# SAS Holdings Limited (Registered number 1697448)

(Registered number 1697448)
Financial statements
Year ended 31 December 2006

FRIDAY

172

A01 06/07/2007 COMPANIES HOUSE

## SAS HOLDINGS LIMITED YEAR ENDED 31 DECEMBER 2006

## **CONTENTS**

DIRECTORS AND ADVISORS	1
DIRECTORS' REPORT	2
INDEPENDENT AUDITORS' REPORT	5
CONSOLIDATED PROFIT AND LOSS ACCOUNT	6
BALANCE SHEETS	7
CONSOLIDATED CASH FLOW STATEMENT	8
NOTES TO THE FINANCIAL STATEMENT	۵

# SAS HOLDINGS LIMITED DIRECTORS AND ADVISORS

E A McElhinney M E McElhinney D J Bichan J M King Chairman and Chief Executive

Managing Director – SAS International Limited
Director and Company Secretary
Non-Executive Director

John King has been a non-executive director since 1987. He joined the Group after retiring from the Trafalgar House Group building companies. He is also a consultant to the building and construction industry for business development, mergers and acquisitions.

#### **Head Office**

SAS Holdings Limited 31 Suttons Business Park London Road Reading Berkshire RG6 1AZ

Tel +44 (0)118 929 0900 Fax +44 (0)118 929 0901 www sasint co uk

# **Registered Number**

1697448

### **Principal Bankers**

Royal Bank of Scotland Corporate Banking Centre 4 Abbey Gardens Reading Berkshire RG1 3BA

#### **Solicitors**

Moorcrofts LLP
James House
Mere Park
Dedmere Road
Marlow
Buckinghamshire
SL7 1FJ

#### **Auditors**

PKF (UK) LLP Pannell House Park Street Guildford Surrey GU1 4HN

# **Registered Office**

34-36 The Broadway Maidenhead Berkshire SL6 1LU

# SAS HOLDINGS LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2006

The directors present their report and financial statements for the year ended 31 December 2006

#### PRINCIPAL ACTIVITY

The principal activity of the Group during the year was the design and manufacture of ceiling systems, partitioning and other building products. The Group also provides construction project management services on installation and refurbishment projects.

#### **BUSINESS REVIEW AND FUTURE DEVELOPMENTS**

The directors are satisfied with the increases in turnover and operating profit achieved during 2006. The markets in the UK and overseas for our principal subsidiary, SAS International Limited, are strong and the Group is well placed to take advantage of the opportunities.

Given the nature of the group's activities, the Board considers the level of agreed and prospective forward orders, the trends of raw material prices and the direct labour content of manufactured product cost to be key performance indicators. These are kept under regular review by the Board and appropriate action taken as required.

The Group deal with potential risks to our business as follows

- High level of capital expenditure keeps SAS ahead of our competition as one of the most efficient players in our industry
- Ongoing investment in the research and development of new products and developing new geographic markets
- Our financial strength allows flexibility to deal with raw material price fluctuations
- · Credit risk is managed through a clear credit policy backed up by credit insurance
- · Key personnel are retained using performance related incentive schemes

### **RESULTS AND DIVIDENDS**

The Group's revenue for the year was £46 5m (2005 £35 2m) and profit before tax for the year amounted to £3 5m (2005 £1 5m)

The Director's have not recommended a dividend in respect of the year ended 31 December 2006 (2005 £nil)

#### **DIRECTORS**

The directors who served during the year and their interests in the ordinary share capital of the Company at the beginning and end of the year, were as follows

	No. of shares	
	31 December 2006	31 December 2005
E A McElhinney	159,892	159,892
M E McElhinney D J Bichan (appointed 15 August 2006)	-	-
J M King	-	-

A J Williams resigned as a director on 31 May 2006

# SAS HOLDINGS LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2006

#### **EMPLOYEES**

The Group supports the principle of equal opportunities. Its policy is that there should be no unfair discrimination on the grounds of sex, religion or race. Equal employment opportunities are available to all persons, including the disabled, having full regard to their particular skills and abilities.

The directors believe in encouraging employees to become fully informed of the Group's activities and to be more closely involved in the business. Where practicable, employee salaries and wages are linked to trading results.

#### **CHARITABLE DONATIONS**

During the year the Group made charitable donations of £10,000 (2005 £nil)

#### INFORMATION GIVEN TO THE AUDITORS

Each of the directors has confirmed that so far as he is aware, there is no relevant audit information of which the company's auditors are unaware, and that he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **FINANCIAL INSTRUMENTS**

The group does not actively use financial instruments as part of its financial risk management. The Group's policy is to finance working capital through retained earnings which, when appropriate, are placed on deposit at prevailing interest rates. The Group is exposed to the usual credit and cash flow risk associated with selling on credit and manages this through credit control procedures.

The directors do not consider any other risks attaching to the use of financial instruments to be material to an assessment of the Group's financial position or result for the year

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# SAS HOLDINGS LIMITED DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2006

# **APPOINTMENT OF AUDITORS**

A resolution for the reappointment of PKF (UK) LLP will be proposed at the forthcoming annual general meeting

By order of the Board

D J Bichan

Company Secretary

17 May 2007

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SAS HOLDINGS LIMITED

We have audited the group and parent company financial statements ('the financial statements') of SAS Holdings Limited for the year ended 31 December 2006 which comprise the consolidated profit and loss account, the consolidated statement of total recognised gains and losses, the consolidated and company balance sheets, the consolidated cash flow statement and the related notes. The financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom accounting standards ('United Kingdom Generally Accepted Accounting Practice') are set out in the statement of directors' responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements. The information in the directors' report includes that specific information presented in the Chairman's Statement that is cross referenced from the business review section of the directors' report.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read other information contained in the annual report and consider whether it is consistent with the audited financial statements. The other information comprises only the directors' report and the chairman's statement. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and parent company's affairs as at 31 December 2006 and of the group's profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the director's report is consistent with the financial statements

PKF (UK) LLP Registered auditors

Guildford, UK

25 May 2007

# SAS HOLDINGS LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2006

	<u>Notes</u>	2006 £'000	<u>2005</u> £'000
Turnover Cost of sales	2	46,493 (31,364)	35,236 (23,605)
Gross profit Distribution costs Administrative expenses		15,129 (1,383) (10,947)	11,631 (1,056) (9,791)
Operating profit	3	2,799	784
Share of operating loss in joint venture		(30)	(7)
Total operating profit		2,769	777
Exceptional item: Profit on disposal of freehold property		-	70
Profit on ordinary activities before interest and amounts written off investments		2,769	847
Interest receivable and similar income Amounts written off investments Interest payable and similar charges Other finance costs - pensions	5 6 7 8	795 - (21) (90)	1,111 (288) (22) (150)
Profit on ordinary activities before taxation		 3,453	1,498
Tax on profit on ordinary activities	9	(1,094)	(827)
Profit on ordinary activities after taxation		2,359	671
Minority interest		(37)	-
Profit for the financial year	22	2,322 	671

All amounts relate to continuing activities.

# CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2006

	<u>2006</u> £'000	<u>2005</u> £'000
Profit for the year Group	2,351	713
Joint venture	(29)	(42)
	2,322	671
Actuarial gain / (loss) on the defined benefit pension scheme  Deferred taxation on the deficit in the defined benefit pension scheme	121 (15)	(462) 183
·		
Total gains and losses recognised since last annual report	2,428	392

### SAS HOLDINGS LIMITED BALANCE SHEETS 31 DECEMBER 2006

		Gro	up	Comp	any
	<u>Notes</u>	2006	<u>2005</u>	2006	2005
Fixed assets		£'000	£,000	£,000	£'000
Intangible assets	12	23	47	-	•
Tangible assets	13	17,585	11,048	140	-
Investments	14	143	214	16,916	17,118
		17,751	11,309	17,056	17,118
Current assets Stocks	15	0.440	0.004		
Debtors due within one year	15 16	9,449 11,347	8,864 8,451	996	5,149
Debtors due in over one year	16	-	2	4,476	234
Short term investments	17	10,084	-	10,084	-
Cash at bank and in hand		13,429	26,333	13,030	23,187
<b>O</b>		44,309	43,650	28,586	28,570
Creditors: amounts falling due within one year	18	(10,167)	(6,579)	(164)	(322)
Net current assets		34,142	37,071	28,422	28,248
Total assets less current liabilities		51,893	48,380	45,478	45,366
Creditors: amounts falling due after more					
than one year	19	(139)	(14)	-	-
Provisions for liabilities and charges	20	(2,134)	(1,173)	(1,709)	(1,123)
Net assets excluding pension liability		49,620	47,193	43,769	44,243
Pension liability	11	(2,320)	(2,357)	(2,320)	(2,357)
Net assets including pension liability		47,300	44,836	41,449	41,886
Capital and reserves					
Called up share capital	21	229	229	229	229
Share premium account	22	60	60	60	60
Capital redemption reserve	22	4,582	4,582	4,582	4,582
Profit and loss account	22	42,386	39,958	36,578 	37,015
Equity shareholders' funds	23	47,257	44,829	41,449	41,886
Minority interest		43	7	-	-
		47,300	44,836	41,449	41,886
					<del></del>

The financial statements were approved and authorised for issue by the Board of Directors on 17 May 2007 and signation its behalf by

E A McElhinney Director

# SAS HOLDINGS LIMITED CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

	<u>Notes</u>	<u>2006</u> £'000	<u>2005</u> £'000
Net cash inflow from operating activities	24	5,327	1,558
Returns on investment and servicing of finance	25	773	1,092
Taxation		(1,140)	(616)
Capital expenditure and financial investment	25	(7,774)	(1,488)
Cash (outflow) / inflow before use of liquid resources and financing		(2,814)	546
Management of liquid resources	25	(10,084)	-
Financing	25	(6)	(522)
(Decrease) / increase in cash in the year		(12,904)	24
Reconciliation of net cash flow to movement in net funds	26		
(Decrease) / increase in cash in the year		(12,904)	24
Cash outflow from decrease in debt and lease financing Cash outflow from increase in liquid resources		10,084	66 -
Change in net funds resulting from cash flows		(2,814)	90
New finance leases and hire purchase contracts		(148)	
Movement in net funds during the year		(2,962)	90
Net funds at 1 January 2006		26,333	26,243
Net funds at 31 December 2006		23,371	26,333

#### 1 ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards in the United Kingdom. A summary of the principal accounting policies of the Group, which have been applied consistently is as follows.

#### (a) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries on an acquisition accounting basis. The results of subsidiaries and businesses acquired are incorporated in the consolidated financial statements from the date of their acquisition and those disposed of are excluded from their date of disposal.

### (b) Turnover

Turnover, which excludes value added tax, represents the invoiced value of goods and services supplied during the year and includes the sales value of long term contracts relevant to their state of completion

#### (c) Tangible fixed assets

Freehold land is stated at cost and not depreciated. Other fixed assets are recorded at cost less accumulated depreciation. Depreciation is calculated so as to write off the cost of fixed assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets. Interest costs on major fixed asset additions are capitalised during the period of construction and are depreciated as part of the total asset cost. The principal annual rates used for this purpose are

Freehold buildings	2%
Long term leasehold property	2%
Plant and machinery	5-25%
Fixtures, fittings and equipment	5-25%
Motor vehicles	20-25%

Short-term leasehold property is depreciated over the period of the lease

Plant under construction is depreciated from the date the plant is commissioned

#### (d) Government grants

Government grants are treated as deferred income and are credited to the profit and loss account over the expected useful life of the related assets, typically ten years

### (e) Investments

#### **Current asset investments**

Current asset investments represent liquid investments which the Directors regard as available for investment in the Group's core business at any time. These investments are classified as liquid resources in the cash flow statement.

#### Fixed asset investments

Except as stated below, investments are stated at cost less amounts written off and provisions for impairment

In the consolidated financial statements, the investment in the joint venture is accounted for using the gross equity method. The consolidated profit and loss account includes the Group's share of the pre-tax profit and attributable taxation of the joint venture based on the undertakings' latest statutory financial statements. In the consolidated balance sheet, the investment in the joint venture is included at the Group's share of the net assets of the undertaking.

### 1 ACCOUNTING POLICIES (continued)

### (f) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs, in the case of manufactured products, cost includes all direct expenditure and production overheads based on the normal level of activity. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the costs of realisation and, where appropriate, the cost of conversion from their existing state to a finished condition. Provision is made where necessary for obsolete, slow moving and defective stocks.

### (g) Long-term contracts

Work in progress on long-term contracts is stated at total costs incurred, net of amounts transferred to the profit and loss account in respect of work carried out to date, less foreseeable losses and applicable payments on account. Profits on contracts are only taken when the results of the contract can reasonably be foreseen. Where turnover on contracts exceeds payments on account an "amount recoverable on contracts" is established and separately disclosed within debtors.

#### (h) Foreign currencies

Trading transactions denominated in foreign currencies are translated into sterling at the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date. Exchange gains or losses arising on these transactions are included in the profit and loss account.

Assets and liabilities and the profit and loss accounts of overseas operations are translated at the closing exchange rates 

Exchange gains and losses arising on these translations are taken directly to reserves

#### (i) Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in tax computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

### (j) Goodwill

Goodwill arising on consolidation and on the acquisition of businesses represents the excess of the fair value of the consideration given over the fair value of the identifiable net assets acquired. Goodwill is capitalised and amortised over its estimated useful economic life not exceeding 20 years. Capitalised goodwill is reviewed for evidence of impairment at the end of the first full financial year following the initial date of recognition and thereafter when appropriate

### 1 ACCOUNTING POLICIES (continued)

#### (k) Leases

Assets held under finance lease and hire purchase contracts are capitalised and depreciated in accordance with the Group's depreciation policy. The finance charges are allocated over the period of the lease in proportion to the capital amounts outstanding and are charged to the profit and loss account.

Operating lease rentals are charged to the profit and loss account on a straight line basis over the term of the lease

### (I) Pension arrangements

The Group operates defined contribution and defined benefit pension schemes

The cost of the defined contribution schemes is charged to the profit and loss account in the year to which it relates

For the defined benefit scheme any increase in the present value of the liabilities of the scheme expected to arise from the current service of employees in the year is charged to operating profit. The expected return on the scheme's assets and the expected increase during the year in the present value of the scheme's liabilities are included as other finance income or costs as appropriate. Actuarial gains and losses are recognised in the statement of total recognised gains and losses. Pension scheme assets, to the extent they are recoverable, and pension scheme liabilities, are recognised in the balance sheet and represent the difference between the market value of scheme assets and the present value of scheme liabilities, net of deferred taxation. Pension scheme liabilities are determined on an actuarial basis using the projected unit method and are discounted at a rate using the current rate of return on a high quality corporate bond of equivalent term and currency to the liability

#### 2 TURNOVER

The Group's turnover and profit before taxation is derived from one class of business and includes overseas sales amounting to £8,815,000 (2005 - £6,320,000). The net assets of the Group reside predominantly within the United Kingdom.

### 3 OPERATING PROFIT

	<u>2006</u>	<u>2005</u>
Depression of township found assets	£'000	£,000
Depreciation of tangible fixed assets	4 440	4 400
- owned	1,418	1,488
- held under hire purchase and finance lease agreements	2	-
Amortisation of goodwill	24	23
Operating lease rentals		
- plant and machinery	136	83
- other	680	777
Rental income	(76)	(88)
Deferred grant income released	(2)	(6)

# 4 AUDITORS' REMUNERATION

		<u>2006</u> £'000	<u>2005</u> £'000
	Fees payable to the company's auditor for the audit of the company's annual accounts	20	20
	Fees payable to the company's auditors and its associates for other		
	services - the audit of the company's subsidiaries, pursuant to legislation - tax services - all other services	41 15 5	30 10
	Fees in respect of the SAS Pension Plan- audit	5	5
		86	65
			<del>_</del>
5	INTEREST RECEIVABLE AND SIMILAR INCOME		
		<u>2006</u> £'000	<u>2005</u> £'000
	Group interest receivable and similar income Joint venture interest receivable	794 1	1,110
		795	1,111
6	AMOUNTS WRITTEN OFF INVESTMENTS		
Ū	AMOUNTO WITH TEN OFF INVESTMENTS	2006 £'000	<u>2005</u> £'000
	Provision for impairment of listed investment Provision for impairment of unlisted investment	-	41 247
			288
-	INTEREST RAVABLE AND COMULAR COLLARGE		
7	INTEREST PAYABLE AND SIMILAR CHARGES	<u>2006</u> £'000	<u>2005</u> £'000
	Interest payable on finance lease and hire purchase arrangements Other interest	3 18	2 16
	Group interest payable Interest payable by joint venture	21	18 4
		21	22

# 8 OTHER FINANCE COSTS - PENSIONS

	Interest on defined benefit pension schen Expected return on the defined benefit pe		's assets	2006 £'000 509 (419)		2005 £'000 489 (339)
	Exposited retains on the defined benefit pe	naion sonome		90		150
9	TAX ON PROFIT ON ORDINARY ACTIV	'ITIES				
	(a) Analysis of charge for the year	£'000	2 <u>006</u> £'000	£'000	<u>2005</u>	£,000
	Current taxation United Kingdom corporation tax on profits for the year Corporation tax adjustments in respect of prior periods	723 (58)		813 6		
			665			819
	UK corporation tax adjustment in respect of prior periods – joint venture		-			32
	Foreign tax		<b>52</b>			-
	Total current tax		717			851
	<b>Deferred tax</b> Origination and reversal of timing differences		377		_	(24)
	Tax on profit on ordinary activities		1,094			827

# 9 TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

## (b) Factors affecting the tax charge for the period

The tax assessed for the period is lower (2005 higher) than the standard rate of corporation tax in the UK of 30% (2005 - 30%)

	<u>2006</u> £'000	<u>2005</u> £'000
Profit on ordinary activities before tax	3,453	1,498
Profit on ordinary activities multiplied by the standard rate of		
corporation tax in the UK of 30% (2005 - 30%)	1,036	449
Effects of		
Expenditure not deductible for tax purposes	114	140
Expenditure incurred in year deductible in future periods	199	234
Expenditure incurred in prior periods deductible in the current year	(382)	(420)
Capital allowances in excess of depreciation	(225)	238
Amounts written off investments not deductible for tax purposes	` _′	86
Intra-group charges not deductible overseas in current year	67	77
Overseas profits taxed at rates lower than the standard rate of tax in		
the UK	(72)	•
Profit on disposal of investment not subject to taxation	`(4)	•
Adjustment to tax charge of prior years	(58)	6
Adjustment to tax charge of prior years in the joint venture	` •	32
Losses carried forward	42	9
Total UK corporation tax	717	851

There was no effect on the tax charge of the exceptional item in the previous year

10	DIRECTORS' REMUNERATION	2005	2005
		<u>2006</u> £'000	<u>2005</u> £'000
	Directors:	2 000	2000
	Aggregate emoluments Company pension contributions to money purchase schemes	198 9	345 14
		207	359
	The number of directors to whom retirement benefits are accruing under r schemes and defined benefit pension schemes were 2 (2005 - 2) and 1 (2005 - 2)		
		<u>2006</u> £'000	<u>2005</u> £'000
	Highest paid director:		
	Aggregate emoluments Company pension contributions to a money purchase scheme	106 7	125
		113	125
11	EMPLOYEE INFORMATION		
	The average number of employees during the year, including executive di		
		Group <u>2006</u> Number	<u>2005</u> Number
	Manufacturing Group administration and management	449 2	398 3
		451	401
	The employment costs of all employees included above were		
		Group	
		2006 £'000	2005 £'000
	Wages and salaries	11,324	9,212
	Social security contributions	1,158	937
	Pension and post retirement benefit contributions	322	313
	- -	12,804	10,462

### 11 EMPLOYEE INFORMATION (continued)

#### Pension arrangements

The Group operates three pension schemes, two defined contribution schemes and one defined benefit scheme

#### **Defined contribution schemes**

The pension cost of the defined contribution schemes, which represents contributions payable by the Group, amounted to £322,000 (2005 - £313,000) in the year Included in creditors is £47,009 (2005 - £38,789) in respect of contributions payable to the scheme

#### Defined benefits scheme

On 4 September 2001 the defined benefit scheme, the SAS Pension Plan, was closed to new members and on 31 August 2002 the scheme was closed to future accrual of benefits and therefore regular contributions to the scheme ceased on that date. As a result of the closures, under the projected unit valuation method the current service cost will increase as members approach retirement.

During the year the Group made payments totaling £21,000 (2005 £3,000) to the scheme in respect of enhancements to members' transfer values. Any future contributions to the scheme will be made in accordance with the advice of the Scheme's Actuary

The most recent formal actuarial valuation of the defined benefit scheme was carried out as at 1 January 2004 by a qualified independent actuary. The actuary has updated this valuation, on an approximate basis, to 31 December 2006 using the following principal assumptions

	<u>2006</u>	<u>2005</u>	<u>2004</u>
	%	%	%
Increase in salaries	•	•	-
Increase in inflation	3.1	2 90	2 90
Increase in pensions in payment	3.5	2 90 - 3 50	2 90 - 3 50
Discount rate used	5.2	4 80	5 30
Revaluation rate for deferred pensions	3.1	2 90	2 90

# 11 EMPLOYEE INFORMATION (continued)

The assets of the scheme and the expected rate of return of the assets and the deficit in the scheme at the end of the year were

	31 December 2006		31 December 2005		31 December 2004	
	Long		Long term		Long term	
	term rate		rate of		rate of	
	of return	Value	return	Value	return	Value
	expected	£'000	expected	£'000	expected	£'000
Equities	6.50%	5,861	6 05%	4,851	-	-
Bonds	5.20%	985	4 80%	1,440	-	-
Other	6.50%	826	6 05%	934	•	-
Managed funds	-	-	-	-	6 30%	2,028
Cash on deposit	5.00%	72	-	97	4 75%	4,507
Total market value of assets		7,744		7,322		6,535
Present value of scheme liabilities		(11,059)		(10,689)		(9,293)
Deficit in the scheme		(3,315)		(3,367)		(2,758)
Related deferred tax asset		995		1,010		827
Net pension liability		(2,320)		(2,357)		(1,931)

# 11 EMPLOYEE INFORMATION (continued)

## Defined benefits scheme (continued)

The following amounts have been included in the financial statements under the headings shown

	2006 6'000	200 <u>5</u>
Other finance costs	£'000	£,000
Interest on pension scheme liabilities	509	489
Expected return on assets in the scheme	(419)	(339)
Expedica retain on assets in the scheme	<del>(413)</del>	
Charge to other finance costs	90	150
Statement of total recognised gains and losses		
Difference between the expected and actual rate of return on assets	141	584
Experience gains and losses arising on the scheme liabilities	28	(61)
Effect of changes in the financial assumptions underlying the present		
value of the scheme liabilities	(48)	(985)
Actuarial profit / (loss) recognised in the statements of total		
recognised gains and losses	121	(462)
Movement in deficit during the year		
Deficit in scheme at the beginning of the year  Movement in the year	(3,367)	(2,758)
Contributions	21	3
Other finance costs	(90)	(150)
Actuarial gain / (loss)	121	(462)
Deficit in scheme at the end of the year	(3,315)	(3,367)
		(0,007)

# 11 EMPLOYEE INFORMATION (continued)

12

Defined benefits scheme (continued)

History of amounts recognised in the statement of total recognised gains and losses

,	31 Dec	31 Dec	31 Dec	31 Dec	30 Sept
	2006	2005	2004	2003	<u>2002</u>
Difference between expected and actual return on scheme assets amount (£'000) percentage of scheme assets	141 2%	584 8%	(141) 2%	70 1%	(1,314) 24%
Experience gains / (loss) on scheme liabilities amount (£'000) percentage of the present value of	28	(61)	(15)	(446)	470
scheme liabilities	0.2%	0 6%	0 2%	5%	5%
Effect of changes in the demographic and financial assumptions underlying the present value of the scheme liabilities amount (£'000)  Percentage of the present value of the scheme liabilities	(48) 0.4%	(985) 9%	(210) 2%	(599) 7%	(404) 4%
Total actuarial gain / (loss) recognised in statement of total recognised gains and losses	<b>U.4</b> /6	3/6	2 /0	1 /0	4 /0
amount (£'000)	121	(462)	(366)	(975)	(1,248)
percentage of the present value of scheme liabilities	1%	4%	4%	11%	12%
INTANGIBLE FIXED ASSETS Goodwill					
Group:					£'000
Cost At 1 January 2006 and 31 December 2006				-	116
Amortisation At 1 January 2006 Charge for the year				_	69 24
At 31 December 2006					93
Net book value At 31 December 2006				<u>-</u>	23
At 31 December 2005				=	47

## 13 TANGIBLE FIXED ASSETS

	Freehold land and	Long - term leasehold land and	Short - term leasehold land and	Plant and	Motor	
Group	buildings £'000	buildıngs 2°000	buildings 000°£	equipment £'000	vehicles £'000	<u>Total</u> £'000
Cost						
At 1 January 2006 Additions	8,231 5,489	- 84	276 -	17,085 2,169	598 238	26,190 7,980
Disposals	-	-	-	(83)	(75)	(158)
Reclassification	(5,599)	5,599		•	•	•
At 31 December 2006	8,121	5,683	276	19,171	761	34,012
Depreciation						
At 1 January 2006	667	•	219	13,920	336	15,142
Charge for period Disposals	23	126	<b>57</b>	1,057 (83)	157 (52)	1,420 (135)
Reclassification	(380)	380	-	-	-	(133)
At 31 December 2006	310	506	276	14,894	441	16,427
Net book value						
At 31 December 2006	7,811	5,177	-	4,277	320	17,585
At 31 December 2005	7,564	-	57	3,165	262	11,048

The net book value of plant and machinery includes £144,826 (2005 -  $\pm$ Nil) of assets held under finance leases and hire purchase contracts

Company	Motor <u>vehicles</u> £'000
Cost At 1 January 2006 Additions	- 174
At 31 December 2006	174
Depreciation At 1 January 2006 Charge for period	34
At 31 December 2006	34
Net book value At 31 December 2006	140
At 31 December 2005	-

### 14 INVESTMENTS

Group	Joint <u>venture</u> £'000	Other <u>investments</u> £'000	<u>Total</u> £'000
At 31 December 2006	53	90	143
At 31 December 2005	82	132	214
The movement in the investment in the joint venture in the	e year was		<u>Joint</u> venture
At 1 January 2006 Share of loss for the period			£'000 82 (29)
At 31 December 2006			53
The Group's share of the net assets of the joint venture co	omprises		£'000
Share of gross assets Share of gross liabilities			98 (45)
Share of net assets			53

The investment in the joint venture represents an investment of 50% of the ordinary shares of £1 each of European Manufacturing Joint Venture Limited, a company registered in England. The company was formed to carry out the Hong Kong airport project which was won by the partners in 1995. The Group's share of the loss for the year and net assets of the Company are based on the Company's latest available accounts for the year ended 30 June 2006.

# 14 INVESTMENTS (continued)

The movements in other investments in the year were

	Freehold <u>Land</u> £'000	Listed investment £'000	Unlisted investment £'000	<u>Total</u> £'000
At cost At 1 January 2006 Disposals	90	264 (264)	248 (248)	602 (512)
At 31 December 2006	90	-	•	90
Provision for Impairment at 1 January 2006 Disposals	<u>:</u>	223 (223)	247 (247)	470 (470)
At 31 December 2006		-	-	•
Net book value 31 December 2006	90	-	<u>.</u>	90
31 December 2005	90	41	1	132

The investment in freehold land represents a minority investment in 59 acres of freehold land. The chairman Mr E A McElhinney, has a controlling interest in the investment.

### 14 INVESTMENTS (continued)

Company	_	_		
	Shares in subsidiary <u>undertakings</u> £'000	Shares in joint <u>venture</u> £'000	Other investments £'000	<u>Total</u> £'000
At cost less amounts written off				
At 1 January 2006 Disposals	16,986 (210)	50 -	602 (512)	17,638 (722)
At 31 December 2006	16,776	50	90	16,916
Provision for impairment				
At 1 January 2006 Disposals	50 (50)		470 (470)	520 (520)
At 31 December 2006	•	•	•	•
Net book value 31 December 2006	16,776	50	90	16,916
At 1 December 2005	16,936	50	132	17,118

The analysis of other investments of the Company is included within other investments of the Group

At the year end the Group owned the whole of the issues share capital of the following subsidiaries unless otherwise shown -

SAS International Limited – incorporated in England and Wates
SAS Building Factors (Ireland) Limited – incorporated in the Republic of Ireland, 90% of the issued ordinary share capital

SAS Building Factors (Cyprus) Limited – incorporated in the Republic of Cyprus

The principal activity of SAS International Limited during the year was the design and manufacture of suspended ceilings, partitioning and other building products. The Company also provides construction project management services on selective installation and refurbishment projects.

SAS Building Factors (Ireland) Limited provides construction project management services on selective installation and refurbishment projects in Ireland

The principal activity of SAS Building Factors (Cyprus) Limited, which was formed in 2004, was that of property development

# 15 STOCKS

	Group		
	<u>2006</u> £'000	<u>2005</u> £'000	
Raw materials and consumables Work in progress	3,485 254	3,171 248	
Finished goods and goods for re-sale	2,171 ————	1,796	
Net costs incurred on long term contract balances	5,910 3,539	5,215 3,649	
	9,449	8,864	

# 16 DEBTORS

	Gro	Group Compan		
Due within one year	<u>2006</u> £'000	<u>2005</u> £'000	<u>2006</u> £'000	2005 £'000
Trade debtors Amounts recoverable on contracts Amounts owed by subsidiary	9,554 156	7,521 -	8 -	15
undertakings	-	-	827	4,619
Other debtors	164	312	6	-
Prepayments and accrued income	1,473	618	155	110
Deferred tax	-			405
	11,347	8,451	996	5,149
Due in more than one year				
Loan to subsidiary undertaking	-	-	4,029	-
Deferred tax	<u>•</u>	2	447	234
		2	4,476	234

## 16 DEBTORS (continued)

The movements on, and the composition of, the deferred tax balances are

Company	Group £'000	Company £'000
At 1 January 2006 Transferred to provisions for liabilities and charges Charged to the profit and loss account	2 (2)	639 - (192)
At 31 December 2006	-	447

	Group		Company	
	<u>2006</u> £'000	<u>2005</u> £'000	<u>2006</u> £'000	<u>2005</u> £'000
Accelerated capital allowances Other timing differences	- -	(625) 627	- 447	22 617
	-	2	447	639

The Group's deferred tax provision for 2006 is included in provisions for liabilities and charges as shown in note 20

The deferred tax assets are expected to be recovered against future taxable profits of the Group

### 17 SHORT TERM INVESTMENTS

	Group		Company	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	2005
	£'000	€,000	£'000	£'000
Short term investments at cost	10,084	-	10,084	-

At the year end these investments had a market value of £10,370,000, of which £229,964 were listed investments

### 18 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Cor	npany
	<u>2006</u> £'000	2005 £'000	<u>2006</u> £'000	<u>2005</u> £'000
Trade creditors Amounts owed to subsidiary	8,082	4,477	-	1
undertakings	•	-	67	222
Obligations under finance lease and				
hire purchase agreements	15	•	-	-
Corporation tax	132	555	-	-
Other taxation and social security	668	644	-	-
Other creditors	214	300	21	17
Accruals and deferred income	1,056	603	76	82
	40.407	0.570	404	
	10,167	6,579	164	322

Obligations under finance lease and hire purchase agreements were secured over the assets being financed

### 19 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
	£'000	£,000	£'000	£,000
Accruals and deferred income Obligations under finance leases	12	14	•	-
and hire purchase agreements	127	-	•	-
	139	14	-	-
				<del></del>

Amounts due on assets held under hire purchase agreements used as security for the related liability are

	<u>2006</u> £'000	<u>2005</u> £'000
Between one and two years	16	-
Between two and five years	55	•
After five years	56	-
	127	-
	<del></del>	

#### 20 PROVISIONS FOR LIABILITIES AND CHARGES

Group	Property provisions £'000	Deferred tax £'000	<u>Other</u> £'000	<u>Total</u> £'000
At 1 January 2006 Transferred from debtors Utilised Charged/(credited) to the profit and	392 - (97)	(2)	781 - -	1,173 (2) (97)
loss account	20	377	663	1,060
At 31 December 2006	315	375	1,444	2,134
Company	Property provisions £'000		Other £'000	Total <u>£'000</u>
At 1 January 2006 Utilised Charged to the profit and loss	342 (97)		781 -	1,123 (97)
account	20	. <u>-</u>	663	683
At 31 December 2006	265		1,444	1,709

The property provisions of the company include £28,000 (2005 £42,000) in respect of the provision for future costs of vacated leasehold properties which should be utilised within two years and £237,000 (2005 £300,000) in respect of dilapidations which is expected to be utilised within one year Property provisions in the Group include an additional £50,000 in respect of dilapidations which is expected to be utilised within one year

The other provisions represent provision for amounts that may become payable under a group employee incentive scheme

### 21 SHARE CAPITAL

<u>2006</u> £'000	<u>2005</u> £'000
99,980	99,980
229	229
	99,980

# 22 RESERVES

Group	Share premium account £'000	Capital redemption <u>reserve</u> £'000	Profit and loss account £'000	<u>Total</u> £'000
At 1 January 2006 Profit for the year Actuarial gain on the defined benefit	60 -	4,582 -	39,958 2,322	44,600 2,322
pension scheme Deferred taxation on the deficit in the defined benefit pension scheme		-	121 (15)	121 (15)
At 31 December 2006	60	4,582	42,386	47,028
The profit and loss account reserve comp	orises			
			<u>2006</u> £'000	<u>2005</u> £'000
Profit and loss account reserve excluding Pension liability	pension liabi	lity	44,706 (2,320)	42,315 (2,357)
Profit and loss reserve			42,386	39,958
Company	Share premium account £'000	Capital redemption <u>reserve</u> £'000	Profit and loss account £'000	<u>Total</u> £'000
At 1 January 2006 Loss for the year	60	4,582 -	37,015 (543)	41,657 (543)
Actuarial gain on the defined benefit pension scheme	-	-	121	121
Deferred taxation on the defined benefit pension scheme	-	•	(15)	(15)
At 31 December 2006	60	4,582	36,578	41,220

## 22 RESERVES (continued)

The profit and loss account reserve comprises

	<u>2006</u> £'000	<u>2005</u> £'000
Profit and loss account reserve excluding pension liability Pension liability	38,898 (2,320)	39,372 (2,357)
Profit and loss reserve	36,578	37,015

As provided by Section 230 of the Companies Act 1985, the Company does not publish a separate profit and loss account. The parent Company's loss for the year was £543,000 (2005 - £788,000 loss)

# 23 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	<u>2006</u> £'000	<u>2005</u> £'000
Profit for the financial year Repurchase of shares Other recognised gains and losses relating to the year	2,322 - 106	671 (456) (279)
Net decrease in shareholders' funds Opening shareholders' funds	2,428 44,829	(64) 44,893
Closing shareholders' funds	47,257	44,829

# 24 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

0.700	
2,799	784
1,420	1,488
24	23
(21)	(3)
(5)	-
(585)	(837)
(2,896)	(905)
4,580	1,008
12	-
(1)	-
5,327	1,558
	24 (21) (5) (585) (2,896) 4,580 12 (1)

## 25 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

			2006 £'000	<u>2005</u> £'000
Returns on investments and servicing of finance Interest received Interest paid – Hire purchase agreements and finance leases Other			794 (3) (18)	1,110 (2) (16)
			773	1,092
Capital expenditure and financial investing Purchase of tangible fixed assets Sale of tangible fixed assets Sale of other fixed asset investments	tment		(7,832) 28 30	(2,040) 552 -
			(7,774)	(1,488)
Management of liquid resources Funds placed with investment bank			(10,084)	-
Financing Capital element of finance lease and hire p Shares repurchased	(6)	(66) (456)		
			(6)	(522)
ANALYSIS OF CHANGES IN NET FUND	s			
	As at 1 January 2006 £'000	Cash flow £'000	Other non ash changes	As at 31 December 2006 £'000
Cash at bank and in hand Current asset investments Finance lease and HP agreements	26,333 - -	(12,904) 10,084 6	- (148)	13,429 10,084 (142)
	26,333	(2,814)	(148)	23,371

26

#### 27 CAPITAL COMMITMENTS

Commitments for future capital expenditure not provided for in the accounts

		Group	
	2 <u>006</u> £'000	<u>2005</u> £'000	
Contracted	1,518	4,016	

### 28 OPERATING LEASE COMMITMENTS

The Group was committed to making the following payments during the next year in respect of non-cancellable operating leases

		2006		<u>2005</u>	
	Land and buildings £'000	Other £'000	Land and Buildings £'000	Other £'000	
On leases expiring	0.4	0	074	14	
Within one year Between two and five years	84 21	8 138	274 43	11 72	
After five years	322	-	343	-	
			<del></del>		
	427	146	660	83	

On the 17<sup>th</sup> January 2007 the company entered into a lease agreement in respect of a further property. The term of the lease is for 12 months, rent free, with an option to purchase at the end of that period. If this option is not exercised, a lease for a further nine months becomes operational

### 29 RELATED PARTY TRANSACTIONS

During the year the Group charged £40,000 (2005 £23,000) to its joint venture, European Manufacturing Joint Venture Limited The amount due to the Group by the joint venture at the year end was £74,350 (2005 £23,000)

### 30 CONTINGENT LIABILITIES

At 31 December 2006 the Group had contingent liabilities in the form of bank guarantees amounting to £ 723,574 (2005 £1,321,000)

### 31 ULTIMATE CONTROLLING PARTY

The directors regard Mr E A McElhinney as the ultimate controlling party