THE BASIC CHEMICAL CO (UK) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997



COMPANY INFORMATION

Directors D J Roberts

SM Roberts

Secretary DJ Roberts

Company number 1888575

Registered office 145-157 St John Street

London EC1V 4PY

Auditors Westbury Schotness

145-157 St John Street

London EC1V 4PY

Business address Hillbottom Road

Sands Industrial Estate

High Wycombe Bucks HP12 4HJ

Bankers Barclays Bank PLC

High Wycombe Branch

16 High Street High Wycombe Bucks HP11 2BG

Solicitors Enever Freeman & Co

48A High Street

Ruislip Middlesex HA4 7AN

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 1997

The directors present their report and financial statements for the year ended 31 March 1997.

Principal activities and review of the business

The principal activity of the company throughout the year remained unchanged as distributors of basic chemicals and allied products.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Results and dividends

The results for the year are set out on page 3.

Directors

The following directors have held office since 1 April 1996:

DJ Roberts

S M Roberts

Directors' interests

The directors' beneficial interests in the shares of the company were as stated below:

	Ordinary shares of £1 each	
	31 March 1997	1 April 1996
D J Roberts	25,000	25,000
S M Roberts	5,000 ·	5,000

Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Westbury Schotness be reappointed as auditors of the company will be put to the Annual General Meeting.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

11/1/Xen

Director

13 October 1997

AUDITORS' REPORT TO THE SHAREHOLDERS OF THE BASIC CHEMICAL CO (UK) LIMITED

We have audited the financial statements on pages 3 to 11 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1997 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Westbury Schotness

Chartered Accountants

Registered Auditor

13 October 1997

145-157 St John Street

London

EC1V 4PY

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1997

· · · · · · · · · · · · · · · · · · ·			
		1997	1996
	Notes	£	£
Turnover	2	4,834,504	3,461,994
Cost of sales		(3,493,304)	(2,514,035)
Gross profit		1,341,200	947,959
Distribution costs		(2,956)	(2,796)
Administrative expenses		(1,332,187)	(732,728)
Other operating income		1,228	1,228
Operating profit	3	7,285	213,663
Other interest receivable and similar			
income	4	26,544	25,657
Profit on ordinary activities before)		
taxation		33,829	239,320
Tax on profit on ordinary activities		(10,451)	(67,038)
Profit on ordinary activities after			
taxation		23,378	172,282
Dividends	5	-	(120,000)
Retained profit for the year	12	23,378	52,282
•		20,0.0	
			

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET AS AT 31 MARCH 1997

		19	97	19	96
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		31,085		37,370
Current assets			·	•	
Stocks	7	493,119		503,180	
Debtors	8	944,802		842,958	
Cash at bank and in hand		450,579		579,465	
		1,888,500		1,925,603	
Creditors: amounts falling due within				•	
one year	9	(1,155,410) ————		(1,222,175)	
Net current assets			733,090		703,428
Total assets less current liabilities			764,175		740,798
Capital and reserves					
Called up share capital	11		30,000		30,000
Profit and loss account	12		734,175		710,798
Shareholders' funds - equity interests	13		764,175	,	740,798

The financial statements were approved by the Board on 13 October 1997

D/J Role/erts

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 1997

		1997 £		1996 £
Net cash (outflow)/inflow from operating activities		(178,318)		437,126
Returns on investments and servicing of finance				
Interest received	26,544		25,657	
Net cash inflow for returns on investments and servicing of finance		26,544		25,657
Taxation		(68,440)		(63,300)
Payments to acquire tangible assets	929		5085	
Net cash outflow for capital expenditure	·	(929)		(5085)
Equity dividends paid		(120,000)		(80,000)
Net cash (outflow)/inflow before management of liquid resources and financing		(341,143)		314,398
Decrease in cash in the year		(341,143)	•	314,398

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 1997

1	Reconciliation of operating profit to net coperating activities	ash (outflow)/infl	ow from	1997	1996
				£	£
	Operating profit			7,285	213,663
	Depreciation of tangible assets			7,213	8,897
	Decrease/(increase) in stocks			10,061	(298,444)
	(Increase)/decrease in debtors			(132,497)	32,505
	(Decrease)/Increase in creditors within one y	ear ear		(70,380)	480,505
	Net cash (outflow)/inflow from operating	activities		(178,318)	437,126
_					
2	Analysis of net funds	1 April 1996	Cash flow	Other 3 ^o non-cash changes	1 March 1997
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	579,465	(128,886)		450,579
	Bank overdrafts	_	(212,257)		(212,257)
		579,465	(341,143)		238,322
	Debt:	 			
	Net funds	579,465	(341,143)	-	238,322
3	Reconciliation of net cash flow to movem	ent in net debt		1997	1996
				£	£
	(Decrease)/increase in cash in the year			(341,143)	314,398
	Cash inflow from increase in debt			•	, -
	Movement in net funds in the year			(341,143)	314,398
	Opening net funds			579,465	265,067
	Closing net funds			238,322	579,465
					

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Yard imp' ment 25% Reducing balance
Leasehold properties 25% Reducing balance
Fixtures, fittings & equipment 15% Reducing balance

1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5 Stock

Stock is valued at the lower of cost and net realisable value.

1.6 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

1.7 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

2 Turnover

Geographical market

	Turno	Turnover	
	1997	1996	
	£	£	
Jnited Kingdom EEC	4,183,493	3,328,552	
EEC	650,731	107,974	
Others	280	25,468	
	4,834,504	3,461,994	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

3	Operating profit		
•	Operating profit	1997	1996
	Operating profit is stated after charging:	£	£
	Depreciation of tangible assets		
	Operating lease rentals	7,213	8,897
	Auditors' remuneration	52,400	49,280
	and after crediting:	13,618	10,074
	Rents receivable		
	None receivable	1,228	1,228
4	Other interest receivable and similar income	1997	1996
		£	£
	Bank interest	26,544	25,657
5	Taxation	1997	1996
		£	£
	U.K. current year taxation	~	~
	U.K. corporation tax at 33% (1996 - 33%)	8,395	67,038
	Prior years	-,	0.,000
	U.K. Corporation tax	2,056	-
		40.454	
		10,451	67,038 ———
6	Dividends	4007	4000
		1997	1996
		£	£
	Dividends on equity shares:		
	Ordinary interim paid	~	120,000
			120,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

7	Tangible fixed assets			
		Yard imp' ment	Fixtures, fittings & equipment	Total
	Cost	£	£	£
	At 1 April 1996	27.420		
	Additions	27,139 -	41,877 928	69,016 928
	At 31 March 1997	27,139	42,805	69,944
	Depreciation	•		
	At 1 April 1996	12,458	19,188	31,646
	Charge for the year	3,671	3,542	7,213
	At 31 March 1997	16,129	22,730	38,859
	Net book value			
	At 31 March 1997	11,010	20,075	31,085
	At 31 March 1996	14,681	22,689	37,370
8	Stocks		1997	1996
			£	£
	Finished goods and goods for resale		493,119	503,180
9	Debtors		1997	1996
			£	£
	Trade debtors		709,226	608,074
	Amounts owed by parent and fellow subsidiary undertakings		193,884	193,884
	Corporation tax		128	781
	ACT recoverable		-	30,000
	Other debtors		10,520	2,425
	Prepayments and accrued income		31,044	7,794
			944,802	842,958

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

10	Creditors: amounts falling due within one year	400=	
	Orealions, amounts family due within one year	1997	1996
		£	£
	Bank loans and overdrafts	212,257	_
	Trade creditors	741,768	810,600
	Corporation tax	8,396	67,038
	Other taxes and social security costs	74,940	145,855
	Directors' current accounts	73,096	66,747
	Other creditors	34,953	2,185
	Accruals and deferred income	10,000	9,750
	Proposed dividend	-	120,000
		·	
		1,155,410	1,222,175

11 Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £19,226 (1996 - £21,401).

12	Share capital	1997	1996
	Authorised	£	£
	30,000 Ordinary shares of £1 each	30,000	30,000
		-	
	Allotted, called up and fully paid		
	30,000 Ordinary shares of £1 each	30,000	30,000

13 Statement of movements on profit and loss account

Profit and loss account
£
710,797 23,378
734,175

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

14	Reconciliation of movements in shareholders' funds	1997	1996
		£	£
	Profit for the financial year	23,378	172,282
	Dividends	-	(120,000)
	Net addition to shareholders' funds	23,378	52,282
	Opening shareholders' funds	740,798	688,516
	Closing shareholders' funds	764,175	740,798

15 Financial commitments

At 31 March 1997 the company had annual commitments under non-cancellable operating leases as follows:

		Land and buildings	
		1997	1996
	Expiry date:	£	£
	In over five years	52,400	49,280
16	Directors' emoluments	1997	1996
		£	£
	Company pension contributions to money purchase schemes	-	10,067