REGISTERED NUMBER: 01968351 (England and Wales)

GROUP STRATEGIC REPORT, DIRECTORS' REPORT AND AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019 FOR

PENTRAETH HOLDINGS LIMITED

THURSDAY



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PENTRAETH HOLDINGS LIMITED

COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2019

DIRECTORS: K W Jones

J G Jones W M Jones

SECRETARY: P A Kirkham

REGISTERED OFFICE: Henffordd Garage

Pentraeth Road Menai Bridge Anglesey LL59 5RW

REGISTERED NUMBER: 01968351 (England and Wales)

SENIOR STATUTORY AUDITOR: Catherine Elaine Davies

INDEPENDENT AUDITORS: J V Banks

Chartered Accountants and Statutory Auditors

Banks House Paradise Street

Rhyl

Denbighsire LL18 3LW

GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their strategic report of the company and the group for the year ended 31 December 2019.

REVIEW OF BUSINESS Year end 31/12/2019 review

Following years of record growth, globally the car industry is continuing to see a slowing in new car sales as governments, manufacturers and customers slowly transition to electric vehicles. At the same time "dieselgate" rumbles on, together with Brexit arrangements which are central to the UK car industry.

Against this backdrop, we are pleased to report that our business has been able to maintain its profit margins and remain profitable. The mix of reliable, affordable brands; good customer service and aftersales continues to serve the business well.

Cost control will remain a focus in the coming year.

Post year end review

From February 2020 onwards, we have had to manage the impact of the COVID-19 pandemic on our business and we make the specific comments below: -

- 1. The initial lockdown in March 2020 fortunately began after our busiest period of new car registrations so did not—significantly impact expected sales.
- 2. Owning our premises has meant low fixed costs which assists cashflow, particularly during periods of lockdown enforced by national governments.
- 3. All our car manufacturers have been very supportive for example they have paid bonuses early on cars sold and waived all sales targets for a period.
- 4. In the summer of 2020 the finance providers initiated extended credit terms on the stocking loans.
- 5. We used the Coronavirus Job Retention Scheme and received significant grants from Welsh Government.
- 6. Our large site has made adapting to COVID-19 health & safety guidance relatively easy and we have got back to full capacity quickly.

Going Concern

COVID-19 is not expected to have a significant impact on the entity. Management has determined that there is no material uncertainty that casts doubt on the entity's ability to continue as a going concern. It expects that COVID-19 might have some impact, though not significant, for example, in relation to expected future performance, or the effects on some future asset valuations.

GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

KEY FINANCIAL HIGHLIGHTS ARE AS FOLLOWS

	Y.E.31.12.19	Y.E.31.12.18	Period 1.3.17 to 31.12.17
Turnover	21.0M	22.1 M	18.2M
Gross profit margin	4%	4%	4%
Net profit after tax	13,696	61,269	94,143

ON BEHALF OF THE BOARD:

K W Jones - Director

28 December 2020

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2019.

PRINCIPAL ACTIVITY

The principal activity of the group continued to be the operation of retail motor dealerships, selling new and used vehicles.

DIVIDENDS

An interim dividend of 8.334p per share was paid on the Ordinary £1 shares on 29 March 2019. No dividends were paid on the Ordinary B £1 shares.

The total distribution of dividends for the year ended 31 December 2019 will be £2,000.

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

DIRECTORS

K W Jones has held office during the whole of the period from 1 January 2019 to the date of this report.

Other changes in directors holding office are as follows:

J G Jones - appointed 24 October 2019 W M Jones - appointed 24 October 2019

FINANCIAL INSTRUMENTS

The group's principal financial instruments comprise bank balances, bank overdrafts, trade creditors, trade debtors, loans to the group and finance lease agreements. The main purpose of these instruments is to raise funds for and to finance operations.

Due to the nature of the financial instruments used by the companies there is no exposure to price risk. The companies approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest.

In respect of loans these comprise bank loans and stocking loans from financial institutions. The interest rate on the loans from banks and other financial institutions is variable. Monthly capital repayments are fixed on bank loans. The companies manage the liquidity risk by ensuring there are sufficient funds to meet the payments.

The group is a lessee in respect of finance leased assets. The liquidity risk in respect of these is managed in the same way as loans above.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered and the regular monitoring of amounts outstanding for both time and credit limits.

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

AUDITORS

The auditors, J V Banks, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

P A Kirkham - Secretary

28 December 2020

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PENTRAETH HOLDINGS LIMITED

Opinion

We have audited the financial statements of Pentraeth Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2019 which comprise the Consolidated income statement, Consolidated other comprehensive income, Consolidated balance sheet, Company balance sheet, Consolidated statement of changes in equity, Company statement of changes in equity, Consolidated cash flow statement and Notes to the consolidated cash flow statement, Notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 December 2019 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting
 for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Group strategic report and the Directors' report, but does not include the financial statements and our Report of the auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PENTRAETH HOLDINGS LIMITED

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group strategic report or the Directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Statement of directors' responsibilities set out on page five, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the auditors.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PENTRAETH HOLDINGS LIMITED

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Barrel

Catherine Elaine Davies (Senior Statutory Auditor) for and on behalf of J V Banks
Chartered Accountants & Statutory Auditors
Banks House
Paradise Street
Rhyl
Denbighsire
LL18 3LW

Date: 28 · 12 · 2020

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

	N	31.12.19	31.12.18
	Notes	£	£
TURNOVER	3	20,994,747	22,143,792
Cost of sales		(20,071,655)	(21,162,774)
GROSS PROFIT		923,092	981,018
Administrative expenses		(888,003)	(890,351)
		35,089	90,667
Other operating income		2,725	6,999
OPERATING PROFIT	5	37,814	97,666
Interest payable and similar expenses	6	(10,712)	(12,335)
PROFIT BEFORE TAXATION		27,102	85,331
Tax on profit	7	(13,406)	(24,062)
PROFIT FOR THE FINANCIAL YEAR		13,696	61,269
Profit attributable to: Owners of the parent		13,696	61,269

CONSOLIDATED OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

Notes	31.12.19 £	31.12.18 £
PROFIT FOR THE YEAR	13,696	61,269
OTHER COMPREHENSIVE INCOME Property revaluation Income tax relating to other comprehensive income	52,833 -	-
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF INCOME TAX	52,833	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	66,529	61,269
Total comprehensive income attributable to: Owners of the parent	66,529 	61,269

CONSOLIDATED BALANCE SHEET 31 DECEMBER 2019

		31.12.19	31.12.18
	Notes	£	£
FIXED ASSETS			
Intangible assets	10	20,000	20,000
Tangible assets	11	2,623,493	2,627,666
Investments	12		
		2,643,493	2,647,666
CURRENT ASSETS			
Stocks	13	3,872,591	3,267,387
Debtors	14	315,278	489,692
Cash at bank		241	241
CREDITORS		4,188,110	3,757,320
Amounts falling due within one year	15	(4,310,126)	(3,829,163)
NET CURRENT LIABILITIES		(122,016)	(71,843)
TOTAL ASSETS LESS CURRENT LIABILITIES		2,521,477	2,575,823
CREDITORS			
Amounts falling due after more than one year	16	(112,000)	(176,000)
PROVISIONS FOR LIABILITIES	20	(25,125)	(80,000)
NET ASSETS		2,384,352	2,319,823
CAPITAL AND RESERVES			
Called up share capital	21	30,000	30,000
Revaluation reserve	22	401,664	348,831
Retained earnings	22	1,952,688	1,940,992
SHAREHOLDERS' FUNDS		2,384,352	2,319,823

The financial statements were approved by the Board of Directors and authorised for issue on 28 December 2020 and were signed on its behalf by:

K W Jones - Director

COMPANY BALANCE SHEET 31 DECEMBER 2019

FIXED ASSETS	Notes	31.12.19 £	31.12.18 £
Intangible assets	10	_	-
Tangible assets	11	2,493,027	2,486,237
Investments	12	300	300
		2,493,327	2,486,537
CURRENT ASSETS			
Debtors	14	1,829	459
Cash at bank		241	1,343
		2,070	1,802
CREDITORS Amounts falling due within one year	15	(356,328)	(285,155)
NET CURRENT LIABILITIES		(354,258)	(283,353)
			
TOTAL ASSETS LESS CURRENT LIABILITIES		2,139,069	2,203,184
CREDITORS			
Amounts falling due after more than one		(112,000)	(176 000)
year	16	(112,000)	(176,000)
PROVISIONS FOR LIABILITIES	20	(2,676)	(55,981)
NET ASSETS		2,024,393	1,971,203
CARITAL AND DECEMBER			
CAPITAL AND RESERVES	24	20.000	20.000
Called up share capital Revaluation reserve	21	30,000 401,664	30,000 3 48 ,831
Retained earnings		1,592,729	1,592,372
Netained earnings		1,002,729	
SHAREHOLDERS' FUNDS		2,024,393	1,971,203
Company's profit for the financial was		257	7 747
Company's profit for the financial year		2,357	7,717

COMPANY BALANCE SHEET - continued 31 DECEMBER 2019

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Board of Directors and authorised for issue on 28 December 2020 and were signed on its behalf by:

K W Jones - Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Called up share capital £	Retained earnings £	Revaluation reserve £	Total equity £
Balance at 1 January 2018	30,000	1,884,723	348,831	2,263,554
Changes in equity Dividends Total comprehensive income Balance at 31 December 2018	30,000	(5,000) 61,269 1,940,992	348,831	(5,000) 61,269 2,319,823
Changes in equity Dividends Total comprehensive income	<u>-</u>	(2,000) 13,696	52,833	(2,000) 66,529
Balance at 31 December 2019	30,000	1,952,688	401,664	2,384,352

COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Called up share capital £	Retained earnings £	Revaluation reserve £	Total equity £
Balance at 1 January 2018	30,000	1,589,655	348,831	1,968,486
Changes in equity Dividends Total comprehensive income Balance at 31 December 2018	30,000	(5,000) 7,717 1,592,372	348,831	(5,000) 7,717 1,971,203
Changes in equity Dividends Total comprehensive income	<u>-</u>	(2,000) 2,357	52,833	(2,000) 55,190
Balance at 31 December 2019	30,000	1,592,729	401,664	2,024,393

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

	Notes	31.12.19 £	31.12.18 £
Cach flowe from operating activities		~	~
Cash flows from operating activities Cash generated from operations Interest paid Tax paid	1	946,554 (10,712) (19,648)	(50,442) (12,335) (30,752)
Net cash from operating activities		916,194	(93,529)
Cash flows from investing activities Purchase of intangible fixed assets Purchase of tangible fixed assets		(64,735)	(20,000) (48,848)
Net cash from investing activities		(64,735)	(68,848)
Cash flows from financing activities Bank loan repayments in year Amount introduced by directors Other loan - Mazda repayments Consignment stocking loans movement Other stocking loans movement Equity dividends paid Net cash from financing activities		(64,000) 26,000 (634,501) 26,840 (2,000) (647,661)	(80,000) 23,000 (1,525) (14,860) 37,720 (5,000) (40,665)
Increase/(decrease) in cash and cas Cash and cash equivalents at		203,798	(203,042)
beginning of year	2	(310,751)	(107,709)
Cash and cash equivalents at end of year	f 2	(106,953)	(310,751)

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	31.12.19	31.12.18
	£	£
Profit before taxation	27,102	85,331
Depreciation charges	68,908	70,226
Finance costs	10,712	12,335
	106,722	167,892
(Increase)/decrease in stocks	(605,204)	519,124
Decrease/(increase) in trade and other debtors	174,414	(214,427)
Increase/(decrease) in trade and other creditors	1,270,622	(523,031)
Cash generated from operations	946,554	(50,442)

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash flow statement in respect of cash and cash equivalents are in respect of these Balance sheet amounts:

Year ended 31 December 2019

	31.12.19	1.1.19
One hand the state of	£	£
Cash and cash equivalents	241	241
Bank overdrafts	(107,194)	(310,992)
	(106,953)	(310,751)
		
Year ended 31 December 2018		
	31.12.18	1.1.18
	£	£
Cash and cash equivalents	241	14,123
Bank overdrafts	(310,992)	(121,832)
	(310,751)	(107,709)
		===

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.1.19 £	Cash flow £	At 31.12.19
Net cash Cash at bank and in hand	241	-	241
Bank overdrafts	(310,992)	203,798	(107,194)
	(310,751)	203,798	(106,953)
Debt	(4.500.050)	007.004	(000.004)
Debts falling due within 1 year Debts falling due after 1 year	(1,588,052) (176,000)	607,661 64,000	(980,391) (112,000)
Debts family due after 1 year	——————————————————————————————————————		
	(1,764,052)	671,661	(1,092,391)
Total	(2,074,803)	875,459	(1,199,344)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. STATUTORY INFORMATION

Pentraeth Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

Pentraeth Holdings Limited meets the definition of a qualifying entity under FRS102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to presentation of a cash flow statement, financial instruments and remuneration of key management personnel.

Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2019. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

2. ACCOUNTING POLICIES - continued

Significant judgements and estimates

In the application of the group's accounting policies, the director is required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows

Used vehicle stock valuations

Used vehicle stock is purchased from trade sources and private individuals. Used vehicle stock is a depreciating stock item and devalues monthly, making the estimated stock value uncertain. However, senior management review values of stock on an annual basis against trade valuation publications (Clean Cap Valuation) and any possible overvaluations are corrected by reducing the stock value through the profit and loss accounts in the accounting period the over-valuation is identified.

The carrying value of used vehicle stock at the year end was £1,970,549 (31.12.18 - £1,721,921)

Valuation of property

Freehold property is held at fair value which requires the director to use estimates in obtaining an appropriate valuation. Freehold properties are held in the accounts at £2,444,202 (31.12.18 - £2,433,906) and as no readily ascertainable source for a fair value exists then he uses the services of independent professional valuers to assist in establishing an appropriate fair value for the accounts.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Sales of motor vehicles, parts and accessories are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Servicing revenue is recognised on the completion of the agreed work.

Commissions receivable for arranging vehicle finance and related insurance products are included within revenue. Commission is recognised when the vehicle is sold.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

2. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property
Short leasehold
Plant and machinery
Fixtures and fittings
- 2% straight line on property
over the primary lease term
- 15% on reducing balance
- 15% on reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

The group holds consignment stock vehicles which are registered as being effectively under the control of the company and are included within stock on the balance sheet as the group has the significant risks and rewards of ownership even though the legal title has not yet passed. Legal title does not pass to the group until the earlier of the group holding the vehicle for a specific period, adopting the vehicle by using it as a demonstrator vehicle, or selling the vehicle to a third party. The corresponding liability is included in short term creditors.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

2. ACCOUNTING POLICIES - continued

Revenue recognition

Income represents revenue earned under a wide variety of contracts to provide services and supply goods. Revenue is recognised as earned when, and to the extent that, the firm obtains the right to consideration in exchange for its performance under these contracts.

Revenue is generally recognised as contract activity progress so that for incomplete contracts it reflects the partial performance of the contractual obligations. For such contracts the amount of revenue reflects the accrual of the right to consideration by reference to the value of work performed. Revenue not billed to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by class of business is given below:

	31.12.19 £	31.12.18 £
Vehicles	17,745,846	19,152,604
Parts	1,432,216	1,353,230
Servicing	798,221	674,078
Bodyshop	942,541	871,827
Commissions	55,976	72,615
Rent	19,947	19,438
	20,994,747	22,143,792
An analysis of turnover by geographical market is given below:		
	31.12.19	31.12.18
	£	£
United Kingdom	20,994,747	22,143,792
	20,994,747	22,143,792

4. EMPLOYEES AND DIRECTORS

Page 22 continued...

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

	31.12.19 £	31.12.18 £
Wages and salaries Social security costs	1,240,482 106,811	1,181,853 100,663
	1,347,293	1,282,516
The average monthly number of employees during the year was as follows:		
	31.12.19	31.12.18
Administration and management	6	6
Servicing, parts and bodyshop	25	25
Sales	19	18
	50	49
	31.12.19	31.12.18
	£	£
Directors remuneration	21,055	9,900

Only the director K. W. Jones is considered to be key management personnel.

5. **OPERATING PROFIT**

The operating profit is stated after charging:

	Depreciation - owned assets Audit fees	31.12.19 £ 68,908 6,000	31.12.18 £ 70,226 6,000
6.	INTEREST PAYABLE AND SIMILAR EXPENSES	31.12.19	31.12.18
	Bank interest	£ 10,712	£ 12,335

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

7. TAXATION

Ana	lysis	of	the	tax	charge
-----	-------	----	-----	-----	--------

	31.12.19 £	31.12.18 £
Current tax: UK corporation tax Adjustment for prior years	15,500 (52)	19,700 (248)
Total current tax	15,448	19,452
Deferred tax	(2,042)	4,610
Tax on profit	13,406 ————	24,062

UK corporation tax has been charged at 19% (2018 - 19%).

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

DesCalles Constant	31.12.19 £	31.12.18 £
Profit before tax	27,102 ===	85,331 ———
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2018 - 19%)	5,149	16,213
Effects of: Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods Other adjustments	8,246 (52) 63	8,046 (248) 51
Total tax charge	13,406	24,062

Tax effects relating to effects of other comprehensive income

		31.12.19	
	Gross	Tax	Net
	£	£	£
Property revaluation	52,833	-	52,833
			
		31.12.18	
	Gross	Tax	Net
	£	£	£
Property revaluation			
• •			

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

8. INDIVIDUAL INCOME STATEMENT

The company's profit for the year was £2,357 (31.12.18 - £7,717)

J. DITIDLINGS	9.	DIVIDENDS	S
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	31.12.19 £	31.12.18 £
Ordinary shares of £1 each		
Interim	2,000	5,000
		

10. INTANGIBLE FIXED ASSETS

Group

Gloup	Number plates £
COST At 1 January 2019	
and 31 December 2019	20,000
NET BOOK VALUE At 31 December 2019	20,000
At 31 December 2018	20,000

11. TANGIBLE FIXED ASSETS

Group

Freehold property £	Short leasehold £	Plant and machinery £	Fixtures and fittings £	Totals £
	_			
2,520,000	51,000	691,836	287,310	3,550,146
52,674	<u>-</u>	11,461	600	64,735
2,572,674	51,000	703,297	287,910	3,614,881
86,094	15,240	553,155	267,991	922,480
42,378	1,020	22,522	2,988	68,908
128,472	16,260	575,677	270,979	991,388
2,444,202	34,740	127,620	16,931 ———	2,623,493
2,433,906	35,760	138,681	19,319	2,627,666
	property £ 2,520,000 52,674 2,572,674 86,094 42,378 128,472	property £ leasehold £ 2,520,000 51,000 52,674 - 2,572,674 51,000 86,094 15,240 42,378 1,020 128,472 16,260 2,444,202 34,740	property £ leasehold machinery £ £ £ 2,520,000 51,000 691,836 11,461 2,572,674 51,000 703,297 86,094 15,240 553,155 42,378 1,020 22,522 128,472 16,260 575,677 2,444,202 34,740 127,620	Freehold property £ Short leasehold property £ Plant and machinery £ and fittings £ 2,520,000 51,000 52,674 - 11,461 600 51,000 703,297 287,910 2,572,674 51,000 703,297 287,910 86,094 15,240 553,155 267,991 42,378 1,020 22,522 2,988 128,472 16,260 575,677 270,979 2,444,202 34,740 127,620 16,931

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

11. TANGIBLE FIXED ASSETS - continued

Group

Included in freehold land and buildings is land costing £453,742 which is not depreciated.

In November 2016 freehold land and buildings were revalued to a fair value of £2,520,000 by David Baker Bsc (Hons) MRICS, RICS for Lambert Smith Hampton. Without this revaluation the carrying value would be £1,973,181. The director is not aware of any material change in value since the revaluation was made.

Cost or valuation at 31 December 2019 is represented by:

				Fixtures	
	Freehold	Short	Plant and	and	
	property	leasehold	machinery	fittings	Totals
	£	£	£	£	£
Valuation in 2007	599,281	-	-	-	599,281
Valuation in 2014	(664,523)	-	-	-	(664,523)
Valuation in 2017	(365,000)	-	-	-	(365,000)
Cost	3,002,916	51,000	703,297	287,910 ———	4,045,123
	2,572,674	51,000	703,297	287,910	3,614,881
					<u></u>
Company				Fishunaa	
			Chand	Fixtures	
		Freehold	Short leasehold	and	Totals
		property £	£	fittings £	£
COST OR VALUATION		2	£	2	~
At 1 January 2019		2,520,000	51,000	247,390	2,818,390
Additions		52,674	31,000	247,000	52,674
7 (44)110113					
At 31 December 2019		2,572,674	51,000	247,390	2,871,064
DEPRECIATION					
At 1 January 2019		86,094	15,240	230,819	332,153
Charge for year		42,378	1,020	2,486	45,884
At 31 December 2019		128,472	16,260	233,305	378,037
NET BOOK VALUE					
At 31 December 2019		2,444,202	34,740	14,085	2,493,027
At 31 December 2018		2,433,906	35,760	16,571	2,486,237

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

11. TANGIBLE FIXED ASSETS - continued

Company

Included in freehold land and buildings is land costing £453,742 which is not depreciated.

In November 2016 freehold land and buildings were revalued to a fair value of £2,520,000 by David Baker Bsc (Hons) MRICS, RICS for Lambert Smith Hampton. Without this revaluation the carrying value would be £1,973,181. The director is not aware of any material change in value since the revaluation was made.

Cost or valuation at 31 December 2019 is represented by:

	Freehold	Short	Fixtures and	
	property	leasehold	fittings	Totals
	£	£	£	£
Valuation in 2007	599,281	-	-	599,281
Valuation in 2014	(664,523)	-	-	(664,523)
Valuation in 2017	(365,000)	-	-	(365,000)
Cost	3,002,916	51,000	247,390	3,301,306
	2,572,674	51,000	247,390	2,871,064

12. FIXED ASSET INVESTMENTS

Company

	Shares in group undertakings £
COST At 1 January 2019 and 31 December 2019	300
NET BOOK VALUE At 31 December 2019	300
At 31 December 2018	300

Page 27 continued...

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

12. FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the Balance sheet date in the share capital of companies include the following:

Subsidiaries

Pentraeth	Automotive	Limited	Ł
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Registered office: Henffordd Garage, Pentraeth Road, Menai Bridge, Anglesey, Wales, LL59 5RW Nature of business: Garage proprietors

%

%

%

holding		
100.00		
	31.12.19	31.12.18
	£	£
	360,059	348,720
	11,339	53,552
	•	100.00 31.12.19 £ 360,059

Pentraeth Limited

Registered office: Henffordd Garage, Pentraeth Road, Menai Bridge, Anglesey, Wales, LL59 5RW Nature of business: Dormant

Class of aboves	مراسا المسامات		
Class of shares:	holding		
Ordinary	100.00		
		31.12.19	31.12.18
		£	£
Aggregate capital and reserves		100	100

Pentraeth Automotive (4x4) Limited

Registered office: Henffordd Garage, Pentraeth Road, Menai Bridge, Anglesey, Wales, LL59 5RW Nature of business: Dormant

	, •		
Class of shares:	holding		
Ordinary	100.00		
•		31.12.19	31.12.18
		£	£
Aggregate capital and reserves		100	100

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

13. STOCKS

	Group		
	31.12.19	31.12.18	
Stocks	£	£	
	3,385,940	2,146,235	
Interest bearing consignment vehicles	486,651	1,121,152	
	3,872,591	3,267,387	

Interest bearing consignment vehicles are included in stocks. The related liabilities are included in short term creditors.

Stock recognised in cost of sales during the year as expenses was £19,269,665 (31.12.18 - £20,422,143)

At the balance sheet date £429,740 (31.12.18 - £402,900) of used vehicle stock was pledged as security for liabilities owed of the same amount.

14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gre	Group		pany
	31.12.19	31.12.18	31.12.19	31.12.18
	£	£	£	£
Trade debtors	280,369	461,525	-	-
Other debtors	32,475	28,167	977	459
VAT	2,434	-	852	-
				-
	315,278	489,692	1,829	459

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	31.12.19	31.12.18	31.12.19	31.12.18
	£	£	£	£
Bank loans and overdrafts (see note 17)	171,194	374,992	64,000	64,000
Other loans (see note 17)	916,391	1,524,052	-	-
Trade creditors	2,989,844	1,433,561	2,528	2,205
Amounts owed to group undertakings	-	-	209,549	163,499
Corporation tax	15,500	19,700	11,200	12,300
Social security and other taxes	32,131	30,606	-	-
VAT	-	105,952	-	100
Other creditors and accruals	133,515	314,749	17,500	17,500
Directors' current accounts	51,551	25,551	51,551	25,551
	4,310,126	3,829,163	356,328	285,155
			=======================================	

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

16. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Group		Company	
31.12.19	31.12.18	31.12.19	31.12.18
£	£	£	£
112,000	176,000	112,000	176,000
	31.12.19 £	31.12.19 31.12.18 £ £	31.12.19 31.12.18 31.12.19 £ £ £

17. **LOANS**

An analysis of the maturity of loans is given below:

	Gı	roup	Company	
	31.12.19	31.12.18	31.12.19	31.12.18
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank overdrafts	107,194	310,992	-	-
Bank loans	64,000	64,000	64,000	64,000
Consignment stocking loans	486,651	1,121,152	-	-
Other stocking loans	429,740	402,900		
	1,087,585	1,899,044	64,000	64,000
Amounts falling due between two and five years:				
Bank loans - 2-5 years	112,000	176,000	112,000	176,000
•				

Company and group

The bank loan figure consists of the following:

A loan of £176,000 (31.12.18 - £240,000) repayable in quarterly instalments with an interest rate of a 2.25% margin on the base rate. The loan is secured by way of a legal charge over the freehold land and buildings and a debenture over the whole assets of the company.

18. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Group

		Non-cancellable operating leases	
	31.12.19	31.12.18	
In more than five years	59,400	59,400	

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

19. **SECURED DEBTS**

The following secured debts are included within creditors:

	Group		Company	
	31.12.19	31.12.18	31.12.19	31.12.18
	£	£	£	£
Bank overdraft	107,19 4	310,992	-	-
Bank loans	176,000	240,000	176,000	240,000
Consignment stocking loans	486,651	1,121,152	-	-
Other stocking loans	429,740	402,900		
	1,199,585	2,075,044	176,000	240,000
				·

20. PROVISIONS FOR LIABILITIES

	Gre	oup	Com	pany
	31.12.19 £	31.12.18 £	31.12.19 £	31.12.18 £
Deferred tax Accelerated capital allowances	25,125	27,167	2,676	3,148
Other timing differences	-	52,833		52,833
	25,125	80,000	2,676	55,981

Group

	Deferred tax
Balance at 1 January 2019 Credit to Income statement during year Write back on property reval.	£ 80,000 (2,042) (52,833)
Balance at 31 December 2019	25,125 ———

Company

	tax £
Balance at 1 January 2019 Credit to Income statement during year	55,981 (472)
Write back on property reval.	(52,833)
Balance at 31 December 2019	<u>2,676</u>

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Deferred

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

21. CALLED UP SHARE CAPITAL

Number:	Class:	Nominal value:	31.12.19 £	31.12.18 £
24,000	Ordinary	£1	24,000	24,000
6,000	Ordinary B	£1	6,000	6,000
			30,000	30,000

22. RESERVES

Group	Retained earnings £	Revaluation reserve £	Totals £
At 1 January 2019	1,940,992	348,831	2,289,823
Profit for the year	13,696		13,696
Dividends	(2,000)		(2,000)
Property revaluation		52,833	52,833
At 31 December 2019	1,952,688	401,664	2,354,352

At 1 January 2019 Property revaluation	Revaluation reserve £ 348,831 52,833
At 31 December 2019	401,664

23. **CONTINGENT LIABILITIES**

Group

The group has provided cross guarantees for other group companies in relation to their dealings in the normal course of business with motor manufacturers for the supply of new motor vehicles and in relation to security provided for their bankers and to finance companies for used car stocking facilities.

Company

The company has provided cross guarantees for other group companies in relation to their dealings in the normal course of business with motor manufacturers for the supply of new motor vehicles and in relation to security provided for their bankers and to finance companies for used car stocking facilities.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

24. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

During the year, total dividends of £2,000 (2018 - £5,000) were paid to the directors.

The directors loans £51,551 (31.12.18 - £25,551) are included in creditors falling due within one year.

The group paid rent of £59,400 (31.12.18 - £47,500) to the director K. W. Jones for the use of land.

During the year the following transactions took place with JGJ Motors, a business owned in partnership by the director K. W. Jones and his wife:

	31.12.19	31.12.18
	£	£
Sales	1,021,963	998,241
Purchases	780,772	775,527
Debtor	NIL	NIL
Creditor	NIL	NIL

25. POST BALANCE SHEET EVENTS

Non - adjusting post balance sheet event.

Given that the emergence and spread of the COVID-19 virus is not considered to provide more information about conditions that existed at the balance sheet date, the measurement of assets and liabilities in the accounts have not be adjusted for its potential impact.

Specifically, stock held at year end 31/12/19 has been not been adjusted to reflect the following event: -

During a period of significant trading uncertainty due to Covid-19 in June & July 2020, management made the decision to sell used vehicles to dealers in the rest of the UK while Wales remained in lockdown. In total the loss on these vehicles was £41,618. If this had been adjusted in the year end 31/12/19 the effect on the financial statements would have been to reduce the stock value in the balance sheet by £41,618 and reduce the pre tax profit by £41,618.

26. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is K. W. Jones, a director and the sole shareholder.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2019

27. EXEMPTION FROM AUDIT FOR INDIVIDUAL SUBSIDIARY COMPANIES

The following subsidiary companies have claimed exemption from audit under Section 479A of the Companies Act 2006 :

Pentraeth Automotive Limited Pentraeth Limited Pentraeth (4x4) Limited