Abbreviated Financial Statements

for the Year Ended 31 March 2002

for

The Copyrights Group Limited

COMPANIES HOUSE

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Company Information for the Year Ended 31 March 2002

DIRECTORS:

N F Durbridge Mrs L J Durbridge

SECRETARY:

M T Robinson

REGISTERED OFFICE:

Cecil House St Andrew Street Hertford Hertfordshire SG14 1JA

REGISTERED NUMBER:

1819018 (England and Wales)

AUDITORS:

Fiddaman & Co.

Chartered Accountants and

Registered Auditors

Cecil House St. Andrew Street

Hertford

Herts SG14 1JA

Report of the Directors for the Year Ended 31 March 2002

The directors present their report with the financial statements of the company for the year ended 31 March 2002.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of merchandise agents for writers and artists.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

DIVIDENDS

No dividends will be distributed for the year ended 31 March 2002.

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

DIRECTORS

The directors during the year under review were:

N F Durbridge

Mrs L J Durbridge

The beneficial interests of the directors holding office on 31 March 2002 in the issued share capital of the company were as follows:

| Ordinary £1 shares | 31,3.02 | 1.4.01 |
|---------------------------------|------------|------------|
| N F Durbridge Mrs L J Durbridge | 600 400 | 600 400 |

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Fiddaman & Co., will be proposed for re-appointment in accordance with Section 385A of the Companies Act 1985.

ON BEHALF OF THE BOARD:

N F Durbridge - DIRECTOR

Dated: 3/12/02

Report of the Independent Auditors to The Copyrights Group Limited Under Section 247B of the Companies Act 1985

We have examined the abbreviated financial statements on pages four to seventeen, together with the full financial statements of the company for the year ended 31 March 2002 prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages four to seventeen are properly prepared in accordance with that provision.

Jiddaman !

Fiddaman & Co.
Chartered Accountants and
Registered Auditors
Cecil House
St. Andrew Street
Hertford
Herts SG14 1JA

Dated: 20 December 2002

Abbreviated Profit and Loss Account for the Year Ended 31 March 2002

| | | 31.3.02 | 31.3.01 |
|---|-----------|------------|--------------------|
| | Notes | £ | £ |
| GROSS PROFIT | | 2,084,177 | 2,086,266 |
| Administrative expenses | | 1,699,267 | 1,764,875 |
| OPERATING PROFIT | 3 | 384,910 | 321,391 |
| Interest receivable and | | | |
| similar income | | 78,873 | 126,891 |
| | | 463,783 | 448,282 |
| Interest payable and | | | |
| similar charges | 4 | 4,759 | 10,999 |
| PROFIT ON ORDINARY ACT BEFORE TAXATION | TIVITIES | 459,024 | 437,283 |
| Tax on profit on ordinary activities | 5 | 154,284 | 120,538 |
| PROFIT FOR THE FINANCIA AFTER TAXATION | AL YEAR | 304,740 | 316,745 |
| Retained profit brought forward | | 3,610,722 | 3,293,977 |
| RETAINED PROFIT CARRIE | D FORWARD | £3,915,462 | £3,610,72 <u>2</u> |

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

Abbreviated Balance Sheet 31 March 2002

| | | 31.3.02 | | 31.3. | 01 |
|---|-------|-----------|--------------------|-----------|------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS: | | | | | |
| Intangible assets | 6 | | - | | - |
| Tangible assets | 7 | | 192,707 | | 260,212 |
| Investments | 8 | | <u>252,650</u> | | 252,650 |
| | | | 445,357 | | 512,862 |
| CURRENT ASSETS: | | | | | |
| Debtors within one year | 9 | 1,288,017 | | 2,454,657 | |
| Debtors more than one year | 9 | 1,511,102 | | 6,484 | |
| Cash at bank and in hand | | 2,708,223 | | 2,691,833 | |
| | | 5,507,342 | | 5,152,974 | |
| CREDITORS: Amounts falling | | | | | |
| due within one year | 10 | 2,028,290 | | 2,054,114 | |
| NET CURRENT ASSETS: | | | 3,479,052 | | 3,098,860 |
| TOTAL ASSETS LESS CURRENT LIABILITIES: | | | 3,924,409 | | 3,611,722 |
| PROVISIONS FOR LIABILITIES AND CHARGES: | 12 | | 7,947 | | |
| | | | £3,91 <u>6,462</u> | | £3,611,722 |
| CAPITAL AND RESERVES: | | | | | |
| Called up share capital | 13 | | 1,000 | | 1,000 |
| Profit and loss account | 15 | | 3,915,462 | | 3,610,722 |
| SHAREHOLDERS' FUNDS: | 18 | | £3,916,462 | | £3,611,722 |

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

N F Durbridge - DIRECTOR

Approved by the Board on 3/12/02

Cash Flow Statement for the Year Ended 31 March 2002

| | | 31.3. | 02 | 31.3. | 01 |
|---|-------|--------|---------------------|-----------|------------------------|
| | Notes | £ | £ | £ | £ |
| Net cash inflow/(outflow) from operating activities | 1 | | 132,677 | | (844,651) |
| Returns on investments and servicing of finance | 2 | | 74,114 | | 115,892 |
| Taxation | | | (144,263) | | (125,120) |
| Capital expenditure | 2 | | 506 | | (61,821) |
| | | | 63,034 | | (915,700) |
| Management of liquid resources | 2 | | - | | 499 |
| Financing | 2 | | (46,644) | | (56,866) |
| Increase/(Decrease) in cash in the peri | iod | | £16,390 | | £(972,067) |
| Reconciliation of net cash flow to movement in net funds | 3 | | | | |
| Increase/(Decrease) in cash in the period Cash inflow | | 16,390 | | (972,067) | |
| from decrease in liquid resources | | | | (499) | |
| Change in net funds resulting from cash flows | | | 16,390 | | (972,566) |
| Movement in net funds in the period Net funds at 1 April | | | 16,390 2,691,833 | | (972,566) 3,664,399 |
| Net funds at 31 March | | | £2,708,223 | | £2,691,833 |

2.

Notes to the Cash Flow Statement for the Year Ended 31 March 2002

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

| | 31.3.02 £ | 31.3.01 £ |
|--|--|---|
| Operating profit Depreciation charges Loss on sale of fixed assets Profit on sale of fixed assets Increase in debtors Increase/(Decrease) in creditors | 384,910 65,649 1,461 (111) (339,993) | 321,391 75,775 1,095 (5,000) (709,985) (527,927) |
| Net cash inflow/(outflow) from operating activities | 132,677 | (844,651) |
| ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH | FLOW STAT | EMENT |
| | 31.3.02 £ | 31.3.01 £ |
| Returns on investments and servicing of finance Interest received Interest paid | 78,873 (4,759) | 126,891 (10,999) |
| Net cash inflow for returns on investments and servicing of finance | 74,114 | 115,892 |
| Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets | (15,699) 16,205 | (74,708) 12,887 |
| Net cash inflow/(outflow) for capital expenditure | <u>506</u> | <u>(61,821)</u> |
| Management of liquid resources Cash deposited on 2 day notice | _ | <u>499</u> |
| Net cash inflow from management of liquid resources | <u>-</u> | <u>499</u> |
| Financing Amount withdrawn by directors | (46,644) | <u>(56,866)</u> |
| Net cash outflow from financing | <u>(46,644)</u> | (56,866) |

Notes to the Cash Flow Statement for the Year Ended 31 March 2002

3. ANALYSIS OF CHANGES IN NET FUNDS

| Not onah. | At 1.4.01 £ | Cash flow £ | At 31.3.02 £ |
|---------------------------------------|----------------|-------------|-----------------|
| Net cash: Cash at bank and in hand | 2,691,833 | 16,390 | 2,708,223 |
| | 2,691,833 | 16,390 | 2,708,223 |
| Total | 2,691,833 | 16,390 | 2,708,223 |
| Analysed in Balance Sheet | | | |
| Cash at bank and in hand | 2,691,833 | | 2,708,223 |
| | 2,691,833 | | 2,708,223 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold property

- 12.5% on cost

Fixtures and fittings

- 10% on cost

Motor vehicles

- 25% on reducing balance

Computer equipment

- 20% on cost

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

Exemption from Consolidation

The financial statements contain information about The Copyrights Group Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 248 of the Companies Act 1985 from the requirement to prepare consolidated financial statements as the group it heads qualifies as a medium group.

Fixed asset investments

Fixed asset investments in subsidiary undertakings are stated at cost less any provision for permanent diminution in value.

31.3.02

31 3 01

2. STAFF COSTS

| 01.0.02 | 31.3.01 |
|-----------|-------------------------|
| £ | £ |
| 940,308 | 965,255 |
| 97,847 | 104,621 |
| 25,878 | 26,040 |
| 1,064,033 | 1,095,916 |
| | £ 940,308 97,847 25,878 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

2. STAFF COSTS - continued

3.

4.

| The average monthly number of employees during the year was as follows: | 31,3,02 | 31.3.01 |
|--|---|---|
| Sales Administration Directors | 22 15 _2 | 26 15 <u>2</u> |
| | <u>39</u> | <u>43</u> |
| OPERATING PROFIT | | |
| The operating profit is stated after charging/(crediting): | | |
| Operating lease income Depreciation - owned assets Loss/(Profit) on disposal of fixed assets Auditors' remuneration Foreign exchange differences | 31,3.02 £ (38,603) 65,649 1,350 11,786 11,146 | 31.3.01 £ (42,758) 75,775 (3,905) 16,600 (24,446) |
| Directors' emoluments | 123,741 | 133,368 |
| The number of directors to whom retirement benefits were accruing was as fol | lows: | |
| Money purchase schemes | | _2 |
| INTEREST PAYABLE AND SIMILAR CHARGES | 31.3.02 £ | 31,3.01 £ |
| Loan interest | <u>4,759</u> | 10,999 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

5. TAXATION

6.

| Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows: | 31.3.02 | 31.3.01 |
|---|----------|-------------|
| Current tax: | £ | £ |
| UK corporation tax | _ | |
| Under and over provisions | _ | - |
| in prior periods | _ | (2,015) |
| Group relief surrendered | 146,337 | 122,553 |
| | | |
| Total current tax | 146,337 | _120,538 |
| | | |
| | | |
| Deferred tax: | - | |
| Deferred taxation | 7,947 | - |
| Tax on profit on ordinary activities | 154,284 | 120 539 |
| The on profit on ordinary activities | 1,34,204 | 120,538 |
| | | |
| INTANGIBLE FIXED ASSETS | | |
| | | Patents and |
| | | licences |
| | | |
| CAST | | £ |
| COST: At 1 April 2001 | | |
| and 31 March 2002 | | 10.000 |
| and 31 Manch 2002 | | 10,000 |
| AMORTISATION: | | |
| At 1 April 2001 | | |
| and 31 March 2002 | | 10,000 |
| | | |
| NET BOOK VALUE: | | |
| At 31 March 2002 | | _ |

The Copyrights Group Limited

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

7. TANGIBLE FIXED ASSETS

| | | Fixtures | | | |
|-------------------------|-----------|-----------------|----------|-----------|-------------------|
| | Leasehold | and | Motor | Computer | |
| | property | fittings | vehicles | equipment | Totals |
| | £ | £ | £ | £ | £ |
| COST: | | | | | |
| At 1 April 2001 | 21,311 | 280,885 | 167,642 | 252,536 | 722,374 |
| Additions | - | 9,938 | - | 5,761 | 15,699 |
| Disposals | | (6,395) | (48,434) | (52,265) | <u>(107,094</u>) |
| At 31 March 2002 | 21,311 | 284,428 | 119,208 | 206,032 | 630,979 |
| DEPRECIATION: | | | | | |
| At 1 April 2001 | 6,500 | 188,105 | 89,134 | 178,423 | 462,162 |
| Charge for year | 2,164 | 21,142 | 15,286 | 27,057 | 65,649 |
| Eliminated on disposals | | (6,350) | (31,072) | (52,117) | (89,539) |
| At 31 March 2002 | 8,664 | 202,897 | 73,348 | 153,363 | 438,272 |
| NET BOOK VALUE: | | | | | |
| At 31 March 2002 | 12,647 | 81,531 | 45,860 | 52,669 | <u>192,707</u> |
| At 31 March 2001 | 14,811 | 92,780 | 78,508 | 74,113 | 260,212 |
| 8. FIXED ASSET INVESTM | ENTS | | | | |
| | | | | | £ |
| COST: | | | | | - |
| At 1 April 2001 | | | | | |
| and 31 March 2002 | | | | | 252,650 |
| NET BOOK VALUE: | | | | | |
| At 31 March 2002 | | | | | 252,650 |
| | | | | | |
| At 31 March 2001 | | | | | 252,650 |
| | | | | | |
| | | | | 31.3.02 | 31,3.01 |
| | | | | £ | £ |
| Unlisted investments | | | | 252,650 | 252,650 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

8. FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

| The Copyrights Company (UK) Limited. Nature of business: Merchandise agents | | | |
|---|-------------------|--------------------|-----------------------|
| Nature of business. Merchandise agents | % | | |
| Class of shares: Ordinary | holding 100.00 | | |
| | | 21.2.00 | 21 2 01 |
| | | 31.3.02 £ | 31.3.01 £ |
| Aggregate capital and reserves | | (653,786) | (355,444) |
| Loss for the year | | (425,490) | (419,649) |
| | | | |
| The Copyrights Company (Europe) Limited. Nature of business: Merchandise agents | | | |
| raduc of business, interenancise agents | % | | |
| Class of shares: | holding | | |
| Ordinary | 100.00 | | |
| | | | |
| | | 31.3.02 £ | 31.3.01 £ |
| Aggregate capital and reserves | | (760,795) | £ (585,159) |
| Loss for the year | | (195,601) | (314,349) |
| | | | ``` |
| Copyrights Australasia Pty. Ltd. Country of incorporation: Australia Nature of business: Merchandise agents | | | |
| | % | | |
| Class of shares: | holding | | |
| Ordinary | 60.00 | | |
| | | 31.3.02 | 31.3.01 |
| | | £ | £ |
| Aggregate capital and reserves | | 25,014 | 41,239 |
| Loss for the year | | <u>(16,225)</u> | <u>(11,244</u>) |
| | | | |
| Copyrights Asia Limited | | | |
| Country of incorporation: Japan | | | |
| Nature of business: Merchandise agents | | | |
| Class of shares: | % haldina | | |
| Ordinary | holding 100.00 | | |
| - • | 20000 | | |
| | | 31.3.02 | 31.3.01 |
| Aggregate conital and recovers | | £ (01.201) | £ (122.601) |
| Aggregate capital and reserves Profit/(Loss) for the year | | (81,301) 41,590 | (122,891) (35,706) |
| - 10110 (mood) for the Jour | | 41,JJV | (33,700) |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

8. FIXED ASSET INVESTMENTS - continued

| | Copyrights Japan Limited Country of incorporation: Japan Nature of business: Merchandise agents Class of shares: Ordinary Aggregate capital and reserves Profit/(Loss) for the year | % holding 100.00 | 31.3.02 £ 178,709 82,992 | 31.3.01 £ 125,138 (43,540) |
|----|--|------------------------|--|--|
| | Lakefield Marketing Limited Nature of business: Retailing Class of shares: Ordinary | % holding 60.00 | | |
| | Aggregate capital and reserves (Loss)/Profit for the year | 00.00 | 31.3.02 £ 218,998 (91,123) | 31.3.01 £ 290,559 80,867 |
| 9. | DEBTORS Amounts falling due within one year: | | 31.3.02 £ | 31.3.01 £ |
| | Trade debtors Other debtors Prepayments & accrued income Amount due from subsidiary | | 52,226 2,193 104,267 | 48,633 5,020 137,324 |
| | companies Amount due from associated companies Taxation | | 286,228 843,103 ———————————————————————————————————— | 1,208,613 1,053,052 2,015 2,454,657 |
| | Amounts falling due after more than one year: | | 1,200,021 | 2,101,007 |
| | Loan - Classic Characters Pty. Ltd. Amount due from subsidiary companies | | 6,484 1,504,618 | 6,484 |
| | Aggregate amounts | | 1,511,102 2,799,119 | 2,461,141 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 31.3.02 | 31.3.01 |
|-------------------------------|-----------|-----------|
| | £ | £ |
| Trade creditors | 156,956 | 129,251 |
| Amounts due to clients | 1,551,355 | 1,340,839 |
| Amount due to subsidiary | | |
| companies | 73,341 | 152,714 |
| Directors' current accounts | 38,869 | 85,513 |
| V.A.T. | 31,706 | 30,578 |
| Social security & other taxes | 35,176 | 36,810 |
| Taxation | 59 | - |
| Accrued expenses | 140,828 | 278,409 |
| | 2,028,290 | 2,054,114 |

11. OBLIGATIONS UNDER LEASING AGREEMENTS

The following payments are committed to be paid within one year:

Operating leases

| | | | | nd and ildings | Oth | ıer |
|-----|---|---------------------------|-----------------|-------------------|-----------------|--------------|
| | | | 31.3.02 £ | 31.3.01 £ | 31.3.02 £ | 31.3.01 £ |
| | Expiring: Between one a In more than f | | 4,250 12,593 | 37,325 12,593 | 27,892 | 16,059 |
| | | | 16,843 | 49,918 | 27,892 | 16,059 |
| 12. | PROVISION | S FOR LIABILITIES AND CHA | ARGES | | 31,3.02 | 31.3.01 |
| | Deferred taxat | ion | | | £ 7,947 | £ |
| | | | | | Deferred tax | |
| | Accelerated ca | apital allowances | | | £ 7,947 | |
| | Balance at 31 | March 2002 | | | 7,947 | |
| 13. | CALLED UP | SHARE CAPITAL | | | | |
| | Authorised, allotted, issued and fully paid: Number: Class: | | | Nominal | 31.3.02 | 31.3.01 |
| | 1,000 | Ordinary | | value: £1 | £ 1,000 | £ 1,000 |

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

14. PENSION COMMITMENTS

The company operates defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £25,878 (2001 £26,040). There were no outstanding contributions at the year end.

15. **CONTINGENT LIABILITIES**

The company has given undertakings to provide funds as and when required to enable it's wholly owned subsidiary undertakings, The Copyrights Company (Europe) Limited and The Copyrights Company (UK) Limited, to discharge their day to day obligations as and when they fall due.

On 7th January 1997 the company gave a guarantee, in respect of the rent payable by The Copyrights Company (Europe) Limited, of DM 30,000.

16. RELATED PARTY DISCLOSURES

During the year the company had the following transactions with related parties which in the opinion of the directors were at open market value:

| | 31.3.02 £ | 31.3.0I £ |
|---|----------------|--------------|
| Rent of premises | | |
| The Copyrights Retirement Benefits Scheme | 30,000 | 30,000 |
| NF and LJ Durbridge | 35, 000 | 35,000 |
| Management fees receivable | | |
| The Copyrights Company (UK) Ltd. | 512,297 | 554,622 |
| Lakefield Marketing Ltd. | - | 2,346 |
| Copyrights Japan Ltd. | 58,131 | 81,062 |
| Hire of equipment | | |
| The Copyrights Company (UK) Ltd. | 38,603 | 42,758 |
| The following amounts were due from (to) subsidiary companies at the year | | |
| end in respect of interest free finance made available: | | |
| | 31.3.02 | 31.3.01 |
| | £ | £ |
| The Copyrights Company (Europe) Ltd. | 850,832 | 642,774 |
| Copyrights Japan Ltd. | 88,593 | (79,373) |
| Copyrights Australasia Pty Ltd. | 2,068 | 2,335 |
| Copyrights Asia Ltd. | (73,341) | (73,341) |
| The Copyrights Company (UK) Ltd. | 653,786 | 355,444 |
| Lakefield Marketing Ltd. | 5,567 | 18,060 |
| The following amount was due from an associated company at the year end in respect of interest free finance made available: | | |
| · · · · · · · · · · · · · · · · · · · | 31.3.02 | 31.3.01 |
| | £ | £ |
| Copyrights America Inc. | 843,107 | 1,053,052 |
| A | • | • • |

The company has provided finance bearing interest at 2% over the clearing banks base rate to a subsidiary company, Lakefield Marketing Ltd. The loan is secured by a fixed and floating charge over the assets of the subsidiary and has varible repayment terms. The balance at the year end amounted to £190,000 (2001 - £190,000).

Throughout the current and previous year, the company was under the control of Mr N F Durbridge, the company's managing director and major shareholder.

Notes to the Abbreviated Financial Statements for the Year Ended 31 March 2002

17. POST BALANCE SHEET EVENTS

In accordance with the requirements of SSAP 17 the directors confirm that they are not aware of any post balance sheet events other than those included in the accounts and notes attaching thereto which could materially affect those accounts or the results for the year.

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Profit for the financial year | 31.3.02 £ 304,740 | 31.3.01 £ 316,745 |
|--|-------------------------|-------------------------|
| Net addition to shareholders' funds Opening shareholders' funds | 304,740 _3,611,722 | 316,745 3,294,977 |
| Closing shareholders' funds | 3,916,462 | 3,611,722 |
| Equity interests | 3,916,462 | 3,611,722 |

19. BANK BALANCES

The bank balances include £2,393,260 held in client trust accounts, which by their nature, cannot be used as a set off against the company's general liabilities. The difference between this figure and the sums due to clients represents commission earned by the company and it's subsidiaries, which remain undrawn.