HAMILTON INSURANCE COMPANY LIMITED FINANCIAL STATEMENTS - 31 DECEMBER 1995 TOGETHER WITH DIRECTORS'

AND AUDITORS' REPORTS

The Company's registered number is 1655888



DIRECTORS & OFFICERS

Directors : C J Messer - Chairman

A C Broadley
L N Bangs
G D Gilmer
A K A Ferguson

A R Hill

P A de Chazal D H Maitland CVO

Secretary : A K A Ferguson - Resigned as Company Secretary on

19 February 1996

C J Rivers - Appointed as Company Secretary on

19 February 1996

Registered Office: North Street

Winkfield Windsor Berkshire SL4 4TD

Auditors : Arthur Andersen

1 Surrey Street

London WC2R 2PS

Bankers : The Royal Bank of Scotland plc

67 Lombard Street

London EC3P 3DL

Solicitors : Simmons & Simmons

14 Dominion Street

London EC2M 2RJ

DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST DECEMBER 1995

The Directors present their annual report on the affairs of the Company, together with the financial statements and Auditors' report, for the year ended 31 December 1995.

PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The Company is a wholly owned subsidiary of HFC Bank plc and is a member of the Household International, Inc. group of companies.

The principal activity of the Company continues to be the transaction of general insurance business. The Directors expect operations to continue at current levels.

RESULTS AND DIVIDEND

This year for the first time all Insurance Companies are required to comply with the EU Directive on Insurance Companies accounts as detailed in Companies Act 1985 (Insurance Companies Accounts) Regulations 1993.

The restatement of the accounts under the above regulations has not impacted current or prior year profit or retained earnings.

Gross written premiums increased by £6,939,000 during the year, and net earned premium income increased by £3,510,000.

Investment income increased by £536,000 during the year and profit after taxation increased by £470,000 to £640,000 (1994 - profit £170,000)

The Directors have not recommended or paid a dividend (1994 interim dividend declared and paid of £1,007,000).

Results were as follows:-	1995
•	£000
Profit for the year after taxation	640
Dividend paid	-
Retained earnings for the year	640
Retained profit, beginning of year	1,753
Retained profit, end of year	2,393
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DIRECTORS' REPORT (Continued)

DIRECTORS AND DIRECTORS' INTERESTS

The Directors of the Company are shown on page 1.

On 31 January 1996 A C Broadley resigned as Managing Director and Chief Executive Officer and as a Director on 19 February 1996.

On 17 May 1995 G D Gilmer was appointed as a Director.

On 20 December 1995 A K A Ferguson was appointed as a Director.

On 19 February 1996 A R Hill was appointed as a Director.

The Directors who held office at 31 December 1995 had no interests in the shares of Household International (U.K.) Limited or any of its subsidiary companies.

DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year. In those financial statements the Directors are required to ensure that:

- appropriate accounting policies have been selected and applied consistently;
- judgements and estimates made are reasonable and prudent;
- a statement is given as to whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy at any time the financial position of the Company and which enable them to ensure that the financial statements comply with the provisions of the Companies Act 1985 as applicable to Insurance Companies. They are also responsible for taking all reasonable steps to ensure the assets of the company are safeguarded and that steps are taken for prevention and detection of fraud and other irregularities.

In exercising these duties and responsibilities the Directors take account of the advice given to them and obtained by them. The directors regularly review reports on the systems and controls which are established to give reasonable assurance that the business is being conducted in accordance with the above principles.

DIRECTORS' REPORT (Continued)

AUDITORS

The Company having passed in General Meeting an elective resolution in accordance with s. 379(A) Companies Act 1985 to dispense with the obligation to appoint auditors annually as permitted by s.386 Companies Act 1985, Arthur Andersen shall be deemed to be re-appointed as auditors to the Company for the next financial year.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE POLICY

HFC Bank plc, the Company's parent company, maintains an Insurance Policy through Lloyd's of London for the Directors and Officers of Hamilton Insurance Company Limited against liability arising from negligence or breach of duty in relation to the Company.

North Street

Winkfield

Windsor

Berkshire

SL4 4TD

19 February 1996

BY ORDER OF THE BOARD

C J Rivers Secretary

ARTHUR ANDERSEN

Hamilton Insurance Company

London

Auditors' report to the Shareholders of Hamilton Insurance Company

We have audited the financial statements on pages 6 to 18, which have been prepared on the bases described in the statement of accounting policies set out on pages 10 and 11.

Respective responsibilities of directors and auditors

As described on page 3 the Company's Directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Andersen

After Andores

Chartered Accountants and Registered Auditors

1 Surrey Street

London

WC2R 2PS

19 February 1996

Profit and loss account Technical Account - General Business For the year ended 31 December 1995

	Notes	1995		199 as res	94 stated
		£000	£000	£000	£000
Notes					
Earned premiums		24.04=		24.000	
Gross premiums written	2	31,037		24,098	
Reinsurance premiums	2	(3,127)		(638)	
Net written premiums			27,910		23,460
Change in gross unearned premiums		(1,518)		(608)	
Change in unearned reinsurance premiums		(1,183)		(1,153)	
			(2,701)	_	(1,761)
Earned Premiums, net of reinsurance	2		25,209		21,699
Investment income transferred from the			2,786		2,250
non-technical account					
Claims incurred					
Claims paid		(11,157)		(11,888)	
Reinsurance recoveries		3,011		508	
Net claims paid		(8,146)		(11,380)	
Change in provision for claims		(54)		335	
Change in provision for reinsurance		342		6	
		288		341	
Claims incurred, net of reinsurance	2		(7,858)		(11,039)
Net operating expenses	2,4		(19,182)		(12,656)
Total balance on the technical account for general business	r	:	955	=	254

The accompanying notes are an integral part of this profit and loss account

Profit and loss account Non-technical account For the year ended 31 December 1995

	Notes	1995	1994 as restated
		£000	£000
Balance on the general technical account		955	254
Investment Income	5	2,786	2,250
Allocated investment return transferred to the		(2,786)	(2,250)
general business technical account			
Profit on ordinary activities before tax	•	955	254
Tax charge on ordinary activities	8	(315)	(84)
Profit on ordinary activities after tax	-	640	170
Dividend paid		-	(1,007)
Retained profit / (loss) for the year	•	640	(837)
Retained profit, beginning of year		1,753	2,590
Retained profit, end of year	:	2,393	1,753

The only recognised gains or losses in the accounting period are those disclosed in the profit and loss account.

The accompanying notes are an integral part of this profit and loss account

Balance sheet At 31 December 1995

	Notes	1995	1994 as restated
		£000	£000
ASSETS			
Investments	9	44,762	39,602
Reinsurers' share of technical provisions			
Unearned reinsurance premiums		2,112	3,295
Claims outstanding		555	213
Debtors			
Debtors arising out of direct insurance operations	10	2,212	1,577
Debtors arising out of reinsurance operations		185	172
Other assets			
Cash at bank and in hand		61	102
Prepayments and accrued income			
Accrued interest		1,049	941
Deferred acquisition costs		8,396	9,219
TOTAL ASSETS		59,332	55,121

The accompanying notes are an integral part of this balance sheet

Balance sheet

At 31 December 1995

	Notes	1995	1994
		8000	as restated
		£000	£000
LIABILITIES			
Capital and reserves			
Called up share capital	14	8,212	8,212
Capital contribution		93	93
Profit and loss account	15	2,393	1,753
Shareholders' funds - equity interests		10,698	10,058
Technical provisions			
Provision for unearned premiums		29,531	28,013
Claims reserves	11	14,004	13,618
		43,535	41,631
Creditors			
Creditors arising out of direct insurance operations	12	4,224	3,005
Creditors arising out of reinsurance operations		167	58
Other creditors including taxation		708	369
		5,099	3,432
TOTAL LIABILITIES		59,332	55,121

The financial statements on pages 6 to 18 were approved by the Board of Directors on 19 February 1996 and signed on its behalf by:

C J Messer

Chairman and Director

A K A Ferguson

Directo

The accompanying notes are an integral part of this balance sheet

Notes to the financial statements For the year ended 31 December 1995

1 Principal accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom and with the ABI Guidance on Accounting for Insurance Business issued by the Association of British Insurers in 1995. The financial statements have been prepared in accordance with Section 255 and Schedule 9A of the Companies Act 1985.

A summary of the more important accounting policies, which have been applied consistently unless otherwise stated is set out below.

(a) Changes in the presentation of the financial statements

The requirements of the Companies Act 1985 (Insurance Companies Accounts) Regulations 1993 ("the Regulations") came into effect for periods commencing on or after 23 December 1994 and accordingly have been applied for the first time in these financial statements. The Company has restated the comparative figures for the year ended 31 December 1994 to reflect the changes in the presentation of the financial statements introduced by the Regulations. The restatement has not impacted current or prior year profit or retained earnings.

(b) Basis of Accounting

The financial statements are prepared in accordance with the historical cost convention.

(c) Annual Basis

The technical result for accident and health, miscellaneous financial loss, and property damage is determined on an annual basis whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance as follows:

- (i) Premium income is earned over the life of each contract, using rules appropriate to the type of each insurance contract, and taking account of the effect of reinsurance agreements.
- (ii) Provision is made for net unearned premiums which represent unearned premiums written. They are set aside to provide for periods of risk extending beyond the year end. Unearned premiums are calculated on a basis appropriate to the contract.

Notes to the financial statements For the year ended 31 December 1995 (cont.)

- (iii) Acquisition costs, which represent commission and other related expenses, are deferred subject to recoverability against future margins and amortised over the period in which the related premiums are earned.
- (iv) Claims paid includes amounts for claims received but not paid. Claims incurred comprise claims and related expenses paid in the year and changes in provisions for outstanding claims, including provisions for claims incurred but not reported and related expenses, together with any other adjustments to claims from previous years.

(d) Investments

Investments in fixed and variable interest securities are shown in the balance sheet at cost, adjusted for the amortisation of any premium or discount on redemption value on a straight line basis.

Gross investment income is accounted for on an accruals basis.

(e) Transfer of investment return

A transfer of investment return, including unrealised gains and losses, expenses and charges, is made from the non-technical account to the technical account - general business to reflect the return made on those assets directly attributable to the insurance business.

(f) Cashflow statement

Under the provisions of Financial Reporting Standard Number 1 the Company has not provided a cashflow statement because its immediate holding company HFC Bank plc which is incorporated in England and Wales, has prepared consolidated financial statements for the year which contain a consolidated cashflow statement.

Notes to the financial statements For the year ended 31 December 1995 (cont.)

2 Segmental Information

		1995			1994	
A		Rein-			Rein-	
		surance	;		surance	
Written premiums	Gross	ceded	Net	Gross	ceded	Net
	£000	£000	£000	£000	£000	£000
Direct insurance						
Accident and health	18,479	(2,727)	15,752	14,193	(200)	13,993
Miscellaneous financial loss	11,981		11,981	9,310		9,310
Property damage	577	(400)	177	595	(438)	157
	31,037	(3,127)	27,910	24,098	(638)	23,460

All gross written premiums in respect of direct business are written in the United Kingdom. No inward reinsurance was written in 1995 or 1994.

В		1995 Rein- surance	;		1994 Rein- surance	
Earned premiums	Gross £000	Ceded £000	Net £000	Gross £000	Ceded £000	Net £000
Direct insurance						
Accident and health	17,129	(3,910)	13,219	13,417	(1,344)	12,073
Miscellaneous financial loss	11,811		11,811	9,474		9,474
Property damage	579	(400)	179	598	(446)	152
	29,519	(4,310)	25,209	23,489	(1,790)	21,699

Notes to the financial statements For the year ended 31 December 1995 (cont.)

C		1995 Rein- surance	;		1994 Rein- surance	
	Gross	ceded	Net	Gross	ceded	Net
Incurred claims	£000	£000	£000	£000	£000	£000
Direct Lea						
Direct insurance						
Accident and health		(3,148)	4,879	9,168	(297)	8,871
Miscellaneous financial loss	2,891		2,891	2,064		2,064
Property damage	293	(205)	88	321	(217)	104
	11,211	(3,353)	7,858	11,553	(514)	11,039
D		1995 Rein- surance			1994 Rein- surance	
	Gross	ceded	Net	Gross	ceded	Net
Operating expenses	£000	£000	£000	£000	£000	£000
Direct insurance Accident and health Miscellaneous financial loss	9,450 9,557		9,450 9,557	4,292 8,143		4,292 8,143
Property damage	272	(97)	175	301	(80)	221
· · · · ·	19,279	(97)	19,182	12,736	(80)	12,656
E	Gross	1995 Rein- surance ceded	Net		1994 Rein- surance ceded	Net
Profit on ordinary activity	£000	£000	£000	£000	£000	£000
before tax						
Direct insurance						
Accident and health	1,047	(763)	284	1,044	(1,047)	(3)
Miscellaneous financial loss	754	-	754	430	-	430
Property damage	14	(97)	(83)	(24)	(149)	(173)
	1,815	(860)	955	1,450	(1,196)	254

Notes to the financial statements For the year ended 31 December 1995 (cont.)

3 Movements in prior year's claims provisions	1995	1994
	£000	£000
Opening claims reserve	13,617	14,015
Payments in respect of previous years claims	(6,609)	(7,677)
Over provision of prior years provisions	(1,912)	(1,204)
Claims reserving for current year	13,456	12,695
Claims paid in respect of current year	(4,548)	(4,211)
Closing claims reserve	14,004	13,618
4 Net operating expenses	1995 £000	1994 £000
Acquisition costs	16,875	10,883
Changes in deferred acquisition costs	823	(133)
Administrative expenses	1,581	1,986
	19,279	12,736
Reinsurance commissions	(97)	(80)
Net operating expenses	19,182	12,656

Notes to the financial statements for the year ended 31 December 1995 (cont.)

5 Investment Return	1995 £000	1994 £000
Investment income	2,792	2,265
Investment management charges	(9)	(15)
Investment gain on realisation	3	
	2,786	2,250
Investment Income on:		
UK listed fixed rate investments	290	449
Luxembourg listed fixed rate investments	179	301
UK listed variable investments	153	182
Cash deposits	2,170	1,333
	2,792	2,265
6 Employee Information	1995	1994
	£000	£000
Fees as Directors	74	73
Other emoluments	8	9
	82	82
	£000	£000
Chairman	6	6
Highest paid Director	61	60
	Number	Number
£NIL to £5,000	5	4
£5,001 to £10,000	1	1
£10,001 to £60,000	-	-
£60,001 to £65,000	1	1
	7	6

The Company does not employ any staff directly. All employees were employed and paid by Household International (U.K.) Limited in 1995 and 1994.

Notes to the financial statements For the year ended 31 December 1995 (cont.)

7 Profit on ordinary activities before tax	1995 £000	1994 £000
Profit on ordinary activities before tax is stated after:		
Auditors' remuneration - Audit	20	20
- Other	-	_
Directors' remuneration	82	82

Audit costs have been paid by HFC Bank plc on behalf of Hamilton Insurance Company Limited.

8 Taxation		
	1995	1994
	£000	£000
Corporation tax at 33% (1993 - 33%)	315	<u>; 84</u>
9 Investments		
	1995	1994
	£000	£000
London listed securities fixed rate	3,026	4,056
Luxembourg listed securities fixed rate	2,536	2,602
London listed securities variable rate	1,999	2,993
Cash deposits	35,701	26,451
Cash deposits with parent company	1,500	3,500
	44,762	39,602
	= 44,/02	39,602

The difference between the amortised cost and original cost of investments is £238,000. The market value of investments held in 1995 was £44,818,000 (1994 - £38,509,000).

Notes to the financial statements For the year ended 31 December 1995 (cont.)

10 Debtors arising out of direct	insurance operations	
-	1995	1994
	£000	£000
Premiums collected by parent compar		1,577
11 Claims Reserves		
	1995	1994
	€000	£000
Claims outstanding	513	181
Other technical provisions	13,491	13,437
	14,004	13,618
12 Creditors arising out of direc	t insurance operations 1995	1994
	£000	£000
Amount owed to parent company	3,766	2,620
Insurance premium tax	227	199
External commissions	69	29
Expenses	162	157
	4,224	3,005
13 Reconciliation of Shareholder	rs' Funds 1995	1004
	£000	1994 £000
Retained profit for the year	640	170
Dividend	-	(1,007)
New share capital subscribed for	_	1,500
Net additions to shareholders' funds	640	663
Opening shareholders' funds	10,058	9,395
Closing shareholders' funds	10,698	10,058
		-

Notes to the financial statements for the year ended 31 December 1995 (cont.)

14 Called Up Share Capital	1995 £000	1994 £000
Authorised:-		
Ordinary shares of £1 each	10,000	10,000
Allotted, called up and fully paid:-		
Ordinary shares of £1 each	8,212	8,212
15 Reserves	1995 £000	1994 £000
Profit and loss account as at 1 January	1,753	2,590
Retained profit / (loss) for the year	640	(837)
Profit and loss account as at 31 December	2,393	1,753

16 Ultimate Parent Company

The Company's immediate holding company is HFC Bank plc. The ultimate holding company and the largest group in which HFC Bank plc and its subsidiary companies are consolidated is Household International, Inc., which is incorporated in the State of Delaware, United States of America.

The smallest group in which the results of the Company are consolidated is that headed by HFC Bank plc. The consolidated accounts of these groups are available to the public and may be obtained from the Company Secretary at the Company's registered office.

Hamilton Insurance Assurance Company Limited is registered in England and Wales.