

REGISTER

01926530

BEAUMONT BEDS LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH NOVEMBER 2002

Dyer & Co
Chartered Accountants
Onega House
112 Main Road
Sidcup
Kent DA14 6NE



BEAUMONT BEDS LIMITED
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH NOVEMBER 2002

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BEAUMONT BEDS LIMITED**COMPANY INFORMATION****FOR THE YEAR ENDED 30TH NOVEMBER 2002**

NUMBER	1926530
DIRECTORS	E F Friend R J J Feeney R P Taylor T D Payne N R Friend G D Skelton
SECRETARY	E F Friend
REGISTERED OFFICE	Colman House King Street Maidstone Kent ME14 1JE
AUDITORS	Dyer & Co Chartered Accountants Onega House 112 Main Road Sidcup Kent DA14 6NE

BEAUMONT BEDS LIMITED

DIRECTORS REPORT

FOR THE YEAR ENDED 30TH NOVEMBER 2002

The directors submit their report and the audited financial statements of the company for the year ended 30th November 2002.

PRINCIPAL ACTIVITIES

The principal activity of the company continues to be that of retailing beds and related products including furniture.

REVIEW OF THE BUSINESS

The directors consider the profit achieved on ordinary activities before taxation to be satisfactory.

CREDITORS

It is the company's policy to pay all suppliers where possible within their agreed terms.

FUTURE DEVELOPMENTS

The directors are looking forward to another profitable year.

FIXED ASSETS

Changes in fixed assets during the period are set out in the notes to the financial statements.

RESULTS AND DIVIDENDS

Interim dividends of £150,000 (2001 - £Nil) were paid during the year.

DIRECTORS INTERESTS

The directors of the company during the year and their interests in the share capital of the company as recorded in the register of directors' interests were as follows:

		No of shares	
		30.11.02	30.11.01
E F Friend	A Ordinary Shares	490	490
	B Ordinary Shares	410	410
R J J Feeney	A Ordinary Shares	510	510
	B Ordinary Shares	390	390
R P Taylor	B Ordinary Shares	200	200
T D Payne		-	-
N R Friend		-	-
G D Skelton		-	-
		===	===

BEAUMONT BEDS LIMITED
DIRECTORS REPORT (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

DIRECTORS RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The directors are required to prepare financial statements, which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the results of the company for the period then ended. These requirements are specified in the Companies Act 1985 and in applicable accounting standards. It is also the director's responsibility to:


- Maintain adequate accounting records.
- Safeguard the assets of the company.
- Prevent and detect fraud and other irregularities.
- Prepare financial statements on the going concern basis, unless it is inappropriate.

The directors confirm that suitable accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates have been used in the preparation of the financial statements.

AUDITORS

The auditors, Dyer & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

On behalf of the board


.....
E F Friend
Company Secretary

Date 22 / 9 / 20 03

BEAUMONT BEDS LIMITED**AUDITORS' REPORT****FOR THE YEAR ENDED 30TH NOVEMBER 2002**

We have audited the financial statements on pages 4 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 9.

Respective Responsibilities of Directors and Auditors

As described in the Statement of Directors Responsibilities the company's directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors remuneration and transactions with the company is not disclosed.

We read the Directors Report and consider the implications for our report if we become aware of any apparent misstatements within it.

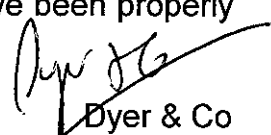
Basis of Audit Opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

BEAUMONT BEDS LIMITED**AUDITORS' REPORT (CONT'D)****FOR THE YEAR ENDED 30TH NOVEMBER 2002****Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30 November 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.


Dyer & Co
Registered Auditors

Onega House
112 Main Road
Sidcup
Kent
DA14 6NE

Date 23 / 11 / 20 03

BEAUMONT BEDS LIMITED
PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	Notes	2002 £	2001 £
TURNOVER – Continuing Operations	2	6,229,323	6,063,141
Cost of Sales		(3,349,124)	(3,407,380)
		<hr/>	<hr/>
GROSS PROFIT		2,880,199	2,655,761
Administrative Expenses		(2,625,743)	(2,508,700)
		<hr/>	<hr/>
Other Operating Income – Rent Receivable		254,456 18,129	147,061 14,167
		<hr/>	<hr/>
OPERATING PROFIT – Continuing Operations	3	272,585	161,228
Interest Receivable & Similar Income	6	3,284	11,573
		<hr/>	<hr/>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		275,869	172,801
Tax on Profit on Ordinary Activities	7	(57,154)	(40,338)
		<hr/>	<hr/>
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		218,715	132,463
Dividends	9	(150,000)	-
		<hr/>	<hr/>
RETAINED PROFIT FOR THE YEAR		68,715	132,463
		=====	=====

During the course of the year there were no recognised gains or losses other than the profit for the financial year.

The notes on page 9 to 15 form part of these Financial Statements.

BEAUMONT BEDS LIMITED

BALANCE SHEET

AS AT 30TH NOVEMBER 2002

	Notes	2002 £	2001 £
FIXED ASSETS			
Tangible Assets	10	144,218	146,136
CURRENT ASSETS			
Stocks	11	611,130	558,433
Debtors	12	499,417	630,751
Cash at Bank and In Hand		435,529	428,899
		<u>1,546,076</u>	<u>1,618,083</u>
CREDITORS – Amounts Falling Due Within One Year	13	886,065	1,031,062
		<u>660,011</u>	<u>587,021</u>
NET CURRENT ASSETS			
		<u>804,229</u>	<u>733,157</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			
PROVISION FOR LIABILITIES AND CHARGES	14	2,357	-
		<u>801,872</u>	<u>733,157</u>
		=====	=====
CAPITAL AND RESERVES			
Called Up Share Capital	15	2,000	2,000
Profit and Loss Accounts	16	799,872	731,157
		<u>801,872</u>	<u>733,157</u>
		=====	=====
Shareholders Funds	17	801,872	733,157
		<u>801,872</u>	<u>733,157</u>
		=====	=====

Approved by the board of directors on 22/9/2003
and signed on its behalf by:

.....)
R J J Feeney) - Directors

.....)
R P Taylor)

The notes on pages 9 to 15 form part of these Financial Statements.

BEAUMONT BEDS LIMITED

CASHFLOW STATEMENT

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	Notes	2002 £	2001 £
Net Cash Inflow from Operating Activities	18	238,555	325,610
Returns on Investments and Servicing of Finance	19	3,284	11,573
Taxation Paid		(38,286)	(62,550)
Capital Expenditure	19	(46,923)	(48,369)
Equity Dividends Paid	9	(150,000)	-
		<hr/>	<hr/>
		6,630	226,264
Financing	19	-	-
		<hr/>	<hr/>
Increase in Cash and Cash Equivalents		6,630	226,264
		=====	=====

The notes on pages 9 to 15 form part of these Financial Statements.

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30TH NOVEMBER 2002

1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and incorporate the results of the principal activity which is described in the director's report and which is continuing.

a) **Turnover**

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts.

b) **Depreciation and Diminution in Value of Assets**

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives in the following basis:

Leasehold Property	Over remaining term of lease
Plant and Machinery	25% reducing balance basis
Motor Vehicles	25% reducing balance basis

c) **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

d) **Pension Costs**

The company operates a defined contribution pension scheme and pension contributions are charged to profit and loss account to spread the cost of the pensions over the employees working lives.

2. TURNOVER

Turnover is attributable solely to continuing operations and derives from the one activity of the company, and wholly within the United Kingdom.

3. OPERATING PROFIT

Operating Profit is stated after charging the following:

	2002 £	2001 £
Directors Emoluments (Note 4)	187,379	127,268
Operating Lease - Land & Buildings	401,336	372,425
- Plant & Machinery	7,192	3,887
Auditors Remuneration - Audit	7,000	7,000
- Other	76	1,567
Depreciation of Owned Assets	48,071	48,711
Profit On Sale of Fixed Assets	770	(2,617)
	=====	=====

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	2002	2001
	£	£
4. DIRECTORS EMOLUMENTS		
Directors Emoluments	184,288	123,910
Company Contributions to Money Purchase Schemes in Relation to Directors Pensions (3 Directors)	3,091	3,358
	<u>187,379</u>	<u>127,268</u>
	=====	=====
The above details include the following amounts in respect of the highest paid director:		
Directors Emoluments	49,727	30,822
Company contributions to money purchase schemes in relation to directors pensions	1,441	2,324
	<u>51,168</u>	<u>33,146</u>
	=====	=====
5. STAFF COSTS		
The average number of persons employed by the company, including directors during the period was as follows:		
Administration	10	8
Distribution	42	39
Selling	40	38
	<u>92</u>	<u>85</u>
	=====	=====
The aggregate payroll was as follows:		
Wages & Salaries	1,474,443	1,321,184
Social Security	121,908	112,204
Other Pension Costs	3,091	3,358
	<u>1,599,442</u>	<u>1,436,746</u>
	=====	=====
6. INTEREST RECEIVABLE AND SIMILAR INCOME		
On Deposits	3,284	11,573
	<u>3,284</u>	<u>11,573</u>
	=====	=====
7. TAXATION ON ORDINARY ACTIVITIES		
United Kingdom Corporation Tax	55,073	38,562
Over/(Under) Provision in prior period	(276)	1,776
Deferred Taxation (Note 8)	2,357	-
	<u>57,154</u>	<u>40,338</u>
	=====	=====

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

		2002 £	2001 £
8.	DEFERRED TAXATION		
	Transferred to Profit & Loss Account	2,357	-
	Balance at 30.11.02	<u>2,357</u>	<u>-</u>
		=====	=====
	In addition to the above there was a liability of £2,241 as at 30.11.01 which was unprovided for.		
9.	DIVIDENDS		
	Interim Dividend	150,000	-
	Second Interim Dividend	-	-
		<u>150,000</u>	<u>-</u>
		=====	=====
10.	TANGIBLE FIXED ASSETS		
		Fixtures & Fittings	Motor Vehicles
	VALUATION	£	£
	At 1 st December 2001	230,496	221,175
	Additions	23,461	37,562
	Disposals	-	(35,580)
	At 30 th November 2002	<u>253,957</u>	<u>223,157</u>
		=====	=====
	DEPRECIATION		
	At 1 st December 2001	163,175	142,360
	Charge for Year	22,694	25,377
	Disposals	-	(20,710)
	At 30 th November 2002	<u>185,869</u>	<u>147,027</u>
		=====	=====
	NET BOOK VALUE		
	At 30 th November 2002	<u>68,088</u>	<u>76,130</u>
		=====	=====
	At 31 st November 2001	<u>67,321</u>	<u>78,815</u>
		=====	=====
		2002 £	2001 £
11.	STOCKS		
	Finished Goods	611,130	558,433
		=====	=====

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	2002 £	2001 £
12. DEBTORS - Due Within One Year		
Trade Debtors	129,276	173,799
Other Debtors	5,428	3,512
Prepayments	196,213	204,940
	<u>330,917</u>	<u>382,251</u>
OTHER DEBTORS – Due After One Year	168,500	248,500
	<u>499,417</u>	<u>630,751</u>
	=====	=====
13. CREDITORS – Amounts Falling Due Within One Year		
Payments Received On Account	331,755	393,291
Trade Creditors	313,755	414,048
Corporation Tax	55,073	38,562
Other Taxes and Social Security	131,595	139,676
Accrued Expenses	53,867	45,485
	<u>886,065</u>	<u>1,031,062</u>
	=====	=====
14. PROVISION FOR LIABILITIES AND CHARGES		
Deferred Taxation	2,357	-
	=====	=====
15. SHARE CAPITAL		
Authorised	No.	No.
A Ordinary Shares of £1 Each	1,000	1,000
B Ordinary Shares of £1 Each	1,000	1,000
	<u>2,000</u>	<u>2,000</u>
	=====	=====
Allotted, Called Up and Fully Paid	£	£
A Ordinary Shares of £1 Each	1,000	1,000
B Ordinary Shares of £1 Each	1,000	1,000
	<u>2,000</u>	<u>2,000</u>
	=====	=====
16. PROFIT AND LOSS ACCOUNT		
Balance at 1 st December 2000	731,157	598,694
Profit for the Year	68,715	132,463
	<u>799,872</u>	<u>731,157</u>
Balance at 30 th November 2001	=====	=====

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	2002 £	2001 £
17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS		
Profit for the Financial Year	218,715	132,463
Dividends	(150,000)	-
Retained Profit for the Year	<u>68,715</u>	<u>132,463</u>
Shareholders Funds at 1 st December 2001	733,157	600,694
Shareholders Funds at 30 th November 2002	<u>801,872</u> =====	<u>733,157</u> =====
18. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES		
Operating Profit	273,793	161,228
Depreciation Charges	48,071	48,711
Profit on Sale of Tangible Assets	770	(2,617)
Decrease/(Increase) in Stocks	(52,697)	1,179
Decrease/(Increase) in Debtors	131,334	(70,629)
(Decrease)/ Increase in Creditors	(162,716)	187,738
	<u>238,555</u> =====	<u>325,610</u> =====
19. GROSS CASH FLOWS		
Returns on Investments and Servicing of Finance:		
Interest Received	3,284	11,573
Interest Element of Finance Lease Rental Payments	-	-
	<u>3,284</u> =====	<u>11,573</u> =====
CAPITAL EXPENDITURE		
Payments to Acquire Tangible Fixed Assets	(61,023)	(54,570)
Receipts from Fixed Assets Disposals	14,100	6,201
	<u>(46,923)</u> =====	<u>(48,369)</u> =====
FINANCING		
Capital Element of Finance Lease Rental Payments	-	-
	<u>-</u> =====	<u>-</u> =====

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

	2002 £	2001 £
20. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT		
Increase in Cash In The Year	6,630	226,264
Cash Inflow from Increase in Debt	-	-
	<hr/>	<hr/>
Increase in net debt	6,630	226,264
Net Funds At 1 st December 2000	428,899	202,635
	<hr/>	<hr/>
Net Funds at 30 th November 2001	435,529	428,899
	=====	=====

	2001 Opening Balance £	Cash Flows £	2002 Closing Balance £
21. ANALYSIS OF NET FUNDS			
NET CASH	£	£	£
Cash at Bank	424,143	18,514	442,657
Cash at Hand	4,756	(4,291)	465
	<hr/>	<hr/>	<hr/>
	428,899	14,155	443,054
Bank Overdraft	-	(7,525)	(7,525)
	<hr/>	<hr/>	<hr/>
Net Funds	428,899	6,630	435,529
	=====	=====	=====

22. PENSION COSTS

The company operates a defined pension scheme for its employees. The assets of the scheme are held separately from those of the company in an independent administered fund.

BEAUMONT BEDS LIMITED

NOTES ON FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 30TH NOVEMBER 2002

23. FINANCIAL COMMITMENTS

a) Capital Commitments

There were no capital commitments at either 30th November 2002 or 30th November 2001.

b) Operating Lease Commitments

The Annual Commitments under Non-Cancellable Operating Leases are set out below:

	2002		2001	
	Land & Buildings £	Other £	Land & Buildings £	Other £
Operating Leases Which Expire:				
Within One Year	49,500	-	-	-
Between 2 and 5 Years	117,500	-	161,000	-
After Five Years	158,000	-	113,500	-
	<u>325,000</u>	<u>-</u>	<u>274,500</u>	<u>-</u>
	=====	=====	=====	=====

24. RELATED PARTY TRANSACTIONS

R J J Feeney, a director and shareholder of the company, owns a business called The Bed Factory Outlet, a business which the company supplied goods and services amounting to £984,124 (2001 - £841,201) in the period under review.

The company supplied goods and services amounts to £203,848 (2001 - £167,746) and purchased services amounting to £415 (2001 - £375) from Exclusive Furniture Limited a company under common control.

During the year Beaumont Bed Limited was charged £80,000 for rental of the warehouse at Eastmoor Street by Charlton Enterprises Limited.

At 30th November 2002 the balances outstanding to Beaumont Beds Limited from the related parties were as follows of which no monies were written off in the year:

	2002 £	2001 £
Exclusive Furniture Limited	21,673	39,056
The Bed Factory Outlet	105,306	121,755
	<u>126,979</u>	<u>160,811</u>
	=====	=====

At 30th November 2002 the balances outstanding from Beaumont Beds Limited from the related parties were as follows of which no monies were written off in the year:

	2002 £	2001 £
Charlton Enterprises Limited (£80,000 due within one year)	215,000	295,000
	=====	=====