The Brighton Marina Company Limited

Directors' report and financial statements

31 December 1994

Registered number 1720715



# Directors' report and financial statements

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### Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1994.

#### **Business review**

The progress of development of Brighton Marina continued satisfactorily during 1994 and approximately 4½ acres of land at the western end of the site, which is subject to a lease to Brent Walker, was sold for the construction of a major leisure development. In addition, the platform in the north west corner of the yacht harbour was also sold and will form the foundation for a new themed pub to be owned by one of the major brewers.

The new residential development by Barratt has sold well and has led to them making an acceptable offer to purchase Promontory 6 which is the last remaining promontory in the inner basin.

The marina itself, however, remains in the doldrums. New Marinas coming on stream, coupled with the lack of the "feel good" factor in the economy, have led to over capacity of marina berths along the South Coast. Consequently the number of boats permanently moored in the Marina has remained static, despite extensive marketing efforts.

Despite this, there is considerable optimism for the future when the economy recovers and yachtsmen once again have confidence to spend money on their favourite pastime.

Trends in the retail trade have convinced us that the Village Square will make an ideal factory outlet shopping centre and this was launched early in 1995 and has been highly successful in its first months of operation.

### Fixed assets

On the basis of professional advice and in the light of changes which have occurred during 1994, the directors have revised the valuation of the Marina development and have apportioned a value of £12,620,000 to that part of the leasehold interest, together with the pontoons and other ancillary equipment required for the operation of the Marina. This is reflected in the financial statements. As a result, there has been an increase in the book value of the Company assets amounting to £140,297 and which has been credited to the profit and loss account. Further details are provided in Note 7 to the financial statements.

#### Results

The profit on ordinary activities after taxation for the year was £570,593 (1993: loss £15,060,437). after crediting £140,297 to the profit and loss account following revaluation of the leasehold land, buildings and equipment and charging taxation of £162,063. No dividend is payable and the profit has been transferred to reserves.

## Directors' report

### Recapitalisation

MB Cannan

RG Morgan

During 1994, the company's holding company, Brent Walker Limited, recapitalised the company by converting £17 million of the company's indebtedness to the Group into additional equity capital.

### Directors and directors' interests

The directors who held office during the year were as follows:

PD Blackburn
MB Cannan
JL Leach
RG Morgan
TE Quinlan (Chairman)

The directors in office at the end of the financial period had no interest in the shares of the company. Their interest in the shares of The Brent Walker Group PLC, the ultimate holding company, were:

	10p Ordinar 31 Decemb		10p Ordinary 31 December	
	31 Decini	CI 1774	31 Decembr	CI 1993
PD Blackburn		2,666		2,666
MB Cannan		1,859		1,859
RG Morgan		Nil		Nil
	Third p	reference		
	sh	ares	Warrants	
	1994	1993	1994	1993
PD Blackburn	4,866	4,866	Nil	Nil

The shareholdings of JL Leach and TE Quinlan are shown in the accounts of The Brent Walker Group PLC of which they are directors.

2,919

Nil

130

Nil

130

Nil

2,919

Directors' report

### **Auditors**

On 6 February 1995 our auditors changed their name under which they practise to KPMG and, accordingly, have signed their report in their new name.

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company, is to be proposed at the forthcoming Annual General Meeting.

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ofder of the board

KG Dibble Secretary

Brent Walker House 19 Rupert Street LONDON W1V 7FS

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



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## Auditors' report to the members of The Brighton Marina Company Limited

We have audited the financial statements on pages 6 to 17.

### Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Going concern

In forming our opinion, we have considered the adequacy of the disclosures made in the financial statements concerning the uncertainty over the ability of the company to continue as a going concern. This depends primarily on the financial position of The Brent Walker Group PLC as described in note 1 to the financial statements, which also explains why the going concern basis of preparing the financial statements has been adopted and the consequences for the company's financial position should this basis be inappropriate. Our opinion is not qualified in this respect.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

KPMG

Chartered Accountants Registered Auditors 15+ May 1995

Profit and loss account for the year ended 31 December 1994

	Note	1994 £	1993 £
Turnover	2	3,348,303	3,183,801
Credit/diminution on revaluation of leasehold land and buildings Operating costs	3	140,297 (2,732,653)	(16,942,755) (2,584,897)
Total operating costs		(2,592,356)	(19,527,652)
Profit/(loss) before interest Net interest payable	5	755,947 (23,291)	(16,343,851) (160)
Profit/(loss) on ordinary activities before taxation Taxation on profit/(loss) on ordinary activities	6	732,656 (162,063)	(16,344,011) 1,283,574
Retained profit/(loss) for the year after taxation	14a	570,593	(15,060,437)

All of the company's operations are classed as continuing.

There were no other recognised gains or losses other than the profit for the year.

A statement of movements on reserves is given in note 14a of the financial statements.

Balance sheet at 31 December 1994

at 31 December 1994					
	Note		1994		1993
		£	£	£	£
Fixed assets					
Tangible assets	7	12,627,000		13,955,083	
Investments	8	10,000		10,000	
			12,637,000		13,965,083
Current assets					
Stocks and work in progress	9	21,780		19,529	
Debtors	10	491,166		1,594,888	
Cash at bank and in hand		305,169		73,440	
		818,115		1,687,857	
Creditors: amounts falling					
due within one year	11	(9,987,708)	ı	(29,817,126)	l
Net current liabilities			(9,169,593)	(	(28,129,269)
Total assets less current liabilities			3,467,407	(	(14,164,186)
Provisions for liabilities and charges	12		(467,000)		(406,000)
Net assets/(liabilities)			3,000,407	(	(14,570,186)
Capital and reserves					<del>,</del>
Called up share capital	13		17,200,000		200,000
Profit and loss account	14a		(14,199,593)	(	(14,770,186)
			3,000,407	(	(14,570,186)

These financial statements were approved by the board of directors on 1. May 1995 and were signed on its behalf by:

PD Backburn

Director

### Notes

(forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

### Basis of preparation

#### Going concern

The financial statements have been prepared on a going concern basis which assumes that the ultimate parent undertaking, The Brent Walker Group PLC ('Brent Walker'), will be able to continue trading. The ability of Brent Walker to continue trading is dependent on Brent Walker being able to:

- (i) enter into arrangements whereby the £50 million judgement debt and accrued interest thereon due to Grand Metropolitan PLC and certain other non-restructured debts will not be payable in full on demand but in a manner satisfactory to Brent Walker's lenders; and
- (ii) operate within the available facilities, financial covenants and other terms established under the restructured financing arrangements entered into between Brent Walker, a number of its subsidiary undertakings and certain of its lenders.

If Brent Walker is unable to continue trading the company would be unable to meet its liabilities and adjustments would have to be made to the value of assets to reflect their recoverable amount, to provide for any further liabilities that might arise and to reclassify fixed assets as current assets.

The directors have considered Brent Walker's ability to support the company and, based on assurances received from the directors of Brent Walker, consider that it is appropriate for the financial statements to be prepared on a going concern basis.

#### Accounting convention

Leasehold land and buildings are stated at revalued amounts; all other items are stated in the financial statements under the historical cost accounting rules.

The financial statements are prepared in accordance with Statements of Standard Accounting Practice.

Under Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cashflow statement on the grounds that it is a wholly owned subsidiary.

### Notes (continued)

### 1 Accounting policies (continued)

### Marina development

The Marina site, held by the company, has been classified entirely within fixed assets, rather than allocating the development proportion into a separate category of asset.

Certain pre opening and development expenses incurred up to the commencement of full trading are capitalised for company-operated trading units at the Marina.

#### Depreciation and amortisation

No depreciation is provided on the Marina site whilst under development, and on which a Head Lease has been granted by Brighton Council for a period of 125 years from 12 March 1980. Depreciation is provided on buildings, fixtures, equipment and vehicles so as to write off the assets over their estimated useful lives. This is calculated on a straight line basis, except for vehicles which are depreciated at 25% per annum on a reducing balance basis. Other rates of depreciation are as follows:

Fixed plant and main services - 4%
Boatyard building - 2%
Fixtures and equipment - 10%

### Stock and work in progress

Stock is valued on a "first in, first out" basis at the lower of cost and net realisable value.

### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is possible that an actual liability will crystallise.

#### 2 Turnover

Operating turnover represents moorings and other rents and amounts receivable for goods sold and services provided on the Marina site, excluding value added tax. In the opinion of the directors, these classes of business do not differ substantially from each other.

# Notes (continued)

3	Operating	costs
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3	Operating costs		
		1994	1993
		£	£
	Raw materials and consumables	223,343	280,870
	Staff costs (see note 4)	1,085,277	1,086,385
	Depreciation of fixed assets	122,260	131,769
	Other operating charges	1,301,773	1,085,873
		2,732,653	2,584,897
	Other operating charges include:		
	Hire charges	23,448	36,799
	Auditors' remuneration - audit fees	24,850	21,000
	- non audit fees	3,430	9,568
4	Directors and employees		
	• •	1994	1993
		£	£
	The emoluments of the directors included in staff costs were:		
	Fees	2,500	3,750
	Other emoluments (including pensions)	58,338	56,136
		60,838	59,886
	The remuneration, excluding pension fund contributions of the individual directors was as follows:		
	Chairman	Nil	Nil
	Highest paid director	51,531	49,437
		•	•

The emoluments, excluding pension fund contributions of the directors (including the chairman and highest paid directors) were within the following ranges:

			Number of c	Number of directors	
			1994	1993	
£0			2	1	
£1	-	£5,000	2	6	
£45,001	-	£50,000	•	1	
£50,001	-	£55,000	1	-	

## Notes (continued)

### 4 Directors and employees (continued)

	1994	1993
	£	£
Staff costs		
The aggregate remuneration of all employees including directors comprised:		
Wages and salaries	949,660	949,248
Social security costs	85,108	85,827
Other pension costs	50,509	51,310
	1,085,277	1,086,385

### **Employees**

The average number of employees, including executive directors, during the period was 66 (1993 - 66).

### 5 Net interest (payable)/receivable

		1994	1993
		£	£
	Interest payable on bank overdraft repayable within five		
	years	(27,090)	(2,695)
	Add: Interest receivable	3,799	2,535
	Net interest payable	(23,291)	(160)
6	Tax on profit/(loss) on ordinary activities		
		1994	1993
		£	£
	Taxation based on the profit/(loss) for the year		
	Group relief charge at 33% current year	193,181	243,298
	Group relief claimed prior years	(92,118)	(1,932,872)
	Deferred taxation	61,000	406,000
		162,063	(1,283,574)

## Notes (continued)

## 7 Tangible fixed assets

		Leasehold		
		land and	Fixtures and	Motor
	Total	buildings	equipment	vehicles
	£	£	£	£
Cost/valuation:				
At beginning of year	14,808,628	12,337,827	2,452,570	18,231
Adjustment to opening		•	, , , , ,	,
valuation	938,170	938,170	-	-
Additions	12,050	· <u>-</u>	7,800	4,250
Disposals	(1,465,880)	(1,338,170)	(127,710)	-,
Revaluation	(809,879)	(809,879)	(127,710)	_
At end of year	13,483,089	11,127,948	2 222 660	00 401
	15,465,069	11,127,940	2,332,660	22,481
Depreciation				
At beginning of year	853,545		040.207	10 110
Provided for the year	•	10.006	840,397	13,148
On disposals	122,260	12,006	107,921	2,333
•	(107,710)		(107,710)	-
Revaluation transfer	(12,006)	(12,006)	-	-
			<del></del>	
At end of year	856,089	-	840,608	15,481
Net book value				
At 31 December 1994	12,627,000	11,127,948	1,492,052	7 000
<b></b>		-1,161,770	1,472,032	7,000
A4 21 December 1000	10.055.05			
At 31 December 1993	13,955,083	12,337,827	1,612,173	5,083

The Company's leasehold land and buildings were professionally valued as at 31 December 1993. The Directors have subsequently adjusted the value of these properties in the light of current trading conditions, the disposal of parts of these properties and taking into account professional advice.

## Notes (continued)

### 7 (continued)

The amount of leasehold land and buildings, determined according to the historical cost accounting rules, is as follows:

	1994 £	1993 £
Cost Depreciation	19,441,813 (141,291)	21,772,624 (129,285)
Net book value	19,300,522	21,643,339

The Head Lease for the Marina site has been granted by Brighton Council for a period of 125 years from 12 March 1980. The annual ground rent has remained at £35,000 since granting of the lease, subject to adjustment in line with the Retail Price Index or mooring fee rate on ten yearly reviews from October 1995.

#### 8 Investments 1994 1993 £ £ Shares in subsidiary undertakings (note 17) 10,000 10,000 9 Stock and work in progress 1994 1993 £ £ Raw materials and consumables 21,780 19,529 10 **Debtors** 1994 1993 £ £ Trade debtors 331,281 289,209 Amount due from parent company and subsidiaries 55,381 46,924 Corporation tax recoverable 1,161,521 Other debtors 5,419 7,298 Prepaid expenses and accrued income 99,085 89,936 491,166 1,594,888

## Notes (continued)

### 11 Creditors: amounts falling due within one year

de la company de	1994	1993
	£	£
Bank overdraft	366,371	241,915
Trade creditors	65,447	150,996
Amount owed to parent and subsidiary undertakings	8,920,623	28,692,650
Other taxes and social security	26,391	22,024
Other creditors	180,621	179,360
Accrued expenses and deferred income	428,255	530,181
	9,987,708	29,817,126

The Bank overdraft is secured by a fixed and floating charge over the assets of the company.

### 12 Provisions for liabilities and charges

	Deferred taxation £
At beginning of year Charge for the year in the profit and loss account	406,000
	61,000
At end of year	467,000

The amounts provided for deferred taxation and the full potential liability, calculated on the liability method, are set out below:

	1994	4	199:	3
	Provided £	Potential £	Provided £	Potential £
Accelerated capital allowances	467,000	467,000	406,000	406,000
	467,000	467,000	406,000	406,000

## Notes (continued)

### 13 Share capital

	1994 £	1993 £
Authorised, allotted, called up and fully paid 17,200,000 ordinary shares of £1 each	17,200,000	200,000

In order to strengthen the capital base of the company, 17,000,000 £1 ordinary shares were issued in reduction of debt due to the parent company, following an extraordinary general meeting to approve the increase in the authorised share capital from £200,000 to £17,200,000.

Profit and

### 14a Statement of movements on reserves

£
4,770,186)
570,593
4,199,593)

### 14b Reconciliation of movements on shareholders' funds

	1994	1993
	£	
Profit/(loss) for the financial year	570,593	(15,060,437)
New share capital subscribed	17,000,000	-
	<del></del>	
Net addition/(deduction) to shareholders' funds	17,570,593	(15,060,437)
Opening shareholders' funds	(14,570,186)	490,251
	<del></del>	<u></u>
Closing surplus/(deficit) on shareholders' funds	3,000,407	(14,570,186)

### Notes (continued)

#### 15 Pensions

Employees, who were eligible prior to 1 January 1989, were entitled to join the Brighton Marina Pension and Life Assurance Scheme, a defined benefit scheme. The assets of the Scheme are held separately from those of the company. The annual pension cost charged in the profit and loss account is calculated so as to spread the costs of pensions over the average working lives of current employees of the company. The latest actuarial valuation of the Scheme was carried out by an independent actuary as at 1 January 1993 and the results of this valuation have been used as the basis for assessing pension costs. The attained age method was used for the valuation and the principal actuarial assumptions adopted were that the investment return would exceed salary increases by 1% per annum and exceed future pension increases by 6.5% per annum.

The valuation showed that the actuarial value of the assets of the Scheme (£1,022,147) represented 150% of the accrued benefits. Accordingly, the contributions of the company have been set at the level of 5% of pensionable salaries. The Scheme asset, a growth fund policy with Sun Alliance Insurance Group, has no available market value.

The company's employees are now entitled to join the Brent Walker Employee Benefits Plan, a defined contribution scheme. The assets of the Scheme are held separately from those of the Group. The annual pension cost charged in the profit and loss account is calculated as the contributions due to be paid to the Scheme by the company.

### 16 Contingencies

The company had the following contingent liabilities at 31 December 1994:

- (a) Fixed and floating charges over all the company's assets have been given to secure monies due or to become due by the parent undertaking and its subsidiaries to the group's lenders.
- (b) The company is a member of a group under the Value Added Tax Act 1983, section 29. Under this election all members of the VAT group are jointly and severally liable for any tax due during the period of membership.

#### 17 Subsidiary undertakings

The company has the following subsidiary undertakings which are wholly owned incorporated and operate in the United Kingdom, and have a share capital consisting solely of ordinary shares:

Company	Business
Brighton Marina Moorings Limited	Letting of moorings at Brighton Marina
Brighton Marina Residential Management Company Limited	Management service company for Marina tenants

Group accounts have not been prepared as The Brighton Marina Company Limited is itself a wholly owned subsidiary of The Brent Walker Group PLC.

Notes (continued)

### 18 Holding company

The ultimate holding company is The Brent Walker Group PLC, a company incorporated in the United Kingdom. The largest and the only group in which the results of the company are consolidated is that headed by The Brent Walker Group PLC. The consolidated accounts of the Brent Walker Group PLC may be obtained from the Company Secretary, The Brent Walker Group PLC, 19 Rupert Street, London W1V 7FS.