### **ASHTEAD GROUP PLC** Company Number: 1807982

Minutes of the Annual General Meeting held on 11th September 2018 at Wax Chandler's Hall, 6 Gresham Street, London, EC2V 7AD

Directors present:

C Cole

P Walker G Drabble

M Pratt

**B** Horgan

I Sutcliffe

L Riches

T Fratto

Shareholders:

(see attached list)

In attendance:

(see attached list)



A13

26/09/2018 **COMPANIES HOUSE** 

\*A7EF3YRN\* A10 13/09/2018

COMPANIES HOUSE

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- Mr Cole, as Chairman, called the meeting to order and declared it open at 1. 2.30pm.
- The Chairman noted that a quorum was present and that the notice 2. convening the meeting and the Annual Report & Accounts had been duly despatched to all members.
- The meeting agreed that the notice convening the meeting could be taken 3. as read.
- The Chairman noted that the Group had released its first quarter's results 4. on 11th September 2018 and copies of the results release were available to shareholders at the meeting.
- The Chairman made some introductory comments on current trading. 5.
- The Chairman invited questions from shareholders present. Several matters 6, were raised:

  - The Company's expansion into Canada.
    The Board's review of the Group Risk Register.
  - 3. Non-executive directors' shareholdings.
  - 4. The decline in EBITDA in A Plant.
  - 5. The increase in the RIDDOR incidents.
  - 6. Sunbelt's disaster recovery capabilities.
  - 7. The revenue earned from last year's hurricane related activities in Sunbelt.
  - 8. Fleet age.
  - 9. The impact of Glastonbury not taking place.

The Chairman and other members of the Board, as appropriate, responded

to these questions to the shareholders' satisfaction.

- The Chairman proposed Resolution 1 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and on a show of hands declared it passed as an Ordinary Resolution.
- The Chairman proposed Resolution 2 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- The Chairman proposed Resolution 3 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 10. The Chairman proposed Resolution 4 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 11. The Chairman proposed Resolution 5 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 12. The Chairman proposed Resolution 6 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 13. The Chairman proposed Resolution 7 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 14. The Chairman proposed Resolution 8 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 15. The Chairman proposed Resolution 9 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 16. The Chairman proposed Resolution 10 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 17. The Chairman proposed Resolution 11 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.

- 18. The Chairman proposed Resolution 12 set out in the notice convening the meeting as a Special Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 19. The Chairman proposed Resolution 13 set out in the notice convening the meeting as an Ordinary Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as an Ordinary Resolution.
- 20. The Chairman proposed Resolution 14 set out in the notice convening the meeting as a Special Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as a Special Resolution.
- 21. The Chairman proposed Resolution 15 set out in the notice convening the meeting as a Special Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as a Special Resolution.
- 22. The Chairman proposed Special Resolution 16 set out in the notice convening the meeting as a Special Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as a Special Resolution.
- 23. The Chairman proposed Special Resolution 17 set out in the notice convening the meeting as a Special Resolution. The Chairman put the Resolution to the meeting and, on a show of hands, declared it passed as a Special Resolution.
- There being no further business, the Chairman thanked everyone for attending and declared the meeting closed.

CHATRMAN

### DIRECTORS SIGNING IN SHEET

	Name	Signature
	LUCINDA RICHES	auer L. R.
	TANYA FRATTO	Janon Futt
	IAN SUTCLIFFE	CA SCIP
we.	MICHAEL PRATT	Wikal
	Phr nguen SURIS COLE	Deline
	CURIS COLE	elos
Of C.	Ged Drabble	
	Brendan Horgan	
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### GUESTS SIGNING IN SHEET

Name	Representing	Signature
MAMFONCHARLAS	MAITZAND	Jun
NEIL BENNETT	MAITLAND	
RICHARD TAYLOR	BARCLAYI	l~
RICHAND MONEY	A-Plant	M.
NGKLWKTSON	TRAVLER SMITH	bulliats
BARBARA GARK	ASHTEAN	B.Car
DOWNFOR PHILES	ASHATCHO	Jan.
MIKE ALISON	ASUTEAN	Mm
Norther Thing	<u> </u>	Moly
W. Smith	Deloitte	want
P. Medernott	u	
J. Wille	- Plus	tell
M. NSTA126	Bruy	LRIA.
	<b>J</b> .	
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### SHAREHOLDERS SIGNING IN SHEET

Me	Name	Signature
coffe	F. DUBASH (HSDC)	
rot or	LAVERS	Rlen
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WARRAN CO	n IAN ROBSON	50ler
MONEY COX	ALAN GODLEY	A. W. Xalan
<del>(</del> <del>)</del>	NICK STEALE	N.R. SOULL
wre	BOB BINT	R. 45 Bint
SH	will Shaw	(20~
Sm	Charles HASTINES	e, Hubaz
ush	Brian Rowler	BHT forles
tolk.	DIQUINT	de
94	TAVOS PATK	8
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### APPOINTED PROXY SIGNING IN SHEET

Name	Representing	Signature
RLE VILO	muselt	R.L. Vila
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Ashtead Group plc (Registered in England and Wales with no. 1807982)

## NOTICE OF ANNUAL GENERAL MEETING

#### THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION.

If you are in doubt as to what action you should take, you are recommended to seek your own financial advice immediately from your stockbroker, bank manager, solicitor, accountant or other professional adviser authorised under the Financial Services and Markets Act 2000.

If you have sold or transferred all of your registered holding of ordinary shares in the Company please forward this document, together with the accompanying Form of Proxy, as soon as possible to the purchaser or transferee or to the stockbroker, bank manager or other agent through whom the sale or transfer was effected for delivery to the purchaser or transferee.

Notice of the Annual General Meeting of the Company to be held at Wax Chandlers Hall, 6 Gresham Street, London, EC2V 7AD at 2.30 p.m. on 11 September 2018 is set out at the end of this document and the recommendation of the directors is set out on page 3.

A Form of Proxy for use at the Meeting is enclosed. However, a proxy may also be appointed for CREST members, by using the CREST electronic proxy appointment service. To be valid, any instrument appointing a proxy should be completed and sent to Equiniti Limited, Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA as soon as possible but in any event so as to arrive no later than 2.30 p.m. on 7 September 2018.

## Notice of Annual General Meeting Part I

**Directors** 

Sat Dhaiwal Geoff Drabble Brendan Horgan Michael Pratt Chris Cole\* Wayne Edmunds\* Tanya Fratto\* Lucinda Riches\* Ian Sutcliffe\* Paul Walker\* Ashtead Group plc

(Registered in England and Wales with no. 1807982)

Registered office

100 Cheapside London EC2V 6DT

\* Non-executive directors

10 July 2018

To holders of ordinary shares of 10p each in the Company

### **DEAR SHAREHOLDER**

I am pleased to be writing to you with details of our Annual General Meeting (AGM') which we are holding at Wax Chandlers Hall, 6 Gresham Street, London, EC2V 7AD at 2.30 p.m. on 11 September 2018. The formal notice of AGM is set out on pages 4 & 5 of this document and explanatory notes on the business to be considered at this year's AGM appear on pages 6 to 8 of this document

#### Final dividend

Shareholders are being asked to approve a final dividend of 27.5 pence per ordinary share for the year ended 30 April 2018. If approved by the shareholders, the recommended final dividend will be paid on 14 September 2018 to all ordinary shareholders who are registered members on 17 August 2018.

#### Board re-election

As previously announced, Sat Dhaiwal will retire from the Board on 31 July 2018. Wayne Edmunds and I shall be retiring from the Board at the AGM and the remaining directors, in accordance with the UK Corporate Governance Code published by the Financial Reporting Council, will retire at this year's AGM and will offer themselves for re-election. Resolutions 4 to 10 propose the election/re-election of such directors.

Brief biographies of the directors are set out on page 63 of the Annual Report and Accounts.

#### Action to be taken

You are asked to either:

- 1 complete the enclosed Form of Proxy and return it, together with any power of attorney or other authority under which it is signed or a notarially certified or office copy thereof, to Equiniti Limited, Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA to arrive no later than 2 30 p.m. on 7 September 2018, or
- 2. If you hold your shares in uncertificated form, use the CREST electronic proxy appointment service as described in note 12 to the formal notice of the AGM.

Completion of the Form of Proxy or appointment of a proxy through CREST does not prevent a member from attending and voting in person

#### Recommendation

The Board believes that the resolutions to be put to the AGM are in the best interests of the shareholders as a whole and, accordingly, recommends that the shareholders vote in favour of the resolutions, as the directors intend to do in respect of their beneficial shareholdings in the Company.

Yours sincerely

#### Chris Cole

Chairman

## **Notice of Annual General Meeting Part II**

Notice is hereby given that the Annual General Meeting of Ashtead Group plc (the 'Company') will be held at Wax Chandlers Hall, 6 Gresham Street, London, EC2V 7AD at 2.30 p.m. on 11 September 2018.

To consider and, if thought fit, pass the following resolutions of which resolutions 1 to 13 (inclusive) will be proposed as Ordinary Resolutions and resolutions 14 to 17 (inclusive) will be proposed as Special Resolutions:

- That the Company's annual accounts for the year ended 30 April 2018, together with the directors' report and the auditors' report on those accounts and on the auditable part of the directors' remuneration report, be adopted
- That the directors' remuneration report for the year ended 30 April 2018 (other than the part containing the directors' remuneration policy), which is set out in the annual report of the Company for the year ended 30 April 2018, be approved.
- 3 That the final dividend recommended by the directors of 27.5 pence per ordinary share for the year ended 30 April 2018 be declared payable on 14 September 2018 to holders of ordinary shares registered at the close of business on 17 August 2018
- 4 That Geoff Drabble be re-elected as a director.
- 5 That Brendan Horgan be re-elected as a director
- 6 That Michael Pratt who has been appointed as a director since the last annual general meeting of the Company be elected as a director.
- 7 That Ian Sutcliffe be re-elected as a director.
- 8 That Lucinda Riches be re-elected as a director.
- 9 That Tanya Fratto be re-elected as a director.
- 10 That Paul Walker who has been appointed as a director since the last annual general meeting of the Company be elected as a director.
- 11 That Deloitte LLP be reappointed as auditor of the Company to hold office until the conclusion of the next annual general meeting of the Company.
- 12. That the directors be authorised to fix the remuneration of the auditor of the Company

- 13 That, for the purposes of section 551 of the Companies Act 2006 (the Act') (and so that expressions used in this resolution shall bear the same meanings as in the said section 551)
  - 13.1 the directors be and are generally and unconditionally authorised to exercise all powers of the Company to allot shares and to grant such subscription and conversion rights as are contemplated by sections 551(1)[a] and [b] of the Act respectively up to a maximum nominal amount of £16,282,544 to such persons and at such times and on such terms as they think proper during the period expiring at the end of the next annual general meeting of the Company (unless previously revoked or varied by the Company in general meeting), and
  - 13.2 the directors be and are generally and unconditionally authorised to exercise all powers of the Company to allot equity securities (as defined in section 560 of the Act) in connection with a rights issue in favour of the holders of equity securities and any other persons entitled to participate in such issue where the equity securities respectively attributable to the interests of such holders and persons are proportionate (as nearly as maybe) to the respective number of equity securities held by them up to an aggregate nominal amount of £32,565,087, including within such limit any equity securities allotted under resolution 13.1 above, during the period expiring at the end of the next annual general meeting of the Company, subject only to such exclusions or other arrangements as the directors may consider necessary or expedient to deal with fractional entitlements or legal or practical problems under the laws or requirements. of any recognised regulatory body or stock exchange. in any territory, and
  - 13.3 the Company be and is hereby authorised to make, prior to the expiry of such period, any offer or agreement which would or might require such shares or rights to be allotted or granted after the expiry of the said period and the directors may allot such shares or grant such rights in pursuance of any such offer or agreement notwithstanding the expiry of the authority given by this resolution,

so that all previous authorities of the directors pursuant to the said section 551 be and are hereby revoked

## Notice of Annual General Meeting Part II continued

- 14 That, subject to the passing of resolution 13, the directors be and are empowered in accordance with section 570 of the Act to allot equity securities (as defined in section 560 of the Act) for cash, pursuant to the authority conferred on them to allot such shares or grant such rights by that resolution and/or where the allotment constitutes an allotment of equity securities by virtue of section 560(3) of the Act, as if section 561(1) and sub-sections (1) (6) of section 562 of the Act did not apply to any such allotment, provided that the power conferred by this resolution shall be limited to:
  - 14.1 the allotment of equity securities in connection with an issue or offering in favour of holders of equity securities (but in the case of the authority granted under resolution 13.2 by way of a rights issue only) and any other persons entitled to participate in such issue or offering where the equity securities respectively attributable to the interests of such holders and persons are proportionate (as nearly as may be) to the respective number of equity securities held by or deemed to be held by them on the record date of such allotment, subject only to such exclusions or other arrangements as the directors may consider necessary or expedient to deal with fractional entitlements or legal or practical problems under the laws or requirements of any recognised regulatory body or stock exchange in any territory; and
  - 14.2 the allotment (otherwise than pursuant to paragraph 14.1 above) of equity securities up to an aggregate nominal value not exceeding £2,442,382;

and this power, unless renewed, shall expire at the end of the next annual general meeting of the Company but shall extend to the making, before such expiry, of an offer or agreement which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such offer or agreement as if the authority conferred hereby had not expired

- 15 That, subject to the passing of resolution 13, the directors be authorised in addition to any authority granted under resolution 14 to allot equity securities (as defined in section 560 of the Act) for cash under the authority given by that resolution and/or to sell treasury shares for cash as if section 561 of the Act did not apply to any such allotment or sale, such authority to be
  - 15.1 limited to the allotment of equity securities or sale of treasury shares up to a nominal value of £2,442,382; and
  - 15.2 used only for the purpose of financing for refinancing, if the authority is to be used within six months of the original transaction a transaction which the directors determine to be an acquisition or other capital investment of a kind contemplated by the Statement of Principles on Disapplying Pre-Emption Rights most recently published by the Pre-Emption Group prior to the date of this notice.

such authority to expire at the end of the next annual general meeting, but, in each case, prior to its expiry the Company may make offers, and enter into agreements, which would, or might, require equity securities to be allotted (and treasury shares sold) after the authority expires and the directors may allot equity securities (and sell treasury shares) under any such offer or agreement as if the authority had not expired.

- 16 That the Company be and is hereby generally and unconditionally authorised for the purpose of section 701 of the Act to make market purchases (as defined in section 693 of the Act) of ordinary shares of 10 pence each in the capital of the Company ['ordinary shares'] provided that.
  - 16.1 the maximum number of ordinary shares hereby authorised to be purchased is 73,222,598,
  - 16.2 the minimum price (exclusive of expenses) which may be paid for such ordinary shares is 10 pence per share, being the nominal amount thereof;
  - 16.3 the maximum price (exclusive of expenses) which may be paid for such ordinary shares shall be an amount equal to the higher of (i) 5% above the average of the middle market quotations for such shares taken from The London Stock Exchange Daily Official List for the five business days immediately preceding the day on which the purchase is made and (ii) the higher of the price of the last independent trade of an ordinary share and the highest current independent bid for an ordinary share as derived from the trading venue where the purchase is carried out:
  - 16 4 the authority hereby conferred shall (unless previously renewed or revoked) expire on the earlier of the end of the next annual general meeting of the Company and the date which is 18 months after the date on which this resolution is passed, and
  - 16.5 the Company may make a contract to purchase its own ordinary shares under the authority conferred by this resolution prior to the expiry of such authority, and such contract will or may be executed wholly or partly after the expiry of such authority, and the Company may make a purchase of its own ordinary shares in pursuance of any such contract.
- 17. That a general meeting other than an annual general meeting may be called on not less than 14 clear days' notice,

By order of the Board Company secretary 10 July 2018

#### Registered Office:

100 Cheapside London EC2V 6DT

## **Notes**

- A member entitled to attend and vote at the meeting convened by the above Notice (the 'Meeting') is entitled to appoint a proxy to exercise all or any of the rights of the member to attend and speak and vote on his/her behalf. A proxy need not be a member of the Company. A member may appoint more than one proxy in relation to the Meeting, provided that each proxy is appointed to exercise the rights attached to a different share or shares held by that member. The right to appoint a proxy does not apply to any person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 (the 'Act') to enjoy information rights (a 'Nominated Person')
- 2. To appoint a proxy you may
  - (a) use the Form of Proxy enclosed with this Notice of Annual General Meeting. To be valid, the Form of Proxy, together with the power of attorney or other authority lif any) under which it is signed or a notarially certified or office copy of the same, must be received by post or (during normal business hours only) by hand to Equinit Limited, Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA no later than 2.30 p.m. on 7 September 2018, or
  - (b) If you hold your shares in uncertificated form, use the CREST electronic proxy appointment service as described in note 12 below of this document.

Completion of the Form of Proxy or appointment of a proxy through CREST will not prevent a member from attending and voting in person.

- 3 Any member or his or her proxy attending the Meeting has the right to ask any question at the Meeting relating to the business of the Meeting.
- Pursuant to section 360B of the Act and Regulation 41 of the Uncertificated Securities Regulations 2001 (as amended), only shareholders registered in the register of members of the Company at 6.30 p.m. on 7 September 2018 shall be entitled to attend and vote at the Meeting in respect of the number of shares registered in their name at such time. If the Meeting is adjourned, the time by which a person must be entered on the register of members of the Company in order to have the right to attend and vote at the adjourned Meeting is 6.30 p.m. on the day preceding the date fixed for the adjourned Meeting. Changes to the register of members after the relevant times shall be disregarded in determining the rights of any person to attend and vote at the Meeting.
- In the case of joint holders, the vote of the senior holder who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the votes of the other joint holders and, for this purpose, seniority shall be determined by the order in which the names stand in the register of members of the Company in respect of the relevant joint holding

- 6 The service contracts of the executive directors under which they are employed by the Company and the letters of appointment of the non-executive directors are available for inspection at the registered office of the Company, 100 Cheapside, London, EC2V 6DT, during usual business hours on any weekday (Saturdays, Sundays and public holidays excluded) from the date of this Notice until the conclusion of the Meeting and will be available for inspection at the place of the Meeting for at least 15 minutes prior to and during the Meeting.
- As at 9 July 2018 (being the last business day prior to the publication of this Notice) the Company's issued share capital consisted of 499,225,712 ordinary shares, carrying one vote each, of which 10,749,407 shares were held in treasury at the same date. Therefore the total voting rights in the Company as at that date were 488,476,305
- The information required to be published by section 311(A) of the Act (information about the contents of this notice and numbers of shares in the Company and voting rights exercisable at the Meeting and details of any members' statements, members' resolutions and members' items of business received after the date of this Notice) may be found at http://www.ashtead-group.com
- 9 Members representing 5 per cent or more of the total voting rights of all the members or at least 100 persons [being either members who have a right to vote at the Meeting and hold shares on which there has been paid up an average sum, per member, of £100 or persons satisfying the requirements set out in section 153[2] of the Act) may.
  - a) require the Company, under section 338 of the Act, to give notice of a resolution which may properly be moved at the Meeting. Any such request, which must comply with section 338(4) of the Act, must be received by the Company no later than 6 weeks before the date fixed for the Meeting,
  - b) require the Company, under section 338A of the Act to include a matter [other than a proposed resolution] in the business to be dealt with at the Meeting. Any such request, which must comply with section 338A(3) of the Act, must be received by the Company no later than 6 weeks before the date fixed for the Meeting, and
  - require the Company, under section 527 of the Act to publish on a website a statement setting out any matter relating to
    - the audit of the Company's accounts (including the auditor's report and the conduct of the audit) that are to be laid before the Meeting, or
    - (ii) any circumstance connected with an auditor of the Company ceasing to hold office since the previous meeting at which annual accounts and reports were laid in accordance with section 437 of the Act

The business which may be dealt with at the Meeting includes any statement that the Company has been required under section 527 of the Act to publish on a website.

## **Notes** continued

- 10 A Nominated Person may under an agreement between him/her and the member who nominated him/her, have a right to be appointed (or to have someone else appointed) as a proxy entitled to attend and speak and vote at the Meeting. Nominated Persons are advised to contact the member who nominated them for further information on this and the procedure for appointing any such proxy.
- If a Nominated Person does not have a right to be appointed, or to have someone else appointed, as a proxy for the Meeting, or does not wish to exercise such a right, he/she may still have the right under an agreement between himself/herself and the member who nominated him/her to give instructions to the member as to the exercise of voting rights at the Meeting Such Nominated Persons are advised to contact the member who nominated them for further information on this.
- 12. CREST members who wish to appoint a proxy or proxies by utilising the CREST electronic proxy appointment service may do so for the Meeting and any adjournment(s) thereof by utilising the procedures described in the CREST Manual. CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.

In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message [a 'CREST Proxy Instruction'] must be properly authenticated in accordance with Euroclear UK & Ireland's specifications and must contain the information required for such instructions, as described in the CREST Manual (www euroclear.com). The message must be transmitted so as to be received by the Company's Registrars, Equiniti Limited (ID RA19), no later than 2.30 p.m. on 7 September 2018. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

CREST members and, where applicable, their CREST sponsors or voting service providers should note that Euroclear UK & Ireland does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take lor, if the CREST member is a CREST personal member or sponsored member or has appointed (a) voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

To appoint one or more proxies or to give an instruction to a proxy (whether previously appointed or otherwise) via the CREST system, CREST messages must be received by the issuer's agent (ID Number RA19) not later than 2.30 p.m. on 7 September 2018. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp generated by the CREST system) from which the issuer's agent is able to retrieve the message. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35[5][a] of the Uncertificated Securities Regulations 2001 [as amended]

You may not use any electronic address provided either in this Notice of Meeting or any related document (including the Form of Proxy) to communicate with the Company for any purposes other than those expressly stated.

#### 13. Resolution 6 - The election of Michael Pratt

Michael was appointed as a director in April 2018. Michael has been deputy group finance director and group treasurer since 2012 having joined the Group in 2003 from PricewaterhouseCoopers.

#### 14. Resolution 10 - The election of Paul Walker

Paul was appointed as a non-executive director (and Chair designate) and member of the Nominations Committee in July 2018. Paul is currently non-executive Chairman of Halma plc and a non-executive director of Experian plc and Sophos Group plc. He was CEO at the Sage Group plc from 1994 to 2010 and has previously served on the boards of Diageo plc and Mytravel Group plc. Paul qualified as a Chartered Accountant with Ernst & Young, having graduated from York University with an economics degree

## 15. Resolution 13 – Authority to allot shares or grant subscription or conversion rights (ordinary resolution)

Resolution 13 asks shareholders to grant the directors authority under section 551 of the Act to allot shares or grant such subscription or conversion rights as are contemplated by sections 551(1) (a) and (b) respectively of the Act, Resolution 13.1 will allow the directors to allot shares up to a maximum aggregate nominal value of £16,282,544 representing approximately one third of the nominal value of the issued ordinary share capital of the Company (excluding treasury shares) as at 9 July 2018.

In line with guidance issued by the Investment Association, Resolution 13.2 would give the directors authority to allot ordinary shares in connection with a fully pre-emptive rights issue in favour of ordinary shareholders up to a maximum aggregate nominal value of £32,565,087 as reduced by the nominal amount of any shares issued under Resolution 13.1. This amount (before any reduction) represents approximately two thirds of the Company's issued share capital as at 9 July 2018

The directors have no present intention of exercising such authority. However, the directors consider it important to have the maximum ability and flexibility commensurate with good corporate governance guidelines to raise finance to enable the Company to respond to market developments and conditions.

The authority will expire at the next annual general meeting. The resolution replaces a similar resolution passed at the annual general meeting of the Company held on 12 September 2017.

The Company held 10,749,407 shares in treasury as at 9 July 2018.

#### Resolutions 14 and 15 – Disapplication of pre-emption rights (special resolutions)

The Act requires that shares or other equity securities allotted for cash are offered first to existing shareholders in proportion to their existing holdings. The passing of these resolutions would allow the directors to allot shares (or sell any shares which the Company may hold in treasury following a purchase of its own shares) without first offering the securities to existing shareholders. The authority would be limited to (i) in the case of Resolution 14, allotments or sales [a] in connection with pre-emptive offers (but where authority has been granted under Resolution 13.2 for a rights' issue only), allowing the directors to make appropriate arrangements in relation to fractional entitlements or other legal or practical problems with may arise, and (b) otherwise up to an aggregate nominal amount of €2,442,382 (which represents 5 per cent of the issued ordinary share capital of the Company as at 9 July 2018]; and (ii) in the case of Resolution 15, allotments or sales where each such allotment or sale is in connection with an acquisition or specified capital investment (as contemplated by the Pre-Emption Group's Statement of Principles most recently published by the Pre-Emption Group prior to the date of this document) up to an additional aggregate nominal amount of £2,442,382 which represents 5 per cent of the issued ordinary share capital of the Company (excluding treasury shares) as at 9 July 2018.

The directors confirm that they will only allot shares pursuant to the authority referred to in Resolution 16 where that allotment is in connection with an acquisition or specified capital investment (as defined in the Pre-Emption Group's Statement of Principles] which is announced contemporaneously with the allotment, or which has taken place in the preceding six-month period and is disclosed in the announcement of the allotment. In respect of the authority referred to in Resolution 14, the directors also confirm their intention to follow the provisions of the Pre-Emption Group's Statement of Principles regarding cumulative usage of authority within a rolling three-year period. The Principles provide that usage in excess of 7.5 per cent of issued ordinary share capital of the Company should not take place without prior consultation with shareholders, except in connection with an acquisition or specified capital investment as referred to above.

The authorities will expire at the end of the next annual general meeting

#### Resolution 16 – Purchase of own shares by the Company (special resolution)

Resolution 16 seeks authority from holders of ordinary shares of 10 pence each in the capital of the Company ['ordinary shares'] for the Company to make market purchases of its own ordinary shares, such authority being limited to the purchase of 14.99 per cent of the ordinary shares in issue (excluding treasury shares) as at 9 July 2018 The minimum and maximum prices payable are also limited in the resolution. The authority to purchase the Company's own ordinary shares will only be exercised if the directors consider that there is likely to be a beneficial impact on earnings per ordinary share and that it is in the best interests of the Company at the time. The resolution renews a similar resolution passed at the annual general meeting of the Company held on 12 September 2017. Company law allows the Company to hold in treasury any shares purchased by it using its distributable profits. Such shares will remain in issue and capable of being re-sold by the Company or used in connection with certain of its share schemes. The Company intends to take advantage of this to the extent that it exercises the authority to buy back its shares, so as to hold the purchased shares in treasury.

At 9 July 2018 (being the latest practicable date prior to publication of this document) there were 2,230,514 options in issue representing 0.46 per cent of the issued ordinary share capital at that date (excluding treasury shares). If the directors were to exercise in full the power for which they are seeking authority under resolutions 16, the options outstanding as at 9 July 2018 would represent 0.54 per cent of the ordinary share capital in issue following such exercise.

# 18. Resolution 17 – Calling of general meetings (special resolution)

Resolution 17 seeks authority from shareholders to hold general meetings (other than annual general meetings) on not less than 14 days' clear notice. This is permissible under the existing Articles of Association of the Company and the Act. However, pursuant to the EU Shareholders' Rights Directive, specific shareholder approval is required annually in order to retain this ability. The directors believe that there may be circumstances in which it will be important for the Company to be able to call meetings at such short notice. Accordingly, the directors believe that it is important for the Company to retain this flexibility.

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