

**Registration Number: 1916098**

**INVESTMENT DISCOUNTS LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30TH SEPTEMBER 2002**



**INVESTMENT DISCOUNTS LIMITED**

**COMPANY INFORMATION**

**DIRECTORS :** E.J. Hudson  
Mrs. B.L. Selby

**SECRETARY :** Mrs. B.L. Selby

**COMPANY NUMBER :** 1916098

**REGISTERED OFFICE :** Miller House  
2, Church Road  
Bebington  
Wirral  
Merseyside  
L63 7PH

**REPORTING ACCOUNTANTS :** Simon Hall & Associates  
Cartrefle  
Waen  
Flint  
Flintshire  
CH6 5QR

**BANKERS :** HSBC Bank plc  
58, Bromborough Road  
Bromborough  
Wirral  
Merseyside  
L62 7ET

## **INVESTMENT DISCOUNTS LIMITED**

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## INVESTMENT DISCOUNTS LIMITED

### ACCOUNTANTS REPORT TO THE SHAREHOLDERS ON THE UNAUDITED ACCOUNTS OF INVESTMENT DISCOUNTS LIMITED

We report on the accounts for the year ended 30th September 2002 set out on pages 3 to 8.

#### Respective Responsibilities of Directors and Reporting Accountants

As described on page 2 the Company's Directors are responsible for the preparation of financial statements, and they consider that the Company is exempt from an audit. It is our responsibility to carry out procedures designed to enable us to report our opinion.

#### Basis of Opinion

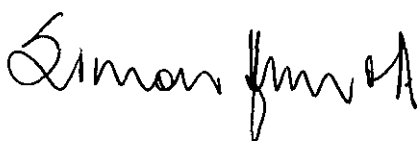
Our work was conducted in accordance with the Statement of Standards for Reporting Accountants, and so our procedures consisted of comparing the accounts with the accounting records kept by the Company, and making such enquiries of the officers of the Company as we considered necessary for the purposes of this report. These procedures provide only the assurance expressed in our opinion.

#### Opinion

In our opinion

- (a) the accounts are in agreement with the accounting records kept by the Company under section 221 of the Companies Act 1985, as amended.
- (b) having regard only to, and on the basis of, the information contained in those accounting records:-
  - (i) the accounts have been drawn up in a manner consistent with the accounting requirements specified in section 249C(6) of the Act; and
  - (ii) the Company satisfied the conditions for exemption from an audit of the accounts for the year specified in sections 249A(4) of the Act and did not, at any time within that year, fall within any of the categories of companies not entitled to exemption specified in section 249B(1).

**Simon Hall & Associates**  
**Reporting Accountants**  
**Cartrefle**  
**Waen**  
**Flint**  
**Flintshire**  
**CH6 5QR**



Date

7 May 2003

**INVESTMENT DISCOUNTS LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30TH SEPTEMBER 2002**

The Directors present their report and the financial statements for the year ended 30th September 2002.

**Principal Activity**

The Company's principal activity is that of insurance consultants.

**Dividend**

A dividend of £7.50 per share was paid during the year. There is no further proposed dividend.

**Directors and their Interests**

The Directors who served during the year and their interests in the Company are as stated below:-

	Number of Shares			
	Ordinary		Preference	
	2002	2001	2002	2001
E.J. Hudson	400	400	20,000	20,000
Mrs. B.L. Selby	200	200	-	-

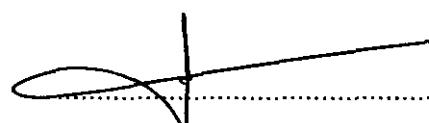
**Directors Responsibilities**

Company law requires the Directors to prepare financial statements for each financial year which gives a true and fair view of the state of the affairs of the Company and of the profit or loss of the Company for that year. In preparing these the Directors are required to:-

- select suitable accounting policies and apply them consistently ;
- make judgements and estimates that are reasonable and prudent ;
- prepare the financial statements based on the going concern basis on the understanding that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report which has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to small companies, was approved by the Board and signed on its behalf by:

  
E.J. Hudson  
Director

8/5/2003  
Date

# INVESTMENT DISCOUNTS LIMITED

## Balance Sheet as at 30th September 2002

		2002		2001	
	NOTE	£	£	£	£
<b>Fixed Assets</b>					
Tangible Assets	7		40,462		42,639
<b>Current Assets</b>					
Stock			500		500
Debtors	8		102,736		84,786
Cash at Bank and in Hand			<u>99,002</u>		<u>77,818</u>
			202,238		163,104
<b>Creditors: Amounts falling due within one year</b>	9		( <u>179,390</u> )		( <u>149,244</u> )
<b>Net Current Assets</b>			<u>22,848</u>		<u>13,860</u>
<b>Total Assets (less Current Liabilities)</b>			63,310		56,499
<b>Creditors: Amounts falling due after more than one year</b>	10		( <u>4,188</u> )		( <u>3,372</u> )
<b>Net Assets</b>			59,122		53,127
			=====		=====
<b>Capital and Reserves</b>					
Called up Share Capital	11		21,000		21,000
Profit and Loss Account	12		<u>38,122</u>		<u>32,127</u>
<b>Shareholders' Funds</b>			59,122		53,127
			=====		=====

The Director's Statements required by the Companies Acts are shown on the following page which forms part of this Balance Sheet.

The notes on page 5 to 8 form an integral part of these financial statements.

**INVESTMENT DISCOUNTS LIMITED**

**DIRECTORS' STATEMENTS REQUIRED BY THE COMPANIES ACT 1985  
FOR THE YEAR ENDED 30TH SEPTEMBER 2002**

In approving the financial statements as Directors of the Company we hereby confirm:-

- (a) that for the year stated above the Company was entitled to the exemption conferred by Section 249A(2) of the Companies Act 1985 ;
- (b) that no notice has been deposited at the registered office of the Company pursuant to Section 249B(2) requesting that an audit be conducted for the year ended 30th September 2002 and
- (c) that we acknowledge our responsibilities for :
  - (1) ensuring that the Company keeps accounting records which comply with Section 221, and
  - (2) preparing financial statements which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of its profit or loss for the year then ended and which otherwise comply with the provisions of the Companies Act relating to financial statements, so far as applicable to the Company.

The financial statements, which have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to small companies, were approved by the Board and signed on its behalf.

  
E.J. Hudson  
Director

8/5/2003  
Date

The notes on page 5 to 8 form an integral part of these financial statements.

# INVESTMENT DISCOUNTS LIMITED

## Profit and Loss Account for the year ended 30th September 2002

	NOTE	2002 £	2003 £
<b>Turnover</b>	2	321,307	270,018
Administrative expenses		(306,603)	(260,008)
<b>Operating Profit</b>	3	14,704	10,010
Interest Receivable and similar income		1,147	1,861
Interest Payable and similar charges	4	( - )	( 252 )
<b>Profit on ordinary activities before taxation</b>		15,851	11,619
Tax on ordinary activities	6	( 2,356 )	( 1,265 )
<b>Profit on Ordinary Activities after Taxation</b>		13,495	10,354
Dividend paid in year		( 7,500 )	( 5,000 )
<b>Retained Profit for the year</b>		5,995	5,354
Retained Profit brought forward		<u>32,127</u>	<u>26,773</u>
<b>Retained Profit carried forward</b>		38,122	32,127
		=====	=====

The notes on page 5 to 8 form an integral part of these financial statements.



## **INVESTMENT DISCOUNTS LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2002**

#### **1. ACCOUNTING POLICIES**

##### **1.1 Accounting Convention**

The financial statements are prepared under the historical cost convention and include the results of the Company's operations which are described in the Directors' Report and all of which are continuing. The Company has taken advantage of the exemption in Financial Reporting Standard No. 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

##### **1.2 Turnover**

Turnover comprises the invoiced value of services supplied by the Company and includes income accrued in respect of commissions receivable on business transacted.

##### **1.3 Tangible fixed assets and depreciation**

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:-

Computer equipment and software	-	25% Reducing balance
Fixtures, fittings and equipment	-	10% Reducing balance

##### **1.4 Operating Leases**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.

##### **1.5 Stock**

Stock is valued at the lower of cost and net realisable value.

##### **1.6 Deferred Taxation**

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the Directors consider that a liability is unlikely to materialize.

## 2 TURNOVER

The total turnover of the Company for the year has been derived from its activities wholly undertaken in the UK.

3	OPERATING PROFIT	2002 £	2001 £
	Operating profit is stated after charging		
	Depreciation of tangible fixed assets		
	- owned by the Company	8,593	8,864
	Operating lease rentals		
	- hire of plant and machinery	-	-
	- other	2,788	-
	Auditors' remuneration	-	-
		=====	=====
4	INTEREST PAYABLE AND SIMILAR CHARGES	2002 £	2001 £
	Short-term Loan Interest	-	238
	Interest on PAYE Tax	-	14
		-	252
		===	===
5	DIRECTORS' EMOLUMENTS	2002 £	2001 £
	Directors' Remuneration	50,000	49,875
	Directors' Benefits	364	-
	Pension Scheme Contributions	1,440	2,325
		51,804	52,200
		=====	=====
6	TAXATION	2002 £	2001 £
	UK Corporation Tax at average 10.63% (2001 - 10%)	1,541	531
	Taxation from earlier years	( 1)	( 11)
	Transfer to deferred taxation	816	745
		2,356	1,265
		=====	=====

7	TANGIBLE ASSETS	Office	Computers	Total
		Equipment	& Software	
		£	£	£
<b>Cost</b>				
	At 1st October 2001	40,613	61,740	102,353
	Additions	<u>395</u>	<u>6,021</u>	<u>6,416</u>
	At 30th September 2002	41,008	67,761	108,769
		=====	=====	=====
<b>Depreciation</b>				
	At 1st October 2001	16,544	43,170	59,714
	Charge for the year	<u>2,446</u>	<u>6,147</u>	<u>8,593</u>
	At 30th September 2002	18,990	49,317	68,307
		=====	=====	=====
<b>Net Book Values</b>				
	At 30th September 2002	22,018	18,444	40,462
		=====	=====	=====
	At 30th September 2001	24,069	18,570	42,639
		=====	=====	=====
<b>8 DEBTORS</b>				
			<b>2002</b>	<b>2001</b>
			£	£
	Trade Debtors		55,023	40,061
	Other Debtors (see note 13)		10,463	13,523
	Prepayments and Accrued Income		<u>37,250</u>	<u>31,202</u>
			102,736	84,786
			=====	=====
<b>9 CREDITORS:</b>				
	<b>Amounts falling due within one year</b>		<b>2002</b>	<b>2001</b>
			£	£
	Trade Creditors		165,224	142,414
	Other Creditors		9,203	4,267
	Accruals and Deferred Income		3,422	2,032
	Corporation Tax		<u>1,541</u>	<u>531</u>
			179,390	149,244
			=====	=====

Included in other creditors is an amount of £5,222 (2001 / £3,204) relating to other taxes and Social Security.

<b>10</b>	<b>CREDITORS:</b>	<b>2002</b>	<b>2001</b>
	<b>Amounts falling due after more than one year</b>	<b>£</b>	<b>£</b>
	Net obligations under finance leases and hire purchase contracts	-	-
	Deferred Taxation	4,188	3,372
		=====	=====

<b>11</b>	<b>SHARE CAPITAL</b>	<b>2002</b>	<b>2001</b>
		<b>£</b>	<b>£</b>
	<b>Authorised Capital</b>		
	1,000 Ordinary Shares of £1 each	1,000	1,000
	20,000 8% Redeemable Preference Shares of £1 each	20,000	20,000
		=====	=====
	<b>Allotted, Called up and fully paid</b>		
	1,000 Ordinary Shares of £1 each	1,000	1,000
	20,000 8% Redeemable Preference Shares of £1 each	20,000	20,000
		=====	=====

<b>12</b>	<b>RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS</b>	<b>2002</b>	<b>2001</b>
		<b>£</b>	<b>£</b>
	Profit for the year	5,995	5,354
	Opening Shareholders' Funds	<u>33,127</u>	<u>27,773</u>
		39,122	33,127
		=====	=====

<b>13</b>	<b>TRANSACTIONS WITH DIRECTORS</b>	<b>Amount Outstanding</b>		<b>Maximum</b>
		<b>2002</b>	<b>2001</b>	<b>in year</b>
		<b>£</b>	<b>£</b>	<b>£</b>
	E.J. Hudson	14,877	11,968	14,877
	R.J. Patterson	-	3,428	
	Mrs. B.L. Selby	( 5,414)	( 2,730)	
		9,463	12,666	
		=====	=====	

**14 OTHER COMMITMENTS**

At 30th September 2002 the Company had annual commitments under enforceable operating leases as follows:-

	<b>Land and Buildings</b>	
	<b>2002</b>	<b>2001</b>
	<b>£</b>	<b>£</b>
<b>Expiry date:</b>		
Within one year	9,400	-
Between two and five years	-	9,400
	=====	=====