2049497

Report of the Directors and

Financial Statements

for the Year Ended 30 September 2001

<u>for</u>

Spillers of Chard Limited



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Company Information for the Year Ended 30 September 2001

DIRECTORS:

Mrs C Durie A D Durie Ms J M Bond D Mears ACA

SECRETARY:

D Mears ACA

REGISTERED OFFICE:

Chard Business Park

CHARD Somerset TA20 1FA

REGISTERED NUMBER:

2049497 (England and Wales)

AUDITORS:

A C Mole & Sons Chartered Accountants & Registered Auditors Stafford House Billetfield Taunton

Report of the Directors for the Year Ended 30 September 2001

The directors present their report with the financial statements of the company for the year ended 30 September 2001.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of operating as a main authorised distributor for AGA and Rayburn and the sale of other luxury lifestyle products.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

This year has seen the completion of expansion into extended showrooms which has enhanced greatly the range of products on display and gives the company the opportunity to consolidate its position as the region's principal distributor in its market.

DIVIDENDS

No dividends are proposed for the year ended 30 September 2001.

DIRECTORS

The directors during the year under review were:

Mrs C Durie A D Durie Ms J M Bond D Mears ACA

The directors holding office at 30 September 2001 did not hold any beneficial interest in the issued share capital of the company at 1 October 2000 or 30 September 2001.

Mrs C Durie and Mr A D Durie have interests in the share capital of the holding company Figment Properties Limited. Details of the holdings in that company are disclosed in the financial statements of Figment Properties Limited.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, A C Mole & Sons, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

D Mears ACA - SECRETARY

Dated: 02-05-02

Report of the Independent Auditors to the Shareholders of Spillers of Chard Limited

We have audited the financial statements of Spillers of Chard Limited for the year ended 30 September 2001 on pages four to fourteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

A C Mole & Sons Chartered Accountants & Registered Auditors Stafford House Billetfield Taunton

Al. Mole Slow

Dated: \$ May 2.002.

Profit and Loss Account for the Year Ended 30 September 2001

		2001	I	2000)
	Notes	£	£	£	£
TURNOVER	2		4,617,267		4,147,402
Cost of sales			3,351,544		2,983,165
GROSS PROFIT			1,265,723		1,164,237
Distribution costs Administrative expenses		210,307 904,699	1 115 006	175,830 684,073	050.000
			1,115,006		859,903
OPERATING PROFIT	4		150,717		304,334
Interest receivable and					
similar income	5		22,006		28,958
			172,723		333,292
Interest payable and					
similar charges	6		30,974		30,866
PROFIT ON ORDINARY ACTIVIT BEFORE TAXATION	ries		141,749		302,426
Tax on profit on ordinary activities	7		32,771		91,103
PROFIT FOR THE FINANCIAL Y AFTER TAXATION	EAR		108,978		211,323
Retained profit brought forward			499,251		287,928
RETAINED PROFIT CARRIED FO	DRWARD		£608,229		£499,251

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

Balance Sheet 30 September 2001

	- Notes	200	<u> </u>	2000)
		£	£	£	£
FIXED ASSETS:					
Tangible assets	8		1,281,662		947,849
CURRENT ASSETS:					
Stocks	9	407,122		276,181	
Debtors	10	138,586		114,334	
Cash at bank		202,745		556,090	
		748,453		946,605	
CREDITORS: Amounts falling					
due within one year	11	1,065,571		1,027,935	
NET CURRENT LIABILITIES:			(317,118)		(81,330)
TOTAL ASSETS LESS CURRENT LIABILITIES:			964,544		866,519
CREDITORS: Amounts falling					
due after more than one year	12		(311,273)		(330,084)
PROVISIONS FOR LIABILITIES					
AND CHARGES:	14		(35,042)		(27,184)
			£618,229		£509,251
CAPITAL AND RESERVES:					
Called up share capital	15		10,000		10,000
Profit and loss account			608,229		499,251
SHAREHOLDERS' FUNDS:	17		£618,229		£509,251

ON BEHALF OF THE BOARD:

Mrs C Durie - DIRECTOR

Approved by the Board on 02-05-02

<u>Cash Flow Statement</u> for the Year Ended 30 September 2001

		2001	1	2000)
	Notes	£	£		£
Net cash inflow from operating activities	1		178,967		530,339
Returns on investments and servicing of finance	2		(8,968)		(1,908)
Taxation			(79,968)		(25,776)
Capital expenditure	2		(443,376)		(350,437)
(Decrease)/Increase in cash in the per	riod		£(353,345)		£152,218
Reconciliation of net cash flow to movement in net funds	3				
(Decrease)/Increase in cash in the period Cash inflow		(353,345)		152,218	
from increase in debt and lease financing		(17,841)		(9,641)	
Change in net funds resulting from cash flows			(371,186)		142,577
Movement in net funds in the period Net funds at 1 October			(371,186) 475,837		142,577 333,260
Net funds at 30 September			£104,651		£475,837

Notes to the Cash Flow Statement for the Year Ended 30 September 2001

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2001	2000
	£	£
Operating profit	150,717	304,334
Depreciation charges	105,156	71,906
Loss on sale of fixed assets	4,908	3,682
Profit on sale of fixed assets	(501)	(3,128)
(Increase)/Decrease in stocks	(130,941)	21,926
Increase in debtors	(24,252)	(28,731)
Increase in creditors	73,880	160,350
Net cash inflow		·
from operating activities	178,967	530,339
• 5		

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2001	2000
	£	£
Returns on investments and		
servicing of finance		
Interest received	22,006	28,958
Interest paid	(22,611)	(22,152)
Interest element of hire purchase		
or finance lease rentals payments	(8,363)	(8,714)
Net cash outflow		
for returns on investments and servicing of finance	(8,968)	(1,908)
Capital expenditure		
Purchase of tangible fixed assets	(475,608)	(380,608)
Sale of tangible fixed assets	32,232	30,171
Net cash outflow		
for capital expenditure	(443,376) ======	(350,437)

Notes to the Cash Flow Statement for the Year Ended 30 September 2001

3. ANALYSIS OF CHANGES IN NET FUNDS

ANALISIS OF CHANGES IN NET FUNDS	At 1.10.00 £	Cash flow £	At 30.9.01 £
Net cash:	ı.	£	L
Cash at bank	556,090	(353,345)	202,745
	556,090	(353,345)	202,745
Debt:			
Hire purchase			
or finance leases	(80,253)	(17,841)	(98,094)
	(80,253)	(17,841)	(98,094)
Total	475,837	(371,186)	104,651
Analysed in Balance Sheet			<u></u>
Cash at bank	556,090		202,745
Hire purchase			
or finance leases	(40.160)		(61.001)
within one year	(40,169)		(61,821)
after one year	(40,084)		(36,273)
	475,837		104,651

Notes to the Financial Statements for the Year Ended 30 September 2001

ACCOUNTING POLICIES 1.

Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

Turnover

Turnover represents net invoiced sales of services and delivered goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property

- 2% on cost

Plant and machinery

- Straight line over 7 years and straight line over 2 years

Fixtures and fittings

- 25% on reducing balance

Motor vehicles

- 25% on reducing balance

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company participates in defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The amount charged against profits represents the contributions payable to the schemes in respect of the accounting period.

Deferred Taxation

Provision is made at current rates for deferred taxation in respect of all material timing differences that will crystallize in the foreseeable future.

TURNOVER 2.

The turnover and profit before taxation are attributable to the one principal activity of the company.

3. STAFF COSTS

	2001 £	2000 £
Wages and salaries	861,473	696,088
Social security costs	92,524	72,833
Other pension costs	49,706	40,925
	1,003,703	809,846

4.

5.

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Notes to the Financial Statements for the Year Ended 30 September 2001

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3. STAFF COSTS - continued

The average monthly number of employees during the year was as follows:	2001	***
	2001	2000
Salaried	16	15
Waged	17	15
	_	
	33	30
	==	=
OPERATING PROFIT		
The operating profit is stated after charging:		
	2001	2000
	2001 £	2000 £
Depreciation - owned assets	52,971	49,098
Depreciation - assets on hire purchase contracts	,	.,
or finance leases	52,185	22,808
Loss on disposal of fixed assets Auditors' remuneration	4,407	554
Operating lease payments	5,955	5,730
Hire of machinery	8,702 1,724	5,036 1,277
	====	=====
Diseasement		
Directors' emoluments Directors' pension contributions to money purchase schemes	289,845	211,702
Past directors' excess retirement benefits	27,800 7,500	36,500 7,500
		7,500
The number of directors to whom retirement benefits were accruing was as follows		
The number of directors to whom retirement benefits were accruing was as follows Money purchase schemes	######################################	4
Money purchase schemes		<u>4</u>
	<u>4</u>	=
Money purchase schemes	4 = 2001	2000
Money purchase schemes Information regarding the highest paid director is as follows:	2001 £	2000 £
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc	2001 £ 93,544	2000 £ 62,552
Money purchase schemes Information regarding the highest paid director is as follows:	2001 £	2000 £
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes	4 = 2001 £ 93,544 11,200	2000 £ 62,552 17,100
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc	2001 £ 93,544 11,200	2000 £ 62,552 17,100
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes	2001 £ 93,544 11,200	2000 £ 62,552 17,100 ———
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes	2001 £ 93,544 11,200	2000 £ 62,552 17,100 2000 £
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME	2001 £ 93,544 11,200 2001 £	2000 £ 62,552 17,100 ———
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest	2001 £ 93,544 11,200 2001 £ 22,006	2000 £ 62,552 17,100 2000 £ 28,958
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME	2001 £ 93,544 11,200 2001 £ 22,006	2000 £ 62,552 17,100 2000 £ 28,958
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest	2001 £ 93,544 11,200 2001 £ 22,006	2000 £ 62,552 17,100 2000 £ 28,958
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest	2001 £ 93,544 11,200 2001 £ 22,006	2000 £ 62,552 17,100 2000 £ 28,958
Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest INTEREST PAYABLE AND SIMILAR CHARGES Interest on loan from parent company	2001 £ 93,544 11,200 2001 £ 22,006	2000 £ 62,552 17,100 2000 £ 28,958
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest INTEREST PAYABLE AND SIMILAR CHARGES Interest on loan from parent company Interest on late tax payment	2001 £ 93,544 11,200 2001 £ 22,006 2001 £ 22,611	2000 £ 62,552 17,100 2000 £ 28,958 2000 £ 22,086 66
Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest INTEREST PAYABLE AND SIMILAR CHARGES Interest on loan from parent company	2001 £ 93,544 11,200 2001 £ 22,006 2001 £	2000 £ 62,552 17,100 2000 £ 28,958 2000 £
Money purchase schemes Information regarding the highest paid director is as follows: Emoluments etc Pension contributions to money purchase schemes INTEREST RECEIVABLE AND SIMILAR INCOME Deposit account interest INTEREST PAYABLE AND SIMILAR CHARGES Interest on loan from parent company Interest on late tax payment	2001 £ 93,544 11,200 2001 £ 22,006 2001 £ 22,611	2000 £ 62,552 17,100 2000 £ 28,958 2000 £ 22,086 66

Notes to the Financial Statements for the Year Ended 30 September 2001

7. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:

one can our go on the promote or and promote and the comment	2001 £	2000 £
UK corporation tax	23,325	78,380
Under provision in prior years	1,588	1,288
Transfer to deferred tax	7,858	11,435
	32,771	91,103

UK corporation tax has been charged at 24.27% (2000 - 26.45%).

8. TANGIBLE FIXED ASSETS

	Freehold property	Plant and machinery	Fixtures and fittings	Motor vehicles	Totals
	£	£	£	£	£
COST:					
At 1 October 2000	728,228	50,983	105,881	305,917	1,191,009
Additions	304,020	1,646	28,668	141,274	475,608
Disposals	-	(1,800)	(2,672)	(74,280)	(78,752)
At 30 September 2001	1,032,248	50,829	131,877	372,911	1,587,865
DEPRECIATION:					
At 1 October 2000	27,790	43,932	59,136	112,302	243,160
Charge for year	14,280	3,128	23,618	64,130	105,156
Eliminated on disposals		(1,735)	(1,281)	(39,097)	(42,113)
At 30 September 2001	42,070	45,325	81,473	137,335	306,203
NET BOOK VALUE:					
At 30 September 2001	990,178	5,504	50,404	235,576	1,281,662
At 30 September 2000	700,438	7,051	46,745	193,615	947,849

Included within freehold property is land with a value of £34,000, which has not been depreciated.

Notes to the Financial Statements for the Year Ended 30 September 2001

8. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts or finance leases are as follows:

- 4/28 x 213 x

			Motor vehicles
			£
	COST:		
	At 1 October 2000 Additions		152,410
	Additions Transferred to ownership		141,274
	Transferred to ownership		(22,811)
	At 30 September 2001		270,873
	DEPRECIATION:		
	At 1 October 2000		32,832
	Charge for year		52,185
	Transferred to ownership		(11,042)
	At 30 September 2001		73,975
	NET BOOK VALUE:		
	At 30 September 2001		196,898
	A 20 Games 1 - 2000		110.579
	At 30 September 2000		119,578
9.	STOCKS		
9.	510CAS	2001	2000
		£	£
	Goods for resale	407,122	276,181
			
10.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR		
		2001	2000
		£	£
	Trade debtors	38,168	59,854
	Other debtors	19,323	20,113
	Prepayments & accrued income	81,095	34,367
		138,586	114,334
		====	====

Included within other debtors are loans made to directors. These sums were also the maximum amounts outstanding.

£

AD Durie 3,965

JM Bond 5,000

D Mears 5,000

The loans are interest free and there is no fixed date for repayment.

12.

Notes to the Financial Statements for the Year Ended 30 September 2001

11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

DUE WITHIN ONE TEAR		
	2001	2000
	£	£
Trade creditors	364,464	379,553
Payments on account	299,568	246,176
Hire purchase	61,821	40,169
Amounts owed to group	•	•
undertakings	100,000	170,000
Other creditors including		·
taxation and social security	120,072	88,342
Corporation tax	23,325	78,380
Accruals and deferred income	96,321	25,315
	1,065,571	1,027,935
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		-
	2001	2000
	£	£
Hire purchase	36,273	40,084
Amounts owed to group		
undertakings	275,000	290,000
	311,273	330,084

13. OBLIGATIONS UNDER LEASING AGREEMENTS

The following payments are committed to be paid within one year:

		Operating leases	
		2001 £	2000 £
	Expiring:	50.0	
	Within one year Between one and five years	706 23,967	5,495
		24,673	5,495
14.	PROVISIONS FOR LIABILITIES AND CHARGES		
		2001 £	2000 £
	Deferred taxation	35,042	27,184
		Deferred	
		tax £	
	Balance at 1 October 2000	27,184	
	Increase in provision	7,858	
	Balance at 30 September 2001	35,042	
	·		

Notes to the Financial Statements for the Year Ended 30 September 2001

15. CALLED UP SHARE CAPITAL

	Authorised: Number: 100,000	Class: Ordinary shares	Nominal value: £1	2001 £ 100,000	2000 £ 100,000			
	Allotted, issued							
	Number:	Class:	Nominal value:	2001 £	2000			
	10,000	Ordinary shares	£1	10,000	10,000 =====			
16.	CAPITAL CO	MMITMENTS						
				2001 £	2000 £			
	Contracted but	not provided for in the						
	financial statem	nents		-	231,420			
17.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS							
				2001	2000			
	Profit for the fir	nancial vear		£ 108,978	£ 211,323			
	1 1011 IOI IIIO III	imiotal your						
		o shareholders' funds		108,978	211,323			
	Opening shareh	olders' funds		509,251	297,928			
	Closing shareh	nolders' funds		618,229	509,251			
	Equity interests	:		618,229	509,251			

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18. HOLDING COMPANY

At the end of the period the ultimate holding company is Figment Properties Limited, a close company. Mrs C Durie and A D Durie, directors of Spillers of Chard Limited, are also directors of Figment Properties Limited which they control.