

Directors' Report and Consolidated Financial Statements

for the Year Ended 31 December 2010

16/08/2011

COMPANIES HOUSE

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Company Information

Directors

C J Addis S F Farrow E E Sansom D J Sawyer

Registered office

Bridge House West Street Ringwood Hampshire BH24 1DY

Auditors

Princecroft Willis LLP

Chartered Accountants & Registered Auditors

Towngate House 2-8 Parkstone Road

Poole Dorset BH15 2PW

Directors' Report for the Year Ended 31 December 2010

The directors present their report and the consolidated financial statements for the year ended 31 December 2010

Directors of the company

The directors who held office during the year were as follows

C J Addis

S F Farrow

E E Sansom

S Studdart (to 10 March 2010)

D J Sawyer (appointed 1 March 2010)

It is with regret that the Board recorded the death of S Studdart on 10 March 2010

Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activity

The principal activity of the group is the design and supply of research and training equipment for use mainly in the fields of water resource engineering, process engineering and food technology

Directors' Report for the Year Ended 31 December 2010

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Business review

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and nature of our business and is written in the context of the risks and uncertainties we face

As a manufacturer and exporter of engineering teaching and research equipment, the company continues to sell to educational establishments, government bodies and the R&D departments of major food, drink and flavourings businesses around the world. The company's activities are organised so that educational and industrial sales forces are split, all other activities are combined. The Company's US subsidiary, Armfield Incorporated, sells only Armfield Limited products in both market-places in the USA and the majority of its employees are sales staff.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the company as a whole, being turnover and Gross Margin. The turnover of the Company, organised on a geographical basis was

| | 2010 £'000 | 2009 £'000 |
|----------------------|---------------|---------------|
| UK | 1,502 | 880 |
| Europe | 1,263 | 1,854 |
| Rest of World | 9,014 | 9,149 |
| | 11,779 | 11,883 |
| And by market sector | | |
| Educational | 8,826 | 9,994 |
| Industrial | 2,953 | 1,889 |
| | 11,779 | 11,883 |

Educational Sales continue to fluctuate annually, following the worldwide trend in the timing of major projects and economic circumstances. Orders in 2010 followed a strong opening backlog to produce a high level of sales, although 11% down on 2009 most of this is a fall in agents' commission on which no margin is made, and an even better closing backlog of £3,465K. Prospects for 2011, particularly projects, are also encouraging Industrial orders in 2010 were 56% better than 2009, although £228k of this represents a single order which was delayed from 2009 into 2010, with orders continuing to be booked in early 2011, particularly from the USA Competition among the small number of manufacturers in this market remains aggressive, and is now evident around the World

Directors' Report for the Year Ended 31 December 2010

..... continued

Both spares orders and annual service contracts for industrial customers continue to be part of the company's plans to maintain customer satisfaction and communication, but both are costed to contribute to profits

The reported Gross Profit for 2010 at 49 5% was an improvement on 2009's 42 5%. The biggest reason for these fluctuations is again the change year on year of the value of agents' commission included in the Gross Sales figure, which fell back from a very high £1 5 million in 2009 to a more typical £700k in 2010. The actual Ex Works Margin achieved on sales in 2010 was 49 2% which is actually slightly less than the 49 4% achieved in 2009.

The reported operating profit in 2010 of £1,801,496 showed an increase of 61% over the previous year (2009 £1,118,387) due partly to an increase in the turnover net of commissions and partly due to shareholders taking dividends in 2010 rather than the bonuses that were paid in 2009 Profit before tax of £1,739,538 for 2010 (2009 £639,490) was affected this year by only a £94,000 pension scheme finance cost (2009 £505,000)

The business environment in which the company operates is governed more than most by international political events and uncertainties. The fluctuating value of the pound compared to both the US dollar and the Euro continues to makes overseas pricing and margins difficult to plan, although the company strives to fix exchange rates on specific contracts wherever possible, as well as for its income from the US subsidiary. With poor prospects in the EU and unrest in the Middle East, both big contributors to turnover in the recent past, the BRIC countries are providing useful opportunities, while developing countries continue to provide the biggest challenges and the occasional big project.

The main competition faced in both market sectors is from a small number of foreign competitors operating in the same niche market-places, with most of these based in mainland Europe. However, in some developing markets local suppliers providing inferior but much cheaper equipment do win business where price is the over-riding factor in the purchasing decision.

We continue to develop new products for both markets and the use of the internet as a marketing tool has expanded in 2010 into social networks. Following a dip in growth in 2009, the industrial market development plan was updated in 2010 and this remains the area with the greatest potential for growth in 2011. The Company also undertook a review of its Supply Chain in early 2010 and implemented a number of changes in the organisation to improve quality as well as with a view to improving delivery times. At the same time the various independent computer systems have been replaced with a single integrated system which went live at the beginning of 2011.

All of these plans are, however, subject to unforeseen future external events and the continuing worldwide economic crisis, together with unrest in the Middle East, makes sales prospects even less predictable than has been normal in our industry

Results and dividends

The results for the group are set out in the financial statements

Dividends paid are detailed in note 16

Research and development

The group will continue its policy of investment in research and development in order to retain a competitive position in the market

Directors' Report for the Year Ended 31 December 2010

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Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the group's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

Approved by the Board on \

and signed on its behalf by

C J Addıs Dırector

Independent Auditor's Report to the Members of Armfield Limited

We have audited the financial statements of Armfield Limited for the year ended 31 December 2010, set out on pages 8 to 29 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities (set out on page 2), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent Auditor's Report to the Members of Armfield Limited

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Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- · the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

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Mark Johns FCCA ACA (Senior Statutory Auditor)
For and on behalf of Princecroft Willis LLP, Statutory Auditors

Towngate House 2-8 Parkstone Road Poole Dorset BH15 2PW

2 August 2011

Armfield Limited

Consolidated Profit and Loss Account for the Year Ended 31 December 2010

| | Note | 2010 £ | 2009 £ |
|---|------|-------------|-------------|
| Turnover | 2 | 11,779,018 | 11,883,843 |
| Cost of sales | | (5,953,842) | (6,825,234) |
| Gross profit | | 5,825,176 | 5,058,609 |
| Administrative expenses | | (4,023,680) | (3,940,222) |
| Group operating profit | 3 | 1,801,496 | 1,118,387 |
| Other interest receivable and similar income | 6 | 32,042 | 26,103 |
| Pension scheme finance costs (see note 19) | 7 | (94,000) | (505,000) |
| Profit on ordinary activities before taxation | | 1,739,538 | 639,490 |
| Tax on profit on ordinary activities | | (248,783) | (129,014) |
| Profit for the financial year | 17 | 1,490,755 | 510,476 |

Turnover and operating profit derive wholly from continuing operations

Consolidated Statement of Total Recognised Gains and Losses for the Year Ended 31 December 2010

| | Note | 2010 £ | 2009 £ |
|--|------|-----------|-----------|
| Profit for the financial year | | 1,490,755 | 510,476 |
| Foreign currency translation differences | | 18,140 | (19,669) |
| Actuarial gain/(loss) recognised on defined benefit pension scheme | | 954,000 | (850,000) |
| Deferred tax on actuarial (loss)/gain recognised on defined benefit pension scheme | | (283,400) | 15,400 |
| Total recognised gains and losses relating to the year | | 2,179,495 | (343,793) |

Armfield Limited Consolidated Balance Sheet at 31 December 2010

| | | 201 | 0 | 200 | 19 |
|---|------|-------------|-----------|-------------|-------------|
| | Note | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible fixed assets | 9 | | 168,362 | | 188,835 |
| Current assets | | | | | |
| Stocks | 11 | 1,631,832 | | 1,397,818 | |
| Debtors | 12 | 1,846,355 | | 1,125,743 | |
| Cash at bank and in hand | | 2,018,852 | | 3,347,533 | |
| | | 5,497,039 | | 5,871,094 | |
| Creditors Amounts falling due within one year | 13 | (2,283,637) | | (3,290,060) | |
| Net current assets | | | 3,213,402 | | 2,581,034 |
| Net assets excluding pension asset/liability | | | 3,381,764 | | 2,769,869 |
| Net pension liability | 19 | | (824,000) | | (1,551,600) |
| Net assets | | | 2,557,764 | | 1,218,269 |
| Capital and reserves | | | | | |
| Called up share capital | 15 | 101,818 | | 101,818 | |
| Capital redemption reserve | 17 | 726,182 | | 726,182 | |
| EMI share option reserve | 17 | 13,776 | | 13,776 | |
| Profit and loss account | 17 | 1,715,988 | | 376,493 | |
| Shareholders' funds | 18 | | 2,557,764 | | 1,218,269 |

Approved by the Board on

and signed on its behalf by

C J Addis Director

Donata

(Registration number: 01962034)

Balance Sheet at 31 December 2010

| | | 2010 |) | 2009 |) |
|--|------|-------------|-----------|-------------|-------------|
| | Note | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible fixed assets | 9 | | 106,773 | | 129,130 |
| Investments | 10 | _ | 187,153 | _ | 187,153 |
| | | | 293,926 | | 316,283 |
| Current assets | | | | | |
| Stocks | 11 | 1,631,832 | | 1,397,818 | |
| Debtors | 12 | 1,653,798 | | 816,154 | |
| Cash at bank and in hand | | 1,557,371 | - | 3,135,823 | |
| | | 4,843,001 | | 5,349,795 | |
| Creditors Amounts falling due within one year | 13 | (2,115,060) | - | (3,125,579) | |
| Net current assets | | | 2,727,941 | | 2,224,216 |
| Total assets less current liabilities | | • | 3,021,867 | - | 2,540,499 |
| Creditors Amounts falling due after more than one year | 14 | _ | (180,000) | _ | (180,000) |
| Net assets excluding pension asset/liability | | | 2,841,867 | | 2,360,499 |
| Net pension liability | 19 | | (824,000) | _ | (1,551,600) |
| Net assets | | : | 2,017,867 | | 808,899 |
| Capital and reserves | | | | | |
| Called up share capital | 15 | 101,818 | | 101,818 | |
| Capital redemption reserve | 17 | 726,182 | | 726,182 | |
| EMI share option reserve | 17 | 13,776 | | 13,776 | |
| Profit and loss account | 17 | 1,176,091 | _ | (32,877) | |
| Shareholders' funds | 18 | , | 2,017,867 | | 808,899 |

oved by the Board on

Mynt 201

and signed on its behalf by

C J Addis Director

S F Earrow Director Armfield Limited

Consolidated Cash Flow Statement for the Year Ended 31 December 2010

| | Note | 2010 £ | 2009 £ |
|---|------|-------------|-------------|
| Reconciliation of operating profit to net cash flow from operating activities | | | |
| Operating profit | | 1,801,496 | 1,118,387 |
| Depreciation, amortisation and impairment charges | | 135,109 | 118,893 |
| Profit on disposal of fixed assets | | (1,476) | (13,187) |
| Increase in stocks | | (234,014) | (32,690) |
| (Increase)/decrease in debtors | | (720,612) | 611,234 |
| (Decrease)/increase in creditors | | (1,182,286) | 990,997 |
| Foreign exchange difference on translation of overseas subsidiary | | 15,508 | (22,239) |
| EMI share option fair value adjustment | | <u> </u> | 6,792 |
| Net cash (outflow)/inflow from operating activities | | (186,275) | 2,778,187 |
| Returns on investments and servicing of finance | | | |
| Interest received | | 32,042 | 26,103 |
| Tax paid | | (72,920) | (134,401) |
| Capital expenditure and financial investment | | | |
| Purchase of tangible fixed assets | | (151,843) | (112,229) |
| Sale of tangible fixed assets | | 41,315 | 37,639 |
| | | (110,528) | (74,590) |
| Defined benefit scheme pension contributions | | (151,000) | (1,160,000) |
| Equity dividends paid | | (840,000) | |
| (Decrease)/increase in cash | 21 | (1,328,681) | 1,435,299 |
| Reconciliation of net cash flow to movement in net debt | | | |
| | | 2010 | 2009 |
| | Note | £ | £ |
| (Decrease)/increase in cash | | (1,328,681) | 1,435,299 |
| Movement in net debt | 21 | (1,328,681) | 1,435,299 |
| Net funds at 1 January | 21 | 3,347,533 | 1,912,234 |
| Net funds at 31 December | 21 | 2,018,852 | 3,347,533 |

Notes to the Financial Statements for the Year Ended 31 December 2010

1 Accounting policies

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 December 2010 Subsidiary undertakings are included using the acquisitions method of accounting. Under this method the group profit and loss account and statement of cashflows include the results and cashflows of subsidiaries from the date of acquisition and to the date of sale outside the group in the case of disposals of subsidiaries. The purchase consideration has been allocated to the assets and liabilities on the basis of fair value at the date of acquisition.

No profit and loss account is presented for the company as permitted by Section 408 of the Companies Act 2006 Its profit for the financial year was £1,378,368 (2009 - £472,550)

Turnover

Turnover represents amounts chargeable, net of value added tax, in respect of the sale of goods and services to customers

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows

| Asset class | Depreciation method and rate |
|-------------------------|-------------------------------------|
| Demonstration equipment | 50% p a on a straight line basis |
| Motor vehicles | 25% p a on a straight line basis |
| Furniture and equipment | 20% p a on a straight line basis |
| Computer equipment | 33 33% p a on a straight line basis |

Designs, moulds, patterns and loose tools are written off in the year of acquisition, as is computer software

Research and development

Research and development expenditure is written off as incurred, except that development expenditure incurred on an individual project is carried forward when its future recoverability can reasonably be regarded as assured Any expenditure carried forward is amortised in line with the expected future sales from the related project

Stocks

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

Warranties for products

Provision is made for the estimated costs in relation to commissioning and rectification

Notes to the Financial Statements for the Year Ended 31 December 2010

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Deferred tax

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date

Foreign currency

Company

Profit and loss account transactions in foreign currencies are translated into sterling at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the closing rates at the balance sheet date and the exchange differences are included in the profit and loss account.

Group

The financial statements of overseas subsidiary undertakings are translated at the rate ruling at the balance sheet date. The exchange differences arising on the retranslation of opening net assets is taken directly to reserves. All other translation differences are taken to the profit and loss account with the exception of differences on foreign currency borrowings to the extent that they are used to finance or provide a hedge against group equity investments in foreign enterprises, which are taken to reserves together with the exchange difference on the net investment in these enterprises. Tax charges and credits attributable to exchange differences on those borrowings are also taken to reserves.

Operating leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

Pensions

The company operates a pension scheme, for employees in post on 31 December 2000, providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company and are invested with insurance companies. In accordance with Financial Reporting Standard 17 (FRS 17), assets and liabilities of the scheme are shown in the company's balance sheet. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. Adjustments to comply with FRS 17 have been made in the profit and loss account and statement of total recognised gains and losses, as shown in note 19.

The company operates a defined contribution pension scheme for the benefit of employees joining the company after 31 December 2000 Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme. The company also contributes to a separate pension scheme for the benefit of shareholder directors to top up the accrued benefits under the defined benefit scheme.

EMI share options

On 26 August 2008 options were granted to two of the directors under the Enterprise Management Incentive Scheme As at 31 December 2010 there were unexercised options in existence A fair value adjustment has been made to the financial statements in accordance with FRS20 Share based payments, in relation to these options

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

2 Turnover

An analysis of turnover by geographical location is given below

| | 2010 £ | 2009 £ |
|-----------------------|------------|------------|
| Sales - UK | 1,502,451 | 880,537 |
| Sales - Europe | 1,262,618 | 1,853,545 |
| Sales - Rest of world | 9,013,949 | 9,149,761 |
| | 11,779,018 | 11,883,843 |

3 Operating profit

Operating profit is stated after charging

| | 2010 £ | 2009 £ |
|---|-----------|-----------|
| | £ | * |
| Operating leases - other assets | 12,648 | 12,185 |
| Foreign currency gains | (160,234) | (114,894) |
| Profit on sale of tangible fixed assets | (1,476) | (13,187) |
| Depreciation of owned assets | 135,109 | 118,893 |
| Auditor's remuneration | 12,430 | 12,430 |
| Auditors' remuneration - non audit work | 12,085 | 12,430 |
| Research and development expenditure | 31,257 | 43,995 |

4 Particulars of employees

The average number of persons employed by the group (including directors) during the year, analysed by category was as follows

| | 2010 No. | 2009 No. |
|---|-------------|-------------|
| Administration and support | 12 | 13 |
| Other departments | 43 | 40 |
| | 55 | 53 |
| The aggregate payroll costs were as follows | | |
| | 2010 £ | 2009 £ |
| Wages and salaries | 2,172,218 | 2,282,213 |
| Social security costs | 207,744 | 240,718 |
| Staff pensions | 200,815 | 163,563 |
| | 2,580,777 | 2,686,494 |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

5 Directors' remuneration

6

7

Pension scheme other finance costs

| The directors' remuneration for the year was as follows | | |
|---|-----------------------------|------------|
| | 2010 £ | 2009 £ |
| Remuneration (including benefits in kind) | 558,699 | 849,697 |
| Company contributions paid to money purchase schemes | 35,495 | 34,766 |
| During the year the number of directors who were receiving benefits a | and share incentives was as | follows |
| | 2010 No | 2009 No |
| Accruing benefits under money purchase pension scheme | 3 | 2 |
| In respect of the highest paid director | | |
| | 2010 £ | 2009 £ |
| Remuneration (including benefits in kind) | 165,374 | 323,100 |
| Other interest receivable and similar income | | |
| | 2010 £ | 2009 £ |
| Bank interest receivable | 32,042 | 26,103 |
| Interest payable and similar charges | | |
| | 2010 £ | 2009 £ |
| | 04.000 | 505.000 |

94,000

505,000

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

8 Taxation

| Tax or | profit | on | ordinary | activities |
|--------|--------|----|----------|------------|
|--------|--------|----|----------|------------|

| | 2010 £ | 2009 £ |
|--|-----------|-----------|
| Current tax | | |
| Corporation tax charge | 310,531 | 129,014 |
| Adjustments in respect of previous years | (61,748) | |
| UK Corporation tax | 248,783 | 129,014 |

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2009 - 1000) - lower than) the standard rate of corporation tax in the UK of 28% (2009 - 28%)

The differences are reconciled below

| | 2010 £ | 2009 £ |
|--|-----------|-----------|
| Profit on ordinary activities before taxation | 1,739,538 | 639,490 |
| Corporation tax at standard rate | 487,071 | 179,057 |
| Capital allowance in excess of depreciation | 4,119 | (1,721) |
| Over provision in current year | (13) | - |
| Additional tax relief and expenses not deductible for tax purposes | (202,355) | (42,695) |
| US taxation | 25,698 | 4,025 |
| Over provision in previous | (61,748) | - |
| Sale of fixed assets | (3,989) | (3,692) |
| Marginal relief | | (5,960) |
| Total current tax | 248,783 | 129,014 |

Armfield Limited

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

9 Tangible fixed assets

Group

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Armfield Limited

Notes to the Financial Statements for the Year Ended 31 December 2010

Company

..... continued

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

10 Investments held as fixed assets

Company

| | Shares in group undertakings T £ | | |
|---------------------|---|---------|--|
| Cost | | | |
| At 1 January 2010 | 187,153 | 187,153 | |
| At 31 December 2010 | 187,153 | 187,153 | |
| Net book value | | | |
| At 31 December 2010 | 187,153 | 187,153 | |
| At 31 December 2009 | 187,153 | 187,153 | |

The original investments in "Armfield" companies was £1,455,153. The investments in those companies above is net of a permanent diminution in value of £1,268,000 which arose following the transfer to the company of the business, assets and liabilities of Armfield Technical Education Company Limited and was charged to the profit and loss account in the year ended 31 December 1989.

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

Details of undertakings

Details of the investments in which the group holds 20% or more of the nominal value of any class of share capital are as follows

| Undertaking | Holding | Proportion of voting rights and shares held | Principal activity |
|--|----------|---|---|
| Subsidiary undertakings | | | |
| Armfield Inc (incorporated in USA) | Ordinary | 100% | Distribution of research & training equipment |
| Armfield Technical Education Company Ltd (incorporated in England & Wales) | Ordinary | 100% | Dormant |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

11 Stocks

| | Group | | Company | |
|---------------------------|-----------|-----------|-----------|-----------|
| | 2010 £ | 2009 £ | 2010 £ | 2009 £ |
| Commonents | 628,699 | 582,121 | 628,699 | 582,121 |
| Components Finished goods | 1,003,133 | 815,697 | 1,003,133 | 815,697 |
| | 1,631,832 | 1,397,818 | 1,631,832 | 1,397,818 |

12 Debtors

| | Group | | Comp | any |
|------------------------------------|-----------|-----------|-----------|-----------|
| | 2010 £ | 2009 £ | 2010 £ | 2009 £ |
| Trade debtors | 1,695,285 | 935,566 | 1,511,621 | 650,518 |
| Amounts owed by group undertakings | - | - | - | 3,535 |
| Other debtors | 49,713 | 70,287 | 49,713 | 70,287 |
| Prepayments and accrued income | 101,357 | 119,890 | 92,464 | 91,814 |
| • | 1,846,355 | 1,125,743 | 1,653,798 | 816,154 |

13 Creditors: Amounts falling due within one year

| | Group | | Compai | ny |
|------------------------------------|-----------|-----------|-----------|------------------|
| | 2010 £ | 2009 £ | 2010 £ | 2009 £ |
| Trade creditors | 1,157,438 | 1,857,854 | 956,400 | 1,818,154 |
| Amounts owed to group undertakings | - | - | 117,535 | - |
| Corporation tax | 284,538 | 108,675 | 223,548 | 108,675 |
| Other taxes and social security | 55,499 | 45,062 | 51,355 | 43,476 |
| Other creditors | 273,927 | 285,019 | 253,987 | 265,325 |
| Accruals and deferred income | 512,235 | 993,450 | 512,235 | 889 <u>,</u> 949 |
| | 2,283,637 | 3,290,060 | 2,115,060 | 3,125,579 |

14 Creditors: Amounts falling due after more than one year

| | Group | | Comp | pany |
|------------------------------------|-----------|-----------|-----------|-----------|
| | 2010 £ | 2009 £ | 2010 £ | 2009 £ |
| Amounts owed to group undertakings | | • | 180,000 | 180,000 |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

15 Share capital

| Allotted. | called | un and | fully | hiran | shares |
|-----------|--------|--------|-------|-------|---------|
| AHULLUM, | cancu | up anu | THIFT | Daiu | SHAI CS |

| | 2010 | | 2009 | |
|----------------------------|---------|---------|-----------|-----------|
| | No. | £ | No. | £ |
| Ordinary shares of £1 each | 101,818 | 101,818 | 101,818 | 101,818 |
| 16 Dividends | | | | |
| | | | 2010 £ | 2009 £ |
| Dividends paid | | | | |
| Current year dividend paid | | = | 840,000 | - |

17 Reserves

Group

| | Capital redemption reserve | EMI share option scheme reserve | Profit and loss account | Total £ |
|---|----------------------------|---------------------------------|----------------------------|------------|
| At 1 January 2010 | 726,182 | 13,776 | 376,493 | 1,116,451 |
| Profit for the year | - | - | 1,490,755 | 1,490,755 |
| Dividends | - | - | (840,000) | (840,000) |
| Foreign currency translation gains | - | - | 18,140 | 18,140 |
| Actuarial gain on pension schemes | - | - | 954,000 | 954,000 |
| Deferred tax movement on pension scheme deficit | | | (283,400) | (283,400) |
| At 31 December 2010 | 726,182 | 13,776 | 1,715,988 | 2,455,946 |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

Company

| | EMI share | | | |
|---|----------------------------|----------------------------------|-------------------------|------------|
| | Capital redemption reserve | option scheme reserve £ | Profit and loss account | Total £ |
| At 1 January 2010 | 726,182 | 13,776 | (32,877) | 707,081 |
| Profit for the year | - | - | 1,378,368 | 1,378,368 |
| Dividends | - | - | (840,000) | (840,000) |
| Actuarial gain on pension schemes | - | - | 954,000 | 954,000 |
| Deferred tax movement on pension scheme deficit | | <u>-</u> | (283,400) | (283,400) |
| At 31 December 2010 | 726,182 | 13,776 | 1,176,091 | 1,916,049 |

18 Reconciliation of movement in shareholders' funds

| Group | | |
|--|-----------------------------------|----------------------|
| | 2010 £ | 2009 £ |
| Profit attributable to the members of the group Other recognised gains and losses relating to the year Dividends | 1,490,755 688,740 (840,000) | 510,476 (847,477) |
| Net addition/(reduction) to shareholders' funds | 1,339,495 | (337,001) |
| Shareholders' funds at 1 January | 1,218,269 | 1,555,270 |
| Shareholders' funds at 31 December | 2,557,764 | 1,218,269 |
| Company | | |
| | 2010 £ | 2009 £ |
| Profit attributable to the members of the company Other recognised gains and losses relating to the year Dividends | 1,378,368 670,600 (840,000) | 472,550 (827,808) |
| Net addition/(reduction) to shareholders' funds | 1,208,968 | (355,258) |
| Shareholders' funds at 1 January | 808,899 | 1,164,157 |
| Shareholders' funds at 31 December | 2,017,867 | 808,899 |

Notes to the Financial Statements for the Year Ended 31 December 2010

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19 Pension schemes

Defined contributions pension scheme

The group operates a defined benefit pension scheme The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £200,815 (2009 - £163,563)

There were no outstanding or prepaid contributions at either the beginning or end of the financial year

Defined benefit pension scheme

The company operates a pension scheme providing benefits based on final pensionable pay

Most recent actuarial valuation

The most recently completed triennial actuarial valuation was performed by an independent actuary for the trustees of the scheme and was carried out on 31 March 2008

Reconciliation of scheme assets and liabilities to assets and liabilities recognised

The amounts recognised in the balance sheet are as follows

| | 2010 £ | 2009 £ |
|---|-------------|-------------|
| Fair value of scheme assets | 3,986,000 | 5,038,000 |
| Present value of scheme liabilities | (5,130,000) | (7,193,000) |
| Defined benefit pension scheme deficit | (1,144,000) | (2,155,000) |
| Related deferred tax asset | 320,000 | 603,400 |
| Net liability in the balance sheet | (824,000) | (1,551,600) |
| Scheme assets | | |
| Changes in the fair value of scheme assets are as follows | | |
| | 2010 £ | 2009 £ |
| Fair value at start of year | 5,038,000 | 3,384,000 |
| Expected return on assets | 229,000 | 216,000 |
| Actuarial gains and losses | 484,000 | 295,000 |
| Employer contributions | 151,000 | 1,160,000 |
| Benefits paid | (1,916,000) | (17,000) |
| Fair value at end of year | 3,986,000 | 5,038,000 |

Notes to the Financial Statements for the Year Ended 31 December 2010

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Analysis of assets

The major categories of scheme assets as a percentage of total scheme assets are as follows

| | 2010 % | 2009 % |
|----------------------------------|-----------|-----------|
| Equity instruments | 81 66 | 62 49 |
| Property | 3 21 | 2 50 |
| Cash | 0 48 | 22 90 |
| Other assets | 14 65 | 12 11 |
| Actual return on scheme's assets | | |
| | 2010 £ | 2009 £ |
| Actual return on scheme assets | 713,000 | 511,000 |

The overall expected return on assets assumption is derived as the weighted average of the expected returns from each of the main asset classes

Scheme liabilities

Changes in the present value of scheme liabilities are as follows

| | 2010 £ | 2009 £ |
|---|-------------|-----------|
| Present value at start of year | 7,193,000 | 5,344,000 |
| Actuarial gains and losses | (470,000) | 1,145,000 |
| Interest cost | 323,000 | 347,000 |
| Benefits paid | (1,916,000) | (17,000) |
| Liabilities extinguished on settlements | <u>-</u> | 374,000 |
| Present value at end of year | 5,130,000 | 7,193,000 |

Principal actuarial assumpions

The principal actuarial assumpions at the balance sheet date are as follows

| | 2010 | 2009 |
|----------------------------------|------|------|
| | % | % |
| Discount rate | 5 45 | 5 70 |
| Future pension increases | 3 45 | 3 70 |
| Expected return on scheme assets | 6 60 | 6 40 |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

| Amounts recognised in the p | profit and loss account |
|-----------------------------|-------------------------|
|-----------------------------|-------------------------|

| Amounis recogniseu | ın ine proju ana io | ss account | | | |
|--|----------------------|---------------------|------------------|---------------|-------------|
| | | | | 2010 £ | 2009 £ |
| _ | _ | | | * | - |
| Amounts recognised | | | | | 274.000 |
| Losses (gains) on curt | | | - | - | 374,000 |
| Recognised in arriving | g at operating opera | iting profit | _ | <u> </u> | 374,000 |
| Amounts recognised | ın other finance c | ost | | | |
| Interest cost | | | | 323,000 | 347,000 |
| Expected return on sc | | | _ | (229,000) | (216,000) |
| Recognised in other fi | nance cost | | _ | 94,000 | 131,000 |
| Total recognised in th | e profit and loss ac | count | - | 94,000 | 505,000 |
| Amounts recognised | in the statement of | total recognised g | gains and losses | | |
| J | • | 0 0 | | 2010 | 2009 |
| | | | | £ | £ |
| Deferred tax moveme | nt on pension scher | ne deficit | | (283,400) | 15,400 |
| Other actuarial gains | (losses) | | _ | 954,000 | (850,000) |
| Actuarial gains and lo Gains and Losses | sses recognised in t | the Statement of To | otal Recognised | 670 600 | (924 600) |
| Gains and Losses | | | = | 670,600 | (834,600) |
| History of experience | e adjustments on sc | heme assets and l | iabilittes | | |
| Amounts for the curre | ent and previous 4 p | eriods are as follo | ws | | |
| | 2010 | 2009 | 2008 | 2007 | 2006 |
| | £ | £ | £ | £ | £ |
| Fair value of | | | | | |
| scheme assets | 3,986,000 | 5,038,000 | 3,384,000 | 4,648,000 | 4,536,000 |
| Present value of scheme liabilities | (5,130,000) | (7,193,000) | (5,344,000) | (5,223,000) | (5,700,000) |
| Deficit in scheme | | <u>-</u> | | | |
| Deficit in scheme | (1,144,000) | (2,155,000) | (1,960,000) | (575,000) | (1,164,000) |
| Experience adjustme | ents: | | | | |
| | 2010 | 2009 | 2008 | 2007 | 2006 |
| | % | % | % | % | % |
| | | | | | |
| Experience | 10 1404 | 5 86% | 43 2% | 3 68% | 4 61% |
| adjustments arising on scheme assets | 12 14% | J 0070 | 4J Z70 | 3 0079 | ¥ V170 |
| Experience | | | | | |
| adjustments arising | 13 25% | 0% | 1 82% | 0% | 0 49% |
| on scheme liabilities | | | | | |

Notes to the Financial Statements for the Year Ended 31 December 2010

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20 Commitments

Capital commitments

Amounts contracted for but not provided in the financial statements amounted to £nil (2009 - £112,181)

Other commitments

The group has entered into foreign forward contracts to provide a hedge against foreign currency fluctuations At 31 December 2010, the company had entered into £970,066 (2009 £792,413) of foreign exchange forward contracts. Any exchange gains or losses will be recorded at the date of the transaction and no provision has been recorded in the financial statements.

Operating lease commitments

As at 31 December 2010 the company had annual commitments under non-cancellable operating leases as follows

Operating leases which expire

| | 2010 £ | 2009 £ |
|---------------------------|-----------|-----------|
| Land and buildings | | |
| Within two and five years | 75,000 | - |
| Over five years | 45,000 | 120,000 |
| | 120,000 | 120,000 |
| Other | | _ |
| Within one year | - | 1,155 |
| Within two and five years | 10,037 | 10,037 |
| Over five years | 1,465 | - |
| | 11,502 | 11,192 |

21 Analysis of net debt

| | At I January 2010 £ | Cash flow £ | At 31 December 2010 |
|--------------------------|---------------------------|-------------|---------------------|
| Cash at bank and in hand | 3,347,533 | (1,328,681) | 2,018,852 |
| Net funds | 3,347,533 | (1,328,681) | 2,018,852 |

Notes to the Financial Statements for the Year Ended 31 December 2010

..... continued

22 Related party transactions

Other related party transactions

During the year the company made the following related party transactions

(Transactions with directors)

During the year the group paid rent to the directors C J Addis and S F Farrow, and their wives, which amounted to £69,000 (2009 £69,000)

During the year the group paid the following dividends to its directors CJ Addis £420,000 (2009 £nil) and SF Farrow £420,000 (2009 £nil)

23 Control

The directors C J Addis and S F Farrow control the group by virtue of their shareholdings