REPORT AND ACCOUNTS

IMMINUS LIMITED

31 DECEMBER 1995

Registered Number: 1785381

A07 *AEWA9KVI* 338 COMPANIES HOUSE 20/04/96

DIRECTORS

A J Jones L G Wilkinson G P Herbert J P Greenhalgh

SECRETARY

J P Greenhalgh

AUDITORS

Ernst & Young New Priestgate House 57 Priestgate Peterborough PE1 1JX

REGISTERED OFFICE

Ashurst Southgate Park Bakewell Road Orton Southgate Peterborough PE2 6YS

DIRECTORS' REPORT

The directors submit their report and the financial statements for the year ended 31 December 1995.

RESULTS AND DIVIDENDS

The profit for the year attributable to shareholders amounts to £1,509,000. An interim dividend of £1,500,000 has been paid, leaving a retained profit to be taken to reserves of £9,000.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The company sells and markets data telecommunications services and systems.

During the year the company continued to focus its activities on travel sector market share, but also built a substantial customer base in other non-travel market sectors. During 1996 the company intends to maintain its share of the travel market and to increase its share of non-travel based markets.

FIXED ASSETS

The changes to fixed assets are set out in notes 9 and 10.

DIRECTORS AND THEIR INTERESTS

The directors of the company who have served during the year are:-

L G Wilkinson

Managing Director

A J Jones

G P Herbert

J P Greenhalgh

In addition, HE Smart was appointed a director of the Company on 2 January 1996.

DIRECTORS' REPORT

None of the directors are interested in the share capital of the company. Their interests in the shares of the ultimate parent undertaking, Filegale Limited, are disclosed in its accounts.

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:-

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * state whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the accounts; and
- * prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

Ernst & Young have expressed their willingness to continue in office as auditors.

By order of the Board

Meelaleth

J P Greenhalgh

Secretary

30 April 1996

AUDITORS' REPORT

REPORT OF THE AUDITORS

to the members of Imminus Limited.

We have audited the accounts on pages 5 to 19, which have been prepared under the historical cost convention and on the basis of the accounting policies set out on pages 8 to 10.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company as at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young
Chartered Accountants
Registered Auditor
Peterborough

4 April 1996

PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1995

	Notes	1995 £'000	1994 £'000
TURNOVER Cost of sales	2	13,013 (6,675)	11,791 (6,129)
Gross profit		6,338	5,662
Administrative costs		(3,828)	(3,225)
OPERATING PROFIT Interest receivable Interest payable	3 6 7	2,510 175 (98)	2,437 166 (126)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		2,587	2,477
Tax on profit on ordinary activities	8	(1,078)	(879)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,509	1,598
Dividends - Final Proposed - Interim Paid		(1,500)	(1,575)
		9	23

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit attributable to shareholders of the company of £1,509,000 in the year ended 31 December 1995 and of £1,598,000 in the year ended 31 December 1994. A statement of the movements on reserves is given as Note 21 to these accounts.

BALANCE SHEET at 31 December 1995			
	Notes	1995 £'000	1994 £'000
FIXED ASSETS			
Tangible assets	9	2,386	2,655
		2,386	2,655
CURRENT ASSETS			
Stocks	11	63	170
Debtors	12	5,082	4,449
Cash at bank and in hand	13	2,276	3,865
		7,421	8,484
CREDITORS: Amounts falling due within one year	15	7,697	8,668
NET CURRENT LIABILITIES		(276)	(184)
TOTAL ASSETS LESS CURRENT LIABILITIES		2,110	2,471
CREDITORS: Amount falling due after more than one year	16	505	875
		1,605	1,596
CAPITAL AND RESERVES			
Called up share capital	20	1	1
Profit and loss account	21	1,604	1,595
L G Wilkinson,) Created Directors J P Greenhalgh		1,605	1,596
3rd April 1996			

STATEMENT	ΛF	CACLI	FLOWS
STATEMENT	Uľ	CASH	FLUWS

for the year ended 31 December 1995

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	Notes	1995 £'000	1994 £'000
NET CASH INFLOW FROM OPERATING ACTIVITIES	3b	4,971 ———	2,736
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid Dividends paid		160 (117) (3,075)	161 (92) (250)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(3,032)	(181)
TAXATION Corporation tax paid		(925)	(790)
INVESTING ACTIVITIES Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets		(703)	(646) 10
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		(703)	(636)
NET CASH INFLOW BEFORE FINANCING		311	1,129
FINANCING Repayments of capital element of finance lease rentals Amounts advanced to parent company		339 1,561	309
NET CASH OUTFLOW FROM FINANCING		1,900	309
(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	13	(1,589)	820 1,129

at 31 December 1995

1. ACCOUNTING POLICIES

Accounting convention

The accounts are drawn up in accordance with the historical cost convention, and are prepared in accordance with applicable accounting standards.

Basis of consolidation

Group accounts have not been prepared as the company is a wholly owned subsidiary undertaking of Filegale Limited, a company registered in England and Wales, which prepares group accounts in accordance with the EC Seventh Company Law Directive, as provided by section 228 of the Companies Act 1985.

These accounts present information about the company as an individual undertaking and not about its group.

Income recognition

Income from annual fees is recognised evenly over the period to which it relates.

Installation costs

Installation costs are deferred over the period of the contract to which they relate.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life as follows:-

Leasehold property - over the lease term

Network and communications equipment - 3 to 5 years or period of contract

Furniture, fittings and equipment - 2 to 5 years

Motor vehicles - 2 to 4 years

at 31 December 1995

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location, condition and net realisable value. Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

Leased assets

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

Deferred taxation

Deferred tax is provided on the liability method on all material timing differences except to the extent that tax will not become payable in the future, and calculated at the rate at which it is estimated that the tax will be payable.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

at 31 December 1995

Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable.

2. TURNOVER

Turnover is attributable to one continuing activity, the provision of network services. It comprises charges for network usage and fees for connection thereto, exclusive of VAT. All turnover arose in the United Kingdom and Ireland.

3. OPERATING PROFIT

			1995 £'000	1994 £'000
a)	This is stated after charging	ng:		
	Auditors' remuneration	- audit services	10	9
		- other services	1	1
	Depreciation on owned fr		625	862
	Depreciation of assets hel	d under finance		
	lease		347	347
	Operating lease rentals	- plant and machinery	144	125
		- land and buildings	342	306
b)	Reconciliation of operation inflow/(outflow) from operation of the conciliation of the	~ -		
			1995	1994
			£'000	£'000
	Operating profit		2,510	2,437
	Depreciation		972	1,209
	Profit on disposal of fixed	l assets	-	8
	Increase in debtors		843	(2,016)
	Decrease/(Increase) in sto	ocks	107	(4)
	Increase in creditors		539	1,510
	Decrease in other provisi	ons	-	(408)
	Net cash inflow from ope	erating activities	4,971	2,736

at 31 December 1995

4. DIRECTORS' REMUNERATION

Emoluments (including pension costs) in respect of duties wholly or mainly discharged in the United Kingdom:

	1995	1994
	£'000	£'000
Fees	-	_
Other emoluments	375	299
	375	299
The emoluments of the chairman and highest paid director were as follows:		
Emoluments	109	96
Pension contributions	4	5
	113	101

Number of directors whose emoluments (excluding pension contributions) were within the scale:

	1995	1994
	No	No
£20,001 to £25,000		1
£55,001 to £60,000	1	-
£80,001 to £85,000	-	2
£95,001 to £100,000	2	1
£105,001 to £110,000	1	-

at 31 December 1995

5. STAFF COSTS

	1995 £'000	1994 £'000
Wages and salaries (including directors' remuneration) Social security costs Other pension costs	2,151 200 68	1,679 165 56
	2,419	1,900
	1995 No	1994 No
The average weekly number of employees during the year was as follows:		
Sales and Marketing Operations Administration	26 32 12	22 29 10
	70	61
6. INTEREST RECEIVABLE		
	1995 £'000	1994 £'000
Bank interest received	175	166
7. INTEREST PAYABLE		
	1995 £'000	1994 £'000
Finance charges payable under finance lease	98	126

at 31	December 1995				
8.	TAX ON PROFIT ON	ORDINARY AC	CTIVITIES		
				1995 £'000	1994 £'000
				2 000	2 000
	Based on the profit for UK Corporation Tax a		9 <u>/</u>)	986	976
	Deferred taxation	11 3370 (1994 - 33	70)	92	(56)
				1.079	
				1,078	920
	Over provision in resp	ect of previous yes	ars:		(0.1)
	Corporation tax Deferred taxation			-	(31) (10)
					
				1,078	879
9.	TANGIBLE FIXED A	ASSETS			
			Network		
			assets equipment,		
		Leasehold	furniture	Motor	
		improvements £'000	and fittings £'000	vehicles £'000	Total £'000
	Cost:	£ 000	x 000	£ 000	£ 000
	At 1 January 1995	32	6,898	36	6,966
	Additions	4	699	-	703
					7.660
	At 31 December 1995	<u>36</u>	7,597	36	7,669
	Depreciation: At 1 January 1995	3	4,297	11	4,311
	Charge for the year	2	953	17	972
					
	At 31 December 1995	5	5,250	28	5,283
					
	Net book value:		2015		2 206
	At 31 December 1995	<u>31</u>	2,347	8	2,386
	4.01 D 1 1001	22	0.601	25	0.655
	At 31 December 1994	29	2,601	25	2,655

at 31 December 1995

The net book value of network assets, equipment, furniture and fittings above includes an amount of £780,640 (1994 - £1,127,585) in respect of assets held under finance leases.

10. INVESTMENTS

	£'000
Cost at 1 January 1995 and 31 December 1995	1
Provision at 1 January 1995 and 31 December 1995	1
Net book value at 1 January 1995 and 31 December 1995	Nil

Details of the investments in which the company holds more than 10% of the nominal value of any class of share capital are as follows:-

Name of Company	Holding	Nature of Business
Fastrak Limited Travel Technology Initiative Limited		Dormant Communications standards in the travel industry

Both of the above companies are registered in England and Wales. All the holdings are in the form of £1 Ordinary shares.

11. STOCKS

	1995	1994
	£'000	£'000
Equipment for resale	63	170

The difference between the purchase price of stock and its replacement cost is not material.

at 31 December 1995

12. DEBTORS

	1995	1994
	£'000	£'000
Trade debtors	1,105	1,692
Amounts owed by parent undertaking	2,757	1,188
Prepayments and accrued income	1,021	1,278
Deferred taxation (Note 17)	199	291
	5,082	4,449

Deferred taxation is due after more than one year.

13. CASH AND CASH EQUIVALENTS

Analysis of balances as shown in the balance sheet and changes during the current and previous year.

			Change
	1995	1994	in year
	£'000	£'000	£'000
Cash at bank and in hand	2,276	3,865	(1,589)
			
			Change
	1994	1993	in year
	£'000	£'000	£'000
Cash at bank and in hand	3,865	3,045	820

14. MAJOR NON-CASH TRANSACTIONS

There were no major non-cash transactions during the year or during 1994.

at 31 December 1995

15. CREDITORS: amounts falling due within one year

	1995	1994
	£'000	£'000
Trade creditors	1,426	1,234
Current corporation tax	944	883
Other taxes and social security costs	485	281
Accruals and deferred income	4,472	4,356
Obligations under finance leases (Note 16)	370	339
Proposed final dividend	-	1,575
	7,697	8,668

Included in accruals and deferred income is £8,000 (1994 - £ nil) relating to outstanding contributions payable to the pension scheme.

16. OBLIGATIONS UNDER FINANCE LEASES

The maturity of these amounts is as follows:

	1995	1994
	£'000	£'000
Amounts payable:		
within one year	427	427
within two to five years	534	961
	961	1,388
Less: finance charges allocated to future periods	86	174
	875	1,214
	1995	1994
	£'000	£'000
Finance leases are analysed as follows:		
Current obligations	370	339
Non current obligations	505	875
	875	1,214

at 31 December 1995

Analysis of changes in finance leases during the current and previous years:

	1995 £'000	1994 £'000
At 1 January Repayment of capital element of finance lease rentals	1,214 (339)	1,523 (309)
At 31 December	875	1,214

17. DEFERRED TAXATION

Deferred taxation provided in the accounts and the amounts not provided are as follows:-

		Provided		Not provided	
		1995	1994	1995	1994
		£'000	£'000	£'000	£'000
	Depreciation in advance of capital allowances	_	-	(163)	(159)
				` ,	` /
	Other timing differences	(199)	(291)	(92)	-
		(199)	(291)	(255)	(159)
18.	CAPITAL COMMITMENTS		·		
			1995		1994
			£'000		£'000
	Authorised and contracted		552		89
	Authorised and not contracted		- -		41

at 31 December 1995

19. OTHER FINANCIAL COMMITMENTS

At 31 December 1995 the company had annual commitments under non-cancellable operating leases as set out below:

		Land and		
	buildings			Other
	1995	1994	1995	1994
	£'000	£'000	£'000	£'000
Operating leases which expire:				
within one year	3		13	-
within two to five years	21	20	131	125
in over five years	320	313	-	-
	344	333	144	125

20. CALLED UP SHARE CAPITAL

	Authorised		Allotted, called up and fully paid	
	1995	1994	1995	1994
	No	No	£	£
Ordinary shares of £1 each	1,000	1,000	1,000	1,000

21. RECONCILIATION OF SHAREHOLDERS FUNDS AND MOVEMENT ON RESERVES

		Profit	
	Share	and loss	
	capital	account	Total
	£'000	£'000	£'000
At 1 January 1994	1	1,572	1,573
Profit for the year	-	1,598	1,598
Dividends	-	(1,575)	(1,575)
At 31 December 1994	1	1,595	1,596
Profit for the year	•	1,509	1,509
Dividends	-	(1,500)	(1,500)
At 31 December 1995	1	1,604	1,605

at 31 December 1995

22. PENSION SCHEME

The company operates a defined contribution pension scheme for its employees by contributing into the employees' individual personal pension plans. The assets of these schemes are held separately from those of the company in independently administered funds.

23. ULTIMATE PARENT COMPANY

The parent undertaking for which group accounts are drawn up and of which the company is a member is Filegale Limited, a company registered in England and Wales.

The annual report and accounts of Filegale Limited may be obtained from the Registrar of Companies, Companies House, Crown Way, Cardiff.