# REGISTRAR OF COMPANIES

## **DTS Logistics Plc**

Report and Financial Statements

Year Ended

31 January 2000





## Annual report and financial statements for the year ended 31 January 2000

Notes forming part of the financial statements

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#### Company information

**Directors** M J Daly, Chairman and Managing Director

TH Rayner MA (Oxon) FCCA, Finance Director

M Heavey, Business Development Director

G A Heggie F C A, Non-Executive

M Burbage, Non-Executive

Secretary T H Rayner M A (Oxon) F C C A

**Registered office** Cranford Industrial Estate

Tottenham Lane London N8 7EE

Bankers Barclays Bank plc

Acorn House

36/38 Park Royal Road

Park Royal

London NW10 7JA

Auditors BDO Stoy Hayward

8 Baker Street London W1M 1DA

**Solicitors** Fox Williams

City Gate House 39-45 Finsbury Square London EC2A 1UU

Registrars Badger Hakim Secretaries Limited

10 Dover Street London W1X 3PH

Company number 1876354

#### **Notice of Annual General Meeting**

Notice is hereby given that the annual general meeting of the company will be held at Cranford Industrial Estate, Tottenham Lane, on 28 July 2000 at 11.00am for the transaction of the following business:

- To receive and adopt the directors' report and accounts for the year ended 31 January 2000.
- To reappoint M Heavey who retires by rotation in accordance with Article 103 of the company's Articles of Association.
- To reappoint M Burbage who was appointed a director since the last Annual General Meeting.
- To reappoint BDO Stoy Hayward as auditors in accordance with Section 385 of the Companies Act 1985, to hold office from the conclusion of the 2000 Annual General Meeting until the conclusion of the 2001 Annual General Meeting.
- 5 To authorise the directors to fix the remuneration of the auditors.

#### By order of the Board

T H Rayner

#### Secretary

14th June 2000

## Registered office:

Cranford Industrial Estate Tottenham Lane London N8 7EE

A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and, on a poll, vote instead of him/her.

A proxy need not be a member of the company.

A form of proxy is enclosed.

#### Chairman's report for the year ended 31 January 2000

This has been the most disappointing year in our 20 years of trading. Although turnover was slightly up to £17.6m (1999 - £17.02m) we have recorded a pre-tax loss brought about by several major issues, both internally and externally. I need not say too much about the harsh fashion retail environment which has been well publicised in national papers as evidenced by the closure of over 100 C&A stores in the United Kingdom. Many retailers have reported losses or dramatic reductions in profits. This has brought about tough competition and price sensitivity amongst both retail and manufacturing clients.

Also during the year, through no fault of our own, we have lost several major contracts, namely Co-op Retail Services (CRS), Hamells Ladieswear as well as the disposal of Sears Womenswear and more recently BHS. This in turn has caused some internal restructuring which has led to both redundancy and reorganisation costs. We have also seen an increase in bad debts and claims as our customers have felt the effects of the difficult trading conditions.

Net current liabilities have increased from £643,000 to £956,000, reflecting both reduced profits and higher short term borrowing. However, long term borrowing fell by £775,000 as significant amounts of outstanding finance on our vehicle fleet have been paid off.

To replace the CRS contract in Oldham, we have accelerated the launch of the DTS Processing Limited operation which, as anticipated, showed losses in its first year of trading. This has been the first year when the results of DTS Processing Limited and our Dutch subsidiary DTS Logistics BV have been consolidated. I am pleased to say that DTS Logistics BV has shown a small profit in its first year of trading after formation expenses.

We have attempted to keep costs under control with no basic pay increases for managers or directors in the last year as well as a supplier rationalisation programme and a reduction in capital expenditure to only £346,000 in the whole year. Nevertheless, group administration expenses increased by £543,000, up from 30.7% of sales to 32.8%. This was brought about by considerable increases resulting from 5 year rent reviews at several depots, as well as rises in local authority rates, and additional expenditure on IT due to Year 2000 preparations and new warehouse management systems.

I am deeply disappointed with this result knowing how hard all our staff have worked over this last year. However, much scrutinisation of our operation is currently under way and although our new financial year has opened in a very harsh environment, I hope to see much recovery in the year ahead.

On a brighter note, we have secured several new contracts for the forthcoming year including a new warehousing operation in Middleton, Greater Manchester, with the department store Liberty. We have re-focussed some of our trading divisions, such as textile storage and international logistics and begun a slight diversification programme into other commodities in the importing and retailing arena.

We also brought further logistics experience onto the Board with the appointment of Michael Burbage as a non-executive director. He was most recently managing director of Wincanton Distribution and a member of the Executive of Unigate Plc.

Michael Daly Chairman and Managing Director

14th June 2000

#### Report of the directors for the year ended 31 January 2000

The directors present their report together with the audited financial statements for the year ended 31 January 2000.

#### Results and dividends

The profit and loss account is set out on page 8 and shows the loss for the year.

The directors do not recommend the payment of a dividend.

#### Principal activity, trading review and future developments

The principal activity of the company is that of clothing and textile storage, packing, transport and distribution. A review of the business in the year and likely future developments is given in the chairman's statement.

#### Charitable donations

During the year the company made charitable donations of £5,015 (1999 - £2,734).

#### Year 2000

The directors recognised the Year 2000 problem as a potentially serious business issue. They considered the risks and implications not just across the group but also as a result of the systems of major customers and suppliers not being Year 2000 compliant. At the beginning of the year, the majority of the company's computer systems and associated software were already Year 2000 compliant. Where problems were identified, upgrading or replacement took place with a significant proportion of these costs being covered by existing maintenance contracts. Additional cost not covered by existing contracts did not exceed annual spending levels for ongoing renewal and maintenance expenditure.

Since the end of 1999 no problems have been experienced by the company. The board, however, is continuing to monitor the issue both internally and externally.

#### **Directors**

The directors of the company during the year and their interests in the share capital of the company were:

	5p Ordina	5p Ordinary shares		nary shares
	2000	1999	2000	1999
M J Daly	37,500	19,000	1,055,680	1,055,680
T H Rayner	5,500	3,000	100,000	100,000
G A Heggie	-	-	-	-
M Heavey	4,000	4,000	-	-

Subsequent to 31 Janury 2000, on 14 June 2000, M Burbage was also appointed a director.

## Report of the directors for the year ended 31 January 2000 (Continued)

#### Payment to creditors

The company agrees terms and conditions for business transactions with its suppliers. Payment is then made in accordance with these terms, subject to the terms and conditions being met by the supplier.

The number of days purchases represented by creditors is 48 days.

#### **Employment of disabled persons**

The company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind. Management actively pursues both the employment of disabled persons whenever a suitable vacancy arises and the continued employment and retraining of employees who become disabled whilst employed by the company. Particular attention is given to the training, career development and promotion of disabled employees with a view to encouraging them to play an active role in the development of the company.

#### **Employee involvement**

The flow of information to staff has been maintained by our staff newspaper. Members of the management team regularly visit branches and discuss matters of current interest and concern to the business with members of staff. Representatives of each branch meet regularly on a works council. The company has continued to implement a profit sharing scheme following the government's phased withdrawal of PRP.

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Report of the directors for the year ended 31 January 2000 (Continued)

#### Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

## On behalf of the Board

T H Rayner

Secretary

14<sup>th</sup> June 2000

#### Report of the auditors

#### To the shareholders of DTS Logistics Plc

We have audited the financial statements on pages 8 to 25 which have been prepared under the accounting policies set out on pages 13 and 14.

Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31 January 2000 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

300 Stoy Chayward

Chartered Accountants and Registered Auditors

London

14th June 2000

DTS LOGISTICS PLC

Consolidated profit and loss account for the year ended 31 January 2000

	Note	2000 £	1999 £
Turnover	2	17,609,896	17,020,141
Cost of sales		12,206,613	11,435,583
Gross profit		5,403,283	5,584,558
Administrative expenses		5,775,759	5,232,637
Operating (loss)/profit	3	(372,476)	351,921
Profit on sale of fixed assets		17,498	75,928
(Loss)/profit on ordinary activities before interest		(354,978)	427,849
Interest receivable		903	715
Interest payable and similar charges	5	290,493	319,891
(Loss)/profit on ordinary activities before taxation		(644,568)	108,673
Taxation on (loss)/profit from ordinary activities	7	(30,000)	68,760
(Loss)/profit on ordinary activities after taxation		(614,568)	39,913
Minority interest		(1,750)	-
Retained (loss)/profit	16	(616,318)	39,913

All amounts relate to continuing activities.

DTS LOGISTICS PLC

Consolidated statement of total recognised gains and losses and movement in shareholders' funds for the year ended 31 December 2000

	Gro	up	Comp	any
	2000 £	1999 £	2000 £	1999 £
(Loss)/profit for the financial year	(616,318)	39,913	(621,036)	39,913
Currency translation differences on foreign currency net investments	(1,507)	-	-	-
Total recognised (losses)/profits relating to the year	(617,825)	39,913	(621,036)	39,913
Opening shareholders' funds	1,900,751	1,860,838	1,878,251	1,838,338
Closing shareholders' funds	1,282,926	1,900,751	1,257,215	1,878,251
	<del></del>			

## Consolidated balance sheet at 31 January 2000

	Note	200	2000		99
	71010	£	£	£	£
Fixed assets Tangible assets	8		2,719,924		3 820 502
Investments	9		27,500		3,829,592 27,500
			· · · · ·		
			2,747,424		3,857,092
Current assets			2,141,424		3,037,092
Debtors	10	3,896,050		3,047,079	
Cash at bank and in hand		<u>49.747</u>		<u>20,916</u>	
		3,945,797		3,067,995	
Creditors: amounts falling due		5,545,777		3,001,773	
within one year	11	<u>4,902,295</u>		<u>3.710,990</u>	
Net current liabilities			(956,498)		(642,995)
			<del></del>		
Total assets less current liabilities			1,790,926		3,214,097
Total assets less current intellines			1,720,220		5,211,077
Creditors: amounts falling due	12	472 206		1 240 246	
after more than one year	12	473,296		1,248,346	
Provision for liabilities and charges					
Deferred taxation	13	30,000	502 206	<u>65,000</u>	1 212 246
			503,296		1,313,346
			1,287,630		1,900,751
Capital and reserves					
Called up share capital - equity	14		83,250		83,250
Share premium account	15		413,670		413,670
Profit and loss account	16		786,006		1,403,831
			1.000.007		1.000.551
Shareholders' funds – all equity Minority interest (equity)			1,282,926 4,704		1,900,751
minority into est (equity)			<b></b>		
			1 207 (20		1.000 55:
			1,287,630		1,900,751
					<del></del>

The financial statements were approved by the Board on 14th June 2000

T H Rayner Director

## Balance sheet at 31 January 2000

	Note	200	00	199	99
T' 1		£	£	£	£
Fixed assets Tangible assets Investments	8 9		2,591,510 17,015		3,829,592 5,200
Current assets Debtors Cash at bank and in hand	10	3,781,490 17.160	2,608,525	3,047,079 20,916	3,834,792
Creditors: amounts falling due within one year	11	3,798,650 <u>4,646,664</u>		3,067,995 3,711.190	
Net current liabilities			(848,014)		(643,195)
Total assets less current liabilities			1,760,511		3,191,597
Creditors: amounts falling due after more than one year	12	473,296		1,248,346	
Provisions for liabilities and charges Deferred taxation	13	30,000	503,296	65,000	1,313,346
Capital and reserves			<del></del>		
Called up share capital - equity Share premium account Profit and loss account	14 15 16		83,250 413,670 760,295	·	83,250 413,670 1,381,331
Shareholders' funds - all equity			1,257,215		1,878,251

The financial statements were approved by the Board on 14th June 2000

T H Rayner Director

DTS LOGISTICS PLC

Consolidated cash flow statement for the year ended 31 January 2000

	Note	:	2000 £		1999 £
Net cash inflow from operating activities	18		857,955		1,442,339
Returns on investments and servicing of finance	19		(289,590)		(319,176)
Taxation	19		(70,039)		(63,539)
Capital expenditure	19		(160,163)		(164,329)
			338,163		895,275
Financing	19		(309,332)		(809,426)
Increase in cash			28,831		85,849
	Note	200	00	199	<del></del>
Reconciliation of net cash flow to movement in net debt		£	£	£	£
Increase in cash Net loan advances from finance house Capital repaid on hire purchase/loan		28,831 (603,298)		85,849 (239,882)	
agreements	19	914,077		1,049,218	
New finance leases	20,21	(37,323)		(451,988)	
Change in net debt	Α.		302,287		443,307
Net debt at beginning of year	20		(3,043,212)		(3,486,519)
Net debt at end of year	20		(2,740,925)		(3,043,212)

#### Notes forming part of the financial statements for the year ended 31 January 2000

#### Accounting policies 1

The financial statements have been prepared under the historical cost convention in accordance with applicable accounting standards and using the following accounting policies:

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of DTS Logistics Plc and its subsidiary and associated undertakings made up to 31 January 2000.

The acquisition method of accounting is used to consolidate the results of subsidiary undertakings.

#### Associated undertakings

A company is treated as an associated undertaking when the group holds a substantial interest in it for the long term, and exercises significant influence over its operating and financial policy decisions.

The group's share of the results of associated undertakings is included in the consolidated profit and loss account using the equity method of accounting. The investment in associated undertakings included in the consolidated balance sheet is based on the group's share of the net assets of associated undertakings, together with any premium or discount arising on acquisition, less amounts written off. Any premium on acquisition is dealt with as if it were goodwill.

#### Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

#### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets over their expected useful lives. It is calculated at the following rates:

Short leasehold premises and improvements - over length of lease

Motor vehicles

- 121/2% - 25% per annum

Fixtures, fittings and equipment

10% - 25% per annum

#### Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes to the extent that it is probable that a liability or asset will crystallise.

#### Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

#### 1 Accounting policies (Continued)

#### Foreign currencies

Foreign currency transactions are translated at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the profit and loss account.

The results of overseas operations are translated at the average rates of exchange during the year and their balance sheets translated into sterling at the rates of exchanging ruling on the balance sheet date. Exchange differences which arise from translation of the opening net assets and results of foreign subsidiary undertakings are taken to reserves.

All other differences are taken to the profit and loss account with the exception of differences on foreign currency borrowings, which, to the extent that they are used to finance or provide a hedge against foreign equity investments, are taken directly to reserves to the extent of the exchange difference arising on the net investment in these enterprises. Tax charges or credits that are directly and solely attributable to such exchange differences are also taken to reserves.

#### Pension costs

The company contributes to the personal defined contribution pension schemes of certain individual employees. These contributions are charged to the profit and loss account in the year they become payable.

#### Leased assets

Where assets are financed by hire purchase agreements that give rights approximating to ownership, the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the hire purchase payments to be made under the agreement. The corresponding creditor is shown as amounts payable under hire purchase agreements. Depreciation on the relevant assets is charged to the profit and loss account.

Hire purchase payments are split between capital and interest components. The interest element of the payment is charged to the profit and loss account over the period of the agreement and is calculated so that it represents a constant proportion of the balances of capital repayments outstanding. The capital element reduces the amounts payable under hire purchase agreements.

Leases which do not give rights approximating to ownership are treated as operating leases. Their rentals are charged to the profit and loss account on a straight line basis over the lease term.

## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

## 2 Turnover and profits

The turnover and profit before taxation is attributable to clothing and textile storage, packing, transport and distribution.

Turnover is analysed below:

·	2000 £	1999 £
United Kingdom Europe and North Africa	14,354,167 3,255,729	15,137,965 1,882,176
•	17,609,896	17,020,141

No analysis of net assets, as required by SSAP 25: Segmental Reporting, has been given as the group's activities are predominately based within the United Kingdom. Group net assets within trading activities outside the United Kingdom amount to £20,030.

## 3 Operating (loss)/profit

		2000 £	1999 £
This is arrived at after char	ging:		
Depreciation		1,324,652	1,301,904
Auditors' remuneration	- audit fees	24,000	23,000
	- non-audit services	-	6,133
Operating lease rentals	- plant and machinery	189,639	219,715
, <del>,</del>	- land and buildings	1,080,842	958,478
			==

## 4 Employees

Staff costs (excluding directors) consist of:

Wages and salaries	6,637,081	6,692,980
Social security costs	574,146	629,890
Other pension costs	74,066	47,803
	7,285,293	7,370,673

DTS LOGISTICS PLC

Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

4	Employees (Continued)	2000 Number	1999 Number
	The average monthly number of employees (excluding directors) during the year was as follows:		
	Production and sales	438	422
	Office and management	27	27
		465	449
5	Interest payable and similar charges	£	£
		112 500	110.057
	Bank loans and overdrafts Hire purchase interest	113,580 165,253	119,957 190,474
	Other interest	11,660	9,460
		290,493	319,891
6	Directors' emoluments	<del></del>	
	Remuneration	241,984	219,594
	Pension contributions	18,902	15,030
		260,886	234,624
	Emoluments in respect of highest paid director	£	<del></del>
		110.516	
	Remuneration	119,516	
	Pension contributions	11,500	
		131,016	
	The number of directors in pension schemes was:	Number	Number
	Defined contribution schemes	3	3

A further £4,000 (1999 - £4,500) was paid to Private Investors Monitoring Services Limited for the consultancy services of G A Heggie.

The directors did not receive a basic pay increase during the year. The increase in directors' remuneration is due to a full year's charge in respect of Mr M Heavey (1999 - 9.33 months) and increased benefits in kind due to the effects of increased Inland Revenue assessments on new motor cars.

DTS LOGISTICS PLC

Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

Cost	7	Taxation on profits from ordinary activities	·		2000 £	1999 £
Transfer from deferred taxation account					5,000	70,039 (1.279)
8 Tangible assets  Short leasehold premises and improvements £ £ £ £ £  Cost  At beginning of year Additions 2,500 31,765 311,355 345,622 Disposals - (509,240) (32,823) (542,06)  At end of year 360,131 4,353,577 3,979,913 8,693,62  Depreciation At beginning of year 33,200 760,324 531,128 1,324,652 Disposals - (401,861) (9,566) (411,42)  At end of year 214,095 3,286,649 2,472,953 5,973,69  Net book value At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92					(35,000)	
Short   leasehold   premises and   Motor   wehicles   and   equipment   Total   £					(30,000)	68,760
At beginning of year Additions 2,500 31,765 311,355 345,620  - (509,240) At end of year  At beginning of year  Provided for the year  Disposals  - (401,861)  At end of year  Net book value  At 31 January 2000  At beginning of year  146,036 1,066,928 1,506,960 2,719,92	8		leasehold premises and improvements	vehicles	fittings and equipment	
Additions Disposals  2,500 31,765 311,355 345,620 - (509,240)  At end of year  360,131 4,353,577 3,979,913 8,693,62   Depreciation At beginning of year Provided for the year Disposals  180,895 2,928,186 1,951,391 5,060,477 - (401,861) (9,566) (411,42)  At end of year  214,095 3,286,649 2,472,953 5,973,69   Net book value At 31 January 2000  146,036 1,066,928 1,506,960 2,719,92		Cost				
Disposals  - (509,240) (32,823) (542,06)  At end of year  360,131 4,353,577 3,979,913 8,693,62  Depreciation  At beginning of year Provided for the year Disposals  - (401,861) (9,566) (411,42)  At end of year  At end of year  214,095 3,286,649 2,472,953 5,973,69  Net book value At 31 January 2000  146,036 1,066,928 1,506,960 2,719,92		At beginning of year	357,631	4,831,052	3,701,381	8,890,064
At end of year 360,131 4,353,577 3,979,913 8,693,62  **Depreciation** At beginning of year 180,895 2,928,186 1,951,391 5,060,477.  **Provided for the year 33,200 760,324 531,128 1,324,655.  **Disposals - (401,861) (9,566) (411,42)  **At end of year 214,095 3,286,649 2,472,953 5,973,69  **Net book value** At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92			2,500			345,620
Depreciation         At beginning of year       180,895       2,928,186       1,951,391       5,060,47         Provided for the year       33,200       760,324       531,128       1,324,65         Disposals       - (401,861)       (9,566)       (411,42         At end of year       214,095       3,286,649       2,472,953       5,973,69         Net book value         At 31 January 2000       146,036       1,066,928       1,506,960       2,719,92		Disposals	<del>-</del>	(509,240)	(32,823)	(542,063)
At beginning of year Provided for the year Disposals  At end of year  At 214,095  Net book value At 31 January 2000  At beginning of year  180,895 2,928,186 1,951,391 5,060,47 33,200 760,324 531,128 1,324,65 (401,861) (9,566) (411,42)  214,095 3,286,649 2,472,953 5,973,69  146,036 1,066,928 1,506,960 2,719,92		At end of year	360,131	4,353,577	3,979,913	8,693,621
At beginning of year Provided for the year Disposals  At end of year  At 214,095  Net book value At 31 January 2000  At 51,391  180,895 2,928,186 1,951,391 5,060,47  33,200 760,324 531,128 1,324,65  (401,861) (9,566) (411,42)  214,095 3,286,649 2,472,953 5,973,69  146,036 1,066,928 1,506,960 2,719,92		Depreciation			<del></del>	
Disposals - (401,861) (9,566) (411,42  At end of year 214,095 3,286,649 2,472,953 5,973,69  Net book value At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92			180,895	2,928,186	1,951,391	5,060,472
At end of year 214,095 3,286,649 2,472,953 5,973,69  Net book value At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92			33,200		•	1,324,652
Net book value At 31 January 2000  146,036 1,066,928 1,506,960 2,719,92		Disposals		(401,861)	(9,566)	(411,427)
At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92		At end of year	214,095	3,286,649	2,472,953	5,973,697
At 31 January 2000 146,036 1,066,928 1,506,960 2,719,92		Net book value				
At 31 January 1999 176,736 1,902,866 1,749,990 3,829,59			146,036	1,066,928	1,506,960	2,719,924
		At 31 January 1999	176.736	1.902.866	1.749.990	3,829,592
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## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

3	Tangible assets (Continued)	Short leasehold premises and	Motor vehicles	Fixtures, fittings and	Total
	Company	improvements £	£	equipment £	Total £
	Cost				
	At beginning of year	357,631	4,831,052	3,701,381	8,890,064
	Additions		31,765	159,314	191,079
	Disposals	-	(509,240)	(32,823)	(542,063)
	At end of year	357,631	4,353,577	3,827,872	8,539,080
	The ond of your				
	Depreciation				
	At beginning of year	180,895	2,928,186	1,951,391	5,060,472
	Provided for the year	32,972	760,324	505,229	1,298,525
	Disposals	-	(401,861)	(9,566)	(411,427)
	At end of year	213,867	3,286,649	2,447,054	5,947,570
	Net book value				<u> </u>
	At 31 January 2000	143,764	1,066,928	1,380,818	2,591,510
	At 31 January 1999	176,736	1,902,866	1,749,990	3,829,592

The net book value of tangible fixed assets for the group and company includes an amount of £1,478,084 (1999 - £2,261,536) in respect of vehicles and equipment held under hire purchase agreements.

Depreciation includes £671,727 (1999 - £680,788) charged on assets held under hire purchase agreements.

	Group an	Group and company	
	2000	1999	
Commitments for capital expenditure:	ž.	£	
Contracted but not provided for	-	25,000	

## 9 Fixed asset investments

Group			Associated undertaking £
Cost At beginning and end of year			5,000
Share of retained profits At beginning and end of year			22,500
Total At beginning and end of year			27,500
Company	Subsidiary undertakings £	Associated undertaking £	Total £
Cost At beginning and end of year Additions	200 11,815	5,050	5,250 11,815
	12,015	5,050	17,065
Provision for permanent diminution in value At beginning and end of year		50	50
Net book value At end of year	12,015	5,000	17,015
At beginning of year	200	5,000	5,200

## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

## 9 Fixed asset investments (Continued)

The following were subsidiary and associated undertakings at the end of the year.

Name	Country of registration and operation	Proportion of ordinary share capital held	Nature of business
DTS Processing Limited	England	100%	Pre retail services
DTS Logistics (Netherlands) BV	Netherlands	100%	Holding company
DTS Logistics BV	Netherlands	75%	European logistics
Plane-Sailing Logistics Limited	England	30%	Freight forwarding
DT Services Limited	England	25%	UK distribution
DTS (Textiles) Limited	England	100%	Dormant

#### 10 Debtors

	Group		Company	
	2000	1999	2000	1999
	£	£	£	£
Trade debtors	3,280,650	2,569,919	2,963,301	2,569,919
Amount due from associated undertaking	28,212	5,934	28,212	5,934
Other debtors	160,029	126,211	112,678	126,211
Prepayments and accrued income	427,159	345,015	425,612	345,015
Amount due from subsidiary undertakings	-	-	251,687	-
	3,896,050	3,047,079	3,781,490	3,047,079
				=======

All amounts shown under debtors fall due for payment within one year.

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## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

-	Gro	up	Comp	pany
	2000 £	1999 £	2000 £	1999 £
Secured loan	100,000	100,000	100,000	100,000
Amounts owed to finance house	1,567,526	964,228	1,567,526	964,228
Trade creditors	1,364,054	731,451	1,239,273	731,451
Amount owed to subsidiary undertaking	-	_	_	200
Amount owed to associated undertaking	30,153	-	30,153	-
Other creditors	169,814	85,036	157,750	85,036
Taxation and social security	466,094	523,408	427,779	523,408
Corporation tax	5,000	70,039	5,000	70,039
Obligations under hire purchase agreements	649,850	751,554	649,850	751,554
Accruals	549,804	485,274	469,333	485,274
	4,902,295	3,710,990	4,646,664	3,711,190
	<del></del>			====

The loan is secured by a fixed and floating charge on the assets of the company. Amounts owed to the finance house is secured by a fixed charge on trade debtors.

## 12 Creditors: amounts falling due after more than one year

	Group		Company	
	2000 £	1999 £	2000 £	1999 £
Obligations under hire purchase agreements, all of which fall due	~	-	•	~
within 2 to 5 years	473,296	1,148,346	473,296	1,148,346
Bank loan	-	100,000	-	100,000
		<del></del> -		
	473,296	1,248,346	473,296	1,248,346

#### 13 Deferred taxation

		90	19	199
Group and company	Unprovided £	Provided in accounts £	Unprovided £	Provided in accounts £
Accelerated capital allowances	-	30,000	145,000	65,000

DTS LOGISTICS PLC

## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

14	Share capital		
	•	2000	1999
	Authorised	£	£
	1,165,000 'A' ordinary shares of 5p each	58,250	58,250
	835,000 Ordinary shares of 5p each	41,750	41,750
		100,000	100,000
	Allotted, called up and fully paid		=
	1,165,000 'A' ordinary shares of 5p each	58,250	58,250
	500,000 Ordinary shares of 5p each	25,000	25,000
		83,250	83,250

The two classes of shares confer the same voting and dividend rights and confer the same rights in the event of a winding up.

## 15 Share premium account

	2000 £	1999 £
Group and company  At beginning and at end of year	413,670	413,670

#### 16 Profit and loss account

	Group £	Company £
At beginning of year	1,403,831	1,381,331
Loss for year	(616,318)	(621,036)
Translation differences on foreign currency net investments in subsidiary undertakings	(1,507)	-
	<del></del>	
At end of year	786,006	760,295

The company has taken advantage of the exemption allowed under Section 230(3) of the Companies Act 1985 from presenting its own profit and loss account. The loss for the year available for distribution dealt within the financial statements of the company was £621,036 (1999 profit - £39,913).

## Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

## 17 Operating lease commitments

As at 31 January 2000, the group had annual commitments under non-cancellable operating leases which expire:

	Land and buildings £	Other £	Total £
Between one and five years In more than five years	451,374 615,668	294,127 -	745,501 615,668
·	1,067,042	294,127	1,361,169

As at 31 January 2000 the company had annual commitments under non-cancellable operating leases which expire:

	Land and buildings £	Other £	Total £
Between one and five years In more than five years	339,461 615,668	294,127	633,588 615,668
	<del></del>		
	955,129	294,127	1,249,256

## 18 Reconciliation of operating profit to net cash inflow from operating activities

	£	£
Operating (loss)/profit	(372,476)	351,921
Depreciation charges	1,324,652	1,301,904
Increase in debtors	(848,971)	(29,918)
Increase/(decrease) in creditors	754,750	(181,568)
NI-4 and Company and a second as	957.055	1 442 220
Net cash inflow from operating activities	857,955	1,442,339
	<del></del> =	

1999

2000

DTS LOGISTICS PLC

Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

19	Gross cash flows				
		200		1999	
		£	£	£	£
	Returns on investments and servicing				
	of finance				
	Interest received	903		715	
	Interest paid	(125,240)		(129,417)	
	Interest on hire purchase agreements	(165,253)		(190,474)	
			(289,590)		(319,176)
					======
	Taxation				
	Corporation tax paid		(70,039)		(63,539)
	Capital expenditure				
	Payments to acquire tangible fixed assets	(308,297)		(291,806)	
	Receipts from sales of tangible fixed assets	148,134		127,477	
		<del></del>	(160,163)		(164,329)
	Financing				<del>=</del>
	Capital element of hire purchase				
	agreements	(814,077)		(999,218)	
	Net loan advances from finance				
	house	603,298		239,792	
	Loan repayment	(100,000)		(50,000)	
	Capital injection by minority interest	2,954		_	
	Foreign exchange movement	(1,507)		-	
			(309,332)		(809,426)
		1			

### Notes forming part of the financial statements for the year ended 31 January 2000 (Continued)

20	Analysis of changes in net debt	At 1 February 1999 £	Cash flows £	Other changes	At 31 January 2000 £
	Cash at bank, in hand	20,916	28,831	-	49,747
	Debt due within one year Debt due after one year Finance leases	(1,064,228) (100,000) (1,899,900)	(503,298)	(100,000) 100,000 (37,323)	(1,667,526)
		(3,064,128)	310,779	(37,323)	(2,790,672)
	Total	(3,043,212)	339,610	(37,323)	(2,740,925)

#### 21 Major non-cash transactions

During the year the group purchased tangible fixed assets of £37,323 (1999 - £451,988) under hire purchase agreements.

## 22 Contingent liabilities

An option has been granted by the group to a director of one of its subsidiary undertakings, DTS Processing Limited, to acquire a 25% interest in the share capital of that company for a consideration of £33. At 31 January 2000 DTS Processing Limited had net liabilities of approximately £162,000.

## 23 Related party transactions

During the year the company made purchases of £22,234 (1999 - £21,243) (excluding VAT) from Image Makers UK, a promotional and marketing literature business in which Mrs J Daly, wife of M Daly (a director of this company) has an interest.