# COMPANIES HOUSE

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# REALTY, THE LONDON PROPERTY BROKERS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 1999

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COMPANIES HOUSE 31/05/00

Company No. 1816008

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### **COMPANY INFORMATION**

**Directors** Mr L.G. Kirschel

Mr N.H. Fattal

Mr N.M. Lawson (resigned 23-Mar-2000) Mr S.M. Margolis (resigned 23-Mar-2000) Mrs E.A. Kirschel (appointed 01-Mar-2000)

Secretary Mr J.W. Samuels

Company Number 1816008

Registered Office 124-130 Seymour Place

London W1H 6AA

Reporting Accountants Bright Grahame Murray

124/130 Seymour Place

London W1H 6AA

### DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MAY 1999

The directors present their report together with the financial statements for the year ended 31st May 1999.

### **Principal Activity**

The company's principal activity continued to be that of estate agents.

#### Year 2000 Issue

The directors are addressing the risks and uncertainties associated with the Year 2000 Issue and are satisfied that the steps currently taken will result in no significant implications for the company's ability to continue as a going concern.

### **Directors and Their Interests**

The directors at 31st May 1999 and their beneficial interests in the company's issued share capital were as follows:

|   | <u>At</u>       | <u>At</u>       |
|---|-----------------|-----------------|
|   | 31st May 1999   | 1st June 1998   |
|   | Ordinary Shares | Ordinary Shares |
| Mr L.G. Kirschel                          | 15,000          | 15,000          |
| Mr N.H. Fattal                            | 15,000          | 15,000          |
| Mr N.M. Lawson (resigned 23-Mar-2000)     | -               | -               |
| Mr S.M. Margolis (resigned 23-Mar-2000)   | -               | -               |
| Mrs E.A. Kirschel (appointed 01-Mar-2000) | -               | _               |

### **Small Companies Exemptions**

The report of the directors has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By order of the board

Secretary

Date: / 3\ as as

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MAY 1999

|  | Notes        | 1999              | 1998              |
|--|--------------|-------------------|-------------------|
| Turnover                                   | 2            | £<br>151,188      | £<br>145,481      |
| Distribution costs Administrative expenses |              | 58,346<br>159,522 | 77,083<br>133,819 |
|  | <del>-</del> | (66,680)          | (65,421)          |
| Other operating income                     |              | 75,000            | 50,000            |
| Operating Profit/(Loss)                    | 3            | 8,320             | (15,421)          |
| Interest payable                           |              | (10,850)          | (8, 759)          |
| (Loss) for the Financial Year              | _            | (2,530)           | (24, 180)         |
| (Adverse balance) brought forward          |              | (100,214)         | (76,034)          |
| (Adverse balance) carried forward          |              | (102,744)         | (100, 214)        |

All amounts relate to continuing activities.

There were no recognised gains and losses for 1999 or 1998 other than those included in the profit and loss account.

### **BALANCE SHEET AS AT 31ST MAY 1999**

| Notes | 199         | 99   | 1998  | }   |
|-------|-------------|--|---|---|
|       | £           | £  | £   | £   |
|       |             |  |   |   |
| 5     |             | 88,777                                     |   | 101,443   |
|       |             |  |   |   |
| 6     | 146,333     |  | 144,315   |   |
|       | 17,878      |  | 22,151  |   |
| _     | 153         |  | 93  |   |
|       | 164,364     |  | 166,559   |   |
|       |             |  |   |   |
| _     | <b></b>     |  |   |   |
| -/    | 325,885     |  | 338,216   |   |
|       |             | (161,521)                                  |   | (171,657)   |
|       |             |  |   |   |
|       |             | (72,743)                                   |   | (70, 213)   |
|       |             |  |   |   |
|       |             |  |   |   |
| 8     |             | 30,000                                     |   | 30,000  |
|       |             | (102,743)                                  |   | (100, 214)  |
| 9     |             | (72,743)                                   |   | (70, 214)   |
|       | 5<br>6<br>7 | £ 5 6 146,333 17,878 153 164,364 7 325,885 | £ £ £ 88,777  6 146,333 17,878 153 164,364  7 325,885 (161,521) (72,743) 30,000 (102,743) | £ £ £ £  5 88,777  6 146,333 17,878 22,151 93  164,364 166,559  7 325,885 338,216  (161,521) (72,743)  8 30,000 (102,743) |

The directors are of the opinion that the company is entitled to exemption from audit conferred by subsection 1 of Section 249A of the Companies Act 1985 for the year ended 31st May 1999.

The directors confirm that no member or members have requested an audit pursuant to subsection 2 of Section 249B of the Companies Act 1985.

The directors confirm that they are responsible for:

ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985, and

preparing financial statements which give a true and fair view of the state of the affairs of the company as at the end of the financial year and of its results for the financial year in accordance with the requirements of Section 226 of the Companies Act 1985, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company.

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Director

Approved on: 31.05.00

Director:

The notes on pages 5 to 8 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 1999

### 1 Accounting Policies

### Basis of Preparation of Financial Statements

The financial statements are prepared under the historical cost convention and in accordance with applicable Accounting Standards.

### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost of each asset evenly over its expected useful life, as follows:-

Leasehold properties

over 10 years

Furniture and equipment

15% p.a. on a straight line basis

### **Deferred Taxation**

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse.

#### 2 Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties.

The turnover was derived from the company's principal activity which was carried out wholly in the United Kingdom.

### 3 Operating Profit/(Loss)

| This is stated after charging/(crediting): | 1999        | <i>1998</i> |
|--|-------------|-------------|
|  | £           | £           |
| Depreciation of owned assets               | 14,184      | 13,065      |
| Rental income                              | (75,000)    | (50,000)    |
|  | <del></del> |             |

#### 4 Directors and Employees

Staff costs were as follows:

| Stall costs were as follows. |              |             |
|------------------------------|--------------|-------------|
|                              | 19 <b>99</b> | 1998        |
|                              | £            | £           |
| Wages and salaries           | 31,287       | 14,243      |
|                              |              | <del></del> |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 1999

| Additions Disposals  - 1,518 1,518 Disposals  - (33,432) (33,432  At 31st May 1999  106,503 25,137 131,640  Depreciation At 1st June 1998  |   | Directors' emoluments  For management services |           | 1999<br>£<br>910 | 1998<br>£<br>898             |
|--|---|--|-----------|------------------|------------------------------|
| Cost   | 5 | Tangible Fixed Assets                          | Leasehold | and              | Total                        |
| At 1st June 1998 Additions Disposals  At 31st May 1999  106,503  57,051 163,554 1,518 1,51 |   |  |           | zquipment        |                              |
| Depreciation         At 1st June 1998       21,300       40,811       62,111         Charge for the year       10,650       3,534       14,184         Disposals       - (33,432)       (33,432)         At 31st May 1999       31,950       10,913       42,863         Net Book Value       4t 31st May 1999       74,553       14,224       88,777         At 31st May 1998       85,203       16,240       101,443         6       Debtors       1999       1998         f       f       f         Trade debtors       6,275       4,027         Other debtors (Note 10)       140,058       140,288   |   | At 1st June 1998<br>Additions                  |           | 57,051<br>1,518  | £ 163,554 1,518 (33,432)     |
| At 1st June 1998 Charge for the year Disposals  At 31st May 1999  Net Book Value At 31st May 1999  At 31st May 1998  Debtors  Trade debtors Other debtors (Note 10)  21,300  |   | At 31st May 1999                               | 106,503   | 25,137           | 131,640                      |
| Net Book Value       74,553       14,224       88,777         At 31st May 1998       85,203       16,240       101,443         6       Debtors       1999       1998         £       £       £         Trade debtors       6,275       4,027         Other debtors (Note 10)       140,058       140,288   |   | At 1st June 1998 Charge for the year           |           | 3,534            | 62,111<br>14,184<br>(33,432) |
| At 31st May 1999       74,553       14,224       88,777         At 31st May 1998       85,203       16,240       101,443         6       Debtors       1999       1998         £       £       £         Trade debtors       6,275       4,027         Other debtors (Note 10)       140,058       140,288   |   | At 31st May 1999                               | 31,950    | 10,913           | 42,863                       |
| 6 Debtors  1999 £ £ £ Crade debtors Other debtors (Note 10)  1998 1998 1998 140,275 140,288  |   |  | 74,553    | 14,224           | 88,777                       |
| f       f         Trade debtors       6,275       4,027         Other debtors (Note 10)       140,058       140,288  |   | At 31st May 1998                               | 85,203    | 16,240           | 101,443                      |
| Other debtors (Note 10) 140,288  | 6 | Trade debtors                                  |           | £                | 1998<br>£<br>4,027           |
| <b>146,333</b>   |   | Other debtors (Note 10)                        | 140       | ),058            | 140,288                      |
|  |   |  | 140       | 5,333            | 144,315                      |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 1999

| Creditors: Amounts Falling Due Within One Year | 1999  | 1998   |
|--|---|--|
|  | £   | £  |
| Bank loans and overdrafts                      | 65,227  | 106,393  |
| Client ledger accounts                         | 17,878  | 22,151   |
| Other taxes and social security                | 1,748   | 1,896  |
| Other creditors (Note 10)                      | 50,119  | 78,446   |
| Directors' loan accounts                       | 174,831   | 110,463  |
| Accruals and deferred income                   | 16,082  | 18,867   |
|  | 325,885   | 338,216  |
|  | Bank loans and overdrafts Client ledger accounts Other taxes and social security Other creditors (Note 10) Directors' loan accounts | Bank loans and overdrafts  Client ledger accounts  Other taxes and social security  Other creditors (Note 10)  Directors' loan accounts  Accruals and deferred income  £  65,227  17,878  174,888  1,748  174,831  174,831 |

The bank overdraft is secured on the personal guarantees of the directors up to a limit of £120,000 (1998: £120,000).

The company meets its day to day working capital requirements through an overdraft facility which is repayable on demand and also relies upon ongoing support from a related party in which the directors have a material interest as shareholders.

The company is operating within the facility currently agreed and the directors expect it to be able to continue doing so for at least one year from the date on which they approved the financial statements. In view of their relationship with the compay's bankers the directors consider it reasonable to rely on the continuation of the overdraft facility.

For these reasons the financial statements have been prepared on a going concern basis.

| 8 | Share Capital                         | 1999<br>£          | 1998<br>£ |
|---|---------------------------------------|--------------------|-----------|
|   | Authorised                            |                    |           |
|   | Equity Shares                         |                    |           |
|   | Ordinary shares of £1.00 each         | 30,000             | 30,000    |
|   | Allotted, called up and fully paid    |                    |           |
|   | Equity Shares                         |                    |           |
|   | Ordinary shares of £1.00 each         | 30,000             | 30,000    |
| 9 | Reconciliation of Shareholders' Funds | 1999               | 1998      |
|   |                                       | £                  | £         |
|   | (Loss) for the financial year         | (2,529)            | (24, 180) |
|   | Opening shareholders' funds           | (70,213)           | (46,034)  |
|   | Closing shareholders' funds           | (72,743)           | (70, 214) |
|   |                                       | <del>=======</del> |           |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAY 1999

### 10 Related Party Transactions

Included in other debtors is £139,024 (1998: £139,024) owed by Consolidated Property Corporation Inc Limited, a company in which L. Kirschel has an interest as director and shareholder.

Included in other creditors is £40,119 (1998: £78,446) owed to Consolidated Property Corporation Limited, a company in which L. Kirschel and N. Fattal have interests as directors and shareholders, and £10,000 (1998: £Nil) owed to Consolidated Developments Limited, a company in which L. Kirschel has an interest as director and shareholder.

During the year, the company charged rent of £75,000 (1998: £50,000) to Consolidated Property Corporation Limited.

In addition, the company paid rent of £53,700 (1998: £53,946) to Messrs Kirschel, Lawson and Margolis, the joint owners of the property used by the company.

The company charged estate agency fees in the normal course of business to Consolidated Property Corporation Limited of £4,245 (1998: £861), to Consolidated Property Corporation Inc Limited of £3,478 (1998: £2,376) and to Soho Hotel Limited of £Nil (1998: £642).