HUD Kidsons

CITY OFFICE INTERIORS LIMITED REPORT AND FINANCIAL STATEMENTS

31 October 2001

Registered number 1854684



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DIRECTORS' REPORT

31 October 2001

The directors present their report and the audited financial statements for the year ended 31 October 2001.

Principal activity

The principal activity of the company is that of the design and fitting-out of office interiors.

Business review and future developments

The profit on ordinary activities after tax for the year amounted to £195,558 (2000: £195,634) as shown on page 4.

Dividends of £40,000 (2000: £33,500) were paid during the year. Dividends of £80,000 (2000: £66,500) were proposed at the year end by the directors.

The directors consider the state of affairs of the company and its future prospects to be satisfactory.

Directors and their shareholdings

The following were directors at 31 October 2001 and their interests in the share capital of the company were as follows

| | Ordinary shares of £1 each | | | |
|-------------|----------------------------|-----------------|--|--|
| | 31 October 2001 | 31 October 2000 | | |
| D.C. Brown | 550 | 550 | | |
| D.J. Crabb | 300 | 300 | | |
| S.D. Spires | 8,000 | 8,000 | | |
| M. Rich | 550 | 550 | | |

Charitable and political donations

During the year donations totalling £210 (2000: £410) were made to charitable organisations.

Auditors

HLB Kidsons have agreed to offer themselves for re-appointment as auditors of the company.

11/100

D.C. Brown

Secretary

Albany House Hurst Street Birmingham B5 4BD

15/3/₂₀₀₂

STATEMENT OF DIRECTORS' RESPONSIBILITIES

31 October 2001

We are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company, and of the profit or loss of the company for that year.

In preparing these financial statements we are required to:

- select suitable accounting policies and apply them consistently
- make reasonable and prudent judgements and estimates
- state whether applicable accounting standards have been followed, and give details of any departures
- prepare the financial statements on a going concern basis unless in our view the company will be unable to continue in business.

We are also responsible for:

- keeping proper accounting records
- safeguarding the company's assets
- taking reasonable steps for the prevention and detection of fraud

By order of the board

D.C. Brown

Secretary

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AUDITORS' REPORT

Auditors' report to the shareholders of City Office Interiors Limited

We have audited the financial statements on pages 4 to 14 which have been prepared under the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 October 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HLB Kidsons

Registered Auditors

Chartered Accountants

Birmingham

18-3-2002

FLD Kidson hartered Accountar

CITY OFFICE INTERIORS LIMITED

PROFIT AND LOSS ACCOUNT

for the year ended 31 October 2001

| | Note | 2001 £ | 2000 £ |
|---|------|------------------|------------------|
| Turnover | 2 | 5,229,325 | 6,707,211 |
| Cost of sales | | (3,818,960) | (5,064,728) |
| Gross profit | | 1,410,365 | 1,642,483 |
| Administrative expenses | | (1,195,703) | (1,434,008) |
| Operating profit | | 214,662 | 208,475 |
| Interest receivable | 3 | 40,896 | 45,437 |
| Profit on ordinary activities before taxation | 4 | 255,558 | 253,912 |
| Tax on profit on ordinary activities | 6 | (60,000) | (58,278) |
| Profit on ordinary activities after taxation | | 195,558 | 195,634 |
| Dividends | 7 | (120,000) | (100,000) |
| Retained profit for the year | 15 | 75,558 | 95,634 |
| | | | |

There are no recognised gains or losses other than the profit for the year of £195,558 (2000: £195,634).

BALANCE SHEET

at 31 October 2001

| | Note | | 01 | | 000 |
|--|----------|--------------------------------|--------------------------|---------------------------------|-------------------|
| Fixed assets | | £ | £ | £ | £ |
| Tangible assets Investments | 8 9 | 139,502 | 140,502 | 146,781 | 146,781 |
| Current assets | | | | | |
| Stocks and work in progress Debtors Cash at bank | 10 11 | 74,292 936,433 1,389,661 | | 159,137 569,265 1,250,490 | |
| Co. Pa | | 2,400,386 | | 1,978,892 | |
| Creditors: amounts falling due within one year | 12 | (2,076,912) | | (1,737,255) | |
| Net current assets | | | 323,474 | | 241,637 |
| Total assets less current liabilities | | | 463,976 | | 388,418 |
| | | | | | |
| Capital and reserves (equity) | | | | | |
| Called up share capital Profit and loss account | 14 15 | | 10,000 <u>453,976</u> | | 10,000 378,418 |
| Total shareholders' funds | | | 463,976 | | 388,418 |
| | | | | | |

The financial statements on pages 4 to 14 were approved by the board of directors on 15/3/2002

S.D. Spires - Director

CASH FLOW STATEMENT

for the year ended 31 October 2001

| | Note | 2001 | | 200 | 00 |
|---|---------|---------------|-------------|---------------|------------------|
| | | £ | £ | £ | £ |
| Net cash inflow from operating activities | 18a | | 310,758 | | 511,323 |
| Returns on investments and servicing of finance | | | | | |
| Interest received | | | 40,942 | | 44,156 |
| Taxation | | | | | |
| UK corporation tax paid | | | (57,000) | | (56,278) |
| Capital expenditure and financial investment | | | | | |
| Payments to acquire tangible fixed assets | | (61,818) | | (93,053) | |
| Receipts from sales of tangible fixed assets | | <u>15,450</u> | | <u>19,000</u> | |
| Net cash outflow from capital expenditure | | | (46,368) | | (74,053) |
| Acquisitions and disposals | | | | | |
| Investment in associated undertaking | | | (1,000) | | - |
| Equity dividends paid | | | (106,500) | | <u>(93,500</u>) |
| Management of liquid resources | | | 140,832 | | 331,648 |
| Movement in short term deposits | | | (100,000) | | (700,000) |
| Financing | | | | | |
| Capital element of hire purchase payments | | | (1,661) | | (6,964) |
| Increase/(decrease) in cash | 18b & c | | 39,171 | | (375,316) |
| | | | | | |



NOTES ON FINANCIAL STATEMENTS

31 October 2001

1 Principal accounting policies

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost includes appropriate overheads. Contract work in progress, other than long term work in progress, is valued at cost less foreseeable losses and payments on account. No credit is taken for claims unless there is a firm agreement with the customer.

Depreciation

Depreciation is calculated on a straight line basis to write off the cost or valuation less the estimated residual value of tangible assets over their expected useful lives as follows

%

Plant and equipment Motor vehicles 10 - 20 per annum 25 per annum

Pension scheme

Contributions are made by the company to individuals' personal pension plans. These are charged to the profit and loss account as they become due.

Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will become payable in the foreseeable future.

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Operating lease rentals are charged to the profit and loss account in the year to which they relate

Foreign currencies

Transactions expressed in foreign currencies are translated into sterling and recorded at rates of exchange approximating to those ruling at the date of the transaction. Monetary assets and liabilities are translated at rates ruling at the balance sheet date. All differences are taken to the profit and loss account.

Liquid resources

For the purpose of preparing the cashflow statement, all funds which are not able to be withdrawn within 24 hours notice are treated as liquid resources rather than cash.

2 Turnover

Turnover represents the invoiced amount, excluding value added tax, of goods sold and services rendered together with the value of contracting work executed.

All activities are classed as continuing and are confined to one trade carried on within the United Kingdom.



NOTES ON FINANCIAL STATEMENTS

31 October 2001 (continued)

| 3 | Interest receivable | 2001 £ | 2000 £ |
|---|--|------------------|------------------|
| | Bank interest | 40,650 | 45,119 |
| | Other | <u>246</u> | 318 |
| | | 40,896 | 45,437 |
| | | ==== | |
| 4 | Profit on ordinary activities before taxation | | |
| | Profit on ordinary activities before taxation is stated after charging | | |
| | Depreciation | | |
| | - owned assets | 54,731 | 37,999 |
| | - assets on hire purchases | - | 5,750 |
| | Hire purchase interest | 208 | 831 |
| | Auditors' remuneration | 8,100 | 8,100 |
| | Operating lease rentals | | |
| | - land and buildings | 43,014 | 43,359 |
| | - other | 3,592 | 6,898 |
| | Loss on foreign exchange | - | 35,136 |
| | | | |
| 5 | Directors and employees | | |
| 1 | Staff costs including directors' emoluments | | |
| | Wages and salaries | 762,096 | 916,864 |
| | Social security costs | 85,115 | 106,154 |
| | Other pension costs | 44,242 | <u>37,726</u> |
| | | 891,453 | 1,060,744 |
| 1 | | | |
| 1 | | Number | Number |
| | The average number of employees, including | 1.1 | 11 |
| | directors, during the year was | 11 | 11 |
| | Directors | - | = |
| Ì | Aggregate remuneration (excluding pension contributions) | £ | £ |
| | Total | 615,741 | 789,702 |
| | | | |
| | In respect of the highest paid director | 374,523 | 558,960 |
| | | | |



NOTES ON FINANCIAL STATEMENTS

31 October 2001

(continued)

5 Directors and employees (continued)

| Defined contribution schemes (individuals' personal pension plans) | 2001 Number | 2000 Number |
|--|----------------|----------------|
| Number of directors qualifying for benefits | 4 | 4 |
| | = . | • = |
| | £ | £ |
| Contributions paid in total | 30,283 | 24,559 |
| | === | |
| Contributions paid in respect of the highest paid director | 16,750 | 11,711 |
| | | |
| Tax on profit on ordinary activities | | |
| UK corporation tax | 61,000 | 58,000 |
| Adjustment in respect of prior year | (1,000) | <u>278</u> |
| | 60,000 | 58,278 |
| | | |
| Dividends | | |
| Paid | 40,000 | 33,500 |
| Proposed | 80,000 | 66,500 |
| | 120,000 | 100,000 |
| | · | |



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NOTES ON FINANCIAL STATEMENTS

31 October 2001

(continued)

Tangible assets Plant, equipment and motor vehicles £ Cost 244,515 1 November 2000 Additions 61,818 Disposals (31,671)31 October 2001 274,662 Depreciation 1 November 2000 97,734 Charge for the period 54,731 Disposals (17,305)31 October 2001 135,160 Net book value 31 October 2001 139,502 31 October 2000 146,781

The net book amount of fixed assets includes £Nil (2000: £7,188) in respect of motor vehicles held under finance leases and hire purchase contracts, their depreciation of which is shown in note 4.

9 Fixed asset investment

£

| Cost |
|------|
|------|

1 November 2000 Additions

1,000

31 October 2001

1,000

Details regarding the above investment at 31 October 2001 are as follows

| Associated undertaking | Country of incorporation | Class of share | Proportion held | Nature of business |
|------------------------|--------------------------|----------------|--------------------|----------------------|
| Design Seating Limited | England | Ordinary | 20% | Seating manufacturer |

Design Seating Limited is in its first year of trade and will prepare its first set of accounts to 31 December 2001. No financial statements are currently available and consequently disclosure of its assets, liabilities, turnover and operating result is not possible.



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NOTES ON FINANCIAL STATEMENTS

31 October 2001

(continued)

| 10 | Stocks and work in progress | 200 £ | 2000 £ |
|----|---|----------------------------------|--------------------------------------|
| l | Work in progress | 74,29 | |
| 11 | Debtors | | |
| | Due within one year | | |
| | Trade debtors Retentions Amount owed by undertaking in which there is a participating interest Prepayments and accrued income | 782,7 82,3 9,0 _50,7 | 68 111,615 00 - |
| | Due after more than one year | 924,8 | 557,715 |
| | Prepayments and accrued income | <u>11,5</u> | <u>11,550</u> |
| | | 936,4 | |
| 12 | Creditors: amounts falling due within one year | | |
| | Trade creditors Obligations under hire purchase contracts Corporation tax Other taxes and social security Accruals and deferred income Proposed dividends | 1,342,3 61,4 138,4 454, | - 1,661 000 58,000 786 116,921 |
| | | 2,076, | |
| 13 | Provision for liabilities | Provided | Full potential asset |
| | Deferred taxation | 2001 200 £ £ | 2001 2000 £ £ |



6,900

1,100

Accelerated capital allowances

NOTES ON FINANCIAL STATEMENTS

31 October 2001

(continued)

| 14 | Share capital | 2 Number of | 001 | 20 Number of | 00 |
|----|---|----------------|-------------------------------|--------------------------|-------------------------------|
| | Authorised, allotted, called up and fully paid | shares | £ | shares | £ |
| | Ordinary shares of £1 each | 10,000 | 10,000 | 10,000 | 10,000 |
| | | | | | |
| 15 | Reserves | | | Profit and loss account | |
| | 1 November 2000 Retained profit for the year | | | 378,418 <u>75,558</u> | |
| | 31 October 2001 | | | 453,976 | |
| 16 | Reconciliation of movements in shareholder | rs' funds | 2001 £ | | 2000 £ |
| | Profit for the period Dividends | | 195,558 (<u>120,000</u>) | ı | 195,634 (<u>100,000</u>) |
| | Opening shareholders' funds | | 75,558 388,418 | | 95,634 292,784 |
| | Closing shareholders' funds | | 463,976 | | 388,418 |

17 Commitments and contingent liabilities

Operating leases

Annual commitments in respect of non-cancellable operating leases are as follows

| | 2001 | | 2000 | | |
|-------------------------------------|---------------|--------------|-----------|--------------|--|
| | Land and | | Land and | | |
| | buildings | Other | buildings | Other | |
| | £ | £ | £ | £ | |
| Expiring within one year | 5,833 | - | 2,338 | 1,730 | |
| Expiring between two and five years | <u>23,100</u> | <u>1,711</u> | 23,100 | <u>1,711</u> | |
| | 28,933 | 1,711 | 25,438 | 3,441 | |
| | | | | | |

Capital commitments

Capital commitments existing at the year end amounted to £Nil (2000: £13,928).



NOTES ON FINANCIAL STATEMENTS

31 October 2001

(continued)

| 18 | Notes to the cash flow statement | , | 2001 | 2000 |
|----|--|------------------------------|--|---|
| a | Reconciliation of operating profit to net cash inflow from operating activities | | £ | £ |
| | Operating profit Depreciation charges Profit on disposal of fixed assets Movement in debtors Movement in stocks Movement in creditors and provisions | 54 (1 (36) 84 | 4,662 4,731 1,084) 7,214) 4,845 4,818 | 208,475 43,749 (1,859) (24,959) 63,804 222,113 |
| | | 310 | 0,758 | 511,323 |
| ь | Reconciliation of net cash flows to movement in net funds | | | |
| } | Increase/(decrease) in cash in the year Cash outflow from decrease in debt and | 3 | 9,171 | (375,316) |
| | leasing finance Cashflow from increase in liquid resources | | 1,661 00,000 | 6,964 <u>700,000</u> |
| | Movement in net funds resulting from cash flows Net funds at the start of the year | | 10,832 18,829 | 331,648 917,181 |
| | Net funds at the end of the year | 1,38 | 39,661 | 1,248,829 |
| | | | | |
| c | Analysis of changes in net funds | At first day of year £ | Cash flows £ | At last day of year £ |
| | Cash at bank and in hand Net debt | 550,490 | 39,171 | 589,661 |
| | - Hire purchase and finance leases Short and medium term deposits | (1,661) 700,000 | 1,661 100,000 | 800,000 |
| | | 1,248,829 | 140,832 | 1,389,661 |



HIB Kidsons

CITY OFFICE INTERIORS LIMITED

NOTES ON FINANCIAL STATEMENTS

31 October 2001 (continued)

19 Related party transactions

During the year the company made unsecured loans to each of the directors which totalled £Nil (2000: £240,541). No interest has been charged on the loans and the balances were repaid in full before the year end.

During the year the company incurred costs of £Nil (2000: £25,873) relating to home improvements on behalf of S.D. Spires. These have been treated as benefits in kind and included in directors emoluments.

During the year the company made purchases of £18,774 from its associated undertaking Design Seating Limited. The amount owed to Design Seating Limited at the year end was £10,333 which is included within trade creditors. A loan of £9,000 was granted to Design Seating Limited during the year. The whole of this amount was outstanding at the year end.

20 Controlling party

The company is controlled by S.D. Spires.