REGISTERED COMPANY NUMBER: 01844549 (England and Wales) REGISTERED CHARITY NUMBER: 515591

REPORT OF THE TRUSTEES AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011 FOR HOYLAKE COTTAGE

FRIDAY

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McLintocks Limited
Chartered Accountants and
Statutory Auditors
56 Hamilton Street
Birkenhead
Wirral
CH41 5HZ

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REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

The trustees who are also directors of the trust for the purposes of the Company law, have pleasure in presenting their report with the financial statements of the trust for the year ended 31 March 2010

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

01844549 (England and Wales)

Registered Charity number

515591

Registered office

35 Birkenhead Road Hoylake Wirral Merseyside CH47 5AQ

Trustees

Mrs M Aboud
Mrs E Spark
W A Twemlow
N Wilson
A Mitchell
R P Wilcox
M Matthews
J Southworth
R M Tucknott
M R Unger
Mrs K L Williams

- resigned 13 6 11 - appointed 21 9 10 - appointed 24 3 11

Company Secretary

S Heywood

C J Turnbull

Auditors

McLintocks Limited
Chartered Accountants and
Statutory Auditors
56 Hamilton Street
Birkenhead
Wirral
CH41 5HZ

Bankers

National Westminister PLC 10 Banks Road West Kirby Wirral CH48 4LG

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

REFERENCE AND ADMINISTRATIVE DETAILS

Solicitors

Hill Dickinson LLP No 1 St Paul's Square Liverpool L3 9SJ

Chief executive

Mrs L Cooke

STRUCTURE, GOVERNANCE AND MANAGEMENT

Structure and Governance

The company changed its name to Hoylake Cottage on 10th March 2009 It is referred to in this report as "the Trust"

The Trust is a charitable company limited by guarantee incorporated on 30th August 1984 and is established under a Memorandum of Association which sets out its objectives and powers and is governed by its Articles of Association — It is managed by a Board of Directors ("the board") whose members are the directors for the purposes of Company Law and charity trustees for the purposes of Charity Law

Two committees have been established by the Board

Fundraising Committee

Addresses strategic options to achieve the charitable fundraising objectives of the Trust

Management Committee

Responsible for establishing and maintaining policies and procedures for the sound financial management of the Trust

Risks are minimised by the implementation of procedures for authorisation of all transactions and projects and to ensure consistent quality of delivery of all operational aspects of the charitable trust

The Board of Trustees meets approximately 6 times per annum The Committees often meet more frequently to suit their particular needs and function

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

STRUCTURE, GOVERNANCE AND MANAGEMENT Trustee Selection Criteria

Trustees are selected on the following criteria

- 1 An ability to provide the necessary skills and experience to meet defined needs
- 2 A willingness to attend regular Board meetings and other meetings when required In order to draw from as wide a sector of the community as possible the recruitment process consists of advertising as well as networking through the existing Trustees We also look to recruit from amongst our volunteers if they have the necessary skills and ability

New trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committees and decision making process and the business plan and financial performance of the Trust They are taken on a tour of the facilities, meet key employees and are encouraged to attend relevant external training

Trustees are elected (or re-elected) in accordance with the Trust's articles of association at its AGM. The Articles of Association specify that the Board of Trustees should comprise a minimum of 5 and a maximum of 20, the ideal number is considered to be 8 - 12.

Management

Day-to-day operational management is under the control of the Chief Executive, appointed 2nd January 2006, who is responsible to the Board of Trustees Regular meetings are held between the Chief Executive and the Management Committee to ensure that the Trust's objectives continue to be met Operational decision-making is delegated by Trustees to the Chief Executive, including revenue and capital financial transactions that are within the annual budgets agreed by the Board of Trustees and monitored in both formal and informal meetings by members of the Management Committee

Risk Assessment

Operational risk assessments have been carried out and the major risks have been identified Suitable policies have been established to manage those risks

Independent Inspection

Independent inspections carried out by the statutory regulator, The Care Quality Commission, have led to favourable reports on the overall quality of care provision and on the quality of accommodation

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

OBJECTIVES AND ACTIVITIES Objects

The Trust's objects as set out in its Memorandum of Association are

- The relief, care and assistance of older persons
- Provision of facilities in the interests of social welfare for recreation and leisure time occupation for the benefit of older members of the community and, in particular, but without prejudice to the generality of the foregoing, with the object of improving the condition of life of the older inhabitants of the community

Aım

Our aim is to provide a centre of excellence at the heart of the community with the highest standard of care in the best possible surroundings. Our staff provide a service which values the individual and promotes independence, choice, dignity and autonomy. We make sure that our residents and clients receive the right care from the right people at the time of their choice.

Key Objectives

The Trustees key objectives, delegated to the Chief Executive, are to strive to maintain high standards of care that are recognised by the Care Quality Commission in their periodic assessments, to maintain occupancy at the nursing home and attendance at the Day Centres at levels that are commensurate with operational and financial efficiency and to fully cover operational expenditure from fee income for services delivered

Significant activities that contribute to achievement of stated objectives

The Trust's principal activity is provision of 24 hour nursing and respite care for older people who are unable to support themselves at home or in other care services and this comprises 80% of the total activity. The 2 Day Centres, which provide occupational therapy and social activities to older people, some of whom suffer from dementia, comprise the remaining activity. The Nursing Home, which is registered with the Care Quality Commission, comprises 62 beds, of which 22 are for residents who suffer from dementia. The Day Centres receive 20 - 25 daily attendees, many of whom are transported by the Trust's minibus service.

The Trust has always sought to deliver the highest quality service at an affordable price to service users, which requires significant fundraising activity to support and improve those activities. Funds are attracted from within the local community through a range of events and from a wider area by seeking grants and significant donations from sponsors and other charitable organisations.

In delivering its services and in fundraising activity, the Trust is supported by a network of dedicated volunteers who assist in the Cottage Day Centre, help at the Charity Shop, help at the nursing home reception and support local fundraising events. Without their support, the Trust would not be able to deliver these services.

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

ACHIEVEMENT AND PERFORMANCE

Operating Activities and Review of Results

High care standards have been confirmed by Care Quality Commission assessment, rating the nursing home as 3 Star and consistently high occupancy has been achieved throughout the year Attendance at the Day Centres was maintained at normal levels

PUBLIC BENEFIT

The Board is aware of the Charity Commission's guidance in relation to public benefit. In the opinion of the Trustees, this report indicates how our activities have delivered public benefit.

FINANCIAL REVIEW

The results for the year and the charity's financial position at the end of the year are shown in the attached financial statements

The Trust's strategic aim is to recover the full cost of services from operating income. It is accepted that this may not always occur within a single financial year. Fundraising is used generally to fund non-operational activities, rather than in support of operational expenditure.

During the year high occupancy levels and a more favourable mix of residents led to a 5% increase in fee income. Overheads, mainly salaries, increased by 4% leaving a small surplus after unrestricted fundraising slightly lower than last year.

Fundraising

The Trust received several large donations and two grants during the year to fund the new Kitchen and Laundry building which allowed work to start in late 2010, much earlier than had been expected. The Fundraising Campaign held a series of events which successfully raised the balance of funds needed for the new development.

The Charity Shop, largely manned by volunteers had another very successful year increasing sales by almost 2%. The shop continues to be a major part of the Trust's fundraising activity delivering a reliable and continuous source of income at relatively low operating cost. A vital part of its success is regular donations of good quality clothes, books and other saleable goods from the local community.

Post year-end events

The new Kitchen and Laundry building was completed on budget and only slightly behind in September 2011

Reserves

The Trust's reserves comprise

Unrestricted Funds

The Unrestricted Funds consist of a designated fund - the Permanent Fund and an un-designated fund - the General Fund

Designated Funds

Permanent Fund

This fund represents the approximate depreciated book value of the tangible fixed assets relating to unrestricted funds excluding costs related to the new development. From time to time transfers are made from the General Fund to correct any substantial differences.

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

Non-Designated Funds

General Fund

This General Fund is an amalgamation of the two accumulated funds (Foundation and Development) which were used in financing the new nursing home, completed in May 2008. It now provides working capital

Restricted Funds

These funds represent monies received specifically as funding for re-development of the former nursing home building and surrounding garden

Reserves Policy

The trustees regularly review the Trust's needs for reserves in line with the guidance issued by the Charity Commission — The trustees are of the opinion that a minimum general reserve of £250,000 is required to fund working capital requirements — The reserve was partly represented by cash deposits

Funding sources

The Trust's cash reserves adequately fund daily working capital requirements, supplemented, if required, by an overdraft facility from National Westminster Bank

The new nursing home, completed in 2008, was part-funded by a 20 year loan from Royal Bank of Scotland, secured on the Trust's land and buildings. The interest rate is fixed until 2018

Investment Policy

Under the Memorandum and Articles of Association, the Trust has the power to make any investment the directors see fit. However in view of the substantial capital expenditure which has been undertaken the Trustees have taken the view that all liquid reserves should remain in no risk deposit accounts and are available at short notice.

PLANS FOR FUTURE PERIODS

Having secured funding for the second phase of the re-development project, the 5 year strategy plan is being reviewed to ensure that it reflects currently known and expected changes in health care needs from service commissioners and the local community. The resultant plan will inform the Fundraising Strategy for the next 3 - 5 years

It is expected that the Trust's intention to re-develop the remaining buildings into Day Centres providing occupational therapy, social activities and other services for older people some of whom may suffer dementia will be confirmed by the updated strategy plan

The Trust's usual charitable activities will continue in the forthcoming year. Fundraising activities will continue to play a vital part in developing future plans to provide a range of services suitable to meet the needs of older people in the community.

REPORT OF THE TRUSTEES for the Year Ended 31 March 2011

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charity SORP,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware

- there is no relevant audit information of which the charitable company's auditors are unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the trustees are aware, there is no relevant information (as defined by Section 418 of the Companies Act 2006) of which the charitable company's auditors are unaware, and each trustee has taken all the steps that they ought to have taken as a trustee in order to make them aware of any audit information and to establish that the charitable company's auditors are aware of that information

AUDITORS

The auditors, McLintocks Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

S Heywood - Secretary

Date LIVII LOVI

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HOYLAKE COTTAGE

We have audited the financial statements of Hoylake Cottage for the year ended 31 March 2011 on pages ten to twenty six. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2011 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HOYLAKE COTTAGE

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or

- we have not received/all the information and explanations we require for our audit

John Hughes (Senior Statutory Auditor) for and on behalf of McLintocks Limited

23/11/2011

Chartered Accountants and

Statutory Auditors

56 Hamilton Street

Birkenhead

Wirral

CH41 5HZ

Date

STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT) for the Year Ended 31 March 2011

INCOMING RESOURCES Incoming resources from generated funds	Notes	Unrestricted funds s £	Restricted funds £	2011 Total funds £	2010 Total funds £
Voluntary income Activities for generating funds Investment income Incoming resources from charitable activities	2 3 4 5	37,282 59,535 1,592	501,993 133,898 -	539,275 193,433 1,592	72,439 135,265 124
Nursing unit Day hospital Cottage care centre Other incoming resources	-	2,073,756 216,175 129,319 2,921	-	2,073,756 216,175 129,319 2,921	1,953,381 216,131 135,701 1,250
Total incoming resources		2,520,580	635,891	3,156,471	2,514,291
RESOURCES EXPENDED Costs of generating funds Costs of generating voluntary income Fundraising trading cost of goods sold and other costs Charitable activities Nursing unit Day hospital Cottage care centre	6 7 8	30,806 27,295 1,905,567 194,911 124,063	101,429 - 5,162 -	132,235 27,295 1,910,729 194,911	112,035 26,353 1,775,942 229,238 108,897
Governance costs	9	15,975	-	124,063 15,975	23,573
Other resources expended	10	188,693		188,693	194,107
Total resources expended		2,487,310	106,591	2,593,901	2,470,145
NET INCOME FOR THE YEAR before transfers	•	33,270	529,300	562,570	44,146
Gross transfers between funds	21	191,711	(191,711)		-
Net income/(expenditure) for the year	r	224,981	337,589	562,570	44,146

STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT) for the Year Ended 31 March 2011

	Unrestricted funds Notes £	Restricted funds	2011 Total funds £	2010 Total funds £	
RECONCILIATION OF FUNDS					
Net income/(expenditure) for the year	224,981	337,589	562,570	44,146	
Total funds brought forward	2,097,676	28,027	2,125,703	2,081,557	
					
TOTAL FUNDS CARRIED FORWARD	2,322,657	365,616	2,688,273	<u>2,125,703</u>	

CONTINUING OPERATIONS

All incoming resources and resources expended arise from continuing activities

TOTAL RECOGNISED GAINS AND LOSSES

The Statement of Financial Activities (including Income and Expenditure Account) includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared

BALANCE SHEET At 31 March 2011

FIXED ASSETS Tangible assets	Note	Inrestricted funds es £	Restricted funds £	2011 Total funds £ 4,723,627	2010 Total funds £ 4,644,976
CURRENT ASSETS Debtors amounts falling due within one year Cash at bank and in hand	15	149,530 102,141 251,671	<u>365,616</u> 365,616	149,530 467,757 617,287	60,820 141,710 202,530
CREDITORS Amounts falling due within one year	16	(335,800)	_	(335,800)	(274,877)
NET CURRENT ASSETS/(LIABILITIES)		(84,129)	365,616	281,487 	(72,347)
TOTAL ASSETS LESS CURRENT LIABILITIES		4,639,498	365,616	5,005,114	4,572,629
CREDITORS Amounts falling due after more than one year	€ 17	(2,316,841)	-	(2,316,841)	(2,446,926)
NET ASSETS		2,322,657	365,616	2,688,273	2,125,703
FUNDS Unrestricted funds Restricted funds	21			2,322,657 365,616	2,097,676 28,027
TOTAL FUNDS				2,688,273	2,125,703

BALANCE SHEET - CONTINUED At 31 March 2011

The financial statements were approved by the Board of Trustees on 2. It will and were signed on its behalf by

W A Twemlow -Trustee

R P Wilcox -Trustee

CASH FLOW STATEMENT for the Year Ended 31 March 2011

	Mataa	2011	2010 £
Net cash inflow from operating	Notes	£	Ł
activities	1	912,095	288,874
Returns on investments and servicing of finance	2 2	(187,101)	(193,983)
Capital expenditure and financial investment	2	(271,167)	(23,032)
		453,827	71,859
Financing	2	(127,780)	(44,940)
Increase in cash in the period		326,047	26,919
Reconciliation of net cash flow to movement in net debt	3		
Increase in cash in the period Cash outflow from decrease in debt and	t	326,047	26,919
lease financing		127,780	44,940
Change in net debt resulting from cash flows		453,827	71,859
Movement in net debt in the period Net debt at 1 April		453,827 (2,429,163)	71,859 (2,501,022)
Net debt at 31 March		(1,975,336)	(2,429,163)

NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 2011

1. RECONCILIATION OF NET INCOMING RESOURCES TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2011 £	2010 £
Net incoming resources	562,570	44,146
Depreciation charges	192,516	189,084
Interest received	(1,592)	(124)
Interest paid	188,693	194,107
(Increase)/decrease in debtors	(88,710)	54,971
Increase/(decrease) in creditors	58,618	(193,310)
Net cash inflow from operating activities	912,095	288,874

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2011 £	2010 £
Returns on investments and servicing of finance Interest received Interest paid	1,592 (<u>188,693</u>)	124 (<u>194,107</u>)
Net cash outflow for returns on investments and servicing of finance	<u>(187,101</u>)	<u>(193,983</u>)
Capital expenditure and financial investment Purchase of tangible fixed assets	(271,167)	(23,032)
Net cash outflow for capital expenditure and financial investment	<u>(271,167</u>)	(23,032)
Financing Loan repayments in year	(127,780)	(44,940)
Net cash outflow from financing	(127,780)	(44,940)

NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 2011

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1 4 10 £	Cash flow £	At 31 3 11 £
Net cash Cash at bank and in hand	141,710	326,047	467,757
Debts Debts falling due within one year Debts falling due after one year	(123,947) (2,446,926)	(2,305) 130,085	(126,252) (2,316,841)
	(2,570,873)	127,780	(2,443,093)
Total	(2,429,163)	453,827	(1,975,336)

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 2011

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention, the Companies Act 2006 and the requirements of the Statement of Recommended Practice "Accounting and Reporting by Charities" issued in March 2005 (SORP 2005)

Incoming resources

All incoming resources are included on the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy

Resources expended

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Tangible fixed assets

All fixed assets are initially recorded at cost Assets below £500 are not capitalised

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Freehold property

4% /2% on cost

Fixtures & fittings

20%/25%/33 33% /50% on cost

Motor vehicles

33 33% on cost

Taxation

The charity is exempt from corporation tax on its charitable activities

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the statement of financial activities on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

2	VOLUNTARY INCOME			•
			2011	2010
	Donations		£ 383,420	£ 53,710
	Gift aid		89,855	4,124
	Legacies		21,000	11,105
	Grants		45,000	3,500
			539,275	72,439
	Grants received, included	in the above, are as follows		
	,	•	2011	2010
	\/- d-f		£	£
	Vodafone Radio Merseyside		-	2,500 1,000
	Garfield Weston Foundati	on	25,000	
	Anonymous		20,000	
			45,000	3,500
3	ACTIVITIES FOR GENER	RATING FUNDS		
			2011 £	2010 £
	Fundraising events		135,434	78,240
	Shop income		<u>57,999</u>	57,025
			193,433	135,265
4.	INVESTMENT INCOME			
7.	HAVESTRICIAL HACCINE			
			2011	2010
	Deposit account interest		£ <u>1,592</u>	£ 124
5	INCOMING RESOURCES	FROM CHARITABLE ACTIVITIES		
		A national n	2011	2010
	Nursing units	Activity Nursing unit	£ 2,073,756	£ 1,953,381
	Day hospital	Day hospital	2,073,736	216,131
	Cottage care centre	Cottage care centre	129,319	135,701
			2,419,250	2,305,213

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

6.	COSTS OF GENERATING VOLUNTARY INCOME		
0.	COSTS OF GENERATING VOLONTAIT INCOME		
		2011 £	2010 £
	Staff costs	34,389	24,924
	Public relations expenditure re building development Fundraising expenditure re building development	28,925 68,921	21,234 65,877
		132,235	112,035
7.	FUNDRAISING TRADING: COST OF GOODS SOLD AND OTH	ER COSTS	
		2011 £	2010 £
	Staff costs	15,977	14,347
	Shop costs	<u>11,318</u>	12,006
		27,295	26,353
8.	CHARITABLE ACTIVITIES COSTS		
-		D	T-1-1-
		Direct costs	Totals
		5	7 014.0
	Nursing unit	£	£
	Nursing unit Day hospital		
		£ 1,910,729	£ 1,910,729
	Day hospital	£ 1,910,729 194,911	£ 1,910,729 194,911
9	Day hospital Cottage care centre	£ 1,910,729 194,911 124,063	£ 1,910,729 194,911 124,063
9.	Day hospital	£ 1,910,729 194,911 124,063 2,229,703	£ 1,910,729 194,911 124,063 2,229,703
9.	Day hospital Cottage care centre	£ 1,910,729 194,911 124,063 2,229,703	£ 1,910,729 194,911 124,063 2,229,703
9.	Day hospital Cottage care centre GOVERNANCE COSTS Staff costs	£ 1,910,729 194,911 124,063 2,229,703 2011 £ 2,950	£ 1,910,729 194,911 124,063 2,229,703 2010 £ 10,831
9.	Day hospital Cottage care centre GOVERNANCE COSTS Staff costs Telephone	£ 1,910,729 194,911 124,063 2,229,703 2011 £ 2,950 358	£ 1,910,729 194,911 124,063 2,229,703 2010 £ 10,831 355
9.	Day hospital Cottage care centre GOVERNANCE COSTS Staff costs Telephone Postage and stationery Auditors' remuneration	£ 1,910,729 194,911 124,063 2,229,703 2011 £ 2,950 358 307 4,061	£ 1,910,729 194,911 124,063 2,229,703 2010 £ 10,831 355 300 4,391
9.	Day hospital Cottage care centre GOVERNANCE COSTS Staff costs Telephone Postage and stationery Auditors' remuneration Auditors' remuneration for non-audit work	£ 1,910,729 194,911 124,063 2,229,703 2011 £ 2,950 358 307 4,061 2,940	£ 1,910,729 194,911 124,063 2,229,703 2010 £ 10,831 355 300 4,391 3,180
9.	Day hospital Cottage care centre GOVERNANCE COSTS Staff costs Telephone Postage and stationery Auditors' remuneration	£ 1,910,729 194,911 124,063 2,229,703 2011 £ 2,950 358 307 4,061	£ 1,910,729 194,911 124,063 2,229,703 2010 £ 10,831 355 300 4,391

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

10. OTHER RESOURCES EXPENDED

	2011	2010
	£	£
Interest payable and similar charges	<u> 188,693</u>	194,107

11. NET INCOMING RESOURCES

Net resources are stated after charging

	2011	2010
	£	£
Auditors' remuneration	4,061	4,391
Auditors' remuneration for non-audit work	2,940	3,180
Depreciation - owned assets	192,516	189,085
Other operating leases	12,334	12,172
Staff pension contributions	4,897	4,886
Trustees' indemnity insurance	<u>3,833</u>	3,735

12. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2011 nor for the year ended 31 March 2010

Trustees' Expenses

There were no trustees' expenses paid for the year ended 31 March 2011 nor for the year ended 31 March 2010

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

1	3.	ST.	AFF	COSTS

Wages and salaries Social security costs Other pension costs	2011 £ 1,514,799 106,904 4,897	2010 £ 1,434,085 101,820 4,886
	1,626,600	1,540,791
The average monthly number of employees during the year was as	s follows	
	2011	2010
Administrative	8	7
Nursing	72	64
Ancillary	36	41
	<u>116</u>	112

No employee received emoluments of more than £60,000 during the current or previous year

14. TANGIBLE FIXED ASSETS

Freehold	Fixtures	Motor	
property	and fittings	vehicles	Totals
£	£	£	£
5.503.559	278.452	62.300	5,844,311
	·	,	271,167
5 741 257	311 921	62 300	6,115,478
1 007 393	129 642	62 300	1,199,335
	•	02,000	192,516
107,210	00,001		
1 144 608	184 943	62 300	1,391,851
1,144,000	104,545	02,000	
4 FOE 640	126 070		4 700 607
4,550,049	120,970		4,723,627
<u>4,496,166</u>	<u>148,810</u>		<u>4,644,976</u>
	property	property and fittings £ 5,503,559 278,452 237,698 33,469 5,741,257 311,921 1,007,393 129,642 137,215 55,301 1,144,608 184,943 4,596,649 126,978	property £ and fittings £ vehicles £ 5,503,559 237,698 278,452 33,469 62,300 5,741,257 311,921 62,300 1,007,393 137,215 129,642 55,301 62,300 1,144,608 184,943 62,300 4,596,649 126,978

The trust purchased the freehold of the site from Mersey Regional Health Authority in April 1992, but with a covenant limiting its use to Health and Social Care

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

15.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	Trade debtors Prepayments and accrued income	2011 £ 104,905 44,625	2010 £ 29,360 31,460
16.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	149,530	60,820
	Bank loans and overdrafts (see note 18) Trade creditors Social security and other taxes Other creditors Nat West credit card Accruals and deferred income	2011 £ 126,252 83,949 28,464 799 695 95,641	2010 £ 123,947 41,360 29,198 701 784 78,887
17.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN O	NE YEAR	
	Bank loans (see note 18)	2011 £ 2,316,841	2010 £ 2,446,926

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

18.	LOANS		
	An analysis of the maturity of loans is given below		
		2011 £	2010 £
	Amounts falling due within one year on demand Bank loans	126,252	123,947
	Amounts falling between one and two years Bank loans - 1-2 years	128,801	126,449
•	Amounts falling due between two and five years Bank loans - 2-5 years	<u>402,210</u>	<u>394,866</u>
	Amounts falling due in more than five years		
	Repayable by instalments Bank loans more 5 years	1,785,830	1,925,611

The loan from Royal Bank of Scotland is repayable over 20 years. Monthly repayments commenced in October 2008. The interest rate has been fixed at 7.3 % for the first ten years.

19. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

	Other operating	g leases
	2011	2010
	£	£
Expiring		
Between one and five years	<u>12,456</u>	12,179

20. SECURED DEBTS

The following secured debts are included within creditors

	2011	2010
	£	£
Bank loans	2,443,093	2,570,873

A legal mortgage is held by Royal Bank of Scotland on the land and buildings of 35 Birkenhead Road, Hoylake, Wirral CH47 5AQ. There is also a second mortgage which protects the covenant held by Mersey Regional Health Authority and its successors in title

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

21. MOVEMENT IN FUNDS

Managari da difunda	At 1 4 10 £	Net movement in funds £	Transfers between funds £	At 31 3 11 £
Unrestricted funds General fund Permanent fund	1,462,602 635,074	33,270	191,711 	1,687,583 635,074
	2,097,676	33,270	191,711	2,322,657
Restricted funds Building appeal fund phase 2 Specific fixed asset donations	28,027	528,510 	(190,921) (790)	365,616
	28,027	529,300	(191,711)	365,616
TOTAL FUNDS	2,125,703	562,570		2,688,273
Net movement in funds, included in the	above are as	follows		
		Incoming resources	Resources expended £	Movement in funds
Unrestricted funds General fund		2,520,580	(2,487,310)	33,270
Restricted funds Entertainment fund Building appeal fund phase 2 Specific fixed asset donations		5,162 629,939 790	(5,162) (101,429)	- 528,510 790
•			(106,591)	529,300
		635,891	(100,591)	329,300

Transfers between funds

This includes specific donations received and utilised during the year

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED for the Year Ended 31 March 2011

22. CAPITAL COMMITMENTS

	2011	2010
	£	£
Contracted but not provided for in the financial statements	432,038	-

23. ULTIMATE CONTROLLING PARTY

The trust is under the control of the trustees

24. COMPANY LIMITED BY GUARANTEE

The members have each guaranteed a total of £5 if called upon

DETAILED STATEMENT OF FINANCIAL ACTIVITIES for the Year Ended 31 March 2011

	2011 £	2010 £
INCOMING RESOURCES	~	2
INCOMING RESOURCES		
Voluntary income		
Donations	468,035	53,710
Gift aid Legacies	5,240 21,000	4,124 11,105
Grants	45,000	3,500
	539,275	72,439
Activities for generating funds		
Fundraising events	135,434	78,240
Shop income	57,999	57,025
	193,433	135,265
	190,400	133,263
Investment income		
Deposit account interest	1,592	124
Incoming resources from charitable activities		
Nursing units	2,073,756	1,953,381
Day hospital	216,175	216,131
Cottage care centre	129,319	<u>135,701</u>
	2,419,250	2,305,213
	2,7.0,200	2,000,210
Other incoming resources	0.004	4.050
Other income	2,921	1,250
Total incoming resources	3,156,471	2,514,291
RESOURCES EXPENDED		
Costs of generating voluntary income		
Fundraising wages	31,217	22,868
Social security	3,172	2,056
Public relations expenditure re building development	28,925	21,234
Fundraising expenditure re building development	68,921	65,877
	132,235	112,035

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DETAILED STATEMENT OF FINANCIAL ACTIVITIES for the Year Ended 31 March 2011

	2011	2010
	£	£
Fundraising trading: cost of goods sold and other costs	-	
Wages	15,977	14,203
Social security	-	144
Shop costs	11,318	12,006
5.1.5p 555.5		12,000
	27,295	26,353
	27,200	20,000
Charitable activities		
Wages	1,464,893	1,387,152
Employer's NIC	103,494	98,651
Pension costs	4,897	4,886
Other operating leases	12,334	12,172
Rates and water	9,842	9,828
Insurance	13,592	16,532
Light and heat	49,956	61,603
Telephone	6,798	5,330
Postage and stationery	5,597	7,126
General expenses	24,508	15,851
Legal & professional	15,069	15,202
Medical supplies	27,972	21,108
Catering	99,467	96,542
Laundry	34,805	30,077
Training	6,474	4,274
Domestic supplies	27,454	21,546
Non medical purchases	2,578	1,226
Transport	15,544	14,086
Motor insurance	3,504	3,773
Therapy	28,444	27,819
Repairs & maintenance	49,391	44,423
Entertainment	770	614
Recruitment costs	4,251	1,203
Bank charges	2,911	4,241
Cleaning & waste removal	21,453	19,728
Donations	130	10,720
Depreciation of tangible fixed assets inc adjustment	193,575	189,084
Doprosiation of tanglolo fixed abbots the adjustment	100,010	
	2,229,703	2,114,077
	2,229,703	2,114,077
Governance costs		
Salaries and wages	2,712	9,862
Social security	238	969
Telephone	358	355
Carried forward	3,308	11,186
Carriod for Haid	5,500	11,100

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DETAILED STATEMENT OF FINANCIAL ACTIVITIES for the Year Ended 31 March 2011

	2011	2010
	£	£
Governance costs		
Brought forward	3,308	11,186
Postage and stationery	307	300
Auditors' remuneration	4,061	4,391
Auditors' remuneration for non-audit work	2,940	3,180
Trustee indemnity insurance	3,833	3,735
General expenses	1,526	<u>781</u>
	15,975	23,573
Other resources expended		
Bank Interest	-	26
Bank loan interest	188,693	194,081
-	188,693	194,107
Total resources expended	2,593,901	2,470,145
<u>-</u>		
Net income	562,570	44,146

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