conferred by sec. 249A subsection (2) of the Companies Act 1985 in not having the accounts audited.
- b) confirms that no notice has been deposited under subsection (2) of section 249B of Companies Act 1985.
- c) acknowledges his responsibility that the company keeps accounting records which comply with section 221 of Companies Act 1985.
- d) acknowledges his responsibility for preparing accounts which give a true and fair view of the state of affairs of the company as at the period in accordance with the requirement of section 226, and which accounts, so far as applicable to the company.

APPROVED BY THE BOARD

M. Pavlou 

Date:

The notes on pages 8-9 form part of these financial statements.

ESPERUS SOFTWARE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 1996

1. ACCOUNTING POLICIES

a) Basis of Accounting

The financial statements have been prepared under the historical cost convention.

b) Turnover

Turnover represents net invoiced sale of goods excluding value added tax and arises wholly in the United Kingdom.

c) Fixed assets

Fixed assets are stated at cost less depreciation. Depreciation is calculated on the reducing balance basis at rates estimated to write off the assets over their estimated useful lives as follows:

Plant and Machinery	25%
---------------------	-----

2. TAXATION

Corporation Tax 25% on the adjusted results of the year

1996	1995
-----	-----
19008	7480
=====	=====

3. PROFIT FOR THE FINANCIAL YEAR

Profit for the financial year is stated after charging:

Audit and accountancy fees	1850	1600
Depreciation	819	533
	=====	=====

ESPERUS SOFTWARE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 1996
(CONTINUED)

4. FIXED ASSETS

	Plant & Machinery -----	Total -----
<u>Cost</u>		
At beginning of year	3326	3326
Additions	1678	1678
	-----	-----
At end of year	5004	5004
	-----	-----
<u>Depreciation</u>		
At beginning of year	1727	1727
Charge for the year	819	819
	-----	-----
At end of year	2546	2546
	-----	-----
<u>Written down values</u>		
As at 31 March 1996	2458	2458
	=====	=====
As at 31 March 1995	1599	1599
	=====	=====

5. DEBTORS AND PREPAYMENTS

	<u>1996</u>	<u>1995</u>
Trade debtors & prepayments	25248	24274
	=====	=====

6. CREDITORS: Falling due within one year

Trade creditors and accruals	16440	10791
Social security and other taxes	17812	14679
Directors current account	4567	919
Corporation tax	19008	7480
	-----	-----
	57827	33869
	=====	=====

7. CALLED UP SHARE CAPITAL

Authorised, issued and fully paid:		
100 ordinary shares of £1 each	100	100
	=====	=====

8. CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

The company had no capital commitments or contingent liabilities as at the balance sheet date (1995 Nil).