Report and Financial Statements

31 December 2000

Deloitte & Touche 1 Woodborough Road Nottingham NG1 3FG



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## Deloitte & Touche

### REPORT AND FINANCIAL STATEMENTS 2000

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### REPORT AND FINANCIAL STATEMENTS 2000

### OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

P J De Savary

M A Lutyens

S Fitzgerald (USA)

P D Kazilionis (USA)

W H Walton (USA)

#### **SECRETARY**

J Keefe

#### REGISTERED OFFICE

246/248 Great Portland Street London W1N 6JL

#### **BANKERS**

Bank of Scotland plc

### **SOLICITORS**

Evans Dodd 5 Balfour Place Mount Street London W1Y 5RG

### **AUDITORS**

Deloitte & Touche Chartered Accountants 1 Woodborough Road Nottingham NG1 3FG



#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 2000.

#### **ACTIVITIES**

The company's principal activity is running a luxury country house hotel and sporting estate and membership club.

#### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

The results for the year are shown in the profit and loss account on page 5.

The golf course development in 1999 continued in 2000 and is due to be opened in Spring 2001. The directors are satisfied with the result and performance for the year.

### FIXED ASSETS

The company spent £983,943 in the period on renovations and the building of further amenities for the property. Movements on fixed assets for the year are detailed in note 8.

The directors believe that the market value of the land and buildings is in excess of the value included in the financial statements.

#### **DIVIDENDS AND TRANSFERS TO RESERVES**

No dividend is proposed by the directors.

The loss for the year of £290,131 (1999: loss for the year £217,447) has been transferred from reserves.

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year were:

P J De Savary M A Lutyens S Fitzgerald W H Walton

P D Kazilionis

During the year, no director had any interest in the share capital of the company.

### **DIRECTORS' REPORT (Continued)**

#### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- · state whether applicable accounting standards have been followed; and
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the company will
  continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

A resolution for the reappointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

Molen

P J De Savary

Director

Deloitte & Touche 1 Woodborough Road Nottingham NG1 3FG



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Deloitte & Touche

# STAPLEFORD PARK LIMITED AUDITORS' REPORT TO THE MEMBERS

We have audited the financial statements on pages 5 to 15 which have been prepared under the accounting policies set out on page 8.

#### Respective responsibilities of director and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements, which are required to be prepared in accordance with applicable United Kingdom law and accounting standards. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2000 and of the loss of the company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Deloitte & Touche

21 May 2001



### PROFIT AND LOSS ACCOUNT Year ended 31 December 2000

|  | Note | 2000<br>Before<br>exceptional<br>items | 2000<br>Exceptional<br>items<br>(Note 4) | 2000<br>Total          | 1999<br>Total          |
|--|------|--|--|------------------------|------------------------|
|  |      | £                                      | £  | £                      | £                      |
| TURNOVER Cost of sales   | 2    | 4,884,082<br>878,017                   | -  | 4,884,082<br>878,017   | 4,149,613<br>754,348   |
| Gross profit   |      | 4,006,065                              | -  | 4,006,065              | 3,395,265              |
| Marketing and distribution costs Administrative expenses                       |      | 2,368,255<br>1,202,660                 | 184,655                                  | 2,552,910<br>1,202,660 | 2,078,496<br>1,119,340 |
| OPERATING PROFIT/(LOSS)  | 5    | 435,150                                | (184,655)                                | 250,495                | 197,429                |
| Interest payable and similar charges   | 6    |  |  | (540,626)              | (414,876)              |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION Tax on loss on ordinary activities | 7    |  |  | (290,131)              | (217,447)              |
| LOSS FOR THE FINANCIAL YEAR  |      |  |  | (290,131)              | (217,447)              |
| Retained loss brought forward  |      |  |  | (2,522,827)            | (2,305,380)            |
| Retained loss carried forward  |      |  |  | (2,812,958)            | (2,522,827)            |

All results derive from continuing operations.

There are no recognised gains and losses other than the loss for the current or prior year. Accordingly no statement of total recognised gains and losses is given.

### **BALANCE SHEET** 31 December 2000

|   | Note | 2000<br>£   | 1999<br>£   |
|---|------|-------------|-------------|
| FIXED ASSETS Tangible fixed assets                      | 8    | 14,066,587  | 13,096,009  |
| CURRENT ASSETS  |      |             |             |
| Stocks  | 9    | 141,678     | 108,414     |
| Debtors   | 10   | 582,259     | 423,142     |
| Cash at bank and in hand                                |      | 8,229       | 7,825       |
|   |      | 732,166     | 539,381     |
| CREDITORS: amounts falling due                          |      |             |             |
| within one year   | 11   | (2,581,120) | (1,301,568) |
| NET CURRENT LIABILITIES                                 |      | (1,848,954) | (762,187)   |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |      | 12,217,633  | 12,333,822  |
| CREDITORS: amounts falling due after more than one year | 12   | (7,205,679) | (7,031,737) |
| NET ASSETS  |      | 5,011,954   | 5,302,085   |
| CAPITAL AND RESERVES                                    |      |             |             |
| Called up share capital                                 | 15   | 3,798.067   | 3,798,067   |
| Revaluation reserve                                     | 8    | 4,026,845   |             |
| Profit and loss account                                 | _    | (2,812,958) |             |
| TOTAL EQUITY SHAREHOLDERS' FUNDS                        |      | 5,011,954   | 5,302,085   |

These financial statements were approved by the Board of Directors on Signed on behalf of the Board of Directors

P J De Savary
Director

### Deloitte & Touche

### CASHFLOW STATEMENT Year ended 31 December 2000

|  | Note | £                    | 2000<br>£   | £                     | 1999<br>£   |
|--|------|----------------------|-------------|-----------------------|-------------|
| Net cash inflow from operating activities  | 18   |                      | 469,969     |                       | 710,381     |
| Returns on investments and servicing of finance<br>Interest paid<br>Interest element of finance lease rental payments              |      | (538,914)<br>(1,712) |             | (411,809)<br>(3,067)  |             |
| Net cash outflow from returns on investments and servicing of finance  |      |                      | (540,626)   |                       | (414,876)   |
| Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets |      | (1,014,170)          |             | (1,639,266)<br>28,000 |             |
| Net cash outflow from capital expenditure and financial investment   |      |                      | (1,013,870) |                       | (1,611,266) |
| Net cash outflow before use of liquid resources and financing  |      |                      | (1,084,527) |                       | (1,315,761) |
| Financing New borrowings Capital element of finance lease rental payments  |      | 854,991<br>(4,396)   |             | 1,369,020 (9,483)     |             |
| Net cash inflow from financing   |      |                      | 850,595     |                       | 1,359,537   |
| (Decrease)/increase in cash  | 20   |                      | (233,932)   |                       | 43,776      |



#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The principal accounting policies adopted are stated below.

#### Accounting convention

The financial statements are prepared under the historical cost convention as modified by the revaluation of freehold land and buildings at 31 October 1996.

#### Tangible fixed assets

Depreciation is provided on cost (less estimated residual value) in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Freehold land Ni

Freehold buildings 2% per annum

Motor vehicles 25% per annum

Fixtures, fittings, equipment, plant and machinery 5 to 20% per annum

The cost of buildings includes all expenditure incurred in making good dilapidations which occurred before the building was purchased, as well as other costs of alterations and improvements, including architects fees.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost represents purchase price.

#### Deferred taxation

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

#### Leases

Assets held under finance leases and the related lease obligations are recorded in the balance sheet at fair value of the leased assets at the inception of the leases. The amounts by which the lease payments exceed the recorded lease obligations are treated as finance charges which are amortised over each lease term to give a constant rate of charge on the remaining balance of the obligation.

Rentals are charged to the profit and loss account in equal amounts over the lease term.

#### Foreign currencies

All transactions arising in foreign currencies are converted into Sterling at the rates ruling at the balance sheet date. Foreign exchange gains and losses are taken to the profit and loss account in the period they arise.

#### Government grants

Government grants are credited to accruals and deferred income and are written back to the profit and loss account over the estimated life of the assets to which they relate.



#### 2. TURNOVER

Turnover represents amounts charged to guests for goods and services provided during the period after deduction of trade discounts and Value Added Tax, and is derived totally within the UK.

#### 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

|   | 2000                       | 1999         |
|---|----------------------------|--------------|
|   | £                          | £            |
| Directors' emoluments   |                            |              |
| Other emoluments  | -                          | -            |
|   |                            |              |
| The directors are remunerated through other related companies. allocate remuneration between companies. | They do not consider it pr | acticable to |
|   | 2000                       | 1999         |
|   | No                         | No           |
| Average number of persons employed  |                            |              |
| Management and administration   | 24                         | 22           |
| Hotel   | 79                         | 72           |
| General estate  | 17                         | 15           |
|   | 120                        | 109          |
|   |                            |              |
| Cu et a la cui  | £                          | £            |
| Staff costs during the year   | 1 464 760                  | 1 7/7 02/    |
| Wages and salaries  | 1,464,769                  | 1,367,836    |
| National Insurance  | 109,418                    | 129,276      |
|   | 1,574,187                  | 1,497,112    |

#### 4. EXCEPTIONAL COSTS

The exceptional costs were incurred in the marketing of the company's golf course development.

### 5. OPERATING PROFIT

|   | 2000    | 1999    |
|---|---------|---------|
|   | £       | £       |
| Operating profit is after charging/(crediting): |         |         |
| Depreciation and amortisation                   |         |         |
| Owned assets                                    | 128,391 | 133,641 |
| Leased assets                                   | 4,810   | 4,810   |
| Auditor's remuneration for audit services       | 12,500  | 10,000  |
| English Tourist Board grants                    | (6,000) | (6,000) |
| Operating lease charges                         |         |         |
| Plant and machinery                             | 21,181  | 26,907  |
| Profit on disposal of fixed assets              | (300)   | (9,492) |
| Royalties                                       | 228,022 | 192,725 |
|   |         |         |

#### 6. INTEREST PAYABLE AND SIMILAR CHARGES

|  | 2000    | 1999        |
|--|---------|-------------|
|  | £       | £           |
| Bank overdraft and other loans repayable on demand | 418,914 | 291,809     |
| Finance leases and hire purchase contracts         | 1,712   | 3,067       |
| Interest on Carnegie International BV loan         | 120,000 | 120,000     |
|  | 540,626 | 414,876     |
|  |         | <del></del> |

#### 7. TAXATION ON LOSS ON ORDINARY ACTIVITIES

No corporation taxation has been provided for in the accounts as there are losses of approximately £3.7m to carry forward against future profits of the same trade of the company. The property was revalued in 1996. The potential capital gains tax on sale at the revalued amount is estimated at £406,000.

#### 8. TANGIBLE FIXED ASSETS

| Assets in course of construction £ | Freehold<br>land and<br>buildings<br>£                | Fixtures, fittings and equipment  | Plant and<br>machinery<br>£   | Motor<br>vehicles<br>£   | Total<br>£  |
|------------------------------------|---|---|---|--|---|
|                                    |   |   |   |  |   |
| 2,260,075                          | 10,644,289  | 1,088,236   | 10,681  | 68,018   | 14,071,299  |
| 934,233                            | 26,784  | 119,836   | -   | 22,926   | 1,103,779   |
|                                    |   | (9,750)   |   | -  | (9,750)   |
| 3,194,308                          | 10,671,073  | 1,198,322   | 10,681  | 90,944   | 15,165,328  |
| <del></del>                        | <del></del>   |   |   |  | <del></del>   |
| -                                  | -   | 912,620   | 10,681  | 51,989   | 975,290   |
| -                                  | 27,800  | 99,447  | -   | 5,954  | 133,201   |
|                                    |   | (9,750)   |   | <u> </u>   | (9,750)   |
| _                                  | 27,800  | 1,002,317   | 10,681  | 57,943   | 1,098,741   |
|                                    |   |   |   |  |   |
| 3,194,308                          | 10,643,273  | 196,005   | -   | 33,001   | 14,066,587  |
| 2,260,075                          | 10,644,289  | 175,616   | -   | 16,029   | 13,096,009  |
|                                    | course of construction £  2,260,075 934,233 3,194,308 | course of construction £ land and buildings £ 2,260,075 10,644,289 934,233 26,784 27,800 27,800 27,800 27,800 27,800 27,800 27,800 27,800 | course of construction         land and buildings         fittings and equipment           £         £         £           2,260,075         10,644,289         1,088,236           934,233         26,784         119,836           -         (9,750)           3,194,308         10,671,073         1,198,322           -         27,800         99,447           -         (9,750)           -         27,800         1,002,317           3,194,308         10,643,273         196,005 | course of construction         land and buildings         fittings and equipment         Plant and machinery           2,260,075         10,644,289         1,088,236         10,681           934,233         26,784         119,836         -           -         (9,750)         -           3,194,308         10,671,073         1,198,322         10,681           -         27,800         99,447         -           -         (9,750)         -           -         27,800         1,002,317         10,681           3,194,308         10,643,273         196,005         - | course of construction         land and buildings         fittings and equipment         Plant and machinery         Motor vehicles           2,260,075         10,644,289         1,088,236         10,681         68,018           934,233         26,784         119,836         -         22,926           -         -         (9,750)         -         -           3,194,308         10,671,073         1,198,322         10,681         90,944           -         -         99,447         -         5,954           -         -         (9,750)         -         -           -         27,800         99,447         -         5,954           -         (9,750)         -         -         -           -         27,800         1,002,317         10,681         57,943           3,194,308         10,643,273         196,005         -         33,001 |

Under the transitional rules of FRS 15, the carrying values of previously revalued assets have been frozen. The valuation has not been updated since the most recent valuation at 31 October 1996.

Freehold land and buildings were valued at £10,000,000 on 31 October 1996 by the directors on the basis of open market value for existing use thereby establishing a revaluation reserve of £4,026,845. The historical cost of freehold land and buildings is £9,838,536.

The net book value of the fixed assets includes £12,425 (1999: £17,235) in respect of assets held under finance leases and hire purchase contracts.

Assets in the course of construction includes £29,738 which should have been allocated to plant and machinery. The extra depreciation chargeable on these assets is not material. The assets will be reallocated to plant and machinery in the next financial year.

### Deloitte & Touche

### NOTES TO THE ACCOUNTS Year ended 31 December 2000

### 9. STOCKS

| у.  | STOCKS   |             |           |
|-----|--|-------------|-----------|
|     |  | 2000        | 1999      |
|     |  | £           | £         |
|     | Raw materials and consumables                                | 48,356      | 41,315    |
|     | Goods for resale   | 93,322      | 67,099    |
|     |  | 141,678     | 108,414   |
| 10. | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                 |             |           |
|     |  | 2000        | 1999      |
|     |  | £           | £         |
|     | Trade debtors  | 389,021     | 296,177   |
|     | Prepayments and accrued income                               | 193,238     | 126,965   |
|     |  | 582,259     | 423,142   |
| 11. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR               |             |           |
|     |  | 2000        | 1999      |
|     |  | £           | £         |
|     | Bank overdraft (see note 12)                                 | 244,169     | 9,833     |
|     | Bank loan  | 670,000     | -         |
|     | Obligations under finance leases and hire purchase contracts | 5,048       | 4,395     |
|     | Trade creditors  | 403,242     | 254,596   |
|     | Amounts due to parent company                                | 654,256     | 426,234   |
|     | Other creditors including taxation and social security       | 108,165     | 115,302   |
|     | Accruals and deferred income                                 | 496,240     | 491,208   |
|     |  | 2,581,120   | 1,301,568 |
|     |  | <del></del> |           |

Obligations under finance leases and hire purchase contracts are secured by lease related assets.

#### 12. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|  | 2000        | 1999        |
|--|-------------|-------------|
|  | £           | £           |
| Bank loan  | 4,986,417   | 4,801,426   |
| Carnegie International BV loan                               | 2,000,000   | 2,000,000   |
| Obligations under finance leases and hire purchase contracts | 6,712       | 11,761      |
| Accruals and deferred income                                 | 212,550     | 218,550     |
|  | <del></del> | <del></del> |
|  | 7,205,679   | 7,031,737   |
|  |             |             |

Interest is payable on the bank overdraft and loan at a rate calculated on a daily basis at percentages ranging from 1.75% to 2% over the London Interbank Offer Rate. The overdraft and loan are secured by a first fixed and floating charge over the assets of Stapleford Park Limited.

The bank loan is repayable in ten annual instalments, commencing October 2001.

The loan from Carnegie International BV is secured by a second floating charge over the freehold property and other assets and bears interest at 6%.

#### 13. GRANTS RECEIVED

|     |   | 2000<br>£ | 1999<br>£ |
|-----|---|-----------|-----------|
|     | Included within accruals and deferred income are the following amounts of grants received from the English Tourist Board: |           |           |
|     | At 1 January  | 224,550   | 230,550   |
|     | Released to the profit and loss account   | (6,000)   | (6,000)   |
|     | At 31 December  | 218,550   | 224,550   |
|     | Within one year   | 6,000     | 6,000     |
|     | After more than one year  | 212,550   | 218,550   |
|     |   | 218,550   | 224,550   |
| 14. | BORROWINGS  |           |           |
|     |   | 2000<br>£ | 1999<br>£ |
|     | Bank loans and overdrafts   | 5,900,586 | 4,811,259 |
|     | Obligations under finance leases and hire purchase contracts  | 11,760    | 16,156    |
|     | Carnegie International BV Loan  | 2,000,000 | 2,000,000 |
|     |   | 7,912,346 | 6,827,415 |

### 14. ANALYSIS OF DEBT REPAYMENT (Continued)

|     | ·   |                        |           |
|-----|---|------------------------|-----------|
|     | ,   | 2000                   | 1999      |
|     | Analysis of loan repayments:                                  | £                      | £         |
|     | Bank loans and overdrafts                                     |                        |           |
|     | In one year or less or on demand                              | 014 160                | 0.022     |
|     | In more than one year but not more than two years             | 914,169<br>670,000     | 9,833     |
|     | In more than two years but not more than five years           | •                      | 662,500   |
|     | In more than five years                                       | 2,010,000<br>2,306,417 | 1,987,500 |
|     | Other loans   | 2,300,41/              | 2,151,426 |
|     | In more than two years but not more than five years           | 2,000,000              | 2,000,000 |
|     | Obligations under finance leases and hire purchase contracts: |                        |           |
|     | In one year or less or on demand                              | 5,048                  | 4,395     |
|     | In more than one year but not more than two years             | 6,712                  | 5,048     |
|     | In more than two years but not more than five years           |                        | 6,713     |
|     |   | 7,912,346              | 6,827,415 |
| 15. | CALLED UP SHARE CAPITAL                                       |                        |           |
|     |   | 2000                   | 1999      |
|     |   | £                      | £         |
|     | Authorised  |                        |           |
|     | 50,456,110 ordinary shares of 10p each                        | 5,045,611              | 5,045,611 |
|     | Called up, allotted and fully paid                            |                        |           |
|     | 37,980,665 ordinary shares of 10p each                        | 3,798,067              | 3,798,067 |
|     |   |                        |           |
| 16. | CAPITAL COMMITMENTS   |                        |           |
|     |   | 2000                   | 1999      |
|     |   | £                      | £         |
|     | Contracted for but not provided                               | -                      | _         |
|     |   |                        |           |
|     |   |                        |           |

### 17. OPERATING LEASE COMMITMENTS

At 31 December 2000, the company was committed to making the following payments during the next year in respect of operating leases:

|  | 2000<br>£      | 1999<br>£     |
|--|----------------|---------------|
| Leases which expire within one year Leases which expire within two to five years | 6,383<br>7.369 | 607<br>15.431 |
| •  |                |               |

None of the operating lease commitments relate to land or buildings.

## 18. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

|   | 2000      | 1999        |
|---|-----------|-------------|
|   | £         | £           |
| Operating profit                          | 250,495   | 197,429     |
| Depreciation                              | 133,201   | 138,451     |
| Profit on sale of tangible fixed assets   | (300)     | (9,492)     |
| Amortisation of grant                     | (6,000)   | (6,000)     |
| (Increase)/decrease in stocks             | (33,264)  | 10,859      |
| (Increase)/decrease in debtors            | (159,117) | 78,554      |
| Increase in creditors                     | 284,954   | 300,580     |
| Net cash inflow from operating activities | 469,969   | 710,381     |
|   |           | <del></del> |

#### 19. ANALYSIS OF NET DEBT

|   | 1999<br>£        | Cashflow<br>£      | 2000<br>£             |
|---|------------------|--------------------|-----------------------|
| Cash in hand and at bank Overdrafts     | 7,825<br>(9,833) | 404<br>(234,336)   | 8,229<br>(244,169)    |
| Overdialis                              | (9,633)          | (233,932)          | (244,109)             |
| Debt due after one year                 | (6,801,426)      | (184,991)          | (6,986,417)           |
| Debt due within one year Finance leases | (16,156)         | (670,000)<br>4,396 | (670,000)<br>(11,760) |
|   |                  | (850,595)          |                       |
| Total                                   | (6,819,590)      | (1,084,527)        | (7,904,117)           |
|   |                  |                    |                       |

#### 20. RECONCILIATION OF NET CASHFLOW TO MOVEMENTS IN NET DEBT

|   |           | 2000        |             | 1999        |
|---|-----------|-------------|-------------|-------------|
|   | £         | £           | £           | £           |
| (Decrease)/increase in cash in the period Cash inflow from increase in debt and | (233,932) |             | 43,776      |             |
| lease financing   | (850,595) |             | (1,359,537) |             |
| Change in net debt resulting from cashflows                                     |           | (1,084,527) |             | (1,315,761) |
| Movement in net debt in the year  |           | (1,084,527) |             | (1,315,761) |
| Net debt at start of year   |           | (6,819,590) |             | (5,503,829) |
| Net debt at end of year   |           | (7,904,117) |             | (6,819,590) |

#### 21. ULTIMATE CONTROLLING PARTY

The directors believe the ultimate controlling party to be Westbrook Partners LLC. The immediate parent company is WB Stapleford Investment Limited, a company incorporated in United Kingdom.

#### 22. RELATED PARTY TRANSACTIONS

| 2000                      | Sales to | Other<br>Operating<br>Expenses<br>£ | Interest<br>£ | Owed to 31<br>December<br>2000<br>£ | Owed by 31<br>December<br>2000<br>£ | Loans<br>Payable<br>£ |
|---------------------------|----------|-------------------------------------|---------------|-------------------------------------|-------------------------------------|-----------------------|
| Skibo Limited             | 5,724    | 226,617                             | -             | 93,483                              | 1,314                               | -                     |
| Shilstone Limited         | _        | 88,430                              | -             | 6,250                               | 7,344                               | -                     |
| Carnegie International BV | -        | _                                   | 120,000       | -                                   | -                                   | 2,000,000             |
| Cherokee Plantation       | 31,097   | 12,083                              |               | -                                   | 3,002                               | **                    |
| Carnegie Abbey            | 5,823    | -                                   | · <u>-</u>    | _                                   | 2,009                               | •                     |
| Westbrook Carnegie        | •        |                                     |               |                                     |                                     |                       |
| Investments PLC           | -        | 228,022                             | -             | 654,257                             | -                                   | -                     |
|                           |          |                                     |               | -                                   |                                     |                       |

| 1999                      | Sales to | Other operating expenses | Interest<br>£ | Owed to 31<br>December<br>1999<br>£ | Owed by 31<br>December<br>1999<br>£ | Loans<br>payable<br>£ |
|---------------------------|----------|--------------------------|---------------|-------------------------------------|-------------------------------------|-----------------------|
| Skibo Limited             | 38,654   | 213,783                  | -             | 12,307                              | -                                   | -                     |
| Shilstone Limited         | -        | 176,781                  | -             | -                                   | -                                   | -                     |
| Carnegie International BV | -        | -                        | 120,000       | -                                   | -                                   | 2,000,000             |
| Westbrook Carnegie        |          |                          |               |                                     |                                     |                       |
| Investments LLC           | -        | 192,727                  | -             | 426,234                             | -                                   | -                     |
|                           |          |                          |               |                                     |                                     |                       |

Westbrook Carnegie Investments LLC owns 100% of Stapleford Park Limited through the immediate parent company, WB Stapleford Investment Limited. Skibo Limited is also a sub-subsidiary of Westbrook Carnegie Investments LLC. Carnegie International BV has a 20% interest in Westbrook Carnegie Investments LLC.

Stapleford Park Limited paid £2,500 auditors' fees on behalf of its immediate parent company, WB Stapleford Investment Limited.

Other operating expenses for Skibo Limited comprises recharges for employee salaries for work done and other expenses of benefit to both companies.

Other operating expenses for Shilstone Limited comprise recharges of costs incurred by that company relating to employee salaries and provision of management services and leasing costs.

Other operating expenses for Cherokee Plantation comprise recharges of costs incurred by that company relating to advertisement costs.

The interest paid to Carnegie International BV is at 6% per annum on a loan of £2,000,000.

Cherokee Plantation, Shilstone Limited and Carnegie Abbey are related parties by virtue of common directors.