Geografix Limited

Directors' report and financial statements

31 December 1997 Registered number 1945220



Directors' report and financial statements

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Directors and officers

Directors

CA Rose

AD Homer

PM Reed

Secretary

PM Reed

Registered office

Hurricane Way

Norwich

Norfolk

NR6 6EW

Auditors

KPMG

Holland Court

The Close

Norwich

NR1 4DY

Bankers

Midland Bank PLC 18 London Street Norwich NR2 1LG

Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1997.

Principal activities

The company is principally engaged in the development and supply of systems and services for the electronic monitoring of offenders.

Business review

1997 was a year in which the future for the electronic monitoring of offenders became clearer with the acceptance of tagging as a cornerstone of UK government policy for the management of offenders in the community.

This development justified the investment in the development of the Geografix GEM system for the electronic monitoring of offenders which came into service in October 1997. The system has the potential to be supplied to third parties and exported as well as meeting the needs of the services provided by Geografix Limited.

In October the geographical areas served by the Geografix Limited Curfew Monitoring Service, which provides monitoring services to the UK Home Office, was extended to include the counties of Cambridgeshire and Suffolk in addition to existing operations in Norfolk.

Overall the year was one of development and expansion and the prospects for future growth during 1998 are strong.

During the year Geografix Limited ceased to offer services relating to Geographical Information Systems as the company decided to focus all of its resources into the electronic monitoring of offenders.

The profit for the year transferred to reserves is £9,852 (1996:£30,851).

Dividends

The directors do not recommend the payment of a dividend.

Vane Leel

Directors and directors' interests

The directors' who served during the year and their interests in the share capital of the company at the beginning and end of the year were:

		Ordinary shares of £1 each	
		At 31	At 1
		December	January
		1997	1997
CA Dans		_	1
CA Rose P Troen	(resigned 1 December 1997)	- -	-
AD Homer	(appointed 1 December 1997)	-	-
PM Reed	(appointed 1 December 1997)	-	-

CA Rose had an interest of 300,000 ordinary 10p shares in the parent undertaking Geografix Group Limited at 31 December 1997.

Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

PM Reed
Secretary

7 April 1998 Hurricane Way Norwich NR6 6EW

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



Holland Court The Close Norwich NR1 4DY

Auditors' report to the members of Geografix Limited

We have audited the financial statements on pages 5 to 17.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1997 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMC

Chartered Accountants
Registered Auditors

7 April 1998

Profit and loss account

for the year ended 31 December 1997

3.	Note	1997 £	1996 £
Turnover Cost of sales	2	693,344 (346,224)	726,275 (386,601)
Gross profit		347,120	339,674
Administrative expenses		(334,976)	(322,921)
Operating profit Profit on disposal of fixed assets	3	12,144 11,968	16,753
Interest payable	6	(12,760)	16,438
Profit on ordinary activities before taxation	7	11,352	33,191
Tax on profit on ordinary activities	/	(1,500)	(2,340)
Profit for the financial year	16	£9,852	£30,851

Materially, all amounts relate to continuing operations.

There were no recognised gains or losses other than the profit for the financial year.

The notes on pages 7 to 17 form part of these financial statements.

Balance sheet

at 31 December 1997	Note	1	997	1	996
	Note	£	£	£	£
Fixed assets					
Intangible assets	8		242,843		185,937
Tangible assets	9		115,186		72,876
Investments	10		161		161
			358,190		258,974
Current assets			,		ŕ
Stocks and work in progress	11	175,998		3,519	
Debtors	12	99,514		107,831	
Cash at bank and in hand		21,129		15,149	
		296,641		126,499	
Creditors: amounts falling due within		270,041		120,155	
one year	13	(331,925)		(169,271)	
Net current liabilities			(35,284)		(42,772)
Total assets less current liabilities			322,906		216,202
Creditors: amounts falling due after more than					
one year	14		(96,852)		-
Net assets			£226,054		£216,202
1.00 135000					
Capital and reserves					
Called up share capital	15		575,537		575,537
Share premium account	16		49,975		49,975
Profit and loss account	16		(399,458)		(409,310)
Equity shareholders' funds	17		£226,054		£216,202
Equity shareholders runds	• /				
					

These financial statements were approved by the board of directors on 7 April 1998 and were signed on its behalf

U

Director

The notes on pages 7 to 17 form part of these financial statements.

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

(a) Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards.

(b) Group financial statements

The company is exempt from preparing consolidated financial statements under Section 248 of the Companies Act 1985. The financial statements therefore present a view of the company's affairs as an individual entity and do not reflect the transactions of the group.

(c) Depreciation

Depreciation is calculated to write off the cost less the estimated residual values, of tangible fixed assets over their estimated useful lives as follows:

Plant and equipment 25% straight line Fixtures and fittings 25% straight line Motor vehicles 25% straight line

The cost of intangible fixed assets is amortised over their estimated useful lives as follows:

Research and development
Over the period of anticipated sales of the developed product

(d) Research and development

Expenditure is written off as incurred, with the exception of non-pioneering development expenditure on an individual project where the future recoverability can be reasonably foreseen. To the extent that expenditure is carried forward it is amortised in line with expected sales from the related project. Amortisation is charged to cost of sales.

1 Accounting policies (continued)

(e) Stocks and work in progress

Stock is valued at the lower of cost and net realisable value. Cost is determined on a first-in, first-out basis. Net realisable value is based on estimated selling price, less any further costs of realisation.

Work in progress is valued at the lower of cost and net realisable value. Cost consists of direct materials and direct labour. Net realisable value is based on estimated selling price, less any further costs of realisation.

(f) Deferred taxation

Provision is made for deferred taxation using the liability method except where, in the opinion of the directors, it is not likely to be payable in the foreseeable future.

(g) Assets held under finance leases and hire purchase contracts

Fixed assets held under hire purchase contracts, and those financed by leasing agreements which give rights approximating to ownership (ie finance leases) are treated in accordance with Statement of Standard Accounting Practice No 21 as if purchased outright. The corresponding obligations are included in creditors.

Depreciation is provided, depending on the type of fixed asset, by the rates and methods set out in note 1(c).

The related finance costs are charged to the profit and loss account over the period of the lease to produce a constant periodic rate of charge.

(h) Operating leases

Operating lease rentals are charged to the profit and loss account as incurred over the period of the lease.

(i) Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling on the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Any differences arising due to exchange fluctuations have been reflected in the profit and loss account.

(j) Pension scheme

The company operates defined contribution pension schemes for directors and senior employees and also makes contributions to directors' and employees' personal pension schemes. The pension costs represents contributions made by the company.

(k) Cash flow statement

Under Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds of its size.

2 Turnover

Turnover is the total amount, excluding value added tax, receivable by the company in the ordinary course of business for goods supplied and for services provided as a principal.

An analysis of turnover by geographical market is:		1006
	1997	1996
	£	£
United Kingdom	692,539	672,704
Europe	••	2,479
Far East	805	960
South Africa	-	50,132
	£693,344	£726,275
		===
An analysis of turnover by class of business is:		
	1997	1996
	£	£
	637,545	562,779
Electronic monitoring	55,799	163,496
Other		105,470
	693,344	£726,275
3 Operating profit		
Operating profit is stated after (crediting)/charging:		
Operating profit is stated after (eroditing), on a Barg.	1997	1996
	£	£
Operating lease rentals for plant and machinery	15,026	14,143
Rental of premises	21,540	16,280
Depreciation	38,397	26,683
Profit on disposal of fixed assets	(11,968)	-
Auditors' remuneration	3,900	3,750
(Profit)/loss on foreign exchange	(20)	59
Amortisation of development expenditure	78,168	43,817
		

4 Staff costs

Directors	Average number of employees (including directors) during the year:	Number	of employees
Direct labour			
Direct labour		_	•
Administration 3 4 22 22 The aggregate payroll costs of these persons were as follows: 1997 1996 £ £ Wages and salaries Social security costs Other pension costs 9,736 10,015 5 Directors' emoluments 1997 1996 £ £ Management remuneration Company contributions to money purchase pension Setimated benefits in kind 752 3,498 Retirement benefits are accruing to the following number of directors under: 1997 1996 £ £ £71,846 £56,037			
The aggregate payroll costs of these persons were as follows: 1997 1996			
The aggregate payroll costs of these persons were as follows: 1997 1996 £ £ £ Wages and salaries Social security costs Other pension costs 9,736 10,015 5 Directors' emoluments 1997 1996 £ £ £ Management remuneration Company contributions to money purchase pension Estimated benefits in kind 70,750 51,659 Company contributions to money purchase pension Estimated benefits in kind Retirement benefits are accruing to the following number of directors under: 1997 1996	Administration	3	4
1997 1996 £ £ £		22	22
1997 1996 £ £ £			
1997 1996 £ £ £	The second state of these wereast of fileway		
Wages and salaries 400,584 319,975 Social security costs 32,013 34,551 Other pension costs 9,736 10,015 5 Directors' emoluments 1997 1996 £ £ £ Management remuneration 70,750 51,659 Company contributions to money purchase pension 344 880 Estimated benefits in kind 752 3,498 E71,846 £56,037 Retirement benefits are accruing to the following number of directors under: 1997 1996	The aggregate payron costs of these persons were as follows.	1007	1996
Social security costs			
Social security costs	***	400 504	210.075
Other pension costs 9,736 10,015 £442,333 £364,541 5 Directors' emoluments 1997 1996 £ £ £ Management remuneration 70,750 51,659 Company contributions to money purchase pension 344 880 Estimated benefits in kind 752 3,498 E71,846 £56,037 Retirement benefits are accruing to the following number of directors under: 1997 1996			
### ### ##############################			
5 Directors' emoluments 1997 1996 £ £ £ Management remuneration Company contributions to money purchase pension Estimated benefits in kind 70,750 51,659 344 880 752 3,498 £71,846 £56,037 Retirement benefits are accruing to the following number of directors under: 1997 1996	Other pension costs	9,730	10,015
Management remuneration 70,750 51,659 Company contributions to money purchase pension 344 880 Estimated benefits in kind 752 3,498 Retirement benefits are accruing to the following number of directors under: 1997 1996		£442,333	£364,541
Management remuneration 70,750 51,659 Company contributions to money purchase pension 344 880 Estimated benefits in kind 752 3,498 Retirement benefits are accruing to the following number of directors under: 1997 1996			
Management remuneration 70,750 51,659 Company contributions to money purchase pension 344 880 Estimated benefits in kind 752 3,498 Retirement benefits are accruing to the following number of directors under: 1997 1996	5 Directors' emoluments		
Management remuneration Company contributions to money purchase pension Estimated benefits in kind Retirement benefits are accruing to the following number of directors under: 1997 1996		1997	1996
Company contributions to money purchase pension Estimated benefits in kind 2344 880 752 3,498 £71,846 £56,037 Retirement benefits are accruing to the following number of directors under: 1997 1996		£	£
Company contributions to money purchase pension Estimated benefits in kind 2344 880 752 3,498 £71,846 £56,037 Retirement benefits are accruing to the following number of directors under: 1997 1996	Management remuneration	70,750	51,659
Retirement benefits are accruing to the following number of directors under: 1997 1996		344	880
Retirement benefits are accruing to the following number of directors under: 1997 1996		752	3,498
Retirement benefits are accruing to the following number of directors under: 1997 1996		£71 946	£56 027
under: 1997 1996		2/1,040	£30,037
under: 1997 1996	D. C. and L. C. C. and C. Harring murchan of discretion		
1997 1996			
Money purchase pension schemes 2 0		1997	1996
	Money purchase pension schemes	2	0
	•		

6 Interest payable

On bank loans, overdrafts and other loans wholly repayable within five years:

	1997	1996
	£	£
Bank overdraft	1,176	6,929
Bank loans repayable by instalments	14,409	6,160
Other loans not repayable by instalments	-	(6,535)
Other loans repayable by instalments	-	(25,969)
On overdue corporation tax, NIC, PAYE and VAT	(2,825)	2,977
	·	
	£12,760	£(16,438)
		

Included in interest on other loans not repayable by instalments is a release of interest of £Nil (1996:7,425) payable to Nova Holding AG, the former ultimate parent undertaking. Included in other loans repayable by instalments is a release of interest of £Nil (1996:£25,969) payable to Nova Holding AG following transfer of the debt from Tholco Limited.

7 Taxation

Tax (charge)/credit for the year represents:

, ,	1997 £	1996 £
UK corporation tax	(1,500)	(1,310)
- Current year	(1,300)	(1,030)
- Prior year	-	(1,050)
Deferred taxation		(7,680)
- Current year	-	7,680
- Prior year	<u>-</u>	7,080
	£(1,500)	£(2,340)

At 31 December 1996

Intangible fixed assets

8

Electronic monitoring technology Cost 248,877 At beginning of year 135,074 Additions 383,951 At end of year

Amortisation At beginning of year Charge in the year	62,940 78,168
At end of year	141,108

Net book value At 31 December 1997	£242,843
	
At 31 December 1996	£185,937

Development costs relate to the system for the electronic monitoring of offenders. Costs are being amortised over 60 months from July 1995 on a straight line basis.

9 Tangible fixed assets				
	Plant and equipment	Fixtures and fittings	Motor vehicles £	Total £
	£	£	£	L
Cost At beginning of year	282,123	18,403	11,165	311,691
Additions	70,634	10,908	´ -	81,542
Disposals	(151,053)	(11,753)	(11,165)	(173,971)
Disposais				
A4 J - C	201,704	17,558	-	219,262
At end of year	201,704	17,550		
Depreciation	212,168	15,482	11,165	238,815
At beginning of year	35,435	2,962	-	38,397
Charge for year	(150,218)	(11,753)	(11,165)	(173,136)
Disposals	(150,210)	(11,700)		
A	97,385	6,691	_	104,076
At end of year	71,303	0,051		
Net book value	£104,319	£10,867	£-	£115,186
At 31 December 1997	2104,217	210,007		
	060.055	62.021	£-	£72,876
At 31 December 1996	£69,955	£2,921	2-	272,070
				
10 Investments				
in to the time in		Subsidiary	Non-UK listed	
		undertakings	investments	Total
		£	£	£
Cost		10.000	161	10 161
At beginning of year		10,000	161	10,161
At beginning of year Additions		-	161	-
At beginning of year		10,000 - (10,000)	161	10,161
At beginning of year Additions Disposals		-	<u>-</u>	(10,000)
At beginning of year Additions		-	161	-
At beginning of year Additions Disposals		-	<u>-</u>	(10,000)
At beginning of year Additions Disposals At end of year Provisions		(10,000)	<u>-</u>	(10,000)
At beginning of year Additions Disposals At end of year Provisions At beginning of year		(10,000)	<u>-</u>	(10,000) —————————————————————————————————
At beginning of year Additions Disposals At end of year Provisions		(10,000)	<u>-</u>	(10,000)
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals		(10,000)	<u>-</u>	(10,000) —————————————————————————————————
At beginning of year Additions Disposals At end of year Provisions At beginning of year		(10,000)	<u>-</u>	(10,000) —————————————————————————————————
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals		(10,000)	<u>-</u>	(10,000) —————————————————————————————————
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals At end of year Net book value		10,000	161	(10,000) 161 10,000 (10,000)
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals At end of year		(10,000)	<u>-</u>	(10,000) —————————————————————————————————
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals At end of year Net book value		10,000 (10,000)	£161	(10,000) 161 10,000 (10,000)
At beginning of year Additions Disposals At end of year Provisions At beginning of year Adjustments for disposals At end of year Net book value		10,000	161	(10,000) 161 10,000 (10,000)

10 Investments (continued)

The company disposed of the investment in its subsidiary undertaking, Geografix International Limited, on 12 November 1997.

11 Stocks and work in progress		1006
	1997 £	1996 £
	*	2
Raw materials and consumables	154,407	1,500
Work in progress	-	2,019
Finished goods	21,591	-
	£175,998	£3,519
		
40. 70.11		
12 Debtors	1997	1996
	£	£
Trade debtors	83,551	96,453
Other debtors	288	36
Prepayments and accrued income	15,675	11,342
		
	£99,514	£107,831
	-	
13 Creditors: amounts falling due within one year		
	1997	1996
	£	£
Bank loans and overdrafts	117,400	50,000
Trade creditors	68,389	53,226
Tax and social security costs	31,653	38,934
Accruals and deferred income	56,673	22,799
Geografix Group Limited loan (parent undertaking)	55,000	-
Corporation tax	2,810	4,312
		01.00.05
	£331,925	£169,271

14 Creditors: amounts falling due after more than one year

	_	1997	1996
Bank loans		£96,852	£-

Repayment details

The total borrowings of the company at 31 December 1997 are repayable as follows:

	1997		1996	
	Bank	Geografix	Bank	Geografix
	loans and	Group	loans and	Group
	overdrafts	Limited loan	overdrafts	Limited loan
	£	£	£	£
Within one year	117,400	55,000	50,000	-
Between one and two years	96,567	-	-	-
Within two to five years	285	-	-	-
	£214,252	£55,000	£50,000	£-

The unsecured loan from Geografix Group Limited is payable on demand and carries an interest rate of 6% per annum above Barclays Bank PLC base rate. The bank loans are repayable by monthly instalments and carry an interest rate of 2% per annum above Midland Bank PLC base rate. Bank loans and overdrafts are secured by a fixed and floating charge over the assets of the company and by a cross guarantee with the parent undertaking.

15 Called up share capital

	1997	1996
Authorised Ordinary shares of £1 each	£575,538	£575,538
Issued and fully paid Ordinary shares of £1 each	£575,537	£575,537

16 Reserves

16 Reserves	Share premium account £	Profit and loss account £
At beginning of year Profit for the financial year	49,975	(409,310) 9,852
At end of year	£49,975	£(399,458)
17 Reconciliation of movements in shareholders' funds	1997 £	1996 £
Profit for the financial year New share capital subscribed Opening shareholders' funds/(deficit) attributable to equity shareholders	9,852 216,202	30,851 574,538 (389,187)
Closing equity shareholders' funds	£226,054	£216,202

18 Operating lease commitments

At 31 December 1997, the company had annual commitments under operating lease agreements expiring as follows:

	1997	1996
Land and buildings	£	£
Within one year	-	28,200
Within 2 - 5 years	15,300	-
		
	£15,300	£28,200
		
Other		
Within one year	7,217	-
Within 2-5 years	23,014	14,652
	£30,231	£14,652

19 Pension arrangements

The company operates defined contribution pension schemes for directors and senior employees. The assets of the schemes are held separately from those of the company in independently administered funds. The pension cost represents contributions made by the company to the schemes which amounted to £2,484 (1996:£4,530). During the year the company also made contributions to employees personal pension schemes, the assets of which are held separately from those the company in independently administered funds. The pension cost represents contributions made by the company to the schemes which amounted to £7,252 (1996:£5,485).

There were no prepayments or accruals at the balance sheet date in respect of contributions to the schemes.

20 Ultimate parent undertaking

The ultimate parent undertaking of Geografix Limited is Geografix Group Limited (formerly known as Coolcopy Limited) which is incorporated in England. Geografix Group Limited acquired all of the issued share capital of Geografix Limited from Nova Holding AG on 12 November 1997.

21 Related party transactions

The company is a 100% subsidiary undertaking of Geografix Group Limited. CA Rose is the majority shareholder and is a director of both Geografix Group Limited and Geografix Limited. He therefore controls Geografix Limited and is a related party thereof. Until 12 November 1997, Geografix Limited was a 100% subsidiary undertaking of Nova Holding AG. This company also has a shareholding in Geografix Group Limited, and was therefore a related party for the whole year.

Until 12 November 1997, Geografix International Limited was a 100% subsidiary undertaking of Geografix Limited. After this date, Geografix International Limited was a 100% subsidiary undertaking of Nova Holding AG. Geografix International Limited was therefore a related party for the whole year.

The following transactions took place during the year between the various parties reported above:

- Geografix Limited sold its entire shareholding in Geografix International Limited to Nova Holding AG for £1
- Geografix Limited paid various liabilities owed by Geografix International Limited totalling £5,604
- Geografix Limited has provided guarantees in respect of the borrowings of Geografix Group Limited.
- Geografix Group Limited was paid management fees of £8,000 by Geografix Limited.
- CA Rose subscribed for 299,980 ordinary 10p shares in Geografix Group Limited at par.

In addition to the above, Nova Holding AG sold its entire shareholding in Geografix Limited to Geografix Group Limited on 12 November 1997. The principal terms of this transaction were:

- Geografix Group Limited paid consideration of £450,000 and issued 100,000 ordinary 10p shares to Nova Holding AG as fully paid;
- Geografix Group Limited agreed to pay a further £250,000 contingent on Geografix Limited achieving certain targets;
- Nova Holding AG assigned debts owed to it by Geografix Limited totalling £55,000 to Geografix Group Limited.

At the year end, Geografix Limited owed £55,000 to Geografix Group Limited.