REGISTERED NUMBER: 01770104 (England and Wales)

Strategic Report, Report of the Directors and Financial Statements for the Year Ended 31st December 2017

for

Barrie Beard Limited

Contents of the Financial Statements for the Year Ended 31st December 2017

	Page
Company Information	1
Strategic Report	2
Report of the Directors	3
Report of the Independent Auditors	4
Income Statement	6
Other Comprehensive Income	7
Balance Sheet	8
Statement of Changes in Equity	9
Cash Flow Statement	10
Notes to the Cash Flow Statement	11
Notes to the Financial Statements	12

Barrie Beard Limited

Company Information for the Year Ended 31st December 2017

DIRECTORS:

J Barnes

Mrs J Beard

L B Beard

R W Beard

R W Beard W M Beard W M Bedford

SECRETARY: Mrs J Beard

REGISTERED OFFICE: Worcester Road

Upton Warren Bromsgrove Worcestershire B61 7ET

REGISTERED NUMBER: 01770104 (England and Wales)

AUDITORS: Richards Sandy Partnership Ltd (Statutory Auditor)

Thorneloe House 25 Barbourne Road

Worcester Worcestershire WR1 1RU

Strategic Report for the Year Ended 31st December 2017

The directors present their strategic report for the year ended 31st December 2017.

REVIEW OF BUSINESS

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

The Company's principal activities during the year have remained unchanged.

We consider that our key finance performance indicators are those that communicate the financial performance and strength of the Company as a whole, these being turnover, gross margin and return on equity.

The turnover of the Company relates to the principal activity. The turnover, when compared to the previous year increased by 20%. In 2017, the project from the previous year that incurred delays came to an amicable resolution.

Due to the companies full order book the company has grown in size over the last twelve months and the order book for the forthcoming year is also looking very healthy.

The gross profit for the year amounted to £2,095,687 compared to £1,902,265 in the previous year, this represents a gross margin of 18.43% as compared with 20.1% for the previous year.

There was an operating profit for the year of £840,050, compared to £558,249 in the previous year.

ON BEHALF OF THE BOARD:

Mrs J Beard - Director

25th July 2018

Report of the Directors for the Year Ended 31st December 2017

The directors present their report with the financial statements of the company for the year ended 31st December 2017.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of electrical contractor.

DIVIDENDS

 Ordinary A shares of £1.00 each
 £10,000

 Ordinary B shares of £1.00 each
 £23,747

 Ordinary C shares of £1.00 each
 £13,247

 Ordinary D shares of £1.00 each
 £20,685

The above dividend payments relate to final dividends paid to the shareholders on 31

December 2017.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st January 2017 to the date of this report.

J Barnes

Mrs J Beard

L B Beard

R W Beard

W M Beard

W M Bedford

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Richards Sandy Partnership Ltd (Statutory Auditor), will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mrs J Beard - Director

25th July 2018

Report of the Independent Auditors to the Members of Barrie Beard Limited

Opinion

We have audited the financial statements of Barrie Beard Limited (the 'company') for the year ended 31st December 2017 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st December 2017 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
- significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Report of the Independent Auditors to the Members of Barrie Beard Limited

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Robert lestyn Richards (Senior Statutory Auditor) for and on behalf of Richards Sandy Partnership Ltd (Statutory Auditor) Thorneloe House 25 Barbourne Road Worcester Worcestershire WR1 1RU

25th July 2018

Income Statement for the Year Ended 31st December 2017

	Notes	2017 £	2016 £
TURNOVER		11,371,339	9,435,057
Cost of sales GROSS PROFIT		9,275,652 2,095,687	7,532,792 1,902,265
Administrative expenses OPERATING PROFIT		1,255,637 840,050	1,343,378 558,887
Interest receivable and similar income		9,476 849,526	10,362 569,249
Interest payable and similar expenses PROFIT BEFORE TAXATION	4 5	<u>149</u> 849,377	569,249
Tax on profit PROFIT FOR THE FINANCIAL YEAR	6	169,533 679,844	121,047 448,202

Other Comprehensive Income for the Year Ended 31st December 2017

	Notes	2017 £	2016 £
PROFIT FOR THE YEAR		679,844	448,202
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME FOR THE YEAR			

Balance Sheet 31st December 2017

		201	17	201	6
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		726,387		692,170
CURRENT ASSETS					
Stocks	9	480,612		317,143	
Debtors	10	1,567,897		2,022,731	
Cash at bank and in hand		3,711,658		2,773,045	
		5,760,167		5,112,919	
CREDITORS					
Amounts falling due within one year	11	1,214,433		1,148,259	
NET CURRENT ASSETS			4,545,734		3,964,660
TOTAL ASSETS LESS CURRENT					
LIABILITIES			5,272,121		4,656,830
PROVISIONS FOR LIABILITIES	12		71,545		68,419
NET ASSETS	12		5,200,576		4,588,411
NET AGGETG			5,200,570		
CAPITAL AND RESERVES					
Called up share capital	13		100		100
Retained earnings	14		5,200,476		4,588,311
SHAREHOLDERS' FUNDS			5,200,576		4,588,411

The financial statements were approved by the Board of Directors on 25th July 2018 and were signed on its behalf by:

Mrs J Beard - Director

W M Beard - Director

Statement of Changes in Equity for the Year Ended 31st December 2017

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1st January 2016	100	4,174,109	4,174,209
Changes in equity Dividends Total comprehensive income Balance at 31st December 2016	100	(34,000) 448,202 4,588,311	(34,000) 448,202 4,588,411
Changes in equity Dividends Total comprehensive income Balance at 31st December 2017	- - 100	(67,679) 679,844 5,200,476	(67,679) 679,844 5,200,576

Cash Flow Statement for the Year Ended 31st December 2017

	Notes	2017 £	2016 £
Cash flows from operating activities		_	~
Cash generated from operations	1	1,238,316	1,098,012
Interest paid		(149)	-
Tax paid		(123,007)	(145,029)
Net cash from operating activities		1,115,160	952,983
Cash flows from investing activities			
Purchase of tangible fixed assets		(137,191)	(67,639)
Sale of tangible fixed assets		4,878	667
Interest received		9,476	10,362
Net cash from investing activities		<u>(122,837</u>)	(56,610)
Cash flows from financing activities			
Amount introduced by directors		13,968	-
Amount withdrawn by directors		-	(956)
Equity dividends paid		<u>(67,678</u>)	(34,000)
Net cash from financing activities		<u>(53,710</u>)	(34,956)
Increase in cash and cash equivalents		938,613	861,417
Cash and cash equivalents at beginning of year	2	2,773,045	1,911,628
Cash and cash equivalents at end of year	2	3,711,658	2,773,045

Notes to the Cash Flow Statement for the Year Ended 31st December 2017

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2017	2016
	£	£
Profit before taxation	849,377	569,249
Depreciation charges	96,205	89,132
Loss on disposal of fixed assets	1,892	1,500
Finance costs	149	-
Finance income	(9,476)	(10,362)
	938,147	649,519
(Increase)/decrease in stocks	(163,469)	60,769
Decrease in trade and other debtors	454,834	1,366,688
Increase/(decrease) in trade and other creditors	8,804	(978,964)
Cash generated from operations	1,238,316	1,098,012

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31st December 2017

	31.12.1 <i>7</i> £	1.1.1 <i>/</i> £
Cash and cash equivalents Year ended 31st December 2016	<u>3,711,658</u>	2,773,045
	31.12.16 £	1.1.16 £
Cash and cash equivalents	<u>2,773,045</u>	1,911,628

Notes to the Financial Statements for the Year Ended 31st December 2017

1. STATUTORY INFORMATION

Barrie Beard Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

BASIS OF PREPARING THE FINANCIAL STATEMENTS

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

TURNOVER

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

TANGIBLE FIXED ASSETS

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property - 5% on cost

Plant and machinery - 15% on reducing balance
Motor vehicles - 25% on reducing balance

Computer equipment - 25% on cost

STOCKS

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

FINANCIAL INSTRUMENTS

Financial instruments are recognised when the company becomes party to contractual provisions of the instrument.

Financial assets are offset, with the net amounts presented in the accounts where there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously

Basic Financial Assets

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Basic Financial Liabilities

Basic Financial liabilities, including trade and other payables, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of future receipts, discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of the operations from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction.

TAXATION

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Page 12 continued...

Notes to the Financial Statements - continued for the Year Ended 31st December 2017

2. ACCOUNTING POLICIES - continued DEFERRED TAX

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

PENSION COSTS AND OTHER POST-RETIREMENT BENEFITS

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

3. EMPLOYEES AND DIRECTORS

J.	EMPLOTEES AND DIRECTORS		
		2017	2016
		£	£
	Wages and salaries	3,195,914	2,804,006
	Social security costs	343,472	274,103
	Other pension costs	101,103	218,755
	Carlot portotor code	3,640,489	3,296,864
		3,040,400	3,230,004
	The guerage number of appleures during the user was as follows:		
	The average number of employees during the year was as follows:	0047	0040
		2017	2016
			4.0.5
		<u> 107</u>	<u> 105</u>
		2017	2016
		£	£
	Directors' remuneration	224,154	339,656
	Directors' pension contributions to money purchase schemes	71,250	190,600
	The number of directors to whom retirement benefits were accruing was as follows:		
		_	_
	Money purchase schemes	<u>6</u>	6
	Information regarding the highest paid director is as follows:		
		2017	2016
		£	£
	Emoluments etc	62,316	99,583
	Pension contributions to money purchase schemes	8,650	2,400
	, , , , , , , , , , , , , , , , , , ,		
4.	INTEREST PAYABLE AND SIMILAR EXPENSES		
••		2017	2016
		-f	£
	HMRC Interest	149	-
	Tiwit to Interest		

Page 13 continued...

Notes to the Financial Statements - continued for the Year Ended 31st December 2017

5. **PROFIT BEFORE TAXATION**

The profit is stated after charging:

					2017 £	2016 £
	Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration				96,204 1,892 5,000	89,131 1,500 <u>5,000</u>
6.	TAXATION					
	Analysis of the tax charge The tax charge on the profit for the	e year was as follow	<i>y</i> s:		2017 £	2016 £
	Current tax: UK corporation tax				166,408	123,003
	Deferred tax Tax on profit				3,125 169,533	(1,956) 121,047
7.	DIVIDENDS					
	Ordinary shares of £1.00 each Ordinary A shares of £1.00 each Ordinary B shares of £1.00 each Ordinary C shares of £1.00 each Ordinary D shares of £1.00 each				2017 - 10,000 23,747 13,246 20,685	2016 34,000 - - - -
8.	TANGIBLE FIXED ASSETS					
	COST	Improvements to property £	Plant and machinery £	Motor vehicles £	Computer equipment £	Totals £
	At 1st January 2017 Additions Disposals At 31st December 2017	785,481 - - - 785,481	62,150 24,978 (2,510) 84,618	363,623 108,439 (56,799) 415,263	49,904 3,774 - 53,678	1,261,158 137,191 (59,309) 1,339,040
	DEPRECIATION At 1st January 2017 Charge for year Eliminated on disposal	271,479 36,845	29,279 6,302 (718)	229,173 48,066 (51,821)	39,057 4,991 -	568,988 96,204 (52,539)
	At 31st December 2017 NET BOOK VALUE At 31st December 2017	308,324 477,157	34,863 49,755	225,418 189,845	9,630	612,653 726,387
	At 31st December 2016	514,002	32,871	134,450	10,847	692,170

Page 14 continued...

Notes to the Financial Statements - continued for the Year Ended 31st December 2017

9.	STOCKS					2017	2016
	Stocks					£ 245,278	£ 179,316
	Work-in-progress					235,334 480,612	137,827 317,143
10.	DEBTORS: AMO	UNTS FALLING D	UE WITHIN ONE YEAF	₹		2017	2016
	Trade debtors	group undertaking				£ 835,826 46,824	£ 954,511 61,824
	Amounts recovera Other debtors		5			571,477 62,484	880,168 72,687
	Prepayments					51,286 1,567,897	53,541 2,022,731
11.	CREDITORS: AM	OUNTS FALLING	DUE WITHIN ONE YEA	AR		2017	2016
	Trade creditors					£ 664,802	£ 661,026
	Tax Social security and VAT	d other taxes				166,399 113,965 125,499	122,997 118,764 154,372
	Pension control Directors' loan acc					6,124 14,763	9,076 795 81,229
	Accrued expenses	5				122,881 1,214,433	1,148,259
12.	PROVISIONS FO	R LIABILITIES				2017	2016
	Deferred tax					£ <u>71,545</u>	£ 68,419
							Deferred tax
	Balance at 1st Jar Accelerated capita Balance at 31st D	al allowances					£ 68,419 3,126 71,545
13.	CALLED UP SHA	RE CAPITAL					
	Allotted, issued an Number:	nd fully paid: Class:			Nominal value:	2017 £	2016 £
	100 25 25 25 25 25	Ordinary Ordinary A Ordinary B Ordinary C Ordinary D			£1.00 £1.00 £1.00 £1.00 £1.00	25 25 25 25 25 25 100	100 - - - - 100

Notes to the Financial Statements - continued for the Year Ended 31st December 2017

14. **RESERVES**

Retained earnings £ 4,588,311

At 1st January 2017
Profit for the year
Dividends
At 31st December 2017

679,844 (67,679) 5,200,476

15. OTHER FINANCIAL COMMITMENTS

Commitments in the next twelve months under operating leases which expire between two to five years are £74,000 (2016 - £74,000).

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.