#### **COMPANY REGISTRATION NUMBER 2039377**

# BRITON EMS LIMITED ABBREVIATED ACCOUNTS FOR 30 NOVEMBER 2007

A28 26/09/2008 COMPANIES HOUSE

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# **COLLETT HULANCE LLP**

Chartered Certified Accountants & Registered Auditors
40 Kimbolton Road
Bedford
MK40 2NR

# **ABBREVIATED ACCOUNTS**

# YEAR ENDED 30 NOVEMBER 2007

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# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors W I Burton

A F Abri S J Naylor

Company secretary W I Burton

**Registered office** 4 Shuttleworth Road

Elms Industrial Estate

Bedford MK41 0EP

Auditor Collett Hulance LLP

**Chartered Certified Accountants** 

& Registered Auditors 40 Kimbolton Road

Bedford MK40 2NR

Bankers National Westminster Plc

81 High Street

Bedford MK40 1NE

#### THE DIRECTORS' REPORT

#### YEAR ENDED 30 NOVEMBER 2007

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 30 November 2007

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company in the year was the design and manufacture of electronic equipment to custom specification.

The directors are pleased to report on a very successful 2007 Substantial growth in turnover was accompanied by record order intake and the opening of our new SMT facility has seen significant investment in plant and equipment accompanied by recruitment of new staff in key areas Customer demand remains strong and modest growth is anticipated for 2008

#### RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £353,592 Particulars of dividends paid are detailed in note 7 to the financial statements

#### DIRECTORS

The directors who served the company during the year were as follows

W I Burton A F Abrı S J Naylor

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30 NOVEMBER 2007

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **DONATIONS**

During the year the company made the following contributions

	2007	2006
	£	£
Charitable	<u>456</u>	1,525

#### **AUDITOR**

A resolution to re-appoint Collett Hulance LLP as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

Registered office 4 Shuttleworth Road Elms Industrial Estate Bedford MK41 0EP Signed by order of the directors

1. Juli

W I BURTON Company Secretary

Approved by the directors on 16/9/07

# INDEPENDENT AUDITOR'S REPORT TO BRITON EMS LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts, together with the financial statements of Briton EMS Limited for the year ended 30 November 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

#### **BASIS OF OPINION**

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

40 Kimbolton Road Bedford MK40 2NR

24th September 2008

COLLETT HULANCE LLP Chartered Certified Accountants & Registered Auditors

Collett Hulance

# ABBREVIATED PROFIT AND LOSS ACCOUNT

#### YEAR ENDED 30 NOVEMBER 2007

GROSS PROFIT	Note	2007 £ 2,000,484	2006 £ 1,656,640
Administrative expenses		1,521,829	1,114,664
OPERATING PROFIT	2	478,655	541,976
Interest payable and similar charges	5	35,841	25,597
PROFIT ON ORDINARY ACTIVITIES BEFORE	•		
TAXATION	•	442,814	516,379
Tax on profit on ordinary activities	6	89,222	125,987
PROFIT FOR THE FINANCIAL YEAR		353,592	390,392

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above

#### ABBREVIATED BALANCE SHEET

#### **30 NOVEMBER 2007**

	200	7	200	6
Note	£	£	£	£
8		877,161		528,340
q	1.622.968		1.206.094	
			, -	
	3,228,004		2,420,022	
11	2,099,184		1,601,233	
		1,128,820		818,789
LIABI	LITIES	2,005,981		1,347,129
12		627,448		258,145
		1,378,533		1,088,984
14		73,060		39,103
		1,305,473		1,049,881
16		100		100
17		1,305,373		1,049,781
18		1,305,473		1,049,881
	8 9 10 11 12 14 16 17	Note £  8  9 1,622,968 10 1,604,920 116 3,228,004  11 2,099,184  LIABILITIES  12  14  16 17	8 877,161  9 1,622,968 10 1,604,920	Note £ £ £ £ £ 8 877,161  9 1,622,968 1,213,738 190

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985

These abbreviated accounts were approved by the directors and authorised for issue on ./6/09/02, and are signed on their behalf by

W I BURTON

A F ABRI

S J NAYLOR

The notes on pages 8 to 19 form part of these abbreviated accounts.

# **CASH FLOW STATEMENT**

# YEAR ENDED 30 NOVEMBER 2007

	2007		2006		
	Note	£	£	£	£
NET CASH INFLOW FROM					
OPERATING ACTIVITIES	19		252,133		608,779
RETURNS ON INVESTMENTS					
AND SERVICING OF FINANCE	19		(35,841)		(25,597)
TAXATION	19		(116,264)		(93,105)
CAPITAL EXPENDITURE AND					
FINANCIAL INVESTMENT	19		(527,315)		(238,515)
EQUITY DIVIDENDS PAID			(98,000)		(172,000)
CASH (OUTFLOW)/INFLOW BEI	FODE		<del></del>		
FINANCING	TORE		(525,287)		79,562
FINANCING	19		525,213		(79,506)
OPCOPACE/INCOPACE IN					
(DECREASE)/INCREASE IN	40		(74)		56
CASH	19		(74)		

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

#### **Fixed assets**

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold costs

- Over 20 years

Motor Vehicles

40% reducing balance25% reducing balance

Plant & Equipment Fixtures & fittings -

25% reducing balance

Office Equipment

- 25% reducing balance

#### Stocks

Stock is valued at the lower of average cost and net realisable, with allowances being made for obsolete and slow moving items.

#### Work in progress

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity Provision is made for any foreseeable losses where appropriate No element of profit is included in the valuation of Work in progress

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 1. ACCOUNTING POLICIES (continued)

#### Pension costs

The company operates a defined contribution pension scheme for employees The assets of the scheme are held separately from those of the company The annual contributions payable are charged to the profit and loss account

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

#### 2. OPERATING PROFIT

Operating profit is stated after charging

	2007 £	2006 £
Depreciation of owned fixed assets	66,582	63,600
Depreciation of assets held under hire purchase agreements Loss on disposal of fixed assets	111,912	74,930 1,621
Operating lease costs Plant and equipment	9,532	10,984

#### 3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

	2007	2006
	No	No
Number of production staff	72	63
Number of administrative staff	9	8
Number of management staff	6	6
	87	77
	<del></del>	<del></del>

The aggregate payroll costs of the above were

	2007	2006
	£	£
Wages and salaries	1,958,967	1,445,823
Social security costs	182,290	135,781
Other pension costs	41,230	39,770
	2,182,487	1,621,374

# 4. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were

	2007	2006
	£	£
Emoluments receivable	208,092	83,189
Value of company pension contributions to money purchase schemes	17,896	17,771
	225,988	100,960

# **NOTES TO THE ABBREVIATED ACCOUNTS**

# YEAR ENDED 30 NOVEMBER 2007

# 4. DIRECTORS' EMOLUMENTS (continued)

The number of directors who accrued benefits under company pension schemes was as follows

	Money purchase schemes	2007 No 3	2006 No 3
<b>5</b> .	INTEREST PAYABLE AND SIMILAR CHARGES		
	Interest payable on bank borrowing Finance charges Other similar charges payable	2007 £ 234 24,758 10,849 35,841	2006 £ 399 14,250 10,948 25,597
6.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the year		
	Current tax	2007 £	2006 £
	In respect of the year		
	UK Corporation tax based on the results for the year at 19/20% (2006 - 30%) Under provision in prior year	55,265	116,264 1
	Total current tax	55,265	116,265
	Deferred tax		
	Origination and reversal of timing differences (note 14) Capital allowances	33,957	9,722
	Tax on profit on ordinary activities	89,222	125,987

# **NOTES TO THE ABBREVIATED ACCOUNTS**

# YEAR ENDED 30 NOVEMBER 2007

# 6. TAXATION ON ORDINARY ACTIVITIES (continued)

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 20% (2006 - 30%)

		2007	2006
	Profit on ordinary activities before taxation	442,814	£ 516,379
	Profit on ordinary activities by rate of tax	88,563	169,114
	Expenses not deductible for tax purposes	1,468	2,319
	Depreciation in excess of capital allowances	(33,834)	(13,919)
	Other tax rates	(932)	(41,250)
	Under provision in prior year	-	1
	Total current tax (note 6(a))	55,265	116,265
7.	DIVIDENDS		
	Dividends on equity shares		
	• •	2007	2006
		£	£
	Paid during the year		
	Equity dividends on ordinary shares	98,000	172,000
		98,000	172,000
		<del></del>	

# NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 8. TANGIBLE FIXED ASSETS

	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Equipment £	Total £
COST						4 480 460
At 1 Dec 2006	709	842,271	93,951	66,746	175,492	1,179,169
Additions		429,149	68,354		29,812	527,315
At 30 Nov 2007	<u>709</u>	1,271,420	162,305	66,746	205,304	1,706,484
DEPRECIATION						
At 1 Dec 2006	628	429,959	76,561	29,777	113,904	650,829
Charge for the			40046	4 4 500	40.400	150 404
year		135,225	10,013	14,788	18,432	178,494
At 30 Nov 2007	<u>664</u>	565,184	86,574	44,565	132,336	829,323
NET BOOK VAL	UE					
At 30 Nov 2007	45	706,236	75,731	22,181	72,968	877,161
At 30 Nov 2006	81	412,312	17,390	36,969	61,588	528,340

#### Hire purchase agreements

Included within the net book value of £877,161 is £571,205 (2006 - £193,445) relating to assets held under hire purchase agreements. The depreciation charged to the abbreviated accounts in the year in respect of such assets amounted to £111,912 (2006 - £74,930)

#### 9. STOCKS

	Raw materials Work in progress	2007 £ 1,180,864 442,104	2006 £ 808,785 397,309
		1,622,968	1,206,094
10.	DEBTORS		
		2007 £	2006 £
	Trade debtors	1,569,115	1,189,329
	Prepayments and accrued income	35,805	24,409
		1,604,920	1,213,738

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 11. CREDITORS: Amounts falling due within one year

	200	7	200	6
	£	£	£	£
Bank loans		122,289		107,643
Trade creditors		1,381,602		1,140,168
Other creditors including taxation and	d social security			
Corporation tax	55,265		116,264	
PAYE and social security	125,416		47,977	
VAT	82,493		83,719	
Hire purchase agreements	215,419		74,155	
Other creditors	224			
		478,817		322,115
Accruals and deferred income		116,476		31,307
		2,099,184		1,601,233

The bank overdraft and loans are secured by an unscheduled mortgage debenture dated 2/5/88, incorporating a fixed and floating charge over all current and future assets of the company

The bank holds a first legal mortgage dated 2/5/88 over leasehold property known as 4 Shuttleworth Road, Elms Industrial Estate, Bedford

The following liabilities disclosed under creditors falling due within one year are secured by the company

			2007 £		2006 £
	Bank loans	<u>1</u>	22,289		109,143
12.	CREDITORS: Amounts falling of	lue after more than one	year		
			2007 £		2006 £
	Bank loans and overdrafts	1	174,312		72,287
	Other creditors			100 010	
	Hire purchase agreements	413,750		129,818	
	Directors' loan accounts	39,386		56,040	
		4	153,136		185,858
		Č	527,448		258,145

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 12. CREDITORS: Amounts falling due after more than one year (continued)

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2007	2006
	£	£
Bank loans and overdrafts	174,312	111,037

#### 13. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows

	2007	2006
	£	£
Amounts payable within 1 year	245,576	87,261
Amounts payable between 2 to 5 years	499,742	153,585
	745,318	240,846
Less interest and finance charges relating to futu	re	
periods	(116,149)	(36,873)
	629,169	203,973
Hire purchase agreements are analysed as fol	lows	
Current obligations	215,419	74,155
Non-current obligations	413,750	129,818
	629,169	203,973

#### 14. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

	2007	2006
	£	£
Provision brought forward	39,103	29,381
Profit and loss account movement arising during the		
year	33,957	9,722
Provision carried forward	73,060	39,103

The provision for deferred taxation consists of the tax effect of timing differences in respect of

	2007	2006
	£	£
Excess of taxation allowances over	depreciation on	
fixed assets	73,060	39,103
	72.060	39,103
	73,060	39,103

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

# 15. COMMITMENTS UNDER OPERATING LEASES

At 30 November 2007 the company had annual commitments under non-cancellable operating leases as set out below

		2007 Land & Buildings	Other Items	2006 Land & Buildings	Other Items
		£	£	£	£
	Operating leases which expire		1 750		
	Within 1 year Within 2 to 5 years	127,100	1,750 7,199	32,800	9,532
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	127,100	8,949	32,800	9,532
		127,100	0,242	32,000	7,552
16.	SHARE CAPITAL				
	Authorised share capital:				
			2007		2006
	100.0.11		£		£ 100
	100 Ordinary shares of £1 each		<u>100</u>		100
	Allotted, called up and fully paid:				
		2007		2006	
	Ordinary shares of £1 each	No 100	£ 100	No 100	£ 100
17.	PROFIT AND LOSS ACCOUNT				
			2007		2006
			£		£
	Balance brought forward		1,049,781		831,389 390,392
	Profit for the financial year Equity dividends		353,592 (98,000)		(172,000)
	• •	-			
	Balance carried forward	-	1,305,373		1,049,781

# NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 30 NOVEMBER 2007

#### 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2007	2006
	£	£
Profit for the financial year	353,592	390,392
Equity dividends	(98,000)	(172,000)
Net addition to shareholders' funds	255,592	218,392
Opening shareholders' funds	1,049,881	831,489
Closing shareholders' funds	1,305,473	1,049,881

#### 19. NOTES TO THE STATEMENT OF CASH FLOWS

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2007	2006
	£	£
Operating profit	478,655	541,976
Depreciation	178,494	138,530
Loss on disposal of fixed assets	_	1,621
Increase in stocks	(416,874)	(413,180)
Increase in debtors	(391,182)	(26,680)
Increase in creditors	403,040	366,512
Net cash inflow from operating activities	252,133	608,779

#### RETURNS ON INVESTMENTS AND SERVICING OF FINANCE

	2007	2006
	£	£
Interest paid	(11,083)	(11,347)
Interest element of hire purchase	(24,758)	(14,250)
Net cash outflow from returns on investments and servicing of finance	(35,841)	(25,597)

#### **TAXATION**

	2007	2006
	£	£
Taxation	(116,264)	(93,105)

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 30 NOVEMBER 2007

#### 19. NOTES TO THE STATEMENT OF CASH FLOWS (continued)

#### **CAPITAL EXPENDITURE**

0.515\
9,515)
1,000
8,515)
2006
£
6,687)
4,597)
8,222)
9,506)

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2007		2006	
	£	£	£	£
(Decrease)/increase in cash in the period	(74)		56	
Net cash (inflow) from/outflow from bank loans Cash outflow in respect of hire	(116,671)		26,687	
purchase	(425,196)		34,597	
Cash outflow from directors' long-term loans	16,654		18,222	
		(525,287)		79,562
Change in net debt		(525,287)		79,562
Net debt at 1 December 2006		(439,753)		(519,315)
Net debt at 30 November 2007		(965,040)		(439,753)

# **NOTES TO THE ABBREVIATED ACCOUNTS**

# YEAR ENDED 30 NOVEMBER 2007

# 19. NOTES TO THE STATEMENT OF CASH FLOWS (continued)

# ANALYSIS OF CHANGES IN NET DEBT

	At		At	
	1 Dec 2006	Cash flows 3	lows 30 Nov 2007	
	£	£	£	
Net cash				
Cash in hand and at bank	190	(74)	116	
D.1.	<del></del>	<del> </del>		
Debt	(107 (43)	(14 (40)	(122.280)	
Debt due within 1 year	(107,643)	(14,646)	(122,289)	
Debt due after 1 year	(128,327)	(85,371)	(213,698)	
Hire purchase agreements	(203,973)	(425,196)	(629,169)	
	(439,943)	(525,213)	(965,156)	
Net debt	(439,753)	(525,287)	(965,040)	