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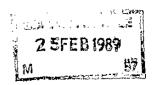
THE MILLWALL FOOTBALL

AND ATHLETIC COMPANY (1985) PLC

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended

31 JULY 1988





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DIRECTORS

R I Burr (Chairman)

J D Burnige

B E Mitchell

P W Mead

D F Sullivan

REPORT OF THE DIRECTORS

The directors submit their report together with the audited financial statements of the company for the year ended 31 July 1988.

REVIEW OF THE BUSINESS

The company's principal activity is the operation of a Professional Football Club.

The considerable expenditure on acquiring new players during the year under review is anticipated to lead to increasingly successful results, both in terms of performance on the football field and financially. The directors consider that they have the appropriate resources in terms of playing and management staff to sustain such improved performances. Taking into account the value to the company of players' contracts the directors consider the company to be solvent and soundly based. The team manager estimates the market value of the players to be of the order of of f8 million.

FINANCIAL RESULTS

The loss for the year, before accounting for transfer fees, exceptional item and taxation, amounted to £213,345 (1987: £159,778). After accounting for net transfer fees payable of £626,733 (1987: £602,917) (which the company treats as a revenue expense in line with similar organisations), exceptional gain of £98,000 (1987: £ nil) and taxation, the loss for the year amounted to £742,078 (1987: £755,195).

POST BALANCE SHEET EVENT

Subsequent to 31 July 1988, the company purchased the freehold of "The Den" for £150,000.

FIXED ASSETS

Movements on fixed assets are disclosed in note 9 to the accounts.

ISSUE OF SHARES

In March 1988 the authorised share capital of the company was increased to £505,000, and £305,000 new 5% Cumulative Redeemable Preference shares of £1 each were issued in replacement of the directors' loan accounts, at par, to provide additional working capital.

DIRECTORS

The directors who served during the year and their interests in the share capital of the company were as follows:

t flie company wate do rorrows.		31 J	uly 1988	31 July 1987		
		Ordinary	Preference	Ordinary	Preference	
R I Burr		33,335	130,000	33,335	***	
J D Burnige		33,333	-	33,333	-	
B E Mitchell		33,334	-	33,334		
P W Mead		33,333	175,000	33,333	***	

REPORT OF THE DIRECTORS (continued)

DONATIONS

During the year the company made charitable donations totalling f5,050 (1987: f nil).

AUDITORS

Binder Hamlyn charged their name on 12 September 1988 to BDO Binder Hamlyn and have accordingly signed their report in their new name. A resolution to reappoint BDO Binder Hamlyn as auditors will be submitted to the annual general meeting.

BY ORDER OF THE BOARD

Secretary

The Den New Cross London SE14 5RH

Dated: 30 January 1989



AUDITORS' REPORT TO THE MEMBERS OF THE MILLWALL FOOTBALL AND ATHLETIC COMPANY (1985) PLC

We have audited the financial statements on pages 4 to 15 in accordance with approved Auditing Standards.

In our opinion the financial statements, which have been prepared on the basis of the accounting policies set out on pages 7 and 8, give a true and fair view of the state of the affairs of the company at 31 July 1988 and of its loss and source and application of funds for the year then ended and comply with the Companies Act 1985.

Chartered Accountants

BAD Frule Hundy

Dated: 6th Rebrury 1989



PROFIT AND LOSS ACCOUNT

for the year ended 31 JULY 1988

	1988		1	987	
	Notes	£	£	£	£
TURNOVER	2		1,187,234		556,077
Players and staff costs Match and ground expenses Administration expenses		844,115 381,413 250,578		481,207 216,904 156,359	
Other openiating income	4	1,476,106	(1,363,268)	854,470 149,494	(704,976)
OPERATING LOSS	5		(176,034)		(148,899)
Interest payable	6		37,311		10,879
LOSS ON ORDINARY ACTIVITIES BEFORE TRANSFER FEES AND EXCEPTIONAL ITEM			(213,345)		(159,778)
Exceptional item	7		98,000		-
TRANSFER FEES PAYABLE (NET)			(626,733)		(602,917)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION			(742,078)		(762,695)
Tax on loss on ordinary activities	8				(7,500)
LOSS FOR THE YEAR	17		£ (74∠,078)		£(755,195)

BALANCE SHEET at 31 JULY 1988

		1:	1988		87
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		395,947		248,960
CURRENT ASSETS					
Stocks Debtors Cash at bank and in hand	10 11	5,306 315,020 1,281		2,316 193,039 1,759	
		321,607		197,113	
CREDITORS: Amounts falling due within one year	12	(1,167,714)		(593,515)	
NET CURRENT LIABILITIES			(846,107)		(396,402)
TOTAL ASSETS LESS CURRENT LIABILITIES			(449,160)		(147,442)
CREDITORS: Amounts falling due after more than one year	13	162,744		329,353	
DEFERRED INCOME	14	372,220	534,964	70,251	399,604
NET LIABILITIES			£ (984,124)	•	£(547,046)
CAPITAL AND RESERVES					
Called up share capital Revaluation reserve Profit and loss account	15 16 17		438,35 98,423 (1,520,882)		133,335 99,534 (779,915)
			£ (984,124)		£(547,046)
					-

Signed on behalf of the board

Dated: 30 January 1989

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

for the year ended 31 JULY 1988

		1988		37	
	£	£	£	£	
Loss on ordinary activities before transfer fees and taxation		(115,345)		(159,778)	
Adjustment for items not involving the movement of funds					
Depreciation	34,311		17,699		
Loss/(profit) on sale of tangible fixed assets	3,514	37,825	(6,595)	11,104	
FUNDS ABSORBED BY OPERATIONS		(77,520)		(148,674)	
FUNDS FROM OTHER SOURCES					
Shares issued	305,000		33,333		
Safety work grants in respect of tangible fixed assets acquired	80,336		232,643		
Sale of tangible fixed assets	6,450		6,595		
Loans and hire purchase finance	112,418	504,204	354,376	626,947	
					
TOTAL FUNDS GENERATED		426,684		478,273	
APPLICATION OF FUNDS					
Tax paid	9,116		_		
Purchase of tangible fixed assets	272,598		399,302 602,917		
Transfer fees (net) Loans and hire purchase repayments	626,733 338,517		15,762		
Hoghs and wife baronage refelement		1,246,964		1,017,981	
		(820,280)		(539,708)	
INCREASE/(DECREASE) IN WORKING CAPITAL					
Stocks	2,990		2,316		
Debtors	120,412		161,422 (367,777)		
Creditors	(564,017	(440,615)	(307,777)	(204,039)	
MOVEMENT IN NET LIQUID FUNDS		£ (379,665)		£ (335,669)	
REPRESENTED BY:		***************************************		1	
NET DECREASE IN CASH BALANCES		(477)		(159,549)	
NET INCREASE IN BANK OVERDRAFT		(379,188)		(176,126)	
		·			
		£ (379,665)		£ (335,669)	

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 JULY 1988

1. ACCOUNTING POLICIES

The following are the more important accounting policies adopted by the company:

Accounting convention

The financial statements are prepared under the historical cost convention, with the exception of leasehold premises which are included at valuation.

Basis of preparation of financial statements

The financial statements have been prepared on a going concern basis as the directors consider that the value to the company of players' contracts is such that the company has adequate resources to meet its obligations as they fall

Flayers' contracts

Players' contracts have not been valued for the purposes of the financial statements. The team manager estimates the market value of the players to be of the order of £8 million.

Stocks

Stocks, which comprise of goods held for resale, are valued at the lower of cost and net realisable value.

Deferred taxation

Deferred taxation is provided on timing differences to the extent that a liability for the payment of such taxation is expected to arise in the foreseeable future. The provision is calculated using the liability method and the rate of corporation tax thought likely to be ruling in the earliest period in which reversal is anticipated.

Turnover

Turnover represents match receipts and all other income associated with the principal activity of running a professional football club and excludes value added tax. Season ticket and other revenues relating to future periods are accounted for in the period to which they relate. This is a change in accounting policy (see note 17).

Transfer fees

Fees payable to and receivable from other football clubs on the transfer of players' registrations, together with signing on fees and associated costs, are dealt with through the profit and loss account in the year in which the transfer takes place. Transfer fees contingent on, for example, future appearances, are taken to the profit and loss account in the period they become payable.

THE MILLWALL FOOTBALL AND ATELETIC COMPANY (1985) PLC HOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

1. ACCOUNTING FOLICIES (continued)

Deprectation

Depreciation is provided on tangible fixed assets, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, which is reviewed annually. The depreciation rates used are as follows:

Leasehold premises and
improvements - over the term of the lease
Safety work - 4% per annum
Equipment and furniture - 20% per annum
Motor vehicles - 25% per annum

Safety grants received from the Football Grounds Improvement Trust are credited against the cost of the related asset.

Leases and hire purchase contracts

Assets purchased under hire purchase agreements or finance leases are capitalised in the balance sheet as tangible fixed assets and are depreciated in accordance with their classification. The related finance charges are charged to the profit and loss account on a straight line basis over the term of the relevant agreement.

Operating lease rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

2.	TURNOVER	1988 £	1987 £
	Match receipts Football League, Football Association	662,219	288,874
	and other levies	90,348	103,042
	Other football revenue	434,667	164,161
			
		£1,127,234	£556,077

NOTES TO THE FINANCIAL STATEMENTS (continued)

3.	Staff	NUMBERS	AND	COSTS
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Staff costs during the year amounted to:	1988 £	1987 £
Wages and salaries Social security costs Pension costs	848,191 88,021 9,039	425,051 49,208 6,948
	£945,251	£481,207
The average weekly number of employees during the y	rear was made	up as follows
	19cc Number	1987 Number
Football team management Administrative and ground staff Players	4 12 33	3 13 33
	49	49
The number of employees earning over £30,000 during	g the year was	as follows:
30,000 - 35,000 35,001 - 40,000 40,001 - 45,000 50,001 - 55,000	5 1 2 1	- - -
. OTHER OPERATING INCOME	1988 £	1987 £
Donations (net of expenses) Interest receivable (Loss)/profit on disposal of fixed assets Sundry income	77,213 3,079 (3,514) 36,060	84,020 9,205 6,595 49,674
	£112,838	£149,494
. OPERATING LOSS	1988 £	1987 £
This is stated after charging:		
Directors' remuneration Auditors' remuneration Payments under operating leases Depreciation and amortisation of fixed assets	4,500 2,628 34,311	4,000 2,394 17,699

NOTES TO THE FINANCIAL STATEMENTS (continued)

6. INTEREST PAYABLE	1988 £	1987 £
Hire purchase charges Bank overdraft and other loans repayable within 5 years	8,680	3,697
	28,631	7,182
-	· · · · · · · · · · · · · · · · · · ·	
	£ 37,311	£ 10,879

?. FXCEPTIONAL ITEM

This represents proceeds from an insurance policy entered into by the company at the start of the year, whereby the company insured against additional expenditure, should the club gain promotion to the First Division.

	the start of the expenditure, should the	year, who he club gas	ereby th	ion to the Fi	irst Divis	ion.	
8.	TAX ON LOSS ON ORDINAL	RY ACTIVIT	IES		1988		1987
	Based on loss for the	year:					
	(1987: Corporation	tax at 29%)		£ -		£ (7,500)
9.	TANGIBLE FIXED ASSETS	Leasehold premises £	Safety work £	Premises improvements f	Motor vehicles f	Office equipment	t Total £
	Cost or valuation						
	At 1 August 1987 Additions Disposals	100,000	93,930 52,443 -	19,062 72,019 -	50,621 56,408 (13,285)	3,046 11,392	266,659 192,262 (13,285)
		100,000	146,373	91,081	93,744	14,438	445,636
	Depreciation						
	At 1 August 1987 Disposals	466	3,757	212	12,655 (3,321)	609 —	17,699 (3,321)
	Charge for the year	1,111	5,855	1,021	23,436	2,888	34,311
		1,577	9,612	1,233	32,770	3,497	48,689
	Net book value						
	At 31 July 1988	£ 98,423	£136,761	£89,848	£60,974	£10,941	£396,947
	At 31 July 1987	£ 99,534	£ 90,173	£18,850	£37,966	£ 2,437	£248,960
						-	

NOTES TO THE FINANCIAL STATEMENTS (continued;

9. TANGIBLE FIXED ASSETS (continued)

Included in net book value is £95,912 (1987: £37,965) relating to assets acquired under hire purchase agreements. The depreciation charge on these assets amounted to £23,833 (1987: £12,655).

The company was granted a 90 year lease of Millwall Football Ground by Millwall Footwall and Athletic Company Limited on 15 July 1986 at a cost of f nil. On 25 February 1987 the lease was valued by Messrs Wilks, Head and Eve, Chartered Surveyors, on an open market basis at £100,000.

At the year end, capital commitments authorised were approximately:

	Contracted for Not contracted for	£75,000 £80,000	(1987: £ nil) (1987: £ nil)	
10.	STOCKS		1988	1987
	Club souvenirs for resale		£ 5,306	£ 2,316
				
11.	DEBTORS		1988 £	1987 £
	Transfer fees Other debtors Prepayments Unpaid share capital		40,000 252,250 22,768 2	6,667 173,336 13,034 2
			£315,020	£193,039

Other debtors include an amount of £34,370 (1987: £ nil) recoverable after more than one year.

		Y
12. CREDITORS: Amounts falling due within one year	1988 £	1987 £
Loans	9,738	_
Hire purchase loans (note 21)	31,083	16,809
Bank overdraft	555,314	176,126
Transfer and signing on for s	237,717	267,500
Other taxes and social Gocurity	41,942	34,835
Other creditors	95,419	54,240
Accruals	196,501	44,005
	£1,167,714	£593,515

The bank overdraft includes £486,594 (1987: £ nil) secured by a fixed and floating charge over the undertaking and property of the company.

Louns include £5,833 (1987: £ nil) secured by a legal charge on the leasuhold building and fixtures of the company.

NOTES TO THE FINANCIAL STATEMENTS (continued)

13.

CREDITORS:	Amounts	falling	due	after	more	tnan	one	Year	1988 £	1987 £
Loans Hire purcha Directors' Signing on	loans	(note 2	1)						18,035 53,660 - 91,049	24,353 305,000
								3	C162,744	£329,353

Loans include £6,320 (1987: f nil) secured by a legal charge on the leasehold, building and fixtures of the company.

The loans from directors were interest free and were converted into 5% cumulative redeemable preference shares during the year (note 15).

14. DEFERRED INCOME

This represents payments received in advance in respect of season tickets, sponsorship and advertising.

15. SHARE CAPITAL	Number	1988 £	1987 £
Authorised: Ordinary shares of fl each	200,000	200,000	200,000
5% Cumulative Redeemable Preference shares of fl each	305,000	305,000	
		£505,000	£200,000
Issued and fully paid: Ordinary shares of f1 each 5% Cumulative Redeemable Preference	133,333	133,333	133,333
shares of fl each	305,000	305,000	-
Issued, nil paid: Ordinary shares of £1 each	2	2	2
		£438,335	£133,335

In March 1988, the authorised share capital of the company was increased from £200,000 to £505,000, by the creation of 305,000 new 5% (net) Cumulative Redeemable Preference shares of £1 each.

305,000 preference shares were issued at par in March 1988 to provide the company with additional working capital. The earliest redemption date, at the company's option, for the preference shares is 31 December 1988. All preference shares axe to be redeemed by 4 March 1998. Redemption will be at par.

NOTES TO THE FINANCIAL STATEMENTS (continued)

16.	REVALUATION RESERVE			£ £	1987 £
	Balance at 31 July 1987 Arising during year in respect of lea	ssehold	99	,534	-
	premises included at valuation Transfer to profit and loss account		1	,1i1 	100,000 466
	Balance at 31 July 1988		£ 98	,423 £	99,534
17.	PROFIT AND LOSS ACCOUNT	198	38	19	87
		£	2	£	£
	Retained (loss)/profits brought forward as previously stated Prior year adjustment	(733,037) (46,878)	(779,915)	16,251 (41,437)	(25,186)
	Loss for the year Transfer from revaluation reserve (note 16)		(742,078) 1,111		(755,195) 466
	Loss carried forward	£	(1,520,882)		£(779,915)

The prior year adjustment resulted from a change in accounting for season and executive club tickets from a cas. received basis to an accruals basis.

18. DEFERRED TAXATION

No provision has been made for deferred taxation as the potential liability arising from accelerated capital allowances is extinguished by the incidence of taxation losses available for use against future taxable profits of approximately f1,500,000 (1987: f750,000). The company has no intention of selling the leasehold property and consequently no provision is made for the potential tax payable were it to be sold at valuation.

The potential liability arises as follows:

	Provided		Potential	
	1988	1987	1988	1987
	£	£	£	£
Accelerated capital allowances	35,000	27,106	35,000	27,106
Revaluation of assets	-	-	25,000	30,000
	35,000	27,106	60,000	57,105
Less: Losses available	(35,000)	(27,106)	(35,000)	(27,106)
	************	10-100		
	£ Nil	£ Nil	£25,000	30,000
	***********	***********	*******	

ROWER TO THE FINANCIAL STATEMENTS (continued)

19. PENSIONS

Eligible staff of the company are members of the Football League Limited Pension and Life Assurance Scheme. The Scheme is a defined contribution scheme based on final pensionable salary with both the company and staff making contributions into the Fund. The assets of the Scheme do not form part of these financial statements.

20. OPERATING LEASE COMMITMENTS

The aggregate payments, for which there are commitments as at 31 July 1988 under

	operating leases, fall due as follows:		
	operating attacks, then are an in-	1988	1987
		£	£
			4 E05
	Expiring within 1 year	1,833	1,505
	Expiring in 2 to 5 years	5,999	5,276
	Expiring after 5 years	270	1,350

		£ 8,102	£ 8,131
	The company is committed to pay the	following amounts in the	coming year in
	respect of operating leases:	1988	1987
		£	£
		_	••
	Expiring within 1 year	753	425
	Expiring in 2 to 5 years	1,080	1,080
	Expiring after 5 years	1,000	1,000
		4—————————————————————————————————————	
		£ 1,833	£ 1,505
			
21.	HIRE PURCHASE CREDITOR		
		1988	1987
	Amounts payable:	£	£
	Within one year	43,449	16,809
	2 to 5 years	78,646	24,353
	After 5 years	4,470	· -
	Alter 5 years		-
		126,565	41,162
		120,303	41/102
	Less: Future interest charges	41,822	-
			<u> </u>
		£ 84,743	£41,162

The hire purchase creditors are repayable in monthly or quarterly instalments.

NOTES TO THE FINANCIAL STATEMENTS (continued)

22. CONTINGENT LIABILITIES

Additional transfer fees of up to £42,500 may become payable in accordance with the transfer agreements.

Loyalty payments of up to £33,000 are payable to players as part of their contract of employment in the event they remain with the club for a specified period.

23. POST BALANCE SHEET EVENTS

Subsequent to 31 July 1988, the company purchased the freehold of "The Den" for £150,000.

24. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the board of directors at a meeting on 30 January 1989.

PRO-FORMA BALANCE SHEET

The pro-forma balance sheet set out below is based on:

The company's balance sheet at 31 July 1988. A valuation of the company's freehold premises at 'The Den', Coldblow Lane, was carried out on 30 November 1988 by Messrs Wilks, Head and Eve, Chartered Surveyors. The basis of valuation was depreciated replacement cost, representing its value to the business, and is in accordance with the guidance notes of the valuation of assets issued by the Royal Institution of Chartered Surveyors. On this basis the company's freehold was valued at £1.5 million.

	£'000	£.000
FIXED ASSETS		1,899
CURRENT ASSETS	322	
CREDITORS: Amounts falling due within one year	1,318	
NET CURRENT LIABILITIES		(996)
TOTAL ASSETS LESS CURRENT LIABILITIES		903
CREDITORS: Amounts due after one year	163	
DEFERRED INCOME	372	
		535
NET ASSETS		£ 368
Share capital Revaluation reserve		438 1,450
Profit and loss account		(1,520)
SHAREHOLDERS' FUNDS		£ 368