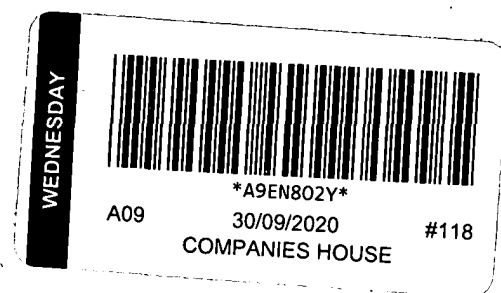


Registered number: 01704398

W.T. Lamb & Sons Limited

Directors' report and financial statements

For the year ended 31 December 2019



W.T. Lamb & Sons Limited

Company Information

Directors

R A Lamb
R H S Lamb
J R Lamb
J R C Lamb
J G Mitchell

Company secretary

R G Smith

Registered number

01704398

Registered office

Nyewood Court
Brookers Road
Billingshurst
West Sussex
RH14 9RZ

Independent auditors

Kreston Reeves LLP
Chartered Accountants & Statutory Auditor
A2 Yeoman Gate
Yeoman Way
Worthing
West Sussex
BN13 3QZ

W.T. Lamb & Sons Limited

Contents

	Page
Directors' report	1 - 2
Independent auditors' report	3 - 6
Statement of income and retained earnings	7
Balance sheet	8
Notes to the financial statements	9 - 14
The following pages do not form part of the statutory financial statements:	
Detailed profit and loss account and summaries	15 - 17

W.T. Lamb & Sons Limited

Directors' report

For the year ended 31 December 2019

The directors present their report and the financial statements for the year ended 31 December 2019.

Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activity

The principal activity of the company is that of specialist brick manufacturers and suppliers of high quality facings and special bricks.

Directors

The directors who served during the year were:

R A Lamb
R H S Lamb
J R Lamb
J R C Lamb
J G Mitchell

Principal risks and uncertainties

At the time of approval of the accounts the directors are aware of the potential economic effects of the COVID-19 virus outbreak. The impact on the building trade currently has been minimal and we have seen little interruption in trade, we have introduced new procedures to ensure that employees are working safely in keeping with government advice, and we have previously made use of the furlough scheme for a small number of our staff in the initial period of national lockdown. We will continue to seek to mitigate any risk by following the UK Government's guidelines and adapting/developing our own internal strategy.

W.T. Lamb & Sons Limited

**Directors' report (continued)
For the year ended 31 December 2019**

Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.


Auditors

The auditors, Kreston Reeves LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

Small companies note

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board and signed on its behalf.



.....
R G Smith

Secretary

Date: 26 AUGUST 2020

W.T. Lamb & Sons Limited

Independent auditors' report to the members of W.T. Lamb & Sons Limited

Opinion

We have audited the financial statements of W.T. Lamb & Sons Limited (the 'Company') for the year ended 31 December 2019, which comprise the Statement of income and retained earnings, the Balance sheet and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

W.T. Lamb & Sons Limited

Independent auditors' report to the members of W.T. Lamb & Sons Limited (continued)

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a Strategic report.

Responsibilities of directors

As explained more fully in the Directors' responsibilities statement on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Independent auditors' report to the members of W.T. Lamb & Sons Limited (continued)

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our Auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

W.T. Lamb & Sons Limited

Independent auditors' report to the members of W.T. Lamb & Sons Limited (continued)

Use of our report

This report is made solely to the Company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members for our audit work, for this report, or for the opinions we have formed.



Simon Webber BA FCA DChA (Senior statutory auditor)

for and on behalf of

Kreston Reeves LLP

Chartered Accountants

Statutory Auditor

Worthing

Date:

1st September 2020

W.T. Lamb & Sons Limited

**Statement of income and retained earnings
For the year ended 31 December 2019**

	2019 £	2018 £
Turnover	2,576,509	2,272,137
Cost of sales	(1,986,449)	(1,934,772)
Gross profit	590,060	337,365
Administrative expenses	(565,181)	(674,554)
Other operating income	-	600
Operating profit/(loss)	24,879	(336,589)
Interest payable and expenses	(13)	-
Profit/(loss) before tax	24,866	(336,589)
Tax on profit/(loss)	(2,603)	14,366
Profit/(loss) after tax	22,263	(322,223)
Retained earnings at the beginning of the year	(113,296)	208,927
Profit/(loss) for the year	22,263	(322,223)
Retained earnings at the end of the year	(91,033)	(113,296)
The notes on pages 9 to 14 form part of these financial statements.		

W.T. Lamb & Sons Limited
Registered number: 01704398

Balance sheet
As at 31 December 2019

	Note	2019 £	2018 £
Fixed assets			
Tangible assets	5	8,414	11,199
Current assets			
Stocks		722,145	496,667
Debtors: amounts falling due within one year	6	258,321	231,724
Cash at bank and in hand		87,531	114,203
		<u>1,067,997</u>	<u>842,594</u>
Creditors: amounts falling due within one year	7	<u>(1,067,444)</u>	<u>(867,089)</u>
Net current assets/(liabilities)		<u>553</u>	<u>(24,495)</u>
Total assets less current liabilities		<u>8,967</u>	<u>(13,296)</u>
Net assets/(liabilities)		<u>8,967</u>	<u>(13,296)</u>
Capital and reserves			
Called up share capital	8	100,000	100,000
Profit and loss account		<u>(91,033)</u>	<u>(113,296)</u>
		<u>8,967</u>	<u>(13,296)</u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



J R Lamb

Director

Date: 26 AUGUST 2020

The notes on pages 9 to 14 form part of these financial statements.

**Notes to the financial statements
For the year ended 31 December 2019**

1. General information

The company is a private company limited by share capital incorporated in England and Wales.

The registered number is: 01704398.

The address of the registered office is:
Nyewood Court
Brookers Road
Billingshurst
West Sussex
RH14 9RZ

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

2.2 Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of W.T.Lamb Holdings Limited as at 31 December 2019 and these financial statements may be obtained from Companies House.

2.3 Going concern

The company's ability to continue to trade is dependent on the continuing financial support of its parent company W.T. Lamb Holdings Limited and fellow subsidiaries, together "the group". The group has indicated that it will continue to provide financial support for the foreseeable future and for no less than 12 months from the date of signing the financial statements. Furthermore, the amounts owed at the balance sheet date will not require settlement until the company is able.

The directors have a reasonable expectation that the company have adequate resources to continue in operation for the foreseeable future. Evidence since the balance sheet date supports that the company has been largely unaffected by the COVID 19 pandemic. The Directors therefore continue to adopt the going concern basis of accounting in preparing the annual financial statements.

**Notes to the financial statements
For the year ended 31 December 2019**

2. Accounting policies (continued)

2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

2.5 Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.6 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

2.7 Taxation

Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

2.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

**Notes to the financial statements
For the year ended 31 December 2019**

2. Accounting policies (continued)

2.8 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Plant and machinery	-	20%
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The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

2.9 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost of bought in items is based on the cost of purchase on a first in, first out basis. Cost of manufactured items also include labour and attributable overheads and are valued on a weighted average basis.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss

2.10 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.11 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.12 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

3. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires the company's directors to exercise judgement in applying the company's accounting policies.

In preparing these financial statements, the directors have made the following estimations:

Manufactured stock includes an estimation for direct labour and overheads incurred in bringing inventories to their present location and condition.

W.T. Lamb & Sons Limited

Notes to the financial statements For the year ended 31 December 2019

4. Employees

The average monthly number of employees, including directors, during the year was 15 (2018 - 16).

5. Tangible fixed assets

	Plant and machinery £
Cost	
At 1 January 2019	222,050
Disposals	(12,000)
At 31 December 2019	<u>210,050</u>
Depreciation	
At 1 January 2019	210,851
Charge for the year on owned assets	2,785
Disposals	(12,000)
At 31 December 2019	<u>201,636</u>
Net book value	
At 31 December 2019	<u><u>8,414</u></u>
At 31 December 2018	<u><u>11,199</u></u>

W.T. Lamb & Sons Limited

Notes to the financial statements For the year ended 31 December 2019

6. Debtors

	2019 £	2018 £
Trade debtors	198,629	214,183
Amounts owed by group undertakings	998	998
Other debtors	1,008	-
Prepayments and accrued income	57,686	16,543
	<u>258,321</u>	<u>231,724</u>

7. Creditors: Amounts falling due within one year

	2019 £	2018 £
Trade creditors	224,627	80,388
Amounts owed to group undertakings	550,717	489,046
Corporation tax	2,603	-
Other creditors	244,394	244,708
Accruals and deferred income	45,103	52,947
	<u>1,067,444</u>	<u>867,089</u>

8. Share capital

	2019 £	2018 £
Allotted, called up and fully paid		
100,000 (2018 - 100,000) Ordinary shares of £1.00 each	<u>100,000</u>	<u>100,000</u>

9. Other financial commitments

W.T. Lamb Holdings Limited, along with its subsidiaries W.T. Lamb & Sons, W.T. Lamb Investments Limited and W.T. Lamb Properties Limited have jointly entered into a guarantee with Lloyds Bank Plc in respect of a £2,000,000 overdraft facility, £1,541,573 loan facility and a £10,000 credit card facility. At the balance sheet date the following amounts were outstanding:

- Overdraft facility £nil (2018 - £1,201,435),
- Loan facility £1,541,573 (2018 - £2,688,206), and
- Credit card facility £1,944 (2018 - £nil).

The total amount of contingencies not included in the balance sheet is £nil (2018 - £nil).

At 31 December 2019 the Company had future minimum lease payments under non-cancellable operating leases of £89,498 (2018 - £104,013).

W.T. Lamb & Sons Limited

Notes to the financial statements For the year ended 31 December 2019

10. Related party transactions

Sussex Sandstone Limited

(R A Lamb, R H S Lamb, J R Lamb and J R C Lamb are common directors)

During the year sales of £575,065 (2018 - £369,118) and purchases of £843,908 (2018 - £778,098) occurred between the company and Sussex Sandstone Limited. At the balance sheet date the amount due to Sussex Sandstone totalled £45,094 (2018 - £39,167) and the company was owed £nil (2018 - £nil).

Woolshed Designs Limited

(J R C Lamb is a director)

Woolshed Designs Limited recharged expenses totalling £nil (2018 - £55) for expenses paid for on its behalf. At the balance sheet date the company owed Woolshed Designs Limited £nil (2018 - £523) and Woolshed Designs Limited owed the company £nil (2018 - £nil).

11. Post balance sheet events

The impact of COVID-19 and the wider economic outlook represent a significant event after the balance sheet date. Operations were only affected for a brief period and activity since then to date has remained. Notwithstanding this there is likely to be challenging trading conditions for many customers and suppliers over the coming months and years and the directors will monitor the impacts and react accordingly.

12. Controlling party

The company's immediate parent is W.T. Lamb Holdings Limited, incorporated in England and Wales.

These consolidated financial statements are available upon request from the registered office at Nyewood Court, Brookers Road, Billingshurst, West Sussex, RH14 9RZ.

The company is not controlled by any single party.