FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 1997

Company Number: 1768840

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Directors

P Cattee Mrs A J Cattee

Secretary and Registered Office

Mrs A J Cattee

Sycamore House Smeckley Wood Close Sheepbridge Trading Estate CHESTERFIELD S41 9PZ

Bankers

National Westminster Bank plc Giro Bank plc

Auditors

Barber Harrison & Platt Chartered Accountants and Registered Auditors 57/59 Saltergate CHESTERFIELD S40 1UL

BARBER HARRISON & PLATT ==

DIRECTORS' REPORT

The directors present their report with the audited financial statements for the year ended 31 October 1997.

Review of Activities and Future Developments

The principal activity of the company is that of retail pharmacists.

The directors consider both the level of business and the year end financial position to be satisfactory and expect that profitability will be maintained in the future.

On 3 June 1997 the company acquired the whole of the issued share capital of Clinichem Ltd, thereby acquiring an additional 7 chemists shops:

The trade of this business was transferred to the company upon acquisition. Further details are set out in note 13.

One further chemist shop was also purchased by the company during the year.

Results and Dividends

The trading results are disclosed in the profit and loss account on page 5.

Dividends of £Nil were paid in the year (1996: £Nil). Retained profits for the financial year of £499,023 will be transferred to reserves.

Fixed Assets

Movements during the year in fixed assets are reflected in notes 11 and 12 to the accounts on page 10.

Directors and Directors' Interests

The directors of the company during the year, together with their shareholdings at the beginning and end of the year, were as follows:-

| | Ordinary sh | Ordinary shares of £1 each | | |
|----------------------------|-------------|----------------------------|--|--|
| | <u>1997</u> | <u>1996</u> | | |
| P Cattee Mrs A J Cattee | 131,503 | 131,503 | | |
| | 131,503 | 131,503 | | |
| | | | | |

Mr P Cattee retires and being eligible offers himself for re-election.

DIRECTORS' REPORT - continued

Directors' Responsibility for the Financial Statements

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

The auditors, Barber Harrison & Platt have expressed their willingness to continue in office, subject to the approval of members in general meeting.

By Order Of The Board

P CATTEE

Director

Chesterfield

4 November 1998

AUDITORS' REPORT

To the members of P & A J CATTEE (CHEMISTS) LIMITED.

We have audited the financial statements on pages 5 to 20 which have been prepared under the historical cost convention and the accounting policies set out on pages 7 and 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and group's affairs at 31 October 1997 and of its profit and cashflows for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

BARBER HARRISON & PLATT

Chartered Accountants and

Registered Auditors

Chesterfield

4 November 1998

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 OCTOBER 1997

| | | <u>Group</u> | | Company |
|---|-------------|--------------|------------|---------------------|
| | <u>Note</u> | <u></u> | 1997 | <u> 1996</u> |
| | | £ | £ | £ |
| Turnover - continuing activities | | | 13,175,893 | 8,775,587 |
| Acquisitions | | | 1,455,500 | 2,434,509 |
| Total turnover | (1) | | 14,631,393 | 11,210,096 |
| Cost of sales | (2) | | 12,573,173 | 9,740,733 |
| Gross profit | | | 2,058,220 | 1,469,363 |
| Administrative expenses | (2) | | 815,278 | 740,247 |
| Operating profit | (3) | | *** | |
| Continuing operations | | 1,092,621 | | 570,737 |
| Acquisitions | | 150,321 | | 158,379 |
| Total operating profit | • | | 1,242,942 | 729,116 |
| Interest payable and similar charges | (4) | | 502,040 | 297,292 |
| | | | 740,902 | 431,824 |
| Investment income | (5) | | 11,346 | 12,191 |
| Profit on ordinary activities before taxation | | | 752,248 | 444,015 |
| on or | | | 152,240 | 111 ,015 |
| Tax on profit on ordinary activities | (9) | | 253,225 | 163,820 |
| Profit for the financial year | | | 499,023 | 280,195 |
| Dealt with as follows:- | | | | |
| Retained in the business | (20) | | 499,023 | 280,195 |
| | | | | |

There are no recognised gains or losses in 1997 or 1996 other than the profit for the year.

BALANCE SHEET

AS AT 31 OCTOBER 1997

| | <u>Note</u> | | 1997 | |
|--|-------------|--------------|-----------|------------------|
| | | £ | £ | <u>1996</u> £ |
| Assets employed: | | <u>Group</u> | Company | |
| Fixed assets | | | | |
| Tangible assets | (11) | 1,228,935 | 1,228,935 | 821,207 |
| Intangible assets | (12) | 6,334,431 | 6,334,431 | 4,694,024 |
| Investment in subsidiary undertakings | (13) | - | 33,680 | 18,680 |
| | | 7,563,366 | 7,597,046 | 5,533,911 |
| Current assets | | | , , | , , |
| Stock | (14) | 1,649,630 | 1,649,630 | 1,140,256 |
| Debtors | (15) | 2,024,961 | 2,786,146 | 3,842,889 |
| Investments | (16) | 139,694 | 139,694 | 128,348 |
| Cash at bank and in hand | | 307,967 | 306,592 | 6,506 |
| | | 4,122,252 | 4,882,062 | 5,117,999 |
| Creditors: Amounts falling due | | | | |
| within one year | (17a) | 3,997,175 | 4,934,402 | 5,204,924 |
| Net current assets/(liabilities) | | 125,077 | (152,340) | (86,925) |
| Total assets less current liabilities | | 7,688,443 | 7,544,706 | 5,446,986 |
| Creditors: Amounts falling due | | | | |
| after more than one year | (17b) | 6,052,684 | 6,052,684 | 4,290,476 |
| Provision for lightlift. | | 1,635,759 | 1,492,022 | 1,156,510 |
| Provision for liabilities and charges Deferred taxation | (18) | - | _ | 20,000 |
| Net assets | | 1,635,759 | 1,492,022 | ** |
| | | 1,055,759 | 1,492,022 | 1,136,510 |
| Capital and reserves | | | | |
| Called up share capital | (19) | 263,006 | 263,006 | 263,006 |
| Profit and loss account | (20) | 1,372,753 | 1,229,016 | 873,504 |
| Equity shareholders' funds | | | | |
| Equity shareholders lunus | (20) | 1,635,759 | 1,492,022 | 1,136,510 |

The accounts on pages 5 to 20 were approved by the Board of Directors on 4 November 1998 and are signed on its behalf by:-

P CATTEE

Director

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 1997

1. Accounting policies

(a) Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under historical cost accounting rules.

(b) Basis of consolidation

The group financial statements consolidate the financial statements of P & A J Cattee (Chemists) Ltd and all it's subsidiary undertakings drawn up to 31 October 1997.

No profit and loss account is presented for P & A J Cattee (Chemists) Ltd as permitted by S.230 of the Companies Act 1985.

In previous periods the group has not been required to prepare consolidated financial statements and therefore no comparatives are available in respect of the current year.

(c) Turnover

Turnover represents the value of goods sold and services provided after deducting value added tax and discounts allowed. The turnover and pre-tax profit are all attributable to the principal activity.

The turnover was achieved in the United Kingdom.

(d) Depreciation

Depreciation of fixed assets is provided at rates estimated to write off each asset over the term of its useful life.

The annual rates used are:-

Leases

over the period of lease

Goodwill

over 30 years

Motor vehicles

25% reducing balance

Fixtures and fittings

10% of cost

It is the group's policy to maintain its freehold and long leasehold properties in good repair. Consequently, the directors consider the lives of the properties to be so long that there is no significant annual depreciation. No provision for depreciation on freehold and long leasehold properties has therefore been made in the accounts.

(e) Stock

Stock is valued consistently at the lower of cost and net realisable value.

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

1. Accounting policies - continued

(f) Deferred taxation

Deferred taxation is provided on the liability method except where no liability is expected to arise in the foreseeable future. The provision takes account of the differing treatment of depreciation for accounting and taxation purposes.

(g) Defined contributions pension schemes

The group operates defined contribution pension schemes. The assets of the schemes are held separately from those of the group in independently administered funds. The pension cost charge represents contributions payable by the group to the funds.

(h) Leasing and hire purchase commitments

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

2. Analysis of costs

Costs charged in the accounts in arriving at operating profit include the following amounts relating to acquisitions:-

| | relating to acquisitions:- | <u>Group</u> <u>1997</u> £ | Company 1996 £ |
|----|--|----------------------------------|-----------------------------|
| | Cost of sales | 1,242,072 | 2,113,839 |
| | Administrative expenses | 63,107 | 162,291 |
| 3. | Operating profit is after charging: | | |
| | Directors' emoluments (including pension contributions) Auditors' remuneration Depreciation and amortisation | 68,356 8,500 256,361 | 121,643 6,500 196,814 |
| 4. | Interest payable | | |
| | On bank loans, overdrafts and hire purchase accounts On other loans | 471,157 30,883 | 272,029 25,263 |
| | | 502,040 | 297,292 |

BARBER HARRISON & PLATT

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

| | | <u>Group</u> | Company |
|----|--|--------------|--------------|
| 5. | Investment income | <u> 1997</u> | <u> 1996</u> |
| •• | | £ | £ |
| | Dividends on current asset investments | 11,346 | 12,191 |
| | | | |
| 6. | Directors' remuneration | | |
| | | (9.25) | 71 642 |
| | Directors' emoluments | 68,356 | 71,643 |
| | Contributions to money purchase pension scheme | - | 50,000 |
| | | | 101 (10 |
| | | 68,356 | 121,643 |
| | | | |

The two directors were in a defined contribution pension scheme operated by the group.

7. Employees

| (i) | The average number of employees during the year was: | <u>No.</u> | <u>No.</u> |
|------|--|--------------------------------|-------------------------------|
| | Dispensing and retailing Administration | 154 6 | 110 3 |
| | | 160 | 113 |
| (ii) | Staff costs during the year amounted to: | £ | £ |
| | Wages and salaries Social security costs Other pension costs | 1,457,959 104,001 19,346 | 1,117,966 85,634 63,799 |
| | | 1,581,306 | 1,267,399 |

8. Pension contributions

The group operates defined contribution pension schemes, the assets of which are held separately from those of the group in independently administered funds.

The pension charge for the year was £9,655 (1996: £63,799).

The amount owed to the schemes at 31 October 1997 was £1,360 (1996: £3,171).

| 9. | Taxation | 1997 £ | <u>1996</u> £ |
|----|---|-----------------------------------|-------------------------------------|
| | Corporation tax based on the results for the year at 33% (1996: 33%) Tax on franked investment income Deferred taxation movement Over/under provision re previous year | 264,959 - (20,000) 8,266 | 143,500 2,032 19,000 (712) |
| | | 253,225 | 163,820 |

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NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

10. Profit attributable to the parent undertaking

The profit dealt with in the financial statements of P & A J Cattee (Chemists) Ltd was £355,512.

11. Fixed assets - Tangible - Group and Company

| | | Freehold Property £ | Long Leasehold <u>Property</u> £ | Short Leasehold <u>Property</u> £ | Fixtures and Fittings | Motor <u>Vehicles</u> £ | Total £ |
|-----|---|---------------------|---|--|-----------------------|-------------------------|--------------------|
| | Cost At 1.11.96 | 515,659 | 64,000 | 45,190 | 414,737 | 66,675 | 1,106,261 |
| | Additions during year Assets taken over | 254,339 60,000 | 60,000 | - | 51,620 4,000 | 13,975 18,250 | 319,934 142,250 |
| | At 31.10.97 | 829,998 | 124,000 | 45,190 | 470,357 | 98,900 | 1,568,445 |
| | Depreciation | <u></u> | ··········· | | | | |
| | At 1.11.96 Provided during year | - | - | 40,677 487 | 203,383 44,055 | 40,994 9,914 | 285,054 54,456 |
| | At 31.10.97 | • | - | 41,164 | 247,438 | 50,908 | 339,510 |
| | Net book value At 31.10.97 | 829,998 | 124,000 | 4,026 | 222,919 | 47,992 | 1,228,935 |
| | At 31.10.96 | 515,659 | 64,000 | 4,513 | 211,354 | 25,681 | 821,207 |
| 12. | Fixed assets - Intang | ible - Grou | ip and Comj | pany | | | Goodwill £ |
| | Cost | | | | | | 5,316,138 |
| | At 1.11.96 Additions during year | ŗ | | | | | 1,842,312 |
| | At 31.10.97 | | | | | | 7,158,450 |
| | Amortisation | | | | | | (22.114 |
| | At 1.11.96 Amortised during year | ar | | | | | 622,114 201,905 |
| | At 31.10.97 | | | | | | 824,019 |
| | Net book value At 31.10.97 | | | | | | 6,334,431 |
| | At 31.10.96 | | | | | | 4,694,024 |
| | | | | | | | |

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NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

13. Investments - shares in subsidiary undertakings - Company

| At 1 November 1996 Acquisitions Dividends proposed in year | Cost of <u>shares</u> £ 4,348,009 844,596 | Dividends from subsidiary undertakings £ (4,329,329) - (829,596) | Total £ 18,680 844,596 (829,596) |
|--|---|--|--|
| | 5,192,605 | (5,158,925) | 33,680 |

The subsidiaries of the company at 31 October 1997 were as follows:-

| Name of company, country of incorporation and operation, and nature of business | Class of share | <u>% held</u> |
|---|-------------------|---------------|
| Duncan Ross Limited England (Provision of staff services) | Ordinary | 100 |
| A Greaves & Son Limited England Non-trading | Ordinary | 100 |
| B G Glover Limited England Non-trading | Ordinary | 100 |
| Margaret Broome Limited England Non trading | Ordinary | 100 |
| Parks Pharmacy Limited England Non trading | Ordinary | 100 |
| Malin Bridge Limited England Non trading | Ordinary | 100 |
| A Steeples Limited England Non trading | Ordinary | 100 |
| Clinichem Ltd England Pharmacists | Ordinary | 100 |

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

13. Investments - shares in subsidiary undertakings - Company - continued

All of the company's subsidiaries are included in the consolidated financial statements.

The company acquired the whole of the issued share capital of Clinichem Ltd on 3 June 1997 for cash consideration of £844,596.

The assets and liabilities of Clinichem Ltd are set out below.

| Book values and fair | Book | | Fair |
|-----------------------|--------------|-------------|--------------|
| values on acquisition | <u>Value</u> | Revaluation | <u>Value</u> |
| Tangible fixed assets | 247,652 | (105,402) | 142,250 |
| Stock | 269,238 | - | 269,238 |
| Debtors | 772,765 | - | 772,765 |
| Cash at bank | 14,097 | - | 14,097 |
| Bank overdraft | (445,329) | - | (445,329) |
| Bank loans | (814,770) | - | (814,770) |
| Other creditors | (673,655) | - | (673,655) |
| | (630,002) | (105,402) | (735,404) |
| Goodwill | 503,375 | 1,094,265 | 1,597,640 |
| | (126,627) | 988,863 | 862,236 |
| Satisfied by: | <u> </u> | | |
| Cash | | | 844,596 |
| Acquisition costs | | | 17,640 |
| | | | 862,236 |
| | | | |

Dividends totalling £829,596 were proposed in the financial statements of Clinichem Ltd for the period ended 31 October 1997 which related to the net assets of the subsidiary on acquisition. These have therefore been deducted from the cost of the investments.

The summarised profit and loss accounts from the start of the last financial accounting period to the effective date of acquisition together with comparative figures for the last financial accounting periods are as follows:-

$\underline{\textbf{NOTES TO THE FINANCIAL STATEMENTS}} \textbf{-} \textbf{continued}$

FOR THE YEAR ENDED 31 OCTOBER 1997

13. Investments - shares in subsidiary undertakings continued

| | | | Clinichem Ltd | |
|-----|--|--------------|--|------------------|
| | | | Period | Year |
| | | | 1.8.96 to | Ended |
| | | | 3.6.97 | <u>31.7.96</u> |
| | | | £ | £ |
| | Turnover | | 3,971,953 | 4,312,970 |
| | Operating (loss)/profit | | (49,118) | 65,717 |
| | Exceptional items | | 285,632 | (112,490) |
| | Interest payable | | (149,476) | |
| | miorost payable | | (149,470) | (145,271) |
| | Profit/(loss) before tax | | 87,038 | (192,044) |
| | Tax | | (202) | - |
| | Profit/(loss) after tax | | 86,836 | (192,044) |
| 14. | Stock - Group and Company | | <u>1997</u> £ | <u>1996</u> £ |
| | Goods for resale | | 1,649,630 | 1,140,256 |
| 15. | Debtors - all due within one year | <u>Group</u> | Comp | anv |
| | , | <u>1997</u> | <u>1997</u> | <u>1996</u> |
| | | £ | £ | £ |
| | Trade debtors | 1,574,194 | 1,567,953 | 1,051,063 |
| | Prepayments | 98,414 | 41,999 | 94,590 |
| | Other debtors | 352,353 | 346,598 | 175,811 |
| | Proposed dividend from subsidiary undertakings | - | 829,596 | 2,521,425 |
| | | 2,024,961 | 2,786,146 | 3,842,889 |
| 16. | Investments | | Group an | d Company |
| | | | 1997 | <u>1996</u> |
| | | | £ | £ |
| | Listed investments | | 139,694 | 128,348 |
| | | | ·· · · · · · · · · · · · · · · · · · · | |

The market value of listed investments was £360,422 (1996: £322,424).

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

| 17. | Creditors: amounts falling due | Group | Company | |
|-----|---------------------------------------|-----------|-----------|-------------|
| 17. | within one year | 1997 | 1997 | <u>1996</u> |
| | William One year | £ | £ | £ |
| | Bank overdraft | 841,046 | - | 382,615 |
| | Bank loans | 715,535 | 715,535 | 533,420 |
| | Hire purchase account | 11,081 | 11,081 | 2,400 |
| | Other loans | 36,595 | 36,595 | 38,298 |
| | Trade creditors | 1,700,086 | 1,676,967 | 1,361,985 |
| | Current corporation tax | 264,959 | 217,500 | 143,500 |
| | Other creditors | 192,987 | 121,566 | 151,788 |
| | Other taxes and social security costs | 44,965 | 44,965 | 42,528 |
| | Accruals | 176,082 | 140,829 | 83,000 |
| | Directors current account | 13,839 | 13,839 | 3,444 |
| | Amount due to subsidiary undertakings | y | 1,955,525 | 2,461,946 |
| | | 3,997,175 | 4,934,402 | 5,204,924 |
| | | | | |

During the year the directors' joint current account was overdrawn, the maximum amount outstanding was £17,930. No interest was attached thereto. This amount was repaid by 31 October 1997.

| Creditors: amounts falling due after more than one year | <u>1997</u> | <u> 1996</u> |
|---|--|---|
| 7 | <u> </u> | 1220 |
| | £ | £ |
| ank loans | 5,937,545 | 4,200,337 |
| Other loans | 115,139 | 90,139 |
| | 6,052,684 | 4,290,476 |
| .oans | <u>Group an</u> 1997 | <u>d Company</u> <u>1996</u> |
| | £ | £ |
| Bank and other loans outstanding are repayable as follows:- | | |
| Vithin one year | 715,535 | 533,420 |
| Between one and two years | 685,875 | 537,987 |
| • | 2,184,932 | 1,748,412 |
| Over five years | 3,181,877 | 1,913,938 |
| | 6,768,219 | 4,733,757 |
| ֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜ | Joans Bank and other loans outstanding are repayable as follows:- Within one year Between one and two years Between two and five years | Other loans 115,139 6,052,684 Group and 1997 £ Bank and other loans outstanding are repayable as follows:- Within one year Between one and two years Between two and five years Over five years 115,139 6,052,684 7197 £ 715,535 685,875 2,184,932 3,181,877 |

Of the loans repayable in more than 5 years £3,066,738 are repayable by instalments. The monthly instalments for these loans total £84,354 including interest.

Bank borrowings are secured by fixed charges over the freehold properties, investments and book debts together with a floating charge over the other assets of the company.

BARBER HARRISON & PLATT ===

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

| 18. | Deferred taxation - Group and Company | 1997 Balance | | 1996 | |
|-----|---------------------------------------|------------------|-------------------|--------------------|-------------------|
| 10. | Deterred tunation of our and order | | | | Balance |
| | | Provision | <u>Unprovided</u> | Provision | <u>Unprovided</u> |
| | | £ | £ | £ | £ |
| | Accelerated capital allowances | - | - | 20,000 | - |
| | Less: Short term timing differences | | | | |
| | | - | - | 20,000 | ** |
| | | | | | |
| 19. | Share capital | | | <u>1997 and 19</u> | |
| | | | | | ed, called up |
| | | | <u>Authoris</u> | sed and | d fully paid |
| | | | £ | | £ |
| | Outliness shares of Cl cook | | 263,00 | 6 | 263,006 |
| | Ordinary shares of £1 each | | 200,00 | ··· | 200,000 |
| 20. | Equity shareholders' funds | | | | |
| | Company | | 1997 | | <u>1996</u> |
| | | Share | Profit & | | |
| | | <u>Capital</u> | Loss A/c | <u>Total</u> | <u>Total</u> |
| | | £ | £ | £ | £ |
| | At 1 November 1996 | 263,006 | 873,504 | 1,136,510 | 856,315 |
| | Profit for the year | · <u>-</u> | 355,512 | 355,512 | 280,195 |
| | At 31 October 1997 | 263,006 | 1,229,016 | 1.492.022 | 1,136,510 |
| | At 51 October 1997 | 205,000 | 1,225,010 | 1,02,02 | |
| | Group | | 1997 | | |
| | 3.00F | Share | Profit & | | |
| | | <u>Capital</u> | Loss A/c | <u>Total</u> | |
| | | £ | £ | £ | |
| | At 1 November 1996 | 263,006 | 873,730 | 1,136,736 | |
| | Profit for the year | | 499,023 | 499,023 | |
| | - | 262.006 | 1,372,753 | | |
| | At 31 October 1997 | <u> </u> | 1,314,133 | | |
| | | | | | |

21. Capital commitments

Capital expenditure contracted for but not provided in the financial statements amounted to £Nil (1996: £Nil).

NOTES TO THE FINANCIAL STATEMENTS - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

22. Contingent Liabilities

As far as the directors are aware there are no contingent liabilities at 31 October 1997 (1996: £Nil).

23. Post balance sheet event

After the year end, a lease on one of the company's trading premises was not renewed resulting in the closure of this outlet. Goodwill included in the financial statements relating to these premises amounts to £167,984.

24. Related parties

The company is controlled by P and A J Cattee who together own 100% of the issued share capital.

The company occupies premises owned by the P and A J Cattee (Chemists) Limited Directors Pension Scheme under a sub-lease from an unconnected party. Rent paid in the year in respect of this property amounted to £14,250.

Other related party information is given in Note 17 to the accounts.

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 OCTOBER 1997

| | | <u>Group</u> | | Company | |
|--|-------------|--------------|-------------|----------------|--|
| | <u>Note</u> | 1 | 997 | <u> 1996</u> | |
| | | £ | £ | £ | |
| Net cash inflow from operating | | | | | |
| activities | (1) | | 1,140,567 | 740,477 | |
| Returns on investments and servicing of finance | | | · | | |
| Investment income received | | (11,346) | | (12,191) | |
| Interest paid | | 502,040 | | 297,292 | |
| Net cash outflow from returns on investments and servicing | | | | | |
| of finance | | | (490,694) | (285,101) | |
| Taxation | | | | | |
| Corporation tax paid | | | (163,590) | (128,820) | |
| Capital expenditure and financial investment | | | | | |
| Payments to acquire tangible fixed assets | | (319,934) | | (113,177) | |
| Payments to acquire intangible fixed assets | | (244,672) | | (76,157) | |
| Purchase of current asset investment | | (11,346) | | (10,160) | |
| | | | (575,952) | (199,494) | |
| Acquisitions | (2) | | (2,108,238) | (2,531,531) | |
| Financing | | | | | |
| Increase in debt | (3) | | 1,939,394 | 2,154,757 | |
| (Decrease)/increase in cash and cash equivalents | (4) | · | (250 512) | (240.712) | |
| oquat atomes | (4) | 3 | (258,513) | (249,712) | |

BARBER HARRISON & PLATT

NOTES TO THE CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 OCTOBER 1997

| 1. Reconciliation of operating profit to net cash inflow from operating activities | <u>Group</u> <u>1997</u> £ | Company 1996 £ |
|---|--|--|
| Operating profit Depreciation charges and amortisation Increase in stocks Decrease/(increase) in debtors Increase/(decrease) in creditors | 1,242,942 256,361 (240,136) 100,895 (219,495) | 729,116 197,301 (81,818) (587,124) 483,002 |
| Net cash inflow from operating activities | 1,140,567 | 740,477 |
| 2. Purchase of subsidiary undertakings | | |
| Net assets acquired | | |
| Tangible fixed assets Stock Debtors Cash at bank and in hand Creditors Bank overdraft Loans and hire purchase | 142,250 269,238 772,765 14,097 (661,748) (445,329) (826,677) | |
| Goodwill | (735,404) 1,597,640 862,236 | |
| Satisfied by | | |
| Cash | 862,236 | |
| Net cash outflow from acquisition | | |
| Purchase of subsidiary undertaking Net overdrafts acquired with subsidiary Loan in subsidiary repaid on acquisition | 862,236 431,232 814,770 | |
| | 2,108,238 | |

The trade of the acquired subsidiary was transferred to the holding company upon acquisition. Information relating to the cash flows of the acquired business are not separately available.

NOTES TO THE CASH FLOW STATEMENT - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

| | | | <u>Group</u> <u>1997</u> £ | <u>Company</u> <u>1996</u> £ |
|----|--|------------|----------------------------------|------------------------------------|
| 3. | Financing | | | |
| | Debt due within a year: | | | |
| | New bank loans - amount repayable within a year Bank loan repayments | | 170,767 (626,380) | 206,255 (460,743) |
| | Debt due beyond a year: | | | |
| | New bank loans - amount repayable after more than one year | | 2,398,233 | 2,413,745 |
| | Capital element of hire purchase repa | yments | (3,226) | (4,500) |
| | Net cash inflow from financing | | 1,939,394 | 2,154,757 |
| 4. | Analysis of changes in net debt | Cash | | |
| | Δt | (inflowe)/ | Othor | A 4 |

4.

| | At 1/10/96 £ | Cash (inflows)/ outflows £ | Acquisitions £ | Other Charges £ | At 31/10/97 £ |
|-------------------------------------|----------------------|----------------------------|----------------|-----------------------|----------------------|
| Cash at bank and in hand Overdrafts | 108,049 (382,615) | 199,918 (458,431) | - | - | 307,967 (841,046) |
| | | (258,513) | | | |
| Debt due within one year | (571,718) | 455,613 | - | (636,025) | (752,130) |
| Debt due after one year | (4,290,476) | (2,398,233) | - | 636,025 | (6,052,684) |
| Hire purchase | (2,400) | 3,226 | (11,907) | - | (11,081) |
| | | (1,939,394) | | | |
| Total | (5,139,160) | (2,197,907) | (11,907) | - | (7,348,974) |

BARBER HARRISON & PLATT ==

NOTES TO THE CASH FLOW STATEMENT - continued

FOR THE YEAR ENDED 31 OCTOBER 1997

| | | <u>Group</u> <u>1997</u> £ | <u>Company</u> <u>1996</u> £ |
|----|---|----------------------------------|------------------------------------|
| 5. | Reconciliation of net cash flow to movement in net debt | | |
| | Decrease in cash in the year | (258,513) | (249,712) |
| | Cash inflow from increase in debt | (1,939,394) | (2,154,757) |
| | Change in net debt resulting from cash flow | (2,197,907) | (2,404,469) |
| | Hire purchase obligations acquired with subsidiary | (11,907) | - |
| | Net movement in debt | (2,209,814) | (2,404,469) |
| | Net debt at 1 November 1996 | (5,139,160) | (2,836,234) |
| | Net debt at 31 October 1997 | (7,348,974) | (5,240,703) |
| | | | |