# STRATEGIC REPORT, REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2015 FOR TREMORFA LIMITED

\*A4GNPM5K\* 25/09/2015 ##

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# **COMPANY INFORMATION** FOR THE YEAR ENDED 30 APRIL 2015

DIRECTORS:

M W Hosken

1 Donovan P Jones N P Morgan

SECRETARY:

M W Hosken

**REGISTERED OFFICE:** 

Cypress House Pascal Close St Mellons Cardiff CF3 0LW

**REGISTERED NUMBER:** 

01825211 (England and Wales)

SENIOR STATUTORY AUDITOR: Brian G Scott

**AUDITORS:** 

**Graham Paul Limited** (Statutory Auditor)
Court House Court Road Bridgend CF31 1BE

**BANKERS:** 

Royal Bank of Scotland 6-8 Albany Road

Cardiff

## STRATEGIC REPORT FOR THE YEAR ENDED 30 APRIL 2015

The directors present their strategic report for the year ended 30 April 2015.

Tremorfa Limited is a leading company within South Wales offering facilities management and the installation and maintenance of the following products and services:

Mechanical
Electrical
Fire
Security
Process Control
Information Systems

#### **REVIEW OF BUSINESS**

We aim to present a balanced and comprehensive review of the development and performance of the company during the year and its position at the year end. Our review is consistent with the size and nature of our business in the context of the risks and uncertainties we face.

We consider that our key performance indicators are those that communicate the financial performance and strength of the company, being turnover, gross and operating margin, and return of capital employed.

	2015	2014
	£	£
Turnover	8,687,669	10,076,339
Gross Margin	2,327,221	2,856,524
Operating Margin	176,559	720,599
Return on Capital Employed	9.8%	31.4%

#### PRINCIPAL RISKS AND UNCERTAINTIES

As for many businesses the environment in which we operate has been and continues to be challenging.

We recognise that some of our business maybe lost due to aggressive pricing from some of our competitors, seeking to advance on our market share, we therefore continue to enhance customer care, quality and service delivery in order to achieve optimum overall value for money for our customers.

We are continuously aware that any business may be subject to unforeseen events and with this in mind our business strategy and development is aimed at minimising the effects of such events.

ON BEHALF OF THE BOARD:

M W Hosken - Secretary

16 September 2015

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2015

The directors present their report with the financial statements of the company for the year ended 30 April 2015.

#### **DIVIDENDS**

Interim dividends of £1.20 (2014: £1.20) per share were paid during the year with a final dividend of £nil (2014: £1.81) per share making a total of £1.20 (2014: £3.01) per share for the year ended 30 April 2015.

The total distribution of dividends for the year ended 30 April 2015 is £120,000 (2014: £299,779).

#### **FUTURE DEVELOPMENTS**

The directors are satisfied with the performance of the business, given the current economic climate, continue to gain new contracts and look forward to the future with optimism.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 May 2014 to the date of this report.

M W Hosken I Donovan P Jones Mrs M Davies N P Morgan

Other changes in directors holding office are as follows:

Mrs M Davies ceased to be a director after 30 April 2015 but prior to the date of this report.

#### FINANCIAL INSTRUMENTS

The company's principal financial instruments comprise bank balances, bank overdrafts, trade creditors, trade debtors and hire purchase agreements. The main purpose of these instruments is to raise funds for the company's operations and to finance the company's operations.

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances, the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest.

In respect of hire purchase assets with fixed monthly payments. The company manages the liquidity risk by ensuring there are sufficient funds to meet the payments.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits.

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2015

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, Graham Paul Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M W Hosken - Secretary

16 September 2015

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF TREMORFA LIMITED

We have audited the financial statements of Tremorfa Limited for the year ended 30 April 2015 on pages seven to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF TREMORFA LIMITED

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Brian G Scott (Senior Statutory Auditor) for and on behalf of Graham Paul Limited (Statutory Auditor)
Court House
Court Road
Bridgend
CF31 1BE

16 September 2015

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2015

	Notes	2015 . £	2014 £
TURNOVER	2	8,687,669	10,076,339
Cost of sales		6,360,448	7,219,815
GROSS PROFIT		2,327,221	2,856,524
Administrative expenses		2,150,662	2,135,925
OPERATING PROFIT	4	176,559	720,599
Interest receivable and similar income		3,563	6,552
		180,122	727,151
Interest payable and similar charges	5	12,602	12,737
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		167,520	714,414
Tax on profit on ordinary activities	6	40,239	117,229
PROFIT FOR THE FINANCIAL YEAR		127,281	597,185

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

## **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

# TREMORFA LIMITED (REGISTERED NUMBER: 01825211)

## BALANCE SHEET 30 APRIL 2015

		20	15	20	14
	Notes	£	£	£	£
FIXED ASSETS	_				
Intangible assets Tangible assets	8 9		- 361,981		471,661
Tangible assets	9				471,001
			361,981		471,661
CURRENT ASSETS					
Debtors	10	2,424,953		1,984,029	
Cash at bank and in hand		584,726		1,326,455	
CREDITORS		3,009,679		3,310,484	
Amounts falling due within one year	11	1,568,012	4	1,881,774	
NET CURRENT ASSETS			1,441,667		1,428,710
TOTAL ASSETS LESS CURRENT LIABILITIES			1,803,648		1,900,371
CREDITORS Amounts falling due after more than on year	e 12		(100,796)		(188,094)
•			(150)		(100,001)
PROVISIONS FOR LIABILITIES	14		(15,101)		(31,807)
NET ASSETS			1,687,751		1,680,470
CAPITAL AND RESERVES					
Called up share capital	15		100,000		100,000
Capital redemption reserve	16		59,500		59,500
Profit and loss account	16		1,528,251		1,520,970
SHAREHOLDERS' FUNDS	22		1,687,751		1,680,470

The financial statements were approved by the Board of Directors on 16 September 2015 and were signed on its behalf by:

M W Hosken - Director

The notes form part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2015

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

## Financial Reporting Standard number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the parent company includes the subsidiary in its published financial statements.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax, except in respect of service contracts where turnover is recognised when the company obtains the right to the consideration.

Profit is recognised on long-term contracts, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs to date bear to total expected costs for that contract.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery

- 10% on cost

Fixtures and fittings

- 10% on cost

Motor vehicles

- 20% on cost

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

## Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Amounts recoverable under contracts

Profit is recognised on long-term contracts, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs to date bear to total expected costs for that contract.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of Tremorfa Managed Services Limited is being amortised evenly over its estimated useful life of 1-3 years.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

2.	IURNOVER
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The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	United Kingdom	2015 £ 8,687,669	2014 £ 10,076,339
	onited Kingdom		·
	=	8,687,669	10,076,339
3.	STAFF COSTS		
		2015 £	2014 £
	Wages and salaries	3,122,953	3,166,239
	Social security costs	340,637	348,382
	Other pension costs	17,462 ———	4,365
		3,481,052	3,518,986
	The average monthly number of employees during the year was as follows	o.	
	The average monthly number of employees during the year was as follow	s. 2015	2014
	Management	4	4
	Administration	26	28
	Direct labour	66	75
	•	96	107
			====
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2015 £	2014 £
	Hire of plant and machinery	57,115	67,246
	Depreciation - owned assets	146,587	138,881
	Profit on disposal of fixed assets Auditors' remuneration	(947) 15,150	(1,985) 11,545
	Additions remaineration	====	====
	Directors' remuneration	241,463	195,183
	Directors' pension contributions to money purchase schemes	1,100	1,100
	The number of directors to whom retirement benefits were accruing was a	s follows:	
	Money purchase schemes	1	1
		<del>=</del>	====

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

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4.	OPERATING PROFIT - continued		
	Information regarding the highest paid director for the year ended 30 April 2	2015	ows:
٠	Emoluments etc	£ 55,150	
5.	INTEREST PAYABLE AND SIMILAR CHARGES	2015	2014
	Hire purchase	£ 12,602	£ 12,737
6.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:		
		2015 £	2014 £
	Current tax: UK corporation tax Adjustment for prior years Group relief	16,213 7,272 33,460	85,422 - -
	Total current tax	56,945	85,422
	Deferred tax	(16,706)	31,807
	Tax on profit on ordinary activities	40,239	117,229
	UK corporation tax was charged at 21% in 2014.		
	Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corpo difference is explained below:	oration tax in	the UK. The
		2015	2014
	Profit on ordinary activities before tax	£ 167,520	£ 714,414
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2014 - 21%)	33,504	150,027
	Effects of:	00,004	100,027
	Expenses not deductible for tax purpose	750	5,443
	Capital allowances in excess of depreciation Other	15,190 229	(20,226) 11,821
	Prior year adjustment	7,272	(61,643)
	Current tax charge	56,945 ————	85,422

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

7.	DIVIDENDS			2015	2014
	Ordinary shares of 1 each Interim			£ 120,000	£ 299,779
8.	INTANGIBLE FIXED ASSETS				
	COST At 1 May 2014 and 30 April 2015				Goodwill £ 90,000
	AMORTISATION At 1 May 2014 and 30 April 2015				90,000
	NET BOOK VALUE At 30 April 2015				<u></u>
	At 30 April 2014				·
9.	TANGIBLE FIXED ASSETS		Fixtures		
		Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
	COST At 1 May 2014 Additions Disposals	194,211 9,104	95,802 - -	986,931 28,778 (100,925)	1,276,944 37,882 (100,925)
	At 30 April 2015	203,315	95,802	914,784	1,213,901
	DEPRECIATION At 1 May 2014 Charge for year Eliminated on disposal	90,694 16,352	68,042 7,025	646,547 123,210 (99,950)	805,283 146,587 (99,950)
	At 30 April 2015	107,046	75,067	669,807	851,920
	NET BOOK VALUE At 30 April 2015	96,269	20,735	244,977	361,981
	At 30 April 2014	103,517	27,760	340,384	471,661

Included within the net book value of £361,981 is £200,217 (2014- £471,661) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £110,261 (2014 - £104,561).

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

10.	DEBTORS		<u>-</u>
10.		2015 £	2014 £
	Amounts falling due within one year: Trade debtors Amounts recoverable on contract Other debtors Directors' current accounts	1,041,332 746,398 - 850 78,646	1,066,106 774,594 134
	Prepayments	<del></del>	143,195
		1,867,226	1,984,029
	Amounts falling due after more than one year: Amounts owed by group undertakings	557,727	-
	Aggregate amounts	2,424,953	1,984,029
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2015	2014
	Hire purchase contracts (see note 13) Trade creditors Amounts owed to participating interests Tax Social security and other taxes VAT Dividend creditor Other creditors Accrued expenses	£ 89,696 1,072,283 2,300 16,213 97,755 181,728 - 46,170 61,867	£ 102,179 936,413 85,936 112,178 286,943 178,593 99,129 80,403 1,881,774
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	Hire purchase contracts (see note 13)	2015 £ 100,796	2014 £ 188,094
13.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES		
	Net obligations repayable: Within one year Between one and five years	Hire purcha 2015 £ 89,696 100,796 190,492	102,179 188,094 290,273

Number:

16.

Class:

13.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

	The following operating lease payments are committed to be paid within one year:				
		Land and buildings 2015 2014 £ £		Other operating leases 2015 2014 £ £	
	Expiring: Within one year Between one and five years	140,000	140,000	8,055	6,364
		140,000	140,000	8,055	6,364 ———
	1				
14.	PROVISIONS FOR LIABILITIES			2015	2014
	Deferred tax			£ 15,101	£ 31,807
					Deferred tax
	Balance at 1 May 2014 Credit to Profit and Loss Account during year				£ 31,807 (16,706)
	Balance at 30 April 2015				15,101
15.	CALLED UP SHARE CAPITAL				
	Allotted, issued and fully paid:				

**OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued** 

100,000	Ordinary	1	100,000	100,000
RESERVES				
		Profit and loss	Capital	
		account	redemption reserve	Totals
		£	£	£
At 1 May 201	14	1,520,970	59,500	1,580,470
Profit for the	year	127,281		127,281
Dividends		(120,000)		(120,000)
At 30 April 20	015	1,528,251	59,500	1,587,751

Nominal

value:

2015

£

2014

£

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

#### 17. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets are held separately from those of the company in an independently administered fund.

The pension cost charge represents contributions payable by the company to the fund and amounted to £17,462 (2014 - £4,365)

#### 18. ULTIMATE PARENT COMPANY

The ultimate parent controlling party is the parent company Tremorfa Group Limited which owns 100% of the issued share capital of Tremorfa Limited.

The parent undertaking of the largest and smallest group which includes the company and for which group accounts are prepared is Tremorfa Group Limited. Copies of the group financial statements for Tremorfa Group Limited can be obtained from Companies House, Crown Way, Maindy, Cardiff. CF4 3UZ.

## 19. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 30 April 2015 and 30 April 2014:

	2015	2014
	£	£
M W Hosken		
Balance outstanding at start of year	-	-
Amounts advanced	850	-
Amounts repaid	-	-
Balance outstanding at end of year	850	-
·		====

## 20. RELATED PARTY DISCLOSURES

## **Tremorfa Property Limited**

Fellow Subsidiary

During the year the company sold goods and services to Tremorfa Property Limited of £206,960. During the year the company loaned Tremorfa Property Limited £384,227.

	2015	2014
Amount due from related party at the balance sheet date	£	£
	557,727	-

#### **Tremorfa Wireless Solutions Limited**

A company controlled by the director Mr M Hosken

During the year the company sold goods to Tremorfa Wireless Solutions Ltd of £nil (2014 - £37,272) and incurred subcontract labour costs of £nil (2014 - £1,600). The balance outstanding at the year end amounted to £nil (2014 - £6,908).

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2015

## 20. RELATED PARTY DISCLOSURES - continued

# Tremorfa Group Limited

Parent company

	2015	2014
Amount due to related party at the balance sheet date	£	£
	2,300	-
	<del></del>	

## 21. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is the director M.Hosken by virtue of his majority shareholding in Tremorfa Group Limited.

## 22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2015	2014
	£	£
Profit for the financial year	127,281	597,185
Dividends	(120,000)	(299,779)
Net addition to shareholders' funds	7,281	297,406
Opening shareholders' funds	1,680,470	1,383,064
Closing shareholders' funds	1,687,751	1,680,470
	=======================================	