Company No: 01818862

# VIDEO PERFORMANCE LIMITED (A Company Limited by Guarantee)

ACCOUNTS

FOR THE YEAR ENDED

31 MAY 2000



(A Company Limited by Guarantee)

Company dedices and	Company	address	and
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registered office:

1 Upper James Street London W1R 3HG

Directors:

C Andrews
J Barbour
C Fisher
A George
G Kempin
M Mills
M Modi
F Nevrkla
S O'Brien
J Radice
C Rich

Company Secretaries:

D Stones

J Samuels

Bankers:

HSBC Bank plc 69 Pall Mall London SW1Y 5EY

Auditors:

Baker Tilly

2 Bloomsbury Street

London WC1B 3ST

Solicitors:

Theodore Goddard

150 Aldersgate Street

London EC1A 1EJ

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#### REPORT OF THE DIRECTORS

#### FOR THE YEAR ENDED 31 MAY 2000

The Directors submit the sixteenth Annual Report and Accounts to the Members.

#### **Activity**

The Company's principal activity is the collection of licence fees for the diffusion, broadcasting and public performance of music videograms on behalf of its members.

#### Business Review and Future Development

The income received by the Company is distributed to its Members. Consequently the Company has no reserves at the balance sheet date. The assets and liabilities of the Company are stated in the balance sheet.

#### Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- a) select suitable accounting policies and then apply them consistently;
- b) make judgements and estimates that are reasonable and prudent;
- c) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Directors and their Interests

The Directors of the Company during the year were as follows:

C Andrews

J Barbour

C Fisher

A George

J Golembo (resigned 29 November 1999)

G Kempin

M Mills

M Modi

I Moss (resigned 23 June 1999)

F Nevrkla

S O'Brien

M Payne (retired 18 July 2000)

J Radice (appointed 18 July 2000)

C Rich

The Directors retiring by rotation pursuant to Article 49 (Articles of Association) at the Annual General Meeting of the Company in 2001 will be Messrs C Fisher and C Rich, together with one from Messrs F Nevrkla, M Mills, G Kempin, C Andrews, M Modi and S O'Brien all of whom are eligible for re-election.

At the Fifteenth Annual General Meeting of the Company held on 18 July 2000 Ms M Payne and Messrs A George and J Barbour retired by rotation pursuant to Article 49. Ms Payne did not offer herself for re-election. Messrs A George and J Barbour were each eligible for and offered themselves for re-election and were re-elected Directors of the Company.

A resolution to re-appoint Baker Tilly, Chartered Accountants, auditors of the company, will be put to the members at the Annual General Meeting.

By Order of the Board

Deborah Stones
COMPANY SECRETARY

Dated: 21/11/2000

(A Company Limited by Guarantee)

# REPORT OF THE AUDITORS TO THE MEMBERS OF VIDEO PERFORMANCE LIMITED

We have audited the financial statements on pages 6 to 12 which have been prepared under the historical cost convention and the accounting policies set out on page 9.

#### Respective responsibilities of directors and auditors

As described on page 3 the Company's Directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, are consistently applied and are adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31 May 2000 and of the results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BAKER TILLY
Chartered Accountants and

Registered Auditors

London

Dated: 24) 11 2000

(A Company Limited by Guarantee)

#### INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MAY 2000

INCOME	NOTE	<u>2000</u>	£	<u>1999</u> £	£
Broadcasting and Diffusion		5,819,701	L	5,214,648	٠
Public Performance Music Mall		631,377 259,540	6,710,618	583,196 <u>157,061</u>	5,954,905
Interest Received			214,448 6,925,066		294,249 6,249,154
EXPENDITURE					
Establishment Expenses Rent and Service Charge Rates Light and Heat Cleaning Repairs and Renewals Maintenance		59,296 13,356 1,725 4,105 2,875 470		60,458 18,026 3,958 3,387 818 587	
Administrative and General Expense Salaries Social Security Pension Fund Contributions Pension Scheme Expenses Ex-gratia Payments Printing and Stationery Postage Telephone Office and General Expenses Subscriptions & Journals Staff Agency Fees Motor Expenses Travelling Expenses MTV Expenses Video Visuals Expenses Public Relations Staff Courses Medical Expenses Insurance Insurance Entertaining Advertising Duplication & Editing Promotions Seminars Computer Running Costs Depreciation Profit on Disposal of Fixed Assets Legal and Professional Expenses	es 7	244,811 17,509 21,985 780 4,658 8,178 6,709 7,041 9,377 1,910 14,925 795 3,096 15,327 46,710 66,782 0 2,634 5,712 4,012 5,895 119 		220,572 16,568 19,782 1,564 7,980 5,301 3,559 7,878 816 - 868 7,870 9,909 17,702 62,058 169 3,280 4,961 3,323 15,852 360 - - - - 14,173 12,496	
Audit Fees  Taxation  Amount Available for distribution to	4	4,900	768,401 6,156,665 (362) £6,156,303	7,200	698,361 5,550,793 (700) £5,550,093

None of the Company's activities have been acquired or discontinued during the above two financial years. There are no recognised gains or losses other than the net distributable income for the financial year.

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## BALANCE SHEET

## 31 MAY 2000

	NOT	<u>E</u>	2000 £	£	1999 £
FIXED ASSETS					
Tangible Assets Furniture, Fixtures and Office Equipment Motor Vehicles Computer Ancillary Equipment	2		4,923 5,737 <u>15,132</u> 25,792		5,214 8,606 <u>7,356</u> 21,176
CURRENT ASSETS					
Other Debtors Prepayments Licence Fees Receivable Cash at Bank and in Hand		154,042 1,475 1,229,485 5,586,979 6,971,981		129,827 1,337 1,265,402 4,118,946 5,515,512	
CREDITORS					
Amounts falling due within one year: Amount due to Members Corporation Tax Other Taxation & Social Security Costs Licence Fees Received in Advance Trade Creditors Other Creditors Accrued Expenses	3 4	6,527,087 969 0 174,570 36,001 244,743 14,403 6,997,773		5,372,196 1,369 108,666 39,188 0 0 15,269 5,536,688	
Net Current Liabilities  Mr C Fis	her		( <u>25,792)</u> £NIL =====		( <u>21,176)</u> £NIL =====

## CASH FLOW STATEMENT

## FOR THE YEAR ENDED 31 MAY 2000

	<u>200</u>	<u>0</u>	<u>1999</u>
	£	£	£
Net cash inflow from operating activities (note 8)	6,271,60	2	4,486,946
Payment to Members	(5,001,412	2)	(6,807,411)
Returns on investments and servicing of finance  Interest received and net cash outflow returns on investments and servicing of finance	214,448	8	294,249
Taxation			
Corporation tax paid	(762	2)	
Investing activities  Payments to acquire tangible fixed assets	(15,843	3)	(8,233)
raymente te dequite tanglele inted decete	(10,01)	·,	(0,200)
Net cash inflow/(outflow)	£1,468,03	<u>33</u>	£(2,034,449)
Increase/(decrease) in cash (note 10)	£1,468,03	3 <u>3</u>	£(2,034,449)

(A Company Limited by Guarantee)

#### NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 31 MAY 2000

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards.

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the accounts.

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention.

#### (b) <u>Licence fees and other income</u>

- i) Public Performance fees are accounted for on a cash received basis which is the only practical method of accounting. The Directors do not believe that the effect of this policy is materially different from an accruals policy.
- ii) All other fees are accounted for on an accruals basis.

#### c) Tangible Fixed Assets

Depreciation is provided at rates calculated to write off the cost of each asset over the expected useful life as follows:

Furniture and Fixtures - 20%

Office Equipment - 20%

Motor Vehicles - 20%

Computer Ancillary Equipment - 33.33%

#### d) Contributions to pensions

The company operates a contributory defined benefit pension scheme covering certain of its employees. The scheme is fully funded and contributions are paid to the scheme in accordance with the recommendations of independent actuaries. The last formal valuation was undertaken on the position as at 1 July 1997.

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## NOTES TO THE ACCOUNTS

## FOR THE YEAR ENDED 31 MAY 2000

2. <u>FIXED ASSETS</u>			Computer	
	Furniture, Fixtures And Office Equipment	Motor <u>Vehicle</u>	Ancillary Equipment	<u>TOTAL</u>
Cost	£	£	£	£
Balance at 1 June 1999	11,387	14,341	18,992	44,720
Additions	1,669		14,174	15,843
Disposals	<u>(150)</u>			(150)
Balance at 31 May 2000	£12,906	£14,3 <u>41</u>	£33,166	£60,413
Accumulated Depreciation				
Balance at 1 June 1999	6,173	5,735	11,636	23,544
Charge for year	1,960	2,869	6,398	11,227
Disposals	(150)			(150)
Balance at 31 May 2000	£7,983	£8,604	£18,034	£34,621

## 3. AMOUNT DUE TO MEMBERS

The amount due to members is stated after two interim distributions made during the year.

## 4. <u>CORPORATION TAX</u>

Net Book Value 2000

Net Book Value 1999

The corporation tax charge relates to disallowed expenses less capital allowances for the year ended 31 May 2000.

£4,923

=====

£5,214

£ 5,737

======

======

£ 8,606

£25,792

======

£21,176

£15,132

=====

£7,356

=====

#### (A Company Limited by Guarantee)

#### NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 31 MAY 2000

5. <u>PROFESSION</u>	<u>AL EXPENSES</u>	2000 £	<u>1999</u> £	
Princedale Associates	· Consultancy	137,237	125,377	
Baker Tilly	- Distribution Audit	4,100		
	<ul> <li>Advice and Services in respect of Withholding Tax, VAT, Corporation Tax and general matters</li> </ul>	16,506	9,850	
Theodore Goddard	- Advice on Various Matters.	3,017	25,930	
Taylor Joynson Garrett	- Consultancy	4,530	2,290	
Arnold Fooks Chadwick	c - Consultancy	300		
Dun & Bradstreet	- Credit Information	374	374	
Mazars Neville	- The Box audit		3,065	
		£ 166,064	£ 166,886	
6. <u>EMPLOYEES AND DIRECTORS</u>				
The average number o Office and managemer	f employees during the period was: nt	<u>2000</u> 9	<u>1999</u> 8 -	

No Directors' remuneration was paid during the year.

#### 7. PENSION COSTS

The Company operates a funded, defined benefit pension scheme under the auspices of PPL. The pension costs are assessed in accordance with the advice of a qualified actuary using the current unit method with a 1 year control period.

The most recent actuarial valuation was as at 1 July 1997. The assumptions which have the most significant effect were an investment return of 8% per annum and salary growth of 6.75% per annum, with all members retiring at age 60. The assets of the scheme (in which employees of both PPL and VPL participate) comprise a deposit administration policy with a face value of £2,526,949. The ratio of the value of assets to accrued liabilities was 105% based on salaries projected to retirement.

The pension cost charged to the Income and Expenditure and Distribution Account is 12.50% of Pensionable Salaries. This, together with employees' contribution of 5% of Pensionable Salaries aims to achieve a funding level of 100% in 8 years time, on the basis of early leaver benefits, in accordance with the funding method adopted.

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## NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 31 MAY 2000

## 8. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2000 £	<u>1999</u>
	۷	7.
Amount Available for distribution to members	6,156,303	5,550,093
Interest received	(214,448)	(294,249)
Corporation tax charged	362	700
Depreciation charges	11,227	12,496
Decrease/(Increase) in debtors	11,564	(546,802)
Increase/(decrease) in creditors	306,594	(235,292)
Net cash inflow from operating activities	£ 6.271,602	£4,486,946
9. RECONCILIATION OF NET CASH FLOW TO	MOVEMENT IN NET DERT	
S. MECONCILIATION OF INET CASH FLOW TO	MOVEMENT IN NET DEDI	

	2000 £	<u>1999</u> £
Increase/(decrease) in cash in the period and changes in net debt resulting from cash flows	1,468,033	(2,034,449)
Net funds at 31 May 1999	4,118,946	6,153,395
Net funds at 31 May 2000	£5,586,979	£4,118,946

## 10. ANALYSIS OF CHANGES IN NET DEBT

	At 31 May 1999	Cashflows	At 31 May 2000
	£	£	£
Cash in hand, at bank	4,118,946	1,468,033	5,586,979
Overdrafts			
Total	£4,118,946	£1,468,033	£5,586,979

## 11. APPROVAL OF ACCOUNTS

These accounts were formally approved by the Board of Directors of the Company on .21. November 2000