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# KCC PROCESS EQUIPMENT LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

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# Company information

DIRECTORS

M E Kirk

S R Cordon

**SECRETARY** 

S R Cordon

**BANKERS** 

National Westminster Bank plc

44 Sunbury Cross Centre

Sunbury on Thames

Middlesex TW16 7AZ

National Bank of Bahrain BSC

PO Box 106 Manama

State of Bahrain

Dresdner Bank AG Postfach 100862 Lindenalee 4 45008 Essen Germany

Cater Allen Limited 20 Birchin Lane

London

EC3V 9DJ

**AUDITORS** 

MacIntyre Hudson

18/20 George Street

Richmond Surrey TW9 1HD

REGISTERED OFFICE

Windmill Business Village

Windmill Road Sunbury on Thames

Middlesex

REGISTERED NUMBER

1862795

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 1995

The directors submit their report and the audited financial statements for the year ended 31 March 1995.

#### ACTIVITIES

The principal activities of the company throughout the year continued to be those of providing process engineering services and supplies for oil and chemical plant installations.

# REVIEW OF BUSINESS AND FUTURE DEVELOPMENT

As anticipated, the financial year 1994/95 was the Company's busiest ever trading period. This allowed our planned expansion to proceed, with considerable investment being made in staff training and development, as well as product research and design. This increased level of investment will be sustained during the next financial year.

Also during 1995 we shall be promoting the benefits of KCC's products and capabilities to a wider market and shall continue to lead the way with customer and supplier alliance partnerships, which are the key to successful new generation projects.

The pre-tax profit of £170,076 and the turnover of £7,789,069 demonstrate our growth characteristics as explained previously, and are considered satisfactory by the Directors, who are again recommending a dividend of 4.35 pence per share which, in line with our long term policy, ensures the majority of our earnings are retained within the Company for the future.

#### DIVIDENDS

The directors recommend the payment of a final dividend for the year of £11,000 (1994: £11,000).

#### DIRECTORS

The directors who held office during the year and their beneficial interests in the issued share capital were as follows:

31 March 1995 31 March 1994

M E Kirk	134,090	134,090
S R Cordon	51,497	51,497

#### FIXED ASSETS

The movements in the fixed assets of the company are disclosed in note 8 to the financial statements.

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 1995

(continued)

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss fo the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, MacIntyre Hudson, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

By order of the Board

S R CORDON Secretary

Windmill Business Windmill Road Sunbury on Thames Middlesex

June 1995

# AUDITORS' REPORT TO THE SHAREHOLDERS

#### OF KCC PROCESS EQUIPMENT LIMITED

We have audited the financial statements on pages 5 to 13.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS
As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Me hy hukm Chartered Accountants Registered Auditor

Ashley House 18/20 George Street Richmond, Surrey TW9 1HD

Zo June 1995

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1995

-	Notes	1995		19	94
		£	£	£	£
TURNOVER	2		7,789,069		4,392,123
Cost of sales			7,073,498		3,981,868
GROSS PROFIT Selling and distribution costs Administrative expenses		219,053 360,874	715,571	107,308 296,275	410,255
	•		579,927		403,583
OPERATING PROFIT	3		135,644		6,672
Interest receivable			34,504		36,297
			170,148		42,969
Interest payable			72		96
PROFIT on ordinary activities before taxation			170,076		42,873
TAXATION on ordinary activities	. 6		48,562		11,310
PROFIT on ordinary activities after taxation			121,514		31,563
DIVIDENDS	7		11,000		11,000
RETAINED PROFIT for the financial year			£ 110,514		£ 20,563

All of the company's operations are classed as continuing.

A statement of the movement on reserves appears as note  $\bar{13}$  to the financial statements.

The company has no recognised gains or losses other than the profit for the year.

The notes on pages 8 to 13 form part of these financial statements

# KCC PROCESS EQUIPMENT LIMITED BALANCE SHEET - 31 MARCH 1995

	Notes	1995		1994	
		£	£	£	£
FIXED ASSETS					
Tangible assets	8		86,809		104,170
CURRENT ASSETS					
Work in progress Debtors Cash at bank and in hand	9 10	417,340 2,370,911 315,560		105,588 1,234,046 673,111	
		3,103,811		2,012,745	
CREDITORS: amounts falling due within one year	11	2,524,248		1,561,057	
NET CURRENT ASSETS			579,563		451,688
			£ 666,372		£ 555,858
CAPITAL AND RESERVES					
Called up share capital Share premium account Profit and loss account	12 13 13		253,000 4,070 409,302		253,000 4,070 298,788
		-	£ 666,372		£ 555,858

Directors

30 June 1995

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 1995

	Notes	1995		1994	
		£	£	£	£
Net cash outflow from operating activities	17		(333,525)		(143,727)
Return on investments and servicing of finance					
<ul><li>Dividends paid</li><li>Interest received</li><li>Interest paid</li></ul>		(11,000) 34,504 (72)		(11,000) 36,297 (96)	
Net cash inflow from returns on investments and servicing of finance			23,432		25,201
Taxation					
<ul><li>UK corporation tax</li><li>Advance corporation tax</li></ul>		9,368 3,194		69,643 —	
Net cash outflows from taxation		-	(12,562)		(69,643)
Investing activities					
<ul><li>Purchase of fixed assets</li><li>Sale of fixed assets</li></ul>		(36,296) 1,400		(108,897) 6,654	
Net cash outflow from investing activities			(34,896)		(102,243)
Decrease in cash and cash equivalents	18		£(357,551)		£(290,412)

#### NOTES TO THE ACCOUNTS - 31 MARCH 1995

#### 1 ACCOUNTING POLICIES

The principal accounting policies which are adopted in the preparation of the financial statements are set out below.

- (a) Basis of accounting
  The financial statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards.
- (b) Turnover
  Turnover comprises invoiced sales, adjusted for deferred income. Deferred income represents the excess of sales on uncompleted contracts over accumulated costs.
- (c) Contracts

The company's work is carried out entirely on long term contracts for the design and supply of process engineering equipment.

Profit is recognised when the delivery of equipment has been effected. Where contracts also involve the processes of installation and/or commissioning, profit on those stages is recognised on completion.

(d) Tangible fixed assets
Depreciation is provided to write off the cost of the fixed assets in equal annual instalments at the following rates:

Leasehold acquisition costs	<b>4%</b>
Office equipment and furniture	20%
Computer equipment	33 1/3%
Motor vehicles	25%

Computer software is written off to the profit and loss account in the year of purchase.

- (e) Work in progress
  Work in progress comprises the cost of uncompleted stages of long term
  contracts, less provisions for foreseeable losses. Cost for this purpose
  includes materials, labour and other direct costs of individual contracts.
- (f) Research and development Research and development expenditure is written off in the year in which it is incurred.
- (g) Deferred taxation
  Provision is made, under the liability method, for taxation deferred in
  respect of all material timing differences, only to the extent that, in
  the opinion of the directors, there is a reasonable probability that a
  liability or an asset will crystallise in the foreseeable future.
- (h) Foreign currencies
  Assets and liabilities in foreign currencies are translated into Sterling at the rates of exchange ruling at the balance sheet date. Completed transactions in foreign currencies are converted into Sterling at the rate of exchange prevailing on average over the year. Where forward exchange contracts have been entered into to cover particular contracts then the same forward exchange rates have been used for translation of those contracts. Exchange differences on translation and conversion are taken into account in arriving at the operating profit.
- (i) Pension scheme
  The company's pension plan is a defined contributions scheme. Consequently,
  the annual instalments charged to the profit and loss account are fixed under
  the terms of the scheme and the company has no potential liability other than
  for the payment of those instalments.

# NOTES TO THE ACCOUNTS - 31 MARCH 1995

2 TURNOVER
Turnover represents sales net of VAT made by the company during the year.

# 3 OPERATING PROFIT The operating profit is stated after charging:

	1995.	1994
	£	£
Staff costs (note 4) Depreciation Adjustment on disposal of	757,784 53,657	520,325 51,261
fixed assets Auditors' remuneration	(1,400) 5,500	(6,052) 5,500

# 4 STAFF COSTS

Staff costs, including directors' remuneration were as follows:

	1995	1994
	£	£
Wages and salaries Social security costs Other pension costs	662,879 67,476 27,429	454,481 43,006 22,838
	£ 757,784	£ 520,325

The average weekly number of employees during the year was 22 (1994: 15).

E	DIRECTOREL	REMUNERATION
״	DIRECTORS	REMUNERALIUN

· ·	_	
	£	£
Emoluments for services as directors including benefits in kind $\pounds$	123,666	£ 124,452
Emoluments excluding pension contributions:	-	
Chairman (highest paid director)	59,632	£ 57,526

Numbers of other directors whose total emoluments, excluding pension contributions, were within the range:

,	1995 No.	1994 No.
£50,000 - £54,999 £55,000 - £59,999	<u>1</u>	_ 1
		-

# NOTES TO THE ACCOUNTS - 31 MARCH 1995

6	TAXATION The taxation charge on the pras follows:	ofit on or	dinary act	-	the year	
				1995		1994 ————
				£		£
	Corporation tax at current rates Overprovision in prior years			49,000 (438)	)	13,000 (1,690)
				£ 48,562	; ;	£ 11,310
7	DIVIDENDS			1995		1994
				£		£
	Final proposed @ 4.35p per share (1994: 4.35p per share)			£ 11,000	; :	£ 11,000
8	TANGIBLE FIXED ASSETS	Leasehold equisition costs	Computer equipment	Office equipment and furniture	Motor vehicles	Total
		£	£	£	£	£
	Cost At 1 April 1994 Additions Disposals	7,137 - -	84,136 14,455	48,297 4,201	89,677 17,640 (6,750)	229,247 36,296 (6,750)
	At 31 March 1995	7,137	98,591	52,498	100,567	258,793
	Depreciation At 1 April 1994 Charge for the year Released on disposal	835 285	53,712 20,375	28,415 7,855	42,115 25,142 (6,750)	125,077 53,657 (6,750)
•	At 31 March 1995	1,120	74,087	36,270	60,507	171,984
-	Net book value At 31 March 1995	£ 6,017	£ 24,504	£ 16,228	£ 40,060	£ 86,809
	At 31 March 1994	£ 6,302	£ 30,424	£ 19,882	£ 47,562	£ 104,170

# NOTES TO THE ACCOUNTS - 31 MARCH 1995

9 WORK IN PROGRESS	1995	1994
•	£	£
Work in progress on		
uncompleted contracts Less: costs relating to invoiced sales	1,005,386	1,371,594
	(588,046)	(1,266,006)
	£ 417,340	£ 105,588
10 DEBTORS	1995	1994
	£	£
Trade debtors	2,281,902	1,165,665
Other debtors Prepaid expenses	40,949 48,060	45,719 22,662
	£2,370,911	£1,234,046
11 CREDITORS: amounts falling due withi	n one year	
_	1995	1994
	£	£
Trade creditors Corporation tax	1,647,795 46,250	849,141 9,806
ACT payable	5,500	8,694
Social security and other taxes	63,816	32,070
Other creditors Accrued expenses	1,000 10,918	24,000 19,733
Deferred income	737,969	606,613
Dividends payable	11,000	11,000
	£2,524,248	£1,561,057
12 CALLED UP SHARE CAPITAL	1995	1994
•	£	£
Authorised - ordinary shares of £1 each	£1,000,000	£ 100,000
Allotted, and fully paid 253,000 ordinary shares of £1 each	£ 253,000	£ 253,000
ordinary shares or at each	2 233,000	

£ 555,858

# KCC PROCESS EQUIPMENT LIMITED

# NOTES TO THE ACCOUNTS - 31 MARCH 1995

#### 13 RESERVES

	Profit and loss account	Share premium account £
·	£	
Balance at 1 April 1994 Retained profit for the year	298,788 110,514	4,070
Balance at 31 March 1995	£ 409,302	£ 4,070
14 RECONCILIATION OF MOVEMENTS ON SHAREHOLDER	RS' FUNDS 1995	1994
	£	£
Profit for the financial year Shareholders' funds at 1	110,514	20,563
April	555,858	535,295
Shareholders' funds at 31		

#### 15 CHARGES

March

The overdraft and bonding facilities are secured by way of a fixed and floating charge over the assets of the company, in favour of National Westminster Bank Plc.

£ 666,372

# 16 CONTINGENT LIABILITIES

The company's bankers have provided performance bonds on four contracts entered into by the company, up to a total value of £1,331,747 (1994: £528,254). In the event of the company's inability to meet its obligations under these contracts, it would be liable up to the value of these bonds.

# 17 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1995	1994
<del>-</del> .	£	£
•		
Operating profit	135,644	6,672
Depreciation and	,	٠,٠.٤
amortisation charges	53,657	51,261
Adjustment on sale of fixed assets	(1,400)	
		(6,052)
(Increase)/Decrease in work in progress	(311,752)	197,061
Increase in debtors	(1,139,615)	(927,917)
Increase in creditors	929,941	535,248
Net cash outflow from operating		
activities	£ (333,525)	£ (143,727)

#### NOTES TO THE ACCOUNTS - 31 MARCH 1995

#### 18 ANALYSIS OF CHANGES IN CASH

	1995	1994
-	£	£
Balance at 1 April Balance at 31 March	673,111 315,560	963,523 673,111
Movement in year	£ (357,551)	£ (290,412)

#### 19 OPERATING LEASE COMMITMENTS

At 31 March 1995 the company had the following annual commitments under operating leases.

	1995	1994
Leases relating to the hire of buildings which expire:	£	£
Between two and five years After five years	£ 18,500 £ 42,500	£ 18,500 £ 42,500
Other leases: Between two and five years	£ 720	£ 720

The land and building lease expiring between two and five years has a provision for early termination after the first year upon the provision of six months notice.

The lease expiring after five years has a provision for termination at five yearly intervals from inception.

The other leases are non-cancellable.