

A & D HOPE (SCS) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2003



GERALD EDELMAN

CHARTERED ACCOUNTANTS

25 HARLEY STREET · LONDON W1G 9BR T +44 (0)20 7299 1400 · F +44 (0)20 7299 1401 E gemail@geraldedelman.com

www.geraldedelman.com

COMPANY INFORMATION

Directors J.A. Hope

S.C. Hope

Secretary J.A. Hope

Company number 1683824

Registered office 25 Harley Street

London W1G 9BR

Auditors Gerald Edelman

25 Harley Street

London W1G 9BR

Business address Evelyn House, 3 Elstree Way

Borehamwood Hertfordshire WD6 1RN

CONTENTS

	Page
Directors' report	1 - 2
Independent auditors' report	3
Profit and loss account	4
Statement of total recognised gains and losses	5
Balance sheet	6
Cash flow statement	7
Notes to the cash flow statement	8
Notes to the financial statements	9 - 18

DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2003

The directors present their report and financial statements for the year ended 31 August 2003.

Principal activities and review of the business

The principal activity of the company continued to be that of manufacture and sale of garments.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Results and dividends

The results for the year are set out on page 4.

The directors do not recommend payment of an ordinary dividend.

Directors

The following directors have held office since 1 September 2002:

M.A. Hope	(Resigned 1 November 2002)
Mrs E. Hope	(Resigned 1 November 2002)
J.A. Hope	
S.C. Hope	

Directors' interests

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each		
	31 August 2003	1 September 2002	
J.A. Hope	50	50	
S.C. Hope	50	50	
Charitable donations	2003	2002	
	£	£	
During the year the company made the following payments:			
Charitable donations	10,845	12,009	
			

Taxation status

The company was a close company within the provisions of the Income and Corporation Taxes Act 1988 and this position has not changed since the end of the financial year.

Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Gerald Edelman be reappointed as auditors of the company will be put to the Annual General Meeting.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Director

16 June 2004

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF A & D HOPE (SCS) LIMITED

We have audited the financial statements of A & D Hope (SCS) Limited on pages 4 to 18 for the year ended 31 August 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Gĕrald Ædĕlman

16 June 2004

Chartered Accountants
Registered Auditor

25 Harley Street London W1G 9BR

- 3 -

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2003

	Notes	2003 £	2002 £
Turnover	2	21,409,419	18,045,531
Cost of sales		(16,621,109)	(14,681,927)
Gross profit		4,788,310	3,363,604
Distribution costs Administrative expenses		(1,263,866) (2,766,700)	(1,336,376) (1,711,589)
Operating profit	3	757,744	315,639
Other interest receivable and similar income Interest payable and similar charges	4	191,006 (215,800)	192,614 (316,502)
Profit on ordinary activities before taxation		732,950	191,751
Tax on profit on ordinary activities	5	(225,674)	(56,200)
Profit on ordinary activities after taxation	14	507,276	135,551

The profit and loss account has been prepared on the basis that all operations are continuing operations.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 AUGUST 2003

	2003 £	2002 £
Profit for the financial year	507,276	135,551
Unrealised deficit on revaluation of properties	<u>-</u>	(31,386)
Total recognised gains and losses relating to the year	507,276	104,165
Note of historical cost profits and losses		
	2003 £	2002 £
Reported profit on ordinary activities before taxation	732,950	191,751
Realisation of property revaluation gains of previous years	26,664	-
Historical cost profit on ordinary activities before taxation	759,614	191,751
Historical cost profit for the year retained after taxation,		

BALANCE SHEET AS AT 31 AUGUST 2003

		20	03	20	02
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		262,076		292,955
Current assets					
Stocks	7	2,615,325		2,144,814	
Debtors	8	4,207,333		4,204,098	
Cash at bank and in hand		210,538		1,032,811	
		7,033,196		7,381,723	
Creditors: amounts falling due within one year	9	(6,203,974)		(7,087,619)	
Net current assets		***************************************	829,222		294,104
Total assets less current liabilities			1,091,298		587,059
Creditors: amounts falling due after more than one year	10		(32,651)		(35,688)
			1,058,647		551,371
Capital and reserves					
Called up share capital	13		1,000		1,000
Revaluation reserve	14		-		26,664
Profit and loss account	14		1,057,647		523,707
Shareholders' funds - equity interests	15		1,058,647		551,371

The financial statements were approved by the Board on 16 June 2004

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 2003

	£	2003 £	£	2002 £
Net cash (outflow)/inflow from operating activities		(571,269)		257,649
Returns on investments and servicing of finance				
Interest received Interest paid	191,006 (215,800)		192,614 (316,502)	
Net cash outflow for returns on investments and servicing of finance		(24,794)		(123,888)
Taxation		(30,439)		2,555
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets	(191,293) 155,910		(19,430) 3,451	
Net cash outflow for capital expenditure		(35,383)		(15,979)
Net cash (outflow)/inflow before management of liquid resources and financing		(661,885)		120,337
Financing Capital element of hire purchase contracts	(27,925)		(28,095)	
Net cash outflow from financing		(27,925)		(28,095)
(Decrease)/increase in cash in the year		(689,810)		92,242

- 7 -

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 2003

1	Reconciliation of operating profit to net cash (outflow)/inflow from operating activities			2003	2002
				£	£
	Operating profit			757,744	315,639
	Depreciation of tangible assets			82,373	88,121
	Loss on disposal of tangible assets Increase in stocks			21,227	994
				(470,511)	(640,885)
	Decrease/(increase) in debtors			127,390	(453,494)
	(Decrease)/Increase in creditors within one	e year		(1,089,492)	947,274
	Net cash (outflow)/inflow from operating	g activities		(571,269)	257,649
2	Analysis of net funds	1 September 2002	Cash flow	Other non-	31 August 2003
		•	•	_	
	Net cash:	£	£	£	£
	Cash at bank and in hand	1,032,811	(822,273)	-	210,538
	Bank overdrafts	(231,250)	132,463	-	(98,787)
		801,561	(689,810)	-	111,751
	Debt:				
	Finance leases	(58,374)	27,925	(37,338)	(67,787)
	Net funds	743,187	(661,885)	(37,338)	43,964
					
3	Reconciliation of net cash flow to move	ment in net funds		2003	2002
				£	£
	(Decrease)/increase in cash in the year			(689,810)	92,242
	Cash outflow from decrease in debt and le	ase financing		27,925	28,095
		_			
	Change in net debt resulting from cash flow	ws		(661,885)	120,337
	New finance lease			(37,338)	(64,540)
	Movement in net funds in the year			(699,223)	55,797
	Opening net funds			743,187	687,390
	Closing net funds			43,964	743,187
	ordering het fullde			+3,304	=======================================

. ۸ .

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2003

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold land and buildings

2% straight line basis

Plant and machinery

15% straight line basis

Fixtures, fittings & equipment

25% reducing balance basis

Motor vehicles

15% straight line basis

1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. In the case of manufactured products, cost includes all direct expenditure and production overheads based on a normal level of activity.

1.7 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. The deferred tax balance has not been discounted.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

2	Turnover		
	Geographical market	-	
		Turno 2003	ver 2002
		2003 £	2002 £
		~	~
	United Kingdom	15,104,902	12,232,882
	Europe	6,667,527	6,329,617
	Rest of World	324,523	106,084
	Discounts allowed	(687,533)	(623,052)
		-	
		21,409,419	18,045,531
3	Operating profit	2003	2002
	Operating profit is stated after charging:	£	£
	Depreciation of tangible assets	82,373	88,121
	Loss on disposal of tangible assets	21,227	994
	Operating lease rentals	80,000	80,000
	Auditors' remuneration	29,892	31,000
		 ,	- 1,223
	and after crediting:		
	Profit on foreign exchange transactions	(349,895)	(367,433)
		 —————————————————————————————————	
4	Interest nevelle	2003	2002
-	Interest payable	2003 £	2002 £
		-	~
	On bank loans and overdrafts	131,878	183,027
	On other loans wholly repayable within 5 years	74,518	128,968
	Hire purchase interest	3,335	3,328
	On overdue tax	6,069	1,179
		045.000	240 500
		215,800	316,502

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

5	Taxation	2003 £	2002 £
	Domestic current year tax		
	U.K. corporation tax	344,942	47,837
	Adjustment for prior years	11,357	8,363
	Current tax charge	356,299	56,200
	Deferred tax		
	Deferred tax charge/credit current year	(130,625)	-
		225,674	56,200
			
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	732,950	191,751 ————
			
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 30.00% (2002: 30.00%)	219,885	57,525
	Effects of:		
	Non deductible expenses	146,233	5,388
	Depreciation add back	24,712	26,436
	Capital allowances	(45,888)	(17,222)
	Adjustments to previous periods	11,357	8,363
	Other tax adjustments		(24,290)
		136,414	(1,325)
	Current tax charge	356,299	56,200

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

6	Tangible fixed assets					
		Freehold land and buildings	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 September 2002	102,484	99,983	322,589	381,175	906,231
	Additions	-	1,005	142,564	85,062	228,631
	Disposals	(102,484)	<i>-</i>	-	(265,193)	(367,677)
	At 31 August 2003	-	100,988	465,153	201,044	767,185
	Depreciation					
	At 1 September 2002	24,983	92,143	251,407	244,743	613,276
	On disposals	(24,983)	~	-	(165,557)	(190,540)
	Charge for the year	<u>.</u>	3,318	54,362	24,693	82,373
	At 31 August 2003	<u> </u>	95,461	305,769	103,879	505,109
	Net book value					, . <u>-</u>
	At 31 August 2003		5,527	159,384	97,165	262,076
	At 31 August 2002	77,501	7,840	71,182	136,432	292,955
						

Included above are assets held under finance leases or hire purchase contracts as follows:

	Motor vehicles
	£
Net book values	
At 31 August 2003	53,461
At 31 August 2002	62,259
Depreciation charge for the year	
31 August 2003	9,830
31 August 2002	13,281

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

7	Stocks	2003 £	2002 £
	Finished goods and goods for resale	2,615,325	2,144,814
8	Debtors	2003 £	2002 £
	Trade debtors Other debtors Prepayments and accrued income Deferred tax asset (see note 11)	3,593,297 370,706 112,705 130,625 4,207,333	3,924,621 194,100 85,377 - 4,204,098
9	Creditors: amounts falling due within one year	2003 £	2002 £
	Bank loans and overdrafts Net obligations under hire purchase contracts Trade creditors Corporation tax Other taxes and social security costs Other creditors Accruals and deferred income	98,787 35,136 2,500,451 405,229 397,028 2,374,680 392,663	231,250 22,686 2,264,535 79,369 588,394 3,602,080 299,305 7,087,619

Other creditors include an amount of £2,345,049 (2001 : £1,848,371) which is secured by a debenture over the company's book debts.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

10	Creditors: amounts falling due after more than one year	2003 £	2002 £	
	Net obligations under hire purchase contracts	32,651	35,688	
	Net obligations under hire purchase contracts Repayable within one year Repayable between one and five years	39,309 36,524	25,438 40,101	
	Finance charges and interest allocated to future accounting periods	75,833 (8,046)	65,539 (7,165)	
	Included in liabilities falling due within one year	67,787 (35,136)	58,374 (22,686)	
		32,651	35,688	
11	Provisions for liabilities and charges			
	The deferred tax asset (included in the debtors, note 8) is made up as follows:			
		2003 £		
	Profit and loss account	(130,625)		
		2003 £	2002 £	
	Other timing differences	(130,625)		
12	Pension costs			
	Defined contribution			
		2003 £	2002 £	
	Contributions payable by the company for the year	1,084,770	20,265	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

13	Share capital	2003 £	2002 £		
	Authorised	L			
	1,000 Ordinary shares of £1 each	1,000	1,000		
	Allotted, called up and fully paid				
	1,000 Ordinary shares of £1 each	1,000	1,000		
14	Statement of movements on reserves				
		Revaluation reserve	Profit and loss		
		£	account £		
	Balance at 1 September 2002	26,664	523,707		
	Retained profit for the year Transfer from revaluation reserve to profit and loss account	(26,664)	507,276 26,664		
	Balance at 31 August 2003	-	1,057,647		
5	Reconciliation of movements in shareholders' funds	2003 £	2002 £		
	Profit for the financial year Other recognised gains and losses	507,276 -	135,551 (31,386		
	Net addition to shareholders' funds	507,276	104,165		
	Opening shareholders' funds Closing shareholders' funds	551,371 ———— 1,058,647	447,206 ———— 551,371		
16	Directors' emoluments	2003 £	2002 £		
	Emoluments for qualifying services	335,500	380,688		
	The number of directors for whom retirement benefits are accruing under money purchase pension schemes at year-end amounted to 2 (2002- 4).				
	Emoluments disclosed above include the following amounts paid to the highest paid director:				
	Emoluments for qualifying services	181,750	120,344		

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

17 Employees

Number of employee

The average monthly number of employees (including directors) during the year was:

year was.	2003 Number	2002 Number
Production	7	6
Selling and distribution	28	29
Administration	10	8
	45	43
Employment costs	£	£
Wages and salaries	1,794,935	1,892,023
Other pension costs	1,084,770	20,265
	2,879,705	1,912,288

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

18	Related party transactions			2003		2002	
	Party	Relationship	Transaction	Value £	Balance due (to)/ from at year end £	Value £	Balance due (to)/ from at year end £
	Evergreen Clothing Limited	M Hope, a former director of A & D Hope (SCS) Limited and a shareholder and former director of Evergreer Clothing Limited	movements	245,029	77,638	33,194	(167,391)
	Evergreen Clothing Limited	M Hope, a former director of A & D Hope (SCS) Limited and a shareholder and former director of Evergreer Clothing Limited	fees receivable	75,000	-	150,000	-
	Freemoney Limited	S Hope and J Hope are directors and shareholders of A & D Hope (SCS) Limited and Freemoney Limited.	Loan account movements	48,050	117,877	53,552	69,827
	M Hope	Former director	Loan account movements	65,673	(22,345)	4,814	(88,018)
	S Hope	Director	Loan account movements	1,362	-	70,157	(1,362)
	J Hope	Director	Loan account movements	2,863	(6,792)	72,710	(3,929)
	A & D Hope (SCS) Limited Executive Pension Scheme	The directors are trustees and beneficiaries of the pension scheme	Loan account movements	1,501,368	8,358	- ((1,493,010)
	A & D Hope (SCS) Limited Executive Pension Scheme	The directors are trustees and beneficiaries of the pension scheme	Interest payable	128,968	-	128,968	-
	S Hope	Director	Sale of motor vehicles	17,000	-	-	-
	J Hope	Director	Sale of motor vehicle	25,000	-	-	-
	М Норе	Former director	Sale of motor vehicle	21,000	.	-	

_ 17 _

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

18 Related party transactions

(continued

The loan account with A & D Hope (SCS) Limited Executive Pension Scheme is subject to interest at commercial rates and the outstanding balance is repayable within one year.

There are no specific terms as to interest or repayment in respect of the other balances referred to above.

Throughout the year the company was controlled by the Hope family.