Company Number: 1763122

# COMPANIES REGISTRY COPY

## Stikatak Limited

## **Financial Statements**

for the year ended 31st December 2001

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## **Company Information**

**Company No: 1763122** 

#### Chairman

Mr John C. Whiting

### **Registered Office**

Unit J
Braintree Road Industrial Estate
Braintree Road
Ruislip
Middlesex
HA4 OEG

#### **Directors**

Mr John C. Whiting Mr John S. L. Stock Mrs Anjana Thakrar Mr David Hume

### Secretary

Mr John C. Whiting

#### **Auditors**

Landau Morley Lanmor House 370-386 High Road Wembley Middlesex HA9 6AX

#### **Bankers**

Barclays Bank Plc 28 Hampstead High Street London NW3 1QB

## Index

## Page No.

1 and 2	Directors' Report
3	Independent Auditors' Report
4	Profit and Loss Account
5	Balance Sheet
6	Cash Flow Statement
7 to 13	Notes to the Financial Statements

### Directors' Report

### for the year ended 31st December 2001

The directors submit their report together with the audited financial statements for the year ended 31st December 2001.

#### **Directors' Statement**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that year. In preparing those financial statements the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and to enable them to ensure the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and Dividends

The profit on the ordinary activities of the company before taxation amounted to £389,963. After deducting taxation, the profit of £263,693 has been transferred to reserves.

The directors do not recommend a dividend.

#### Principal Activity and Business Review

The principal activity of the company continued to be that of the manufacture and supply of carpet accessories.

A summary of the results for the year under review is given on page 4 of the financial statements.

### **Future Developments of the Business**

In the years immediately ahead the directors believe that there is considerable scope for the further development of the existing activities of the Company.

#### Directors and their Interests

The directors who served during the year and their beneficial interests in the share capital of the company were as follows:

		Ordinary	shares of £1 each
		2001	2000
		No.	No.
Mr John C. Whiting		4,500	4,500
Mr John S. L. Stock		1,500	1,500
Mrs Anjana Thakrar		-	=
Mr David Hume	(Appointed on 1st January 2001)	-	-

## **Directors' Report**

## for the year ended 31st December 2001

#### Political and Charitable Contributions

During the year payments of a charitable nature amounted to £500. There were no contributions to political organisations.

### Auditors

The Auditors, Landau Morley Chartered Accountants, have indicated that they are willing to be reappointed at the forthcoming Annual General Meeting.

By Order of the Board

Mr Jo**l**fn C. Whiting

Director

12th July 2002

## Independent Auditors' Report to the Shareholders of

### Stikatak Limited

We have audited the financial statements of Stikatak Limited for the year ended 31st December 2001 on pages 4 to 13. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

#### Respective responsibilities of the directors and auditors

As described in the Statement of Directors' Responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Audit Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Landau Morley
Chartered Account

**Chartered Accountants** and Registered Auditors

15th July 2002

Landen Modey

Lanmor House 370-386 High Road Wembley Middlesex HA9 6AX

### **Profit and Loss Account**

### for the year ended 31st December 2001

	Notes	2001 £	2000 £
Turnover	2	11,461,442	10,188,519
Cost of sales		(7,105,452)	(6,525,247)
Gross profit		4,355,990	3,663,272
Distribution costs Administrative expenses Other operating income		(2,286,528) (1,674,162) 10,000	(2,195,441) (1,169,318) 20,176
Operating profit	3	405,300	318,689
Interest receivable Interest payable	4	19,796 (35,133)	15,141 (30,591)
Profit on ordinary activities before Taxation		389,963	303,239
Tax on profit on ordinary activities	6	(126,270)	(61,096)
Profit on ordinary activities after Taxation transferred to reserves		263,693	242,143
Retained profit brought forward		1,300,698	1,058,555
Retained profit carried forward		1,564,391	1,300,698

All amounts relate to continuing activities.

There have been no recognised gains or losses, other than the results for the financial year, and all profits or losses have been accounted for on an historical cost basis.

### **Balance Sheet**

### as at 31st December 2001

	Notes	2001 £	2001 £	2000 £	2000 £
Fixed Assets		£.	x.	ı.	J.
Tangible fixed assets	7		936,372		946,924
Current Assets					
Stocks Debtors Cash at bank  Creditors:	8 9	968,676 1,911,970 1,178,425 4,059,071		788,478 1,831,812 978,880 3,599,170	
Amounts falling due within one year	10	(3,395,795)		(3,214,431)	
Net Current Assets			663,276		384,739
Total Assets Less Current Liabilities		,	1,599,648	-	1,331,663
Provision for Liabilities and Charges					
Deferred taxation			(29,257)		(24,965)
			1,570,391		1,306,698
Capital and Reserves					
Share capital Profit and loss account	11		6,000 1,564,391		6,000 1,300,698
Equity Shareholders' Funds	12		1,570,391		1,306,698

These accounts were approved by the board on 12th Tuly 2002

Mr John C. Whiting

Mr John S. L. Stock

Directors

## **Cash Flow Statement**

	Notes	2001 £	2000 £
Cash flow from operating activities	16	524,507	1,462,861
Returns on investments and servicing of finance	17	(10,795)	(10,770)
Taxation		(41,201)	(47,332)
Capital expenditure and financial investment	17	(132,967)	(788,539)
Cash inflow before use of liquid resources and financing		339,544	616,220
Financing	17	(140,000)	140,000
Increase in cash in the year	18	199,544	756,220
Reconciliation of net cash flow to movement in net funds			
Increase in cash in the year and movement in net funds in the period		199,544	756,220
Cash outflow/(inflow) from decrease/(increase) in debt and lease financing	18	140,000	(140,000)
Change in net debt resulting from cashflows		339,544	616,220
Net funds at 1st January 2001		838,880	222,660
Net funds at 31st December 2001	18	1,178,424	838,880

#### Notes to the Financial Statements

### for the year ended 31st December 2001

#### 1 Principal Accounting Policies

#### Accounting Convention

The Financial Statements have been prepared in accordance with applicable Accounting Standards under the historical cost convention.

#### **Turnover**

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT.

#### Depreciation

Depreciation is calculated to write down the cost, less estimated residual value, of all tangible fixed assets, other than freehold land, over their expected useful lives. The rates generally applicable are:

Plant and machinery

20% reducing balance

Motor vehicles

25% on cost

Fixtures and fittings

25% reducing balance

No depreciation is provided on freehold land and buildings in the year of acquisition. The cost of buildings is written off in subsequent years at a rate of 2% per annum.

#### Stocks

Stocks are stated at the lower of cost and net realisable value (after making due allowance for slow moving or obsolete items.)

### **Deferred Taxation**

Deferred tax is provided for under the liability method using the tax rates estimated to arise when the timing differences reverse and is provided for in full.

#### Foreign Currencies

Assets and Liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the Balance Sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Contribution to Pension Funds

Pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

#### Leased Assets

Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the Profit and Loss Account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the Profit and Loss Account on a straight-line basis over the lease term.

## **Notes to the Financial Statements**

## for the year ended 31st December 2001

## 2 Turnover

4

The turnover and operating profit for the year were derived from the company's principal activity.

## 3 Operating Profit

The operating	profit is stated	l after charging	or crediting:

	2001	2000
	£	£
Profit on foreign exchange	(133,576)	(76,425)
Other operating lease rentals	181,930	96,509
Amounts payable to the auditors in respect of audit services	9,803	8,633
Depreciation - owned assets	146,399	92,947
(Profit)/Loss on disposal of fixed assets	(2,881)	4,356
	2001	2000
Interest Payable		
	£	£
Interest on directors' loan accounts	34,975	30,591
Interest payable on late payment of tax	158	-
	35,133	30,591

## Notes to the Financial Statements

5	Directors and Employees		
	Staff costs during the year were as follows:		
		2001	2000
	Wages and salaries	£ 2,046,834	£ 1,579,711
	Social security costs	157,045	162,969
	Other pension costs	5,516	5,211
	•		
		2,209,395	1,747,891
	The average monthly number of employees, including directors, during the year was as follo	ws:	
		2001	2000
		Number	Number
	Administration	12	8
	Production	44	34
	Selling and distribution	32	33
		88	75
		=======================================	_ <del></del> =· <del>=</del> ·
	Remuneration in respect of directors was as follows:		
		2001	2000
		£	£
	Aggregate amount of emoluments paid in respect of qualifying services	546,000	405,000
	Other directors disclosures in respect of qualifying services:		
	Office diffectors discressives in respect of quantying services.	2001	2000
		Number	Number
	The number of directors to whom retirement benefits are accruing under money purchase	1,4112,02	2 - 41110-4-
	pension schemes	2	2
	Highest paid director disclosures in respect of qualifying services:		
		2001	2000
		£	£
	Aggregate emoluments	297,500	237,500
6	Tax on Profit on Ordinary Activities	2001	2000
		£	t.
	Based on the profit for the year: U.K. Corporation tax at 26% (2000: 20%)	120 126	41.20
	Deferred tax charge	120,136 4,292	41,359 19,73
		124,428	61,09
	Prior year adjustments - corporation tax	1,842	
		126,270	61,09

## Notes to the Financial Statements

7	Tangible Fixed Assets					
		Freehold land and buildings	Plant and machinery	Motor vehicles	Fixtures and fittings	Total
	Cost	£	£	£	£	£
	At 1st January 2001	455,132	603,248	129,135	116,189	1,303,704
	Additions	-	74,866	48,222	16,129	139,217
	Disposals	-	-	(21,041)	-	(21,041)
	At 31st December 2001	455,132	678,114	156,316	132,318	1,421,880
	Depreciation					
	At 1st January 2001	_	226,714	53,139	76,927	356,780
	Charged for the year	2,700	90,537	39,268	13,895	146,400
	Eliminated on disposal	-	-	(17,672)	=	(17,672)
	At 31st December 2001	2,700	317,251	74,735	90,822	485,508
	Net Book Value					
	At 31st December 2001	452,432	360,863	81,581	41,496	936,372
	At 31st December 2000	455,132	376,534	75,996	39,262	946,924
8	Stocks				2001 £	2000 £
	Raw materials				602,513	506,253
	Goods for re-sale				366,163	282,225
					968,676	788,478
9	Debtors				2001	2000
					£	£
	Trade debtors				1,794,962	1,738,792
	Other debtors				31,849	27,754
	Prepayments and accrued income				85,159	65,266
					1,911,970	1,831,812

### Notes to the Financial Statements

### for the year ended 31st December 2001

10	Creditors: Amounts falling due within one year	2001	2000
	B 11	£	£
	Bank loans and overdrafts	-	140,000
	Trade creditors	1,412,950	1,824,961
	Corporation tax	122,136	41,359
	Other taxes and social security	227,977	102,542
	Other creditors	444,378	214,106
	Accruals and deferred income	1,188,354	891,463
		3,395,795	3,214,431

The Company's bankers have a fixed and floating charge over the Company's assets and a first party charge over the company's freehold property.

The bank loan of £140,000 was fully repaid in January 2001 and was secured on the company's freehold land and buildings.

### 11 Share Capital

	Authorised	Number	£
	Ordinary shares of £1 each	100,000	100,000
	Allotted and fully paid	Number	£
	Ordinary shares of £1 each	6,000	6,000
			7
12	Reconciliation of the Movement in Shareholders' Funds	2001 £	2000 £
	Profit for the financial year and increase in shareholders' funds	263,693	242,143
	Opening shareholders' funds	1,306,698	1,064,555
	Closing shareholders' funds	1,570,391	1,306,698

#### 13 Pensions - Defined Contribution Scheme

The company provides pension benefits to its Directors through insured arrangements which are separate from the Company's finances. The charges for the period have been accounted for in the profit and loss account as stated in the accounting policies.

### 14 Operating lease commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the next financial year:

	2001 Land and buildings £	2000 Land and buildings £
Expiring: After five years	222,170	222,170

### Notes to the Financial Statements

## for the year ended 31st December 2001

### 15 Related Party Transactions

The company is controlled by Mr J. C. Whiting who owns 75% of the issued ordinary shares of the company.

Details of related party transactions occurring during the year are as follows:

Name of related party	Nature of Relationship	Transaction Details	Amount	Balance
			£	£
Mr. J. C. Whiting	Director and majority sharehol	Loan interest accrued	29,143	(113,558)
	majerny onwiener	Loan account	-	(273,447)
Mr. J. S. L. Stock	Director and minority sharehol	Loan interest accrued der	5,832	(30,637)
	-	Loan account	-	(39,122)
Stikatak Directors Pension Fund	Pension Fund controlled by directors	Rent payable	181,930	-
		Loan account	-	(1,754)

Rent and interest payable by the company are on a commercial basis.

### 16 Reconciliation of Operating Profit to Operating Cash Flows

	2001	2000 £
	£	
Operating profit	405,300	318,689
Depreciation charges	146,399	92,947
(Profit)/Loss on disposal of fixed assets	(2,881)	4,356
(Increase)/Decrease in stocks	(180, 198)	1,138
Increase in debtors	(80,158)	(43,988)
Increase in creditors	236,045	1,089,719
Net Cash Inflow from Operating Activities	524,507	1,462,861

## Notes to the Financial Statements

	Returns on investments and servicing of finance		2000
	Interest massived	£	£
	Interest received Interest paid	19,796	15,141
	morest paid	(30,591)	(25,911)
	Net cash outflow for returns on investments and servicing of finance	(10,795)	(10,770)
	Capital expenditure and financial investment	2001	2000
		£	£
	Purchase of tangible fixed assets Proceeds from the sale of fixed assets	(139,217)	(810,839)
	Proceeds from the sale of fixed assets	6,250	22,300
	Net cash outflow for capital expenditure and financial investment	(132,967)	(788,539)
	Financing	2001	2000
	Dalet des middin a committee de la committee de	£	£
	Debt due within a year: increase in short-term borrowings  Debt due within a year: repayments made	(140,000)	250,000
	Debt due within a year, repayments made	(140,000)	(110,000)
	Net cash (outflow)/inflow from financing	(140,000)	140,000
18	Analysis of changes in net funds		
	At	Cashflows	At
	1st January		31st
	2001		December 2001
	${\mathfrak L}$	£	£
	Cash at bank and in hand 978,880	199,545	1,178,425
	Debt due within 1 year (140,000)	140,000	-