Moorcroft Debt Recovery Limited
Annual report and financial statements
for the year ended 31 July 2010

Registered number 1703704

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# Moorcroft Debt Recovery Limited Annual report and financial statements for the year ended 31 July 2010

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# Moorcroft Debt Recovery Limited Registered Number 1703704

## Directors and advisors

#### Directors

N G McRoberts A J McRoberts R N McRoberts A J Martin-McRoberts

## Company secretary

A J McRoberts

#### Independent auditors

PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 101 Barbırollı Square Lower Mosley Street Manchester M2 3PW

#### Solicitors

Pannone & Partners 123 Deansgate Manchester M3 2BU

## Registered office

Moorcroft House 2 Spring Gardens Stockport Cheshire SK14AA

## Registered number

1703704

Registered Number 1703704

# Directors' report for the year ended 31 July 2010

The directors present their annual report and the audited financial statements for the year ended 31 July 2010

#### Principal activity

The principal activity of the company during the year was the provision of debt recovery and related services to the credit industry

#### Review of business and future developments

The level of business during the year and the financial position at 31 July 2010 was satisfactory. The company is continuing to expand in the provision of debt recovery and related services.

The management of the business and the execution of the company's strategy are subject to a number of risks. The key business risk affecting the company is considered to be competition within the market

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

#### Results and dividends

The directors have declared the following dividends

The directors have declared the following dividends	2010 £ per share	2010 £	2009 £ per share	2009 £
Interim paid 7 December 2009 (2009 8 December 2008)	32.00	1,600,000	32 00	1,600,000
Interim paid 9 March 2010 (2009 8 16 July 2009)	64.00	3,200,000	32 00	1,600,000
Interim paid 31 March 2010	10 00	500,000		
Total Interim paid	106.00	5,300,000	64 00	3,200,000

After payment of the dividend, the retained profit for the financial year of £380,135 (2009 retained profit £339,698) was transferred to reserves

#### Creditor payment policy

For all trade creditors, it is the company's policy to

- agree the terms of payment at the start of business with that supplier,
- ensure that suppliers are aware of the terms of payment, and
- pay in accordance with its contractual and other legal obligations

Trade creditor days for the Company for the year ended 31 July 2010 were 14 days (2009 9 days)

#### Financial risk management

The company's operations expose it to a variety of financial risks that include the effects of changes in price risk, credit risk and interest rate risk

Given the size of the company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the company's finance department. The department monitors circumstances to determine where it would be appropriate to use financial instruments to manage financial risks.

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# Directors' report for the year ended 31 July 2010 (continued)

#### Price risk

The company is exposed to minimal price risk as a result of its operations. Therefore, the directors consider that the costs of managing exposure to price risk exceed any potential benefits. The directors will continue to monitor the appropriateness of this policy. The company has no exposure to equity securities price risk as it holds no listed or other equity investments.

#### Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made

#### Interest rate cash flow risk

The company has both interest bearing assets and interest bearing liabilities. Interest bearing assets include cash balances, all of which earn interest at variable rates. The company does not place cash on short term deposits.

#### Directors

The directors who held office during the year and to the current date are listed on page 1 of these financial statements

## Qualifying third party indemnity provisions

The directors benefitted from qualifying third party indemnity provision in place during the year and to the date of this report

## Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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# Directors' report for the year ended 31 July 2010 (continued)

## Statement of disclosure of information to auditors

Each of the persons who is a director at the date of approval of this report confirms that

- (a) so far as the director are aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution concerning their reappointment will be proposed at the Annual General Meeting

By order of the board on 26 November 2010

A J McRoberts

Company secretary

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# Independent auditors' report to the members of Moorcroft Debt Recovery Limited

We have audited the financial statements of Moorcroft Debt Recovery Limited for the year ended 31 July 2010 which comprise Profit and Loss Account, the Balance Sheet the Accounting Policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 3 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 July 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting

  Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

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# Independent auditors' report to the members of Moorcroft Debt Recovery Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nigel Richens (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Manchester

26 November 2010

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# Profit and loss account for the year ended 31 July 2010

	Note		
		2010 £	2009 £_
Earned income	<u>-</u>	38,389,094	35,047,028
Administrative expenses	1	(30,508,782)	(30,145,220)
Profit on ordinary activities before taxation		7,880,312	4,901,808
Tax on profit on ordinary activities	2	(2,200,177)	(1,362,110)
Profit for the financial year	8	5,680,135	3,539,698

The above results relate to continuing operations

The company has no recognised gains and losses other than those included in the profit and loss account above, and therefore no separate statement of recognised gains and losses has been presented

There is no material difference between the profit on ordinary activities before taxation and the profit for the year stated above and their historical cost equivalents

Appropriation		<u> </u>	
	Note	2010	2000
		2010 £	2009 £
D don da	3	(5,300,000)	(3,200,000)
Dividends		(5,500,000)	(5,255,555)
Retained profit for the financial year	7, 8	380,135	339,698

The accounting policies and notes on pages 9 to 13 form part of these financial statements

# Moorcroft Debt Recovery Limited Registered Number 1703704

# Balance sheet as at 31 July 2010

	Note	2010 £	2009 £
Current assets			
Debtors	4	11,111,476	6,575,459
Cash at bank and in hand		8,853,915	7,781,800
		19,965,391	14,357,259
Creditors: amounts falling due within one year	5	(11,554,526)	(6,326,529)
Net current assets		8,410,865	8,030,730
Capital and reserves			
Called up share capital	6	50,000	50,000
Profit and loss account	7	8,360,865	7,980,730
Total shareholders' funds	8	8,410,865	8,030,730

The financial statements on pages 7 to 13 were approved by the board of directors on 26 November 2010 and were signed on its behalf by

N G McRoberts Director

The accounting policies and notes on pages 9 to 13 form part of these financial statements

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# Accounting policies

Basis of accounting

The financial statements have been prepared on the going concern basis, in accordance with the Companies Act 2006 and applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, are set out below.

The financial statements are prepared in accordance with the historical cost convention

Earned income and administrative expenses

All income arises from the company's principal activity, the provision of debt recovery and related services to the credit industry, and is earned in the UK

Earned income represents commission received for the recovery of debts and amounts received on the recovery of bought debt. The Group recognises gross amounts as collected in earned income. The costs of bought debt are charged to administrative expenses such that profit is recognised when cash collected exceeds the cost of the related bought debt.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date

A net deferred tax asset is recognised as recoverable only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis

#### Cash flow

The company is a wholly owned subsidiary company of a group headed by Moorcroft Group Public Limited Company, and is included in the consolidated accounts of that company, which are publicly available Consequently, the company has taken advantage of the exemption within FRS 1 'Cash flow statements (revised 1996)' from preparing a cash flow statement

#### Current taxation

Corporation tax payable is provided on taxable profits at the current rate

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# Notes to the financial statements for the year ended 31 July 2010

# 1 Administrative expenses

The parent company, Moorcroft Group Public Limited Company, holds all the fixed assets used by the company, pays all wages and salaries, audit fees and a proportion of other operating expenses. These costs are then recharged by means of an annual management charge. The directors did not receive any emoluments for their services to the company (2009 nil)

# 2 Tax on profit on ordinary activities

	2010 £	2009 £
Current tax		<b>~</b>
UK corporation tax – current year	2,200,177	1,363,793
Adjustments in respect of prior periods	-	(31,091)
Total current tax	2,200,177	1,332,702
Deferred tax		
Origination and reversal of timing differences	-	29,408
Total tax	2,200,177	1,362,110

The actual tax charge differs from the standard rate for the reasons set out in the following reconciliation

	2010 £	2009
Profit on ordinary activities before tax	7,880,312	4,901,808
Tax on profit on ordinary activities at UK tax rate 28% (28%)	2,206,487	1,372,506
Other timing differences	-	-
Income not included for tax purposes	(6,310)	(8,713)
Adjustments to tax charge in respect of prior periods	-	(31,091)
Current tax charge	2,200,177	1,332,702

During the year, there was a change in the UK main corporation tax rate from 28% to 27%. This was substantially enacted on 20 July 2010 and will be effective from 1 April 2011.

Further reductions in the UK corporation tax rate were announced in the June 2010 Budget. The changes, which are expected to be enacted separately each year, propose to reduce the rate by 1% per annum to 24% by 1 April 2014. The changes had not been substantially enacted at the balance sheet date and, therefore, are not recognised in these financial statements.

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# Notes to the financial statements for the year ended 31 July 2010 (continued)

#### **Dividends** 3

		2010 £	2009 £
Div	idends of £ 106 per £1 ordinary share (2009 £64 per share)	5,300,000	3,200,000
The	dividend was fully paid in the year		
4	Debtors	2010	2009
Am	ounts falling due within one year	£	£
	de debtors	9,948,993	5,829,597
Prep	payments and accrued income	1,162,483	745,862
-		11,111,476	6,575,459
5	Creditors: amounts falling due within one year	2010 £	2009 £
Tra	ide creditors and amounts owed to clients	6,377,527	3,389,595
Am	nounts owed to parent undertaking	2,424,367	1,466,805
Cor	rporation tax	1,100,177	120,050
	er taxation and social security payable	1,518,814	1,139,459
		133,641	210,620
Acc	cruals and deferred income	155,011	

Amounts owed to parent undertaking are unsecured, interest free and repayable on demand

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# Notes to the financial statements for the year ended 31 July 2010 (continued)

# Called up share capital

Cancu up snare capitai	2010 £	2009 £
Authorised		
1,000,000 ordinary shares of £1 each	1,000,000	1,000,000
Allotted, and fully paid		
50,000(2009 50,000) ordinary shares of £1 each	50,000	50,000

#### Profit and loss account 7

At 31 July 2010	8,360,865
Retained profit for the financial year	380,135
At 1 August 2009	7,980,730

#### Reconciliation of movements in shareholders' funds 8

	2010 £	2009 £
Profit for the financial year	5,680,135	3,539,698
Dividends (note 3)	(5,300,000)	(3,200,000)
Net addition to shareholders' funds	380,135	339,698
Opening shareholders' funds	8,030,730	7,691,032
Closing shareholders' funds	8,410,865	8,030,730

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# Notes to the financial statements for the year ended 31 July 2010 (continued)

## 9 Ultimate parent company and controlling party

The directors regard Moorcroft Group Public Limited Company, a company registered in England and Wales, as the immediate and ultimate parent company. According to the register kept by the company, Moorcroft Group Public Limited Company had a 100% interest in the equity capital of Moorcroft Debt Recovery Limited at 31 July 2010. Moorcroft Group Public Limited Company is the smallest and largest group to consolidate the accounts of the company and their financial statements are available at Moorcroft House, 2 Spring Gardens, Stockport, Cheshire, SK1 4AA

N G McRoberts is the controlling party of Moorcroft Group Public Limited Company by virtue of his controlling interest in that company's equity capital and therefore the ultimate controlling party of Moorcroft Debt Recovery Limited

## 10 Related party transactions

The company has taken advantage of the exemption under paragraph 3(c) from the provisions of FRS8, 'Related Party Disclosures', on the grounds that it is a wholly owned subsidiary of a group headed by Moorcroft Group Public Limited Company, whose accounts are publicly available