

**HAMILTON INSURANCE COMPANY LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**2010**



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# Hamilton Insurance Company Limited

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# Hamilton Insurance Company Limited

## Directors and officers

### Directors:

C J Abrahams  
S Egan  
D J R McMillan

### Officer - Company Secretary:

R H Spicker  
8 Surrey Street  
Norwich  
NR1 3NG

### Auditor:

Ernst & Young LLP  
Registered Auditor  
1 More London Place  
London  
SE1 2AF

### Registered office:

8 Surrey Street  
Norwich  
NR1 3NG

### Company number:

Registered in England and Wales No 1655888

### Other information:

Hamilton Insurance Company Limited ("the Company") is a member of the Association of British Insurers and the Financial Ombudsman Service, and is authorised and regulated by the Financial Services Authority ("FSA")

The Company is a member of the Aviva plc group of companies ("the Group")

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# **Hamilton Insurance Company Limited**

Registered in England and Wales No. 1655888

## **Directors' report**

**For the year ended 31 December 2010**

The directors present their annual report and financial statements for the Company for the year ended 31 December 2010

### **Directors**

The names of the current directors of the Company appear on page 1

Those in office since 1 January 2010 have been as follows

D J R McMillan was appointed as a director on 23 February 2010

J R Kitson and D K Watson resigned as directors on 31 March 2010

S Egan was appointed as a director on 31 March 2010

J Deakin was appointed as a director on 1 April 2010 and resigned on 26 January 2011

A Schmidt was appointed as a director on 5 May 2010 and resigned on 26 January 2011

C J Abrahams was appointed as a director on 26 July 2010

### **Principal activity**

The principal activity of the Company is the transaction of general insurance business in the United Kingdom ("UK")

### **Business review**

#### **Basis of preparation**

This business review is addressed to, and written for, the members of the Company with the aim of providing a fair review of the business development, performance during the financial period and position both at the end of the financial period and at the current time. In providing this review, the aim is to present a view that is both balanced and comprehensive and is consistent with the size and complexity of the business.

#### **Objectives and future developments**

High level strategies are determined by Aviva plc and these are shown in its financial statements. The directors consider that the Company's principal activity will continue unchanged into the foreseeable future.

# Hamilton Insurance Company Limited

## Directors' report (continued)

### Business review (continued)

#### Financial key performance indicators

The directors consider that the Company's key performance indicators ("KPIs") that communicate the financial performance are as follows

- increase/(decrease) in annualised gross written premiums, and
- combined operating ratio ("COR") - this comprises the sum of the following ratios
  - net incurred claims to net earned premiums,
  - net written commissions to net written premiums, and
  - net written expenses to net written premiums

A summary of the KPIs is set out below

Measure	2010	2009
Decrease in gross written premiums	(25)%	(54)%
Combined operating ratio	128%	114%
- net incurred claims ratio	21%	32%
- net written commissions ratio	99%	81%
- net written expenses ratio	8%	1%

#### Financial position and performance

The financial position of the Company at 31 December 2010 is shown in the statement of financial position on page 15, with the results shown in the income statement on page 14 and the statement of cash flows on page 17

During 2010, Aviva plc's UK Life business and its UK General Insurance business have been brought together as one UK region to bring scale benefits and underpin future growth. The UK region is overseen by the UK Board which includes four non-executive directors

For 2011, the UK General Insurance business has stated its intention to meet or beat a COR of 97% across the cycle. The Company is seeking to support meeting this target

Profit before tax for the year ended 31 December 2010 is £1,619 thousand (2009 £7,056 thousand). This is due to several factors as summarised by the KPIs and also detailed below

The Company continued to write only general insurance creditor business renewals during the year. The Company's gross written premium has declined as a result

The net incurred claims ratio decreased to 21% (2009 32%), due to a decrease in creditor claims, however, the net written commissions ratio increased to 99% (2009 81%) reflecting increased profit commissions. The net written expenses ratio increased to 8% (2009 1%) due to increased irrecoverable expenses

Investment income for the year is £4,262 thousand (2009 £5,218 thousand). The reduction is mainly caused by lower investment gains of £831 thousand (2009 £1,878 thousand)

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# Hamilton Insurance Company Limited

## Directors' report (continued)

### Business review (continued)

#### Principal risks and uncertainties

A description of the principal risks and uncertainties facing the Company and the Company's risk management policies are set out in note 22 to the financial statements

### Major events

On 9 November 2010, the Company resolved to delete all the provisions of its Memorandum of Association, which by virtue of section 28 Companies Act 2006, are treated as provisions of the Company's Articles of Association (Articles) and resolved to adopt new Articles with effect from the same date. The Company has thereby abolished, as allowed by the Companies Act 2006, the requirement in its Articles whereby a maximum share capital was authorised

### Events after the reporting period

On 15 April 2011, the Company and HSBC Reinsurance Limited ("HSBC Re") signed an agreement for the commutation of the existing 100% quota share reinsurance arrangement, with effect from 1 January 2011. The amount received by the Company from HSBC Re in respect of the commutation was £17 million

In 2010, a test case was taken to the European Court of Justice (ECJ) to rule on the current law and practice whereby insurers may take into account a person's gender in calculating the costs and benefits of their insurance. On 1 March 2011 the ECJ ruled that, with effect from 21 December 2012, insurers will no longer be able to use a person's gender in this way. The directors are assessing the ruling and its potential impact on the Company

### Going concern

After making enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements

### Financial instruments

The business of the Company includes the use of financial instruments. Details of the Company's risk management objectives, policies and exposures to risk relating to financial instruments are set out in note 22 to the financial statements

### Dividends

An interim dividend of £25,000 thousand was paid during the year (2009 £5,000 thousand). The directors do not recommend the payment of a final dividend (2009 £ nil)

### Employees

All employees are employed by a fellow Group company, Aviva Employment Services Limited. Disclosures relating to employees may be found in the Annual Report and Accounts of Aviva plc

### Auditor

It is the intention of the directors to reappoint the auditor under the deemed appointment rules of section 487 of the Companies Act 2006

# Hamilton Insurance Company Limited

## Directors' report (continued)

### Directors' liabilities

Aviva plc, the Company's ultimate parent company, has granted an indemnity to the directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 1985. This indemnity was granted in 2004 and the provisions in the Company's Articles of Association constitute "qualifying third party indemnities" for the purposes of sections 309A to 309C of the Companies Act 1985. These qualifying third party indemnity provisions remain in force as at the date of approving the Directors' report by virtue of the transitional provisions of the Companies Act 2006.

### Disclosure of information to the auditor

Each person who was a director of the Company on the date that this report was approved confirms that, so far as the director is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing his report, of which the auditor is unaware. Each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

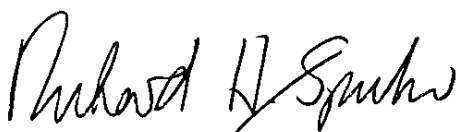
### Statement of directors' responsibilities

The directors are required to prepare financial statements for each accounting period that comply with the relevant provisions of the Companies Act 2006 and International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU"), and which present fairly the financial position, financial performance and cash flows of the Company at the end of the accounting period. A fair presentation of the financial statements in accordance with IFRS requires the directors to

- select suitable accounting policies and verify they are applied consistently in preparing the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business,
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information,
- provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance, and
- state that the Company has complied with applicable IFRS, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for maintaining adequate accounting records which are intended to disclose with reasonable accuracy, at any time, the financial position of the Company at that time. They are also ultimately responsible for the systems of internal control maintained for safeguarding the assets of the Company and for the prevention and detection of fraud and other irregularities.

By order of the Board



R H Spicker  
Company Secretary

22 JUNE 2011

# **Hamilton Insurance Company Limited**

## **Independent auditor's report**

### **To the members of Hamilton Insurance Company Limited**

We have audited the financial statements of Hamilton Insurance Company Limited for the year ended 31 December 2010, which comprise the Accounting Policies, the Income Statement, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes 1 to 25. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with IFRSs as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.



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# Hamilton Insurance Company Limited

## Independent auditor's report (continued)

To the members of Hamilton Insurance Company Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Ernst & Young LLP

Angus Millar (Senior statutory auditor)  
for and on behalf of Ernst & Young LLP, Statutory Auditor  
London

23 June 2011

# Hamilton Insurance Company Limited

## Accounting policies

The Company is a limited liability company incorporated and domiciled in Great Britain. Its principal activity is the transaction of general insurance business in the UK.

The principal accounting policies adopted in the preparation of these financial statements are set out below.

### (A) Basis of presentation

The financial statements have been prepared in accordance with IFRS and International Accounting Standards ("IAS") as endorsed by the EU, applicable at 31 December 2010.

There are no recently issued pronouncements effective for the 2010 financial statements that materially impact the Company's financial reporting.

IFRS 9 *Financial Instruments* is effective in future years and awaiting endorsement. The Company is currently reviewing the potential impact on the financial statements. Other external reporting developments continue to be proactively monitored.

IFRS 13 Fair Value Measurement was issued in May 2011 and is effective from 1 January 2013. The Company is currently reviewing the potential impact on the financial statements.

In accordance with IFRS 4, Insurance Contracts, the Company has applied existing accounting practices for insurance contracts, modified as appropriate to comply with the IFRS framework and applicable standards. Further details are given in policy C below.

The financial statements are stated in pounds sterling, which is the Company's functional and presentation currency. Unless otherwise noted, the amounts shown in these financial statements are in thousands of pounds sterling ("£000").

### (B) Use of estimates

The preparation of financial statements requires the Company to make estimates and assumptions that affect items reported in the statement of financial position and income statement and the disclosure of contingent assets and liabilities at the date of the financial statements. This is particularly so in the estimation of amounts for insurance liabilities, for which further details are given in policy G overleaf and in note 13 to these financial statements. Although these estimates are based on management's best knowledge of current facts, circumstances and, to some extent, future events and actions, actual results ultimately may differ from those estimates, possibly significantly.

### (C) Product classification

Insurance contracts are defined as those containing significant insurance risk if, and only if, an insured event could cause an insurer to make significant additional payments in any scenario, excluding scenarios that lack commercial substance, at the inception of the contract. Such contracts remain insurance contracts until all rights and obligations are extinguished or expire. Contracts can be reclassified as insurance contracts after inception if insurance risk becomes significant. Any contracts not considered to be insurance contracts under IFRS are classified as investment or service contracts.

Accounting for insurance contracts, as allowed by IFRS 4, is determined in accordance with the Statement of Recommended Practice issued by the Association of British Insurers, the most recent version of which was issued in December 2005 and amended in December 2006.

# Hamilton Insurance Company Limited

## Accounting policies (continued)

### (D) Premiums earned

Premiums written reflect business incepted during the year, and exclude any sales-based taxes or duties or levies. Written premiums include an estimate of pipeline premiums less a provision for anticipated lapses. Premiums collected by intermediaries, but not yet received, are assessed based on estimates from underwriting or past experience, and are included in premiums written. Unearned premiums are those proportions of the premiums written in a period that relate to periods of risk after the statement of financial position date.

### (E) Fee and commission income

Fee and commission income consists primarily of commission revenue from reinsurance commission and profit participation, which is recognised when earned.

### (F) Net investment income

Investment income consists of interest receivable for the year, movements in amortised cost on debt securities, realised gains and losses, and unrealised gains and losses on FVPL investments (as defined in policy J). Interest income is recognised as it accrues, taking into account the effective yield on the investment.

A gain or loss on a financial investment is only realised on disposal or transfer and is the difference between the proceeds received, net of transaction costs, and its original cost or amortised cost as appropriate. Unrealised gains and losses, arising on financial investments which have not been derecognised as a result of disposal or transfer, represent the difference between the carrying value at the year end and the carrying value at the previous year end or purchase value during the year, less the reversal of previously recognised unrealised gains and losses in respect of disposals made during the year.

### (G) Insurance contract liabilities

#### *Claims*

Insurance claims incurred include all losses occurring during the year, whether reported or not, loss adjustment expenses, a reduction for the value of salvage and other recoveries, and any adjustments to claims incurred in previous years.

Loss adjustment expenses include internal and external costs incurred in connection with the negotiation and settlement of claims. Internal costs include all direct expenses of the claims handling department and any part of the general administrative costs directly attributable to the loss adjustment function.

#### *Outstanding claims provisions*

Insurance outstanding claims provisions are based on the estimated ultimate cost of all claims incurred but not settled at the statement of financial position date, whether reported or not, together with related loss adjustment expenses. Significant delays are experienced in the notification and settlement of certain types of general insurance claims, particularly in respect of liability business, the ultimate cost of which cannot be known with certainty at the statement of financial position date. Any estimate represents a determination within a range of possible outcomes. Further details of estimation techniques are given in note 13(c).

Outstanding claims provisions are valued net of an allowance for expected future recoveries. Recoveries include non-insurance assets that have been acquired by exercising rights to salvage and subrogation under the terms of insurance contracts.

# Hamilton Insurance Company Limited

## Accounting policies (continued)

### (G) Insurance contract liabilities (continued)

#### *Provision for unearned premiums*

The proportion of written premiums, gross of commission payable to intermediaries, attributable to subsequent periods is deferred as a provision for unearned premiums. The change in this provision is taken to the income statement in order that revenue is recognised over the period of risk.

#### *Liability adequacy*

At each reporting date, the Company reviews its unexpired risks and carries out a liability adequacy test for any overall excess of expected claims and deferred acquisition costs over unearned premiums, using the current estimates of future cash flows under its contracts, after taking account of the investment return expected to arise on assets relating to the relevant general business provisions. If these estimates show that the carrying amount of its insurance liabilities (less related deferred acquisition costs) is insufficient in light of the estimated future cash flows, the Company recognises the deficiency in the income statement by setting up a provision in the statement of financial position.

#### *Other assessments and levies*

The Company is subject to various periodic insurance-related assessments or guarantee fund levies. Related provisions are established where there is a present obligation (legal or constructive) as a result of a past event. Such amounts are not included within insurance liabilities but are included under "other liabilities" in the statement of financial position.

### (H) Reinsurance

The Company cedes reinsurance in the normal course of business, with retention limits varying by line of business. The cost of reinsurance is accounted for over the life of the underlying reinsured policies, using assumptions consistent with those used to account for these policies. Gains or losses on buying retroactive reinsurance are recognised in the income statement immediately at the date of purchase and are not amortised.

Reinsurance assets primarily include balances due from reinsurance companies for ceded insurance liabilities. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provisions or settled claims associated with the reinsured policies and in accordance with the relevant reinsurance contract.

If a reinsurance asset is impaired, the Company reduces the carrying amount accordingly and recognises that impairment loss in the income statement. A reinsurance asset is impaired if there is objective evidence, as a result of an event that occurred after initial recognition of the reinsurance asset, that the Company may not receive all amounts due to it under the terms of the contract, and the event has an impact that can be reliably measured on the amounts that the Company will receive from the reinsurer.

# Hamilton Insurance Company Limited

## Accounting policies (continued)

### (I) Derecognition and offset of financial assets and financial liabilities

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where

- (i) the rights to receive cash flows from the asset have expired,
- (ii) the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement, or
- (iii) the Company has transferred its rights to receive cash flows from the asset and either
  - (a) has transferred substantially all the risks and rewards of the asset, or
  - (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### (J) Financial investments

The Company classifies its financial investments as financial assets at fair value through profit or loss ("FVPL"). The FVPL category is used as, in most cases, the Company's strategy is to manage its financial investments on a fair value basis.

All securities in the FVPL category are classified as other than trading.

Purchases and sales of investments are recognised on the trade date, which is the date that the Company commits to purchase or sell the assets, at their fair values less transaction costs. Debt securities are initially recorded at their fair value, which is taken to be amortised cost, with amortisation credited or charged to the income statement. Investments classified as other than trading are subsequently carried at fair value. Changes in the fair value of other than trading investments are included in the income statement in the period in which they arise.

Investments carried at fair value are measured using a fair value hierarchy, described in note 9, with values based on quoted bid prices or amounts derived from cash flow models. Fair values for unlisted equity securities are estimated using applicable price/earnings or price/cash flow ratios refined to reflect the specific circumstances of the issuer.

# Hamilton Insurance Company Limited

## Accounting policies (continued)

### (K) Collateral

The Company receives and pledges collateral in the form of cash or non-cash assets in respect of stocklending transactions, certain derivative contracts and loans in order to reduce the credit risk of these transactions. The amount and type of collateral required depends on an assessment of the credit risk of the counterparty.

Collateral received in the form of cash, which is not legally segregated from the Company, is recognised as an asset on the statement of financial position with a corresponding liability for the repayment in financial liabilities. Non-cash collateral received is not recognised on the statement of financial position unless the Company either sells or repledges these assets in the absence of default, at which point the obligation to return this collateral is recognised as a liability.

Collateral pledged in the form of cash, which is legally segregated from the Company, is derecognised from the statement of financial position with a corresponding receivable for its return. Non-cash collateral pledged is not derecognised from the statement of financial position unless the Company defaults on its obligations under the relevant agreement, and therefore continues to be recognised on the statement of financial position within the appropriate asset classification.

### (L) Deferred acquisition costs

The costs directly attributable to the acquisition of new business for insurance contracts are deferred to the extent that they are expected to be recoverable out of future margins in revenues on those contracts.

Where such business is reinsured, an appropriate proportion of the deferred acquisition costs is attributed to the reinsurer, and is treated as a separate liability.

Deferred acquisition costs are amortised over the period in which the related revenues are earned. The reinsurers' share of deferred acquisition costs is amortised in the same manner as the underlying asset.

Deferred acquisition costs are reviewed by category of business at the end of each reporting period and are written off where they are no longer considered to be recoverable.

### (M) Cash and cash equivalents

Cash and cash equivalents consist of cash at banks and in hand, deposits held at call with banks, treasury bills and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Such investments are those with less than three months' maturity from the date of acquisition, or which are redeemable on demand with only an insignificant change in their fair values. For the purposes of the statement of cash flows, cash and cash equivalents also include bank overdrafts, which are included in payables and other financial liabilities in the statement of financial position.

### (N) Operating cash flows

Purchases and sales of financial investments, and related investment income, are included within operating cash flows as the purchases are funded from cash flows associated with the origination of insurance contracts, net of payments of related claims.

### (O) Financial guarantee contracts

Financial guarantees are recognised initially at their fair value. They are subsequently measured at the higher of the expected receivable or liability under the guarantee and the amount initially recognised less any accumulated amortisation. A liability is recognised for amounts payable under the guarantee if it is more likely than not that the guarantee will be called upon and a receivable is recognised if it is virtually certain.

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# Hamilton Insurance Company Limited

## Accounting policies (continued)

### (P) Contingent liabilities

Contingent liabilities are disclosed if there is a possible future obligation as a result of a past event, or if there is a present obligation as a result of a past event but either a payment is not probable yet still possible or the amount cannot be reliably estimated

### (Q) Income taxes

The current tax expense is based on the taxable profits for the year, after any adjustments in respect of prior years. Tax, including tax relief for losses if applicable, is allocated over profits before taxation and amounts charged or credited to reserves as appropriate.

Provision is made for deferred tax liabilities, or credit taken for deferred tax assets, using the liability method, on all material temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The rates enacted or substantively enacted at the statement of financial position date are used to determine the deferred tax.

### (R) Share capital and dividends

#### *Equity instruments*

An equity instrument is a contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Accordingly, a financial instrument is treated as equity if

- (i) there is no contractual obligation to deliver cash or other financial assets or to exchange financial assets or liabilities on terms that may be unfavourable, and
- (ii) the instrument will not be settled by delivery of a variable number of shares or is a derivative that can be settled other than for a fixed amount of cash, shares or other financial assets

#### *Dividends*

Interim dividends on ordinary shares are recognised in equity in the period in which they are paid. Final dividends on these shares are recognised when they have been approved by shareholders.

### (S) Equalisation provision

Equalisation provisions are established in accordance with UK company law. These provisions are in addition to the provisions required to meet the anticipated ultimate cost of settlement of outstanding claims at the statement of financial position date. Under IFRS, the provisions are not reported in the statement of financial position as no liability exists but are presented within retained earnings, net of attributable tax relief.

# Hamilton Insurance Company Limited

## Income statement

For the year ended 31 December 2010

	Note	2010	2009
		£000	£000
<b>Income</b>	1		
Gross written premiums		25,087	33,392
Premiums ceded to reinsurers		(9,619)	(14,600)
Premiums written, net of reinsurance		15,468	18,792
Net change in provision for unearned premiums		2,701	9,400
Net earned premiums		18,169	28,192
Fee and commission income		3,019	2,451
Net investment income		4,262	5,218
		25,450	35,861
<b>Expenses</b>	2		
Claims paid, net of reinsurance		5,781	10,018
Change in claims provisions, net of reinsurance		(2,025)	(917)
Fee and commission expenses, net of reinsurance		18,801	19,437
Other operating expenses		1,274	267
		23,831	28,805
<b>Profit before tax</b>		1,619	7,056
Tax expense	6	(448)	(1,968)
<b>Profit for the year</b>		1,171	5,088

The Company has no recognised income and expense other than those included in the result above and therefore a statement of Comprehensive Income has not been presented

The accounting policies on pages 8 to 13 and notes on pages 18 to 47 are an integral part of these financial statements



# Hamilton Insurance Company Limited

## Statement of financial position

As at 31 December 2010

	Note	2010	2009
		£000	£000
<b>ASSETS</b>			
Financial investments	8	67,302	70,348
Reinsurance assets	10	8,274	17,101
Receivables	11	7,488	10,762
Deferred acquisition costs	12	2,167	6,732
Prepayments and accrued income		1,631	1,843
Cash and cash equivalents	21(b)	3,758	23,734
<b>Total assets</b>		<b>90,620</b>	<b>130,520</b>
<b>LIABILITIES</b>			
Insurance liabilities	13	14,088	27,641
Current tax liability	15	446	1 942
Deferred tax liability	15	137	135
Payables and other financial liabilities	16	34,085	33 369
Other liabilities	17	5,643	7,383
<b>Total liabilities</b>		<b>54,399</b>	<b>70,470</b>
<b>Net assets</b>		<b>36,221</b>	<b>60,050</b>
<b>EQUITY</b>			
Ordinary share capital	18	33,212	33,212
Share premium		93	93
Retained earnings	19	2,916	26,745
<b>Total equity</b>		<b>36,221</b>	<b>60,050</b>

The accounting policies on pages 8 to 13 and notes on pages 18 to 47 are an integral part of these financial statements

Approved by the Board on 22 JUNE 2011



C J Abrahams  
Director

# Hamilton Insurance Company Limited

## Statement of changes in equity

For the year ended 31 December 2010

	Note	Ordinary share capital	Share premium	Retained earnings	Total equity
		£000	£000	£000	£000
Balance at 1 January 2009		33,212	93	26,657	59,962
Total comprehensive income for the year		-	-	5,088	5,088
Dividend		-	-	(5,000)	(5,000)
Total movements in the year		-	-	88	88
Balance at 31 December 2009		33,212	93	26,745	60,050
Total comprehensive income for the year		-	-	1,171	1,171
Dividend	7	-	-	(25,000)	(25,000)
Total movements in the year		-	-	(23,829)	(23,829)
Balance at 31 December 2010		33,212	93	2,916	36,221

The accounting policies on pages 8 to 13 and notes on pages 18 to 47 are an integral part of these financial statements

# Hamilton Insurance Company Limited

## Statement of cash flows

For the year ended 31 December 2010

	Note	<u>2010</u>	<u>2009</u>
		£000	£000
<b>Cash flows from operating activities</b>			
Net cash outflow to operating activities	21(a)	(9,420)	(58,090)
Settlement of tax related balances		-	(189)
<i>Net cash used in operating activities</i>		<u>(9,420)</u>	<u>(58,279)</u>
<b>Cash flows from financing activities</b>			
Dividend paid		(10,000)	(5,000)
<i>Net cash used in financing activities</i>		<u>(10,000)</u>	<u>(5,000)</u>
<b>Net decrease in cash and cash equivalents</b>		(19,420)	(63,279)
Cash and cash equivalents at 1 January		23,178	86,457
<b>Cash and cash equivalents at 31 December</b>	21(b)	<u>3,758</u>	<u>23,178</u>

The accounting policies on pages 8 to 13 and notes on pages 18 to 47 are an integral part of these financial statements

# Hamilton Insurance Company Limited

## Notes to the financial statements

### 1. Details of income

	<u>2010</u>	<u>2009</u>
	£000	£000
<b>Premiums earned</b>		
Gross written premiums	25,087	33,392
Less premiums ceded to reinsurers	(9,619)	(14,600)
Gross change in provision for unearned premiums	6,791	18,780
Reinsurers' share of change in provision for unearned premiums	(4,090)	(9,380)
Net change in provision for unearned premiums	2,701	9,400
Net earned premiums	18,169	28,192
<b>Fee and commission income</b>		
Reinsurance commissions receivable	3,019	2,451
Total revenue	21,188	30,643
<b>Net investment income</b>		
Interest and similar income		
From investments designated as other than trading	3,547	3,428
Realised (losses)/gains on disposals	(129)	313
Unrealised gains	1,552	1,888
Movement in amortised cost of debt securities	(592)	(323)
Gains on investments	831	1,878
Other investment expenses	(116)	(88)
Net investment income	4,262	5,218
<b>Total income</b>	25,450	35,861

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 2. Details of expenses

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
<b>Claims paid, net of reinsurance</b>		
Claims paid to policyholders	18,759	34,246
Less Claims recoveries from reinsurers	<u>(12,978)</u>	<u>(24,228)</u>
	<u>5,781</u>	<u>10,018</u>
<b>Change in claims provisions, net of reinsurance</b>		
Change in gross claims provisions	(6,762)	(12,267)
Less Change in reinsurance asset for claims provisions	<u>4,737</u>	<u>11,350</u>
	<u>(2,025)</u>	<u>(917)</u>
<b>Fee and commission expenses, net of reinsurance</b>		
Acquisition costs		
Commission expenses	18,385	17,603
Change in deferred acquisition costs	<u>416</u>	<u>1,834</u>
	<u>18,801</u>	<u>19,437</u>
<b>Other operating expenses</b>		
Operating expenses	<u>1,274</u>	<u>267</u>
<b>Total expenses</b>	<u>23,831</u>	<u>28,805</u>

### 3. Employee information

All employees are employed by a fellow Group company, Aviva Employment Services Limited. Disclosures relating to employees may be found in the Annual Report and Accounts of Aviva plc.

### 4. Directors

All directors of the Company are remunerated as employees by Aviva Employment Services Limited. This remuneration is recharged to all operating divisions of the Aviva Group under management service agreements. However, no cost is borne by the Company for the services of the directors in their capacity as directors.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 5. Auditor's remuneration

The total remuneration payable by the Company, excluding VAT, to its auditor, Ernst & Young LLP, in respect of the audit of these financial statements, is shown below. The Company is exempt from disclosing other fees payable to its auditor in respect of other work, by virtue of regulation 5(1)(b) of the Companies (Disclosure of Auditor Remuneration and Liability Limitation Agreements) Regulations 2008, as it is disclosed within the Annual Report and Accounts of Aviva plc, the Company's ultimate controlling entity (note 24(c)).

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Audit services		
Statutory audit of the Company's financial statements	<u>45</u>	<u>45</u>

Audit fees are paid by Aviva Central Services UK Limited, a fellow Group company, and recharged as appropriate to the Company and fellow Aviva group companies.

### 6. Tax

#### (a) Tax charged to the income statement

##### (i) The total tax charge comprises

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
<b>Current tax:</b>		
For this year	446	1,932
Adjustment in respect of prior years	<u>-</u>	<u>2</u>
Total current tax	<u>446</u>	<u>1,934</u>
<b>Deferred tax:</b>		
Origination and reversal of temporary differences	<u>2</u>	<u>34</u>
Total deferred tax	<u>2</u>	<u>34</u>
Total tax charged to income statement	<u>448</u>	<u>1,968</u>

##### (ii) Deferred tax charged to the income statement represents movements on the following items

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Insurance items	<u>2</u>	<u>34</u>
Total deferred tax charged to the income statement	<u>2</u>	<u>34</u>

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 6. Tax (continued)

#### (b) Tax reconciliation

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the tax rate in the UK as follows

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Profit before tax	1,619	7,056
Tax calculated at standard UK corporation tax rate of 28% (2009 28%)	453	1,976
Adjustment to tax charge in respect of prior years	-	2
Impact of change in rate of tax	(5)	-
Other	-	(10)
Tax charged for the period (note 6(a)(i))	<u>448</u>	<u>1,968</u>

Legislation already enacted at the statement of financial position date means that with effect from 1 April 2011 the corporate tax rate was expected to reduce to 27% (from 28%)

In the Budget of 23 March 2011 the Chancellor announced that instead of reducing to 27% from 1 April 2011, the corporation tax rate would in fact reduce to 26%, although this further reduction was not substantively enacted at 31 December 2010, the 27% rate has been applied in the accounts

Subsequent reductions of 1% each year thereafter until it reaches 23% from 1 April 2014 were also confirmed and are to be dealt with by future legislation. The maximum impact of these reductions in corporation tax is not material

### 7. Dividends

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Ordinary dividends declared and charged to equity in the year		
Interim 2010 - 75 273p per share paid in December 2010	<u>25,000</u>	<u>5,000</u>

The dividend was settled by the transfer of £10,000 thousand of cash equivalents and by a reduction of £15,000 thousand in the intercompany receivable due from the immediate parent company, Aviva Insurance UK Limited

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 8. Financial investments

#### (a) Carrying amount

Financial investments comprise

	At fair value through profit or loss	
	2010	2009
	£000	£000
<b>Fixed maturity securities</b>		
<i>Debt securities</i>		
UK Government	11,496	12,677
Non-UK Government	18,033	17,725
Public utilities	17,975	17,387
Other corporate	19,798	22,559
<b>Total financial investments</b>	<b>67,302</b>	<b>70,348</b>

Of the above total, £67,302 thousand (2009 £60,066 thousand) is expected to be recovered in more than one year after the statement of financial position date

#### (b) Cost, unrealised gains and fair value

The following is a summary of the cost/amortised cost, gross unrealised gains and losses and fair value of financial investments

	2010			
	Cost/ amortised cost	Unrealised gains	Unrealised losses and impairments	Fair value
	£000	£000	£000	£000
Debt securities	63,980	3,322	-	67,302

	2009			
	Cost/ amortised cost	Unrealised gains	Unrealised losses and impairments	Fair value
	£000	£000	£000	£000
Debt securities	68,750	1,679	(81)	70,348

All unrealised gains and losses and impairments on financial investments classified as fair value through profit or loss have been recognised in the income statement

Unrealised gains and losses on financial investments classified as at fair value through profit or loss recognised in the income statement in the year were a net gain of £1,552 thousand (2009 £1,888 thousand), including foreign exchange losses of £169 thousand (2009 gains of £290 thousand)

Total impairments of financial investments classified as fair value through profit or loss recognised in the income statement in the year were £nil (2009 £nil)

Of the £1,423 thousand net gains recognised in the income statement during the year, excluding the movement in amortised cost of debt securities, £1,400 thousand relates to investments still held at 31 December 2010. All the net gains recognised in the income statement are included in net investment income



# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 9. Fair value

#### (a) Fair value methodology

For financial assets and liabilities carried at fair value, the Company has categorised the measurement basis into a 'fair value hierarchy' as follows

##### Quoted market prices in active markets – ("Level 1")

Inputs to Level 1 fair values are quoted prices (unadjusted) in active markets for identical assets and liabilities. An active market is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Examples are listed equities in active markets, listed debt securities in active markets and quoted unit trusts in active markets.

##### Modelled with significant observable market inputs – ("Level 2")

Inputs to Level 2 fair values are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include the following:

- quoted prices for similar (i.e. not identical) assets and liabilities in active markets,
- quoted prices for identical or similar assets and liabilities in markets that are not active, the prices are not current, or price quotations vary substantially either over time or among market makers, or in which little information is released publicly,
- inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates), and
- inputs that are derived principally from, or corroborated by, observable market data by correlation or other means (market-corroborated inputs)

Examples of these are securities measured using discounted cash flow models based on market observable swap yields, investment property measured using market observable information, listed debt or equity securities in a market that is inactive.

##### Modelled with significant unobservable market inputs – ("Level 3")

Inputs to Level 3 fair values are unobservable inputs for the asset. Unobservable inputs may have been used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date (or market information for the inputs to any valuation models). As such, unobservable inputs reflect the assumptions the Company considers that market participants would use in pricing the asset. Examples are certain private equity investments and private placements.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 9. Fair value (continued)

#### (b) Fair value hierarchy

	2010		
	Fair value hierarchy		
	Level 1	Level 2	Level 3
	£000	£000	£000
	Statement of financial position total		
	£000		
Debt securities	67,302	-	-
	67,302		
	2009		
	Fair value hierarchy		
	Level 1	Level 2	Level 3
	£000	£000	£000
	Statement of financial position total		
	£000		
Debt securities	70,348	-	-
	70,348		

### 10. Reinsurance assets

#### (a) Carrying amounts

The following is a summary of the reinsurance assets and related insurance provisions as at 31 December

	2010			2009		
	Gross insurance provisions	Reinsurance assets	Net	Gross insurance provisions	Reinsurance assets	Net
	£000	£000	£000	£000	£000	£000
Outstanding claims provisions	9,582	6,473	3,109	14,890	11,210	3,680
Provisions for claims incurred but not reported	1,375	-	1,375	2,829	-	2,829
	10,957	6,473	4,484	17,719	11,210	6,509
Provision for unearned premiums	3,131	1,801	1,330	9,922	5,891	4,031
<b>Total</b>	<b>14,088</b>	<b>8,274</b>	<b>5,814</b>	<b>27,641</b>	<b>17,101</b>	<b>10,540</b>

Of the above total, £3,467 thousand (2009 £4,622 thousand) of the reinsurance assets is expected to be recovered in more than one year after the statement of financial position date

#### (b) Assumptions

The assumptions used for reinsurance contracts follow those used for insurance contracts, shown in note 13(c)

Reinsurance assets are valued net of any provisions for their recoverability

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 10. Reinsurance assets (continued)

#### (c) Movements

##### (i) Reinsurers' share of claims provisions

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
<b>Carrying amount at 1 January</b>	11,210	22,560
Reinsurers' share of claims losses and expenses incurred in current year	11,760	13,036
Reinsurers' share of claims losses and expenses incurred in prior years	(3,519)	(158)
Reinsurers' share of incurred claims losses and expenses	8,241	12,878
Less		
Reinsurance recoveries received on claims incurred in current year	(11,761)	(8,214)
Reinsurance recoveries received on claims incurred in prior years	(1,217)	(16,014)
Reinsurance recoveries received in the year	(12,978)	(24,228)
Change in reinsurance asset	(4,737)	(11,350)
<b>Carrying amount at 31 December</b>	<u>6,473</u>	<u>11,210</u>

##### (ii) Reinsurers' share of the provision for unearned premiums

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
<b>Carrying amount at 1 January</b>	5,891	15,271
Premiums ceded to reinsurers in the year	9,619	14,600
Less		
Reinsurers' share of premiums earned during the year	(13,709)	(23,980)
Change in reinsurance asset	(4,090)	(9,380)
<b>Carrying amount at 31 December</b>	<u>1,801</u>	<u>5,891</u>

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 11. Receivables

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Amounts due from intermediaries	4,588	6,068
Amounts due from reinsurers	285	1,647
Amounts due from related parties (note 24(a)(ii))	1,132	2,535
Other financial assets	1,483	512
Total	<u>7,488</u>	<u>10,762</u>
Expected to be recovered in less than one year	<u>7,488</u>	<u>10,762</u>

### 12. Deferred acquisition costs

The movements in deferred acquisition costs during the year are

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Carrying amount at 1 January	6,732	17,632
Acquisition costs written during the period, gross of reinsurance	18,385	17,603
Amortisation	(22,950)	(28,503)
Carrying amount 31 December	<u>2,167</u>	<u>6,732</u>

Deferred acquisition costs are generally amortised within one year of the statement of financial position date

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities

#### (a) Carrying amount

Gross insurance liabilities at 31 December comprise

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
Provisions for outstanding claims	9,582	14,890
Provisions for claims incurred but not reported	1,375	2,829
	<u>10,957</u>	<u>17,719</u>
Provision for unearned premiums	3,131	9,922
Total	<u>14,088</u>	<u>27,641</u>

#### (b) Provisions for outstanding claims

Delays occur in the notification and settlement of claims and a substantial measure of experience and judgement is involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty at the statement of financial position date. The reserves are based on information currently available. However, it is inherent in the nature of the business written that the ultimate liabilities may vary as a result of subsequent developments.

Provisions for outstanding claims are established to cover the outstanding expected ultimate liability for losses and loss adjustment expenses ("LAE") in respect of all claims that have already occurred. The provisions established cover reported claims and associated LAE, as well as claims incurred but not yet reported and associated LAE.

Outstanding claims provisions are based on undiscounted estimates of future claims payments.

Loss reserves are only established for losses that have already occurred.

#### (c) Assumptions

Outstanding claims provisions are estimated based on known facts at the date of estimation. Case estimates are generally set by skilled claims technicians applying their experience and knowledge to the circumstances of individual claims, taking into account all available information and correspondence regarding the circumstances of the claim, such as medical reports, investigations and inspections. Claims technicians set case estimates according to documented claims department policies and specialise in setting estimates for certain lines of business or types of claim. Claims above certain limits are referred to senior claims handlers for authorisation.

No adjustments are made to the claims technicians' case estimates included in booked claims provisions, except for rare occasions when the estimated ultimate cost of a large or unusual claim may be adjusted, subject to internal reserve committee approval, to allow for uncertainty regarding, for example, the outcome of a court case. The ultimate cost of outstanding claims is then estimated by using a range of standard actuarial claims projection techniques, such as the Chain Ladder and Bornhuetter-Ferguson methods. The main assumption underlying these techniques is that the Company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claims numbers based on the observed development of earlier years and expected loss ratios.

Historical claims development is mainly analysed by accident period, although underwriting or notification period is also used where this is considered appropriate. Claims development is separately analysed by each line of business. Certain lines of business are also further analysed by claims type or type of coverage. In addition, large claims are usually separately assessed, either by being reserved at the face value of loss adjusted estimates, or separately projected in order to reflect their future development.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities (continued)

#### (c) Assumptions (continued)

In most cases no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historic claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in the future, for example, to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy conditions and loss adjustment procedures, in order to arrive at the estimated ultimate cost of claims, that represent the most likely outcome, from the range of possible outcomes, taking account of all the uncertainties involved. The range of possible outcomes does not, however, result in the quantification of a reserve range.

Lump sum payments in settlement of bodily injury claims decided by the UK courts are calculated in accordance with the Ogden Tables. The Ogden Tables contain a discount rate that is set by the Lord Chancellor and that is applied when calculating the present value of loss of earnings for claims settlement purposes. The Ogden discount rate is periodically reviewed by the Lord Chancellor. A reduction in the Ogden discount rate would increase lump sum payments to UK bodily injury claimants.

#### (d) Movements

The following changes have occurred in the claims provisions during the year

	<b>2010</b>	<b>2009</b>
	<b>£000</b>	<b>£000</b>
<b>Carrying amount at 1 January</b>	<b>17,719</b>	<b>29,986</b>
Claims losses and expenses incurred in the current year	15,489	20,616
Claims losses and expenses incurred in prior years	(3,492)	1,363
Incurred claims losses and expenses	11,997	21,979
Less		
Payments made on claims incurred in the current year	(14,634)	(13,041)
Payments made on claims incurred in prior years	(4,125)	(21,205)
Claims payments made in the year	(18,759)	(34,246)
Changes in gross claims	(6,762)	(12,267)
<b>Carrying amount at 31 December</b>	<b>10,957</b>	<b>17,719</b>

#### Effect of changes in estimates during the year

During the year, gross prior years' claims provisions of £3,492 thousand were released to the income statement (2009: £1,363 thousand charged to the income statement). On a net of reinsurance basis, prior years' claims provisions of £27 thousand were charged to the income statement (2009: £1,521 thousand). The main reason was a reassessment of the level of provisions for household and creditor claims.

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# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities (continued)

#### (e) Loss development tables

The table that follows presents the development of claims payments and the estimated ultimate cost of claims for the accident years 2001 to 2010. The upper half of the table shows the cumulative amounts paid during successive years related to each accident year. For example, with respect to the accident year 2001, by the end of 2010 £19,547 thousand had actually been paid in settlement of claims. In addition, as reflected in the lower section of the table, the original estimated ultimate cost of claims of £22,526 thousand was re-estimated to be £19,549 thousand at 31 December 2010. This decrease from the original estimate would generally be a combination of a number of factors, including claims being settled for larger or smaller amounts than originally estimated. The original estimates will also be increased or decreased as more information becomes known about the individual claims and overall claim frequency and severity patterns.

The Company aims to maintain strong reserves in order to protect against adverse future claims experience and development. As claims develop and the ultimate cost of claims becomes more certain, the absence of adverse claims experience will then result in a release of reserves from earlier accident years, as shown in the loss development tables and movements table (d) above. However, in order to maintain strong reserves, the Company transfers some of this release to current accident year (2010) reserves where the development of claims is less mature and there is much greater uncertainty attaching to the ultimate cost of claims.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities (continued)

#### (e) Loss development tables (continued)

Accident Year	All prior years £000	2001 £000	2002 £000	2003 £000	2004 £000	2005 £000	2006 £000	8 months ended 31 August 2007 £000	16 months ended 31 December 2008 £000	2009 £000	2010 £000	Total £000
<b>Gross cumulative claims payments</b>												
At end of accident year		(7,774)	(11,378)	(21,163)	(39,306)	(63,093)	(56,680)	(16,774)	(17,163)	(13,041)	(14,634)	
One year later		(17,956)	(25,194)	(42,705)	(69,230)	(99,533)	(88,225)	(44,455)	(24,323)	(16,631)		
Two years later		(18,874)	(26,719)	(45,435)	(72,407)	(107,549)	(91,028)	(57,165)	(24,666)			
Three years later		(19,283)	(27,245)	(46,304)	(75,582)	(108,065)	(91,870)	(57,323)				
Four years later		(19,422)	(27,505)	(47,072)	(76,176)	(108,371)	(91,886)					
Five years later		(19,466)	(27,582)	(47,138)	(76,314)	(108,382)						
Six years later		(19,546)	(27,589)	(47,184)	(76,321)							
Seven years later		(19,546)	(27,591)	(47,184)								
Eight years later		(19,547)	(27,591)									
Nine years later		(19,547)										
<b>Estimate of gross ultimate claims</b>												
At end of accident year		22,526	26,516	41,326	70,386	101,265	88,930	42,582	25,383	20,616	15,489	
One year later		20,453	27,904	46,183	72,558	102,843	89,549	62,761	26,762	17,123		
Two years later		19,688	27,621	46,111	72,984	107,710	93,630	62,980	26,762			
Three years later		19,514	27,540	46,524	75,657	108,598	93,549	62,980				
Four years later		19,471	27,612	47,125	76,362	108,553	93,550					
Five years later		19,475	27,627	47,217	76,329	108,553						
Six years later		19,557	27,637	47,194	76,329							
Seven years later		19,558	27,593	47,194								
Eight years later		19,549	27,593									
Nine years later		19,549										
<b>Estimate of ultimate claims</b>		19,549	27,593	47,194	76,329	108,553	93,550	62,980	26,762	17,123	15,489	
<b>Cumulative payments</b>		(19,547)	(27,591)	(47,184)	(76,321)	(108,382)	(91,886)	(57,323)	(24,666)	(16,631)	(14,634)	
<b>Gross outstanding claims provisions recognised in the statement of financial position</b>	-	2	2	10	8	171	1,664	5,657	2,096	492	855	10,957



# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities (continued)

#### (e) Loss development tables (continued)

After the effect of reinsurance, the loss development table is

Accident Year	All prior years £000	2001	2002	2003	2004	2005	2006	8 months ended 31 August 2007	16 months ended 31 December 2008	2009	2010	Total
		£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000
Net cumulative claims payments												
At end of accident year		3,464	1,642	(13,995)	(39,244)	(62,344)	(56,608)	(16,106)	(4,637)	(4,827)	(2,873)	
One year later		(6,918)	(12,174)	(35,537)	(69,168)	(98,784)	(88,153)	(32,975)	(8,193)	(7,200)		
Two years later		(7,836)	(13,699)	(38,627)	(72,348)	(106,800)	(89,221)	(33,275)	(8,537)			
Three years later		(8,245)	(14,225)	(39,136)	(75,523)	(107,066)	(90,063)	(33,432)				
Four years later		(8,384)	(14,485)	(39,904)	(75,634)	(107,372)	(90,078)					
Five years later		(8,428)	(14,562)	(39,941)	(75,772)	(107,384)						
Six years later		(8,508)	(14,566)	(39,987)	(75,779)							
Seven years later		(8,508)	(14,568)	(39,987)								
Eight years later		(8,509)	(14,568)									
Nine years later		(8,509)										
Estimate of net ultimate claims												
At end of accident year		11,337	13,345	34,007	70,173	100,365	88,693	36,274	7,392	7,580	3,729	
One year later		9,415	14,884	39,015	72,496	102,094	89,477	34,186	8,929	7,606		
Two years later		8,650	14,601	38,943	72,925	106,961	91,823	34,405	8,930			
Three years later		8,476	14,520	39,356	75,598	107,599	91,742	34,405				
Four years later		8,433	14,592	39,957	75,820	107,554	91,742					
Five years later		8,437	14,607	40,020	75,787	107,554						
Six years later		8,519	14,614	39,997	75,787							
Seven years later		8,520	14,570	39,997								
Eight years later		8,511	14,570									
Nine years later		8,511										
Estimate of ultimate claims		8,511	14,570	39,997	75,787	107,554	91,742	34,405	8,930	7,606	3,729	
Cumulative payments		(8,509)	(14,568)	(39,987)	(75,779)	(107,384)	(90,078)	(33,432)	(8,537)	(7,200)	(2,873)	
Net outstanding claims provisions recognised in the statement of financial position												
	-	2	2	10	8	170	1,664	973	393	406	856	4,484

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 13. Insurance liabilities (continued)

#### (f) Provision for unearned premiums

##### *Movements*

The following changes have occurred in the provision for unearned premiums during the year

	2010	2009
	£000	£000
Carrying amount at 1 January	9,922	28,702
Premiums written during the year	25,087	33,392
Less Premiums earned during the year	(31,878)	(52,172)
Change in year	(6,791)	(18,780)
Carrying amount at 31 December	3,131	9,922

### 14. Financial guarantees and options

With the approval of the FSA, Aviva International Insurance Limited, a Group company, and certain of its UK insurance subsidiaries transacting general insurance business, of which the Company is one, have mutually guaranteed to discharge all liabilities attaching to their respective policies. The guarantee enables a company, if it is unable to pay policyholder claims, to seek financial support from one of the guarantors. The guarantors are not obliged to make the payment if in so doing they would breach their own solvency requirement. If any payments are made under the guarantee, the guarantors are entitled to seek repayment from the company benefiting from the guarantee. The guarantee cannot be relied upon by any other person, including without limitation the holder of any contracts of insurance issued by a party to the guarantee. There is no maximum amount the Company would have to pay under the guarantee but, in the opinion of the directors, the fair value of the guarantee above is not material and no material loss is expected to arise therefrom.

### 15. Tax assets and liabilities

#### (a) Current tax

##### Tax liabilities

	2010	2009
	£000	£000
Expected to be payable in less than one year	-	-
Expected to be payable in more than one year	446	1,942
Tax liability recognised in statement of financial position	446	1,942

Liabilities for prior year tax settled by group relief of £1,942 thousand (2009 £2,131 thousand) are included within payables and other financial liabilities (note 16) and within the related party transactions (note 24) and are payable in less than one year.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 15. Tax assets and liabilities (continued)

#### (b) Deferred taxes

(i) The balance at the year end comprises

	2010	2009
	£000	£000
Temporary differences arising on insurance items	137	135
Net deferred tax liability	137	135

(ii) The movement in the net deferred tax liability was as follows

	2010	2009
	£000	£000
Net liability at 1 January	135	101
Amounts charged to profit (note 6(a)(i))	2	34
Net liability at 31 December	137	135

### 16. Payables and other financial liabilities

	2010	2009
	£000	£000
Payables arising out of direct insurance	-	35
Amounts due to related parties (note 24(a)(iii))	33,364	32,146
Other financial liabilities	721	632
Bank overdraft	-	556
Total	34,085	33,369
Expected to be settled within one year	34,085	33,369

Bank overdrafts are unsecured and form part of a pooling arrangement with fellow Group companies

All payables and other financial liabilities are carried at amortised cost, which approximates to fair value

### 17. Other liabilities

	2010	2009
	£000	£000
Accruals	4,000	1,591
Reinsurers' share of deferred acquisition costs	1,643	5,792
	5,643	7,383
Expected to be settled within one year	5,643	7,383

### 18. Ordinary share capital

Details of the Company's ordinary share capital are as follows

	2010	2009
	£000	£000
Allotted, called up and fully paid		
33,212,429 (2009 33,212,429) Ordinary shares of £1 each	33,212	33,212

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 18. Ordinary share capital (continued)

The Companies Act 2006 abolished the requirement for a company to have an authorised share capital and the articles of association adopted by the Company on 9 November 2010 reflect this. Directors may exercise any power of the Company to allot shares or grant rights to subscribe for or to convert any security into such shares and are authorised to do so under the Company's articles of association. Ordinary shares in issue in the Company rank *pari passu*. All the ordinary shares in issue carry the same right to receive all dividends and other distributions declared, made or paid by the Company.

### 19. Retained earnings

	2010 £000	2009 £000
Balance at 1 January	26,745	26,657
Profit for the year	1,171	5,088
Dividend paid	(25,000)	(5,000)
Balance at 31 December	2,916	26,745

In accordance with the accounting policy S, retained earnings includes £346 thousand (2009 £346 thousand) relating to equalisation provisions, net of attributable tax relief, which are not distributable.

### 20. Contingent liabilities and other risk factors

#### Uncertainty over claims provisions

Note 13(c) gives details of the estimation techniques used in determining the outstanding claims provisions which are designed to allow for prudence. These are estimated to give a result within the normal range of outcomes. To the extent that the ultimate cost falls outside this range, for example where future claims inflation differs from that expected, there is uncertainty in respect of this liability.

#### Levy schemes

The Company pays contributions into levy schemes in the UK in which it operates. Given the economic environment, there is a heightened risk that the levy contributions will need to be increased to protect policyholders if an insurance company falls into financial difficulties. The directors continue to monitor the situation but are not aware of any need to increase provisions at the statement of financial position date.

#### Payment protection insurance ("PPI")

In September 2009, the FSA launched an investigation into sales practices for payment protection insurance. On 10 August 2010, the FSA announced that mis-selling of PPI policies had been widespread and that consumers who could prove mis-selling would be entitled to financial redress from distributors of the policies. However, in October 2010, on behalf of distributors, the British Bankers Association elected to seek judicial review of this ruling. The High Court judgement was issued in April 2011 and found in favour of the FSA. The directors do not consider that the Company is liable for mis-selling in its role as underwriter, and so no provision is currently necessary.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 21. Statement of cash flows

	<u>2010</u>	<u>2009</u>
<b>(a) The reconciliation of profit before tax to the net cash outflow to operating activities is:</b>		
Profit before tax	1,619	7,056
Adjustments for		
Gains on investments (note 1)	(831)	(1,878)
Changes in working capital		
(Increase)/ decrease in reinsurance assets	8,827	20,730
(Increase)/ decrease in deferred acquisition costs	4,565	10,900
(Increase)/ decrease in receivables	(11,726)	(957)
(Increase)/ decrease in prepayments and accrued income	212	(1,755)
Increase/ (decrease) in insurance liabilities	(13,553)	(31,047)
Increase/ (decrease) in payables and other financial liabilities	(670)	19,221
Increase/ (decrease) in other liabilities	(1,740)	(11,890)
Net realisation/(purchase) of operating assets		
Financial investments	3,877	(68,470)
Net cash outflow to operating activities	<u>(9,420)</u>	<u>(58,090)</u>

"Increase/(decrease) in payables and other financial liabilities" is stated after eliminating £1,942 thousand (2009 £2,129 thousand) of corporation tax liability settled or to be settled by group relief

"(Increase)/ decrease in receivables" is stated after eliminating £15,000 thousand settlement of dividend (2009 £nil)

	<u>2010</u>	<u>2009</u>
	<u>£000</u>	<u>£000</u>
<b>(b) Cash and cash equivalents in the statement of cash flows at 31 December comprise:</b>		
Cash at bank and in hand	2,658	5,531
Cash equivalents	1,100	18,203
	<u>3,758</u>	<u>23,734</u>
Bank overdraft (note 16)	-	(556)
	<u>3,758</u>	<u>23,178</u>

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management

The ultimate parent company, Aviva plc, and its subsidiaries, joint ventures and associates, (collectively known as "the Group"), operate a risk management framework ("RMF"), which is the collection of processes and tools that have been put in place to ensure that the risks to which it is exposed are identified, measured, managed, monitored and reported on a continuous basis. The RMF is designed to facilitate a common approach to, and language regarding, the management of risk across the Group. The key instruments of the RMF include the risk management policies, risk reports, risk models, the governance and oversight infrastructure and the risk appetite framework. The RMF has been adopted in the UK ("the UK Region") including the businesses collectively referred to as "UKGI" (including this Company and the UK general insurance business carried out within Aviva Insurance Limited and Aviva International Insurance Limited).

Risks are usually grouped by risk type: market, credit, general insurance, liquidity and operational risk. Risk falling within these types may affect a number of key metrics including those relating to statement of financial position, strength, liquidity and profit. They may also affect the performance of the products that the Company delivers to customers and the service to customers and distributors, which can be categorised as risks to brand and reputation.

The Group has a set of formal risk policies that facilitate a consistent approach to the management of all the Company's risks across all businesses and locations in which the Company operates. These risk policies define the Company's appetite for different, granular risk types and set out risk management and control standards for the Group's worldwide operations.

Risk models are an important tool in the Company's measurement of risk and are used to support the monitoring and reporting of the risk profile and in the evaluation of alternative risk management actions. The Company carries out a range of stress (where one risk factor, such as interest rates, is assumed to vary) and scenario (where combinations of risk factors are assumed to vary) tests to evaluate their impact on the business and the management actions available to respond to the conditions envisaged. Monthly assessments are made of the economic capital available within the business and the economic capital required to cover the current risk profile of the business and these assessments are included in the regular reporting to the risk committees.

UKGI sets limits to manage material risks to ensure the risks stay within risk appetite (the amount of risk UKGI is willing to accept). UKGI assesses the size and scale of a risk by considering how likely it is that the risk will materialise and the potential impact the risk could have on its business and its stakeholders. Where risks are outside of appetite, actions are agreed to mitigate the exposure. Impact assessments are considered against financial, operational and reputational criteria and take into account underlying factors such as economic conditions, for example, UK economic growth and inflation.

The UK Region has an established governance framework, which has the following key elements:

- defined terms of reference for the legal entity Boards and the associated executive management and other committees across the UK Region including the UK Region Board, UK Region Risk Committee and UK Region Audit Committee,
- a clear organisational structure with documented delegated authorities and responsibilities from the legal entity Boards to executive management committees and senior management, and
- adoption of the Group policy framework that defines risk appetite measures and sets out risk management and control standards for the Group's worldwide operations. The policies also set out the roles and responsibilities of businesses, regions, policy owners and risk oversight committees.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

The UK Region operates a three lines of defence risk management model that encourages close working relationships between line management and the risk function whilst facilitating independent assurance by internal audit. Primary responsibility for risk identification and management lies with business management (the first line of defence). Support for and challenge on the completeness and accuracy of risk assessment, risk reporting and adequacy of mitigation plans are performed by specialist risk functions (the second line of defence). Independent and objective assurance on the robustness of the risk management framework and the appropriateness and effectiveness of internal control is provided by group audit (the third line of defence).

UKGI has developed economic capital models that support the measurement, comparison and further understanding of its risks. The results of the modelling are incorporated into key strategic planning and decision-making processes. These models show the relative impact to economic capital from the risks faced. In turn this supports the assessment of appropriate and effective mitigating strategies where risks are outside of appetite.

The FSA also requires UKGI to assess its economic capital requirements to ensure that it adequately reflects the risks facing the business.

#### (a) Financial risk management

##### (i) Market risk

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in interest rates, equity prices, property prices and foreign currency exchange rates. Market risk arises due to fluctuations in both the value of liabilities and the value of investments held.

UKGI manages market risk locally within its market risk framework, within local regulatory constraints and in line with established Group policy, including minimum principles for matching liabilities with appropriate assets.

Interest rate risk arises primarily from the Company's investments, which are exposed to fluctuations in interest rates. UKGI maintains a close matching of assets and the economic value of its technical liabilities, by duration, using derivative instruments if necessary, to minimise this risk.

The Company operates predominantly within the UK so there is no material exposure to foreign currency exchange rates.

Derivatives are used within policy guidelines agreed by the Aviva plc Board of Directors. Derivatives are only used for efficient portfolio management or risk hedging purposes. The Company did not have any derivatives during the year or at the year-end.

The management of market risk is overseen by the UKGI Asset and Liability Committee.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (a) Financial risk management (continued)

##### (i) Credit risk

Credit risk is the risk of loss in the value of financial assets due to counterparties failing to meet all or part of their obligations

UKGI's management of credit risk is carried out in accordance with Group credit risk processes, which include setting exposure limits and monitoring exposures in accordance with ratings set by credit ratings agencies such as Standard & Poor's. Exposure levels are reported to, and reviewed by, the UKGI Asset and Liability Committee

Financial assets are graded according to current credit ratings issued. AAA is the highest possible rating. Investment grade financial assets are classified within the range of AAA to BBB ratings. Financial assets which fall outside this range are classified as speculative grade. Credit limits for each counterparty are set based on default probabilities that are in turn based on the rating of the counterparty and the type of exposure.

The following table provides information regarding the aggregated credit risk exposure of the Company. "Non-rated" asset captures assets not rated by external ratings agencies.

31 December 2010	Credit rating						Carrying value in the statement of financial position
	AAA	AA	A	BBB	Speculative grade	Non-rated	
	£000	£000	£000	£000	£000	£000	£000
Financial investments	29,529	7,717	24,394	5,662	-	-	67,302
Reinsurance assets	-	8,274	-	-	-	-	8,274
Amounts due from intermediaries	-	2,016	274	-	-	2,298	4,588
Amounts due from reinsurers	-	285	-	-	-	-	285
Cash and cash equivalents	-	1,091	2,667	-	-	-	3,758

31 December 2009	Credit rating						Carrying value in the statement of financial position
	AAA	AA	A	BBB	Speculative grade	Non-rated	
	£000	£000	£000	£000	£000	£000	£000
Financial investments	30,402	2,230	28,775	8,941	-	-	70,348
Reinsurance assets	-	17,101	-	-	-	-	17,101
Amounts due from intermediaries	-	3,191	336	-	-	2,541	6,068
Amounts due from reinsurers	-	1,647	-	-	-	-	1,647
Cash and cash equivalents	-	346	14,088	-	5,500	3,800	23,734

The Company is not exposed to significant concentrations of credit risk to third parties.

UKGI manages exposure to reinsurance counterparties in accordance with Group policy. Exposure limits are set by the Group Credit Approvals Committee which maintains a list of reinsurers that have acceptable credit standing. Reinsurer exposure and the impact of any reinsurer default are monitored regularly by the Group Credit Approvals Committee.

At 31 December 2010 and at 31 December 2009, no financial assets were past due or impaired.

At 31 December 2010, receivables are £7,488 thousand (2009: £10,762 thousand). Of the Company's receivables, £1,132 thousand (2009: £2,535 thousand) is due from related parties, details of which are set out in note 24.

The management of credit risk is overseen by the UKGI Asset and Liability Committee.



# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (a) Financial risk management (continued)

##### (iii) General insurance risk

UKGI considers insurance risk within its general insurance activity to comprise the following

- inaccurate pricing and selection of risks when underwritten,
- fluctuations in the timing, frequency and severity of claims and claims settlements, relative to expectations,
- unexpected claims arising from a single source,
- inadequate reinsurance protection or other risk transfer techniques, and
- inadequate reserves

The majority of the general insurance business underwritten by the Company is of a relatively short-tail nature such as creditor insurance

The Group's underwriting strategy and appetite is agreed by the Aviva Group Executive Committee and communicated via specific policy statements and guidelines. UKGI sets its own underwriting strategy, consistent with the Group strategy. Underwriting strategy is communicated to underwriters, with underwriting licences granted to individual underwriters according to competence and experience. The vast majority of the Company's general insurance business is managed and priced in the same country as the domicile of the customer, predominantly in the UK.

UKGI has developed mechanisms that identify, quantify and manage accumulated exposures to contain them within the limits of the appetite of UKGI. UKGI has in place various methodologies to manage effectively exposures arising from specific perils. UKGI analyses accumulations of insurance risk under various headings, including type of business, location, profile of customers and type of claim and uses these analyses to inform underwriting and reserving.

Reinsurance purchases are reviewed to verify that the levels of protection being bought reflect any developments in exposure and the risk appetite of UKGI. The basis of these purchases is underpinned by extensive financial and capital modelling and actuarial analyses which consider the cost and capital efficiency benefits. This involves utilising externally sourced probabilistic models to verify the accumulations and loss probabilities based on UKGI's specific portfolios of business. In addition to external models, scenarios are developed and tested using UKGI's data to determine potential losses and appropriate levels of reinsurance protection. Reinsurance covers single large exposures and concentrations of exposures.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (a) Financial risk management (continued)

##### (iii) General insurance risk (continued)

The adequacy of UKGI's general insurance claims provisions is overseen by the UKGI Reserve Committee. Actuarial claims reserving is conducted by UKGI's actuaries in compliance with the Group General Insurance Reserving Policy. There are periodic external reviews by consultant actuaries.

Risk-based capital models are being used to support the quantification of risk under the Individual Capital Assessment ("ICA") framework. UKGI undertakes a quarterly review of insurance risks, the output from which is a key input into the ICA and risk-based capital assessments.

The management of insurance risk is overseen by specific UKGI senior management committees, namely the Underwriting and Pricing Groups, the Reserve Committee and the Projections Committee.

Following a change of control on 1 November 2007, the Company changed its reinsurance arrangements. A 100% quota share arrangement with Aviva International Insurance Limited for the Company's business was terminated on 1 November 2007. On the same date, the Company entered into new 100% quota share reinsurance arrangements with HSBC Reinsurance Limited ("HSBC Re") for all of the Company's personal accident and household businesses and for certain parts of its creditor business. As described in note 25, on 15 April 2011, the Company and HSBC Re signed an agreement for the commutation of the existing 100% quota share reinsurance arrangement, with effect from 1 January 2011. The amount received by the Company from HSBC Re in respect of the commutation was £17 million.

##### (iv) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

UKGI has set its investment strategy to ensure it has sufficient liquid funds to meet its expected obligations as they fall due. In extreme circumstances, the Company would approach the Group for additional short-term borrowing whilst the Company liquidated other assets. The Group maintains significant committed borrowing facilities from a range of highly rated banks to mitigate this risk further.

The following table provides an analysis, by maturity date of the principal, of the carrying value of financial assets and reinsurers' share of the unearned premium provision, which are available to fund the repayment of liabilities as they crystallise.

	Within 1 year	1 to 5 years	5 to 15 years	Over 15 years	No fixed terms	Total
31 December 2010	£000	£000	£000	£000	£000	£000
Debt securities	-	53,229	14,073	-	-	67,302
Reinsurers' share of claims provisions	3,533	2,897	43	-	-	6,473
Reinsurers' share of unearned premium provision	1,274	521	6	-	-	1,801
Receivables	7,488	-	-	-	-	7,488
Cash and cash equivalents	3,758	-	-	-	-	3,758
	16,053	56,647	14,122	-	-	86,822
31 December 2009	£000	£000	£000	£000	£000	£000
Debt securities	10,282	36,493	23,573	-	-	70,348
Reinsurers' share of claims provisions	7,990	3,162	58	-	-	11,210
Reinsurers' share of unearned premium provision	4,489	1,387	15	-	-	5,891
Receivables	10,762	-	-	-	-	10,762
Cash and cash equivalents	23,734	-	-	-	-	23,734
	57,257	41,042	23,646	-	-	121,945

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (a) Financial risk management (continued)

##### (iv) Liquidity risk (continued)

The assets above are analysed in accordance with the earliest possible redemption date of the instrument at the initiation of the Company. All of the Company's financial investments are market traded and, therefore, if required, can be liquidated for cash at short notice.

The following table shows the Company's financial liabilities and the provision for unearned premiums analysed by duration.

31 December 2010	Within 1 year	1 to 5 years	5 to 15 years	Over 15 years	No fixed terms	Total
	£000	£000	£000	£000	£000	£000
Provisions for outstanding claims	6,021	4,884	52	-	-	10,957
Provision for unearned premiums	2,215	906	10	-	-	3,131
Current tax liability	-	446	-	-	-	446
Payables and other financial liabilities	2,663	-	-	-	31,422	34,085
	10,899	6,236	62	-	31,422	48,619

31 December 2009	Within 1 year	1 to 5 years	5 to 15 years	Over 15 years	No fixed terms	Total
	£000	£000	£000	£000	£000	£000
Provisions for outstanding claims	12,437	5,186	96	-	-	17,719
Provision for unearned premiums	7,561	2,336	25	-	-	9,922
Current tax liability	-	1,942	-	-	-	1,942
Payables and other financial liabilities	1,223	-	-	-	32,146	33,369
	21,221	9,464	121	-	32,146	62,952

For insurance contracts, the analysis of assets and liabilities above is based on the estimated timing of future cash flows.

The management of liquidity risk is overseen by the UKGI Asset and Liability Committee.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (b) Strategic risks

UKGI is exposed to a number of strategic risks. UKGI's strategy supports its vision, purpose and objectives and is responsive to both the external and internal environment, for example, changes in the competitive landscape arising from economic conditions, customer demands and competitor activity, regulatory changes, merger and acquisition opportunities and emerging trends (such as climate change and pandemic events).

Strategic risk is explicitly considered throughout UKGI's strategic review and planning process. Developments are assessed during the quarterly performance management process where all aspects of the risk profile are considered.

UKGI actively engages with external bodies to share the benefit of its expertise in supporting responses to emerging risks as well as challenging developments that could be damaging to the business and the industry as a whole.

#### (c) Operational risk management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risks include taxation, reputation and regulatory risks, such as compliance. Only financial instrument risk requires quantification under IFRS and consequently no quantification of this risk is provided.

Operational risk is managed in accordance with control standards set out in the Group policy framework.

The management of operational risk is overseen by the UKGI Operational Risk Committee.

#### (d) Risk and capital management

UKGI uses a number of risk management tools to understand the volatility of earnings, the volatility of its capital requirements, and to manage its capital more efficiently. Primarily, risk-based capital models and scenario tests are used. Sensitivities to economic and operating experience are regularly produced on all of UKGI's financial performance measurements to inform UKGI's decision-making and planning processes, and as part of the framework for identifying and quantifying the risks to which UKGI is exposed.

General insurance claims liabilities are estimated by using standard actuarial claims projection techniques. These methods extrapolate the claims development for each accident year based on the observed development of earlier years. In most cases, no explicit assumptions are made as projections are based on assumptions implicit in the historic claims development on which the projections are based. As such, in the analysis overleaf, the sensitivity of general insurance claims liabilities is primarily based on the financial impact of changes to the reported loss ratio.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (d) Risk and capital management (continued)

Some results of sensitivity testing for general insurance business are set out below. For each sensitivity test the impact of a change in a single factor is shown, with other assumptions left unchanged.

Sensitivity factor	Description of sensitivity factor applied
Interest rate and investment return	The impact of a 1% increase/decrease in market interest rates (e.g. if a current interest rate is 5%, the impact of an immediate change to 4% or 6%). The test allows consistently for similar changes to investment returns and movements in the market value of fixed interest securities.
Expenses	The impact of an increase in expenses by 10%.
Gross loss ratios	The impact of an increase in gross loss ratios for general insurance by 5%.

Due to the importance of reinsurance, the impact of sensitivities on profit and equity is shown gross and net of reinsurance. For general insurance, the impact of the expense sensitivity on profit also includes the increase in ongoing administration expenses, in addition to the increase in the loss adjustment expense provision. The impact on equity does not include the impact of administration expenses.

The above sensitivity factors are applied using actuarial and statistical models, with the following pre-tax impacts on profit and shareholder's equity at 31 December 2010:

	Increase/(decrease) in shareholder's equity (£000)		Increase/(decrease) in profit before tax (£000)	
	Gross of reinsurance	Net of reinsurance	Gross of reinsurance	Net of reinsurance
Interest rates +1%	(2,272)	(2,272)	(2,272)	(2,272)
Interest rates -1%	2,377	2,377	2,377	2,377
Expenses +10%	(55)	(20)	(183)	(148)
Gross loss ratios + 5%	(600)	(188)	(600)	(188)

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 22. Risk management (continued)

#### (d) Risk and capital management (continued)

The above tables demonstrate the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller impacts should not be interpolated or extrapolated from these results.

The sensitivity analyses do not take into consideration that the Company's assets and liabilities are actively managed. Additionally, the financial position of the Company may vary at the time that any actual market movement occurs. For example, UKGI's financial risk management strategy aims to manage the exposure to market fluctuations. As investment markets move past various trigger levels, management actions could include selling investments, changing investment portfolio allocation, and taking other protective action.

Other limitations in the above sensitivity analyses include the use of hypothetical market movements to demonstrate potential risk that only represent UKGI's view of possible short-term market changes that cannot be predicted with any certainty and the assumption that all interest rates move in an identical fashion.

### 23. Capital structure

The Company maintains an efficient capital structure from equity shareholder's funds, consistent with the Company's overall risk profile and the regulatory and market requirements of the business. This note describes the way the Company manages capital and shows where this is employed.

#### (a) General

IFRS underpins the Company's capital structure and, accordingly, the capital structure is analysed on this basis. The Company uses risk management tools to assess its internal economic capital requirements.

The Company as a regulated company is required to hold sufficient capital to meet acceptable solvency levels based on applicable FSA regulations. The Company's ability to transfer retained earnings to its parent company is therefore restricted to the extent that these earnings form part of UK regulatory capital.

#### (b) Capital management

In managing its capital, the Company seeks to

- (i) match the expected cash flows from its assets with the expected cash outflows from the Company's insurance liabilities as they fall due,
- (ii) maintain financial strength to satisfy the requirements of its policyholders and regulators,
- (iii) retain financial flexibility by maintaining strong liquidity, and
- (iv) allocate capital efficiently to support growth and repatriate excess capital where appropriate.

The Company considers not only the traditional sources of capital funding but the alternative sources of capital including reinsurance, as appropriate, when assessing its deployment and usage of capital.

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 23. Capital structure (continued)

#### (c) Different measures of capital

The Company measures its capital on a number of different bases. These include measures which comply with the regulatory regime within which the Company operates and those which the directors consider appropriate for the management of the business. The measures which the Company uses are

##### (i) Accounting basis

The Company is required to report its results on an IFRS basis

##### (ii) Regulatory bases

Relevant capital and solvency regulations are used to measure and report the Company's financial strength. These measures are based on the FSA's regulatory requirements under Solvency I and the ICA regime. The regulatory capital tests verify that the Company retains an excess of solvency capital above the required minimum level calculated using a series of prudent assumptions about the type of business that is underwritten.

The Company fully complied with these regulatory requirements during the year.

##### (iii) Economic bases

Notwithstanding the required levels of capital laid out by the FSA, UKGI also measures its capital using various risk-based management tools that take into account a more realistic set of financial and non-financial assumptions. Note 22, Risk management, gives further details.

#### (d) Capital structure

	IFRS net assets	IFRS net assets
	2010	2009
	£000	£000
General insurance	36,221	60,050
<b>Total capital employed</b>	<b>36,221</b>	<b>60,050</b>
<b>Financed by</b>		
Equity shareholder's funds	36,221	60,050

# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 24. Related party transactions

(a) The company had the following related party transactions in 2010 and 2009.

#### (i) Portfolio transfer

On 15 September 2009, the Company transferred a portfolio of creditor policies to Aviva Life & Pensions UK Limited through a business transfer scheme under Part VII of the Financial Services and Markets Act 2000

The transfer settled the following balances

	<u>2009</u>
	<u>£000</u>
Provisions for outstanding claims	(7,495)
Provision for unearned premiums	(2,989)
Reinsurers' share of claims provisions	6,955
Reinsurers' share of the provision for unearned premiums	2,217
Deferred acquisition costs	1,990
Reinsurers' share of deferred acquisition costs	(1,761)
Net settlement	<u>(1,083)</u>

#### (ii) Other services provided to related parties

	<u>2010</u>		<u>2009</u>	
	<u>Income earned in year</u>	<u>Receivable at year end</u>	<u>Income earned in year</u>	<u>Receivable at year end</u>
	<u>£000</u>	<u>£000</u>	<u>£000</u>	<u>£000</u>
Parent companies	-	-	-	2,535
Other Group companies	-	1,132	-	-
	<u>-</u>	<u>1,132</u>	<u>-</u>	<u>2,535</u>

The related parties' receivables are not secured and no guarantees were received in respect thereof. The receivables will be settled in accordance with normal credit terms.

#### (iii) Other services provided by related parties

	<u>2010</u>		<u>2009</u>	
	<u>Expense incurred in year</u>	<u>Payable at year end</u>	<u>Expense incurred in year</u>	<u>Payable at year end</u>
	<u>£000</u>	<u>£000</u>	<u>£000</u>	<u>£000</u>
Parent companies	1,059	31,422	-	29,390
Other Group companies	-	1,942	981	2,756
	<u>1,059</u>	<u>33,364</u>	<u>981</u>	<u>32,146</u>

Expenses incurred in the year represent recharges of costs payable to a parent company.

Transactions with related parties for settlement of corporation tax liabilities by group relief are described in note 15.



# Hamilton Insurance Company Limited

## Notes to the financial statements (continued)

### 24. Related party transactions (continued)

#### (iv) Key management compensation

The key management of the Company are considered to be the same as for Aviva Insurance UK Limited, the immediate parent company. Information on key management compensation may be found in note 30 - Related party transactions, of Aviva Insurance UK Limited's financial statements.

#### (b) Immediate parent company

The Company's immediate parent company is Aviva Insurance UK Limited, registered in England and Wales.

#### (c) Ultimate controlling entity

The ultimate controlling entity is Aviva plc. Its Annual Report and Accounts are available on application to the Group Company Secretary, Aviva plc, St Helen's, 1 Undershaft, London EC3P 3DQ.

### 25. Events after the reporting period

On 15 April 2011, the Company and HSBC Re signed an agreement for the commutation of the existing 100% quota share reinsurance arrangement, with effect from 1 January 2011. The amount received by the Company from HSBC Re in respect of the commutation was £17 million.

In 2010, a test case was taken to the European Court of Justice (ECJ) to rule on the current law and practice whereby insurers may take into account a person's gender in calculating the costs and benefits of their insurance. On 1 March 2011 the ECJ ruled that, with effect from 21 December 2012, insurers will no longer be able to use a person's gender in this way. The directors are assessing the ruling and its potential impact on the Company.