### REPORT AND FINANCIAL STATEMENTS 31 March 1997

Company Number 2011009



### OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

M A SPENCER

**CHAIRMAN** 

D M GELBER

MANAGING DIRECTOR

G CONWAY-HENDERSON

R LEES

P NEWMAN

P O'TOOLE

S H J MANSELL

FINANCE DIRECTOR

**D CASTERTON** 

(Appointed 30 September 1996)

D KELLY

(Appointed 4 March 1997)

R MANNELL

(Resigned 5 December 1996)

### **SECRETARY**

S H J MANSELL

### REGISTERED OFFICE

PARK HOUSE 16 FINSBURY CIRCUS LONDON EC2M 7DJ

#### **BANKERS**

BARCLAYS BANK PLC ATLAS HOUSE 1-7 KING STREET LONDON EC2V 8AU

### **AUDITORS**

MOORES ROWLAND CLIFFORD'S INN FETTER LANE LONDON EC4A 1AS

### REPORT OF THE DIRECTORS

The directors submit their report and financial statements for the year ended 31 March 1997.

#### PRINCIPAL ACTIVITY

The business of the Company and its subsidiaries is the broking of international capital market instruments and the provision of other financial based services.

### REVIEW OF BUSINESS

Turnover has again risen this year by 11%, but due to increased operating costs, profits at the operating level have fallen by 12%.

The Board of Directors look forward to similar levels of activity in the coming year.

#### **DIVIDENDS**

The directors recommend a final dividend of £0.756 million making the total dividend for the year £2.22 million (1996-£1.68 million).

### **DONATIONS**

During the year the Group made charitable donations of £505,278 (1996 - £477,212) as a result of its annual Charity Day.

#### **DIRECTORS AND THEIR INTERESTS**

The directors' interests in the ordinary shares of the Company at 31 March 1997 and 1 April 1996, **Beneficial Holdings** or date or appointment if later, were:-1997 1996 306,780 306,780 M A Spencer 78,550 78,950 G Conway-Henderson 25,000 25,000 R Lees 20,000 20,000 D Gelber 14,000 14,000 P Newman 11,500 11,500 P O'Toole 10,000 1,500 D Casterton 7,500 7,500 S H J Mansell 3,000 3,000 D Kelly 476,330 468,230

The directors also held the following interests in the ordinary shares of subsidiary companies as at 31 March 1997 and 1 April 1996; P Newman 25,000 shares of Intercapital Commodity Swaps Limited and P O'Toole 19,410 shares of Intercapital Securities Limited, (1996 23,500 shares).

### REPORT OF THE DIRECTORS

The directors who served during the year, and those serving at the year end are set out on page 1.

The following Directors had related party loans outstanding at 31 March 1997:-

	Maximum outstanding		
	during the year	1997	1996
	£'000	£'000	£'000
M A Spencer	835	835	695
G Conway-Henderson	695	505	695
P Newman	223	223	209
S H J Mansell	20	18	20

In addition, the following Directors had loans with the Intercapital Group Limited Employee Benefit Trust outstanding at 31 March 1997:-

	1997	1996
	£'000	£'000
M A Spencer	825	898
G Conway-Henderson	198	224
R Lees	132	150
D Gelber	250	271
P Newman	113	125
P O'Toole	144	156
S Mansell	138	156
D Casterton	288	-
D Kelly	87	97

Interest is charged at a market rate on all loans.

### **AUDITORS**

Moores Rowland have expressed their willingness to continue in office as auditors and a resolution for their reappointment will be presented at the forthcoming Annual General Meeting.

By order of the Board of Directors and signed on Behalf of the Board

Park House 16 Finsbury Circus LONDON EC2M 7DJ 15 December, 1997

S.H.J. MANSELL Secretary

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and the Group at the end of the financial year and of the profit or loss of the Group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### AUDITORS' REPORT TO THE MEMBERS OF INTERCAPITAL GROUP LIMITED

We have audited the financial statements on pages 6 to 23.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 4 the Company's directors are responsible for the preparation of financial statements. It is our responsibility as auditors to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations that we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **OPINION**

In our opinion the financial statements give a true and fair view of the state of the Company's and Group's affairs at 31 March 1997 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

MOORES ROWLAND

Chartered Accountants & Registered Auditors

Clifford's Inn Fetter Lane LONDON EC4A 1AS

Moores Roulan

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1997

	Notes	1997 £³000	1996 £'000
TURNOVER		<b>2 0 0 0</b>	*
Continuing operations	1g	68,133	63,011
Acquisitions		153	-
Discontinued operations		2,686	1,171
Total turnover		70,972	64,182
OPERATING EXPENSES			
Continuing operations		(55,678)	(48,771)
Acquisitions		(383)	-
Discontinued operations		(3,122)	(1,981)
OPERATING PROFIT	3	<del></del>	<del></del>
Continuing operations		12,455	14,240
Acquisitions		(230)	-
Discontinued operations		(436)	(810)
		11,789	13,430
Interest receivable and similar income	4	2,399	2,198
and similar mediae			
Interest payable	5	(805)	(995)
PROFIT ON ORDINARY		<del></del>	
ACTIVITIES BEFORE		4	14.600
TAXATION		13,383	14,633
Tax on profit on ordinary activities	6	(5,942)	(6,141)
PROFIT ON ORDINARY			
ACTIVITIES AFTER			
TAXATION		7,441	8,492
Minority interests		(1,366)	(1,559)
GROUP PROFIT FOR			
THE FINANCIAL YEAR		6,075	6,933
Dividends	7	(2,218)	(1,680)
RETAINED PROFIT FOR			
THE FINANCIAL YEAR		3,857	5,253
		<del></del>	

# STATEMENT OF MOVEMENTS ON RESERVES FOR THE YEAR ENDED 31 MARCH 1997

	Share premium account £'000	Capital redemption reserve £'000	Other reserves £'000	Foreign exchange translation £'000	Profit and loss account £'000	Total £'000
GROUP						
Balance at 1 April 1996	90	3	705	(28)	27,376	28,146
Profit retained for the year	-	-	-	-	3,857	3,857
Reserves written back on disposal of subsidiaries	-	-	(111)	-	-	(111)
Capital reserve arising on acquisitions of shares in subsidia	ries	-	243	-	-	243
Foreign exchange translation differences	-	-	-	(191)	-	(191)
Goodwill reinstated on disposal of subsidiaries	-	-	-	-	192	192
Balance at 31 March 1997	90	3	837	(219)	31,425	32,136
COMPANY						
Balance at 1 April 1996	90	3	-	-	11,440	11,533
Loss retained for the year	-	-	-	-	(3,453)	(3,453)
Balance at 31 March 1997	90	3	-	-	7,987	8,080

At the year end, cumulative goodwill of £273,000 had been written off against reserves.

### CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 1997

			1005		1007
	Natar	£'000	1997 £'000	£'000	1996 £'000
FIXED ASSETS	Notes	£ 000	£ 000	£ 000	£ 000
Tangible assets	9	4,344		3,077	
Intangible assets	10	390		585	
Investments	11	4,443		4,482	
			0.177		8,144
CURRENCE ACCEPTO			9,177		0,144
CURRENT ASSETS	12	106 740		93,273	
Debtors	12	106,749 6,884		8,416	
Investments	13	19,970		22,430	
Cash at bank and in hand		19,970		22,430	
		133,603		124,119	
CREDITORS - AMOUNTS					
FALLING DUE WITHIN					
ONE YEAR	14	(103,660)		(95,954)	
NET CURRENT ASSETS			29,943		28,165
TOTAL ASSETS LESS CURRENT LIABILITIES			39,120	_	36,309
CORRENT LIABILITIES			55,120		,
MINORITY INTERESTS			(6,248)		(7,427)
TOTAL NET ASSETS			32,872	_	28,882
CAPITAL AND RESERVES				_	
Called up share capital	15		736		736
Share premium account		90		90	
Capital redemption reserve		3		3	
Other reserves		837		705	
Profit and loss account		31,206		27,348	
			32,136		28,146
SHAREHOLDERS' FUNDS			32,872	-	28,882

THE FINANCIAL STATEMENTS WERE APPROVED BY THE BOARD OF DIRECTORS ON 15 DECEMBER, 1997

Signed on behalf of the Board of Directors

M.A. SPENCEŔ

D.M. GELBER

# **COMPANY BALANCE SHEET AS AT 31 MARCH 1997**

FIXED ASSETS	Notes	£'000	1997 £'000	£'000	1996 £'000
Tangible assets Investments	9 11	51 9,000		- 8,474	
CURRENT ASSETS		.,,	9,051		8,474
Debtors Investments Cash at bank and in hand	12 13	13,657 2,986 370		12,800 3,000 425	
CREDITORS - AMOUNTS		17,013		16,225	
FALLING DUE WITHIN ONE YEAR	14	(17,248)		(12,430)	
NET CURRENT ASSETS/(LIAF	BILITIES)		(235)		3,795
TOTAL ASSETS LESS CURRENT LIABILITIES		_	8,816	- -	12,269
CAPITAL AND RESERVES					
Called up share capital Share premium account Capital redemption reserve Profit and loss account	15	90 3 7,987	736	90 3 11,440	736
			8,080		11,533
SHAREHOLDERS' FUNDS		-	8,816	-	12,269

THE FINANCIAL STATEMENTS WERE APPROVED BY THE BOARD OF DIRECTORS ON 15 DECEMBER, 1997

Signed on behalf of the Board of Directors

M.A. SPENCER D.M. GELBER

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 1997

		1997 £000	1996 £000
	Notes		
RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES			
Operating profit		11,789	13,430
Depreciation		1,982	2,220
(Increase)/decrease in debtors		(14,118)	772
Increase/(decrease) in creditors		7,369	(3,872) 16
Loss on sale of tangible fixed assets		75 685	37
Loss on sale of investment		063	51
Net cash inflow from		7 700	12.602
operating activities		7,782	12,603
CASH FLOW STATEMENT			
Net cash inflow from operating activities		7,782	12,603
Return on investments and		004	((0
servicing of finance	16	881	660
Taxation		(6,009)	(4,768)
Capital expenditure	16	(2,192)	(4,715)
		462	3,780
Equity dividends paid		(1,873)	(1,700)
		(1,411)	2,080
Management of liquid resources	16	1,147	(3,042)
Financing	16	360	394
Increase/(decrease) in cash		96	(568)
DESCRIPTION OF NEW CASH			
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS	8		
Increase/(decrease) in cash for the year Cash flow from (decrease)/increase		96	(568)
in liquid resources		(1,147)	3,042
Effect of foreign exchange differences		(840)	656
Change in net funds		(1,891)	3,130
Net funds at 1 April		22,050	18,920
Net funds at 31 March		20,159	22,050
		<u></u>	

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS AND STATEMENT OF RECOGNISED GAINS AND LOSSES

RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUND	S	
Year ended 31 March 1997	1997 £'000	1996 £'000
Profit for the financial year	6,075	6,933
Dividends	(2,218)	(1,680)
	3,857	5,253
Other recognised gains and losses relating to the financial year	(191)	125
Reserves written back on disposal of subsidiaries	(111)	-
Goodwill	192	(259)
Capital reserve arising on acquisition of subsidiaries	243	-
Net addition to shareholders' funds	3,990	5,119
Opening shareholders' funds	28,882	23,763
Closing shareholders' funds	32,872	28,882
STATEMENT OF RECOGNISED GAINS AND LOSSES		
Year ended 31 March 1997	1997 £'000	1996 £'000
Profit for the financial year	6,075	6,933
Foreign exchange translation differences	(191)	125
Total recognised gains and losses relating to the year	5,884	7,058

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

#### 1. ACCOUNTING POLICIES

These financial statements have been prepared in accordance with applicable accounting standards. The principal accounting policies which the directors have adopted are set out below.

- a) Accounting Convention The financial statements are prepared under the historical cost convention.
- b) Basis of Consolidation The group financial statements consolidate the financial statements of the company and all subsidiaries for the financial year ended 31 March 1997 and also include the financial statements of The Intercapital Group Limited Employee Benefit Trust. Overseas subsidiaries are consolidated using the closing rate method. Foreign exchange differences arising on consolidation are taken to reserves.
- c) Foreign Exchange Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Income earned or expenses incurred in foreign currencies are translated at the rates ruling at the time of the transaction. Profits and losses on translation are taken to the profit and loss account.
- **Pension Costs** The Group operates defined contribution, externally funded pension schemes. Contributions are charged against profits as they fall due.
- e) Fixed Assets and Depreciation Depreciation is calculated as follows:-
  - Short leasehold, motor cars, office equipment and furniture to write off their cost by equal annual instalments over their estimated useful lives which are considered to be between two and five years.
- f) Deferred Taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.
- g) Turnover relates to commission on capital markets transactions, market making services, sales of software, recruitment fees and subscriptions. It is recognised in the financial statements when invoiced. In the spread index bookmaking subsidiaries, open bets are included in the financial statements at market value in order to give a true and fair view of the results for the year.
- h) Segmental Information No analysis of turnover between geographical and business segments is given as in the opinion of the directors this would be seriously prejudicial to the interests of the Group.
- i) Current Asset Investments Investments are stated at the lower of cost or net realisable value except for listed investments which are stated at market value.

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

### 1. ACCOUNTING POLICIES (Continued)

- Goodwill arising from the acquisition of subsidiaries is written off against reserves in the year of acquisition in the case of subsidiaries engaged in the Group's core activities. Goodwill relating to the acquisition of subsidiaries engaged in other activities is capitalised on consolidation and amortised over the shorter of its useful economic life or five years.
- k) Leases Amounts payable under operating leases are charged to the profit and loss account as they are incurred.

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

2.	DIRECTORS AND EMPLOYEES	1997 £'000	1996 £'000
	Directors:-		
	Aggregate emoluments	1,858	1,677
	Company pension emoluments	67	49
		1,925	1,726
	Highest paid director:-		
	Aggregate emoluments	484	268
	Company pension scheme	6	6
		490	274
	All directors have benefits accruing under pension schemes.		
	Employees	Number of l	Emplovees
	Employees	1997	1996
	The average number of employees employed by the Group was:	336	290
		1997	1996
	Staff Costs	£'000	£'000
	Wages and salaries	30,197	22,857
	Social security costs	2,319	1,854
	Pension costs	696	490
	Other costs	4,049	2,642
		37,261	27,843
3.	OPERATING PROFIT	1997	1996
		£'000	£'000
	Operating profit is stated after charging:-	40.	105
	Goodwill amortisation	195	195
	Auditors' remuneration:-	136	146
	Audit fees Other services	350	118
	Depreciation	1,982	2,220
	-		

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

4.	INTEREST RECEIVABLE AND SIMILAR INCOME	1997 £'000	1996 £'000
	Bank interest	1,266	1,654
	Profit on sale of investments and foreign exchange transactions Other interest	698 435	544
		2,399	2,198
5.	INTEREST PAYABLE	1997	1996
		£'000	£'000
	Bank interest Hire purchase interest	805	988 7
		805	995
6.	TAX ON PROFIT ON ORDINARY ACTIVITIES	1997 £'000	1996 £'000
	UK taxation is based on profit for the year at a rate equivalent to 33% (1996-33%):-	r 000	* 000
	Corporation tax on taxable profit for the year	6,798	5,053
	Adjustment in respect of prior year	(19)	153
	Overseas tax	(837)	935
		5,942	6,141
7.	DIVIDENDS	1997	1996
		£'000	£'000
	Interim paid - £2.50 per ordinary share [1996 £1.00]	1,462	563
	Proposed dividend £1.25 per ordinary share [1996 £2.00]	756	1,117
		2,218	1,680
		-	·.

### 8. PROFIT ATTRIBUTABLE TO PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's loss for the financial year amounted to £3.453 million (1996 £0.02 million loss).

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

9.	TANGIBLE FIXED ASSETS		C 400		
	GROUP	Short Leasehold	Office Furniture & Equipment	Motor Cars	Total
	Cost	£'000	£'000	£'000	£'000
	At 1 April 1996	190	7,242	856	8,288
	Additions	122	3,332	103	3,557
	Disposals	(139)	(246)	(56)	(441)
	Translation adjustments	(3)	(169)	(51)	(223)
	At 31 March 1997	170	10,159	852	11,181
	Depreciation				
	At 1 April 1996	108	4,895	208	5,211
	Provided in the year	30	1,826	126	1,982
	Disposals	(61)	(148)	(10)	(219)
	Translation adjustments	(2)	(119)	(16)	(137)
	At 31 March 1997	75	6,454	308	6,837
	Net book value at 31 March 1997	95	3,705	544	4,344
	Net book value at 31 March 1996	82	2,347	648	3,077
	COMPANY				Office Turniture & Equipment
	Cost				£'000
	Additions				46
	Transfers in				93
	At 31 March 1997				139
	Depreciation				11212
	Provided in the year				82
	Transfers in				6
	At 31 March 1997				88
	Net book value at 31 March 1997				51

#### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

10.	INTANGIBLE ASSETS	£'000
	Goodwill on consolidation:- At 31 March 1997 and 31 March 1996	975
	Amortisation at 31 March 1996 Charge for the year	390 195
	Amortisation at 31 March 1997	585
	Net book value at 31 March 1997	390
	Net book value at 31 March 1996	585

### 11. FIXED ASSET INVESTMENTS

As referred to in note 1 the financial statements of the Employee Trust have been incorporated in the consolidated financial statements in accordance with UITF 13. This has been done because, although the Employee Trust is controlled by independent trustees and its assets are held separately from those of the Group, in practice the Group's advice as to how the assets are used for the benefit of employees is generally accepted.

Contributions to the Employee Trust are determined by the board from time to time. The contributions made in respect of the current year were £0.192 m (1996 - £1.019 m).

At 31 March 1997 the assets of the Employee Trust amounted to £1.428 m (1996 - £1.127 m). These assets include 129,605 ordinary shares in the Company carried at cost. Other assets were primarily receivables from employees in connection with the purchase of shares in the Company and its liabilities were deferred consideration on the purchase of shares and bank borrowings. All dividends have been waived. The Employee Trust bears its own administration and financing costs.

GROUP	Own Shares £'000	Associated Undertakings £'000	Other £'000	Total £'000
At 1 April 1996	4,164	73	245	4,482
Additions	1,417	252	95	1,764
Disposals	(1,741)	(73)	-	(1,814)
Share of post acquisition profits	-	11	-	11
At 31 March 1997	3,840	263	340	4,443

The associated undertakings balance relates to a 22.2% interest in the ordinary shares of Sheffield Haworth Limited.

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

## 11. FIXED ASSET INVESTMENTS (Continued)

COMPANY Cost	Shares in Subsidiaries £'000	Loans to Subsidiaries £'000	Total £'000
At 1 April 1996 Additions Disposals	8,733 359 (460)	500 793	9,233 1,152 (460)
At 31 March 1997	8,632	1,293	9,925
Provision			
At 1 April 1996 Provided in the year	759 166	-	759 166
At 31 March 1997	925	_	925
Net book value at 31 March 1997	7,707	1,293	9,000
Net book value at 31 March 1996	<b>7</b> ,974	500	8,474

Subordinated loans were advanced to subsidiary undertakings and are repayable on demand, subject to the rules of the Securities and Futures Authority.

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

12.	DEBTORS		GROUP	C	OMPANY
		1997	1996	1997	1996
		£'000	£'000	£'000	£'000
	Trade debtors	91,097	81,757	-	-
	Other debtors	5,868	8,839	2,575	2,925
	Amounts owed by group undertakings	· _	-	5,182	7,249
	Dividends receivable	_	-	1,697	1,750
	Prepayments	7,718	1,315	2,918	368
	Corporation tax	1,822	1,040	1,285	508
	ACT recoverable after more than one year	244	322	-	-
		106,749	93,273	13,657	12,800
13.	INVESTMENTS HELD AS		GROUP		OMPANY
10.	CURRENT ASSETS	1997	1996	1997	1996
		£'000	£'000	£'000	£'000
	Listed investments	316	1,964	316	<u></u>
	Other short term investments	6,568	6,452	2,670	3,000
		6,884	8,416	2,986	3,000
	,				

The Group's bankers hold a charge over £2,670,000 (1996 - £3,000,000) of the certificates of deposit in respect of borrowing facilities provided to The Intercapital Group Limited Employee Benefit Trust .

14.	CREDITORS - AMOUNTS FALLING		GROUP	C	OMPANY
1	DUE WITHIN ONE YEAR	1997 £'000	1996 £'000	1997 £'000	1996 £'000
	Bank overdrafts	6,695	8,796	1,273	3,223
	Trade creditors	78,976	70,421	-	_
	Other creditors	1,534	2,264	168	20
	Corporation tax	5,757	5,562	_	-
	Other tax and social security	1,877	451	1,382	4
	Accruals and deferred income	7,790	6,725	43	87
	Proposed dividends	756	1,413	756	1,117
	ACT payable	275	322	-	-
	Amounts owed to group undertakings	-	-	13,626	7,979
	_	103,660	95,954	17,248	12,430

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

15.	CALLED UP SHARE CAPITAL	1997 £'000	1996 £'000
	Authorised 1,000,000 ordinary shares of £1 each	1,000	1,000
	Allotted and fully paid 736,000 ordinary shares of £1 each	736	736
16.	GROSS CASH FLOWS	1997 £'000	1996 £'000
	Returns on investments and servicing of finance		
	Interest received Interest paid	1,675 (794)	1,655 (995)
		881	660
	Capital expenditure		
	Payments to acquire tangible fixed assets	(3,557)	(1,785)
	Receipts from sales of tangible fixed assets	148	51
	Payment to acquire investments	(1,417)	(5,065)
	Receipts from sales of investments	2,184	978
	Purchase of subsidiary Sale of subsidiary	450	1,106
		(2,192)	(4,715)
	Management of liquid resources		
	Purchase of short term investments Sale of short term investments	(2,222) 3,369	(3,042)
		1,147	(3,042)

# NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

16.	GROSS CASH FLOWS (Continued)			1997 £'000	1996 £'000
	Financing				
	Funds introduced by minority Repurchase of shares Repayment of subordinated loans			480 (120)	561 (65) (102)
				360	394
17.	ANALYSIS OF CHANGES IN NET	FUNDS			
		At 1 April 1996 £'000	Cash Flows £'000	Exchange Movements £'000	At 31 March 1997 £'000
	Cash at bank	22,430	(2,005)	(455)	19,970
	Overdrafts	(8,796)	2,101	-	(6,695)
		13,634	96	(455)	13,275
	Current asset investment	8,416	(1,147)	(385)	6,884
	Total	22,050	(1,051)	(840)	20,159
18.	SALE OF SUBSIDIARY UNDERTA	KINGS			1997 £'000
	Net assets disposed:				2 000
	Investments Tangible fixed assets Debtors Cash Creditors Minority interest				150 128 362 1,167 (470) (700)
	Retained as an associate interest				637 (265)
	Goodwill reinstated Loss on disposal				192 (114)
	Proceeds				450

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1997

19.	FINANCIAL COMMITMENTS  Leasehold property held under operating lease:	1997 £'000	1996 £'000
	Expiry within 1 year Expiry within 2-5 years Expiry after more than 5 years	523 2,088 267	591 1,904 614
		2,878	3,109

### 20. RELATED PARTIES

During the year the Company purchased 4,090 ordinary shares in Intercapital Securities Limited, a subsidiary undertaking, from P O'Toole, a director, for £100,000.

### 21. CONTINGENT ASSET

A subsidiary of the group has been involved in protracted legal proceedings. Post the year-end this company was awarded just over £800,000 in damages. This amount is currently subject to appeal.