BARCLAYS PRIVATE BANK LIMITED (Registered Number 1957770) DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 DECEMBER 1998

KLO *KMS58HLD* 549 COMPANIES HOUSE 29/06/99

DIRECTORS' REPORT

The Directors present their report together with the financial statements for the year ended 31 December 1998.

PRINCIPAL ACTIVITIES

The principal activity of the Company is to provide a full wealth management service for private clients and a portfolio management service for charities and pension funds. All the Company's activities are in respect of continuing operations.

The Company is regulated by the Securities and Futures Authority, for the conduct of its investment business.

YEAR 2000 COMPLIANCE

A formal Year 2000 programme was initiated in early 1996 with compliance projects in place across the whole company. The programme is directed by a steering committee of senior management.

All areas of the business have completed assessments and planning and are actively undertaking the necessary corrective action. Testing processes, which are a large part of the work, began early in 1998. The Year 2000 programme plan envisages achieving compliance in all continuing core systems by early 1999. [The Company is also closely monitoring the progress of its suppliers towards achieving Year 2000 compliance].

It is difficult to estimate precisely the costs involved because of the scale and complexity of the issue and the work necessary to complete it. Costs for 1998 were £522,000. Over a four year period ending December 2000 total costs are expected to be around £532,000. Much of this cost will be met by redeploying existing resources.

EURO COMPLIANCE

A formal Euro programme was initiated in early 1998 and is responsible for ensuring compliance projects are in place across the whole Company. The programme is directed by Alison Malton, our Chief Operating Officer, with progress reviewed by a steering committee of senior management. Testing processes, which are a large part of the work, began early in 1998. The Euro programme has achieved compliance for 1999. The total amount spent on the Euro Programme to date is approximately £297,000.

RESULTS AND DIVIDEND FOR THE YEAR

The Directors report that the profit of the Company for the year ended 31 December 1998, after providing for corporation tax, amounted to £5.020m (1997: £3.115m). The Directors do not recommend the payment of a dividend, and the profit will be transferred to reserves.

DIRECTORS' REPORT (Continued)

DIRECTORS

The Directors who served during the year are as shown below:

Graeme Percival Hansen (Chairman, appointed 20 November 1998)
Michael Hardwick Tomalin O.B.E. (resigned 5 January 1999)
Richard James Amos
Noland Carter
Simon Culliford (resigned 30 September 1998)
John K Grieves
Heather Jill Maizels
Alison Jane Malton
Charles Frederick Pinney
Sir Anthony Reeve
Robert George Skinner (appointed 11 May 1998)

DIRECTORS' INTERESTS IN SHARES

All Directors of the Company are also Directors of Barclays Directors Limited and their interests in shares are disclosed in the accounts of that company.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE POLICY

Barclays Bank PLC continues to maintain liability insurance cover for its Directors and Officers and those of its subsidiary undertakings in the UK and overseas, under a Directors' and Officers' liability insurance policy.

DIRECTORS' REPORT (Continued)

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The following statement, which should be read in conjunction with the Auditors' report set out on page 4, is made with a view to distinguishing for shareholders the respective responsibilities of the Directors and of the Auditors in relation to the financial statements.

The Directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for the financial year.

The Directors consider that in preparing the financial statements on pages 5 to 16, the Company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all the accounting standards which they consider to be applicable have been followed. The financial statements have been prepared on a going concern basis

The Directors have responsibility for ensuring that the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The Directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent fraud or other irregularities.

The Directors confirm that they are satisfied the Company has adequate resources to continue its business for the foreseeable future.

AUDITORS

On the 13 December 1990 an elective Resolution was passed by the shareholders of the Company pursuant to Section 386 of the Companies Act 1985 to dispense with the obligation to appoint Auditors annually.

PricewaterhouseCoopers has signified its willingness to continue in office.

BY ORDER OF THE BOARD

J Mills

Assistant Secretary 54 Lombard Street London EC3P 3AH

4 JUNE 1999

AUDITORS' REPORT TO THE SHAREHOLDERS OF BARCLAYS PRIVATE BANK LIMITED

We have audited the financial statements on pages 5 to 16 which have been prepared under the historical cost convention and the accounting policies set out on pages 7 and 8.

Respective responsibilities of Directors and Auditors

The directors are responsible for preparing the Annual Report, including as described on page 3 the financial statements. Our responsibilities, as independent auditors, are established by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatement or material inconsistencies with the financial statements.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31 December 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Primateloreccopis

PricewaterhouseCoopers Chartered Accountants and Registered Auditors London

4 June 1999

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1998

	<u>Notes</u>	1998 <u>£000</u>	1997 <u>£000</u>
Interest receivable Interest payable	2 2	71,321 <u>(59,433)</u>	66,429 (57,123)
NET INTEREST INCOME		11,888	9,306
Fees and commissions receivable		<u>23,183</u>	<u>18,412</u>
OPERATING INCOME		35,071	27,718
Administrative expenses		(26,919)	(21,869)
OPERATING PROFIT BEFORE PROVISIONS		8,152	5,849
Provisions for bad and doubtful debts	3	23	28
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	8,175	5,877
Taxation	6	<u>3,155</u>	2,762
PROFIT FOR THE FINANCIAL YEAR	18	5,020	3,115
Retained profits brought forward		14,400	11,285
Retained profits carried forward		19,420	<u>14,400</u>

The Company has no recognised gains or losses other than its profit for the year.

All the Company's activities are in respect of continuing operations.

The notes on pages 7 to 16 form part of these financial statements.

BALANCE SHEET as at 31 DECEMBER 1998

	<u>Notes</u>	1998 £000	1997 <u>£000</u>
ASSETS		1,000	<u>1000</u>
Cash and balances at central banks	7	319	326
Loans and advances to banks	8	1,236,268	1,160,810
Loans and advances to clients	9	152,281	106,375
Settlement balances	12	21,433	11,601
Other assets		776	231
Prepayments and accrued income		8,292	7,472
Tangible fixed assets	10	2,467	27
Intangible fixed assets	11	35,000	37,000
Deferred taxation	16	51_	
Total assets		1,456,887	1,323,842
LIABILITIES			
Items in the course of transmission to			
banks	13	5,932	4,815
Client accounts	14	1,157,735	1,111,292
Settlement balances	12	21,286	7,374
Accruals and deferred income		5,863	5,094
Other liabilities	15	5,735	3,652
Intra group balances		199,516	135,815
		1,396,067	1,268,042
SHAREHOLDERS FUNDS			
Called up share capital	17	12,000	12,000
Share premium		29,400	29,400
Profit and loss account		19,420	14,400
Shareholders' funds	18	60,820	55,800
TOTAL LIABILITIES		1,456,887	1,323,842
MEMORANDUM ITEMS		·	
Contingent liabilities	19	32,299	36,679
Commitments	19	21,698	20,917

The Board of Directors approved the financial statements set out on pages 5 to 16 on $4\,\mathrm{Jank}$ 1999

On behalf of the Board

GP HANSEN Chairman
The notes on pages 7 to 16 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998

1 ACCOUNTING POLICIES

(1) Accounting convention

The financial statements are drawn up in accordance with Schedule 9 of the Companies Act 1985 and have been prepared under the historical cost convention and in accordance with applicable accounting standards and Statements of Recommended Accounting Practice issued by the British Bankers' Association.

The Company's results are consolidated with Barclays PLC whose financial statements are publicly available. Accordingly, the Company has elected to utilise the exemption provided by Financial Reporting Standard 1 (Revised 1997) on Cash Flow Statements and Financial Reporting Standard 8 (Related Party Disclosures) and has not presented its own cash flow statement nor certain related party disclosures.

(2) Interest receivable

Interest income is recognised in the profit and loss account as it accrues other than interest of doubtful collectability which is credited to a suspense account and excluded from interest income. The closing balance on the suspense account is netted in the balance sheet against accrued interest receivable or, as the case may be, the amount debited to the borrower. Suspended interest is written off when there is no longer any realistic prospect of it being recovered.

(3) Interest payable

Interest payable is recognised in the profit and loss account as it accrues.

(4) Fees and commissions receivable

Fees and commissions receivable are exclusive of VAT and consist of: commission charged to external clients on Stock Exchange transactions; fees for the management of external client portfolios; arrangement fees for loans, guarantees, acceptances and credits; financial planning commissions and banking transaction fees.

(5) Deferred taxation

Deferred taxation is provided at the estimated rates at which future taxation will become payable on all timing differences between the accounting and taxation treatment of income and expense where, in the opinion of the Directors, it is probable that a liability or asset will crystallise.

(6) Leases

The Company uses property, furniture and equipment which is provided for use by other companies within the Barclays PLC group. An intercompany recharge is levied and the Company accounts for these costs on an accruals basis.

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

(7) Foreign exchange

Assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Transactions denominated in foreign currencies are translated at the rate of exchange ruling at the date of the settlement of the transaction. Exchange differences are accounted for in the profit and loss account.

(8) Goodwill

Goodwill arises on the acquisition of subsidiary and associated undertakings and other businesses acquired. It represents the excess of cost over fair value of the share of net tangible assets acquired. Such goodwill is capitalised as an intangible asset and amortised against profit over its expected life, usually twenty years. Capitalised goodwill is written off when judged to be irrecoverable.

(9) Bad and doubtful debts

Specific provisions are made against advances for which recovery is considered to be doubtful. General provision is made in respect of losses which although not yet specifically identified, are known from experience to be present in any portfolio of bank advances. Loans and advances are written off when there is no realistic prospect of recovery.

(10) Off balance sheet instruments including derivatives

Transactions in off-balance sheet instruments are measured at fair value and the resultant profits and losses are included in dealing profits, except those in respect of specifically designated hedging transactions which are taken to profit in accordance with the accounting treatment of the underlying transaction. Notional amounts of the contracts are not recorded on the balance sheet

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

2 INTEREST RECEIVABLE AND PAYABLE

Interest r	<u>eceivable</u>	<u>1998</u> £000	<u>1997</u> £000
	d advances to intra group banks d advances to clients	66,539 _4,782	62,401 <u>4,028</u>
<u>Interest r</u>	<u>payable</u>	<u>71,321</u>	<u>66,429</u>
	by intra group banks counts: Current and demand accounts	54 16,681	42 13,356
	Savings accounts Other time deposits	42,698	43,725
		<u>59,433</u>	<u>57,123</u>
3 PROVISI	ONS FOR BAD AND DOUBTFUL DEBTS		
		<u>1998</u> £000	<u>1997</u> £000
	provisions - credit risk provisions - credit risk	23 	
		<u>23</u>	28

4 OPERATING PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The operating profit on ordinary activities before taxation has been arrived at after charging:

	<u>1998</u> £000	<u>1997</u> £000
Amounts paid to related undertakings in respect of operating lease obligations Auditors' remuneration Auditors' fees for non audit work	2,250 34 5	1,949 40 <u>10</u>
	2,289	<u>1,999</u>

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

5 EMPLOYEES

With the exception of the Chairman and Chief Executive, all the staff are employed by Barclays Private Banking Services Limited and their costs are recharged by means of an intercompany charge. The Chairman and Chief Executive are employed elsewhere within the Barclays group and the costs of the Chief Executive are recharged to the Company. In 1998 the total recharge was £ 11,890,071 (1997: £5,734,617).

<u>Directors' emoluments</u>	<u>1998</u> £000	<u>1997</u> £000
Directors' emoluments in respect of their services to the Company:		
Aggregate Emoluments	871	696
Aggregate amounts receivable under the long-term incentive schemes	78	63
Compensation for loss of office	-	142
	_949	901

No directors (1997: Nil) have retirement benefits accruing under money purchase pension schemes. In addition retirement benefits are accruing to 5 (1997: 5) directors under a Barclays Group defined benefit pension scheme.

Highest Paid Director	<u>1998</u> £000	<u>1997</u> £000
Aggregate emoluments and benefits under long-term incentive schemes Defined benefit pension scheme:	206	205
Accrued pension at end of year (£'000 per annum)	49	42

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

5 EMPLOYEES (Continued)

6

Contracts with Directors and connected persons and with senior executives

The aggregate amounts outstanding at 31 December 1998 under transactions, arrangements and agreements made by the Company who are, or were during the year, Directors of the Company and persons connected with them and for senior executives, within the meaning of the Banking Act 1987 were:

		Number of Directors -or senior executives	Number of connected persons	Amount £000
	Director loans	None	-	Nil
5	TAXATION		<u>1998</u> £000	<u>1997</u> £000
	The taxation charge comprises:			
	Corporation tax at 31.0% (1997: 31.5%) on	profit for the year	3,155	2,496
	Under provision in previous year	•	-	379
	Deferred taxation (Note 16)			<u>(113)</u>
			<u>3,155</u>	_2,762

7 CASH AND BALANCES AT CENTRAL BANKS

At 31 December 1998, cash and balances at Central Banks includes physical cash held in vaults of £319,000 (1997: £225,000).

8 LOANS AND ADVANCES TO BANKS

			198	98		1997
			£00	00		£000
	Intra-group	<u>Other</u>	<u>Total</u>	Intra-group	<u>Other</u>	<u>Total</u>
Repayable on demand	488,501	-	488,501	415,509	_	415,509
Not more than three months Over three months but not	655,275	-	655,275	689,150	-	689,150
more than one year Over one year but not	85,286	-	85,286	55,295	-	55,295
more than five years	6,353	-	6,353	147	-	147
Over five years	<u>853</u>		<u>853</u>	<u>709</u>	-	<u>709</u>
	1,236,268		<u>1,236,268</u>	<u>1,160,810</u>		<u>1,160,810</u>

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

9 LOANS AND ADVANCES TO CLIENTS

_		<u>1998</u> £000	<u>1997</u> £000
	Repayable on demand Not more than three months Over three months but not more than one year Over one year but not more than five years Over five years Less provisions	34,505 72,202 10,040 18,304 17,426 (196)	31,240 33,819 21,625 14,447 5,440 (196)
		<u>152,281</u>	106,375
10	TANGIBLE FIXED ASSETS	Equipment 1998	Equipment 1997
	Cost or valuation	£000	£000
	At beginning of year Addition at cost	27 <u>2,440</u>	27
	At end of year	2,467	27

Additions during 1998 included a £2.25m spend on capital expenditure and refurbishment of 43 Brook Street, a property held under operating leases.

11 GOODWILL

<u></u>	<u>1998</u> £000	<u>1997</u> £000
At beginning of year Additions Amortisation charge for year	37,000 - <u>(2,000)</u>	39,000 - (<u>2,000</u>)
At end of year	<u>35,000</u>	<u>37,000</u>

Goodwill is amortised through the profit and loss account over 20 years from the date of acquisition.

12 SETTLEMENT AMOUNTS

Included within settlement balances recoverable and settlement balances payable are balances with group undertakings of £Nil and £188,446 (1997: £1,914,656 and £3,663,148) respectively.

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

13 ITEMS IN THE COURSE OF TRANSMISSION TO BANKS

			Othor	1998 Total	Intro	Oth	1997 er Total
		Intra- Group	Other	Total	Intra Group	Oth	
		£000	£000	£000	£000	£00	0002 00
	Repayable on demand	<u>5,932</u>		<u>5,932</u>	<u>4,815</u>		<u>- 4,815</u>
14	CLIENT ACCOUNTS						
••						<u>1998</u> £000	<u>1997</u> £000
	Repayable on demand	of notice by	romainine	n maturity		0,913	399,205
	With agreed maturity dates or periods of a months or less but not repayable on - 1 year or less but over 3 months - 5 years or less but over 1 year - over 5 years		remaining	j matunty	654 85	4,705 5,286 5,978 <u>853</u>	655,936 55,295 147 709
					<u>1,157</u>	<u>7,735</u>	<u>1,111,292</u>
15	OTHER LIABILITIES						
						<u>1998</u> £000	<u>1997</u> £000
	Corporation tax Sundry creditors					3,062 2,673	2,875 <u>777</u>
					<u> </u>	<u>5,735</u>	<u>3,652</u>
16	DEFERRED TAXATION					<u>1998</u> £000	<u>1997</u> £000
	Balance brought forward Current year charge/(release)				_	(51) 	62 <u>(113)</u>
	Balance carried forward				=	(51)	<u> (51)</u>

The deferred tax balance comprises a deferred tax asset of £51,000 (1997: £51,000) in respect of capital allowances

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

17	$\triangle A \square$	LID	CHADE	CAPITAL

OALLED OF SHARE OAT TAL	<u>1998</u>	<u>Number</u> <u>1997</u>	<u>1998</u> £000	<u>1997</u> £000
Authorised Ordinary shares of £1 each	12,000,000	12,000,000	<u>12,000</u>	12,000
Allotted and fully paid Ordinary shares of £1 each	12,000,000	12,000,000	<u>12,000</u>	<u>12,000</u>
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS			<u>1998</u> £000	<u>1997</u> £000
Opening shareholders' funds Proceeds of shares issued Profit retained			55,800 - 5,020	52,685 - - - 3,115
Closing shareholders' funds			60,820	55,800

19 OFF BALANCE SHEET ITEMS

18

In common with other banks, the Company conducts business involving acceptances, guarantees, performance bonds and indemnities. The majority of these facilities are offset by corresponding obligations of third parties. In addition, there are other off-balance sheet financial instruments, including options and forward foreign exchange contracts, the nominal amounts for which are not reflected in the balance sheet. The following table summarises the nominal principal amount of contingent liabilities and commitments with off-balance sheet risk as at 31 December 1998.

	1998	<u>1998</u> Risk	1997 Contract or	<u>1997</u> Risk
,	Contract or		underlying	weighted
	underlying principal	weighted amount	principal	amount
	amount	amount	amount	amount
	£000	£000	£000	£000
Contingent liabilities	2000	2000	2000	2000
Acceptances and endorsements Guarantees and assets pledged as collateral securit Other contingent liabilities	y 27,873 4,426	26,369 	34,278 <u>2,401</u>	28,377
Off-balance sheet credit risk	32,299	<u> 26,369</u>	<u>36,679</u>	28,377
Commitments				
Loans not drawn down Off-balance sheet credit risk	21,698 21,698	<u>10,849</u> <u>10,849</u>		10,459 10,459

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

19 OFF BALANCE SHEET ITEMS (Continued)

At 31 December 1998 the company held client money of £72,314,859 (1997: £69,601,360) in accordance with the Financial Services (Client Money) Regulations 1991.

20 LEASE COMMITMENTS

The Company has entered into a number of lease agreements with other companies within the Barclays PLC group. The amount payable in respect of the forthcoming year comprises:

	Land and buildings		Furniture and equipment	
	1998	1997	<u> 1998</u>	<u> 1997</u>
	₹000	£000	£000	£000
Commitments expiring:				
Within one year	1,673	108	308	588
Between one and five years	3,573	2,356	838	192
Over 5 years	•	-	370	-

21 SEGMENTAL INFORMATION

In the opinion of the Directors there is only one class of business which is conducted from the United Kingdom.

22 SUBSIDIARY COMPANIES

The Company owns 100% of the issued ordinary share capital of Swan Nominees Limited and Zeban Nominees Limited, which are registered in England and Wales. Swan is a nominee Company which is used to register PEP holdings which are beneficially owned by clients of Barclays Private Bank Limited. Zeban is a nominee company used to register UK holdings which are beneficially owned by clients of Barclays Private Bank Limited. Both companies does not trade on its own account and therefore are not material for consolidation purposes.

23 CONTINGENT LIABILITIES

From time to time, Barclays Bank PLC will enter into bonds, indemnities, guarantees or other obligations on behalf of clients of Barclays Private Bank Limited under counter indemnities in favour of Barclays Bank PLC. Barclays Private Bank Limited has agreed to indemnify Barclays Bank PLC against all actions, proceedings, liabilities, claims, demands, damages, costs and expenses arising in respect of these transactions.

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 1998 (Continued)

24 HOLDING COMPANIES

The parent company of the smallest group that presents group accounts is Barclays Bank PLC. The ultimate holding company and the parent company of the largest group that presents group accounts is Barclays PLC. Both companies are incorporated in Great Britain and are registered in England and Wales. The group accounts may be obtained from Barclays Bank PLC, 54 Lombard Street, London EC3P 3AH.

