CITY OFFICE INTERIORS LIMITED REPORT AND FINANCIAL STATEMENTS

31 October 1997

Registered number 1854684



DIRECTORS' REPORT

31 October 1997

The directors present their report and the audited financial statements for the 16 month period ended 31 October 1997.

Review of business

The principal activity of the company was that of the design and fitting-out of office interiors.

On 9 October 1997 the company was purchased by the directors in a management buy out from Raine plc.

The profit on ordinary activities after tax for the period amounted to £239,224 as shown on page 4.

Dividends of £895,000 were paid during the year and the directors recommend that the retained loss of £655,776 be set against reserves.

The directors consider the state of affairs of the company to be satisfactory.

Directors and their shareholdings

The following were directors at 31 October 1997 and their interests in the share capital of the company were as follows

Ordinary shares of £1 each at 31 October 1997 at 30 June 1996

D.C. Brown

D.J. Crabb

S.D. Spires

10,000

- P. Cleaver was appointed as a director of the company on 2 January 1997 and resigned on 8 October 1997.
- D.S. Vincent resigned as a director of the company on 2 January 1997.

Auditors

Kidsons Impey have agreed to offer themselves for re-appointment as auditors of the company.

By order of the board

D.C. Brown

Secretary

Albany House Hurst Street Birmingham

B5 4BD

16 February 1998

STATEMENT OF DIRECTORS' RESPONSIBILITIES

31 October 1997

We are required under company law to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company, and of the profit or loss of the company for that period.

In preparing these financial statements we are required to:

- select suitable accounting policies and apply them consistently
- make reasonable and prudent judgements and estimates
- state whether applicable accounting standards have been followed, and give details of any departures
- prepare the financial statements on a going concern basis unless in our view the company will be unable to continue in business.

We are also responsible for:

- keeping proper accounting records
- safeguarding the company's assets
- taking reasonable steps for the prevention and detection of fraud

By order of the board

D.C. Brown

Secretary

16 February 1998

AUDITORS' REPORT

Auditors' report to the shareholders of City Office Interiors Limited

We have audited the financial statements on pages 4 to 13 which have been prepared under the accounting policies set out on page 7.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 October 1997 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Kidsons Impey

Registered Auditors

Chartered Accountants

Birmingham

16 February 1998

PROFIT AND LOSS ACCOUNT

for the period ended 31 October 1997

	Note	16 months period ended 31 October 1997 £	Year ended 30 June 1996 £
Turnover	2	5,084,006	4,022,597
Cost of sales		(4,033,304)	(3,254,587)
Gross profit		1,050,702	768,010
Administrative expenses		(773,870)	(536,657)
Operating profit		276,832	231,353
Interest receivable	3	97,339	65,510
Profit on ordinary activities			
before taxation	4	374,171	296,863
Tax on profit on ordinary activities	6	(134,947)	(104,260)
Profit on ordinary activities after			
taxation		239,224	192,603
Dividends paid	7	(895,000)	(120,000)
D. (1. 1.0.) (-
Retained (loss)/profit for the period	14	(655,776)	72,603
			

There are no recognised gains or losses other than the profit for the period of £239,224 (1996 £192,603).

BALANCE SHEET

at 31 October 1997

	Note	31 Octobe			une 1996
Fixed assets		ı.	£	£	£
Tangible assets	8		11,029		19,216
Current assets					
Stocks and work in progress Debtors Cash at bank	9 10	127,556 550,285 507,103		49,022 437,931 1,159,300	
Creditors: amounts falling due		1,184,944		1,646,253	
within one year	11	(1,157,556)		(971,276)	
Net current assets			27,388		<u>674,977</u>
Total assets less current liabilities			38,417		694,193
Capital and reserves (equity)					
Called up share capital Profit and loss account	13 14		10,000 28,417		10,000 <u>684,193</u>
Total shareholders' funds			38,417		694,193

The financial statements on pages 4 to 13 were approved by the board of directors on 16 February 1998

S.D. Spires - Director



CASH FLOW STATEMENT

for the period ended 31 October 1997

	Note	16 months ended 31 October 1997 £ £	Year ended 30 June 1996 £ £
Net cash inflow from operating activities	18a	309,920	235,356
Returns on investments and servicing of finance			
Interest received		97,339	65,510
Taxation			
UK corporation tax paid		(106,218)	(51,730)
Capital expenditure and financial investment			
Payments to acquire tangible			
fixed assets		(10,238)	(7,528)
Equity dividends paid		(943,000)	(116,000)
(Decrease)/increase in cash	18b & c	(652,197)	125,608

NOTES ON FINANCIAL STATEMENTS

31 October 1997

1 Principal accounting policies

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost includes appropriate overheads. Contract work in progress, other than long term work in progress, is valued at cost less foreseeable losses and payments on account. No credit is taken for claims unless there is a firm agreement with the customer.

Depreciation

Depreciation is calculated on a straight line basis to write off the cost or valuation less the estimated residual value of tangible assets over their expected useful lives as follows

%

Plant and equipment Motor vehicles

10 - 20 per annum 25 per annum

Pension scheme

Pension contributions are charged to the profit and loss account so as to spread the cost of pensions over the expected average remaining service lives of the scheme members.

Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will become payable in the foreseeable future.

Leased assets

Operating lease rentals are charged to the profit and loss account in the year to which they relate

2 Turnover

Turnover represents the invoiced amount, excluding value added tax, of goods sold and services rendered together with the value of contracting work executed.

All activities are classed as continuing and are confined to one trade carried on within the United Kingdom.

NOTES ON FINANCIAL STATEMENTS

3	Interest receivable	16 month period ended 31 October 1997 £	Year ended 30 June 1996 £
	Bank interest	97,339	65,510
4	Profit on ordinary activities before taxation		
	Profit on ordinary activities before taxation is stated after charging		
	Depreciation	18,425	10,989
	Auditors' remuneration	6,000	4,727
	Operating lease rentals		•
	land and buildingsother	19,945	6,584
	- Other	41,232	30,627
5	Directors and employees		
	Staff costs including directors' emoluments		
	Wages and salaries	439,440	284,374
	Social security costs	38,925	25,614
	Other pension costs	36,817	21,396
		515,182	331,384
	The average number of employees, including	Number	Number
	directors, during the year was	10	10
	Directors	=	
	Directors' emoluments		
	Management remuneration	256,072	155,585
	Pension contributions	<u>13,615</u>	<u>7,386</u>
		269,687	162,971
			

NOTES ON FINANCIAL STATEMENTS

5	Directors and employees (continued)	16 month period 31 October	
	Defined contribution schemes	Number	
	Number of directors qualifying for benefits	3	
	2 , 0		
		£	
	Contributions paid in total	2,889	
		-	
	Contributions paid in respect of the		
	highest paid director	1,209	
	Definded benefit schemes	Number	
	Number of directors qualifying for benefits	2	
		=	
	The highest paid director does not qualify for benefit	ts under the defined benefit scher	ne.
6	Tax on profit on ordinary activities	£	£
	UK corporation tax	131,000	106,106
	Deferred taxation	3,887	(1,610)
	Adjustment in respect of prior year	60	(236)
		134,947	104,260
			
7	Dividends		
	Paid	895,000	72,000
	Proposed		48,000
		895,000	120,000

NOTES ON FINANCIAL STATEMENTS

8	Tangible assets Cost	Plant ar equipme £	
	1 July 1996 Additions	80,9 10,2	
	31 October 1997	91,1	83
	Depreciation		
	1 July 1996 Charge for the period	61,7 <u>18,4</u>	
	31 October 1997	80,1	54
	Net book value		
	31 October 1997	11,0	29
	30 June 1996	19,2	16 —
9	Stocks and work in progress	31 October 1997 £	30 June 1996 £
	Work in progress	127,556	49,022
10	Debtors		
	Trade debtors Retentions Amounts owed by fellow subsidiary undertakings Prepayments and accrued income	454,207 79,864 - 	300,248 112,057 817 24,809
		330,263	437,931

NOTES ON FINANCIAL STATEMENTS

31 October 1997 (continued)

11	Creditors: amounts falling due within one year	:	31 October 1997 £	30	June 1996 £
	Trade creditors		682,250		441,168
	Amounts owed to ultimate parent company		-		28,140
	Amounts owed to fellow subsidiary undertaking	S	-		48,000
	Corporation tax		131,000		106,158
	Other taxes and social security		67,623		94,745
	Accruals and deferred income		<u>276,683</u>		<u>253,065</u>
			1,157,556		971,276
12	Provision for liabilities	-	•••	Full pote	
		Prov		(asset)/lia	
	Deferred taxation	1997 £	1996 £	1997 £	1996 £
	Accelerated capital allowances	-	(4,973)	(6,600)	(4,973)
	Other timing differences		1,086		1,086
		-	(3,887)	(6,600)	(3,887)
	Transferred to debtors		<u>3,887</u>		
		-	-	(6,600)	(3,887)
					
13	Share capital	31 Octob Number of	oer 1997	30 June Number of	1996
	Authorised, allotted, called up and fully paid	shares	£	shares	£
	Ordinary shares of £1 each	10,000	10,000	10,000	10,000

On 9 October 1997 Mr. S.D. Spires, acquired 100% of the issued share capital in a management buyout from Raine plc.

14	Reserves	Profit and loss account
	1 July 1996 Retained loss for the period	684,193 (<u>655,776</u>)
	31 October 1997	28,417

NOTES ON FINANCIAL STATEMENTS

31 October 1997 (continued)

15 Reconciliation of movements in shareholders' funds

	31 October 1997 £	30 June 1996 £
Profit for the period Dividends	239,224 (<u>895,000</u>)	192,603 (<u>120,000</u>)
Opening shareholders' funds	(655,776) 694,193	72,603 621,590
Closing shareholders' funds	38,417	694,193
		

16 Commitments and contingent liabilities

Operating leases

Annual commitments in respect of non-cancellable operating leases are as follows

	31 October 1997		30 June 1996	
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Expiring within one year	-	3,171	-	2,752
Expiring between two and five years	<u>14,000</u>	<u>14,137</u>	<u>14,000</u>	14,769
	14,000	17,308	14,000	17,521

17 Pensions

The company was a member of the defined benefit pension scheme operated by the ultimate parent undertaking, Raine plc. Contributions totalling £35,371 (1996: £21,396) were paid during the period, in accordance with the recommendations of independent actuaries. The company left this scheme on 30 September 1997, and since that date have operated various contributory pension schemes for the benefit of its employees. Contributions to these schemes totalled £1,446.

NOTES ON FINANCIAL STATEMENTS

18 a	Notes to the cash flow statement Reconciliation of operating profit to net cash inflow from operating activities	16 months period ended 31 October 1997 £		Year ended 30 June 1996 £	
	Operating profit Depreciation charges Movement in debtors Movement in stocks Movement in creditors and provisions	276,8 18,4 (116,2 (78,5 209,4 309,9	25 41) 34) 38	231,353 10,989 128,741 27,932 (163,659) 235,356	
b	Reconciliation of net cash flows to movement in net funds				
	(Decrease)/increase in cash in the period Net funds at 1 July 1996	(652,1 <u>1,159,3</u>	,	125,608 1,033,692	
	Net funds at 31 October 1997	507,103		1,159,300	
С	Analysis of changes in net funds	At first day of period £	Cash flows £	At last day of period	
	Cash at bank and in hand	1,159,300	(652,197)	507,103	