

# TRICON MANAGEMENT AND HOLDINGS LIMITED AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS 31st DECEMBER 1998

Registered number: 1691066

CHEGWIDDEN

CHARTERED ACCOUNTANTS

Chadwell Heath

R41 \*ANVNZJKQ\* 403 COMPANIES HOUSE 08/09/99

## FINANCIAL STATEMENTS

## for the year ended 31st December 1998

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## The following pages do not form part of the statutory accounts

Detailed trading and profit		
and loss account	Appendix	1

#### **COMPANY INFORMATION**

#### 31st December 1998

INCORPORATED in England on 13th January 1983

NUMBER 1691066

CHAIRMAN R.G.Payne Esq.

OTHER DIRECTORS A.S.Horton Esq.

A.J.Stewart Esq.

SECRETARY A.S.Horton Esq

REGISTERED OFFICE Priestley House

Priestley Gardens Chadwell Heath Essex RM6 4SN

BANKERS National Westminster Bank PLC

50 Ilford Hill Ilford Essex IG1 2AP

AUDITORS Chegwidden

Chartered Accountants Priestley House Priestley Gardens Chadwell Heath Essex, RM6 4SN

#### DIRECTORS' REPORT

#### 31st December 1998

The directors present their report and the audited financial statements for the year ended 31st December 1998.

#### Principal activity

The principal activity of the company was that of management consultancy to the Foodservice industry

#### **Business review**

The company's balance sheet as detailed on page 6a shows a satisfactory position, shareholders' funds amounting to £20,824.

#### Year 2000 and the Euro

The company has taken steps to ensure all systems are year 2000 compliant. The company will monitor the possible introduction or the Euro before any further action is taken.

#### Results and dividends

The results for the year are shown in the profit and loss account on page 5. The directors do not propose payment of an ordinary dividend.

#### Fixed assets

In the opinion of the directors, there is no significant difference between the present market value of the company's properties and the amounts at which they are stated in the accounts. Details are set out in note 10.

#### Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	31st December 1998 Ordinary shares	1st January 1998 Ordinary shares
R.G. Payne Esq.	390	295
A.S. Horton Esq.	305	235
A.J. Stewart Esq.	305	235

#### Auditors

Chegwidden have agreed to offer themselves for re-appointment as auditors of the company.

A.S.Horton Esq

Priestley House Priestley Gardens Chadwell Heath Essex RM6 4SN

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

R.G.Payne Esq. Chairman

#### AUDITORS' REPORT

#### Auditors' report to the members of

#### Tricon Management and Holdings Limited

We have audited the financial statements on pages 5 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

#### Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. However, the evidence available to us was limited because the results of an associate company have not been subject to an audit since this is not a legal requirement in the country of incorporation.

#### **Opinion**

Except for any adjustments that might have been found to be necessary had we been able to obtain further evidence concerning the above group company, in our opinion the financial statements give a true and fair view of the state of the affairs of the company and the group as at 31<sup>st</sup> December 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chadwell Heath 3<sup>rd</sup> September 1999 Chegwidden Registered Auditors Chartered Accountants

#### AND SUBSIDARIES

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

## for the year ended 31st December 1998

	Note	1998 £	1997 £
Turnover	2	1,390,928	1,316,926
Cost of sales		100,140	(122,767)
Gross Profit		1,290,788	1,194,159
Net operating expenses			
Administrative expenses Other operating income (Loss)/Profit from investment in Associated Company	′	(1,295,117) 62,269 (9,545)	(1,076,110) 60,433 3,743
Operating profit	3	48,395	182,225
Interest payable	5	(88,586)	(99,177)
(Loss)/profit on ordinary activities before taxation		(40,191)	83,048
Taxation	7	(23,977)	(16,457)
(Loss)/profit on ordinary activities after taxation retained for the year	15	(64,168)	66,591

Movements in reserves are shown in note 15.

None of the company's activities were acquired or discontinued during the above two financial years.

There were no recognised gains and losses in 1998 or 1997 other than the (loss)/profit for the year.

## PROFIT AND LOSS ACCOUNT

## for the year ended 31st December 1998

-	9,368
(148,093) 149,029	(4,758) 114,773
936	119,383
(67,917)	(77,290)
(66,981)	42,093
(16,255)	(8,711)
(83,236)	33,382
	149,029 936 (67,917) (66,981) (16,255)

Movements in reserves are shown in note 15.

None of the company's activities were acquired or discontinued during the above two financial years.

There were no recognised gains and losses in 1998 or 1997 other than the (loss)/profit for the year.

## AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

## at 31st December 1998

	Note	c	1998	•	1997
	Note	£	£	£	£
Fixed assets					
Tangible assets Investments	8 11		1,079,386 31,238		1,214,009 40,783
			1,110,624		1,254,792
Current assets					
Debtors Cash at bank and in hand	12	377,581 6		407,527 1,968	
		377,587		409,495	
Creditors: amounts falling due within one year	13	(396,738)		(420,837)	
Net current liabilities			(19,151)		(11,342)
Total assets less current liabilities			1,091,473	-	1,243,450
Creditors: amounts falling due after more than one year	14		(587,511)		(675,320)
			503,962		568,130
Capital and reserves		•		z	<del>=</del>
Called up share capital Profit and loss account	16 15		1,000 502,962		1,000 567,130
Total shareholders' funds	18		503,962	-	568,130

The financial statements on pages 5 to 15 were approved by the board of directors on and signed on its behalf by:

R.C.Payne Esq. Chairman

## **BALANCE SHEET**

## at 31st December 1998

			1998		1997
	Note	£	£	£	£
Fixed assets					
Tangible assets Investments	10 11		939,928 8,826 948,754		1,084,020 8,826 1,092,846
Current assets			ŕ		-,,
Debtors Cash at bank and in hand	12	16,183 3		15,828 1,968	
		16,186		17,796	
Creditors: amounts falling due within one year	13	(411,153)		(362,571)	
Net current liabilities			(394,967)		(344,775)
Total assets less current liabilities		•	553,787	•	748,071
Creditors: amounts falling due after more than one year	14		(532,963)		(644,011)
			20,824		104,060
Capital and reserves		•		:	
Called up share capital Profit and loss account	16 15		1,000 19,824		1,000 103,060
Total shareholders' funds	18	• -	20,824	_	104,060

The financial statements on pages 5 to 15 were approved by the board of directors on and signed on its behalf by:

R.G.Payne Esq. Chairman

## AND SUBSIDIARIES

## CONSOLIDATED CASH FLOW STATEMENT

## for the year ended 31st December 1998

		1	1998		1997
	Note	£	£	£	£
Net cash inflow from operating activities	19		310,314		171,958
Returns on investments and servicing of finance Interest paid	5		(88,586)		(99,177)
Taxation Corporation tax paid			(16,967)		(25,530)
Investing Activities Purchase of Tangible Fixed Assets Disposal of fixed asset Investments Sale of fixed assets	8	(93,082)		(30,826) 500 12,250	
Net cash outflow from investing			(53,426)		(18076)
Financing Debt due beyond a year: Bank loan repayments Finance lease and hire purchase (repayments)	'increase	(111,048) 20,655	(00.202)	(91,874) (32,206)	(124.080)
		_	(90,393)	,	(124,080)
Increase in cash	20		60,942		(94,905)

#### NOTES ON FINANCIAL STATEMENTS

#### 31st December 1998

#### 1 Accounting policies

#### **Basis of accounting**

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts and value added tax.

#### Tangible fixed assets

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold land No depreciation
Freehold buildings No depreciation
Leasehold land and buildings No depreciation
Motor Vehicles 25% on written down value
Fixtures & Fittings 25% on written down value

#### Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

## Foreign Currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the Balance Sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Leases and Hire Purchase Contracts

Assets held under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The assets are depreciated over their expected useful lives. The finance charges are allocated over the primary period of the lease on a straight line basis. Rentals payable under operating leases are charged to the Profit and Loss account as incurred.

## **Pension Costs**

The Group operates a money purchase pension scheme. Contributions for the year are charged in the Profit and Loss Account as they become payable in accordance with the rules of the scheme.

## **Basis of Consolidation**

The Group accounts consolidate the accounts of Tricon Management & Holdings Ltd and its subsidiary and associated drawn up to 31<sup>st</sup> December 1998. No Profit and Loss Account is prepared for the Holding Company as permitted by section 230 of the Companies Act 1985. Undertakings other than subsidiaries in which the Group has an investment representing not less than 20% of the voting rights and over which it exerts significant influence are treated as associated undertakings. The Group Accounts include the appropriate share of these undertakings results and reserves based on the Accounts to 31<sup>st</sup> December 1998.

#### 2 Turnover

In the opinion of the Directors it would be prejudicial to the interest of the Company to give a geographical breakdown of turnover.

3 (	Operating profit	1998 £	1997
	Group Operating profit is stated after crediting:	ž.	£
]	Net rental income Exceptional item (see note 6 ) Profit on sale of assets	16,529 45,740	15,775 44,658 3,114
ā	and after charging:	<u></u>	<del></del>
A	Accountancy fees	6,925	3,825
5	Staff costs (note 4)	884,577	843,736
ı	Auditors' remuneration	2,750	2,750
I	Loss on sale of assets	3,774	-
	Depreciation of tangible fixed assets note 10):	<del>===</del>	=====
I	Diminuation in value of fixed assets Owned assets Leased assets	144,092 7,090 33,094 ————————————————————————————————————	6,854 29,674 36,528
	irectors and employees Staff costs including directors' emoluments	1998 £	1997 £
	Wages and salaries	709,531	646,493
	Social Security Costs Pensions Costs	74,455 100,591	62,651 116,101
	Average monthly number employed ncluding executive directors:	Number	Number
	Office and management	29 ========	27
I	Directors	£	£
	Directors Remuneration Pensions Schemes	281,865 _49,470	325,934 <u>48,724</u>
		331,335	374,658
H	lighest Paid Director	_	
	moluments	51,261	57,456
	Company Contributions to a Money Purchase ension Scheme	18,675	18,000

## NOTES ON FINANCIAL STATEMENTS

## 31st December 1998

5	Interest payable			1998		1997
	Hire Purchase and Finance Leasing Bank interest Bank loan interest Other Interest			£ 11,319 8,262 67,871 1,134 88,586		£ 13,546 7,519 76,865 1,247
6	Exceptional items				_	99,177
	•			1998 £		199 <b>7</b> £
	Included in other operating income:			*		*
	Exceptional income			45,740		44,658
	Permanent sickness insurance claim re-	ceived in respec	t of a director.		_	
7	Taxation - Group			1998		1997
	Corporation tax on loss on ordinary			£		£
	activities at 21.% (1997 21.75%) Corporation tax interest			23,913 64		16,457 -
				23,977		16,457
8	Tangible fixed assets – Group					
	- magaza - mara sasasa - pasa-p	Land &	Motor	Fixtures &	Total	
		Buildings	Vehicles	Fittings		
1 Jan	uary 1998	£ 1,086,742	£ 166,021	£ 107,815	£ 1,360,578	
Addit	ions	-	88,774	4,308	93,082	
Dispo	osals		(89,320)	(405)	<u>(89,725)</u>	
31 De	ecember 1998	1,086,742	165,475	<u>111,718</u>	1,363,935	
Depr	eciation					
	uary 1998 ge for the year ssals	2,722 144,092 ———	79,396 33,094 _(46,295)	64,450 7,090	146,568 184,276 (46,295)	
31 De	ecember 1998	146,814	66,195	71,540	284,549	
Net E	Book amount					
31 De	ecember 1998	939,928	99,280	40,178	1,079,386	
1 Jan	uary 1998	1,084,020	86,625	43,365	1,214,010	

The net book amount of fixed assets includes £103,132 (1997 £91,155) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3.

## NOTES ON FINANCIAL STATEMENTS

## 31st December 1998

9	Land	and	buildings
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10

	1998 £	1997 £
Freehold	187,500	331,592
Long leasehold	752,428	752,428
	939,928	1,084,020
Long leaseholds are those leaseholds with more than 50 years unexpired		
Tangible fixed assets (Company)		
		Land and Buildings
Cost		£
1st January 1998 and		
31st December 1998		1,086,742
Depreciation		
1st January 1998		2,722
Charge for the year		144,092
31st December 1998		146,814
Net book amount		
31st December 1998		939,928
1st January 1998		1,084,020

The historical cost of the freehold property is £331,392. The depreciation charge for the year would have been £6,631 (1996: £6,631) on a historical cost basis. Accumulated depreciation at 31st December 1997 would have been £53,048. The property was valued by the directors as at 31st December 1997.

## NOTES ON FINANCIAL STATEMENTS

## 31st December 1998

## 11 Fixed asset investments (Company)

Cost  1 <sup>st</sup> January 1998	Associated Company	Subsidiary Company	Total
And at 31 <sup>st</sup> December 1998	<u>7,826</u>	<u>1,000</u>	<u>8,826</u>
Net book amount			
31st December 1998	<u>7,826</u>	1,000	<u>8,826</u>
1 <sup>st</sup> January 1998	7,826	1,000	8,826

The Company also loaned its associate the sum of £29,946 against which a 50% provision has been made (1997 £29,946 - 50% provision).

## Fixed Asset Investments (Group)

Associated Undertakings	Shares of Net Assets	Goodwill	Total
Investment Share of Acquisition Profit	7,826 <u>23,412</u>	<u>-</u>	7,826 23,412
At 31st December 1998	31,238	<del>-</del>	31,238

## 12 Debtors

	Group		Company	
	1998	1997	1998	1997
	£	£	£	£
Amounts falling due within				
One year				
Trade Debtors	332,404	362,910	-	-
Amounts owed by group	·	·		
Undertakings	15,828	15,828	15,828	15,828
Other debtors	25,378	26,849	355	_
Prepayments	<u>3,971</u>	1,940		<u>_</u>
	<u>377,581</u>	407,527	<u>16,183</u>	15,828

#### NOTES ON FINANCIAL STATEMENTS

#### 31st December 1998

## 13 Creditors: amounts falling due within one year

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Group		Company	
	1998 £	1997 £	1998 £	1997 £
Bank overdrafts	184,598	247,505	102,591	89,000
Trade creditors	24,873	28,174	-	, -
Amounts owed by group				
Undertakings	-	-	279,291	247,838
Corporation Tax	23,915	16,901	16,193	9,155
Other taxation & social security	50,194	40,948	-	2,319
Accruals & deferred income	26,515	10,282	13,078	14,259
Obligations under finance				
Leases and hire purchase				
Contracts	47,733	50,317	-	-
Other Creditors	38,910	<u> 26,710</u>	<del></del>	
	396,738	420,837	411,153	362,571

The bank facilities are secured by way of a debenture over all fixed and floating assets of the holding company and subsidiary.

## 14 Creditors: amounts falling due after more than one year

	Group		Company	
Other liabilities	1998	1997	1998	1997
	£	£	£	£
Obligations under leases And Hire Purchase Bank Loans	54,548	31,309	-	-
Within one to two years Within two to three years More than five years	100,000	100,000	100,000	100,000
	300,000	300,000	300,000	300,000
	<u>132,963</u>	<u>244,011</u>	<u>132,963</u>	<u>244,011</u>
	<u>587,511</u>	<u>675,320</u>	<u>532,963</u>	<u>644,011</u>

The bank loan is secured on the company's freehold and leasehold properties. Interest is currently charged at a 10.25% fixed rate. The Loan is currently being repaid in instalments of £14,000 per month, the expiry date being August 2003. Due within 1 year Due within 2 - 5 years Due after 5 years

## 15 Profit and Loss Account

	Group	Company
	1998	1998
	£	£
1st January 1998	567,130	103,060
Retained loss for the year	<u>(64,168)</u>	(83,236)
	<u>502,962</u>	<u>19,824</u>

## Profit attributable to the holding Company.

The amount of retained (Loss)/profit for the year within the Accounts amounted to (£83,236) (1997 £33,382).

#### NOTES ON FINANCIAL STATEMENTS

#### 31st December 1998

16 Called up share	capital
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Cancu ap share capital	1	998		1997
	Number of shares	£	Number of shares	£
Authorised				
Ordinary shares of £1 each	50,000	50,000	50,000	50,000
Allotted, called up and fully paid				
Ordinary shares of £1 each	1,000	1,000	1,000	1,000

#### 17 Ultimate parent undertaking

#### Subsidiaries and Associated Companies

The following was a subsidiary at the balance sheet date:-

Tricon Foodservice Consultants Plc England 100% Management Consultancy

The following was an associate at the Balance Sheet date:-

Tricon France S.A. France 30% Management Consultancy

The associate was acquried on incorporation for cash in return for shares. The company acquired 50% of the share capital of Tricon France S.A. for FF 125,000. The holding was reduced to 30% of the company's share capital in December 1994.

## 18 Reconciliation of movements in shareholders' funds

	Group		Compa	ıny	
	1998	1997	1998	1997	
	£	£	£	£	
(Loss)/profit for the financial					
Year	(64,168)	66,591	(83,236)	33,382	
Representing a					
Net(subtraction from)/					
Addition to shareholders'					
Funds					
Opening shareholders' funds	<u>568,130</u>	<u>501,539</u>	<u>104,060</u>	<u>70,678</u>	
Closing shareholders' funds	<u>503,962</u>	<u>568,130</u>	<u>20,824</u>	<u>104,060</u>	

## 19 Notes to the cash flow statement

# Reconciliation of operating profit to operating cash flows

	1998	1997
	£	£
Operating profit	48,395	182,225
Depreciation charges	184,276	36,528
(Profit)/Loss on sale of assets	3,774	(3,114)
(Profit)/Loss from investment in associate	9,545	(3,743)
(Increase)/decrease in debtors	29,946	(133,407)
Increase in creditors	34,378	93,469
	<del></del>	
Net cash inflow		
from operating activities	310,314	171,958
	=	

## NOTES ON FINANCIAL STATEMENTS

## 31st December 1998

## 20 Notes to the cash flow statement (continued)

## Analysis of changes in net debt

	At start of year £	Cash flows £	At end of year £
Cash at bank and in hand Bank overdrafts	1,968 (158,505)	(1,965) 62,907	3 (95,598)
		60,942	
Debt due next year Bank Loans Finance Leases and Hire purchase contracts	(89,000) (50,317)	2,584	(89,000) (47,733)
	(50,517)	2,504	(47,755)
Debt due after 1 year Bank Loans Finance Leases and Hire purchase contracts	(644,011) (31,309)	111,048 (23,239)	(532,963) (54,548)
		90,393	
Total	(971,174)	151,335	(819,839)
Reconciliation of net cash flow to movement in net debt			
	199 £	=	1997 £
(Decrease)/increase in cash in the year Cash outflow from decrease	60,94	12	(94,905)
in debt and lease financing	90,39	93	124,080
Change in net debt resulting from cash flows Net debt at 1st January 1998	151,33 (971,17		29,175 (1,000,349)
Net debt at 31st December 1998	(819,83	9)	(971,174)