HAT TRICK PRODUCTIONS LIMITED (Company number 1909622)

ABBREVIATED FINANCIAL STATEMENTS 30 June 1996



NYMAN LIBSON PAUL CHARTERED ACCOUNTANTS REGINA HOUSE 124 FINCHLEY ROAD LONDON NW3 5JS

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# ABBREVIATED FINANCIAL STATEMENTS Year ended 30 June 1996

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### REPORT OF THE DIRECTORS

The directors present their annual report and the abbreviated financial statements of the company for the year ended 30 June 1996.

### PRINCIPAL ACTIVITY

The principal activity of the company is that of a producer of television programmes.

#### **BUSINESS REVIEW**

The results for the year are shown on page 5 of the abbreviated financial statements. An amount of £389,204 was transferred to reserves for the year.

#### DIVIDENDS

An interim dividend of £180,000 was paid during the year. A final dividend of £540,000 was proposed and paid in November 1996.

### FIXED ASSETS

Changes in fixed assets are shown in notes 7 and 8 to the abbreviated financial statements.

### EVENTS SINCE THE END OF THE YEAR

In July 1996, part of the company's issued share capital was converted into preference shares.

### DIRECTORS

The directors who served during the year and their beneficial interest in shares of the company were:

		1996		1995	
		Ordinary	shares	of £1 each	
D O'Donoghue	Chairman	300		300	
J T Mulville		300		300	
G H Perkins	(resigned 10 July 1995)	300		300	
M R Bell		_		-	

D O'Donoghue retires by rotation and, being eligible, offers herself for re-election.

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#### REPORT OF THE DIRECTORS (continued)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing

those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with

the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### CHARITABLE DONATIONS

During the year, the company made charitable contributions of £3,212 (1995: £1,075).

### **AUDITORS**

A resolution to re-appoint Nyman Libson Paul as auditors to the company will be proposed at the forthcoming Annual General Meeting.

On behalf of the Board

Alleist Ollamogne

D O'DONOGHUE

Director

20 May 1997

Registered Office: 124 Finchley Road London NW3 5JS



# Nyman Libson Paul

Regina House, 124 Finchley Road, London NW3 5JS

AUDITORS' REPORT TO HAT TRICK PRODUCTIONS LIMITED PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages 5 to 16 together with the financial statements of Hat Trick Productions Limited prepared under Section 226 of the Companies Act 1985 for the year ended 30 June 1996.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the abbreviated financial statements in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page 3 and whether the abbreviated financial statements have been properly prepared in accordance with that Schedule.

# BASIS OF OPINION

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated financial statements have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

### OPINION

In our opinion the company is entitled under Sections 246 and 247 of the Companies Act 1985 to the exemptions conferred by Section A of Part III of Schedule 8 to the Act, in respect of the year ended 30 June 1996, and the abbreviated financial statements on pages 5 to 16 have been properly prepared in accordance with that Schedule.

# OTHER INFORMATION

On 20 May 1997 we reported, as auditors of Hat Trick Productions Limited, to the members on the financial statements prepared under Section 226 of the Companies Act 1985 for the year ended 30 June 1996, and our audit report was as follows:

We have audited the financial statements on pages 4 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 7.



# Nyman Libson Paul

Regina House, 124 Finchley Road, London NW3 5JS

AUDITORS' REPORT TO HAT TRICK PRODUCTIONS LIMITED PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985 (Continued)

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which are considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 June 1996 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985

NYMAN LIBSON PAUL Chartered Accountants & Registered Auditors

20 May 1997

# ABBREVIATED PROFIT AND LOSS ACCOUNT Year ended 30 June 1996

	Note	1996 £	1995 £
GROSS PROFIT		3,037,254	2,618,188
Administrative expenses		(1,453,130)	(1,386,925)
OPERATING PROFIT	2	1,584,124	1,231,263
Interest receivable		125,878	79,833
		1,710,002	1,311,096
Interest payable	3	(2,798)	(5,521)
PROFIT ON ORDINARY ACTIVITIES before taxation		1,707,204	1,305,575
Taxation	5	(598,000)	(469,696)
PROFIT ON ORDINARY ACTIVITIES after taxation		1,109,204	835,879
Dividends	6	(720,000)	(360,000)
Purchase of own shares		<del>_</del>	(522,660)
RETAINED PROFIT (DEFICIT) for the year		389,204	(46,781) ====================================

A statement of movement on reserves is given in Note 14

All profits recognised in the year are reflected in the profit and loss account and arise from continuing activities

### BALANCE SHEET At 30 June 1996

	Note	1	.996	1	995
		£	£	£	£
FIXED ASSETS Tangible assets	7 8		102,591		108,316 100
Investments	0				
			102,591		108,416
CURRENT ASSETS		60.061		40.000	
Development costs	9	69,061 839,534		48,862 868,927	
Debtors Cash at bank and in hand	10	3,639,882		1,807,515	
		4,548,477		2,725,304	
CREDITORS - amounts falling due within one year	11	3,109,358		1,668,324	
Net current assets			1,439,119		1,056,980
TOTAL ASSETS LESS CURRENT LIABILITIES			1,541,710		1,165,396
CREDITORS - amounts falling due after more than one year	12		-		(12,890)
NET ASSETS			1,541,710		1,152,506
CAPITAL AND RESERVES					
Called up share capital Reserves	13 14		900 1,540,810		900 1,151,606
SHAREHOLDERS' FUNDS	15		1,541,710		1,152,506

Approved by the Board and signed on its behalf by

Alluis Oflausghe may Bell

D O'DONOGHUE

M R BELL

Directors

20 May 1997

The notes on pages 8 to 16 form part of these abbreviated financial statements

# CASH FLOW STATEMENT Year ended 30 June 1996

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	Note	199		199	
		£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES	19		2,300,181		1,875,827
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE					
Interest received Interest element on hire purchase		125,878		77,864	
payments Dividends paid		(2,798) (180,000)		(5,521) (360,000)	
Purchase of own shares				(522,660)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF					
FINANCE			(56,920)		(810,317)
			2,243,261		1,065,510
TAXATION Corporation tax paid			(340,000)		(178,177)
oorporacion can para			<del></del>		
			1,903,261		887,333
INVESTING ACTIVITIES Sale of tangible fixed assets		68,320		-	
Payments to acquire tangible fixed assets		(106,027)		(21,089)	
Payments to acquire fixed asset investments		_		(100)	
Reclassification of fixed asset investments		100		_	
			(37,607)		(21,189)
Net cash inflow before financing			1,865,654		866,144
FINANCING Net cash outflow from financing	22	!	(33,287)		(25,070)
INCREASE IN CASH AND CASH EQUIVALENTS	20	)	1,832,367		841,074

### 1 ACCOUNTING POLICIES

The following policies have been used in dealing with items which are considered material in relation to the company's financial statements.

### Basis of accounting

The financial statements have been prepared under the historical cost convention.

#### Turnover

This represents income receivable in respect of television productions during the year, excluding Value Added Tax, all within the United Kingdom.

### Royalties receivable

Royalty advances which are non-returnable and non-recoupable are accounted for as income on a receipts basis. Returnable, recoupable advances are accounted for as other operating income on a royalty earnings basis.

### Depreciation and amortisation

This is calculated to write off the cost of tangible fixed assets over their estimated useful lives at the following rates per annum:

Improvements to leasehold property - over the period of the lease
Furniture and Fittings - 33.33% on straight line
Equipment - 33.33% on straight line
Motor Vehicles - 25% on straight line

### Development costs

Development costs represent costs incurred on projects in development, and are stated at the lower of these costs and their recoverability.

### Finance leases and hire purchase commitments

Assets which are the subject of finance leases or hire purchase contracts are capitalised at a value equal to the original cost. The capital element of future payments is included under "obligations under finance leases and hire purchase contracts" and the interest element is charged to the profit and loss account at a rate which apportions the finance charge on a reducing balance basis.

### Operating leases

Rentals applicable to operating leases are charged against profit as incurred.

2	OPERATING PROFIT	1996 £	1995 £
	This is stated after charging and (crediting)		٠
	Depreciation of owned fixed assets	25,220	33,214
	Depreciation of assets held under hire purchase contracts	28,077	27,718
	Profit on sale of fixed assets Auditors' remuneration Hire of plant and machinery	(9,865) 12,200 9,994	13,000 7,951
	nile of plane and machinery		
3	INTEREST PAYABLE	1006	1005
		1996 £	1995 £
	Finance charges payable under hire purchase contracts	2,798	5,521
	F		
4	DIRECTORS' EMOLUMENTS	1006	1005
		1996 £	1995 £
	Total emoluments	379,533	459,809 ———
	Chairman's emoluments (and highest paid	100 511	152 500
	director)	182,611	153,500
	Other directors - by number within each band	Number of	directors
	nil - £5,000 £65,001 - £70,000	- 1	1
	£120,001 - £125,000 £125,001 - £130,000	- 1	1
	£130,001 - £135,000 £130,001 - £135,000	-	1
5	TAXATION	1006	1005
		1996 £	1995 £
	U.K. corporation tax at 33% (1995: 33%) on taxable profits for the year	598,000	470,000
	Adjustment relating to prior years		(304)
		598,000	469,696 

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS (continued) Year ended 30 June 1996

6	DIVIDENDS			1996 £		1995 £
	Dividends paid			180,000		360,000
	Dividends proposed			540,000		, <u>-</u>
				720,000		360,000
7	TANGIBLE FIXED ASSETS					
	;	Improve- ments to leasehold premises £	Furniture and fittings f	Motor vehicles £	Equipment £	Total £
	Cost:					
	At 1 July 1995	41,196	99,216	110,867	115,271	366,550
	Additions	-	-	87,905	18,122	106,027
	Disposals			(86,455)		(86,455) ————
	At 30 June 1996	41,196	99,216	112,317	133,393	386,122
	Accumulated depreciation	on:				
	At 1 July 1995	11,853	98,762	55,436	92,183	258,234
	Provision for the year	2,667	454	28,077	22,099	53,297
	Eliminated on disposal:	- 		(28,000)		(28,000)
	At 30 June 1996	14,520	99,216	55,513	114,282	283,531
	Net book value:					
	At 30 June 1996	26,676	_	56,804	19,111	102,591
	At 30 June 1995	29,343	<del></del>	55,431	23,088	108,316

The net book value of fixed assets includes £13,591 (1995: £55,431) in respect of assets held under hire purchase contracts.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS (continued) Year ended 30 June 1996

### 8 FIXED ASSET INVESTMENTS

		Shares in associated undertaking £
Cost: At 1 July 1995 Reclassified as curren	t asset	100 (100)
At 30 June 1996		
Net book value: At 30 June 1996		-
At 30 June 1995		100
9 DEBTORS		
	1996 £	1995 £
Trade debtors Advance corporation tag Other debtors	103,824	630,127 - 43,654
Prepayments and accrue	1 income 166,344 839,534	195,146 868,927

The advance corporation tax recoverable is due after one year.

## 10 CASH AT BANK AND IN HAND

Included within the balance sheet figure of £3,639,882 (1995: £1,807,515) are sums amounting to £989,525 (1995: £218,671) held in trust bank accounts on behalf of television companies which have commissioned work and advanced funds to cover future production costs.

Within creditors (Note 11), production advances and certain trade creditors represent the unexpended funds held on trust at the balance sheet date.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS (continued) Year ended 30 June 1996

11	CREDITORS - amounts falling due within one	year 1996 £	1995 £
	Obligations under finance leases and hire purchase contracts Trade creditors Corporation tax Advance Corporation Tax payable Other taxation and social security Other creditors Accruals and deferred income Dividends payable Production advances	12,945 279,456 553,060 180,000 127,352 45,062 552,825 540,000 818,658	33,342 375,509 250,060 90,000 235,943 12,604 341,241 - 329,625 - 1,668,324
12	CREDITORS - amounts falling due after more than one year	1996 £	1995 £
	Obligations under hire purchase contracts repayable within two and five years	- -	12,890
13	CALLED UP SHARE CAPITAL	1996 £	1995 £
	Authorised Ordinary shares of £1 each	10,000	10,000
	Allotted, called up and fully paid Ordinary shares of £1 each	900	900

On 10 July 1996 the company increased its authorised share capital to a value of £11,200, comprising 10,000 ordinary shares of £1 each, 300 preference shares of £1 each, and 900 units of stock of £1 each.

Also on 10 July 1996 the company converted 300 allotted, called up and fully paid ordinary shares into 300 £l units of stock. At the same date, these 300 £l units of stock were re-converted into 300 £l preference shares.

## 14 RESERVES

		Capital redemption reserve	Profit and loss account £	Total £
	At 1 July 1995	300	1,151,306	1,151,606
	Retained profit for the year	-	389,204	389,204
	At 30 June 1996	300	1,540,510	1,540,810
15	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS	s' FUNDS 1996 £		1995 £
	Profit for the financial year Dividends	1,109,204 (720,000) 389,204		835,879 (360,000) 
	Purchase of own shares	-		(522,660)
	Net addition to shareholders' funds	389,204		(46,781)
	Opening shareholders' funds	1,152,506		1,199,287
	Closing shareholders' funds	1,541,710		1,152,506
16	CAPITAL COMMITMENTS	1996 £		1995 £
	Authorised by directors but not contracted for	188,000		

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS (continued) Year ended 30 June 1996

### 17 OPERATING LEASE COMMITMENTS

At 30 June 1996, the company had non-cancellable annual operating lease commitments as follows:

commitments as follows:	1996 £	1995 £
Land and buildings leases which expire:	21 050	
Within two to five years	31,250	-
After five years	113,912	101,350
	145,162	101,350
		<del></del>

The leases of land and buildings are subject to rent reviews.

### 18 STAFF NUMBERS AND COSTS

The average number of persons employed by the company (including directors) was as follows:

	1996	1995
Management	5	6
Administration	11	9
	<del>_</del>	
	16	15
	=	<b>=</b>

The aggregate payroll costs of these persons were as follows:

	1996 £	1995 £
Salaries Social security costs	748,111 72,887	721,508 69,469
	820,998	790,977

# 19 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		1: £	996 £	19 £	995 £
		L		τ.	
	OPERATING PROFIT Depreciation and amortisation (Profit) loss on disposal of	53,297	1,584,124	60,932	1,231,263
	fixed assets (Increase) decrease in	(9,865)		-	
	development costs Decrease in debtors Increase (decrease) in creditors	(20,199) 164,393 528,431		1,941 1,142,081 (560,390)	
	-		716,057		644,564
	NET CASH INFLOW FROM OPERATING				
	ACTIVITIES		2,300,181		1,875,827
20	ANALYSIS OF CHANGES IN CASH AND CAEQUIVALENTS DURING THE YEAR	SH			
			1996 £		1995 £
	At 1 July 1995 Net cash inflow		1,807,515 1,832,367		966,441 841,074
	At 30 June 1996		3,639,882		1,807,515
21	ANALYSIS OF BALANCES OF CASH AND C EQUIVALENTS AS SHOWN IN THE BALANC				
			1996 £	1995 £	Change in year £
	Cash at bank and in hand		3,639,882	1,807,515	1,832,367
			1995 £	1994 £	Change in year £
	Cash at bank and in hand		1,807,515	966,441	841,074

# 22 ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	Loans and finance lease obligations £
At 1 July 1995 Cash outflow from financing	46,232 (33,287)
At 30 June 1996	12,945
At 1 July 1994 Cash outflow from financing	71,302 (25,070)
At 30 June 1995	46,232