

ACCOUNTS - 30 JUNE 1997

TOGETHER WITH DIRECTORS'
AND AUDITORS' REPORTS



### **DIRECTORS' REPORT**

### FOR THE YEAR ENDED 30 JUNE 1997

The Directors present their annual report on the affairs of News International Supply Company Limited ("the Company") together with the accounts and auditors' report for the year ended 30 June 1997.

### DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and its profit or loss for that period. In preparing those accounts, the Directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- \* prepare the accounts on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy, at any time the financial position of the Company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### PRINCIPAL ACTIVITY AND BUSINESS REVIEW:

The principal activity of the Company is the procurement of materials and services for supply to other members of the Newscorp Investments Limited group.

The Company generated turnover for the year of £690,991,000 (1996 - £605,658,000) resulting in a profit after tax of £14,976,000 (1996 - £14,660,000). The Directors expect the general level of activity to continue for the foreseeable future.

RESULTS AND DIVIDENDS:	<u>£'000</u>
Retained profit at 30 June 1996 Profit for the financial year	80,603 14,976
Retained profit at 30 June 1997	95,579

The Directors do not recommend the payment of a dividend (1996 - £Nil).

### **DIRECTORS' REPORT - continued**

#### PAYMENT OF SUPPLIERS:

The Group's policy is to pay suppliers at the end of the month following that in which the supplier's invoice is received. The policy is made known to the staff who handle payments to suppliers and is made known to all suppliers on request.

The number of suppliers' days outstanding at the year end was 43 days. This has been based on year end trade creditors of £15,244,000 divided by the amounts invoiced by suppliers including VAT of £19,272,000, as a proportion of 365 days.

#### DIRECTORS AND THEIR INTERESTS:

The Directors who served during the year are as shown below:

D R Flynn

P W Stehrenberger

JE Widdows

(resigned 29 August 1997)

S F Hutson

(appointed 29 August 1997)

The interests of D R Flynn and P W Stehrenberger in the shares of the ultimate parent company, The News Corporation Limited, and the interests of P W Stehrenberger in the shares of News International plc are disclosed in the accounts of Newscorp Investments Limited

Other Directors of the Company had interests in Ordinary shares in the ultimate parent company, The News Corporation Limited (TNCL), as follows:

Share-save	-	Preferred Limited Voting Ordinary Shares of 50 Australian cents in TNCL	
30 June 1997	30 June 1997	Granted	30 June 1996
1,853	24,000	24,000	**

The options held by J E Widdows have an option price of A\$5.17 and are exercisable between 25 July 1997 and 24 July 2006.

News International share-save options, in the Preferred Limited Voting Ordinary shares of 50 Australian cents in TNCL, were granted during the year and are exercisable after 3, 5 or 7 years from March 1997 at £2.104 and are subject to the individuals completing their monthly contributions for the relevant period.

The middle market price of a TNCL preferred share on 30 June 1997 was A\$5.225 (1996 - A\$6.20). The range in market value of the preferred shares during the financial year was A\$4.67 to A\$6.37 (1996 - A\$5.82 to A\$7.41).

### **AUDITORS:**

**Options held:** 

J E Widdows

The Directors will place a resolution before the Annual General Meeting to reappoint Arthur Andersen as auditors for the ensuing year.

P O Box 495

Virginia Street

London

E1 9XY

15 September 1997

BY ORDER OF THE BOARD

P W Stehrenberger

Director

### **AUDITORS' REPORT**

TO THE SHAREHOLDERS OF NEWS INTERNATIONAL SUPPLY COMPANY LIMITED

We have audited the accounts on pages 4 to 9 which have been prepared under the historical cost convention, and the accounting policies set out on page 4.

### Respective responsibilities of directors and auditors

As described on page 1, the Company's Directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

### **Opinion**

In our opinion the accounts give a true and fair view of the state of affairs of the Company as at 30 June 1997 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Andersen

Chartered Accountants and Registered Auditors

Mhun Andersen

1 Surrey Street

London WC2R 2PS

15 September 1997

### PRINCIPAL ACCOUNTING POLICIES

# BASIS OF ACCOUNTING:

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The Company's accounting policies have been applied consistently throughout the year and with the preceding year.

The Company is exempt from the requirement of FRS 1 to include a cash flow statement as part of its financial statements because it is a wholly owned subsidiary undertaking of a body corporate. A consolidated cash flow statement is included in the accounts of The News Corporation Limited (TNCL), the ultimate parent company.

### FOREIGN CURRENCY:

Normal trading activities denominated in foreign currencies are recorded in sterling at actual exchange rates as of the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the year-end are reported at the rates of exchange prevailing at the year end, with any resulting gains or losses being recorded in the profit and loss account.

#### TURNOVER:

Turnover is the net amount receivable by the Company in the ordinary course of its business, excluding value added tax.

### TAXATION:

Corporation tax is provided on taxable profits after group relief at current rates. It is the policy of Newscorp Investments Limited group companies not to make payments to group undertakings for group relief surrendered.

### **PROFIT AND LOSS ACCOUNT**

# FOR THE YEAR ENDED 30 JUNE 1997

	<u>Notes</u>	1997 £'000	1996 £'000
TURNOVER (continuing operations)	1	690,991	605,658
Cost of sales		(676,495)	(591,044)
OPERATING PROFIT		14,496	14,614
Investment income	3	480	51
Interest payable and similar charges	4	-	(5)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	14,976	14,660
Taxation	6		
PROFIT FOR THE FINANCIAL YEAR		14,976	14,660
RETAINED PROFIT, brought forward		80,603	65,943
RETAINED PROFIT, carried forward		95,579	80,603

There are no recognised gains or losses other than the profit attributable to shareholders of the Company of £14,976,000 in the year ended 30 June 1997 and of £14,660,000 in the year ended 30 June 1996.

The accompanying principal accounting policies and notes are an integral part of this profit and loss account.

# **BALANCE SHEET - 30 JUNE 1997**

	Notes	1997 £'000	1996 £'000
CURRENT ASSETS			
Debtors Cash at bank and in hand	7 8	115,256 344,325	97,162 91,746
		459,581	188,908
CREDITORS: Amounts falling due within one year	9	(364,002)	(108,305)
NET ASSETS		95,579 =====	80,603
CAPITAL AND RESERVES			
Called-up equity share capital Profit and loss account	10	- 95,579	- 80,603
SHAREHOLDERS' FUNDS	10	95,579 =====	80,603

SIGNED ON BEHALF OF THE BOARD ON 15 SEPTEMBER 1997

P W Stehrenberger Director

The accompanying principal accounting policies and notes are an integral part of this balance sheet.

### **NOTES TO THE ACCOUNTS - 30 JUNE 1997**

#### 1. SEGMENTAL INFORMATION:

The Company's turnover and profit are derived entirely from the procurement and supply of materials and services to members of the Newscorp Investments Limited group in the United Kingdom.

#### 2. RELATED PARTY TRANSACTIONS:

Other members of the Newscorp Investments Limited group provide the Company with administrative and support services, for which no charge is made. The majority of the Company's reported activity relates to group transactions.

As a subsidiary undertaking of The News Corporation Limited whose accounts are publicly available, the Company has taken advantage of the exemption in FRS 8 Related Party Disclosure not to disclose further details of these transactions with other members of the group headed by The News Corporation Limited.

	Income from group undertakings	480	51
3.	INVESTMENT INCOME:	1997 £'000	1996 £'000
2	TAIN TO COME GOALOW TALCONETT.	1007	1006

The Company received interest charged at a market rate, on the current accounts with certain group undertakings.

4.	INTEREST PAYABLE AND SIMILAR CHARGES	1997 £'000	<u>1996</u> £'000
	Interest payable to fellow subsidiary undertakings	-	5

The Company was charged interest at a market rate on amounts due to certain group undertakings in 1996.

### 5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION:

Auditors' remuneration, including amounts in respect of non-audit services, is borne by another group undertaking.

The Directors of the Company received no remuneration for their services to the Company during the year (1996 - £Nil). The Directors received emoluments for their services provided to other group undertakings as disclosed in the accounts of those companies.

The Company has no employees.

### **NOTES TO THE ACCOUNTS - continued**

### 6. TAXATION:

Due to the availability of tax losses from other group undertakings there is no tax charge for the year (1996 - £Nil).

### 7. DEBTORS:

Amounts falling due within one year:	<u>1997</u> <u>£'000</u>	1996 £'000
Due from group undertakings	107,993	96,349
VAT	6,827	447
Other debtors	436	366
	115,256	97,162

### 8. CASH AT BANK:

Together with certain other companies in The Newscorp Investments Limited group, the company is party to a banking facility which is guaranteed by TNCL. No interest is paid or received by the company under this facility and all interest is recorded in the books of other group companies.

# 9. CREDITORS - Amounts falling due within one year:

	<u>1997</u>	<u>1996</u>
	£'000	£'000
Bank overdraft	348,374	97,300
Trade creditors	15,244	8,626
Due to group undertakings	363	2,309
Other creditors	21	70
	364,002	108,305
	=====	

The bank overdraft is part of a collective group facility and is covered by multilateral guarantees given by Newscorp Investments Limited and its subsidiary undertakings (Note 8).

### 10. CAPITAL AND RESERVES:

### a) Called-up share capital

Authorised:	£100	£100
100 ordinary shares of £1.00 each	£100	2100
	====	=====
Allotted, called-up and fully-paid:		
2 ordinary shares of £1.00 each	£2	£2
•	====	

1997

1996

## **NOTES TO THE ACCOUNTS - continued**

### 10. CAPITAL AND RESERVES - continued:

b) Reconciliation of movements in shareholders' funds	1997 £'000	<u>1996</u> £'000	
	Profit for the financial year Opening shareholders' funds	14,976 80,603	14,660 65,943
	Closing shareholders' funds	95,579	80,603

#### 11. GUARANTEES AND OTHER FINANCIAL COMMITMENTS:

There are no outstanding capital commitments at 30 June 1997 (1996 - £Nil).

### 12. ULTIMATE PARENT COMPANY:

The ultimate parent company is The News Corporation Limited, a company incorporated in South Australia.

The largest group in which the results of the Company are consolidated is that headed by The News Corporation Limited, whose principal place of business is at Holt Street, Sydney, New South Wales, Australia. The smallest group in which they are consolidated is that headed by Newscorp Investments Limited, a company incorporated in England. The consolidated accounts of these groups will be available to the public and may be obtained from PO Box 495, Virginia Street, London, E1 9XY.