(Company Number: = 01917322)

ANNUAL REPORT

30TH SEPTEMBER 1991



# CONTENTS

	PAGE
Directors and Advisors	1
Directors' Report	3
Auditors' Report	4
Statement of Accounting Policies	ċ
Profit and Loss Account	7
Balance Sheet	8
Source and Application of Funds	9
Notes to the Accounts	11

# DIRECTORS AND ADVISORS

DIRECTORS: P J Gadsby M. Inst. M.

K G W Litting F.C.C.A., A.C.M.A.

N Hopkin F.C.A., A.T.I.I.

SECRETARY: K G W Litting F.C.C.A., A.C.M.A.

REGISTERED OFFICE: Cedar House

35 Ashbourne Road

Derby DE3 3FQ

AUDITORS: KPMG Peat Marwick

Peat House Stuart Street

Derby DE1 2EQ

SOLICITORS: Bakewells

64 Friargate

Derby DEI TOL

Edwards Geldard St Michaels Court St Michaels Lane

Derby DE1 3HQ

Flint, Bishop and Barnett

P.O. Box 93 37/38 Irongate

Derby DE1 2DH

Gadsby Coxon & Copestake

Sterne House Lodge Lane Derby DEI 3WD

# DIRECTORS AND ADVISORS (Continued)

BANKERS:

Royal Bank of Scotland plc 41 Cornmarket Derby DE1 2DH

Barelays Bank plc St James's Street Derby DEL 1QH

Midland Bank pic 1 St Peter's Street Derby DEI ISR

# DIRECTORS' REPORT

The Directors present their report and audited accounts for the year ended 30th September 1991.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The main activities of the Company, which are unchanged since last year, are that of property development and the ownership of property for investment On 18th December 1990 the Company transferred its interest in Westergate Interiors Limited to a new holding company. Smooth furn Ltd. established under an Inland Revenue Approved Demerger, for a nominal consideration. Birch plc, a company incorporated on 29th November 1990 under the Demerger, acquired 100% of the issued share capital of Birch Developments plc at the same time, in exchange for the issue of ordinary shares. Following this Demerger the trade and assets of Birch Developments plc were transferred to Birch plc on 30th September 1991. All of the assets of Birch Developments plc were transferred at their book values except for trading stock which was transferred at an agreed value.

#### RESULTS AND DIVIDEND

The loss for the year after taxation and exceptional items amounted to £671k. An interim dividend of £16k was declared. No final dividend is proposed

# TANGIBLE FIXED ASSETS

The changes in fixed assets during the year are summarised in note 10 to the accounts.

#### DIRECTORS

The Directors and their beneficial interests in the shares of the ultimate parent company at the beginning and end of the year were as follows:

	Ordinary sh 10p eac	
	1991	1990
P J Gadsby	500,000	-
K G W Litting	56.570	-
N Hopkin	-	-

#### **AUDITORS**

In accordance with Section 385 of the Companies  $\Delta \epsilon t$  1985 a resolution proposing the re-appointment of KPMG Peat Marwick as the Company's auditors will be put to the Annual General Meeting.

By order of the board.

K G W Litting. Secretary

# REPORT OF THE AUDITORS, KPMG PEAT MARWICK

# TO THE MEMBERS OF

# BIRCH DEVELOPMENTS ple

We have audited the accounts on pages 5 to 17 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the Company at 30th September 1991 and of the loss and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Derby

30.4.92

KATIG Food bruick.

Chartered Accountants Registered Auditor

# STATEMENT OF ACCOUNTING POLICIES

The financial accounts on pages 7 to 17 have been prepared under the historic cost convention and in accordance with applicable accounting standards in the United Kingdom. A summary of the more important accounting policies which have been applied consistently are set out below.

#### TURNOVER

Turnover represents the invoiced value of sales and other services provided to third parties during the year, exclusive of value added tax.

#### STOCKS

Stocks are stated at the lower of cost and net realisable value. In respect of finished goods and work in progress, cost represents the cost of purchase and an appropriate proportion of fixed and variable overheads. Net realisable value is the estimated selling price after allowing for the cost of realisation.

#### DEPRECIATION AND AMORTISATION

Freehold land and long leasehold land are not depreciated. Plant, equipment and vehicles are depreciated over their estimated useful lives at rates which reduce them to their estimated residual value. The annual bases and principal rates adopted are as follows:

On a straight line basis:

Plant and equipment	15%
Motor vehicles	25%
Fixtures and fittings	25%

# LEASED ASSETS

Assets acquired by leasing arrangements which give rights approximating to ownership ('finance leases' and similar nire purchase agreements) are capitalised at the amount representing the outright purchase price of such assets and are depreciated in line with assets purchased outright.

the capital element of future rentals is treated as a liability and the interest element is charged to profit and coss account over the period of the lease in proportion to the balance outstanding.

Expenditure on leases other than finance leases Coperating leases') is charged to the profit and loss account on a straight line basis over the lease period.

# STATEMENI OF ACCOUNTING POLICIES (Continued)

#### TAXATION

The charge for taxation is based upon the loss for the year and takes into account deferred taxation on timing differences to the extent that a liability is expected to arise in the foreseeable future.

### INVESTMENTS

Fixed asset investments are valued at cost except where there is evidence of a permanent diminution in value. Investment properties are revalued annually and any surplus on revaluation is transferred to a revaluation reserve. Deficits are set firstly against any existing revaluation reserve and then against the profit and loss reserve. No depreciation is provided.

#### PENSION COSTS

Pension costs are charged to the profit and loss account in the year in which they are incurred.

PROFIT AND LOSS ACCOUNT

for the year ended 30th September 1991

	Notes	1991 £'000	1990 £'000
Turnover	1	3,487	6.504
Cost of Sales		(2,997)	(5.508)
GROSS PROFIT		490	996
Administrative expenses		(421)	(408)
OPERATING PROFIT		69	588
Interest receivable	4	10	-
Interest payable	5	(74)	(130)
Exceptional item	6	(600)	<u>.</u>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	7	(595)	458
Tax on (loss)/profit on ordinary activities	8	(76)	(154)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXALION		(671)	304
Extraordinary loss after taxation	9	(ó6)	~
(Loss)/Profit for the financial year		(737)	304
Dividend		(16)	(50)
RETAINED (LOSS)/PRODULT FOR THE YEAR		(753)	254
Retained profit brought forward		763	509
Retained profit carried forward		10	7n3

The notes on pages 11 to 17 form part of these accounts.

# BIRCH DEVELOPMENTS

# BALANCE SHEET

# as at 30th September 1991

	Notes	19	91	199	<del>)</del> 0
ULUED A GOUNG		£'000	£'000	£'000	00013
FIXED ASSETS Tangible assets Investments	10 11	-		751 94	
			-		845
CURRENT ASSETS Stocks and work in progress Debtors Cash at bank and in hand	12 13	- 128 -		2.655 212 51	
		128		2,918	
CREDITORS: Amounts falling due within one year	14	-		(2,049)	
NET CURRENT ASSETS		<del></del>	128		869
IOTAL ASSETS LESS CURRENT			128		1,714
CREDITORS: Amounts falling due after more than one year	15		-		(802)
PROVISIONS FOR LIABILITIES AND CHARGES	lυ		-		(31)
			120		0.6.1
			128 =====		881 =====
CAPITAL AND RESERVES Share capital Profit and loss account Revaluation reserve	17 18 18		72 56 -		72 763 46
			128		188

The accounts were approved by the Board of Directors on 30/4/92

(Table 6)

Directors

The notes on pages 11 to 17 form part of these accounts.

# SOURCE AND APPLICATION OF FUNDS

# for the year ended 30th September 1991

	19	191	19	190
	£'000	£'000	£'000	£,000
SOURCE OF FUNDS				
(Loss)/profit on ordinary activities before taxation		(595)		750
Adjustment for items not involving the movement of funds:				
Depreciation Loss on sale of fixed assets	46 2		154 -	
		48	P111-7-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	154
TOTAL (ABSORBED BY)/ GENERATED FROM OPERATIONS		(547)		904
FUNDS FROM OTHER SOURCES				
Transfer of tangible fixed assets to Birch plc Transfer of fixed asset investments	902		-	
to Birch plc	63		-	
Proceeds from disposal of tangible fixed assets	89		771	
		1,054		771
		507		1,675
APPLICATION OF FUNDS				
Purchase of tangible fixed assets Taxation paid Dividends paid Decrease in creditors falling due	(288) (262) (16)		(254) (350) (131)	
after more than one year	(802)		(213)	
Extraordinary costs on disposal of Westergate	(35)		-	
		(1,403)		(448)
(DECREASE)/INCREASE IN WORKING CAPITAL		(896) ======		727 papa <b>pa</b>

# SOURCE AND APPLICATION OF FUNDS

for the year ended 30th September 1991 (Continued)

	1991		199	1990	
	£,000	£'000	£,000	£:000	
COMPONENTS OF (DECREASE)/INCREASE IN WORKING CAPITAL					
Stocks and work in progress Debtors Creditors less than one year	(2,655) (84) 1,894		(283) 50 18		
Creditors response		(845)		(215)	
MOVEMENTS IN NET LIQUID FUNDS:					
Cash at bank and in hand Bank loans and overdrafts	(51) -		52 890		
Danie Foods		(51)		942	
		(896) ======		727 ======	

### NOTES TO THE ACCOUNTS

For the year ended 30th September 1991

### 1. TURNOVER

The turnover and profit before taxation arose entirely in the United Kingdom.

# 2. DIRECTORS AND EMPLOYEES

The average number of persons (including Directors) employed by the Company during the year was:

	1991 Number	1990 Number
Management and administration	7	A
The aggregate payroll costs were:	£'000	s.1000
Wages and Salaries Social Security Costs Other Pension costs	248 20 102	208 20 110
	370 =====	338 338 22222

### 3. DIRECTORS' EMOLUMENTS

The pension contributions paid to the directors in the year amounted to £96k (1990: £110k). Excluding pension contributions, the emoluments of the Chairman, who was also the highest paid Director, were £110k (1990: £120k).

The number of Directors (including the Chairman and highest paid Director) who received emoluments in the year (excluding pension contributions) in the following ranges were:

		1991	1590
		Number	Number
£ 0 -	£ 5,000	i	i
£ $40.001 -$	£ 45,000	}	-
£ 50,001 -	£ 55,000	-	
-100,001 -		1	-
£120.001 -		=	-
		======	

# NOIES TO THE ACCOUNTS (Continued)

4.	INTEREST RECEIVABLE	1991 £'000	1990 £1000
	Bank deposit account	10 =====	-
5.	INTEREST PAYABLE	1991 £1000	1990 £1000
	On bank loans and overdrafts and other loans wholly repayable within five years	59	125
	Interest payable on hire purchase and finance lease contracts	15	5
		74	130
6.	EXCEPTIONAL ITEM	1991 £'000	1990 £'000
	Loss on sale of stock to parent company	500 =====	-

# 7. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The (loss)/profit on ordinary activities before taxation is state-a after charging the following:

	1991	1990
	£,000	£'000
Loss on sale of fixed asset	2	-
Depreciation of tangible fixed assets	46	32
Auditors' remuneration	11	21
Directors' remuneration	152	125
Operating lease rentals	1	i
	=====	=====

# 8. TAXATION

The taxation charge is based on the results for the year and comprises:

	1991 £1000	1990 £1000
Corporation tax at 33.5% (1990: 35%)	(199)	198
Deferred taxation	209	(1)
Prior year adjustment	66	(43)
	76	154

# NOTES TO THE ACCOUNTS (Continued)

9.	EXTRAORDINARY LOSS AFTER	TAXAT1ON	1991 £'000	1990 £'000	
	Extraordinary loss on dis	sposal of	66 =====	-	
10.	TANCIBLE FIXED ASSETS				
		Freehold Investment Properties £'000	Fixtures and Fittings £'000	Motor Vehicles £'000	Totai £'000
	Cost or valuation:				
	As at 1st October 1990 Additions Disposals Transfer to Birch plc	608 264 (80) (792)	35 2 - (37)	150 22 (16) (156)	793 288 (96) (985)
	At 30th September 1991	-	_	_	
	Depreciation:				
	As at 1st October 1990 Charge for the year Disposals Transfer to Birch plc	- - -	9 9 - (18)	33 37 (5) (65)	42 46 (5) (83)
	At 30th September 1991	_			
	Net book value:				
	At 30th September 1991	-	- 5 <b>2225</b>		-
	At 30th September 1990	508 ======	26 =======	117	751 ======

# NOTES TO THE ACCOUNTS (Continued)

### 11. FIXED ASSET INVESTMENTS

Investment in subsidiaries

	£'000
As at 1st October 1990 Disposals during the year Transferred to Birch plc	94 (31) (63)
At 30th September 1991	-

On 15th January 1991, Westergate Interiors Limited and Hopewell McCarthy Limited were sold to certain of their directors and left the Birch Developments plc group.

On 30th September 1991, the entire ordinary share capital of the following companies was transferred to Birch plc:

Granite Construction Limited (trading) Birch Homes Limited (trading) Shannon Court (41) Limited (dormant)

### 12. STOCKS

	1991 £'000	1990 £'000
Work in progress Finished goods	-	2,020 635
	=====	2,655
13. DEBTORS	1991 £1000	1990 5. 1000
Irade debtors Amounts owed by group undertakings Other debtors	- 128 -	126 2 65
Prepayments and accrued income	- 128 =====	19 212 ======

# NOTES TO THE ACCOUNTS (Continued)

14.	CREDITORS: Amounts falling due within one year	1991 £'000	1990 £1000
	Payments on account Hire purchase obligations Trade creditors	- - -	42 45 29
	Amounts owed to group undertakings Corporation tax	- -	$\substack{1,339\\155}$
	Other taxes and social security Other creditors Accruals	- -	15 45 379
		-	2,049
15.	CREDITORS: Amounts falling due after more than one year	1991 £1000	1990 £'000
	Bank loans Hire purchase obligations	- -	750 52
		=======================================	802
16.	PROVISIONS FOR LIABILITIES AND CHARGES	1991 £:000	1990 £1000
	Deferred taxation		
	Balance at 1st October 1990 Profit and loss account Revaluation reserve	3: 209 -	129 (1) (97)
	Transfer to Birch plc At 30th September 1991	(240)  =====	31

# NOTES TO THE ACCOUNTS (Continued)

17.	CALLED UP SHARE CAPITAL	1991 £'000	1990 £'000	
	Authorised: Ordinary shares of 10p each	1.000	1,000	
	Allotted, called up and fully paid: Ordinary shares of 10p each	72 =====	72 ====	
18.	RESERVES	Revaluation Reserve £'000	Profit and Loss Account £'000	Total £'000
	At 1st October 1990 Loss for the year Realisation on disposal of assets	46 - (46)	763 (753) 46	809 (753)
	At 30th September 1991		56 =====	56 =====

# 19. PENSION COMMITMENTS

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The Group operates a defined contribution pension scheme for certain Directors and employees. Details are shown in the accounts of Birch ple.

# 20. CAPITAL COMMITMENTS

There was no capital expenditure, authorised or contracted at 30th September 1991 which was not provided in the accounts (1990: £nil).

### 21. CONTINGENT LIABILITIES

At 30th September 1991, unlimited cross guarantees existed in respect of Group Company overdrafts.

The Company has a contingent liability in respect of a guarantee to a Group Company (Shannon Court (41) Limited) for £130k.

The Company has contingent liabilities in respect of project related performance bonds in the amount of  $£400 \rm{k}$ .

NOTES TO THE ACCOUNTS (Continued)

# 22. ULTIMATE PARENT COMPANY

The ultimate parent company—is Birch plc a company incorporated in the United Kingdom and registered in England.