

BGC INTERNATIONAL

Report and Consolidated Financial Statements

For the year ended 31 December 2006

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REPORT AND CONSOLIDATED FINANCIAL STATEMENTS 2006

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BGC INTERNATIONAL

DIRECTORS' REPORT

The directors present their annual report on the affairs of the company and group, together with the financial statements and auditors' report, for the year ended 31 December 2006

PRINCIPAL ACTIVITIES

BGC International ('BGCI' or 'the company'), an unlimited company having a share capital, is an inter-dealer broker and clearer in securities and derivatives operating from London, Milan, Paris and Singapore. BGCI's product range includes government bonds, eurobonds, emerging market debt securities, repos, exchange traded derivatives, credit derivatives, commodity derivatives, interest rate derivatives, foreign exchange spot, options and forwards.

BGCI is regulated by the Financial Services Authority ('FSA'). It is authorised to conduct investment business from its branch offices in Milan and Paris under the provisions of the Investment Services Directive and in Singapore by the Monetary Authority of Singapore. It is also authorised to conduct cross-border investment business in EEA member states on a service basis under these provisions.

As at the year end date, BGCI was a member of the following exchanges: The London Metal Exchange, The London Stock Exchange, Borsa Italiana, EUREX, EURONEXT LIFFE, SWX, SGX-DT and MTS.

BGCI acquired 100% of the ETC Pollak group in 2005 and their results are included in these consolidated financial statements.

BUSINESS REVIEW

Overview

The company and its subsidiaries made an operating loss for the year of US\$30,879,000 (2005 US\$50,786,000). The retained loss for the year amounted to US\$10,472,000 (2005 loss US\$39,475,000) and has been taken to reserves.

During the year, the company received \$616,012 from the issuance of share capital in order to comply with FSA regulatory requirements. In 2005, the company received \$111,772,155 from the issuance of share capital.

Broking activities

The business conducted in BGCI is part of the global "BGC Group", part of Cantor Fitzgerald, L.P., the ultimate parent entity of BGCI. The BGC Group is a full service inter-dealer broker which specialises in broking over-the-counter financial products and related derivative products. The BGC Group is managed along product lines, and this approach is followed in BGCI. Management reviews the performance of each product line, and work to ensure that in the medium term each product line achieves an acceptable profit margin.

The principal risks facing the company arise from competition from other brokerage and financial services firms, and from not being able to continue to attract and retain highly skilled brokers.

The management of the BGC Group is seeking to become the leading global inter-dealer broker by increasing its share of existing markets and expanding into new markets.

As of July 2005, BGCI's inter-dealer broker business in London (matched principal and name give up) was contributed to BGC International LP, an entity under common ownership of Cantor Fitzgerald, L.P. Since that date BGCI's role in relation to that business has been limited to acting as the counterparty for credit and risk purposes on principal trades which are executed by BGC International LP as agent in the name of BGCI. The effect of the transfer of the London business to BGC International LP was to trigger a transfer of employees to BGC International LP.

Also with effect from July 2005, the beneficial ownership of the Milan and Singapore branch offices of BGCI was contributed to BGC International LP, such that from that date all profits and losses are transferred to BGC International LP. Legal ownership of the Milan and Singapore branches has remained with BGCI.

The results for Milan and Singapore are reported in the profit and loss account of BGCI and transferred to BGC International LP via retained earnings.

Included in "Operating loss" is a loss of \$11.7m in respect of the ETC Pollak group. The ETC Pollak group had a difficult year and its results were impacted by a number of one-off items as the French broker was integrated into the wider BGC Group.

BGC INTERNATIONAL

DIRECTORS' REPORT (Continued)

Clearing activities

Included in "Turnover" is \$1.5m from clearing activities. BGCi acts as clearer to trades executed by entities under the common ownership of Cantor Fitzgerald, L.P., (under a Clearing Agreement), and settles trades executed by eSpeed Inc (under a Joint Services Agreement).

Service company activities

Historically, BGCi has acted as a service company for entities under the common ownership of Cantor Fitzgerald, L.P. in the UK, Europe and Asia. The services provided include employing all administration support staff who provide services, owning all fixed assets and leasehold improvements, and having legal title to property leases. Included in "Turnover" is \$3.8m earned from service company activities, which is calculated in accordance with an Administrative Services Agreements between BGCi and the service receivers.

In order to maximise capital efficiency across the commonly controlled entities, the Directors plan to transfer these service company activities to an unregulated entity in the UK. On 31st December 2006 the first phase of this plan was executed and the administrative staff were transferred to Tower Bridge International Services LP, a commonly owned entity. The Directors obtained an independent valuation on the business being transferred from a firm of chartered accountants. The business was valued at \$4.5m and a gain of this amount is included in "Other operating income".

Sale of investments

Included in "Profit on sale of fixed asset investments" is a gain of \$18.1m from the disposal of investments in LSE plc.

Additionally, the equities business of ETC Pollak group was sold to Cantor Fitzgerald Europe for \$2.6m, an entity under common ownership of Cantor Fitzgerald, L.P. The equities business was estimated to account for approximately 20% of the goodwill in the ETC Pollak group, and accordingly a goodwill write-off of \$2.6m was taken in BGCi. The net impact of the sale on BGCi's 2006 results was nil.

Litigation costs

Included in "Administrative expenses" is \$10.3m relating to litigation costs.

Expected future developments

The principal driver of the loss in 2006 was the result in the ETC Pollak subsidiary. Prospects for the ETC Pollak business in 2007 are more favourable, due to both the avoidance of further one-off integration costs and also the improved outlook for operating profitability.

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

This is as described in note 31 to the financial statements.

DIVIDENDS

The directors do not recommend the payment of a dividend (2005 - US\$nil).

DIRECTORS

The directors, who served throughout the period except as noted, were as follows:

| | |
|-----------------|---|
| Mr L Amatis | |
| Mr S Bartlett | |
| Mr S Curran | (resigned 1 February 2006) |
| Mr S Fraser | (resigned 1 June 2006) |
| Mr H W Lutnick | (resigned 28 December 2006) |
| Mr S Lynn | (resigned 19 January 2007) |
| Mr M Macleod | (appointed 6 February 2006, resigned 22 January 2007) |
| Mr S Merkel | (resigned 28 December 2006) |
| Mr G Moorehouse | (appointed 13 February 2007) |
| Mr R Scott | (resigned 19 May 2006) |

BGC INTERNATIONAL

DIRECTORS' REPORT (Continued)

The directors had no disclosable interests in the shares of either the company or any other UK company in the UK group at the beginning, at the date of their appointment, or at the end of the year

CHARITABLE AND POLITICAL DONATIONS

During the year, the group made charitable donations of US\$6,894 (2005 - US\$92,022)

AUDITORS

Each of the persons who is a director at the date of approval of this report confirms that

(1) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and

(2) the director has taken all the steps they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s234ZA of the Companies Act 1985

The company has elected to dispense with the obligation to appoint auditors annually and, accordingly, Deloitte & Touche LLP shall be deemed to be reappointed as auditors for a further term under the provisions of S386(2) of the Companies Act 1985

Approved by the Board and signed on its behalf by



RM Snelling
Company Secretary

26 April 2007

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
BGC INTERNATIONAL**

We have audited the group and parent company financial statements (the "financial statements") of BGC International for the year ended 31 December 2006 which comprise the consolidated profit and loss account, the consolidated statement of total recognised gains and losses, the consolidated and company balance sheets, the reconciliation of movement in consolidated shareholders' funds, the consolidated cash flow statement and the related notes 1 to 31. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any further information outside the Annual Report.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the company's affairs as at 31 December 2006 and of the group's loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements.

Deloitte Touche LLP
Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

London

30 April 2007

BGC INTERNATIONAL**CONSOLIDATED PROFIT AND LOSS ACCOUNT****Year ended 31 December 2006**

| | Note | 2006 Total US\$'000 | 2005 Total US\$'000 |
|--|------|---------------------------|---------------------------|
| TURNOVER | 3 | 138,608 | 173,728 |
| Cost of sales (including exceptional items in 2006 of US\$NIL (2005 – US\$17m)) | 5 | (156,211) | (208,648) |
| GROSS LOSS | | (17,603) | (34,920) |
| Administrative expenses | | (17,518) | (16,091) |
| Foreign exchange (losses)/gains | | (258) | 225 |
| Other operating income | | 4,500 | - |
| OPERATING LOSS | 6 | (30,879) | (50,786) |
| Interest receivable and similar income | 8 | 8,843 | 1,778 |
| Interest payable and similar charges | 9 | (6,492) | (3,207) |
| Profit on sale of fixed asset investments | 14 | 18,069 | - |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION | | (10,459) | (52,215) |
| Tax credit on loss on ordinary activities | 10 | - | 12,733 |
| LOSS ON ORDINARY ACTIVITIES AFTER TAXATION | | (10,459) | (39,482) |
| Equity minority interests | 26 | (13) | 7 |
| RETAINED LOSS FOR THE FINANCIAL YEAR | | (10,472) | (39,475) |

BGC INTERNATIONAL**CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES**
Year ended 31 December 2006

| | Note | 2006 US\$'000 | 2005 US\$'000 |
|---|------|------------------------|------------------------|
| Loss for the financial year | 20 | (10,472) | (39,475) |
| Revaluation of fixed asset investments | 14 | 10,086 | 559 |
| Transfer to profit and loss on sale of available for sale investments | | (18,069) | - |
| Currency translation adjustment | 20 | <u>(268)</u> | <u>-</u> |
| TOTAL RECOGNISED LOSSES FOR THE YEAR | | <u>(18,723)</u> | <u>(38,916)</u> |

BGC INTERNATIONAL

CONSOLIDATED BALANCE SHEET 31 December 2006

| | Note | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|------|------------------|---------------------------------|
| FIXED ASSETS | | | |
| Intangible assets | 12 | 6,658 | 9,901 |
| Tangible assets | 13 | 55,743 | 37,340 |
| Investments | 14 | 85,336 | 99,517 |
| | | <u>147,737</u> | <u>146,758</u> |
| CURRENT ASSETS | | | |
| Long positions | | 57,911 | 46,063 |
| Debtors | 15 | 3,297,151 | 1,066,397 |
| Cash at bank and in hand | | 20,825 | 12,402 |
| | | <u>3,375,887</u> | <u>1,124,862</u> |
| CREDITORS - amounts falling due within one year | 16 | (3,315,054) | (1,070,272) |
| NET CURRENT ASSETS | | <u>60,833</u> | <u>54,590</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u>208,570</u> | <u>201,348</u> |
| CREDITORS - amounts falling due after more than one year | 17 | (51,000) | (46,000) |
| PROVISION FOR LIABILITIES AND CHARGES | 18 | (6,808) | (865) |
| | | <u>150,762</u> | <u>154,483</u> |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 19 | 203,308 | 202,692 |
| Revaluation reserve | 20 | 1,799 | 9,782 |
| Currency translation reserve | 20 | (268) | - |
| Profit and loss account | 20 | (54,216) | (58,117) |
| EQUITY SHAREHOLDERS' FUNDS | | <u>150,623</u> | <u>154,357</u> |
| MINORITY INTERESTS - EQUITY | 26 | <u>139</u> | <u>126</u> |
| | | <u>150,762</u> | <u>154,483</u> |

The financial statements were approved by the Board of Directors on 26 April 2007

Signed on behalf of the Board of Directors

George E Moorehouse

G Moorehouse

Director

BGC INTERNATIONAL

COMPANY BALANCE SHEET 31 December 2006

| | Note | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|------|--------------------|---------------------------------|
| FIXED ASSETS | | | |
| Tangible assets | 13 | 53,116 | 35,054 |
| Investments | 14 | 105,265 | 114,164 |
| | | <u>158 381</u> | <u>149 218</u> |
| CURRENT ASSETS | | | |
| Long positions | | 57,911 | 46,063 |
| Debtors | 15 | 3,309,584 | 1,062,600 |
| Cash at bank and in hand | | 7,268 | 8,830 |
| | | <u>3,374,763</u> | <u>1,117,493</u> |
| CREDITORS - amounts falling due within one year | 16 | <u>(3,308,867)</u> | <u>(1,062,342)</u> |
| NET CURRENT ASSETS | | <u>65,896</u> | <u>55,151</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u>224,277</u> | <u>204,369</u> |
| CREDITORS - amounts falling due after more than one year | 17 | (51,000) | (46,000) |
| PROVISION FOR LIABILITIES AND CHARGES | 18 | <u>(6,808)</u> | <u>-</u> |
| | | <u>166,469</u> | <u>158,369</u> |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 19 | 203,308 | 202,692 |
| Revaluation reserve | 20 | 1,799 | 9,782 |
| Profit and loss account | 20 | (38,638) | (54,105) |
| EQUITY SHAREHOLDERS' FUNDS | | <u>166 469</u> | <u>158,369</u> |

The financial statements were approved by the Board of Directors on 26 April 2007

Signed on behalf of the Board of Directors

George E. Moorehouse

G Moorehouse

Director

RECONCILIATION OF MOVEMENTS IN CONSOLIDATED SHAREHOLDERS' FUNDS

For the year ended 31 December 2006

| GROUP | Note | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|-------------|--------------------------|--|
| Loss for the financial year | 20 | (10,472) | (39,475) |
| Capital contribution from related undertakings | | 14,373 | 9,319 |
| Revaluation of fixed asset investments | 14 | 10,086 | 559 |
| Transfer to profit and loss on sale of LSE shares | | (18,069) | - |
| Share capital issuance | 19 | 616 | 111,772 |
| Foreign currency translation | | (268) | - |
| Net (decrease)/increase in shareholders' funds | | (3,734) | 82,175 |
| Opening equity shareholders' funds | | 154,357 | 72,182 |
| Closing equity shareholders' funds | | 150,623 | 154,357 |

| COMPANY | | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|----|--------------------------|--|
| Profit/(loss) for the financial year | 20 | 1,118 | (35,822) |
| Capital contribution from related undertakings | | 14,373 | 9,319 |
| Foreign currency translation | | (24) | - |
| Revaluation of fixed asset investments | 14 | 10,086 | 559 |
| Transfer to profit and loss on sale of LSE shares | | (18,069) | - |
| Share capital issuance | | 616 | 111,772 |
| Net increase in shareholders' funds | | 8,100 | 85,828 |
| Opening equity shareholders' funds | | 158,369 | 72,541 |
| Closing equity shareholders' funds | | 166,469 | 158,369 |

BGC INTERNATIONAL

CONSOLIDATED CASH FLOW STATEMENT For the year ended 31 December 2006

| | Note | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|------|------------------|---------------------------------|
| Net cash outflow from operating activities | 27 | (44,772) | (32,902) |
| Returns on investments and servicing of finance | | | |
| Interest received | | 8,843 | 1,778 |
| Interest paid | | (6,492) | (3,207) |
| Net cash inflow/(outflow) from returns on investments and servicing of finance | | 2,351 | (1,429) |
| Taxation | | | |
| UK corporation tax received | | - | 4,356 |
| Capital expenditure and financial investment | | | |
| Purchase of fixed asset investments | | - | (86,250) |
| Purchase of tangible fixed assets | | (37,586) | (23,907) |
| Sale of fixed asset investments | | 18,069 | - |
| Sale of business unit | | 2,465 | - |
| Redemption of subordinated loan investment | | 6,198 | - |
| Net cash outflow from capital expenditure | | (10,854) | (110,157) |
| Acquisitions | | | |
| Purchase of subsidiary undertaking | 28 | - | (13,071) |
| Net cash acquired with subsidiary | | - | 1,852 |
| Net cash outflow from acquisitions | | - | (11,219) |
| Financing | | | |
| Subordinated loans received | | 51,000 | 46,000 |
| Issue of share capital | | 616 | 111,772 |
| Issue of subsidiary undertaking's share capital to minority interest | | | 75 |
| Net cash inflow from financing | | 51,616 | 157,847 |
| (Decrease)/increase in cash in the year | 29 | (1,659) | 6,496 |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable United Kingdom law and accounting standards. The principal accounting policies are described below. They have all been applied consistently throughout the year and the preceding year with the exception of the policies applying to

- recognition of client money, explained in note 2, and
- grant awards made to employees, explained in note 2

Basis of accounting

The financial statements are prepared under the historical cost convention, as modified by the inclusion of long and short investment positions at fair value.

Basis of consolidation

The group financial statements consolidate the financial statements of the company and all subsidiaries for the year ended 31 December 2006. Intra-group sales and profits are eliminated fully on consolidation.

Functional currency

The financial statements are prepared in US Dollars, which the directors believe is the currency of the primary economic environment in which the company operates.

Foreign exchange

All monetary assets and liabilities denominated in currencies other than US Dollars are translated into US Dollars at the exchange rates ruling at the balance sheet date. Transactions in currencies other than US Dollars are recorded at the average exchange rates ruling during the month that the transactions occurred. Translation differences are taken to the profit and loss account.

Tangible fixed assets

Tangible fixed assets are stated at cost being, their purchase price together with any incidental costs of acquisition, less accumulated depreciation and provision for any impairment in value.

Depreciation is calculated to write off the cost, less estimated residual value, of fixed assets over their estimated useful lives, at the following rates per annum:

| | |
|--|------------------------------|
| Computer equipment | 15% to 22% |
| Motor vehicles | 33% |
| Leasehold improvements | over the period of the lease |
| Equipment and machinery and office furniture | 15% to 22% |

Fixed asset investments

Fixed asset investments are recognised and derecognised on trade date, where a purchase or sale of investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at cost.

Fixed asset investments are classified as available for sale and are measured at subsequent dates at fair value. Gains and losses arising from the changes in fair value are recognised directly in equity via the revaluation reserve until the security is disposed of or is determined to be impaired, at which time the cumulative gain or loss is recognised and is included in the profit and loss account for the period, the revaluation reserve having first been reversed.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

1. ACCOUNTING POLICIES (continued)

Goodwill

Goodwill capitalised on the face of the group consolidated balance sheet, is calculated on acquisition of subsidiary undertakings as being the difference between the consideration provided and the fair values of the assets and liabilities acquired. It is amortised over a period of 20 years and charged to the profit and loss account along with any impairment in value.

Operating leases

Annual rentals are charged to the profit and loss account on a straight-line basis over the lease term.

Financial instruments

The company determines the classification of its financial instruments at initial recognition in accordance with the categories outlined below. When financial instruments are recognised initially, they are measured at fair value, being the transaction price plus, in the case of financial assets and financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

Financial instruments at fair value through profit or loss

Financial instruments classified as held for trading, or designated as such on inception, are included in this category and relate to other derivative financial instruments within trade debtors and trade creditors and long and short inventory position as shown in the balance sheet. Financial instruments are classified as held for trading if they are expected to settle in the short term.

The financial instruments are initially recognised at fair value on the date on which a contract is entered into and subsequently carried in the balance sheet at fair value with gains or losses recognised in the profit and loss account.

The company uses derivative financial instruments in order to hedge exposures resulting from derivatives with clients, which are also classified as held for trading.

Determination of fair value

Fair value is determined by reference to third party market values where available. Where the Company has assets and liabilities with offsetting market risks, mid-market prices have been used as a basis for establishing fair values for the offsetting risk positions, with bid or offer prices applied to the net open position as appropriate.

Where there is no underlying active market, the fair value is determined using proprietary pricing models which apply appropriate valuation techniques and consider the impact of post period end settlement prices.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and include amounts due from customers on closed positions, (disclosed within trade debtors) other debtors and subordinated loans. These amounts are initially measured at fair value and are subsequently measured at amortised cost, using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is evidence that the asset is impaired.

Other financial liabilities

Financial liabilities, other than those classified as held for trading above, are recognised initially at fair value and carried at amortised cost using the effective interest rate method.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

1. ACCOUNTING POLICIES (continued)

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax assets and liabilities are not discounted

Pensions

The company operates a defined contribution scheme for certain UK employees as determined by their contracts of employment. Contributions are charged to the profit and loss account as they are incurred. The company provides no other post retirement benefits to its employees

Cash at bank and in hand

The group holds money on behalf of clients in accordance with the client money rules of the Financial Services Authority (FSA) and other regulatory bodies. This money is included within cash on the balance sheet and the corresponding liability to clients is included in trade creditor. The return received on managing client money is included within finance revenue

Revenue recognition

Revenue is recognised to the extent that economic benefits will flow to the group and the revenue can be reliably measured. Rendering of services includes trading in financial markets, net of commissions expensed. Open positions are carried at fair market value and gains and losses arising on this valuation are recognised in revenue as well as gains and losses realised on positions that have closed

Finance revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable. The effective interest rate is the rate which exactly discounts estimated future cash receipts over the expected life of the financial asset to that asset's net carrying amount

Interest payable

The interest cost recognised in the income statement is accrued on a time basis by reference to the principal amount charged at the effective interest rate applicable. Issue costs are included in the determination of the effective interest rates

Securities purchased under agreements to resell

Cash balances and accrued interest arising under repurchase agreements and securities lending arrangements are recorded as liabilities and the related securities, where owned by the company, are included in financial instruments at fair value. Cash balances and accrued interest arising under resale agreements and securities borrowing arrangements are recorded as debtors

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

2 PRIOR YEAR ADJUSTMENTS DUE TO CHANGE IN ACCOUNTING POLICIES

During the year, the Company adopted three new accounting standards

- FRS 20 "Share Based Payments" ("FRS 20"),
- FRS 26 "Financial Instruments Recognition and Measurement" ("FRS 26"), and
- FRS 25 "Financial Instruments Disclosure" ("FRS 25")

The comparative figures in the primary financial statements and notes have been restated to reflect these new policies. The effects of adopting these new standards are summarised below

(a) Share based payments

Expense is recognised at the date of award and measured by reference to the fair value of the equity instruments granted

(b) Recognition of client money

Client money which was recorded off-balance sheet under previous UK GAAP has now been included within cash under FRS 26 and the equivalent liability to clients included within trade creditors

(c) Treatment for change in value of investment

Application of FRS 26 requires impairment charge previously taken through the profit and loss is now taken through the revaluation reserve

The effects of the changes in policies on the balance sheet are summarised below

| | Note | 2006 US\$'000 | 2005 US\$'000 |
|--|------|------------------|------------------|
| Balance sheet | | | |
| Assets | | | |
| Increase in cash at bank and in hand | 2b | 3,746 | 2,140 |
| Liabilities | | | |
| Increase in creditors due within one year | 2b | (3,746) | (2,140) |
| Capital and reserves | | | |
| Increase in profit and loss account – 2005 b/fwd | 2c | - | (870) |
| Decrease in revaluation reserve | 2c | - | 870 |
| Increase in net assets | | - | - |

(d) Additional Restatement

In addition to the effects of adopting the new accounting standards, comparative figures have been restated to reflect the transfer of the net losses in 2005 of the Singapore and Milan branches of BGC International to BGC International LP (an entity under common ownership of Cantor Fitzgerald, L P). Under the terms of an agreement between both parties dated July 2005 the beneficial ownership of the Singapore and Milan businesses are held in trust to BGC International LP and BGC International LP is responsible for all profits and losses for the periods in question. In the 2005 financial statements the effect of this trust agreement was omitted in error and the capital contribution associated with transferring the losses of the Singapore and Milan businesses was not reported

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

2 PRIOR YEAR ADJUSTMENTS DUE TO CHANGE IN ACCOUNTING POLICIES (CONTINUED)

The effects of the restatement on the balance sheet are summarised below

| | Note | 2006 US\$'000 | 2005 US\$'000 |
|---|------|------------------|------------------|
| Balance sheet | | | |
| Assets | | | |
| Increase in debtors | 2d | 14,373 | - |
| Liabilities | | | |
| Decrease in creditors due within one year | | - | 9,319 |
| Capital and reserves | | | |
| Increase in retained earnings | 2d | (14,373) | (9,319) |

3. TURNOVER

The group's income is derived from inter dealer brokerage services in European government bonds, eurobonds, emerging market debt securities and contracts for difference, as an introducing broker in US government and federal agency securities, interest rate and credit derivatives, forward foreign exchange and foreign exchange options and as an executing broker in on-exchange derivatives

Turnover represents the income received in respect of principal business and commissions earned from agency trades and introducing business. It is shown net of any related dealing/broking expense (eg commissions, carry)

4. SEGMENTAL REPORTING

In the opinion of the directors, the group's activities comprise one class of business. An analysis of the group's results by geographical segment is provided below,

| | Turnover US\$'000 | 2006 Profit/(loss) before taxation US\$'000 | Net assets US\$'000 | Turnover US\$'000 | 2005 Loss before taxation US\$'000 | Net assets as restated US\$'000 |
|--------------------|----------------------|---|------------------------|----------------------|--|---------------------------------------|
| United Kingdom | 64,963 | 8,815 | 142,698 | 145,218 | (32,511) | 132,177 |
| Continental Europe | 40,902 | (8,812) | (7,246) | 11,695 | (3,466) | (3,466) |
| Singapore | 32,743 | (10,462) | 15,310 | 16,815 | (16,238) | 25,772 |
| | <u>138,608</u> | <u>(10,459)</u> | <u>150,762</u> | <u>173,728</u> | <u>(52,215)</u> | <u>154,483</u> |

5. EXCEPTIONAL ITEMS

There were no exceptional items which materially impacted on the Group in the year ended 31 December 2006. The result for the 2005 year was materially impacted by an exercise undertaken by the group management to substantiate the balance sheet. The outcome of this exercise was to write-off to the profit and loss account certain unsubstantiated balances amounting to US\$4m that had arisen due to operational failures in the control processes of the group and to provide for an additional US\$13m of potential future liabilities that had arisen due to a change in accounting estimate.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

6. OPERATING LOSS

| | 2006 | 2005 |
|--|-----------------|-----------------|
| | US\$'000 | US\$'000 |
| The operating loss is stated after charging: | | |
| Amortisation of intangible fixed assets | 778 | 121 |
| Depreciation of tangible fixed assets | 18,871 | 13,617 |
| Auditors' remuneration, audit (group and company) | 1,092 | 1,075 |
| Auditors' remuneration, other services (group and company) | 284 | 236 |
| Rents payable under operating leases | - | 692 |
| Loss on disposal of tangible fixed assets | 312 | 802 |
| | <u>312</u> | <u>802</u> |

7. DIRECTORS AND EMPLOYEES

| | 2006 | 2005 |
|---|-----------------|--------------------|
| | US\$'000 | as restated |
| | | US\$'000 |
| Staff costs during the year amounted to: | | |
| Wages and salaries | 79,206 | 114,655 |
| Social security costs | 13,469 | 23,883 |
| Other pension costs | 2,049 | 771 |
| | <u>94,724</u> | <u>139,309</u> |

The staff costs for 2006, and the 2005 comparatives as restated, include only staff costs paid to employees of BGC International. This differs from the disclosure in 2005's financial statements which contained two disclosures: first, gross staff costs of all employees of both BGC International and BGC International LP, and then secondly, separate disclosure of the costs of employees of BGC International only.

This change is presentational only and has no effect on the 2005 profit and loss of BGC International. The staff costs related to BGC International LP employees were correctly charged to BGC International LP's profit and loss in 2005. The average employee note below is consistent with this changed disclosure, with the 2005 figures restated to include only BGC International employees (and exclude BGC International LP employees).

The group operates a defined contribution pension scheme for certain UK employees as determined by their contracts of employment.

The pension charge of US\$2,298,075 for the year ended 31 December 2006 (2005 - US\$885,408) represents contributions payable by the group to the scheme. At 31 December 2006 there were no outstanding or prepaid contributions to the scheme (2005 - \$nil).

The average monthly number of persons (including directors) employed during the year was

| | 2006 | 2005 |
|------------------|-------------|--------------------|
| | No. | as restated |
| | | No. |
| Direct operating | 181 | 266 |
| Other | 270 | 240 |
| | <u>451</u> | <u>506</u> |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2006

7 DIRECTORS AND EMPLOYEES (CONTINUED)

The remuneration paid to the directors comprised

| | 2006 | 2005 |
|-----------------------|-----------------|-----------------|
| | US\$'000 | US\$'000 |
| Directors' emoluments | 7,987 | 4,601 |
| | <u>7,987</u> | <u>4,601</u> |

Highest paid director's remuneration

| | 2006 | 2005 |
|---|-----------------|-----------------|
| | US\$'000 | US\$'000 |
| Emoluments of the highest paid director | 3,250 | 1,546 |
| | <u>3,250</u> | <u>1,546</u> |

Six (2005 three) of the directors received no remuneration from the company during the current year

No directors had entitlements in relation to the pension scheme in the current or prior year

8. INTEREST RECEIVABLE AND SIMILAR INCOME

| | 2006 | 2005 |
|--|-----------------|-----------------|
| | US\$'000 | US\$'000 |
| Bank interest | 5,133 | 1,205 |
| Interest on settlements | - | 17 |
| Subordinated loan interest – group companies | 622 | 556 |
| Loans to other group companies | 3,088 | - |
| | <u>8,843</u> | <u>1,778</u> |

9. INTEREST PAYABLE AND SIMILAR CHARGES

| | 2006 | 2005 |
|--|-----------------|-----------------|
| | US\$'000 | US\$'000 |
| Subordinated loan interest – group companies | 3,936 | 1,785 |
| Loans from other group companies | 1,618 | 1,376 |
| Other interest | 938 | 46 |
| | <u>6,492</u> | <u>3,207</u> |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

10. TAX CREDIT/(CHARGE) ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES

| | 2006 US\$'000 | 2005 as restated US\$'000 |
|--|--------------------------------|--|
| i) Analysis of tax credit/(charge) on ordinary activities | | |
| United Kingdom corporation tax at 30% (2005 – 30%) based on the profit for the year | - | 4,058 |
| Adjustment in respect of prior periods | - | 4,044 |
| | - | 8,102 |
| Foreign tax for current year | - | (767) |
| Adjustment in respect of prior periods | - | (33) |
| | - | 7,302 |
| Current tax credit/(charge) for year | - | 5,431 |
| Deferred tax – timing differences, origination | - | 12,733 |
| | - | 12,733 |

ii) Factors affecting tax credit/(charge) for the current year

The tax assessed for the year is higher than that resulting from applying the standard rate of corporation tax in the UK 30% (2005 – 30%)
The differences are explained below

| | 2006 US\$'000 | 2005 as restated US\$'000 |
|--|--------------------------------|--|
| Loss on ordinary activities before tax | (10,459) | (52,215) |
| Tax at 30% thereon | 3,138 | 15,665 |
| Effects of | | |
| Expenses not deductible for tax purposes | (1,448) | (8,212) |
| Depreciation in excess of capital allowances | - | (753) |
| Movement in short term timing differences | (879) | 44 |
| Disposals | 135 | - |
| UK dividend income | 18 | 32 |
| Unrelievable foreign tax | - | (537) |
| Origination of tax losses | (12,189) | (5,453) |
| Partnership losses | 11,225 | 2,505 |
| Prior period adjustments | - | 4,011 |
| Current tax credit/(charge) for year | - | 7,302 |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

10. TAX CREDIT/(CHARGE) ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES (continued)

iii) Deferred tax

| | 2006 US\$'000 | 2005 US\$'000 |
|---|------------------|------------------|
| Movement on deferred taxation balance in the year | 4,725 | (793) |
| Opening balance | - | 87 |
| Foreign exchange adjustment | - | 5,431 |
| Release to profit and loss account | - | |
| Closing balance | <u>4,725</u> | <u>4,725</u> |

| | 2006 US\$'000 | 2005 US\$'000 |
|--|------------------|------------------|
| This is represented by | | |
| Unused trading losses | 13,196 | 4,501 |
| Depreciation in excess of capital allowances | <u>799</u> | <u>224</u> |
| | 13,995 | 4,725 |
| Unrecognised losses | <u>(9,270)</u> | <u>-</u> |
| | <u>4,725</u> | <u>4,725</u> |

11. PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's retained profit after tax for the financial year amounted to US\$1,118,000 (2005 – US\$35,822,000 loss)

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

12. INTANGIBLE FIXED ASSETS

| THE GROUP | Goodwill US\$'000 |
|----------------------------|----------------------|
| COST | |
| At 1 January 2006 | 10,022 |
| Asset valuation adjustment | (351) |
| Disposals | (2,549) |
| At 31 December 2006 | <u>7,122</u> |
| AMORTISATION | |
| At 1 January 2006 | (121) |
| Charge for the year | (427) |
| Disposals | 84 |
| At 31 December 2006 | <u>(464)</u> |
| NET BOOK VALUE | |
| At 31 December 2006 | <u>6,658</u> |
| At 31 December 2005 | <u>9,901</u> |

Goodwill arose on the acquisition of ETC Pollak and its group companies during the year ended 31 December 2005 (see notes 14 and 28)

During 2006 the equities business of ETC Pollak was sold to Cantor Fitzgerald Europe, a company under common ownership of Cantor Fitzgerald, L P, for consideration of \$2.5m. The Directors estimate that 20% of the goodwill in the ETC Pollak group related to the equities business, and accordingly \$2.5m of goodwill was deemed to be disposed of at the time of the sale.

13. TANGIBLE FIXED ASSETS

| THE GROUP | Computer equipment US\$'000 | Motor vehicles US\$'000 | Leasehold improve- ments US\$'000 | Equipment and machinery US\$'000 | Office furniture US\$'000 | Total US\$'000 |
|-----------------------|-----------------------------------|-------------------------------|--|---|---------------------------------|-------------------|
| COST | | | | | | |
| At 1 January 2006 | 46,164 | 572 | 20,166 | 14,045 | 4,838 | 85,785 |
| Additions | 15,768 | - | 18,814 | 337 | 2,667 | 37,586 |
| Disposals | (624) | - | - | - | - | (624) |
| At 31 December 2006 | <u>61,308</u> | <u>572</u> | <u>38,980</u> | <u>14,382</u> | <u>7,505</u> | <u>122,747</u> |
| DEPRECIATION | | | | | | |
| At 1 January 2006 | 21,968 | 406 | 9,332 | 13,890 | 2,849 | 48,445 |
| Charge for year | 12,114 | 93 | 5,540 | 118 | 1,006 | 18,871 |
| Disposals | (312) | - | - | - | - | (312) |
| At 31 December 2006 | <u>33,770</u> | <u>499</u> | <u>14,872</u> | <u>14,008</u> | <u>3,855</u> | <u>67,004</u> |
| NET BOOK VALUE | | | | | | |
| At 31 December 2006 | <u>27,538</u> | <u>73</u> | <u>24,108</u> | <u>374</u> | <u>3,650</u> | <u>55,743</u> |
| At 31 December 2005 | <u>24,196</u> | <u>166</u> | <u>10,834</u> | <u>155</u> | <u>1,989</u> | <u>37,340</u> |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

13 TANGIBLE FIXED ASSETS (continued)

| THE COMPANY | Computer equipment US\$'000 | Motor vehicles US\$'000 | Leasehold improve- ments US\$'000 | Equipment and machinery US\$'000 | Office furniture US\$'000 | Total US\$'000 |
|-----------------------|-----------------------------------|-------------------------------|--|---|---------------------------------|-------------------|
| COST | | | | | | |
| At 1 January 2006 | 45,617 | 572 | 18,929 | 14,045 | 4,242 | 83,405 |
| Additions | 15,312 | - | 18,054 | 337 | 2,579 | 36,282 |
| Disposals | (625) | - | - | - | - | (625) |
| At 31 December 2006 | 60,304 | 572 | 36,983 | 14,382 | 6,821 | 119,062 |
| DEPRECIATION | | | | | | |
| At 1 January 2006 | 21,900 | 406 | 9,325 | 13,890 | 2,830 | 48,351 |
| Charge for year | 11,595 | 93 | 5,202 | 118 | 900 | 17,908 |
| Disposals | (313) | - | - | - | - | (313) |
| At 31 December 2006 | 33,182 | 499 | 14,527 | 14,008 | 3,730 | 65,946 |
| NET BOOK VALUE | | | | | | |
| At 31 December 2006 | 27,122 | 73 | 22,456 | 374 | 3,091 | 53,116 |
| At 31 December 2005 | 23,717 | 166 | 9,604 | 155 | 1,412 | 35,054 |

14. INVESTMENTS HELD AS FIXED ASSETS

| THE GROUP | Subordinated loans US\$'000 | Listed investments other than loans US\$'000 | Non-listed investments other than loans US\$'000 | Total US\$'000 |
|---------------------------------|-----------------------------------|--|--|-------------------|
| COST OR VALUATION | | | | |
| At 1 January 2006 | 12,998 | 9,782 | 76,824 | 99,604 |
| Additions | - | - | - | - |
| Disposals | (6,198) | (18,069) | - | (24,267) |
| Revaluations | - | 8,287 | 1,799 | 10,086 |
| At 31 December 2006 | 6,800 | - | 78,623 | 85,423 |
| PROVISION FOR IMPAIRMENT | | | | |
| At 1 January 2006 | - | - | (87) | (87) |
| Disposals | - | - | - | - |
| At 31 December 2006 | - | - | (87) | (87) |
| NET BOOK VALUE | | | | |
| At 31 December 2006 | 6,800 | - | 78,536 | 85,336 |
| At 31 December 2005 | 12,998 | 9,782 | 76,737 | 99,517 |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

14. INVESTMENTS HELD AS FIXED ASSETS (continued)

| THE COMPANY | Subordinated loans US\$'000 | Listed investments other than loans US\$'000 | Non-listed investments other than loans US\$'000 | Shares in group undertakings US\$'000 | Total US\$'000 |
|---------------------------------|-----------------------------------|--|--|--|-------------------|
| COST OR VALUATION | | | | | |
| At 1 January 2006 | 12,998 | 9,782 | 76,824 | 14,647 | 114,251 |
| Additions | - | - | - | 5,282 | 5,282 |
| Disposals | (6,198) | (18,069) | - | - | (24,267) |
| Revaluations | - | 8,287 | 1,799 | - | 10,086 |
| At 31 December 2006 | 6,800 | - | 78,623 | 19,929 | 105,352 |
| PROVISION FOR IMPAIRMENT | | | | | |
| At 1 January 2006 | - | - | (87) | - | (87) |
| Disposals | - | - | - | - | - |
| At 31 December 2006 | - | - | (87) | - | (87) |
| NET BOOK VALUE | | | | | |
| At 31 December 2006 | 6,800 | - | 78,536 | 19,929 | 105,265 |
| At 31 December 2005 | 12,998 | 9,782 | 76,737 | 14,647 | 114,164 |

Shares in group undertakings, whose financial results are consolidated in the group financial statements, as at 31 December 2006 represents the following equity investments in the ordinary share capital of subsidiary companies, all carrying equal voting rights

| Company name | Holding | Company activity | Country of incorporation | Registration |
|---|---------|---|-----------------------------|-------------------|
| Cantor Fitzgerald (Nominees) Limited | 99% | Non trading nominee company | Great Britain | England and Wales |
| Cantor Fitzgerald Assets | 99% | Dormant | Great Britain | England and Wales |
| Data and Technology Associates | 99% | Dormant | Great Britain | England and Wales |
| Cantor Fitzgerald Financial | 99% | Dormant | Great Britain | England and Wales |
| Tower Bridge Securities Limited | 90% | Dormant | Great Britain | England and Wales |
| Cantor Fitzgerald Capital Markets Limited | 100% | Dormant | Great Britain | England and Wales |
| Cantor Fitzgerald Services Limited | 100% | Dormant | Great Britain | England and Wales |
| Financiere EPP (SAS) | 100% | Holding company | France | France |
| E-Finance (SAS) | 100% | Holding company | France | France |
| EPP Holding (SAS) | 100% | Holding company | France | France |
| ETC Pollak (SAS) | 100% | Securities, Derivatives and Equities broker | France | France |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

14. INVESTMENTS HELD AS FIXED ASSETS (continued)

Subordinated loans classified as loans and receivables, made to companies under common control as at 31 December 2006 were

| Company name | Currency | Value | Effective date | Term | Rate |
|---------------------|----------|-----------|----------------|---------|-------|
| MIS Brokers Limited | USD | 2,000,000 | 23/03/2006 | 2 years | 6.00% |
| MIS Brokers Limited | USD | 300,000 | 30/11/2006 | 2 years | 7.28% |
| MIS Brokers Limited | USD | 2,000,000 | 14/04/2005 | 2 years | 5.35% |
| MIS Brokers Limited | USD | 1,500,000 | 29/04/2005 | 2 years | 5.40% |
| MIS Brokers Limited | USD | 1,000,000 | 20/06/2005 | 2 years | 5.60% |

The interest rate charged on the above loans is 2% above the London Inter Bank Offer Rate, except for the USD\$1,000,000 loan which is at 1% above the London Inter Bank Offer Rate

The non-listed investments are held at cost except for those classified as available for sale which are held at fair value

Non listed investments held at fair value are as follows,

| | Fair Value US\$'000 | Basis of Fair Value |
|-------------------------------|------------------------|---------------------------------------|
| 1,809 shares in Euroclear PLC | 1,598 | Net asset value of consolidated group |
| 2,806 shares in Euronext N V | 331 | Share price |

The company disposed of 857,142 London Stock Exchange shares which were sold on the open market and generated a profit on sale of \$US18,069,000

15 DEBTORS

| | Group | | Company | |
|--|------------------|------------------|------------------|------------------|
| | 2006 | 2005 | 2006 | 2005 |
| | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| Trade debtors | 3,160,773 | 987,197 | 3,157,309 | 980,467 |
| Amounts owed by subsidiary companies | - | - | 7,684 | 4,768 |
| Amounts owed by other group undertakings | 70,454 | 22,363 | 78,729 | 22,333 |
| Deferred taxation (note 10iii) | 4,725 | 4,725 | 4,725 | 4,725 |
| Other debtors | 46,148 | 40,624 | 46,866 | 39,324 |
| Prepayments and accrued income | 15,051 | 11,488 | 14,271 | 10,983 |
| | <u>3,297,151</u> | <u>1,066,397</u> | <u>3,309,584</u> | <u>1,062,600</u> |

For those trade debtors not accounted for at fair value, and for the other financial assets included above, the Directors consider the carrying value of these items approximates to fair value

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

16. CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

| | Group | | Company | |
|--|------------------|-------------------------|------------------|-------------------------|
| | 2006 | 2005 | 2006 | 2005 |
| | US\$'000 | as restated US\$'000 | US\$'000 | as restated US\$'000 |
| Bank loans and overdrafts | 10,965 | 883 | 13,153 | 994 |
| Trade creditors | 3,049,775 | 886,415 | 3,049,929 | 886,457 |
| Amounts owed to subsidiary company | - | - | 670 | 744 |
| Amounts owed to other group undertakings | 44,791 | 92,182 | 42,815 | 92,213 |
| Corporation tax | - | - | - | - |
| Other taxes and social security | 34,062 | 16,113 | 31,685 | 13,079 |
| Other creditors | 70,095 | 11,606 | 67,249 | 7,779 |
| Accruals and deferred income | 59,366 | 63,073 | 57,366 | 61,076 |
| Subordinated loans | 46,000 | - | 46,000 | - |
| | <u>3,315,054</u> | <u>1,070,072</u> | <u>3,308,867</u> | <u>1,062,342</u> |

For those trade creditors not accounted for at fair value, and for the other financial liabilities included above, the Directors consider the carrying value of these items approximates to fair value

Subordinated loans provided to the company to meet FSA regulatory capital requirements during the year were

| Company providing loan | Currency | Value | Effective date | Term | Rate |
|------------------------|----------|------------|----------------|---------|-------|
| Cantor Fitzgerald, L P | USD | 18,000,000 | 11/03/2005 | 2 years | 7.50% |
| Cantor Fitzgerald, L P | USD | 11,000,000 | 15/04/2005 | 2 years | 7.44% |
| Cantor Fitzgerald, L P | USD | 8,000,000 | 29/04/2005 | 2 years | 7.24% |
| Cantor Fitzgerald, L P | USD | 9,000,000 | 08/06/2005 | 2 years | 7.39% |

Rates are recalculated quarterly

17 CREDITORS. AMOUNTS FALLING AFTER MORE THAN ONE YEAR

| | Group | | Company | |
|--------------------|---------------|---------------|---------------|---------------|
| | 2006 | 2005 | 2006 | 2005 |
| | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| Subordinated loans | <u>51,000</u> | <u>46,000</u> | <u>51,000</u> | <u>46,000</u> |

Subordinated loans provided to the company to meet FSA regulatory capital requirements during the year were

| | | | | | |
|------------------------|-----|------------|------------|---------|-------|
| Cantor Fitzgerald, L P | USD | 42,000,000 | 04/04/2006 | 2 years | 7.16% |
| Cantor Fitzgerald, L P | USD | 9,000,000 | 28/12/2006 | 2 years | 7.37% |

Rates are recalculated quarterly

18. PROVISION FOR LIABILITIES AND CHARGES

| | Group | | Company | |
|-----------------------------|--------------|------------|--------------|----------|
| | 2006 | 2005 | 2006 | 2005 |
| | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| Provision for onerous lease | <u>6,808</u> | <u>865</u> | <u>6,808</u> | <u>-</u> |

The provision for onerous lease commitments has been calculated for properties vacated during 2005 and 2006 by reference to discounted expected future net cashflows relating to the properties

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

19. CALLED UP SHARE CAPITAL

| | 2006 £'000 | 2005 £'000 |
|--|---------------|---------------|
| Authorised | | |
| 2006 total (2005 – 200,000,000) ordinary shares of £1 each | 200,000 | 200,000 |
| 2,000,000 (2005 – 2,000,000) preferred shares of £10 each | 20,000 | 20,000 |
| | <u>2006</u> | <u>2005</u> |
| | US\$'000 | US\$'000 |
| Called up, allotted and fully paid | | |
| 2006 total 118,783,829 (2005 – 118,469,047) ordinary shares of £1 each | 203,308 | 202,692 |

During the year, the company issued 314,782 £1 ordinary shares for a cash consideration of \$616,012 in order to meet additional FSA regulatory capital requirements. In 2005, the authorised share capital was increased by 133,244,128 £1 ordinary shares and the company issued 62,523,630 £1 ordinary shares for a cash consideration of \$111,772,155.

20. RESERVES

| THE GROUP | Foreign currency translation reserve US\$'000 | Revaluation reserve US\$'000 | Profit and loss account US\$'000 | Total US\$'000 |
|---|---|------------------------------------|--|-------------------|
| At 1 January 2005 as restated | - | 9,223 | (27,961) | (18,738) |
| Loss for the financial year (as restated) | - | - | (39,475) | (39,475) |
| Capital contribution from related undertaking | - | - | 9,319 | 9,319 |
| Revaluation of fixed asset investments | - | 559 | - | 559 |
| At 1 January 2006 as restated | - | 9,782 | (58,117) | (48,335) |
| Loss for the financial year | - | - | (10,472) | (10,472) |
| Capital contribution from related undertaking | - | - | 14,373 | 14,373 |
| Revaluation of fixed asset investments | - | 1,799 | - | 1,799 |
| Available for sale investments | | | | |
| Valuation gains taken to equity | - | 8,287 | - | 8,287 |
| Transfer to profit and loss on sale of LSE shares | - | (18,069) | - | (18,069) |
| Currency translation of foreign subsidiary | (268) | - | - | (268) |
| At 31 December 2006 | (268) | 1,799 | (54,216) | (52,685) |

As disclosed in note 2, the capital contributions from related undertaking relate to the transfer of the Singapore and Milan branch losses to BGC International LP.

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2006

20 RESERVES (CONTINUED)

THE COMPANY

| | Revaluation reserve US\$'000 | Profit and loss account US\$'000 | Total US\$'000 |
|---|---|---|---------------------------|
| At 1 January 2005 as restated | 9,223 | (27,602) | (19,249) |
| Loss for the financial year | - | (35,822) | (35,822) |
| Capital contribution from related undertaking | | 9,319 | 9,319 |
| Revaluation of fixed asset investments | 559 | - | 559 |
| At 1 January 2006 as restated | 9,782 | (54,105) | (44,323) |
| Profit for the financial year | - | 1,118 | 1,118 |
| Capital contribution from related undertaking | - | 14,372 | 14,372 |
| Foreign currency translation | - | (23) | (23) |
| Revaluation of fixed asset investments | 1,799 | - | 1,799 |
| Available for sale investments | | | |
| Valuation gains taken to equity | - | 8,287 | 8,287 |
| Transfer to profit and loss on sale of LSE shares | - | (18,069) | (18,069) |
| At 31 December 2006 | 1,799 | (38,638) | (36,839) |

As disclosed in note 2, the capital contributions from related undertaking relate to the transfer of the Singapore and Milan branch losses to BGC International LP

Reserves are distributable

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

21 COMMITMENTS

At 31 December 2006 the company and the group were committed to making the following payments during the next year in respect of operating leases

| GROUP AND COMPANY | 2006 US\$'000 | 2005 US\$'000 |
|---|--------------------------------|--------------------------------|
| Leases over land and buildings which expire: | | |
| Within one year | 1,476 | - |
| Within two to five years | - | 4,135 |
| After five years | 8,500 | 6,811 |
| | <u>9,976</u> | <u>10,946</u> |

In addition, the company has, in the ordinary course of business, issued guarantees in respect of trading activities of certain group companies

22 CLIENT MONEY

The company holds client money in accordance with client money regulations of the Financial Services Authority ('FSA') The amount held as of 31 December 2006 totalled US\$3,746,189 (2005 – US\$2,139,937) and is included within Cash at Bank and in hand

23. CONTINGENT LIABILITIES

The company is a defendant in various legal actions following the engagement of a number of employees Legal advice has been obtained and the cases are being defended In management's opinion, any adverse decision arising from these cases will not have a material impact on the financial position of the company

24 PARENT COMPANIES

The immediate parent and controlling party is BGC International Holdings, L P The smallest group into which the results of the company are consolidated is BGC Partners, L P The ultimate parent, controlling party and the largest group into which the consolidated results of the company are consolidated is Cantor Fitzgerald L P These entities are all registered in the United States of America

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

25. RELATED PARTY TRANSACTIONS

The company and its subsidiaries enter into service arrangements with various parties that are related by common ownership and control. As of 31 December 2006 the intercompany balances held with related parties comprised

| | 2006 | | 2005 | |
|--|---------------------|---------------------|---------------------|---------------------|
| | Owed to US\$'000 | Owed by US\$'000 | Owed to US\$'000 | Owed by US\$'000 |
| Cantor Fitzgerald Leasing | - | 37 | - | 30 |
| Cantor Fitzgerald Nova Scotia | - | 179 | - | 2,692 |
| Cantor Fitzgerald & Co | 243 | - | - | 51 |
| Cantor Fitzgerald Securities | 2,363 | - | - | 118 |
| Cantor Fitzgerald, L P | - | 4,976 | - | 446 |
| Cantor Fitzgerald Brokerage, L P | 15 | - | 14 | - |
| BGC Capital Markets (Hong Kong) Ltd | 6,945 | - | 556 | - |
| Cantor Fitzgerald (Hong Kong) Capital Markets Ltd | 1,452 | - | - | 244 |
| BGC Capital Markets (Japan) LLC | - | 49 | - | 4,385 |
| BGC Shoken Kaisha Ltd | - | 893 | 1,241 | - |
| BGC Securities (Hong Kong) LLC | 1,372 | - | - | 3 |
| BGC Securities | 214 | - | - | 33 |
| BGC Capital Markets, L P | 789 | - | - | 4,209 |
| Cantor Fitzgerald Europe | 19,249 | - | 34,573 | - |
| Cantor Index Ltd | - | 40,345 | - | 1,091 |
| Electronic Screen Brokerage Exchange Ltd | - | 231 | - | 154 |
| Cantor Fitzgerald Energy Europe Ltd | 708 | - | 708 | - |
| MIS Holdings LLC | - | - | - | 3,800 |
| MIS Brokers Limited | - | 1,486 | 9,048 | - |
| BGC Capital Markets (Switzerland) LLC | 1,558 | - | 70 | - |
| BGC Partners (Australia) Pty Ltd | - | 5,304 | - | 153 |
| Cantor Fitzgerald (Proprietary) Ltd | - | 342 | - | 333 |
| Eaustbond Pty Ltd | - | 287 | - | 976 |
| CO2e com LLC | - | 638 | - | 43 |
| CO2e com London Ltd | - | 168 | - | 444 |
| CO2e com (Australia) Pty Ltd | - | 12 | - | - |
| Sub-total | 34,908 | 54,947 | 46,210 | 19,205 |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

25. RELATED PARTY TRANSACTIONS (CONTINUED)

| | 2006 | | 2005 | |
|---|---------------------|---------------------|---------------------|---------------------|
| | Owed to US\$'000 | Owed by US\$'000 | Owed to US\$'000 | Owed by US\$'000 |
| Sub-total from previous page | 34,908 | 54,947 | 46,210 | 19,205 |
| CO2e com Canada | - | 84 | - | - |
| ITSECCO Holdings Ltd | - | 543 | 254 | - |
| Eccoware Ltd | 754 | - | - | 263 |
| eSpeed Hong Kong Ltd | 187 | - | - | 231 |
| eSpeed, Inc | - | 5 | - | 781 |
| eSpeed International Limited | 324 | - | 1,710 | - |
| eSpeed (Australia) Pty Limited | - | 56 | 93 | - |
| eSpeed (Japan) Limited | - | 58 | 37 | - |
| BGC Financial, Inc | - | 5,476 | - | 434 |
| Euro Brokers Holdings Ltd | 638 | - | 351 | - |
| BGC Brokers Ltd | - | 338 | 6,299 | - |
| Euro Brokers Services Ltd | - | 458 | - | 73 |
| Euro Brokers (Switzerland) S A | 444 | - | 2,630 | - |
| BGC Brokers, Inc | 3,182 | - | 3,508 | - |
| BGC International LP | - | 5,621 | 31,001 | - |
| BGC Securities Sarl | 181 | - | 8 | - |
| BGC USA LP | 3,965 | - | - | - |
| Cantor Fitzgerald (South Africa) (Proprietary) Ltd | - | 3 | - | 17 |
| Cantor Casino (Alderney) Ltd | - | 249 | 31 | - |
| Cantor Gaming Limited | 50 | - | 50 | - |
| Cantor G&W, (Nevada) L P | - | 1 | - | - |
| Alderney White Label One Ltd | 158 | - | - | - |
| Cantor G&W International, L P | - | 2,532 | - | 1,359 |
| Cantor Index Holdings, L P | - | 77 | - | - |
| BGC International GP Ltd | - | 6 | - | - |
| | <u>44,791</u> | <u>70,454</u> | <u>92,182</u> | <u>22,363</u> |

The company and its subsidiaries enter into securities transactions with various parties that are related by common ownership and control. As of 31 December 2006 balances held with related parties and contained within trade debtors/creditors were nil.

As disclosed in note 2, the losses of the Milan and Singapore branches have been transferred to BGC International LP.

The company entered into a reverse repurchase agreement with Cantor Fitzgerald & Co on 8 March 2006. At 31 December 2006, the balance due to BGC was US\$20,208,375 (2005: US\$Nil).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

25. RELATED PARTY TRANSACTIONS (CONTINUED)

During the year ended 31 December 2006, the net value of charges payable to and receivable for the following transactions from those related parties comprised

| | 2006 US\$'000 | 2005 US\$'000 |
|---|------------------|------------------|
| Service arrangements | | |
| BGC Capital Markets (Hong Kong) Ltd | 1,718 | 1,434 |
| Cantor Fitzgerald Europe | 15,736 | 10,567 |
| BGC Shoken Kaisha Ltd | 883 | 1,173 |
| BGC Capital Markets (Japan) LLC | 694 | 532 |
| BGC Securities (Hong Kong) LLC | 641 | 746 |
| eSpeed International Limited | (4,943) | (15,909) |
| Cantor Index Ltd | 13,334 | 6,735 |
| eSpeed (Japan) Limited | 205 | 197 |
| eSpeed (Hong Kong) Ltd | 142 | 161 |
| Cantor Fitzgerald (Hong Kong) Capital Markets Ltd | 1,298 | 626 |
| MIS Brokers Limited | 3,172 | 2,635 |
| BGC Capital Markets (Switzerland) LLC | 707 | 387 |
| Clearspeed | 12 | 53 |
| Cantor G&W International LP | 1,049 | - |
| BGC International LP | 34,403 | 9,535 |
| BGC Brokers Ltd | 5,504 | 1,462 |
| CO2e com Ltd | 1,521 | 515 |
| BGC Partners (Australia) Pty Ltd | 1,814 | 1,226 |
| | <u>77,890</u> | <u>22,075</u> |

Included above are recharged costs for support services recharged by BGC International as the service company to commonly controlled European trading companies contained within the company's revenue. Also included are costs recharged by eSpeed International Limited for the provision of its electronic trading platform and IT support services.

| | 2006 US\$'000 | 2005 US\$'000 |
|------------------------|------------------|------------------|
| Inter-company funding | | |
| Cantor Index Ltd | 313 | 228 |
| MIS Brokers Limited | 286 | 328 |
| Cantor Fitzgerald, L P | (3,935) | (1,785) |
| | <u>(3,336)</u> | <u>(1,229)</u> |

The above represents interest paid and received on subordinated loan arrangements (see notes 14 and 17)

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

26. MINORITY INTERESTS - EQUITY

| | 2006 US\$'000 | 2005 US\$'000 |
|--|--------------------------------|--------------------------------|
| At 1 January | 126 | 58 |
| Additional investment in Tower Bridge Securities Limited | - | 75 |
| Profit and loss account movement | 13 | (7) |
| | <u>139</u> | <u>126</u> |
| At 31 December | <u>139</u> | <u>126</u> |

27. RECONCILIATION OF OPERATING PROFIT TO NET CASH FLOW FROM OPERATING ACTIVITIES

| | 2006 US\$'000 | 2005 as restated US\$'000 |
|---|--------------------------------|--|
| Operating loss | (30,879) | (50,786) |
| Capital contribution from related undertaking | 14,372 | 9,319 |
| Depreciation and amortisation | 19,961 | 14,547 |
| Increase in long positions | (11,848) | (8,011) |
| Increase in debtors | (2,231,022) | (554,093) |
| Increase in creditors | 2,194,643 | 556,122 |
| | <u>2,194,643</u> | <u>556,122</u> |
| Net cash (outflow)/inflow from operating activities | <u>(44,772)</u> | <u>(32,902)</u> |

28. PURCHASE OF SUBSIDIARY UNDERTAKINGS

| | 2006 US\$'000 | 2005 US\$'000 |
|---|--------------------------------|--------------------------------|
| Fair value of net assets acquired: | | |
| Fixed assets | - | 3,209 |
| Debtors | - | 8,045 |
| Cash at bank and in hand | - | 1,852 |
| Creditors | - | (10,057) |
| | <u>-</u> | <u>3,049</u> |
| Goodwill (see note 11) | - | 10,022 |
| | <u>-</u> | <u>10,022</u> |
| Acquisition satisfied by cash | - | 13,071 |
| | <u>-</u> | <u>13,071</u> |

29. ANALYSIS OF NET FUNDS

| | At 1 January 2006 As restated US\$'000 | Cash flows US\$'000 | At 31 December 2006 US\$'000 |
|---------------------------|---|--|---|
| Cash at bank and in hand | 12,402 | 8,423 | 20,825 |
| Bank loans and overdrafts | (883) | (10,082) | (10,965) |
| | <u>11,519</u> | <u>(1,659)</u> | <u>9,860</u> |

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

30. DERIVATIVE FINANCIAL INSTRUMENTS

The company utilises the following derivative instruments for trading and economic hedging purposes

| | 2006 | | |
|---------------------------------------|---|-------------------------------|-----------------------------------|
| | Contract or underlying principal amount \$'000 | Fair Value Asset \$'000 | Fair Value Liability \$'000 |
| FX Forward Contracts | 19,269 | 5,367 | (5,337) |
| FX SWAPS | 187,502 | 425,983 | (72) |
| FX SPOTS | 350,142 | 255,500 | (427,361) |
| Futures | 640,563 | 280 | (1,437) |
| Options | 12,234 | 629 | (249,718) |
| Total Derivatives asset / (liability) | 1,209,710 | 687,759 | (683,925) |

| | 2005 | | |
|---------------------------------------|---|-------------------------------|-----------------------------------|
| | Contract or underlying principal amount \$'000 | Fair Value Asset \$'000 | Fair Value Liability \$'000 |
| FX Forward Contracts | 107 | 54 | (53) |
| FX SWAPS | 3,218 | 2,854 | (364) |
| FX SPOTS | 2,064 | 1,620 | (443) |
| Futures | 137,948 | 394 | (3,292) |
| Options | 5,786 | 836 | (601) |
| Total Derivatives asset / (liability) | 149,123 | 5,758 | (4,753) |

31. RISK MANAGEMENT

The Group faces credit, market and operational risks in the course of its normal business. The Board places reliance on the Risk Management function and receives regular reports on specific risks affecting the Group.

The Group transacts business predominantly on an agency or matched principal basis. In its role as an intermediary, matching buyers and sellers, its exposure to credit and market risk is limited. In addition the Group has established policies and procedures to mitigate further its exposure to both credit and market risk.

Credit Risk

Credit risk is the risk of potential loss from a customer or counterparty default. Authority to approve credit exposures is delegated by the Board to the Credit department and the Credit Committee of the ultimate parent group. Credit exposures are monitored by Risk Management and reported to the Board.

The Group has no significant concentration of credit risk with exposure spread over a large number of counterparties and customers. The directors consider that the carrying value of the financial assets best represents the maximum credit risk exposure at the balance sheet dates.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2006

31. RISK MANAGEMENT CONTINUED

Market Risk

Market risk is the risk of potential loss due to changes in market prices or parameters influencing market prices. Responsibility for establishing policy for the management of market risk and setting limits for business areas lies with the Board. All market risks are monitored by Risk Management and reported to the Board.

Market risk can arise in those instances where one or both counterparties in a matched principal transaction fail to fulfil their obligations or through trade mismatches or other errors. The risk in these situations is restricted to short-term price movements in the underlying securities held by the Group and movements in foreign exchange and interest rates. Any such market risk arising is identified and monitored on a daily basis.

The Group does, in certain very limited circumstances, take positions, almost exclusively for customer facilitation purposes and these can give rise to market risk in the event of any price movement. Such risks are monitored and controlled by the setting of limits and the use of hedging arrangements where appropriate.

Interest rate risk profile of financial assets and liabilities

The interest rate risk profile of the Group's financial assets and liabilities as at the balance sheet date was as follows

| | 31 December 2006 | | | Total |
|--|---------------------------------|---------------------------------|-----------------------------------|------------|
| | Less than one year \$'000 | More than one year \$'000 | Non-interest bearing \$'000 | |
| Cash at bank and in hand | 20,825 | - | - | 20,825 |
| Subordinated loans - Investment | 4,500 | 2,300 | - | 6,800 |
| Subordinated loans - Liability | (46,000) | (51,000) | - | (97,000) |
| Other financial assets and liabilities | - | - | 70,136 | 70,136 |
| | <u>(20,675)</u> | <u>(48,700)</u> | <u>70,136</u> | <u>761</u> |

| | 31 December 2005 | | | Total |
|--|---------------------------------|---------------------------------|-----------------------------------|----------------|
| | Less than one year \$'000 | More than one year \$'000 | Non-interest bearing \$'000 | |
| Cash at bank and in hand | 12,402 | - | - | 12,402 |
| Subordinated loans - Investment | 6,198 | 6,800 | - | 12,998 |
| Subordinated loans - Liability | - | (46,000) | - | (46,000) |
| Other financial assets and liabilities | - | - | 14,452 | 14,452 |
| | <u>18,600</u> | <u>(39,200)</u> | <u>14,452</u> | <u>(6,148)</u> |

Operational Risk

This is the risk of a direct or indirect loss resulting from the inadequacies or failures in projects, processes or controls due to technology, staff, organisation or external factors. To monitor and control operational risk, the Group maintains a system of comprehensive policies and a control framework which are designed to provide a sound and well-controlled operational environment. Key risk indicators are reported to the Board through the Operational Risk Committee. This enables management to maintain operational risk at appropriate levels within each line of business.

Derivatives

Financial instruments used to reduce the Group's exposure to market risk include contracts for differences on individual shares, exchange traded futures and options. The fair value exposures on these derivatives, and underlying notional amounts, are disclosed in note 30 above.