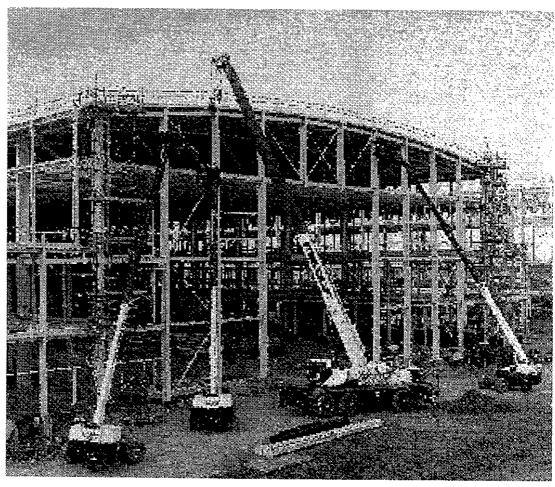
## ANNUAL REPORT 1995



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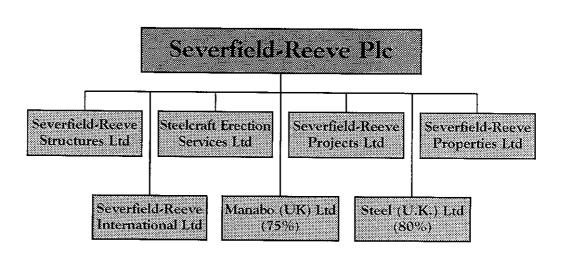




SEVERFIELD—REEVE Plc

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## Group Structure



Front cover: The new semi-conductor plant and offices for Siemens on Tyneside where Severfield-Reeve Structures Ltd is the specialist sub-contractor for the structural steelwork.

# Officers and Advisers

## **Directors**

Malcolm John Reeve Peter Michael Levine, MA (Oxon) John Leslie Severs Peter Jeffrey Davison, BA FCA John Robson Featherstone, FCA

Chairman
Non-Executive Deputy Chairman
Managing Director
Financial Director
Non-Executive Director

## Secretary and Registered Office

Peter Jeffrey Davison, BA FCA Dalton Airfield Industrial Estate Dalton Thirsk North Yorkshire YO7 3JN

Registered Number 1721262

## Auditors

Deloitte & Touche Chartered Accountants 10–12 East Parade Leeds LS1 2AJ

#### **Bankers**

Yorkshire Bank PLC 2 Infirmary Street Leeds LS1 2UL

#### Solicitors

Irwin Mitchell incorporating Teeman Levine Aire House Swinegate Leeds LS1 4AG

## Registrars and Transfer Office

The Royal Bank of Scotland plc Registrar's Department PO Box 435 Owen House 8 Bankhead Crossway North Edinburgh EH11 4BR

### Stockbrokers

Hoare Govett Corporate Finance Limited 4 Broadgate London EC2M 7LE

## **Public Relations**

Binns & Co. Public Relations Ltd. 99 Gresham Street London EC2V 7NA

## Five Year Summary of Results

Years ended 31 December	1995 £000	1994 £000	1993 £000	1992 £000	1991 £000
Turnover	39,214	26,645	21,688	15,581	16,889
Profit/(loss) before tax	2,219	722	407	(987)	530
Taxation charge/(credit)	706	241	100	(352)	81
Profit/(loss) after tax and minority interest	1,513	481	307	(635)	437
Dividends	470	156	78	_	104
Retained profit/(loss)	1,043	325	229	(635)	333
Earnings/(loss) per share	9.7p	3.1p	2.2p	(5.5p)	3.8p
Dividends per share	3.0p	1.0p	0.5p	<del></del>	1.0p

The earnings/(loss) per share comparative figures have been restated to reflect the bonus element of the Rights Issue in 1993.

## Financial Calendar

Preliminary announcement of full year results	8 March 1996
Publication of annual report	29 April 1996
Annual General Meeting	24 May 1996
Payment of final dividend	31 May 1996
Announcement of interim results	September 1996
Payment of interim dividend	October 1996

## Chairman's Statement

1995 was a good year for Severfield-Reeve with turnover, margins, profit before tax and earnings per share showing substantial increases. More importantly, we laid the foundations for future growth with the completion of the extension to the No. 1 Production Line, the construction of the No. 3 Production Line and the formation of Manabo (UK) Ltd, which has been established to manufacture and market an advanced range of equipment primarily for use in the meat and poultry processing industry.

The shake out in our sector which took place during the recession has undoubtedly benefited Severfield-Reeve. Our continuing investment in plant and machinery has ensured that we have remained at the forefront of the companies producing structural steelwork in the United Kingdom.

The early indications from our investment in Manabo, which we announced in January this year, show that it is well positioned to make a positive contribution to the group profits. We believe that by combining our engineering skills with the marketing abilities of the Manabo management team we will rapidly build a position for its products.

## Finance

Turnover increased by 47 per cent to £39.21 million (1994: £26.65 million), while operating profit rose by 135 per cent to £2.54 million (1994: £1.08 million) which after an interest charge of £323,000 (1994: £360,000), resulted in profit before tax of £2.22 million (1994: £722,000), an increase of 207 per cent. After a tax charge of 31.8 per cent (1994: 33.4 per cent), earnings per share increased by 215 per cent to 9.66p (1994: 3.07p).

Margins at the operating level were up by 58 percent to 6.5 per cent compared to 4.1 per cent last year. This continuing improvement in margins reflects the fact that supply and demand in the United Kingdom market is more evenly matched, our low cost base, our emphasis on improving operating efficiencies, rising productivity levels with sales per employee rising to £197,000 compared with £164,000 in 1994, increased buying power and a period of static material costs.

Gearing at the year end was 26 per cent (1994: 17 per cent), despite capital expenditure of approximately £2.6 million in 1995. The major items of investment

were £1.3 million on the No. 3 Production Line, £400,000 on the extension to the No. 1 Production Line and £600,000 on plant and equipment.

Strong cash management remains a key part of the board's policy and tight control of overheads and other operating costs is maintained at all levels.

## Dividends

As a result of the substantial increase in profits achieved and the good start to the current year, the board has decided to recommend a final dividend of 2.0p net per share (1994: 0.5p), making a total dividend of 3.0p net per share (1994: 1.0p). The dividend is covered 3.22 times by earnings. The board expects to pursue a progressive dividend policy with the objective of maintaining dividend cover in excess of 3 times. The final dividend is payable on 31 May 1996 to shareholders on the register at the close of business on 26 March 1996.

#### Contracts

During the year, the volume of fabricated structural steelwork that we supplied and erected rose by 43 per cent to 35,000 tonnes.

The past year has been marked by our success in winning contracts from large overseas corporations investing in the United Kingdom and the number of repeat contracts we have successfully tendered for with the construction groups with whom we have worked for many years.

The benefits which we have derived from inward investment into the United Kingdom can be seen by the major contracts we have carried out for NEC Semiconductors, Motorola, Fujitsu, Matsushita (Panasonic Group), Sony, Shin-Etsu and Samsung. The key to our success has been our ability to meet the demands of these clients and the main contractors in terms of high volume production, quality and performance on site. Our success in completing the erection of 5,000 tonnes of steel for the new production facilities for NEC Semiconductors within an eight week period emphasised our ability to carry out these large projects on time and showed the benefits that we derive from having our own dedicated design and erection teams.

The relationships which we enjoy with the major construction groups have been

## Chairman's Statement

further strengthened in the past year. The list includes: Amec, Amey, Balfour Beatty, Bovis, Bowey, Clugston, GA Construction, Haremead-Kier, Higgs & Hill, Kyle Stewart, John Laing, Sir Robert McAlpine, Miller, Morrison, Pearce, Simons, Tarmac, Tilbury Douglas, Trafalgar House, P S Turner, Takenaka and Wimpey.

## Outlook

We have had a good start to the current year.

With the completion of the extension to the No. 1 Production Line in the second half of last year and the addition of the No. 3 Production Line in January this year, we have the ability to maintain our unit prices at competitive levels which should enable us to win a much broader range of contracts in the future.

Our order book at 29 February 1996 stood at £14.9 million compared to £8.9 million at the same time last year. The orders below indicate the range of contracts we are currently undertaking and underline our ability to take on a wide range of new contracts in the current year:

- a new semi-conductor plant and offices for Siemens on Tyneside with a McAlpine-Hochtief joint venture;
- a new semi-conductor plant for Fujitsu near Darlington with Sir Robert McAlpine;
- a training centre for Samsung in Billingham with Trafalgar House;
- an office block for use by the Inland Revenue in Bradford with Bovis;
- a food processing facility for Lucas Ingredients in Bristol with Tilbury Douglas;
- an out-of-town retail development near Sunderland with Bowey;
- a factory for the Welsh Development Agency in Troed-Y-Rhiw.

We have recently been informed that the Fujitsu project has been delayed for a period of at least six months. The delay has occurred because Fujitsu wishes to amend and upgrade its engineering design to enable the production plant to produce a more advanced range of computer memory chips. We now expect production to commence later this year.

The future for our core business in the design, fabrication and erection of

structural steelwork looks very exciting. Our plant is amongst the most efficient in Europe and, with the flexibility provided by the additional capacity, we believe that we have the ability and the financial strength to take a significantly increased share of the United Kingdom market, whilst at the same time looking for opportunities overseas.

Our new subsidiary company Manabo (UK) Limited has acquired rights to manufacture and market the whole range of its products worldwide, excluding certain countries in mainland Europe and Scandinavia. In addition the distributor in the excluded countries referred to above currently intends to purchase the full product range from Manabo.

The Manabo products are designed to achieve very high standards of hygiene and to reduce the risks of cross contamination during the preparation and processing of meat and poultry.

In recent years there has been widespread concern about the problems of bacterial contamination in the food processing chain. An illustration of this is the Government's recent introduction of stricter regulations aimed at improving standards in all United Kingdom establishments involved in the preparation of food and food products.

It is against this background that we believe that Manabo is well positioned to make a positive contribution to the group's future profits.

We start the year with a much more broadly based group with the management in place to achieve our objectives.

We believe that our business will continue to show substantial progress in the current year and justify the confidence of our shareholders.

We are also pleased to announce the proposed acquisition of the structural steelwork and metal decking businesses of J N Rowen Limited and Structural Metal Decks Limited for £800,000 payable in cash and a placing and open offer to raise approximately £6.6 million (net of expenses) for the group.

M J Reeve Chairman 7 March 1996

# Directors' Report

The directors present their annual report and the audited financial statements for the year ended 31 December 1995.

## Principal Activity and Business Review

The principal activity of the group continues to be the design, fabrication and erection of structural steelwork, specialist claddings and ancillary products. A review of the group's progress during the year and of its future prospects, is contained in the Chairman's Statement on pages 4 and 5.

## Results and Dividends

The profit for the year, after taxation and minority interests, amounted to £1,513,000 (1994: £481,000), details of which are set out in the financial statements on page 14.

An interim dividend of 1.0p net per share (1994: 0.5p) was paid on 25 October 1995. The directors recommend a final dividend for the year of 2.0p net per share (1994: 0.5p), payable on 31 May 1996 to shareholders on the register on 26 March 1996. If the final dividend is approved, retained profits of £1,043,000 (1994: £325,000) will be transferred to reserves.

## Post Balance Sheet Events

On 7 March 1996 the company entered into a conditional agreement to acquire the structural steelwork business of J N Rowen Limited and the business of Structural Metal Decks Limited for a cash consideration of £800,000.

On the same date the company entered into an agreement to raise approximately £6.6 million, after expenses, by way of a placing and open offer of 3,916,213 new ordinary shares at a price of 180p per share on the basis of one new ordinary share for every four ordinary shares held at the close of business on 1 March 1996.

## **Fixed Assets**

Details of changes in fixed assets are given in Notes 9, 10, 11 and 12 to the financial statements.

## **Directors**

The present membership of the board is stated on page 2. All directors served throughout the year. The directors' interests in the share capital of the company, all of which are beneficial, at 31 December 1995 and at 1 January 1995 were:

	31 December 1	995	1 January 199	95
	10p Ordinary Shares	Options	10p Ordinary Shares	Options
M.J. Reeve	1,676,167	_	1,997,125	_
P.M. Levine	18,500		12,500	
J.L. Severs	1,734,000		1,909,000	
P.J. Davison	18,625	145,000	18,625	75,000
J.R. Featherstone	51.000		51,000	_

There have been no changes in the above directors' interests between the year end and 7 March 1996.

None of the directors had a material interest in any contract of significance to the business of the group at any time during the year.

## **Non-Executive Directors**

J.R. Featherstone has been a non-executive director of the company since 1988. He is also a non-executive director of Abbeyerest plc as well as a director of several private companies,

# Directors' Report

including Sunderland Association Football Club Limited, where he holds the office of chairman.

P.M. Levine was appointed a non-executive director and deputy chairman of the company in January 1993. He is a consultant with the company's corporate solicitors Irwin Mitchell incorporating Teeman Levine. He is also a non-executive director of Honeysuckle Group plc, as well as a director of several private companies.

## Directors' and Officers' Liability

Directors' and Officers' liability insurance has been purchased during the year.

## Significant Shareholdings

In addition to the directors' shareholdings on page 6, the company is aware of the following interest in excess of 3% of the issued share capital.

	10p Ordinary shares	%
Clients of NatWest Investment Management Ltd	2,135,050	13.6
NatWest Nominees Ltd	1,950,000	12.4
Citifriends Nominees Limited	875,000	5.6
TSB Group Pension Trust Limited	650,000	4.1
Chase Nominees Limited	500,000	3.2
Provident Mutual Life Assurance Limited	500,000	3.2

## Articles of Association

A special resolution is proposed to adopt new Articles of Association. The new Articles of Association are in the same format as the current Articles of Association of the company save for the following changes:

- (a) The definition of "in writing" and "written" in Article 2 has been amended to include reference to photocopy and facsimile;
- (b) Article 13 which relates to renewal or replacement of worn out, destroyed or lost share certificates has been amended so as to deal with defaced certificates and to make clear that the board shall replace such share certificates and the only charges to be made by the board for replacement are "out-of-pocket" exceptional expenses incurred in connection with the matter:
- (c) Article 27 which relates to forfeited or cancelled shares has been amended to require a member whose shares have been forfeited or cancelled to surrender to the company the relevant share certificate;
- (d) In Article 29 which relates to notice of forfeiture of shares to be given to the holder or person entitled to the shares by transmission, a typographical error has been amended and the word "directory" has been replaced with the word "discretionary";
- (e) a new Article 30A has been inserted which enables the company to impose sanctions on a member who is in default in complying with a notice served under Section 212 of the Companies Act 1985. This section enables notices to be served on registered holders of shares and other persons requiring them to give details of their interests in shares. The new Articles now provide that the sanctions cannot take effect earlier than 14 days after service of the notice. For a shareholding of less than 0.25 per cent of the relevant class the only permitted sanction is a prohibition against attending meetings and voting but for a shareholding of 0.25 per cent or more of the relevant class the permitted sanctions are (in addition to the prohibition against attending meetings and voting) the withholding of the payment of dividends (including shares issued in lieu of dividend) in respect of the shares concerned and the imposition of restrictions on

## Directors' Report continued

transfer of the shares concerned, other than sales to bona fide unconnected third parties (such as sales through a recognised investment exchange (as defined in the Financial Services Act 1986) or by the acceptance of a take-over offer (as defined in the Company Securities (Insider Dealing) Act 1985)). Any sanctions imposed upon a shareholding in these circumstances cease to apply 7 days after either receipt by the company of a notice that the shareholding concerned has been sold to a bona fide unconnected third party (in the manner described above) or due compliance, to the satisfaction of the company, with the notice (whichever occurs first);

- (f) Article 35 which gives the board a discretion to refuse to register a transfer of a partly paid share has been amended to state that the board shall only do so to the extent that it is satisfied that to do so would not prevent dealings in the shares from taking place on an open and proper basis;
- (g) In Article 52(a) which relates to consolidation and division of shares a typographical error has been amended in that the word "rateable" has been replaced by the word "rateably";
- (h) In Article 52(e) which relates to the purchase by the company of its own shares, subarticle (i) has been amended to require an extraordinary general resolution to be passed at a separate meeting of the holders of any class of "convertible securities" rather than "convertible shares"; and in subarticle (ii) and indeed throughout the new Articles references in the current Articles to "The Stock Exchange in London" or "The Stock Exchange" have been amended to read "London Stock Exchange Limited";
- (i) In Article 64(a) which states the quorum at general meetings the word "by" has been inserted so that except as otherwise provided 2 members present in person or by proxy (and in the case of a member which is a corporation by its duly authorised representative) and entitled to vote shall be the quorum;
- (j) In Article 79 which relates to voting by a member who has a mental disorder, the words "by his receiver, or other" have been deleted in the first sentence and replaced with "by a";
- (k) The part of Article 80 which referred to and permitted the board to impose sanctions in circumstances similar to those outlined in (e) above has been deleted;
- (l) Article 83 has been amended so that members who are individuals must sign proxies themselves or have an attorney sign them;
- (m) Article 89 entitles the company to sell shares or stock of a member or to which a person is entitled by transmission after certain steps have been taken to trace that member or person. Reference in subarticle (ii) of this Article to advertisement in "a leading London daily newspaper" has been amended to reference to advertisement in a "national daily newspaper";
- (n) Article 98(b) restricts directors from voting and counting in the quorum at meetings in respect of matters in which they have an interest. The wording of this Article has been altered so as to comply with the requirements of the Listing Rules of London Stock Exchange Limited;
- (o) Article 98(e) has been deleted to comply with the requirements of the listing Rules of London Stock Exchange Limited and the remaining Articles have been renumbered 98(e), (f) and (g) accordingly;
- (p) Article 106 requiring the directors to retire by rotation has been amended so that it now refers to Article 115(b) which excludes executive directors from this requirement;

- (q) Article 109 requires "not less than 7 nor more than 48 days" notice to be given to the company of an intention to propose the appointment of certain directors. This reference has been amended to "not less than 7 days nor more than 42 days";
- (r) References in Article 124 which deals with defects in appointment of directors to persons "dealing in good faith" or "acting in good faith" have been deleted;
- (s) In Article 131 which relates to the seal a typographical error has been amended and the word "respect" now reads "regards";
- (t) The words "at which they are to be laid" have been added to Article 148 after the words "A copy of the Directors' and Auditors' reports accompanied by copies of the balance sheet, profit and loss account and other documents required by law to be annexed to the balance sheet shall not less than twenty-one clear days before the Annual General Meeting";
- (u) In Article 153 which allows notices not expressly provided for by the current Articles to be given to members by advertisement the words "and not expressly provided for by these Articles" have been deleted;
- (v) Article 154 requires notices given by advertisement to be advertised at least once in one "leading London daily newspaper" this has been amended to a "national daily newspaper"; and
- (w) Article 156 currently provides that notices served at the registered address of a deceased member are deemed duly served on his legal personal representatives. This has been extended to apply to bankrupt members and their trustees.

The full terms of the new Articles of Association will be available for inspection at the offices of Hoare Govett, 4 Broadgate, London, EC2M 7LE from today's date until close of the Annual General Meeting and at the Annual General Meeting for at least 15 minutes prior to and during the Annual General Meeting.

#### **Auditors**

On 1 February 1996 our auditors changed the name under which they practise to Deloitte & Touche and, accordingly, have signed their report in their new name. A resolution for the reappointment of Deloitte & Touche as auditors to the group will be proposed at the forthcoming Annual General Meeting.

Approved by the board of directors and signed on behalf of the board.

P.J. Davison

Secretary

7 March 1996

Dalton Airfield Industrial Estate Dalton, Thirsk North Yorkshire YO7 3JN

## Corporate Governance

During the year the company has continued to review its compliance with the Code of Best Practice of the Committee on the Financial Aspects of Corporate Governance ("the Code"). The board has also considered the recommendations of the City Group for Smaller Companies (CISCO) in its bulletin 'The Financial Aspects of Corporate Governance: Guidance for Smaller Companies'. This bulletin identified areas of the Code which may initially prove difficult for smaller companies to implement and suggests minimum standards in those areas.

The board accepts that the CISCO bulletin is not an alternative to the Code. However, the board believes that the standards outlined in the bulletin are more relevant to a company the size of Severfield-Reeve Plc with its limited resources. Consequently, certain areas of non-compliance with the Code will be justified by reference to the CISCO recommendations.

With the exception of the board of directors and the audit committee comprising only two non-executive directors and the delay in procedures for directors to take independent professional advice at the company's expense as detailed below, the company has been in compliance with the requirements of the Code for the year ended 31 December 1995.

## Board composition

The board of directors comprises three executive and two non-executive directors. The board considers that due to the size of the company and to avoid unnecessary expense, the presence of only two non-executive directors, rather than three as required by the Code, is adequate for the requirements of the company. This position is consistent with CISCO recommendations. The board meets monthly throughout the year and is responsible for overall group strategy, acquisition and divestment policy, major capital expenditure and other significant financial matters. It reviews individual trading subsidiaries, their annual budgets, their progress towards achievement of those budgets and their capital expenditure programmes.

Procedures were adopted on 2 March 1995 for directors to take independent professional advice at the company's expense. The delay in agreeing procedures was due to the directors giving due consideration to the most appropriate implementation policy for the company.

### Audit committee

The audit committee comprises the two non-executive directors, Mr Peter Levine and Mr John Featherstone, together with the financial director, Mr Peter Davison. The committee has written terms of reference. Meetings are held not less than twice a year and additional meetings may be requested by the auditors.

## Going concern

After making enquiries, the directors have formed a judgement, at the time of approving the financial statements, that there is a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the directors continue to adopt the going concern basis in preparing the financial statements.

## Internal financial control

The board of directors has overall responsibility for ensuring that the group maintains a system of internal financial control to provide them with reasonable assurance regarding the reliability of financial information used within the business and for publication and that assets are safeguarded. There are inherent limitations in any system of internal financial control and accordingly even the most effective system can provide only reasonable, and not absolute, assurance with respect to the preparation of financial information and the safeguarding of assets.

The key features of the internal financial control systems which have been established are as follows:

## Control environment

The group's control environment is the responsibility of the group's directors and managers at all levels. The group's organisational structure has clear lines of responsibility. Operating and financial responsibility for subsidiary companies is delegated to the operating boards.

#### Identification of business risks

All subsidiary companies are required to assess key risks, and related controls and monitoring procedures.

## Major corporate information systems

The group operates a comprehensive budgeting and financial reporting system which, as a matter of routine, compares actual results to budgets. Management accounts are prepared for each subsidiary company and the group on a monthly basis. Material variances from budget are thoroughly investigated. In addition, a more detailed profitability forecast based on actual contracts secured is regularly prepared to monitor the performance of the main operating company of the group as the year progresses.

Cash flow forecasts are regularly prepared to ensure that the group has adequate funds and resources for the foreseeable future.

Standard financial control procedures operate throughout the group to ensure the integrity of the group's financial statements.

## Monitoring systems used by the board

The board reviews and approves budgets and monitors the group's performance against those budgets monthly. Variances from the expected outcome are investigated fully and where lapses in internal control are detected, these are rectified. The group's cash flow is also monitored monthly compared to forecast. The board receives reports on deficiencies in internal control from the audit committee. Where lapses are detected action is taken to prevent further breaches of the group's procedures. The board has reviewed the effectiveness of the systems of internal financial control for the period.

## Remuneration Committee Report

The remuneration committee comprises the two non-executive directors, Mr Peter Levine and Mr John Featherstone, together with the financial director, Mr Peter Davison and considers the remuneration of the executive directors. The remuneration committee's policy is to ensure that the remuneration packages offered are competitive and designed to attract, retain and motivate executive directors of the right calibre.

The service contracts of executive directors are no longer than twelve months duration.

The remuneration of the non-executive directors is considered by the executive directors and reflects the time which they commit to the company.

No director plays a part in any decisions about his own remuneration.

Full details of the remuneration packages of individual directors and information on share options are set out in note 3 to the financial statements.

Approved by the board of directors and signed on their behalf.

P.M. Levine
Chairman of the Remuneration Committee
7 March 1996

# Review Report

## TO SEVERFIELD-REEVE PIc ON CORPORATE GOVERNANCE MATTERS

In addition to and separate from our audit of the financial statements, we have reviewed the directors' statement on pages 10 and 11 on the company's compliance with the paragraphs of the Code of Best Practice specified for our review by the London Stock Exchange. The objective of our review is to draw attention to non-compliance with those paragraphs of the Code which is not disclosed. Our review was not performed for any purpose connected with any specific transaction and should not be relied upon for any such purpose.

## Basis of opinion

We carried out our review in accordance with Bulletin 1995/1 "Disclosures relating to corporate governance" issued by the Auditing Practices Board. The Bulletin does not require us to perform the additional work necessary to, and we do not, express any opinion on the effectiveness of either the company's system of internal financial control or its corporate governance procedures or on the ability of the company to continue in operational existence.

#### Opinion

With respect to the directors' statement on internal financial control on pages 10 and 11 and going concern on page 10, in our opinion the directors have provided the disclosures required by paragraphs 4.5 and 4.6 of the Code (as supplemented by the related guidance for directors) and such statements are not inconsistent with the information of which we are aware from our work on the financial statements.

Based on enquiry of certain directors and officers of the company, and examination of relevant documents, in our opinion the directors' statement on page 10 appropriately reflects the company's compliance with the other paragraphs of the Code specified for our review.

Deloitte & Touche

Chartered Accountants and Registered Auditors

10-12 East Parade

LEEDS

LS1 2AI

7 March 1996

## Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- --- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Auditors' Report

## TO THE MEMBERS OF SEVERFIELD-REEVE Plc

We have audited the financial statements on pages 14 to 31 which have been prepared under the accounting policies set out on pages 19 and 20.

## Respective responsibilities of directors and auditors

As described above, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 1995 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Defoitte & Touche
Chartered Accountants and Registered Auditors
10–12 East Parade
LEEDS
LS1 2AJ

7 March 1996

## Consolidated Profit and Loss Account

For the year ended 31 December 1995

	Note	1995 £000	1994 £000
Turnover — continuing operations	1	39,214	26,645
Cost of sales		35,227	24,315
Gross Profit		3,987	2,330
Distribution costs		419	324
Administrative expenses		1,122	1,018
		2,446	988
Other operating income	·	96	94
Operating profit — continuing operations	2	2,542	1,082
Interest payable and similar charges	4	323	360
Profit on ordinary activities before taxation  Tax on profit on ordinary activities	5	2,219 706	722 241
Profit on ordinary activities after taxation for the financial year		1,513	481
Dividends payable to equity shareholders	6	470	156
Profit retained transferred to reserves	23	1,043	325
Earnings per ordinary share	7	9.66p	3.07p

## Consolidated Balance Sheet

At 31 December 1995

Intangible assets   9   30   30   30     Tangible assets   10   9,342   7,392     Investment properties   11   348   348	Fixed assets	Note		1995 £000		1994 £000
Tangible assets		9		30		_
Net current assets		-				7,392
Stocks   13   1,357   974						
Stocks   13   1,357   974		_		9,720		
Stocks   13   1,357   974	Current assets					
Debtors		13	1,357		974	
Cash at bank and in hand						
Creditors — amounts falling due within one year:           Bank loan and overdraft         15         218         176           Obligations under hire-purchase contracts         15         501         404           Trade creditors         6,214         5,016           Other creditors including taxation and social security         16         3,458         2,745           Proposed dividend         6         313         78           Net current assets         1,007         1,087           Total assets less current liabilities         10,727         8,827           Creditors — amounts falling due after more than one year         17         2,117         1,367           Provisions for liabilities and charges         18         561         454           8,049         7,006           Capital and reserves           Called up share capital         19         1,566         1,566           Share premium account         20         1,700         1,700           Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839	Cash at bank and in hand					
One year:         Bank loan and overdraft         15         218         176           Obligations under hire-purchase contracts         15         501         404           Trade creditors         6,214         5,016           Other creditors including taxation and social security         16         3,458         2,745           Proposed dividend         6         313         78           Net current assets         1,007         1,087           Total assets less current liabilities         10,727         8,827           Creditors — amounts falling due after more than one year         17         2,117         1,367           Provisions for liabilities and charges         18         561         454           8,049         7,006           Capital and reserves         2         1,700         1,700           Called up share capital         19         1,566         1,566           Share premium account         20         1,700         1,700           Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839			11,711		9,506	
Obligations under hire-purchase contracts   15   501   404     Trade creditors   6,214   5,016     Other creditors including taxation and social security   16   3,458   2,745     Proposed dividend   6   313   78     Total assets less current liabilities   10,704   8,419     Net current assets   1,007   1,087     Total assets less current liabilities   10,727   8,827     Creditors — amounts falling due after more than one year   17   2,117   1,367     Provisions for liabilities and charges   18   561   454     Royal and reserves   20   1,700   1,700     Revaluation reserve   21   787   787     Merger reserve   22   114   114     Profit and loss account   23   3,882   2,839     Capital and security   16   1,566   1,566     Total assets less current liabilities   10,727   1,367     Total assets less current liabilities   10,727     Total assets less curre		_				
Trade creditors   6,214   5,016	Bank loan and overdraft	15	218		176	
Other creditors including taxation and social security         16         3,458         2,745           Proposed dividend         6         313         78           10,704         8,419           Net current assets         1,007         1,087           Total assets less current liabilities         10,727         8,827           Creditors — amounts falling due after more than one year         17         2,117         1,367           Provisions for liabilities and charges         18         561         454           8,049         7,006           Capital and reserves         Called up share capital         19         1,566         1,566           Share premium account         20         1,700         1,700           Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839	Obligations under hire-purchase contracts	15	501		404	
Net current assets   1,007   1,087			6,214		5,016	
Net current assets   1,007   1,087	Other creditors including taxation and soci					
10,704   8,419	·	16	3,458		2,745	
Net current assets         1,007         1,087           Total assets less current liabilities         10,727         8,827           Creditors — amounts falling due after more than one year         17         2,117         1,367           Provisions for liabilities and charges         18         561         454           8,049         7,006           Capital and reserves         20         1,566         1,566           Share premium account         20         1,700         1,700           Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839	Proposed dividend	6_	313		78	
Creditors — amounts falling due after more than one year         17         2,117         1,367           Provisions for liabilities and charges         18         561         454           8,049         7,006           Capital and reserves         20         1,700         1,700           Share premium account         20         1,700         1,700           Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839		_	10,704		8,419	
Creditors — amounts falling due after more than one year       17       2,117       1,367         Provisions for liabilities and charges       18       561       454         8,049       7,006         Capital and reserves       20       1,566       1,566         Share premium account       20       1,700       1,700         Revaluation reserve       21       787       787         Merger reserve       22       114       114         Profit and loss account       23       3,882       2,839	Net current assets			1,007		1,087
than one year       17       2,117       1,367         Provisions for liabilities and charges       18       561       454         8,049       7,006         Capital and reserves       20       1,566       1,566         Share premium account       20       1,700       1,700         Revaluation reserve       21       787       787         Merger reserve       22       114       114         Profit and loss account       23       3,882       2,839	Total assets less current liabilities	_		10,727		8,827
8,049     7,006       Capital and reserves       Called up share capital     19     1,566     1,566       Share premium account     20     1,700     1,700       Revaluation reserve     21     787     787       Merger reserve     22     114     114       Profit and loss account     23     3,882     2,839				2,117		1,367
Capital and reserves         Called up share capital       19       1,566       1,566         Share premium account       20       1,700       1,700         Revaluation reserve       21       787       787         Merger reserve       22       114       114         Profit and loss account       23       3,882       2,839	Provisions for liabilities and charges	18		561		454
Called up share capital       19       1,566       1,566         Share premium account       20       1,700       1,700         Revaluation reserve       21       787       787         Merger reserve       22       114       114         Profit and loss account       23       3,882       2,839				8,049		7,006
Revaluation reserve         21         787         787           Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839	Called up share capital			-		
Merger reserve         22         114         114           Profit and loss account         23         3,882         2,839						
Profit and loss account 23 2,839						
	Equity and total shareholders' funds	_				-

These financial statements were approved by the board of directors on 7 March 1996.

Signed on behalf of the board of directors

M.J. Reeve Director

P.J. Davison Director

## Company Balance Sheet

At 31 December 1995

Fixed assets Tangible assets Investment properties Investments	Note 10 11 12		1995 £000 4,704 348 160		1994 £000 3,693 348 160
	_	***************************************	5,212		4,201
Current assets					
Debtors	14 _	4,878		4,600	
Creditors — amounts falling due within one year:					
Bank loan and overdraft	15	679		471	
Amounts owed to subsidiary undertakings Other creditors including taxation and socia	.1	1,561		561	
security	16	119		59	
Proposed dividend	6	313		78	
	_	2,672		1,169	
Net current assets	_		2,206	<u>-</u>	3,431
Total assets less current liabilities			7,418		7,632
Creditors — amounts falling due					
after more than one year	17		959		709
	_	,	6,459		6,923
Capital and reserves					
Called up share capital	19		1,566		1,566
Share premium account Revaluation reserve	20 21		1,700 787		1,700 787
Profit and loss account	23		2,406		2,870
Equity and total shareholders' funds	_		6,459		6,923

These financial statements were approved by the board of directors on 7 March 1996

Signed on behalf of the board of directors

M.J. Reeve

Director

P.J. Davison Director

## Consolidated Cash Flow Statement

For the year ended 31 December 1995

	Note		1995 £000		1994 £000
Net cash inflow from operating activities	24(i)		2,211		1,452
Returns on investments and servic of finance: Interest paid	ing	(312)		(362)	
Dividends paid		(235)		(117)	
Net cash outflow from returns on investments and servicing of fine	ance		(547)		(479)
Taxation Advance corporation tax (paid)/receiv	ed (net)		(10)		49
Investing activities: Payments to acquire tangible fixed asserting payments to acquire intangible fixed a Payments to acquire investment proper Receipts from sale of tangible fixed asserting.	ssets rties	(1,540) (30) —		(1,106) — (4)	
and assets held for disposal	_	63		397	
Net cash outflow from investing activities			(1,507)		(713)
Net cash inflow before financing			147		309
Financing Bank loan introduced Capital element of bank loan repayme Capital element of finance lease rental		500 (208) (471)	_	1,000 (115) (339)	
Net cash (outflow)/inflow from fin	ancing		(179)		546
(Decrease)/increase in cash and cash equivalents	24(iii)		(32)		855

# Supplementary Statements

## Statement of Total Recognised Gains and Losses

For the year ended 31 December 1995

The profit for the financial year of £1,513,000 (1994: £481,000) represents the total recognised gains and losses in the year.

Reconciliation of Movements in Shareholders' Funds		
	1995	1994
	£000	£000
Profit for the financial year	1,513	481
Dividends	(470)	(156)
Net addition to shareholders' funds	1,043	325
Opening shareholders' funds	7,006	6,681
Closing shareholders' funds	8,049	7,006
Note of Historical Cost Profits		
	1995	1994
	£000	£000
Historical cost profit on ordinary activities		
before taxation	2,219	722
Historical cost profit for the year retained,		
after taxation and dividends	1,043	325

## Accounting Policies

## Accounting Convention

The group financial statements are prepared under the historical cost convention, as modified by the revaluation of freehold and long leasehold properties, and have been prepared in accordance with applicable accounting standards.

Compliance with SSAP19 "Accounting for investment properties" requires departure from the requirements of the Companies Act 1985 relating to depreciation and an explanation of the departure is given below.

#### **Basis of Consolidation**

The group financial statements consolidate the financial statements of the company and all subsidiaries for the financial year ended 31 December 1995.

## Turnover

Turnover in respect of construction activities is calculated on a contract by contract basis and only taken once a contract is substantially complete, or where the contract is so significant to the financial statements for the year that not to take turnover would distort the truth and fairness of the financial statements. Turnover in respect of other activities represents the invoiced value of sales. Value added tax is excluded from turnover.

## Intangible Fixed Assets

Patents and Intellectual Property Rights are depreciated on a straight line basis over a period of five years.

## Tangible Fixed Assets

Freehold and long leasehold land is not depreciated.

Depreciation is provided on other fixed assets to write off the cost or revalued amount of each asset over its estimated useful life at the following rates:

Freehold buildings 1% straight line

Plant and machinery 10% on written down value Fixtures, fittings and office equipment 10% on written down value

Computer equipment 20% straight line

Motor vehicles 25% on written down value

#### **Investment Properties**

In accordance with SSAP 19, investment properties are revalued annually and the aggregate surplus or deficit is transferred to revaluation reserve. No depreciation is provided in respect of investment properties.

The Companies Act 1985 requires all properties to be depreciated. However, this requirement conflicts with the generally accepted accounting principle set out in SSAP 19. The directors consider that, because these properties are not held for consumption, but for their investment potential, to depreciate them would not give a true and fair view, and that it is necessary to adopt SSAP 19 in order to give a true and fair view.

If this departure from the Act had not been made, the profit for the financial year would have been reduced by depreciation. However, the amount of depreciation cannot reasonably be quantified because depreciation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

## Accounting Policies

#### **Investments**

Investments held as fixed assets are stated at the nominal value of shares or cash issued to acquire the subsidiaries, less any provision for diminution in value.

#### Goodwill

Goodwill arising on consolidation is written off directly to reserves in the year in which it arises.

#### Stocks

Raw materials, consumables and finished goods are stated at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Work in progress represents costs incurred on specific contracts, net of amounts transferred to cost of sales in respect of work recorded as turnover, less foreseeable losses and payments on account not matched with turnover. Attributable profit is taken on the same basis as turnover, as noted previously.

Amounts recoverable on contracts represents the excess of recorded turnover over amounts invoiced, and is disclosed separately within debtors.

Payments received on account in excess of the value of the work done on the related contract are included in creditors.

#### **Deferred Taxation**

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

#### **Pensions**

The group operates two defined contribution pension schemes. The costs of these schemes are charged to the profit and loss account in the period in which they are incurred.

#### Leases

Assets held under hire-purchase contracts and the related hire-purchase obligations are recorded in the balance sheet at the fair value of the hired assets at the inception of the contract. The amounts by which the hire-purchase payments exceed the recorded contract obligations are treated as finance charges which are amortised over each contract term to give a constant rate of charge on the remaining balance of the obligation.

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the periods of the leases.

1.	TURNOVER AND SE	EGMENTA	AL ANALYS	IS			
	Class of Business	ıctural	Food H	lygiene			
		Stee	elwork	Equip	ment		Group
		1995	1994	1995	1994	1995	1994
		£000	£000	£000	£000	£000	£000
	Turnover by destinati	on					
	and class of business:						
	United Kingdom	38,893	26,6 <del>4</del> 5	30	_	38,923	26,645
	Europe	_	<del></del>	4	_	4	_
	Other Countries	287				287	
		39,180	26,645	34		39,214	26,645
	By class of business: Profit/(loss) on ordinar	•					
	activities before taxation	2,345	722	(126)		2,219	722
	Net assets	8,136	7,006	(87)		8,049	7,006
2.	OPERATING PROFIT	Γ				1995 £000	1994 £000
	Operating profit is after	crediting:					
	Rents receivable					93	90
	and after charging:						
	Depreciation on own a					366	331
	Depreciation on assets					217	211
	Loss on sale of tangible		ts and assets	held for disp	osal	12	44
	Auditors' remuneration — audit						28
		— other :	services			20	22
	Vehicle operating lease					138	85
	Hire of plant and mach	-				577 26	734
	Directors' emoluments — fees						20
			s, taxable be				_
		pensio	n contributio	ons		305	217

## 3. DIRECTORS AND EMPLOYEES

The emoluments, excluding pension contributions, of the directors were as follows: 1994 £000 £000 Chairman 89 68 Highest paid director 105 71 1995 1994 Other directors' emoluments were in the following ranges: £5,001 - £10,000 1 £10,001 - £15,000 1 £15,001 - £20,000 1 £50,001 - £55,000 £65,001 - £70,000

Details of the directors' emoluments are as follows:

Name of director	Basic Salary £000	Fees £000	Taxable benefits £000	Pension £000	1995 Total £000	1994 Total £000
Executive	90		0	1.5	104	77
M.J. Reeve J.L. Severs	80 93		9 12	15 16	104 121	77 80
P.J. Davison	57		9	14	80	60
Non-Executive						
P.M. Levine		16			16	12
J.R. Featherstone		10			10	8
Aggregate emoluments	230	26	30	45	331	237

Aggregate emoluments disclosed above do not include any amounts for the value of options to subscribe for ordinary shares in the company granted to directors. Details of the options are as follows:

	1 January		31 December	Exercise	Date option
Name of director	1995	Granted	1995	Price	granted
P.J. Davison	75,000		75,000	61p	16 May 1994
P.J. Davison	_	70,000	70,000	67p	19 May 1995

The options are exercisable not less than three years and not more than ten years from the date of grant.

The market price of the shares at 31 December 1995 was 156p and the range during 1995 was 49p to 156p.

The average number of persons employed by the group (including executive directors) during the year was:

Production Site Sales and administration	1995 £000 136 44 19	1994 £000 109 38 15
	199	162
The aggregate payroll costs of these persons were as follows:	1995	1994
Wieges and galaxies	£000	£000
Wages and salaries Social security costs Other pension costs	4,762 479 102	3,649 361 73
	5,343	4,083

# Accounting Policies

4.	INTEREST PAYABLE AND SIMILAR CHARGES  Bank loan and overdraft repayable within five years Hire-purchase contracts	1995 £000 240 98	1994 £000 244 117
	Less: Interest receivable	338 15	361 1
		323	360
5.	TAX ON PROFIT ON ORDINARY ACTIVITIES	1995 £000	1994 £000
	United Kingdom corporation tax charge at 33% (1994: 33%) based on the profit for the year Deferred taxation Adjustments to prior years' tax provision	599 111 (4)	— 236 5
		706	241
6.	DIVIDENDS PAYABLE TO EQUITY SHAREHOLDERS  Interim paid — 1.00p per ordinary share (1994: 0.50p)  Final proposed — 2.00p per ordinary share (1994: 0.50p)	1995 £000 157 313	1994 £000 78 78
		470	156

## 7. EARNINGS PER SHARE

The calculation of earnings per share is based on profit after taxation of £1,513,000 (1994: £481,000) and 15,664,854 (1994: 15,664,854) ordinary shares, being the number of shares in issue during the year.

## 8. PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company profit for the financial year amounted to £6,000 (1994: loss £7,000).

9. INTANGI	BLE ASSETS			
Group		Intellectual Property rights £000	Patents £000	Total £000
Cost		£000	1000	1000
At 1 Janua	ry 1995	_		_
Additions		20	10	30
At 31 Dec	ember 1995		10	30
Net book v	alue ember 1995	20	10	30
At 31 Dec	ember 1993			
At 31 Dece	mber 1994			

No depreciation has been charged as the assets were acquired towards the end of the year.

10.	TANGIBLE ASSETS					
	Group	Freehold				
		and long		Fixtures,		
		leasehold	Plant	fittings		
		land and	and	and office	Motor	
		buildings	machinery	equipment	vehicles	Total
		£000	£000	£000	£000	£000
	Cost or valuation					
	At 1 January 1995	3,765	4,498	585	464	9,312
	Additions	1,041	1,233	107	227	2,608
	Disposals		(5)	(14)	(120)	(139)
	At 31 December 1995	4,806	5,726	678	571	11,781
	Depreciation					
	At 1 January 1995	72	1,353	373	122	1,920
	Provided in year	30	345	105	103	583
	Disposals		(3)	(8)	(53)	(64)
	At 31 December 1995	102	1,695	470	172	2,439
	Net book value					
	At 31 December 1995	4,704	4,031	208	399	9,342
	At 31 December 1994	3,693	3,145	212	342	7,392

## 10. TANGIBLE ASSETS (Continued)

Company	Freehold and long leasehold land and buildings £000
Cost or valuation At 1 January 1995 Additions	3,765 1,041
At 31 December 1995	4,806
Depreciation At 1 January 1995 Provided in year	72
At 31 December 1995	102
Net book value At 31 December 1995	4,704
At 31 December 1994	3,693

## Group and Company

The amount of freehold and long leasehold land and buildings (included at valuation), determined according to the historical cost convention is as follows:

· ·	1995	1994
	£000	£000
Cost	4,019	2,978
Accumulated depreciation	102	72
Net book value at 31 December	3,917	2,906

Freehold and long leasehold land and buildings at Dalton Airfield Industrial Estate were valued on 19 February 1993 at open market value on the basis of existing use and occupation at £3,110,000 by Michael Robinson & Partners, Property Surveyors and Valuers. The deficit below net book value of £51,000 was withdrawn from the Revaluation Reserve in 1992. Additions since that date are included at cost.

The net book value of the group's fixed assets includes £2,477,000 (1994: £1,624,000) in respect of assets held under hire-purchase contracts.

11. INVESTMENT PROPERTIES Group and Company At valuation at 1 January Additions in year at cost	1995 £000 348	1994 £000 344 4
At valuation at 31 December	348	348

The investment properties represent freehold let units at Dalton Airfield Industrial Estate. They are stated at the directors' estimate of open market value at 31 December 1995.

The historical cost of these investment properties is £352,000 (1994: £352,000).

## 12. INVESTMENTS HELD AS FIXED ASSETS

Company

The company owns the whole of the issued share capital of the subsidiaries noted below, other than Steel (U.K.) Limited and Manabo (UK) Limited of which it owns 80% and 75% respectively. The share capital of Manabo (UK) Limited was purchased in August 1995 and the company started trading at that time. All subsidiaries are registered in England.

Severfield-Reeve Structures Limited Severfield-Reeve Projects Limited Severfield-Reeve Properties Limited Steelcraft Erection Services Limited Severfield-Reeve International Limited Steel (U.K.) Limited

Manabo (UK) Limited

- steel fabrication
- project managers of building contracts
- group property portfolio managers
- steel erection
- overseas contracts
- steel trading
- suppliers of equipment to the food industry

1995 1994 £000 £000 160 160

Shares in subsidiary undertakings at cost

13. STOCKS	Gro	oup	Comp	oany
	1995	1994	1995	1994
	£000	£000	£000	£000
Work in progress	233	152	_	_
Raw materials and consumables	1,114	822		
Finished goods and goods for resale	10			
	1,357	974		

14. DEBTORS	Gro	oup	Comp	pany
	1995	1994	1995	1994
	£000	£000	£000	£000
Trade debtors	7,185	6,522	_	_
Other debtors	53	49	_	
Prepayments and accrued income	275	105	_	_
Amounts recoverable on contracts	1,947	1,018	_	_
Recoverable corporation tax	138	50	137	49
Amounts owed by subsidiary undertakings			4,741	4,551
	9,598	7,744	4,878	4,600

15. BORROWINGS	Group		Company	
	1995	1994	1995	1994
	£000	£000	£000	£000
Bank overdraft	_		461	295
Bank loan	218	176	218	176
Obligations under hire-purchase contracts				
due within one year	501	404		
Repayable within one year	719	580	679	471
Bank loan:				
Due between one and two years	266	195	266	195
Due between two and five years	693	514	693	514
Repayable after more than one year	959	709	959	709
Obligations under hire-purchase contracts:				
Due between one and two years	418	312		_
Due between two and five years	740	346		
Repayable after more than one year	1,158	658		
Total borrowings	2,836	1,947	1,638	1,180

The bank loan and overdraft are secured by fixed and floating charges on the assets of the company, with unlimited cross guarantees supported by fixed and floating charges given by its subsidiaries, excluding Manabo (UK) Limited in both cases.

Obligations under hire-purchase contracts are secured by related assets.

## 16. OTHER CREDITORS INCLUDING TAXATION AND SOCIAL SECURITY

	Group		Company	
	1995	1994	1995	1994
	£000	£000	£000	£000
Corporation tax	599	_	_	_
Advance corporation tax	117	39	117	39
Other taxation and social security	956	1,343		18
Other creditors and accruals	1,786	1,363	2	2
	3,458	2,745	119	59

## 17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Group		Company	
1995	1994	1995	1994
£000	£000	£000	£000
959	709	959	709
1,158	658	<u> </u>	
2,117	1,367	959	709
	1995 £000 959 1,158	1995 1994 £000 £000 959 709 1,158 658	1995 1994 1995 £000 £000 £000 959 709 959 1,158 658 —

## 18. PROVISION FOR LIABILITIES AND CHARGES

Deferred Taxation

The amount of deferred taxation provided and unprovided in the financial statements is:

Group	Amount provided		Amount unprovided		
	1995	1994	1995	1994	
	£000	£000	000£	£000	
Excess capital allowances	571	463	293	250	
Surplus on revaluation	_	_	50	91	
Gain deferred by roll-over relief	_	_	22	22	
Other timing differences	(10)	(9)			
	561	454	365	363	

Deferred Taxation — Movement for the year	£000
At 1 January 1995	454
Current year charge	111
Adjustment in respect of prior years	(4)
At 31 December 1995	561

Company	Amount provided		Amount unprovided	
	1995	1994	1995	1994
	£000	£000	£000	£000
Excess capital allowances			293	250
Surplus on revaluation		_	50	91
Gain deferred by roll-over relief			22	22
			365	363
	<del></del> 1			

19.	CALLED UP SHARE CAPITAL	1995	1994
	Authorised: 20,000,000 ordinary shares of 10p each	£000 2,000	£000 2,000
	Allotted, called up and fully paid: 15,664,854 ordinary shares of 10p each	1,566	1,566
	Should the placing and open offer referred to in the Directors' Report proceed it is anticipated that the authorised share capital will increase ordinary shares of 10p each, and the allotted, called up and fully paid 19,581,067 ordinary shares of 10p each.	to 27,000,	000
	Share Options: During the year options to subscribe for ordinary shares have been gra Severfield-Reeve Executive Share Option Scheme at a price of 67p per options were granted to 29 executives of the company for a total of 22 the company. At 31 December 1995, options were outstanding on 450 shares, made up as follows:	er share. Th 17,000 shar	ie es in
	Date option granted Number of ordinary shares 233,000 19 May 1995 217,000	Option p 61p 67p	orice
	450,000		
	The options are exercisable not less than three years and not more that the date of grant.	an ten year	s from
20.	SHARE PREMIUM ACCOUNT Group and Company		£000
	At 1 January 1995 and 31 December 1995		1,700
21.	REVALUATION RESERVE Group and Company		£000
	At 1 January 1995 and 31 December 1995		787

The cumulative amount of goodwill written off to the merger reserve is £735,000

22. MERGER RESERVE

(1994: £735,000).

At 1 January 1995 and 31 December 1995

Group

£000

114

At 1 January 1995   2,870   Retained profit/(loss) for the year   1,043   (464)	23. PROFIT AND LOSS	ACCOUNT			Group Co	
Retained profit/(loss) for the year	Ar 1 January 1995				£000 2.839	£000 2.870
24. NOTES TO THE CASH FLOW STATEMENT         (i) Reconcilitation of operating profit to net cash inflow from operating activities         1995 1994 £000 £000         Operating profit £000 £000 £000         Operating profit £000 £000 £000 £000         Depreciation charges       2,542 1,082         Loss on sale of tangible fixed assets and assets held for disposal       12 44         Increase in Stocks       (383) (192)         Increase in Debtors       (1,766) (1,497)         Increase in Creditors       1,233 1,473         Net cash inflow from operating activities       2,211 1,452         (ii) Analysis of the balances of cash and cash equivalents as shown in the consolidated balance sheet         Change in year         1995       1994       1995       1994         £000       £000       £000       £000         Cash at bank and in hand       756       788       (32)       855         (iii) Analysis of changes in cash and cash equivalents during the year       1995       1994       1995       1994         £000       £000       £000       £000       £000       £000       £000         (iii) Analysis of changes in cash and cash equivalents during the year       1995       1994	•	for the year				
(i) Reconciliation of operating profit to net cash inflow from operating activities    1995   1994   £000   £000	At 31 December 1995	5			3,882	2,406
(ii) Reconciliation of operating profit to net cash inflow from operating activities    1995   1994   £000   £000					<del> </del>	<del></del>
inflow from operating activities    1995   1994   £000   £000	24. NOTES TO THE CA	ASH FLOW STATE	MENT			
Coperating profit   2,542   1,083   1,083   1,082   1,083			ash			
Operating profit         2,542         1,082           Depreciation charges         583         542           Loss on sale of tangible fixed assets and assets         12         44           Increase in Stocks         (383)         (192)           Increase in Debtors         (1,766)         (1,497)           Increase in Creditors         1,233         1,473           Net cash inflow from operating activities         2,211         1,452           (ii) Analysis of the balances of cash and cash equivalents as shown in the consolidated balance sheet         Change in year           4 £000         £000         £000         £000           Cash at bank and in hand         756         788         (32)         679           Bank overdraft         -         -         -         176           756         788         (32)         855           (iii) Analysis of changes in cash and cash equivalents during the year         1995         1994           Balance at 1 January         788         (67)           Net cash (outflow)/inflow         (32)         855					1995	1994
Depreciation charges	<b>2</b>					
Loss on sale of tangible fixed assets and assets held for disposal Increase in Stocks Increase in Debtors Increase in Creditors Incr						
held for disposal Increase in Stocks Increase in Debtors Increase in Debtors Increase in Creditors Increase in Debtors Increase in Creditors Increase in Creditors I		1. <i>C</i> :			583	542
Increase in Stocks Increase in Debtors Increase in Debtors Increase in Debtors Increase in Creditors Increase		ie tixed assets and ass	sets		12	4.4
Increase in Debtors Increase in Creditors Increase in Charge in Cease in Charge						
Increase in Creditors   1,233   1,473     Net cash inflow from operating activities   2,211   1,452						
(ii) Analysis of the balances of cash and cash equivalents as shown in the consolidated balance sheet  Change in year  1995 1994 1995 1994 £000 £000 £000 £000 £000 Cash at bank and in hand 756 788 (32) 679 Bank overdraft — — — 176 756 788 (32) 855  (iii) Analysis of changes in cash and cash equivalents during the year  1995 1994 £000 £000 Balance at 1 January 788 (67) Net cash (outflow)/inflow (32) 855						
Change in year  1995 1994 1995 1994  £000 £000 £000 £000  Cash at bank and in hand 756 788 (32) 679  Bank overdraft — — 176  756 788 (32) 855  (iii) Analysis of changes in cash and cash equivalents during the year  Balance at 1 January Net cash (outflow)/inflow  Page 1995 1994  £000 £000  £000	Net cash inflow from	operating activities		·	2,211	1,452
1995   1994   1995   1994   1995   1994   1995   1994   1995   1994   1900						
Cash at bank and in hand         £000         £					Change	e in year
Cash at bank and in hand       756       788       (32)       679         Bank overdraft       —       —       —       —       176         756       788       (32)       855         (iii) Analysis of changes in cash and cash equivalents during the year       1995       1994         £000       £000       £000         Balance at 1 January       788       (67)         Net cash (outflow)/inflow       (32)       855				· <del>-</del>		=
Bank overdraft — — — — — — — — — — — — — — — — — — —	0.1.1.1.1.1	1				
(iii) Analysis of changes in cash and cash equivalents during the year  1995 1994 £000 £000 Balance at 1 January 788 (67) Net cash (outflow)/inflow (32) 855		nand	756 	788 	(32)	
during the year       1995       1994         £000       £000         Balance at 1 January       788       (67)         Net cash (outflow)/inflow       (32)       855			756	788	(32)	855
Balance at 1 January       788 (67)         Net cash (outflow)/inflow       (32) 855		n cash and cash equiv	valents			
Balance at 1 January       788 (67)         Net cash (outflow)/inflow       (32) 855	3 ··· }				1995	1994
Balance at 1 January 788 (67) Net cash (outflow)/inflow (32) 855						
Balance at 31 December 756 788	Net cash (outflow)/inf	flow			(32)	855
	Balance at 31 Decemb	per		-	756	788

## 24. NOTES TO THE CASH FLOW STATEMENT (Continued)

(iv) Analysis of changes in financing during the year

Share	Loans	Share	Loans
Capital	and	Capital	and
(including	hire-	(including	hire-
share	purchase	share	purchase
premium)	obligations	premium)	obligations
1995	1995	1994	1994
£000	£000	£000	£000
3,266	1,947	3,266	1,025
	500	_	1,000
	1,068	_	376
	(679)		(454)
3,266	2,836	3,266	1,947
	Capital (including share premium) 1995 £000 3,266	Capital and (including hire-share purchase premium) obligations 1995 1995 £000 £000 3,266 1,947 — 500 — 1,068 — (679)	Capital (including share purchase premium) obligations         and premium) share purchase premium)         control (including share premium)           1995         1995         1994           £000         £000         £000           3,266         1,947         3,266           —         500         —           —         1,068         —           —         (679)         —

25. CAPITAL COMMITMENTS	Group		Company		
	1995	1994	1995	1994	
	£000	£000	£000	£000	
Contracted for but not provided in					
the financial statements	565				
Authorised but not yet contracted for	<del></del>				

## 26. CONTINGENT LIABILITIES

The company and its subsidiaries (excluding Manabo (UK) Limited) have provided unlimited multilateral guarantees to secure the bank loan and overdrafts of all other group companies. The group has also given performance bonds in the normal course of trade.

## 27. OPERATING LEASE COMMITMENTS

At 31 December 1995 the group was committed to making the following payments during the next year in respect of operating leases:

Leases which expire:	Land and buildings £000	Other £000
Within one year	_	27
Within two to five years	<del>_</del>	172
After five years	50	2
	50	201

## 28. POST-BALANCE SHEET EVENTS ·

On 7 March 1996 the company entered into a conditional agreement to acquire the structural steelwork business of J N Rowen Limited and the business of Structural Metal Decks Limited for a cash consideration of £800,000.

On the same date the company entered into an agreement to raise approximately £6.6 million, after expenses, by way of a placing and open offer of 3,916,213 new ordinary shares at a price of 180p per share on the basis of one new ordinary share for every four ordinary shares held at the close of business on 1 March 1996.

## Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of Severfield-Reeve Plc will be held at The Angel Inn, Long Street, Topcliffe, Thirsk, North Yorkshire, YO7 3RW on Friday 24 May 1996 at 12.00 noon for the following purposes:

## **Ordinary Business**

- 1. To receive and adopt the Directors' Report and Financial Statements for the year ended 31 December 1995 together with the Auditors' Report.
- 2. To declare a final dividend for the year ended 31 December 1995 of 2.0p net per share, payable on 31 May 1996 to shareholders on the register on 26 March 1996.
- 3. To reappoint Deloitte & Touche as auditors of the group and to authorise the directors to fix their remuneration.

## **Special Business**

4. To consider and, if thought fit, to pass the following resolution as a Special Resolution: That new Articles of Association in the form described in the Directors' Report on pages 7 to 9 of this document be approved and adopted in substitution for and to the exclusion of the existing Articles of Association of the company in compliance with undertakings given by the directors to London Stock Exchange Limited on 6 June 1995.

By order of the board

P.J. Davison Secretary 7 March 1996

Dalton Airfield Industrial Estate Dalton, Thirsk North Yorkshire YO7 3]N

#### Notes

- 1. A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote in his stead subject to the Articles of Association of the company. Proxy forms must be lodged with the registrars of the company not less than 48 hours before the time fixed for the meeting. Lodgement of proxy forms will not preclude a member from attending and voting at the meeting. A proxy need not be a member of the company. A form of proxy is included.
- 2. The following will be available for inspection at the registered office of the company during normal business hours and, on the day of the Annual General Meeting, at the aforementioned venue 15 minutes prior to and throughout the meeting: (a) Register of directors' interests, (b) Copies of all directors' service contracts, (c) Memorandum and Articles of Association of the company, (d) Rules of the Severfield-Reeve Executive Share Option Scheme, (e) Rules of The Severfield-Reeve Plc 1996 Executive Share Option Scheme.



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