Mission Statement Paramount Plc

"To consolidate the performance of our estate to achieve success in partnership with our licensees"

- ☐ The first pub retailer created out of the Monopolies and Mergers Commission Report on the Brewing Industry.
- ☐ Maximum support from 3 major and 1 regional brewer ensuring a wide variety of products.
- ☐ Strategy to manage change.
- ☐ A platform created for ongoing development.



Registered Office: St. Werburgh Chambers, Godstall Lane, Chester CH1 2EP Telephone: 01244 321171

Company Number: 1934366

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DIRECTORS

R.D. PRICE

Chairman

P. H. STANDING

Chief Executive

L.E.JONES F.C.A.

Finance Director and Company Secretary

J. M. FRYER A.C.I.B.

Non-Executive Director and Chairman of

Audit & Remuneration Committees

C.M. LAWSON

Non-Executive Director

Advisors

Auditors:

Grant Thornton, Heron House,

Albert Square, Manchester M60 8GT

Solicitors:

Addleshaw Sons & Latham, Dennis House,

Marsden Street, Manchester M2 1JD

Bankers:

Bank of Scotland, Douglas House,

117 Foregate Street, Chester CH1 1HE

MeesPierson N.V., Princes House,

95 Gresham Street, London EC2V 7NA

Corporate Advisors:

MeesPierson Corporate Finance Limited,

Camomile Court, 23 Camomile Street,

London EC3A 7PP

Grant Thornton, Heron House,

Albert Square, Manchester M60 8GT

Stockbrokers:

Shaw & Co. Limited, Camomile Court,

23 Camomile Street, London EC3A 7PP

Registrars:

Independent Registrars Group Limited,

Balfour House, 390/398 High Road,

Ilford, Essex IG1 1NQ

Chairman's Statement

Chairman Robert Price reports:

I have been Chairman at Paramount since shortly after the Company was established and this will be my last Statement. During the last eight years we have acquired over 120 licensed premises, formed the Real Inns joint venture and obtained a full listing on the London Stock Exchange. However, it has become increasingly apparent to me and my colleagues that your Company was becoming constrained by lack of funds and that new ways of moving the Company forward had to be found.

I asked Peter Standing to join the Board to help me explore and evaluate ways of achieving this, and his statement sets out in more detail the current situation and the proposed way forward. The write down in assets resulting from the property valuation and the consequent effect on our reserves and our current inability to pay a dividend are matters of great concern to me. However, I am convinced that the fundamental reappraisal we have undertaken will provide the foundation for the new management team to utilise their skills and experience to take the Company forward with confidence.

During the last year or so, we have seen the departure of founder Board members and I would wish to thank them for their loyalty and service. I would also like to take the opportunity of thanking our tenants, our suppliers, our bankers and our advisers for their support. Lastly and most importantly, I would like to express my appreciation to the staff who have worked so tirelessly during a difficult time and to wish them, and the new Board of directors, every success in the future.



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R. D. PRICE Chairman 29th November, 1996

CHIEF Executive's STATEMENT

Introduction

This was my first full year as Chief Executive and it has been a challenging year of major change. Your Company has expanded rapidly since its flotation six years ago but is constrained by having insufficient funds to develop further the existing estate. This, in turn, has restricted our ability to increase profit. My task has been to improve systems, strengthen management but, above all, to seek out and evaluate ways of securing further funding to place the Company on a sound footing in order to provide the prospect of sustainable growth in profitability and long-term shareholder value.

Before outlining the substantial operational and management changes, both actual and proposed, I must first review the Company's performance and explain the exceptional write downs which have had a significant impact on the financial results and on the balance sheet. These exceptional charges have resulted in a loss for the year after tax of £6,985,000 (1995 - profit £811,000) and a reduction in net assets to £5,787,000.

Performance

Operating profit before exceptional items was slightly down on last year at £1.47 million although turnover increased by 27 percent to £7.5 million, largely due to the inclusion of a full year's trading in the pubs acquired from Boddingtons around Christmas 1994. This increase in turnover has not shown through in profitability due to a combination of increased administrative costs associated with the implementation of new systems, described below, and an increasing cost of temporarily managing poorly performing houses. Although the benefits of new systems should start to be seen in the current year, the fundamental challenge facing the Company is the need to upgrade and rationalise the estate.

We have determined a strategy to address this challenge, which I shall describe more fully later. As part of this process, your Board decided to critically review its provisioning policies particularly in relation to those parts of the estate where rationalisation is likely to occur. This has resulted in a substantial increase in bad debt provisions at 31st May 1996, the impact of which is shown as an exceptional item in the profit and loss account.

Paramount Estate

The Company has in recent years adopted a policy of carrying its estate in the balance sheet at historic cost, including capital refurbishment, with an examination of the appropriateness of that policy by an annual valuation of a representative sample of the estate, which was first undertaken in May 1995.

In conjunction with the changes in Real Inns described below, and in order to facilitate changes in the financial structure of the Company, your Board recently commissioned a full independent valuation of the Paramount estate. This valuation was undertaken on the basis of the existing use value of trading properties taken as a whole and the open market value of non-operational properties as more fully described in note 10 to the financial statements. Based on the recommendations of the valuers and taking into account an associated write down of fixtures and fittings, we have reduced the carrying value of our fixed assets by some £4.9 million to approximately £14.0 million. This reduction in value is, in our opinion, a reflection of the depressed market conditions for properties of the nature in our portfolio and has been exacerbated by the financial constraints on our ability to invest in the estate.

Real Inns

Real Inns results for the year were affected adversely by the uncertainty surrounding the future of our original joint venture partner John Labatt (UK) Limited. Interbrew had acquired Labatt's world-wide operations in 1995 and it became obvious that they planned to dispose of the Labatt interests in the UK resulting in an inability to agree any long term plans for Real Inns. However, in June 1996, Interbrew completed the sale of distribution rights for Labatt brands in this country to Whitbread plc and of John Labatt (UK) Limited, our joint venture partner, to Enterprise Inns plc. We are pleased to welcome Enterprise Inns plc as our new partners in Real Inns and are working with them to develop the strategy for this business.

As part of this change in ownership, we agreed with Enterprise Inns plc to obtain an independent valuation of the Real Inns estate in order to establish a basis from which to develop the Company. This valuation, which was completed on the basis of the existing use value of the individual trading outlets within the estate and the open-market value of the non-trading properties, together with a review of the consistency of accounting policies of Paramount and Real Inns, resulted in a decision to write down Paramount's share of the net assets of Real Inns by some £2.0 million. This has been shown as an exceptional item in the Paramount profit and loss account.

Wirral Taverns

Since 1992, Paramount had a management contract with Wirral Taverns Limited to manage its estate of, latterly, some 40 houses which it in turn leased from Whitbread plc. During the year, as a result of a decision by Whitbread plc to sell that and other similar estates, the leases and hence the management contract were terminated. Although we considered the possibility of acquiring these properties, your Board concluded that the opportunity did not match our priorities.

Despite the loss of the management contract we were able to avoid, as a result of negotiation with suppliers, any negative effect on discounts through loss of the barrelage volumes attaching to the Wirral Taverns estate. In fact, our discount arrangements remain at a significantly higher level, in real terms, than a year ago. However, there were costs associated with the cessation of our relationship with Wirral Taverns which are shown as an exceptional item in the profit and loss account.

New Systems

We devoted considerable time and resources during the year to the development of new systems and procedures resulting in the implementation in June 1996 of integrated order taking, credit control and accounting systems, the benefits from which will commence during the current year.

In addition, Paramount, along with Real Inns, has entered into a distribution agreement with Burtonwood Brewery PLC who will manage stockholding and distribution on our behalf.

All ordering is now performed by Paramount staff in Chester and orders transferred to Burtonwood by electronic data link. This arrangement gives Paramount direct control over throughput and ordering by the pubs and we combine order taking with credit control. Our nominated drinks suppliers deliver goods in bulk to Burtonwood on enhanced terms which are confidential to ourselves and the individual supplier. New computer systems were introduced to facilitate and manage this new operation as well as to replace the existing financial software. The system should produce tangible improvements in performance and profitability and should fully justify the short term net cost of introduction.

The Future

The events of the last year have confirmed the Board's view that operational improvements in themselves would not be sufficient to place your Company on a firm and secure footing on which to build a profitable future. Whilst there have been no significant changes in the level and pattern of trading during the current year, our priority has been to seek out the most satisfactory way of introducing new capital and to ensure that the Company has the experience and support to move forward successfully.

As a result of exploratory discussions with interested parties we considered a variety of proposals, which were carefully evaluated by the Board and its advisors. We have today announced, in conjunction with these results, a series of proposals which include a rights issue and the introduction of a new senior management team. The proposals are set out fully in the circular being sent to shareholders.

These proposals, when implemented, will provide the Company with the capital necessary to allow significant investment to improve the existing estate whilst also providing fresh impetus and direction from a new management team. The associated capital reduction will assist towards a return to dividends for shareholders.

Conclusion

My period with the Company has certainly been a challenging one. However, we have faced up to the challenges and, although there has been a significant and disappointing impact on the financial position of the Company, I believe we have created a firmer foundation on which to build. The proposals being sent to shareholders today will, in my view, provide the opportunity for the Company to move forward positively and successfully, to the benefit of the shareholders, tenants, employees and suppliers. My proposed successor as chief executive, Paul Davies, brings a wealth of relevant experience to the role and I wish him well.

Finally, I would like to record my appreciation for the support provided by my Board colleagues over the last 18 months or so, and to the other employees of the Company for their efforts on your behalf.

P. H. STANDING Chief Executive

29th November 1996

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The directors present their report and the Group financial statements for the year ended 31st May 1996.

PRINCIPAL ACTIVITIES

The Group and Company are principally engaged in retailing in the brewing industry through its own licensed estate which is primarily situated in the North West and North Wales.

2 RESULTS AND DIVIDENDS

The loss for the year after taxation and exceptional items amounted to £6,985,000 (1995 profit £811,000). The directors do not recommend payment of a dividend. An interim net dividend of 0.047p per ordinary share was paid in January 1996. After the above dividend, the deficit of £7,042,000 (1995 profit - £551,000) has been transferred to reserves.

3 REVIEW OF BUSINESS

A review of the Group's activities and its financial position at 31st May 1996 are reported in the Chairman's and Chief Executive's statements on pages 5 to 7.

4 FUTURE DEVELOPMENTS

The Company is currently constrained by having insufficient funds for investment in its existing estate and your Board has for some time recognised the need to secure further funding to allow for such investment. Consequently, the Board proposes a rights issue to raise approximately £2.6 million for the Company, net of expenses. The Company will offer by way of rights up to 2,988,411 new Cumulative Second Convertible Redeemable Preference Shares of £1 each at par payable in full on acceptance. The proceeds of the proposed rights issue will allow for significant capital investment to improve the estate and aid towards developing Paramount into a substantial drinks, and drink-related leisure business.

In addition, the Company proposes a capital reorganisation by a reduction of the Company's share premium account, to eliminate the deficit on the profit and loss account. In order to enhance the marketability of the Company's existing ordinary shares, the directors consider it would be more appropriate to consolidate the existing ordinary 2.5p shares into new ordinary shares of 25p each. The directors will seek shareholders approval for this conversion. If the above proposals are approved your Board considers that the foundations will be in place for concerted growth.

5 DIRECTORS AND THEIR INTERESTS

The directors at 31st May 1996 together with their beneficial interests, and interests of their families, in the share capital of the Company, were as follows:

| | Ordinary shares | | | |
|---------------------------------|-----------------|-------------|--|--|
| | At 31st May | At 1st June | | |
| Executive | 1996 | 1995 | | |
| R. D. Price | 1,024,888 | 1,024,888 | | |
| P. H. Standing | 138,235 | 138,235 | | |
| L. E. Jones | 112,000 | 112,000 | | |
| Non-executive | | | | |
| L. C. Dickson (resigned 4-7-96) | 28,000 | 28,000 | | |
| J. M. Fryer | - | _ | | |

L. D'Arcy and A. Mearns resigned as directors on 4th April and 31st May 1996 respectively.

C.M. Lawson was appointed a non-executive director on 4th July 1996.

There are no non-beneficial holdings relevant to the directors of the Company.

The Company operates a share option scheme by which certain directors and employees are able to subscribe for shares.

The market value of the ordinary shares in the Company was 6.2p at 31st May 1996 (1995-1996 High: 7.25p Low: 4.5p)

During the period from the end of the financial year to 29th November 1996 the interest of the directors are unchanged.

Continued

The following represent the options granted to the directors at 31 May 1996 and 1995

| Exercisable between | | 16 Sept 1993 | 9 January 1995 | 22 Nov 1995 | 7 October 1997 | 3 April 1998 | Number (| of options |
|------------------------|--------------|-----------------|-------------------|----------------|-------------------|-----------------|-------------------|-------------------|
| | | 16 Sept 2000 | 9 January 2002 | 22 Nov 2002 | 7 October 2004 | 3 April 2005 | At 31 May 1996 | At 1 June 1995 |
| R. D. Price | | 468,000 | 117,000 | 456,300 | 208,700 | _ | 1,250,000 | 1,250,000 |
| | Option price | - 10.89p | 6.41p | 5.12p | 7.75p | | | |
| P.H.Standing | Number | | - | - | | 650,000 | 650,000 | 650,000 |
| | Option price | - | _ | _ | _ | 7.5p | | |
| L.E. Jones | Number | - | - | _ | _ | 650,000 | 650,000 | 650,000 |
| | Option price | - | - | - | _ | 7.5p | | |

The details of the non-executive directors are as follows:

Mr. J. M. Fryer A.C.I.B. (53) An associate of the Chartered Institute of Bankers with more than 30 years experience in finance and banking.

Mrs. C. M. Lawson (53) A qualified solicitor representing Burtonwood Brewery P.L.C. In accordance with the Memorandum and Articles of Association of the Company, Mr. L.E. Jones retires by rotation and seeks re-election.

CORPORATE GOVERNANCE

Statement of compliance with the Cadbury Code of Best Practice: The Board has carried out a review of the Company's compliance for the year ended 31st May 1996. Other than the matters referred to in the following paragraphs, the Board considers that the Company has been in compliance with the requirements of the Cadbury Code of Best Practice throughout the financial year.

One non-executive director has not been appointed for a specific term but retires by rotation in accordance with the Company's Arcticles of Association. The directors' re-election is approved by the Board and shareholders at the Annual General Meeting.

In consideration of the size of the Company, there are only two non-executive directors and therefore the Audit Committee and the Remuneration Committee are comprised of the following directors:

Remuneration Committee Audit committee

J.M. Fryer, Chairman J.M. Fryer, Chairman

C.M. Lawson

L.E. Jones, Secretary L.E. Jones, Secretary

Corporate governance arrangements: The Board comprises an executive chairman, two executive directors and two non-executive directors. The Board meets regularly and is responsible for the proper management of the Company. These responsibilities include the Company's system of internal financial control, business strategy, approval of major capital projects and the raising of finance. The non-executive directors are kept informed of all major operational and strategic issues.

Internal financial control: The Board has overall responsibility for the Company's system of internal financial control, which is designed to provide reasonable, but not absolute, assurance that assets are safeguarded against material loss or unauthorised use and that transactions are properly authorised and recorded. The Board has reviewed the effectiveness of the system of internal financial control in operation during the year and for the period up to the date of approval of the financial statements.

The control environment is supported through accounting and control policies and procedures, clearly drawn lines of accountability and delegation of authority. Financial performance of the public houses is monitored centrally by the executive committee. Operational management has a clear responsibility for the identification of business risk and the implementation of an appropriate control response.

Continued

6 CORPORATE GOVERNANCE continued

Going concern: After making appropriate enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the forseeable future. For this reason, they continue to adopt the going concern basis in preparing financial statements.

The auditors have confirmed that, in their opinion, with respect to the above directors' statements on internal financial control and on going concern, the directors have provided the disclosures required by paragraphs 4.5 and 4.6 of the Code (as supplemented by the relate d guidance for directors) and such statements are not inconsistent with the information of which they are aware from their audit work on their financial statements; and that the directors' other statements above appropriately reflect the Company's compliance with the other paragraphs of the Code specified for their review. They were not required to perform the additional work necessary to, and did not, express any opinion on the effectiveness of either the Company's system of internal financial control or its corporate governance procedures nor on the ability of the Company to continue in operational existence.

7 REPORT OF THE REMUNERATION COMMITTEE

Members of the Remuneration Committee are set out in note 6 above. Terms of Reference for the Remuneration Committee are as follows:

To determine on behalf of the Board and shareholders the Group's broad policy for executive reward and the entire individual remuneration including terms of service for each of the executive directors.

In so doing, to give the executive appropriate encouragement to enhance the Group's performance and ensure that they are fairly but reasonably rewarded for their individual responsibilities, abilities and contribution.

To report and account directly to the shareholders, on behalf of the Board, for their decisions. During the year the Remuneration Committee issued a policy statement which is endorsed by the Board. The two elements of this statement are:

Total rewards to executive directors are intended to provide a comprehensive benefit package which both attracts and motivates individuals of calibre and experience to achieve continuous improvement in shareholder benefits, whilst at all times maintaining the highest level of integrity. Reflecting individual responsibilities, abilities, expertise and preferences, a balance is sought to reflect guaranteed income through salary and pension with incentives aligned to measurable criteria to cover both short and long term periods.

Total rewards will be set with acknowledgement of comparable rewards in industry-related public companies and those of similar scale and also with sensitivity to subordinate staff within the Group with whom the packages will as far as possible be consistent and fair.

The following terms apply for each director in their service contract. The notice period is in line with the market.

- R.D. Price terminable by 3 years notice.
- P.H. Standing terminable by 2 years notice.
- L.E. Jones terminable by 2 years notice.
- J.M. Fryer -terminable by 3 years notice.
- C.M. Lawson no service contract.

A detailed breakdown of directors remuneration and share options for the year may be found in note 5 to the financial statement and note 5 of the directors report.

Continued

8 REAL INNS LIMITED AND WIRRAL TAVERNS LIMITED

The Company is party to a joint venture with Enterprise Inns plc through Real Inns Limited. During the financial year Real Inns operated 97 licensed premises. Paramount manages these houses and undertakes all the organisational roles in exchange for a management fee. Wirral Taverns Limited also signed a management agreement with the Company to manage its portfolio of public houses. During the year the management contract was terminated. Further information on the development of these relationships is given in the Chief Executive's Statement.

9 RELATED PARTIES

Bass Brewers Limited and Burtonwood Brewery P.L.C. are substantial shareholders and both companies have trading and supply agreements in the ordinary course of business with the Company. BST Developments, in which relatives of R.D. Price have interests, provides building and repair services to the Company in the ordinary course of business. Also relatives of R.D. Price have an interest in Wirral Taverns Limited (see note 8 above). Other than the foregoing, no director had, during or at the end of the year, a material interest in any contract which was significant in relation to the Group's business.

10 SUBSTANTIAL SHAREHOLDERS

In addition to the holdings noted under Directors and their Interests above, the Company has been notified under s.198 - 208 Companies Act 1985 of the following interests, as at 29th November 1996 in 200 companies of the interest of the companies of the compani

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| 1990, in 3% or more of its issued ordinary share capital. | Number of ordinary shares | % of issued ordinary shares |
|---|---------------------------------|-----------------------------------|
| Greenalls Group P.L.C. | 19,070,967 | 16.1% |
| Burtonwood Brewery P.L.C. | 10,105,897 | 8.5% |
| Nomura International plc & | | |
| Nomura Securities Co, Ltd. | 9,000,000 | 7.6% |
| Bass Brewers Limited | 5,096,600 | 4.3% |
| Ivory and Sime | 4,833,334 | 4.1% |

Number of ordinary shares in issue at 29th November 1996, 118,594,525. Number of shareholders at 29th November 1996, 2,630.

ALLOTMENT OF UNISSUED SHARES

The Notice of the Annual General Meeting includes special business (items 5 and 6) in the notice of meeting.

A resolution will be proposed at the Annual General Meeting (item 5 of the Notice of meeting) to renew the existing authority of the directors, to allot unissued shares and securities convertible into or rights to subscribe for shares of the Company up to a nominal value of £987,500, such authority to expire at the end of next year's Annual General Meeting. In accordance with institutional guidelines the maximum number of shares which the directors will be authorised to allot will represent 33% of the issued ordinary share capital of the Company as at 29th November 1996. In addition, the directors consider it advisable that, again in accordance with institutional guidelines, they continue to have the power until the end of next year's Annual General Meeting (or for a period of fifteen months if expiring sooner) to:

a. make appropriate arrangements in respect of fractional entitlements arising on the issue of equity securities pro rata to shareholders existing holdings or deemed holdings, and in

Continued

ALLOTMENT OF UNISSUED SHARES Continued

respect of legal or practical problems under the laws of, or the requirements of, any recognised regulatory body or any stock exchange in, any territory; and

b. make allotments of equity securities for cash otherwise than to existing shareholders in proportion to their existing holdings up to a maximum aggregate nominal value not exceeding £148,125, being 5% of the ordinary issued share capital of the Company as at 29th November 1996, and for this purpose a resolution will be proposed at the Annual General Meeting as set out in item 6 of the Notice of meeting.

12 directors' responsibilities for the financial statements

The directors are required by law to prepare financial statements which give a true and fair view of the state of affairs of the Company and the Group at the end of each financial year and of the result of the Group for the year ended on that date and such financial statements must be prepared in compliance with the required formats and disclosures of the Companies Act 1985. The directors confirm that the financial statements for the financial year ended 31st May, 1996 comply with these requirements and that appropriate accounting policies consistently applied and supported by reasonable and prudent judgements and estimates have been used in their preparation. The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the Company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

3 AUDITORS

12

A resolution to re-appoint Grant Thornton as auditors will be put to the members at the Annual General Meeting

By order of the Board

L. E. JONES

Company Secretary

29th November 1996

REPORT OF THE AUDITORS TO THE MEMBERS OF PARAMOUNT PLC

We have audited the financial statements on pages 14 to 28 which have been prepared under the accounting policies on pages 14 and 15.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 12, the directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, of those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31st May, 1996 and of the loss of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Thorston

GRANT THORNTON

Registered Auditors

Chartered Accountants

Manchester

29th November, 1996

ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investment properties and in accordance with applicable accounting standards.

Certain cost categories previously classified as administrative expenses have been re-allocated in 1996 to cost of sales to more appropriately reflect the nature of such costs. The 1995 comparatives have been restated by an amount of £469,000 to reflect this new basis of classification.

BASIS OF CONSOLIDATION

The financial statements consolidate the results of the Company and of its subsidiary undertakings. The accounting periods of the subsidiary undertakings are co-terminous with that of the parent undertaking.

TURNOVER

Turnover represents income receivable, net of value added tax, from the Group's principal activities in the retail brewing industry.

INVESTMENT PROPERTIES

In accordance with Statement of Standard Accounting Practice No.19, investment properties are included in the balance sheet at their open market values. The surplus(es) or deficit(s) on revaluation of individual properties are transferred to a revaluation reserve. Depreciation is not provided in respect of freehold investment properties.

This policy represents a departure from statutory accounting principles, which require depreciation to be provided on all fixed assets. The directors consider that this policy is necessary in order that the financial statements may give a true and fair view, because current values and changes in current values are of prime importance rather than the calculation of systematic annual depreciation. Depreciation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation which is provided on a straight line basis, to write off these assets, less their estimated residual values, over their expected useful lives at the following annual rates:

Freehold property Nil

Short leasehold property Equally over the term of the lease

Motor vehicles 20%

Plant and office equipment 10% to 20%

Freehold properties comprising public houses and other licensed premises are maintained, as a matter of Company policy, by a programme of repair and refurbishment such that the residual values of these properties are at least equal to their book values. The appraisal of residual values is based on prices prevailing at the time of acquisition. Provision is made in the profit and loss account in the event of any permanent diminution in value. Having regard to this, it is the opinion of the directors that depreciation of any such property as required by the Companies Act and standard accounting practice would not be material. Leasehold premises are amortised over the length of the lease. No amortisation is provided in the year of acquisition or disposal.

ACCOUNTING POLICIES

Continued

ACCOUNTING FOR ASSOCIATED UNDERTAKINGS

Undertakings, other than subsidiary undertakings, in which the Group has an investment representing not less than 20% of the voting rights and over which it exerts significant influence, are treated as associated undertakings and are equity accounted after making adjustment for consistent accounting policies.

STOCKS

Stocks, work-in-progress and fixtures and fittings are valued at the lower of cost and net realisable value. Stock includes wet stock which the Company has acquired on change-over of tenant.

INVESTMENTS

Investments held as fixed assets have been valued at cost, less any provision for permanent diminution in value.

GOODWILL

Goodwill arising on the acquisition of subsidiary undertakings is written off directly to reserves.

DEFERRED TAXATION

Deferred taxation is the taxation attributable to timing differences between profits or losses as computed for tax purposes and results as stated in the financial statements.

Deferred taxation is computed under the liability method, using the tax rates estimated to arise when the timing differences reverse, and is provided to the extent that it is probable that a liability or asset will crystallise.

OPERATING LEASES

Assets held under finance leases are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the term of the lease.

PENSIONS

The Group operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

GROUP PROFIT AND LOSS ACCOUNT

 $For \ the \ Year \ Ended \ 31st \ May, \ 1996$

| | | Before | Exceptional | | |
|--|-----|-------------|-----------------|---------|------------|
| | | exceptional | items | | Total |
| No | tes | items | (note 3) | Total | (Restated) |
| | | 1996 | 1996 | 1996 | 1995 |
| | | £'000 | £,000 | £'000 | £,000 |
| TURNOVER | 1 | 7,485 | _ | 7,485 | 5,873 |
| Cost of sales | | (5,072) | _ | (5,072) | (3,859) |
| Gross profit | | 2,413 | | 2,413 | 2,014 |
| Administration expenses | | (1,236) | (1,115) | (2,351) | (810) |
| | | 1,177 | (1,115) | 62 | 1,204 |
| Share of profit/(loss) of associated undertaking | 2 | 295 | (2,027) | (1,732) | 362 |
| OPERATING PROFIT/(LOSS) | | 1,472 | (3,142) | (1,670) | 1,566 |
| Disposal of subsidiary undertakings | | _ | (195) | (195) | _ |
| Property revaluation provision | | ***** | (4,918) | (4,918) | |
| | | 1,472 | (8,255) | (6,783) | 1,566 |
| Profit on sales of freehold estate | | 31 | 411 | 442 | 137 |
| | | 1,503 | (7,844) | (6,341) | 1,703 |
| Interest payable and similar charges | 4 | (871) | (178) | (1,049) | (790) |
| PROFIT/(LOSS) ON ORDINARY | | | | | |
| ACTIVITIES BEFORE TAXATION | 6 | 632 | (8,022) | (7,390) | 913 |
| Tax on profit/(loss) on ordinary activities | 7 | . 68 | 337 | 405 | (102) |
| PROFIT/(LOSS) ON ORDINARY | | | | | |
| ACTIVITIES AFTER TAXATION | | 700 | (7,685) | (6,985) | 811 |
| Equity dividends | 8 | (57) | _ | (57) | (260) |
| RETAINED PROFIT/(LOSS) FOR THE | | | ·· - | | |
| FINANCIAL YEAR | 17 | 643 | (7,685) | (7,042) | 551 |
| | | | | | |
| EARNINGS/(LOSS) PER ORDINARY SHAF | RΕ | | | | |
| Basic | 9 | 0.59p | (6.50p) | (5.91p) | 0.73p |
| Fully diluted | 9 | 0.53p | (5.61p) | (5.08p) | 0.64p |

There were no recognised gains or losses other than the loss for the financial year.

The holding Company has taken advantage of Section 230 of the Companies Act 1985, and not presented its own Profit and Loss Account.

The accompanying accounting policies and notes form an integral part of these financial statements.

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GROUP BALANCE SHEET

At 31st May, 1996

| 1 | 1996 | | |
|---|---------|--|--|
| Notes £'000 | £'000 | £,000 | |
| FIXED ASSETS | | | |
| Tangible assets 10 | 13,964 | 17,527 | |
| Investments 11 | 1,573 | 2,971 | |
| | 15,537 | 20,498 | |
| CURRENT ASSETS | | | |
| Stocks 12 22 | | 341 | |
| Debtors 13 1,481 | | 3,246 | |
| Cash at bank and in hand 26 | | 46 | |
| 1,529 | | 3,633 | |
| CREDITORS: amounts falling due within one year 14 2,284 | | 2,567 | |
| NET CURRENT (LIABILITIES)/ASSETS | (755) | 1,066 | |
| TOTAL ASSETS LESS CURRENT LIABILITIES | 14,782 | 21,564 | |
| CREDITORS: amounts falling due after more | | | |
| than one year 14 | 8,995 | 8,700 | |
| PROVISIONS FOR LIABILITIES AND CHARGES | | | |
| Deferred taxation 15 | | 204 | |
| | 5,787 | 12,660 | |
| CAPITAL AND RESERVES | | ······································ | |
| Called up share capital 16 | 4,190 | 4,175 | |
| Share premium account 17 | 7,504 | 7,481 | |
| Merger reserve 17 | 242 | 210 | |
| Profit and loss account 17 | (6,149) | 794 | |
| | 5,787 | 12,660 | |
| Equity shareholders' funds | 4,562 | 11,435 | |
| Non-equity shareholders' funds | 1,225 | 1,225 | |
| | 5,787 | 12,660 | |

The financial statements were approved by the board of directors on 29th November, 1996 and signed on their behalf by:

R. D. PRICE

L. E. JONES

DIRECTORS

The accompanying accounting policies and notes form an integral part of these financial statements.

COMPANY BALANCE SHEET

At 31st May, 1996

| | | 1996 | | 1995 |
|--|-------|----------------|---------|--------|
| | Notes | £'000 | £'000 | £'000 |
| FIXED ASSETS | | | | |
| Tangible assets | 10 | | 13,964 | 17,527 |
| Investments | 11 | | 1,573 | 3,296 |
| | | | | |
| | | | 15,537 | 20,823 |
| | | | | |
| CURRENT ASSETS | | | | |
| Stocks | 12 | 22 | | 341 |
| Debtors | 13 | 1,481 | | 3,246 |
| Cash at bank and in hand | | 26 | | 46 |
| | | 1,529 | | 3,633 |
| CREDITORS: amounts falling due within one year | 14 | 2,284 | | 2,638 |
| OKEDITORIO, univario runnig ano vitario vita y car | | - , -+- | | , |
| NET CURRENT (LIABILITIES)/ASSETS | | | (755) | 995 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 14,782 | 21,818 |
| CREDITORS: amounts falling due after more | | | | |
| than one year | 14 | | 8,995 | 8,700 |
| PROVISIONS FOR LIABILITIES AND CHARGES | | | | |
| Deferred taxation | 15 | | | 202 |
| | | | 5,787 | 12,916 |
| CAPITAL AND RESERVES | | | | |
| Called up share capital | 16 | | 4,190 | 4,175 |
| Share premium account | 17 | | 7,504 | 7,481 |
| Merger reserve | 17 | | 282 | 323 |
| Profit and loss account | 17 | | (6,189) | 937 |
| | | | 5,787 | 12,916 |
| Equity shareholders' funds | | | 4,562 | 11,691 |
| Non-equity shareholders' funds | | | 1,225 | 1,225 |
| | | | 5,787 | 12,916 |

The financial statements were approved by the board of directors on 29th November, 1996 and signed on their behalf by:

R. D. PRICE

L. E. JONES

DIRECTORS

The accompanying accounting policies and notes form an integral part of these financial statements.

GROUP CASH FLOW STATEMENT

For the year ended 31st May, 1996

| | | 19 | 96 | 1995 |
|--|-------|--------------|-------|--------------|
| | Notes | £'000 | £'000 | £'000 |
| NET CASH INFLOW/(OUTFLOW) FROM | | | | |
| OPERATING ACTIVITIES | 22 | | 1,437 | (554) |
| DEPUDNO ON INTERMENTO AND | | | | |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | | | |
| Interest paid | | (999) | | (700) |
| Finance lease interest | | (828) (6) | | (790) |
| Dividends paid | | (193) | | (272) |
| Dividends received from associated undertaking | | 51 | | 337 |
| • | | 01 | | |
| NET CASH OUTFLOW FROM RETURNS ON | | | | |
| INVESTMENTS AND SERVICING OF FINANCE | | | (976) | (725) |
| TAXATION | | | | |
| UK corporation tax paid | | | (1) | (17) |
| | | | | |
| INVESTING ACTIVITIES | | | | |
| Investment in associated undertaking | | - | | (1,273) |
| Purchase of tangible fixed assets | | (588) | | (2,689) |
| Sale of tangible fixed assets | | 318 | | 239 |
| NET CASH OUTFLOW FROM | | | | |
| INVESTING ACTIVITIES | | | (270) | (2.792) |
| IIVESTING ACTIVITIES | | | (270) | (3,723) |
| NET CASH INFLOW/(OUTFLOW) BEFORE FINANCING | 7 | | 190 | (5,019) |
| | | | | |
| FINANCING | | (2.2.2.) | | |
| Repayment of borrowings | | (300) | | (533) |
| Issue of shares less expenses | | _ | | 5,602 |
| Redemption of shares | | (41) | | (175) |
| Capital element of finance lease payments | | (41) | | - |
| NET CASH (OUTFLOW)/INFLOW FROM | | | | |
| FINANCING | 23 | | (341) | 4,894 |
| | | - | | |
| DECREASE IN CASH | | | | |
| AND CASH EQUIVALENTS | 24 | | (151) | (125) |
| | | _ | | |

Notes to the **Financial Statements**

TURNOVER AND PROFIT/(LOSS) FOR THE YEAR

The turnover and profit/(loss) for the year are attributable to the principal activities of the Group which are carried on entirely within the United Kingdom.

| 7 | | | |
|---|---------------------|------------------|----------------|
| L | SHARE OF PROFIT/(LO | DSS) OF ASSOCIAT | ED UNDERTAKING |

The Group owns 50% of the issued ordinary share capital of Real Inns Limited. 1996 1995 The adjusted results of Real Inns Limited are as follows: £'000 £'000 6,134 4,581 Turnover (3,398)724(Loss)/profit before tax 362 (Loss)/profit attributable to the Group (1,699)(26) (62)Tax attributable to the Group (note 7) (1,725)300 (Loss)/profit after tax, attributable to the Group

| (Loss)/profit after tax, attributable to the Group | (1,725) | 300 |
|--|--|----------------------|
| Retained (loss)/profit attributable to the Group | (1,776) | 58 |
| EXCEPTIONAL ITEMS | | |
| | 1996 | 1995 |
| Administration expenses | £'000 | £'000 |
| Bad debt provisions | 750 | |
| Costs of cessation of Wirral Taverns agreement and similar items | 215 | _ |
| Termination provisions | 150 | _ |
| | 1,115 | |
| Disposal of subsidiary undertakings | The same of the sa | |
| Goodwill written off | 131 | |
| Net assets written off | 64 | _ |
| | 195 | |
| Property valuation provision | | |
| Permanent diminution in property valuation | 4,432 | _ |
| Permanent diminution in fixtures and fittings valuation | 421 | _ |
| Related provisions | 65 | |
| | 4,918 | _ |
| Real Inns | - Artificial desiration of property and the control of the control | ., |
| Permanent diminution in property valuation | 1,638 | _ |
| Additional provisions | 389 | _ |
| | 2,027 | · — |
| Profit on estate disposals | er to a. A mount hadro libridge (AEE W Season) - Non | Andreas and the said |
| Release of prior year provision | (411) | _ |
| Interest | | |
| Write off of financing costs | 178 | |
| Tax credit | | |
| Release of prior year provision | (337) | _ |
| TOTAL | 7,685 | _ |
| | | |

20 18

2 I

Notes to the Financial Statements

continued

4 INTEREST PAYABLE

| 1996 | 1995 |
|-------|--------------------------|
| £'000 | £'000 |
| 865 | 790 |
| 6 | _ |
| 871 | 790 |
| 178 | |
| 1,049 | 790 |
| | £'000 865 6 871 |

5 DIRECTORS AND EMPLOYEES

The average weekly number of persons (including directors) employed by the Group during the year 1996 1995 was: No. No. Administration 59 23 Staff costs £'000 £'000 Wages and salaries 519 309 Social security costs 39 37 Other pension costs 14 12 572 358

. The emoluments of each of the executive and non executive directors are set out below:

| | Salary | | Ben | Benefits | | Pension | | Total | |
|---------------|--------|-------|-------|----------|--------|---------|-------|-------|--|
| | | | | | contri | bution | | | |
| | 1996 | 1995 | 1996 | 1995 | 1996 | 1995 | 1996 | 1995 | |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | |
| R.D. Price | 69 | 65 | 8 | 8 | 7 | 7 | 84 | 80 | |
| P.H. Standing | 44 | 10 | | | _ | _ | 44 | 10 | |
| A. Mearns | 46 | 42 | 6 | 8 | 4 | 4 | 56 | 54 | |
| L.E. Jones | 50 | 4 | | _ | _ | _ | 50 | 4 | |
| A. Barbour* | | 5 | _ | | _ | | _ | 5 | |
| L.C. Dickson* | | _ | _ | _ | | _ | _ | _ | |
| L. D'Arcy* | _ | _ | _ | _ | _ | _ | _ | | |
| J.M. Fryer* | 5 | _ | | | _ | _ | 5 | | |
| C.M. Lawson* | - | | _ | _ | | | _ | _ | |
| | 214 | 126 | 14 | 16 | 11 | 11 | 239 | 153 | |

^{*} Non executive director

During the year P.H. Standing waived his entitlement to £14,000 of salary.

The details of directors' share interests are set out in note 5 to the directors' report on pages 8 and 9.

Payment of £nil (1995 - £33,600) were made to Hall Livesey Brown, a business in which Mr. L.E. Jones is interested in respect of employment services to the Group.

Notes to the Financial Statements

Continued

| PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION | 1996 | 1995 |
|--|---|--|
| TROTTI(BOOD) ON ORDINANCE FOR THE SECOND SEC | £'000 | £'000 |
| Profit/(loss) is stated after charging | | |
| Depreciation | 89 | 54 |
| Auditors' remuneration - audit services | 33 | 18 |
| - non audit services | 33 | 15 |
| Payments under operating leases - hire of plant and machinery | 34 | 52 |
| • | | |
| TAX ON PROFIT/(LOSS) ON ORDINARY ACTIVITIES | 1996 | 1995 |
| | £'000 | £,000 |
| Tax (credit)/charge attributable to profit/(loss) on ordinary activities | | |
| before exceptional items: | | |
| Current year | | |
| UK corporation tax at 33% (1995 - 33%) | 14 | 140 |
| Deferred tax (note 15) | (108) | _ |
| Group share of associated undertaking's corporation tax (note 2) | 26 | 62 |
| | (68) | 202 |
| Prior year | | |
| UK corporation tax | (337) | |
| Deferred tax | | (100) |
| | (405) | 102 |
| | Depreciation Auditors' remuneration - audit services - non audit services Payments under operating leases - hire of plant and machinery TAX ON PROFIT/(LOSS) ON ORDINARY ACTIVITIES Tax (credit)/charge attributable to profit/(loss) on ordinary activities before exceptional items: Current year UK corporation tax at 33% (1995 - 33%) Deferred tax (note 15) Group share of associated undertaking's corporation tax (note 2) Prior year UK corporation tax | Profit/(loss) is stated after charging Depreciation 89 Auditors' remuneration - audit services 33 - non audit services 33 Payments under operating leases - hire of plant and machinery 34 TAX ON PROFIT/(LOSS) ON ORDINARY ACTIVITIES 1996 £'000 Tax (credit)/charge attributable to profit/(loss) on ordinary activities before exceptional items: Current year UK corporation tax at 33% (1995 - 33%) 14 Deferred tax (note 15) (108) Group share of associated undertaking's corporation tax (note 2) 26 Prior year UK corporation tax (337) Deferred tax (337) |

There is no tax attributable to exceptional items.

The Company has unrelieved trading losses of £1.2 million (1995 - £0.5 million) to be offset against future trading profits.

8 EQUITY DIVIDENDS 1996 1995 6 £'000 £'000 6 000 £'000 6 000 £'000 7 55 8 000 000 9 000 000 10 000 000

9 EARNINGS PER SHARE

Basic earnings/(loss) per ordinary share is based on the relevant profit/(loss) for the financial year and on 118,298,229 ordinary shares, of 2.5p each, being the weighted average number of ordinary shares in issue during the year ended 31st May 1996 (1995 - 110,410,953).

Fully diluted earnings/(loss) per ordinary share is based on the relevant adjusted profit/(loss) and on 136,994,340 (1995 - 129,107,064) ordinary shares of 2.5p each which takes account of all outstanding share options and the conversion of the convertible redecmable preference shares. Earnings have been adjusted in connection with the share options by adding interest deemed to be earned from $2^{1}/_{2}\%$ consolidated stock on the proceeds of such share issues.

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Notes to the Financial Statements

| IΛ | | Cor | itinued | | | |
|----|------------------------------|--------------------------|------------------------|----------------------------------|---|---------|
| 10 | TANGIBLE ASSETS | Investment properties | Freehold properties | Short leasehold properties | Plant equipment and motor vehicles | Total |
| | Group and Company | £,000 | £'000 | £'000 | £'000 | £'000 |
| | Cost or valuation | | | | | |
| | At 1st June, 1995 | 435 | 16,624 | 191 | 399 | 17,649 |
| | Additions | _ | 626 | _ | 115 | 741 |
| | Disposals | _ | (268) | _ | (19) | (287) |
| | Transfer from current assets | _ | 555 | 111 | | 666 |
| | Revaluation | (105) | (4,187) | (182) | (214) | (4,688) |
| | At 31st May, 1996 | 330 | 13,350 | 120 | 281 | 14,081 |
| | Depreciation/Amortisation | | | | | |
| | At 1st June, 1995 | _ | _ | 36 | 86 | 122 |
| | Charge for the year | _ | _ | 6 | 83 | 89 |
| | Revaluation | _ | | (42) | (52) | (94) |
| | At 31st May, 1996 | | _ | | 117 | 117 |
| | Net book value | | | | | |
| | At 31st May, 1996 | 330 | 13,350 | 120 | 164 | 13,964 |
| • | At 31st May, 1995 | 435 | 16,624 | 155 | 313 | 17,527 |

The freehold and leasehold interests in the properties held by the Company (excluding the Real Inns estate) were revalued by Chestertons plc, International Property Consultants, as at 30th September 1996 on the basis of existing use value in accordance with the Appraisal and Valuation Manual of the Royal Institute of Chartered Surveyors. Properties regarded by the Company as non-operational were valued on the basis of open market value. The valuation figure incorporated in the financial statements is the valuation of the portfolio valued as a whole. The sources of information and particular assumptions made in producing the valuation are set out in the valuation report.

At 31st May 1996, the net book value of plant and equipment acquired under finance leases was £74,000 (1995 - £nil) on which depreciation of £41,000 (1995 - nil) has been charged.

FIXED ASSET INVESTMENTS

| | Share of net assets of associated undertaking | Listed on stock exchange | Total |
|-------------------|--|--------------------------------|---------|
| Group | £'000 | £'000 | £'000 |
| At 1st June, 1995 | 2,970 | 1 | 2,971 |
| Costs written off | (33) | _ | (33) |
| Provision release | 411 | _ | 411 |
| Share of losses | (1,776) | | (1,776) |
| At 31st May, 1996 | 1,572 | ı | 1,573 |

The Company owns 50% of the ordinary share capital of Real Inns Limited, a company registered and operating in England and Wales. The main activity of the Company is the sale of beer and sundry sales to tenants of its freehold estate. At 31st May, 1996 the issued share capital of Real Inns Limited was £6,395,850 divided equally between Ordinary A (Paramount P.L.C.) and Ordinary B

FIXED ASSET INVESTMENTS Continued

(John Labatt Brewing (UK) Limited) shares of £1 each. Profit and loss reserves at that date amounted to (£3,690,516) and the profit on ordinary activities after taxation for the six month period ended 31st May 1996 was £209,112.

The proportion of profits and reserves of the associated undertaking attributable to the Group are taken from the audited accounts for the year ended 30th November, 1995 and the audited accounts for the six month period ended 31st May, 1996.

As at 31st May 1996 the Company's subsidiary undertakings, each of which were dormant, were Adamdock Limited and North West Amusements Limited. These companies were struck from the registrar of companies on 11th June 1996.

| Сотрану | | Shares in in subsidiary undertakings | Listed on stock exchange | Total |
|---------------------|---|--|--------------------------------|---------|
| Cost | £,000 | £'000 | £'000 | £'000 |
| At 1st June, 1995 | 3,231 | 2,054 | 1 . | 5,286 |
| Disposals | - | (2,054) | | (2,054) |
| At 31st May, 1996 | 3,231 | · · · | 1 | 3,232 |
| Amounts written off | And the second district of the second distric | | | |
| At lst June, 1995 | | 1,990 | | 1,990 |
| Disposals | _ | (1,990) | | (1,990) |
| Provided in year | 1,659 | | _ | 1,659 |
| 31st May, 1996 | 1,659 | | _ | 1,659 |
| Net book value | and and define a \$1,000 to | | ' | |
| At 31st May, 1996 | 1,572 | _ | 1 | 1,573 |
| At 31st May, 1995 | 3,231 | 64 | 1 | 3,296 |
| | State from a count of the contract of the cont | | | |

The investments listed on the stock exchange had a market value at 31st May, 1996 of £1,000 (1995 - £1,000).

| 17 STO | STOCKS | 19 | 1996 | | 1995 | |
|--------|-------------------|----------------|------------------|----------------|------------------|--|
| . – | J. College | Group £'000 | Company £'000 | Group £'000 | Company £'000 | |
| | Fixtures in trade | _ | _ | 259 | 259 | |
| | Raw materials | 22 | 22 | 62 | 62 | |
| | Work in progress | | _ | 20 | 20 | |
| | | 22 | 22 | 341 | 341 | |

| 13 | DEBTORS | 19 | 1996 | | 1995 | |
|----|--|----------------|------------------|----------------|------------------|--|
| | Due within one year: | Group £'000 | Company £'000 | Group £'000 | Company £'000 | |
| | Trade debtors | 905 | 905 | 1,861 | 1,861 | |
| | Amounts owed by associated undertaking | 102 | 102 | 109 | 109 | |
| | Prepayments and accrued income | 410 | 410 | 1,120 | 1,120 | |
| | Advance corporation tax recoverable | 64 | 64 | 156 | 156 | |
| | | 1,481 | 1,481 | 3,246 | 3,246 | |

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Notes to the Financial Statements

Continued

| Contin | uea | | | |
|--|----------------|------------------|----------------|------------------|
| CREDITORS | 19 | 996 | ľ | 995 |
| | Group £'000 | Company £'000 | Group £'000 | Company £'000 |
| Amounts falling due within one year: | | | | |
| Current instalments due on loans | _ | _ | 550 | 550 |
| Bank overdrafts | 498 | 498 | 367 | 367 |
| Trade creditors | 970 | 970 | 562 | 562 |
| Finance lease obligations | 29 | 29 | | _ |
| Amounts owed to subsidiary undertakings | | _ | | 71 |
| Corporation tax | _ | · | 340 | 340 |
| Advance corporation tax payable | 160 | 160 | 140 | 140 |
| Other taxes and social security costs | 88 | 88 | 57 | 57 |
| Other creditors | 295 | 295 | 133 | 133 |
| Dividend payable | 89 | 89 | 225 | 225 |
| Aceruals | 155 | 155 | 193 | 193 |
| | 2,284 | 2,284 | 2,567 | 2,638 |
| | 19 | 996 | 19 | 95 |
| | Group £'000 | Company £'000 | Group £'000 | Company £'000 |
| Amounts falling due after more than one year: | | | | |
| nstalments due on bank loans | 8,950 | 8,950 | 8,700 | 8,700 |
| Finance lease obligations within five years | 45 | 45 | | _ |
| | 8,995 | 8,995 | 8,700 | 8,700 |
| Loans and overdrafts are repayable as follows: | | | | |
| | 19 | 96 | 19 | 95 |
| | Group | Company | Group | Company |
| | £'000 | £'000 | £'000 | £'000 |
| Vithin one year or on demand | 498 | 498 | 917 | 917 |
| after one year and within two years | _ | _ | 600 | 600 |
| After two years and within five years | 1,500 | 1,500 | 2,300 | 2,300 |
| After five years | 7,450 | 7,450 | 5,800 | 5,800 |
| | 9,448 | 9,448 | 9,617 | 9,617 |
| | | | | |

Banks loans and overdraft are secured upon the Company's assets and bear interest at rates varying between 8.5% and 11%. Bank loans are due for repayment by July 2001.

Notes to the Financial Statements

Continued

5 DEFERRED TAXATION

Deferred taxation provided for and not provided for in the financial statements is set out below.

| Provided on accelerated capital allowances | Group | Company |
|--|-------|---------|
| | £*000 | £,000 |
| At 1st June, 1995 | 204 | 202 |
| Profit and loss account (note 7) | (108) | (106) |
| ACT recoverable | (96) | (96) |
| At 31st May, 1996 | | _ |

Unprovided deferred taxation, in respect of capital allowances in excess of depreciation, amounts to £260,000(1995 - £250,000) based on corporation tax at 33%. The amounts unprovided represent contingent liabilities at the balance sheet date (note 21).

6 CALLED UP SHARE CAPITAL 1996 1995 £'000 £'000 Authorised 3,750 3,750 150,000,000 ordinary shares of 2.5p each 1,400 1,400 1,400,000 convertible redeemable preference shares of £1 each 5,150 5.150 Allotted, called up and fully paid 118,594,525 2,950 2,965 (1995 - 118,001,932) ordinary shares of 2.5p each 1.225 1,225 1,225,000 convertible redeemable preference shares of £1 each 4,190 4,175

On 5th December 1995 the Company issued 592,593 new ordinary shares at 6.75p per share as part of the consideration for the purchase of a public house.

Under the Company share option scheme, directors and employees hold options to subscribe for up to 5,085,000 (1995 - 5,085,000) ordinary shares at prices between 5.12p and 10.89p per share, exercisable up to April 2005.

The convertible redeemable preference shares are convertible quarterly from 31st August 1994 to 28th February 2001 at the holder's option on the basis of 100 ordinary shares for every £9 in nominal value of convertible redeemable preference shares. Holders of these shares may apply for them to be redeemed at par on the conversion dates, but the Company is only obliged to redeem on each such date, the higher of (a) 64,474 shares and (b) were a previous redemption date, falling on or after 31st August 1996, has passed but the number of shares redeemed on that date was less than 64,474 ("shortfall"), 64,474 shares plus the aggregate of any previous shortfalls. The Company must compulsorily redeem (or alternatively, if the Company wishes and holders do not object, convert) any convertible redeemable preference shares remaining in issue on 2nd March 2001. The convertible redeemable preference shares carry no entitlement to a dividend.

There are no voting rights attached to the convertible redeemable preference shares unless there is a meeting affecting the shares' characteristics or in respect of winding up the Company. Holders of convertible redeemable preference shares have the right to the return of their capital in priority to the holders of ordinary share capital in the event of a winding up of the Company. Dependent on the date of winding up they are also entitled to a varying share of the surplus after the repayment of the ordinary shareholders' capital.

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Notes to the Financial Statements

Continued

7 RESERVES

| Group | Share premium account £'000 | Merger reserve £'000 | Profit and loss account £'000 |
|--|--------------------------------------|----------------------------|--|
| At 1st June, 1995 | 7,481 | 210 | 794 |
| Retained loss for the year | | | (7,042) |
| On allotment of shares | 23 | | _ |
| Goodwill write back on disposal of subsidiary undertakings | | 73 | 58 |
| Transfer | _ | (41) | 41 |
| At 31st May, 1996 | 7,504 | 242 | (6,149) |

The cumulative amount of goodwill written off at 31st May, 1996 was £40,000 (1995 - £171,000).

| Company | Share premium account £'000 | Merger reserve £'000 | Profit and loss account £'000 |
|----------------------------|--------------------------------------|----------------------------|--|
| At 1st June, 1995 | 7,481 | 323 | 937 |
| Retained loss for the year | _ | | (7,167) |
| On allotment of shares | 23 | _ | |
| Transfer | _ | (41) | 41 |
| At 31st May, 1996 | 7,504 | 282 | (6,189) |

The loss attributable to members of the parent undertaking, dealt with in that company's financial statements, is £7,110,000 (1995 - profit £702,000).

$18_{ m \, reconciliation \, of \, movements \, in \, shareholders' \, funds}$

| | 1996 | 1995 |
|---|---------|----------|
| | Group | Group |
| | £'000 | £'000 |
| (Loss)/profit for the financial period | (6,985) | 811 |
| Dividends | (57) | (260) |
| | (7,042) | 551 |
| Redemption of shares | _ | (175) |
| Issue of shares net of expenses | 38 | 5,602 |
| Goodwill write back on disposal of subsidiary undertaking | 131 | <u>-</u> |
| (Decrease)/increase in shareholders' funds | (6,873) | 5,978 |
| Opening shareholders' funds | 12,660 | 6,682 |
| Closing shareholders' funds | 5,787 | 12,660 |

9 OPERATING LEASES

| There are operating lease commitments falling due in the | 9 | |
|--|-------|-------|
| next financial year as follows: | 1996 | 1995 |
| Group and Company | £'000 | £'000 |
| Expiring within one year | 3 | _ |
| Expiring in two to five years | 73 | 52 |
| | 76 | 52 |

Notes to the Financial Statements

Continued

| חר | |
|----|---------------------|
| ΖU | CAPITAL COMMITMENTS |

| Group and Company | 1996 | 1995 |
|---|-------|-------|
| | £°000 | £'000 |
| Capital expenditure that has been contracted for but | | |
| has not been provided for in the financial statements | 50 | 120 |

21 contingent liabilities

There are no contingent liabilities at 31st May 1996 or 31st May 1995 except in respect of deferred taxation (note 15).

22 NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

| | 1996 | 1995 |
|--|--|---------|
| | £'000 | £'000 |
| Operating (loss)/profit | (1,670) | 1,566 |
| Share of associate loss/(profit) | 1,732 | (362) |
| Depreciation | 89 | 54 |
| Decrease/(increase) in stocks | 60 | (139) |
| Decrease/(increase) in debtors | 693 | (1,772) |
| Increase in creditors | 533 | 99 |
| Net cash inflow/(outflow) from ordinary operating activities | 1,437 | (554) |
| | and the second s | |

23 CHANGES IN FINANCING DURING THE YEAR

28

| | | Share capital | | | |
|---------------------------------|-------|---------------|------------|---------|--|
| | _ | and shar | e premium | Finance | |
| | Loans | ordinary | preference | lease | |
| | £'000 | £'000 | £'000 | £*000 | |
| As 1st June, 1994 | 9,783 | 4,829 | 1,400 | _ | |
| Net cash (outflow)/inflow | (533) | 5,602 | (175) | _ | |
| At 31st May, 1995 | 9,250 | 10.431 | 1,225 | _ | |
| Issue of shares net of expenses | _ | 38 | -, | _ | |
| Inception of finance leases | _ | | _ | 115 | |
| Net cash outflow | (300) | | _ | (41) | |
| At 31st May, 1996 | 8,950 | 10,469 | 1,225 | 74 | |

24 changes in cash and cash equivalents

| At 1st June, 1994 Increase/(decrease) in cash and cash equivalents | Cash at bank and in hand £'000 20 26 | Bank overdraft £'000 (216) (151) | Total £'000 (196) (125) |
|--|--|--|----------------------------------|
| At 31st May, 1995 Decrease in cash and cash equivalents | 46 (20) | (367) (131) | (321) (151) |
| At 31st May, 1996 | 26 | (498) | (472) |

FIVE YEAR REVIEW

| | Before | | | | |
|--|-------------|--------|--------|--------|--------------------|
| | exceptional | | | | |
| | items | | | | |
| | 1996 | 1995 | 1994 | 1993 | 1992 |
| | £,000 | £'000 | £'000 | £'000 | £'000 |
| PROFIT AND LOSS ACCOUNT | | | | | |
| Turnover | 7,485 | 5,873 | 3,559 | 2,599 | 2,820 |
| Profit on ordinary activities before tax | 632 | 913 | 527 | 450 | 109 |
| Tax on profit on ordinary activities | 68 | (102) | (130) | (176) | (170) |
| Profit/(loss) for the financial year | 700 | 811 | 397 | 274 | (61) |
| Dividends | (57) | (260) | (236) | (75) | (50) |
| Profit/(loss) retained | 643 | 551 | 161 | 199 | (111) |
| BALANCE SHEET | | | | | |
| Tangible assets | 13964 | 17,527 | 14,732 | 14,785 | 14,762 |
| Investments | 1,573 | 2,971 | 1,596 | 1,536 | 1,328 |
| Cash at bank and in hand | 26 | 46 | 20 | 17 | 11 |
| Stock | 22 | 341 | 464 | 526 | 528 |
| Debtors | 1,481 | 3,246 | 1,495 | 966 | 1.849 |
| Creditors | 11,279 | 11,267 | 11,321 | 10,912 | 12,032 |
| Provisions for liabilities and charges | | 204 | 304 | 246 | 273 |
| Net assets | 5,787 | 12,660 | 6,682 | 6,672 | 6,173 |
| STATISTICS | | | | | |
| Earnings per ordinary share | | | | | |
| basic | 0.59p | 0.73p | 0.77p | 0.54p | (0.15p) |
| fully diluted | 0.53p | 0.64p | 0.58p | 0.42p | (0.13p) (0.11p) |
| Dividends per ordinary share | 0.05p | 0.22p | 0.20p | 0.15p | 0.09p |
| | | | | | • |

The earnings per share for 1994 and previous years have been adjusted to reflect the Rights Issue during 1995.

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the ninth Annual General Meeting of Paramount P.L.C. ("the Company") will be held at Dennis House, Marsden Street, Manchester M2 1JD on 31st December, 1996 at 10.00 a.m. for the purpose of dealing with the following business of which items 5 and 6 are special business:

ORDINARY BUSINESS

- To recieve the reports of the directors and the auditors and the audited accounts of the Company for the year ended 31st May 1996.
- 2. To re-elect as a director of the Company Mr. L. E. Jones who retires by rotation.
- 3. To elect Mrs. C. M. Lawson as a director.
- 4. To re-appoint Grant Thornton as auditors and to authorise the directors to fix the remuneration of the auditors.

SPECIAL BUSINESS

5. To consider and, if thought fit, to pass the following resolution which will be proposed as an ordinary resolution:

THAT, in addition and without prejudice to the authority in the terms set out in resolution numbered 1 in the notice of an extraordinary general meeting of the Company to be held on 23rd December 1996 but otherwise in substitution for any other existing such authorities, pursuant to section 80(1) of the Companies Act 1985 (the "Act"), the directors of the Company be and they are hereby authorised generally and unconditionally to exercise all the powers of the Company to allot relevant securities (as defined for the purposes of section 80 of the Act) up to an aggregate nominal amount of £987,500, provided that this authority unless renewed shall expire at the close of the next Annual General Meeting of the Company, save that the Company may before such expiry make any offer, agreement or arrangement which would or might require relevant securities to be allotted after such expiry and the directors of the Company may allot the relevant securities in pursuance of such offer or agreement or other arrangements as if the authority conferred hereby had not expired.

6. To consider and, if thought fit, to pass the following resolution which will be proposed as a special resolution:

THAT:

- (a) subject to and conditional upon the passing of resolution 4 above, the directors of the Company be and they are hereby empowered pursuant to section 95(1) of the Act (as defined in resolution 4 above) to allot pursuant to the authority granted by resolution 4 above equity securities (as defined for the purposes of section 95 of the Act) for cash as if section 89(1) of the Act did not apply to any such allotment, provided that such power shall be limited to:
 - (i) the allotment of equity securities in connection with a relevant rights issue; and
 - (ii) the allotment (otherwise than pursuant to sub-paragraph (i) above) of equity securities up to an aggregate nominal amount of £148,125 and unless previously renewed, revoked or varied such power shall expire at the close of the next Annual General Meeting of the Company (or, if sooner, at the expiration of 15 months after the passing of this resolution), save that the Company may before such expiry make an offer, agreement or other arrangement which would or might require equity securities to be allotted after such expiry and the directors of the Company may allot equity securities in pursuance of such offer or agreement as if the power conferred hereby had not expired;
 - (b) For the purposes of this resolution:
 - (i) "relevant rights issue" means an offer of equity securities open for acceptance for a

NOTICE OF ANNUAL GENERAL MEETING

Continued

period fixed by the directors of the Company to holders on the register on a fixed record date of ordinary shares in the Company and/or to holders on the register on a fixed record date of cumulative second convertible redeemable preference shares of £1 each in the capital of the Company and/or to holders on the register on a fixed record date of convertible redeemable preference shares of £1 each in the capital of the Company (the entitlements of the holders of each such class of preference shares pursuant to such offer being determined by reference to the ordinary shares each such class of preference shares shall be deemed to have been converted into on such record date as contemplated by Article 4 of the Company's Articles of Association) in proportion (or as nearly as may be practicable) to their respective holdings or deemed holdings (as the case may be) but subject in any such case to such exclusions or other arrangements as the directors of the Company may deem necessary or desirable to deal with fractional entitlements or legal or practical problems under the laws of, or the requirements of, any recognised regulatory body or any stock exchange in any territory; and

(ii) the nominal amount of any securities shall be taken to be, in the case of rights to subscribe for or convert any securities into shares of the Company, the nominal amount of such shares which may be allotted pursuant to such rights.

By Order of the Board

L. E. JONES

Company Secretary

29th November, 1996

Registered Office: St. Werburgh chambers, Godstall Lane, Chester CH1 2EP

Notes:

- 1. A member entitled to attend and vote at the meeting convened by the notice set out above is entitled to appoint one or more proxies to attend and, on a poll, vote in his or her place. A proxy need not be a member of the Company.
- 2. To be valid, the instrument appointing a proxy together with any power of attorney or other authority under which it is signed and a notarially certified copy of such power or authority, must be deposited at the registered office of the Company not less than 48 hours before the time fixed for the Annual General Meeting or any adjournment thereof.
- 3. The completion and return of a form of proxy will not affect the right of a member to attend and vote in person at the meeting.
- 4. Holders of convertible redeemable preference shares of £1 each in the capital of the Company are entitled to receive notice of the meeting but are not entitled to attend or vote at the meeting by virtue of their holding of such shares.
- 5. A copy of the service contract of each of the directors of the Company is available for inspection during normal business hours until the close of the Annual General Meeting at the registered office of the Company and also at the place of the Annual General Meeting from 15 minutes prior to its commencement until the close of the meeting.