# ACCOUNTS -- 30 SEPTEMBER 1988 TOGETHER WITH DIRECTORS' AND AUDITORS' REPORTS

#### DIRECTORS' REPORT

#### FOR THE YEAR ENDED 30 SEPTEMBER 1988

The directors present their annual report on the affairs of the company together with the accounts and auditors' report, for the year ended 30 September 1988.

# PRINCIPAL ACTIVITY AND BUSINESS REVIEW:

The principal activity of the company continues to be the production, publishing and distribution of the "Today" national daily newspaper.

The company generated turnover for the year of £25,197,000, a substantial increase from the 1987 turnover of £18,404,000. This, together with lower costs, resulted in a reduction of the loss from £30,897,000 in 1987 to £16,869,000 this year. The directors expect a further increase in sales in the coming year, which will produce another reduction in the losses.

RESULTS FOR THE YEAR:

Accumulated loss at 30 September 1988	(73,120)
Accumulated loss at 30 September 1987 Loss for the year	(56,251) (16,869)
	£'000

The company does not have any distributable reserves and accordingly no dividend can be paid.

### DIRECTORS' REPORT (Continued)

### DIRECTORS AND THEIR INTERESTS:

The directors who served during the period and their interests in the issued share capital of the company are as shown below-

	Interest in ordinary shares at 30 September 1988	Interes: in ordinary shares at 30 September 1987
S.E. Shah (Chairman) (resigned 20 November 1987) H. Graham (resigned 20 November 1987)		200,000
LOFO Harris of Greenwich (regioned to the target to		-
- "Temorson (resigned 22 January 1988)	30 <i>)</i> ~	
c.g. wiimood	<del></del>	s.en
W.A. Gillespie	<del></del>	-
D.J. Montgomery	-	
K.R. Murdoch	-	
W.A. O'Neill	-	
E. Rogers	-	
P.W. Stehrenberger	-	-
· · · ·	-	

At 30 September 1988, D.J. Montgomery held 200 special dividend shares of 25p each in News International plc and 100 ordinary shares of 50 cents Australian in The News Corporation Limited.

K.R. Murdoch, W.A. O'Neill and P.W. Stehrenberger have interests in the parent companies which are disclosed in the accounts of News International plc.

#### FIXED ASSETS:

Information relating to changes in fixed assets is given in Notes 10 and 11 to the accounts.

#### DISABLED EMPLOYEES:

The company recognises its obligations towards disabled persons. Applications for employment of disabled persons are given full consideration with due regard to their abilities.

#### EMPLOYEE CONSULTATIONS:

The company consults employees on a regular basis providing them with information on matters of concern to them and encourages the involvement of the employees in the company's performance.

#### DIRECTORS' REPORT (Continued)

#### AUDITORS:

Since the last Annual General Meeting Peat Marwick McLintock & Co. have resigned as auditors and Arthur Andersen & Co. have been appointed in their place.

A resolution for the re-appointment of Arthur Andersen & Co. as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

BY ORDER OF THE BOARD,

P.O. Box 495 Virginia Street London El 9XY

> E. Rogers Secretary

7 September 1989

#### ARTHUR ANDERSEN & Co.

# 1 SURREY STREET LONDON WC2R 2PS

To the Members of NEWS (U.K.) LIMITED:

We have audited the accounts on pages 5 to 16 in accordance with Au iting Standards.

In our opinion, the accounts give a true and fair view of the state of affairs of the company at 30 September 1988 and of the loss and source and application of funds for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

Without qualifying our opinion above, we draw attention to Note 19, which outlines the consideration given by the directors to the net liability position of the company.

Arthur Andersent to.

7 September 1989

#### PRINCIPAL ACCOUNTING POLICIES

#### BASIS OF ACCOUNTING:

The accounts are prepared under the historical cost convention. They have been prepared on the going concern basis, News International plc having declared its intention to make available sufficient funds to enable the company to meet its financial obligations as they fall due.

#### STOCKS:

Stocks are valued at the lower of cost and net realisable value.

#### FIXED ASSETS AND DEPRECIATION:

Tangible fixed assets are stated at cost less accumulated depreciation.

Fixed assets are depreciated over their estimated useful lives. Principal rates, using the straight-line basis, are as follows-

Short leasehold land and buildings Printing presses Plant and machinery Motor vehicles

- term of lease - 14.3% of cost - 10%-20% of cost - 20% of cost

Assets held under hire purchase agreements as defined by SSAP 21 are capitalised net of finance charges and written off in accordance with the depreciation policies stated above. The related obligations under the terms of the agreements or leases are included in creditors net of future interest charges.

Interest charges are written off to the profit and loss account using the sum of the digits method.

#### PENSION COSTS:

It is the general policy of the company to fund pension liabilities, on the advice of external actuaries, by payments to independent trusts or to insurance companies. Payments made to the funds and charged in the accounts represent liabilities in respect of current and past service contributions. Independent actuarial valuations on an aggregate funding basis are generally carried out every three years.

# PRINCIPAL ACCOUNTING POLICIES (Continued)

#### TAXATION:

Deferred taxation is provided at appropriate rates for the taxation effects arising from all timing differences other than those which are expected by the directors to continue within the foreseeable future.

# PROFIT AND LOSS ACCOUNT

# FOR THE YEAR TO 30 SEPTEMBER 1988

	N. t	30 September	30 September 1987 £'000
	Notes		
TURNOVER	2	25,197	18,404
Cost of sales		(25,554)	(27,892)
GROSS LOSS		(357)	(9,488)
Other operating expenses (net)	3	(15,852)	(21,715)
OPERATING LOSS		(16,209)	(31,203)
Investment income	4	-	515
Interest payable and similar charges	5	(660)	(209)
LOSS FOR THE FINANCIAL YEAR	6	(16,869)	(30,897)
ACCUMULATED DEFICIT brought forward		(56,251)	(25,354)
ACCUMULATED DEFICIT carried forward		(73,120)	(56,251)

The accompanying notes are an integral part of this profit and loss account.

### BALANCE SHEET -- 30 SEPTEMBER 1988

		30 September 1988	30 September 1987
	Notes	£'000	£'000
FIXED ASSETS			
Tangible assets	10	12,097	12,059
CURRENT ASSETS			
Stocks Debtors Cash at bank and in hand	12 13	247 13,727 4	384 3,635 -
		13,978	4,019
CREDITORS: Amounts falling due within one year	14	(36,275)	(14,477)
NET CURRENT LIABILITIES		(22,297)	(10,458)
TOTAL ASSETS LESS CURRENT LIABILITIES		(10,200)	1,601
CREDITORS: Amounts falling due after more than one year	15	(62,560)	(57,492)
NET LIABILITIES		(72,750)	(55,891)
CAPITAL AND RESERVES			
Called-up share capital Share premium account Profit and loss account	16 17 17	200 160 (73,120)	200 160 (56,251)
		(72,760)	(55,891)
SIGNED ON BEHALF OF THE BOARD			
P.W. Stehrenberger )	A	- <b>r</b> -	
W.A. O'Neill )	41	Ala Sec	
7 September 1989	Vilkan	Modera	

The accompanying notes are an integral part of this balance sheet.

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS

### FOR THE YEAR TO 30 SEPTEMBER 1988

	30 September 1988	30 September 1987
SOURCE OF FUNDS	£'000	€ 000
Increase in creditors falling due after one year	5,068	25,381
	5,068	25,381
APPLICATION OF FUNDS		
Loss before taxation Adjustments for items not involving the movement of funds	(16,869)	(30,897)
<ul> <li>depreciation</li> <li>fixed asset disposals</li> <li>Purchase of tangible fixed assets</li> </ul>	2,770 506 (3,314)	3,376 154 (647)
DECREASE IN WORKING CAPITAL	(11,839)	(2,633)
COMPONENTS OF DECREASE IN WORKING CAPITAL		
Stocks Debtors Creditors falling due within one year	(137) 10,092 (6,386)	(69) (1,253) 5,971
Movement in net liquid funds - increase in overdraft - increase (decrease) in cash at bank and in hand	(15,412)	(7,149) (133)
	(15,408)	(7,282)
	(11,839)	(2,633)

The accompanying notes are an integral part of this statement.

#### NOTES TO THE ACCOUNTS -- 30 SEPTEMBER 1988

#### 1. PRINCIPAL ACTIVITIES OF THE COMPANY:

The company's turnover is derived from production and publishing activities in the United Kingdom.

#### 2. TURNOVER:

Turnover represents the total sales of goods and services within the United Kingdom net of discounts, allowances and value added tax.

#### 3. OTHER OPERATING EXPENSES (NET):

	30 September 1988	30 September 1987
	£'000	£'000
Distribution costs	1,097	3,851
Administrative expenses	4,998	7,431
Selling and marketing costs	9,757	10,433
	15.050	
	15,852	21,715
	2222	=======

#### 4. INVESTMENT INCOME:

Investment income comprises-

	30 September 1988	30 September 1987
	£'000	£'000
Loan stock interest waived		514
Bank deposits	-	1
	-	515
	22====	======

#### 5. INTEREST PAYABLE AND SIMILAR CHARGES:

	30 September 1988 £'000	30 September
On bank loans and overdrafts, and other loans - repayable within five years by instalments	660	209
	======	

Interest on the prior lien loan notes and debenture stock 1991 has been waived by the osuer, News International plc (Note 15).

#### 6. LOSS FOR THE FINANCIAL YEAR:

The loss for the financial	year	is	arrived	at	after	charging	the	following-	
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	30 September 1988	30 September 1987
	£'000	£'000
Hire of plant and machinery Other lease charges Depreciation of fixed assets	53 315	746 885
- held under hire purchase agreements - other Directors' remuneration (Note 7) Auditors' remuneration	2,113 657 - 40	2,023 1,353 21
Finance charges payable in respect of hire purchase contracts Staff costs (Note 8)	974 10,746	1,061 12,692

#### 7. DIRECTORS' REMUNERATION:

	30 September 1988 £'000	30 September 1987 £'000
Executive remuneration including expense allowances and benefits in kind	_	21
	*******	252522

The directors' remuneration shown above (excluding pensions and pension contributions) included-

	30 September 1988	30 September 1987
Chairman	£ Nil	£ Nil
Highest paid director	£ Nil	£ 19,356

The following table shows the number of other directors whose duties were wholly or mainly discharged in the United Kingdom and whose emoluments, excluding pension contributions and compensation for loss of office, fell within the ranges stated—

		<u> 1988</u> <u>Number</u>	<u>1987</u> <u>Number</u>
Up to	£ 5,000	9	18
		<b>===</b>	

#### 8. STAFF COSTS:

Employee costs amounted to-

	30 September 1988 £'000	30 September 1987 £'000
Wages and salaries Social security costs Other pension costs	9,342 850 554	11,041 1,045 606
	شد نيرة بي نبي سن شاة إضا	يعمر بعب يجرو نجرة بحث بعدد
	10,746	12,692
		2022202

The average number of persons employed by the group during the year was as follows-

	<u>1988</u> <u>Number</u>	<u>1987</u> Number
Editorial Production Other	222 200	242 217
	70	76
	This was the	
	492	535
	===	===

The number of employees other than directors, whose duties were wholly or mainly discharged in the United Kingdom, received remuneration (excluding pension contributions) in the following ranges-

	<u>1988</u> <u>Number</u>	<u>1987</u> <u>Number</u>
£30,001 - £35,000	24	27
£35,001 - £40,000	9	10
£40,001 - £45,000	6	4
£45,001 - £50,000	2	3
	#==	===

#### 9. TAXATION:

No provision is required for deferred taxation as, in the opinion of the directors, the company has available taxation losses in excess of any potential liability to deferred taxation.

#### 10. TANGIBLE FIXED ASSETS:

COST-	Leasehold improvements and other accommodation £'000	Plant and machinery £'000	Fixtures, fittings equipment and motor vehicles	Construction in progress £'000	<u>Total</u> E'000
Beginning of year Additions Transfers Disposals	1,527 24 -	14,588 2,912 682 (729)	345 50	354 328 (682)	16,814 3,314 - (729)
End of year	1,551	17,453	395		19,399
DEPRECIATION- Beginning of year Charge for the period Disposals	436 319	4,191 2,375 (223)	128 76		4,755 2,770 (223)
End of year	755	6,343	204		7,302
NET BOOK VALUE Beginning of year	1,091	10 207			
NET BOOK VALUE	1,071	10,397 =====	217 ======	354 =====	12,059 =====
End of year	796 =====	11,110	191		12,097
LEASED ASSETS INCLUDED IN THE ABOVE-	·				
- net book value (1987		8,411	-		9,502
- net book value (1988	) 795 =====	9,000	======	======	9,793 =====

#### 11. FIXED ASSET INVESTMENTS:

The company had the following wholly owned subsidiaries at 30 September 1988, all of which are incorporated in England.

News Distribution Limited
Dikappa (number 340) Limited
Dikappa (number 341) Limited
Dikappa (number 342) Limited
Colourco Limited
News Distribution (London) Limited
Printco Four Limited

Consolidated accounts have not been prepared as the subsidiaries have not traded since incorporation, and in the opinion of the directors the value of the net investment in these companies at 30 September 1988 was £Ni1 (1987 - £Ni1).

#### 12. STOCKS:

The following are included in the net book value of stocks-

	30 September 1988 £'000	30 September 1987 £'000
Raw materials and consumables	247 ======	384 =====

#### 13. DEBTORS:

The following are included in the net book value of debtors-

	30 September 1988	30 September 1987
	£'000	£'000
Trade debtors Amounts owed by holding company and	184	1,791
fellow subsidiaries VAT Other debtors Prepayments and accrued income	12,157 24 94 1,268	1,452 151 47 194
	13,727	3,(35

# 14. CREDITORS- AMOUNTS FALLING DUE WITHIN ONE YEAR:

	30 September 	30 September 1987 £'000
Obligations under hire purchase contracts Bank loans and overdrafts Trade creditors Amounts owed to fellow subsidiaries Amounts owed to holding company Other creditors - UK corporation tax payable - social security and PAYE - other creditors	2,458 22,561 411 7,844 88 58 390 2,465	1,268 7,149 3,812 185
	36,275	1,445  14,477 

# 15. CREDITORS- AMOUNTS FALLING DUE AFTER ONE YEAR:

	30 September 1988 £'000	30 September 1987 £'000
Hire purchase Prior lien secured loan notes Debenture Stock 1991	8,440 30,120 24,000	8,372 25,120 24,000
	62,560 ======	57,492

The above prior lien secured loan notes and debenture stock 1991 amounts are due to News International plc and, as described in Note 5, the interest on these amounts has been waived.

### 16. SHARE CAPITAL:

		30 September 1988 £'000	30 September 1987 E'000
	Authorised-		
	9,000,000 ordinary shares of 10 pence each	900	900 =====
	Allotted, called up and fully paid-		
	2,000,000 ordinary shares of 10 pence each	200	200
17.	RESERVES:		
		Share premium account £'000	Profit and loss account E'000
	At 30 September 1987 Loss for the financial period	160	(56,251) (16,869)
	At 30 September 1988	160	(73,120)

# 18. GUARANTEES AND OTHER FINANCIAL COMMITMENTS:

The maturity of obligations under hire purchase agreements is as follows-

Due within one year Due between two and five years	30 September	30 September 1987 £'000
	2,458 8,840	1,268 8,372
	11,298	9,640

As at 30 Septemier the minimum annual rentals under the foregoing leases are as follows-

	Land and <u>Buildings</u> E000's	Plant and Machinery E000's
Operating leases which expir	e:	
- within 1 year		30
<ul> <li>between 2-5 years</li> </ul>	281	150
- after 5 years	197	-

#### 19. COMPANY FINANCING:

The liabilities of the company exceeded the total assets at the balance sheet date. The holding company has indicated that it will continue to provide the necessary support to enable the company to meet its liabilities as they fall due.

#### 20. HOLDING COMPANY:

At 30 September 1988 the company was a subsidiary of News International plc, a company incorporated in Great Britain. The ultimate holding company is The News Corporation Limited, a company incorporated in South Australia.