AND ITS SUBSIDIARY COMPANIES

(FORMERLY COMPUTING DEVICES HOLDINGS LIMITED)

DIRECTORS' REPORT AND ACCOUNTS

30TH NOVEMBER 1988



AND ITS SUBSIDIARIES

REPORT OF THE DIRECTORS

The directors have pleasure in presenting their report together with the accounts of the company and its subsidiaries for the year ended 30th November 1988. During the year the name of the company has been changed from Computing Devices Holdings Limited to Computing Bevices Company Limited. The group has expanded with the formation of a new subsidiary company, Computing Devices Eastbourne Limited.

Business Review

The principal activities of the group are those of designing, manufacturing, marketing and supporting digital electronic equipment for use both on aircraft and in ground applications.

The group has continued to achieve satisfactory growth during the year and it is now well positioned to win further significant export business. Additional facilities are being constructed and will be occupied early in 1989.

Research and Development

The group has continued to invest significant resources into the design and development of new technologies and products. The success of this approach has contributed to the award of several contracts to translate concepts into fully developed products.

Results for the Year

The group's results for the year were as follows:	
	£'000
Profit after taxation	2,782
Dividends to 'A' ordinary shareholders	
- Interim paid on 31st July 1988	689
- Proposed final dividend payable April 1989	702
Retained profit	1,391
	=====

Land and Buildings

During the year, the group occupied additional short leasehold premises in the vicinity of its main facility in Hastings. The purchase of freehold land and construction of significant additional premises has taken place during the year with occupation being planned for the coming year.

The directors are of the opinion that the market value of leased land and buildings is approximately £4.0 million compared with a book value of £1.9 million.

Directors

The directors who served during the whole of the year were:

B.T. Jones (Chairman)

W.J. Uttley-Moore (Managing Director)

M.A. Rowland

D.J. Dolan

B.P. Larcombe

R.G. Hooker

Beneficial shareholdings of directors were as follows:

30th November 1988 and 1987
Ordinary Shares
of 50p each

W.J. Uttley-Moore

102,000

M.A. Rowland

40,000

Other than as listed above no directors had any interest in the share capital of any group company.

Employees

The recruitment and retention of a highly skilled workforce is key to the future business growth. The directors ensure that health and safety are given special attention within the group. The group has a general policy to encourage employment of disabled people and would, if at all possible, encourage the retention of any employee who became disabled during their employment. The Company has a particular interest in disabled people to the extent that the Managing Director is also a director of a Company whose purpose is to provide employment for severely disabled people and the Company's purchasing policies are directed to giving preference wherever possible to such entities.

Employee Involvement

It is the group's policy to inform the staff as fully as possible through regular communication meetings. The subjects that are covered include market status, product developments and the financial position.

The group has maintained its policy of involving all employees in its equity by issuing further share options under the Option Scheme. It is gratifying that 90% of those invited to apply took up their option under the Scheme.

Taxation

The directors are advised that the company is not one to which the close company provisions of the Income and Corporation Taxes Act 1988 apply.

<u>Auditors</u>

A resolution in accordance with Section 384 Companies Act 1985 for the re-appointment of Peat Marwick McLintock as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

21 Holborn Viaduct London. ECIA 2DY

By Order of the Board SISEC LIMITED

S. De horme.

15th December 1988

Secretary

We have audited the accounts on pages 5 to 19 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group at 30th November 1988 and of the profit and source and application of funds of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

London

Peat Marwick McLintock

Pant Murick Palmtock

15th December 1988

Chartered Accountants

COMPUTING DEVICES COMPANY LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH NOVEMBER 1988

	<u>Notes</u>	<u>1988</u>	<u> 1987</u>
		£'000	£'000
TURNOVER	2	25,972	18,636
COST OF SALES		(20,305)	(14,658)
GROSS PROFIT	· · · · · · ·	5,667	3,978
ADMINISTRATIVE EXPENSES		(1,798)	(1,396)
OPERATING PROFIT		3,869	2,582
INTEREST RECEIVABLE		417	654
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	4,286	3,236
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	6	(1,504)	(1,147)
PROFIT FOR THE FINANCIAL YEAR		2,782	2,089
DIVIDENDS	7	(1,391)	(1,044)
RETAINED PROFIT FOR THE FINANCIAL YEAR		1,391	1,045

Details of movements in reserves are shown in note 17 on page 17.

The Notes on pages 7 to 18 form an integral part of the Accounts.

ARS ITE SUBSIDIARIES

BALANCE SHEETS AS AT 30TH NOVEMBER 1988

	<u> Note</u>		<u> 880</u>	198	
ASSETS EMPLOYED		Group £'000	Company £'000	Group £'000	Company £'000
<u>Fixed Assets</u> Tangible assets Investment in subsidiaries	8 9	6086 -	2955	3148	- 950
<u>Current Assets</u>					
Work in progress Debtors Cash at bank and in hand	10 11 12	6334 4506 420	1707 5	3253 4425 5949	1349 1293
		11260	1712	13627	2642 ====
<u>Current Liabilities</u>					
Creditors - amounts falling due within one year	13	4516	1305	2421	823
Provision for future costs on uncompleted contracts		5519	-	8644	-
on anomy raced contracts		10035	1305	11065	823 ====
Net Current Assets		1225	407	2562	1819
Total Assets less Current Liabilities Creditors - amounts falling		7311	3362	5710	2769
due after more than one year Deferred taxation	14 15	(1030) (185)	-	(713) (292)	(8)
Net Assets		6096	3362	4705	2761
FINANCED BY			=====	2822	=====
<u>Capital and Reserves</u> Called-up Share Capital Profit and Loss Account	16 17	2000 4096	2000 1362	2000 2705	2000 761
		6096 ====	3362	4705	2761
W.J. UTTLEY-MODRE W.J. UTTLEY-MODRE W.A. ROWLAND	••••) The) by t) on)	Accounts we	ere approve f Directors bu 1988	d

The notes on pages 7 to 18 form an integral part of these accounts.

NOTES ON THE ACCOUNTS

1. ACCOUNTING POLICIES

(i) The accounts have been prepared under the historical cost convention.

(ii) Basis of Consolidation

- a) The consolidated accounts include the accounts of Computing Devices Company Limited and its subsidiaries, both of which make up their accounts to 30th November each year.
- Goodwill arising on consolidation is written off against accumulated reserves.
- The Company has not presented its own Profit and Loss Account.

(iii) Depreciation

Depreciation on plant, machinery, and motor vehicles is provided on a straight line basis at 25% per annum. The cost of the leasehold premises is being written off on a straight line basis over a realistic life span (50 years).

(iv) Deferred Taxation

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the forseeable future. Appropriate deductions are made for Advance Corporation Tax payable in respect of proposed dividends.

(v) Work in Progress

Work in progress is valued on the basis of cost plus the profit attributable to the stage of completion of the contract less full provision for any anticipated losses and progress payments received. Payments received on account of future work are included within current liabilities. There is an overriding requirement for the accounts to show a true and fair view, and for this reason the attributable profit in long term contract work in progress has been included in accordance with SSAP9, although it constitutes a departure from the statutory valuation rules. As progress payments cannot be allocated between cost and profit it is not possible to determine the effect of the departure on the balance sheet carrying amount of long term contract work in progress.

NOTES ON THE ACCOUNTS (Continued)

(vi) Foreign Currency
Balances in foreign currencies are translated into sterling at the rate ruling at the balance sheet date. Transactions during the year in foreign currencies are translated into sterling at the rate ruling at the time of the transaction. All differences arising on the translation of currencies have been taken to the profit and loss account.

(vii) Warranty

Provision is made for the estimated cost of work to be performed under manufactured product warranties. Also the Company has a continuing unlimited design warranty on all products sold, but provision is only made for any known liability arising under this warranty.

(viii) Research and Development
Expenditure on research and development is written
off against profits in the year in which it is
incurred.

2. TURNOVER

Turnover represents amounts invoiced and authorised during the year net of VAT except that on certain uncompleted long term contracts turnover is derived from the stage of completion of the contract. Turnover has been wholly derived from the design and production of electronic digital equipment. The analysis of turnover by geographical area is as follows:

	<u>1988</u> £¹000	<u>1987</u> £'000
United Kingdom	25,071	18,635
Europe	_	1
North America	796	-
Australasia	105	-
	w = = = =	
	25,972	18,636
	======	=====

COMPUTING BEVICES COMPANY LYMITED

NOTES OF THE ACCOUNTS (continued)

3. STAFF NUMBERS AND COSTS

The average number of the group's employees (including directors) during the year are as follows:

directors/ unit ins	<u>1988</u>	<u>1987</u>
Administration Production	50 446 =====	39 346 =====

The aggregate payroll costs of these employees were as follows: 1988 198

follows:	£'000	<u>1987</u> £ 000
Wages and salaries Social security costs Other pension costs	5,824 451 283 ====	4,333 312 182

4. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

This has been wholly derived from the design and production of avionic electronic equipment.

Profit before taxation is stated after charging the following:

101 towing .	<u>1988</u> £'000	<u>1987</u> £'000
Equipment rental Depreciation Auditors' remuneration Directors' emoluments As directors Remuneration as executives (See Note 5 below)	33 807 23 22 114	34 551 17 22 91

NOTES ON THE ACCOUNTS (Continued)

5. DIRECTORS EMOLUMENTS

Excluding pension contributions, the emoluments of the highest paid director were £73,711 (1987: £55,557). The emoluments of the chairman amounted to £4,000 (1987: £4,000). The other directors' emoluments were within the following ranges:

	£ 0 - £ 5,000 £ 5,001 - £10,000 £30,001 - £35,000 £40,001 - £45,000	1988 2 1 - 1	1987 2 1 1
6.	MOITAXAT	<u>1988</u> £'000	<u>1987</u> £'000
	The charge to taxation comprises: Corporation tax on profits for year at 35% (1987: 35%) Deferred tax	1,578 (74) 1,504	1,153 (6) 1,147
7.	DIVIDENDS Interim paid (31st July 1988) Proposed final	1988 £'000 689 702 1,391	1987 £'000 501 543 1,044

NOTES ON THE ACCOUNTS (continued)

8. TANGIBLE ASSETS

Group

<u>Group</u>	Freehold Building under Construction	Long Leasehold Land and Buildings	Short Leasehold Land and Buildings	Plant Machinery and Motor Vehicles	<u>Total</u>
	£'000	£'000	£'000	£'000	£1000
Cost : As at 1st December 198	7 -	2,217	••	2,662	4,879
Additions Disposals	2,501 -	11_	2	1,260 (7î)	3,774 (71)
At 30th November 1988	2,501	2,228	2	3,851	8,582
Depreciation :					
As at 1st December 198 Charged in year	-	243 46	-	1,488 761	1,731 807
Depreciation on disposals	**	-	-	(42)	(42)
At 30th November 1988	-	289		2,207	2,496
Net Book Value :					
At 30th November 1988	2,501	1,939	2	1,644	6,086
At 30th November 1987	-	1,974		1,174	3,148

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COMPUTING DEVICES COMPANY LIMITED

NOTES ON THE ACCOUNTS (continued)

9.	INVESTMENT	IN	SUBSIDIARIES

	1988 £¹000	1987 £'000
As at 1st December 1987 Additions	950 5	9 50 -
	** ** ** ** **	
	955	950
Long term loan to subsidiary	2,000	-
	·	
As at 30th November 1988	2,955	950
		8282

The subsidiary company, Computing Devices Hastings Limited, is wholly owned and incorporated in Great Britain. During the year an additional wholly owned subsidiary was incorporated in Great Britain Computing Devices Eastbourne Limited. The principal activity of both subsidiaries is the design and manufacture of electronic equipment.

10. WORK IN PROGRESS

	£'000	£'000
Long term contract work in progress Less: Progress payments received/	65,809	39,577
receivable	(59,475)	(36,324)
	6,334	3,253

11. DEBTORS

Gr	<u>'0</u>	<u>u</u>	p

	<u>1988</u> £'000	£'000
Trade debtors Other debtors Prepayments	4,200 24 282	4,182 137 106
A.L.	4,506 =====	4,425
Company	1988 £'000	1987 £'000
Amounts owed by subsidiary Prepayments	1,641 66	1,326 23
	1,707	1,349

NOTES ON THE ACCOUNTS (continued)

1	2	CASH
1	2.	LASH

12.	CASH		
		<u>1988</u>	<u> 1987</u>
		£'000	£'000
	Cash at bank and in hand Tax Reserve Certificates	393 27	4,949 1,000
		420 ====	5,949 =====
13.	CREDITORS : Amounts falling due wit	hin one year	
	<u>Group</u>	<u>1988</u>	<u> 1987</u>
		£1000	£'000
	Trade creditors Proposed dividend Other creditors including taxation	2,240 702	540 543
	and social security Accruals	1,335 239	1,153 185
		4,516 =====	2,421
	Other creditors including taxation and social security comprises :	•	
	Corporation tax Advance corporation tax Other taxes Social security	860 234 112 110	846 201 67 39
	Taxation and social security	1,316	1,153
	Other creditors	19	
		1,335	1,153 =====
	<u>Company</u>	<u>1988</u>	<u>1987</u>
		£'000	£1000
	Proposed dividend Amount due to subsidiary Other creditors including taxation	702 298	543
	and social security Accruals	266 39	263 17
		1,305	823

713

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COMPUTING DEVICES COMPANY LIMITED

NOTES ON THE ACCOUNTS (continued)

	<u>1988</u>	<u> 1987</u>
	£'000	£'000
Other creditors including taxation	and Social Se	curity:
Corporation tax Advance corporation tax Social security	30 234 2 266	48 201 14 263
CREDITORS : Amounts falling due aft	er more than 1988 £'000	one year. <u>1987</u> £'000
Corporation tax	2, 000	2 000

15. DEFERRED TAXATION

(payable 1st January 1990)

The balance sheet amount for deferred taxation represents the full provision for any future liability:

1,030

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Group

14.

	<u>1988</u>	<u>1987</u>
Excess of tax allowances	£'000	£'000
over depreciation Other timing differences	418	468
Advance corporation tax	(234)	25 (201)
	185	292
	2252	=====
Balance at 1st December 1987 Charge for the year in the	292	326
profit & loss account	(74) (33)	(6) (28)
Advance corporation tax	(33)	(28)
Balance at 30th November 1988	185	292

NOTES ON THE ACCOUNTS (continued)

Company

 1988
 1987

 £'000
 £'000

 Timing differences
 8

 =====
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16. SHARE CAPITAL

The Share Capital of the company is organised in two classes, Ordinary Shares of 50p each and 'A' Ordinary Shares of 50p each. 'A' Ordinary Shares are convertible into Deferred Shares of 50p each. At a meeting on 24th March 1988, it was resolved that 681,818 'A' Ordinary Shares be converted into Deferred Shares.

NOTES ON THE ACCOUNTS (continued)

SHAKE
TWITTHE
(continued)

Conversion into deferred shares At 30th November 1988	At 1st December 1987	<u>Issued and Fully Paid</u>	Conversion into deferred shares At 30th November 1988	At 1st December 1987	Authorised
500,000	500,000	Ordinary Shares Number £			
250,000	250,000	es Ses Dary			
(681,818) 1,318,182	2,000,000	'A' Ordi Shares	710,526	710,526	<u>Ordinary</u> <u>Shares</u> Number
(340,909) 659,091	1,000,000	'A' Ordinary Shares	(681,818) 1,318,182	2,000,000	'A'Ordinary Shares Number
681,818 2,181,818	1,500,000	<u>Deferre</u> Number	681,818 	1,500,000	<u>Deferred</u> 'A' Ordinary Shares Number
340,909 1,090,909	750,000	<u>Deferred Shares</u> umber £			

NOTES ON THE ACCOUNTS (continued)

Number of Ordinary Shares

The Company has an approved share option scheme for group employees. The status at 30th November 1988 is:

	over which options are outstanding	Price Per Ordinary Share	Exercise From	Dates To
	11,265	£ 7.40	1991	1996
	8,775	£12.00	1992	1997
	9,720	£18.50	1993	1998
17.	PROFIT AND LOSS ACCOUNT			
		Grou £'00	O .	Company £'000
	At 1st December 1987	2,70	5	761
	Profit for the financial year	2,78	2	1,992
	Dividends paid	(1,39	1)	(1,391)
	At 30th November 1988	4,09 ====		1,362
		<u>198</u>	<u>8</u>	<u>1987</u>
	The Profit dealt with in th accounts of the company was			1,756

NOTES ON THE ACCOUNTS (continued)

18. CAPITAL COMMITMENTS

Group		
	<u> 1988</u>	<u> 1987</u>
	£'000	£'000
Capital expenditure authorised and		
contracted	637	823
	2000	2222
Capital expenditure authorised but not contracted		
not contracted	136	3,405
	=====	=====

19. CONTINGENT LIABILITES

In the normal course of business the Group has contingent liabilities in respect of guarantees extended to Customs Authorities. At the balance sheet date these amounted to £173,700.

AND ITS SUBSIDIARY

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 30TH NOVEMBER 1988

		<u> 1988</u>		<u> 1987</u>
	£'000	£,000	£'000	£'000
SOURCE OF FUNDS Profit before taxation Adjustment for items not involving the movement of funds:		4,286		3,236
Depreciation		807		551
Surplus on sale of tangible fixed assets		(15)		(2)
Funds generated from operations		5,078		3,785
FUNDS FROM OTHER SOURCES Proceeds on sale of tangible				
fixed assets		45		2
		5,123		3,787
APPLICATION OF FUNDS Payments of taxation Purchase of tangible fixed assets Dividend	(1,248)		(672)	
	(3,775) (1,232)	(6,255)	(1,089) (903)	(2,664)
		(1,132)		1,123
INCREASE IN WORKING CAPITAL Increase in debtors Increase in work in progress (Increase)/Decrease in creditors (Increase)/Decrease in provisions future costs Increase/(Decrease) in net liquid Cash at bank & in hand	for	81 3,081 (1,890)		1,038 1,082 77
		3,125		(1,690)
	tunas:	(5,529)		616
		(1,132)		1,123