Company Number: 1763122

# COMPINES REGISTRY COPY

## Stikatak Limited

# **Financial Statements**

for the year ended 31st December 2000

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13/07/01

# **Company Information**

**Company No: 1763122** 

#### Chairman

Mr John C. Whiting

### **Registered Office**

Unit J
Braintree Road Industrial Estate
Braintree Road
Ruislip
Middlesex
HA4 OEG

#### **Directors**

Mr John C. Whiting Mr John S. L. Stock Mrs Anjana Thakrar Mr David Hume

#### Secretary

Mr John C. Whiting

#### Auditors

Landau Morley Lanmor House 370-386 High Road Wembley Middlesex HA9 6AX

#### **Bankers**

Barclays Bank Plc 28 Hampstead High Street London NW3 1QB

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### **Directors' Report**

### for the year ended 31st December 2000

The directors submit their report together with the audited financial statements for the year ended 31st December 2000.

#### **Directors' Statement**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that year. In preparing those financial statements the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and to enable them to ensure the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and Dividends

The profit on the ordinary activities of the company before taxation amounted to £303,239. After deducting taxation, the profit of £242,143 has been transferred to reserves.

The directors do not recommend a dividend.

#### Principal Activity and Business Review

The principal activity of the company continued to be that of the manufacture and supply of carpet accessories.

A summary of the results for the year under review is given on page 4 of the financial statements.

#### **Future Developments of the Business**

In the years immediately ahead the directors believe that there is considerable scope for the further development of the existing activities of the Company.

#### **Directors and their Interests**

The directors who served during the year and their beneficial interests in the share capital of the company were as follows:

	Ordinary sl	hares of £1 each
	2000	1999
	No.	No.
Mr John C. Whiting	4,500	4,500
Mr John S. L. Stock	1,500	1,500
Mrs Anjana Thakrar	-	-

On 1st January 2001 Mr David Hume was appointed a director of the company.

# **Directors' Report**

# for the year ended 31st December 2000

### Auditors

The Auditors, Landau Morley Chartered Accountants, have indicated that they are willing to be reappointed at the forthcoming Annual General Meeting.

By Order q

Mr John C. Whiting

Director

6th July 2001

#### Auditors' Report to the Shareholders

#### on the Financial Statements for the year ended 31st December 2000

We have audited the financial statements on pages 4 to 13, which have been prepared under the historical cost convention and the accounting policies set out on page 7.

#### Respective responsibilities of the directors and auditors

den Morley

As described on page 1 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Landau Morley

Chartered Accountants and Registered Auditors

at July 200)

Lanmor House 370-386 High Road Wembley Middlesex| HA9 6AX

### **Profit and Loss Account**

## for the year ended 31st December 2000

	Notes	2000 £	1999 £
Turnover	2	10,188,519	8,086,075
Cost of sales		(6,525,247)	(5,240,015)
Gross profit		3,663,272	2,846,060
Distribution costs Administrative expenses Other operating income		(2,195,441) (1,169,318) 20,176	(1,619,608) (959,639)
Operating profit	3	318,689	266,813
Interest receivable Interest payable	4	15,141 (30,591)	9,866 (25,911)
Profit on ordinary activities before Taxation		303,239	250,768
Tax on profit on ordinary activities	6	(61,096)	(51,121)
Profit on ordinary activities after Taxation transferred to reserves		242,143	199,647
Retained profit brought forward		1,058,555	858,908
Retained profit carried forward		1,300,698	1,058,555

All amounts relate to continuing activities.

There have been no recognised gains or losses, other than the results for the financial year, and all profits or losses have been accounted for on an historical cost basis.

## **Balance Sheet**

# as at 31st December 2000

	Notes	2000 £	2000 £	1999 £	1999 £
Fixed Assets		*	d.	s.	£
Tangible fixed assets	7		946,924		255,688
Current Assets					
Stocks Debtors Cash at bank	8 9	788,478 1,831,812 978,880		789,616 1,787,824 222,660	
Creditors:		3,599,170		2,800,100	
Amounts falling due within one year	10	(3,214,431)		(1,986,005)	
Net Current Assets			384,739		814,095
Total Assets Less Current Liabilities			1,331,663	,	1,069,783
Provision for Liabilities and Charges					
Deferred taxation	11		(24,965)		(5,228)
		•	1,306,698	-	1,064,555
Capital and Reserves		;		:	<del></del>
Share capital Profit and loss account	12		6,000 1,300,698		6,000 1,058,555
Equity Shareholders' Funds	13	•	1,306,698	•	1,064,555

These achiefines were approved by the board on 6 M July 2001

Mr John C. Whiting

Mr John S. L. Stock

Directors

## **Cash Flow Statement**

	Notes	2000 £	1999 £
Cash flow from operating activities	17	1,462,861	(35,838)
Returns on investments and servicing of finance	18	(10,770)	(20,585)
Taxation		(47,332)	(38,702)
Capital expenditure and financial investment	18	(788,539)	(145,016)
Equity dividends paid		-	(40,000)
Cash inflow/(outflow) before use of liquid resources and financing		616,220	(280,141)
Financing	18	140,000	-
Increase/(Decrease) in cash in the year	19	756,220	(280,141)
Reconciliation of net cash flow to movement in net funds			
Increase/(Decrease) in cash in the year and movement in net funds in the period		756,220	(280,141)
Cash inflow from increase in debt and lease financing	19	(140,000)	-
Change in net debt resulting from cashflows		616,220	(280,141)
Net funds at 1st January 2000		222,660	502,801
Net funds at 31st December 2000	19	838,880	222,660

#### Notes to the Financial Statements

#### for the year ended 31st December 2000

#### 1 Principal Accounting Policies

#### Accounting Convention

The Financial Statements have been prepared in accordance with applicable Accounting Standards under the historical cost convention.

#### Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT.

#### Depreciation

Depreciation is calculated to write down the cost, less estimated residual value, of all tangible fixed assets, other than freehold land, over their expected useful lives. The rates generally applicable are:

Plant and machinery

20% reducing balance

Motor vehicles

25% on cost

Fixtures and fittings

25% reducing balance

No depreciation is provided on freehold land and buildings in the year of acquisition The cost of buildings is written off in subsequent years at a rate of 2% per annum.

#### Stocks

Stocks are stated at the lower of cost and net realisable value (after making due allowance for slow moving or obsolete items.)

#### Deferred Taxation

Deferred tax is provided for under the liability method using the tax rates estimated to arise when the timing differences reverse and is provided for in full.

#### Foreign Currencies

Assets and Liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the Balance Sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Contribution to Pension Funds

Pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

#### Leased Assets

Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the Profit and Loss Account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the Profit and Loss Account on a straight-line basis over the lease term.

# Notes to the Financial Statements

# for the year ended 31st December 2000

### 2 Turnover

The turnover and operating profit for the year were derived from the company's principal activity.

# 3 Operating Profit

	The operating profit is stated after charging or crediting:		
		2000	1999
		£	£
	Profit on foreign exchange	(76,425)	(30,455)
	Other operating lease rentals	96,509	68,300
	Amounts payable to the auditors in respect of audit services	8,633	7,935
	Depreciation - owned assets	92,947	72,717
	Loss on disposal of fixed assets	4,356	5,664
		2000	1999
4	Interest Payable		
		£	£
	Directors' loan accounts	30,591	25,911

# Notes to the Financial Statements

5	Directors and Employees		
	Staff costs during the year were as follows:	***	1000
		2000 £	1999 £
•1	Wages and salaries	1,579,711	1,354,521
	Social security costs	162,969	116,176
	Other pension costs	5,211	34,758
		1,747,891	1,505,455
	The average monthly number of employees, including directors, during the year was as follows:	J11/6.	
	The average monany number of employees, metalling unceress, during the year was as followers	2000	1999
		Number	Number
	Administration	8	9
	Production	34	39
	Selling and distribution	33	25
		75	73
	Remuneration in respect of directors was as follows:	3000	1000
		2000 £	1999 £
	A corrects amount of amolyments poid in respect of qualifying gardees	405.000	200.020
	Aggregate amount of emoluments paid in respect of qualifying services	405,000	320,230
	Other directors disclosures in respect of qualifying services:		
	, , , , , , , , , , , , , , , , , , ,	2000	1999
		Number	Number
	The number of directors to whom retirement benefits are accruing under money purchase		
	pension schemes		2
	Highest paid director disclosures in respect of qualifying services:		
	inguist part distribution in coopers of quanty ing out wood.		
		2000	1999
		£	£
	Aggregate emoluments	237,500	185,000
	Aggregate value of company contributions to money purchase pension schemes	<u>.</u>	22,500
6	Tax on Profit on Ordinary Activities	2000	1999
Ū		£	£
	Based on the profit for the year:		
	U.K. Corporation tax at 20% (1999: 20%)	41,359	47,332
	Deferred tax charge	19,737	3,789
		61,096	51,121

# Notes to the Financial Statements

7 Tangible Fixed As	ssets	Freehold	Plant and	Motor	Fixtures	
		land and buildings	machinery	vehicles	and fittings	Total
Cost		£	£	£	£	£
At 1st January 200	0	_	289,761	140,274	111,092	541,127
Additions		455,132	313,487	37,123	5,097	810,839
Disposals		-	-	(48,262)	-	(48,262)
At 31st December	2000	455,132	603,248	129,135	116,189	1,303,704
Depreciation						
At 1st January 200	0	-	179,818	41,781	63,840	285,439
Charged for the year		-	46,896	32,964	13,087	92,947
Eliminated on disp	osal	-	-	(21,606)	-	(21,606)
At 31st December	2000	-	226,714	53,139	76,927	356,780
Net Book Value						
At 31st December	2000	455,132	376,534	75,996	39,262	946,924
At 31st December	1999		109,943	98,493	47,252	255,688
8 Stocks					2000	1999
n					£	£
Raw materials Goods for re-sale					506,253	483,951
Goods for re-sale				_	282,225	305,665
				~	788,478	789,616
9 Debtors					2000	1999
					£	£
Trade debtors					1,738,792	1,554,517
Other debtors	•				27,754	32,338
Prepayments and a	ccrued income			_	65,266	200,969
				=	1,831,812	1,787,824

## Notes to the Financial Statements

# for the year ended 31st December 2000

Creditors: Amounts falling due within one year	2000	1999
•	£	£
Bank loans and overdrafts	140,000	-
Trade creditors	1,824,961	973,202
Corporation tax	41,359	47,332
Other taxes and social security	102,542	160,508
Other creditors	214,106	152,202
Accruals and deferred income	891,463	652,761
	3,214,431	1,986,005

The bank loan of £140,000 was fully repaid in January 2001 and was secured on the company's freehold land and buildings.

#### **Deferred Taxation** 11

		Amount Pro	ovided	Amount Un	provided
		2000	1999	2000	1999
		£	£	£	£
	Accelerated capital allowances	24,965	5,228	-	<u> </u>
12	Share Capital				
	Authorised			Number	£
	Ordinary shares of £1 each		=	100,000	100,000
	Allotted and fully paid			Number	£
	Ordinary shares of £1 each		_	6,000	6,000
			_		
13	Reconciliation of the Movement in Shareholders' Funds			2000	1999
	Profit for the financial year and increase in shareholders' fund	ls		£ 242,143	£ 199,647
	Opening shareholders' funds			1,064,555	864,908
	Closing shareholders' funds			1,306,698	1,064,555

#### Notes to the Financial Statements

#### for the year ended 31st December 2000

#### 14 **Pensions - Defined Contribution Scheme**

The company provides pension benefits to its Directors through insured arrangements which are separate from the Company's finances. The charges for the period have been accounted for in the profit and loss account as stated in the accounting policies.

#### 15 Operating lease commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the next financial year:

	2000	1999
	Land and	Land and
	buildings	buildings
	£	£
Expiring:	·	
After five years	222,170	68,300

#### 16 **Related Party Transactions**

The company is controlled by Mr J. C. Whiting who owns 75% of the issued ordinary shares of the company.

Details of related party transactions occurring during the year are as follows:

Name of related party	Nature of Relationship	Transaction Details	Amount	Balance
	<del>-</del>		£	£
Mr. J. C. Whiting	Director and majority shareholde	Loan interest accrued r	24,340	(108,754)
		Loan account	-	(186,475)
Mr. J. S. L. Stock	Director and minority shareholde	Loan interest accrued	6,251	(31,057)
	Ž	Loan account	-	(25,877)
Stikatak Directors Pension Fund	Pension Fund controlled by directors	Rent payable	96,509	-
		Loan account	-	(1,754)

Rent and interest payable by the company are on a commercial basis.

#### 17 Reconciliation of Operating Profit to Operating Cash Flows

	2000	1999
	£	£
Operating profit	318,689	266,813
Depreciation charges	92,947	72,717
Loss on disposal of fixed assets	4,356	5,664
Decrease/(Increase) in stocks	1,138	(160,369)
(Increase) in debtors	(43,988)	(633,548)
Increase in creditors	1,089,719	412,885
Net Cash Inflow/(Outflow) from Operating Activities	1,462,861	(35,838)

# Notes to the Financial Statements

18	Analysis of Cash Flows for headings netted in the Cash Flow Statement			
	Returns on investments and servicing of finance		2000 £	1999 £
	Interest received		£ 15,141	9,866
	Interest paid		(25,911)	(30,451)
	Net cash (outflow) for returns on investments and servicing of finance		(10,770)	(20,585)
	Capital expenditure and financial investment		2000	1999
	Doub Com The Condinate		£	£
	Purchase of tangible fixed assets Proceeds from the sale of fixed assets		(810,839)	(183,830)
	Trocecus from the sale of fixed assets		22,300	38,814
	Net cash (outflow) for capital expenditure and financial investment		(788,539)	(145,016)
	Financing		2000	1999
	Debt due within a year: increase in short-term borrowings		£	£
	Debt due within a year: repayments made		250,000 (110,000)	-
	Net cash inflow from financing		140,000	_
19	Analysis of changes in net funds	:		
•/	mary 515 Ox Changes in new tunes	At	Cashflows	At
		1st January		31st
		2000		December
		£	£	2000 £
	Cash at bank and in hand	222,660	756,220	978,880
	Debt due within 1 year	-	(140,000)	(140,000)
	Total	222,660	616,220	838,880
	=			