# SERVOSTEEL LIMITED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

Company number: 1654321

Hamiltons of Wolverhampton Limited



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# FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

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# REPORT OF THE DIRECTORS

Incorporated: In England on 1 August 1982

Number: 1654321

Chairman: D L Fabb

Other Directors: P J Bailey

A Steel

Secretary: P J Bailey

Registered Office: Old Wharf Road

Stourbridge West Midlands DY8 4LS

Bankers: National Westminster Bank Plc

141 High Street Stourbridge West Midlands DY8 1BF

Solicitors: Wall, James & Davies

15-23 Hagley Road

Stourbridge West Midlands DY8 1QW

Auditors: Hamiltons

of Wolverhampton Limited

Registered Auditors Wellington House 49 Waterloo Road Wolverhampton West Midlands WV1 4UZ

#### REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 31 March 2000.

#### PRINCIPAL ACTIVITIES

The principal activity of the company during the year was that of the sale and processing of steel.

# **REVIEW OF THE BUSINESS**

The company increased its profits by £22,704 to £235,194 in the year. The directors are confident that the company will continue to increase its profits during the current year.

#### RESULTS AND DIVIDENDS

The results for the year are shown in the profit and loss account on page 5. No final dividend has been paid or proposed in respect of this financial year.

#### **DIRECTORS**

The directors of the company during the year and their beneficial interests in the issued share capital of the company as recorded in the register of directors' interests were as follows:

|                                         | Ordinary shares of £1 each |      |
|-----------------------------------------|----------------------------|------|
|                                         | 2000                       | 1999 |
| D L Fabb                                | -                          | -    |
| P J Bailey                              | -                          | -    |
| A Steel (Appointed 17 May 2000)         | -                          | -    |
| R C Gutteridge (Resigned 31 March 2000) | -                          | -    |

The interests of the directors in the shares of the parent company, David Fabb (Holdings) Limited are stated in the report of the directors of that company.

#### **AUDITORS**

Hamiltons of Wolverhampton Limited have agreed to offer themselves for reappointment as auditors of the company.

Signed on behalf of the Board of Directors

P J Bailey Secretary

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Directors are required by company law to prepare financial statements which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the year ending on that date. In preparing those financial statements the directors are required to:

- select suitable accounting policies and apply them consistently.
- make judgements and estimates that are reasonable and prudent:
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

-Signed on behalf of the Board of Directors

P J Bailey Director

#### REPORT OF THE AUDITORS

#### TO THE SHAREHOLDERS OF

# SERVOSTEEL LIMITED

We have audited the financial statements on pages 5 to 14 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 8.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described in the directors' report, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **OPINION**

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 March 2000 and profit for the year ended on that date and have been properly prepared in accordance with the Companies Act 1985.

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Hamiltons
of Wolverhampton Limited
Registered Auditors
Wellington House
49 Waterloo Road
Wolverhampton
West Midlands
WV1 4UZ

# PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 MARCH 2000

|                                               | Notes | 2000<br>£ | 1999<br>£   |
|-----------------------------------------------|-------|-----------|-------------|
| GROSS PROFIT                                  |       | 2,395,763 | 2,618,102   |
| NET OPERATING EXPENSES Administration costs   |       | 1,947,008 | 2,130,751   |
| OPERATING PROFIT                              | 3     | 448,755   | 487,351     |
| Interest payable                              | 5     | (213,561) | (274,861)   |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 235,194   | 212,490     |
| Taxation                                      | 6     | _         | _           |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION  |       | 235,194   | 212,490     |
| Dividends                                     | 7     | -         | (1,000,000) |
| RETAINED PROFIT/(LOSS) FOR THE YEAR           | 12    | 235,194   | (787,510)   |

Movements in reserves are shown in the note 12.

None of the company's activities were acquired or discontinued during the above two financial years.

There were no recognised gains and losses in 2000 or 1999 other than the profit/(loss) for the year.

# **BALANCE SHEET**

# **AS AT 31 MARCH 2000**

|                                                       | Notes         | £ <sup>200</sup>            | 0<br>£           | 1999<br>£                     | 9<br>£           |
|-------------------------------------------------------|---------------|-----------------------------|------------------|-------------------------------|------------------|
| Current assets                                        |               |                             |                  |                               |                  |
| Stocks Debtors Cash at bank and in hand               | <b>8</b><br>9 | 593,524<br>6,455,535<br>538 |                  | 1,214,337<br>5,546,829<br>433 |                  |
|                                                       | •             | 7,049,597                   |                  | 6,761,599                     |                  |
| <b>CREDITORS:</b> amounts falling due within one year | 10            | (5,723,993)                 |                  | (5,671,189)                   |                  |
| Net current assets                                    |               |                             | 1,325,604        |                               | 1,090,410        |
| Total assets less current liabilities                 |               |                             | 1,325,604        |                               | 1,090,410        |
| Capital and reserves                                  |               |                             |                  |                               |                  |
| Called up share capital Profit and loss account       | 11<br>12      |                             | 100<br>1,325,504 |                               | 100<br>1,090,310 |
| Total shareholders' funds                             | 13            |                             | 1,325,604        |                               | 1,090,410        |

These financial statements are prepared in accordance with the special provision of Part VII of the Companies Act 1985 relating to medium sized companies.

The financial statements on pages 5 to 14 were approved by the board of directors.

Signed on behalf of the

Board of directors

P J Bailey Director

# **CASHFLOW STATEMENT**

# FOR THE YEAR ENDED 31 MARCH 2000

|                                                               | Notes | 2000<br>£  | 1999<br>£   |
|---------------------------------------------------------------|-------|------------|-------------|
| Net cash inflow from operating activities                     | 14    | 282,172    | 1,006,163   |
| Returns on investments and servicing of finance Interest paid |       | (213,561)  | (274,861)   |
|                                                               |       | 68,611     | 731,302     |
| Equity dividends paid                                         |       | <u>.</u> . | (1,000,000) |
| Net cash in flow/(outflow) before Financing                   |       | 68,611     | (268,698)   |
| Increase/(decrease) in cash                                   | 14    | 68,611     | (268,698)   |

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MARCH 2000

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts and value added tax.

#### Leases and hire purchase contracts

Rentals paid under operating leases are charged to income as incurred.

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis.

Net realisable value is based on estimated selling price less the estimated cost of disposal.

#### Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

#### **Pensions**

The company operates a defined contribution pension scheme. The pension costs charged in the financial statements represents the amounts payable by the company to the fund during the year.

#### 2. TURNOVER

The turnover for the year was derived from the company's principal activity. The whole of the turnover is attributable to the UK market.

#### 3. OPERATING PROFIT

|                                                | 2000      | 1999      |
|------------------------------------------------|-----------|-----------|
|                                                | £         | £         |
| Operating profit is stated after charging:     |           |           |
| Staff costs (see note 4)                       | 3,191,104 | 2,938,485 |
| Auditors' remuneration                         | 5,000     | 8,625     |
| Operating leases - Hire of plant and machinery | 598,000   | 514,500   |
| - Land and buildings                           | 503,500   | 387,000   |

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

| 4. DIRECTORS AND      | EMPLOYEES  2000 £                                   | 1999<br>£ |
|-----------------------|-----------------------------------------------------|-----------|
| Staff costs including | g directors emoluments                              |           |
| Wages and salaries    | 3,191,104                                           | 2,938,485 |
| The average number    | of persons employed including executive directors:- |           |
|                       | No.                                                 | No.       |
| Production            | 165                                                 | 150       |
| Office and managem    |                                                     | 3         |
| Administration        | 35                                                  | 34        |
|                       | 204                                                 | 187       |
| Directors             |                                                     |           |
| Emoluments            | 36,346                                              | 45,288    |
| 5. INTEREST PAYAE     | BLE                                                 |           |
|                       | 2000<br>£                                           | 1999<br>£ |
| Bank interest         | 10,534                                              | 21,624    |
| Invoice discount cha  | •                                                   | 253,237   |
|                       | 213,561                                             | 274,861   |

# 6. TAXATION

No liability for corporation tax arises on the results for the year.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

# 7. DIVIDENDS

|                                                                               | 2000<br>£           | 1999<br>£           |
|-------------------------------------------------------------------------------|---------------------|---------------------|
| Final dividend in respect of the year ended 31 March 1998 of £5,000 per share | -                   | 500,000             |
| Final dividend of £5,000 per share                                            | -                   | 500,000             |
|                                                                               | -                   | 1,000,000           |
| 8. STOCKS                                                                     | 2000                | 1999                |
|                                                                               | £                   | £                   |
| Goods held for resale Work in progress                                        | 591,557             | 1,196,540<br>4,198  |
| Processing agents                                                             | 1,967               | 13,599              |
|                                                                               | 593,524             | 1,214,337           |
| 9. DEBTORS                                                                    | 2000                | 1999                |
|                                                                               | £                   | £                   |
| Amounts falling due within one year                                           |                     |                     |
| Trade debtors                                                                 | 3,068,209           | 2,439,991           |
| Amount owed by group undertakings Prepayments and accrued income              | 3,348,990<br>38,336 | 3,017,325<br>89,513 |
|                                                                               | 6,455,535           | 5,546,829           |

Included in trade debtors are discounted debts against which £2,939,591 (1999: £2,035,633) has been advanced

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

# 10. CREDITORS

| Amounts falling due within one year | 2000<br>£ | 1999<br>£ |
|-------------------------------------|-----------|-----------|
|                                     |           |           |
| Bank overdrafts                     | 156,340   | 224,846   |
| Trade creditors                     | 1,816,975 | 3,158,323 |
| Discounting loan                    | 2,939,591 | 2,035,633 |
| Other taxes and social security     | 382,315   | 153,821   |
| Other creditors                     | 264,943   | 72,632    |
| Accruals and deferred income        | 163,829   | 25,934    |
|                                     | 5,723,993 | 5,671,189 |

# **Secured creditors**

The discounting loan is secured on the trade debtors of the company.

The bank overdraft is secured by an unscheduled mortgage debenture dated 3 March 1994 together with a cross guarantee given by David Fabb (Holdings) Limited.

# 11. SHARE CAPITAL

|                                                             | Number<br>of shares | £      | Number of shares | £      |
|-------------------------------------------------------------|---------------------|--------|------------------|--------|
| Authorised Ordinary shares of £1 each                       | 10,000              | 10,000 | 10,000           | 10,000 |
| Allotted, issued & fully paid<br>Ordinary shares of £1 each | 100                 | 100    | 100              | 100    |

# 12. PROFIT AND LOSS ACCOUNT

|                                                        | 2000<br>£            | 1999<br>£              |
|--------------------------------------------------------|----------------------|------------------------|
| At 1 April 1999<br>Retained profit/(loss) for the year | 1,090,310<br>235,194 | 1,877,820<br>(787,510) |
| At 31 March 2000                                       | 1,325,504            | 1,090,310              |

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

# 13. RECONCILIAITON OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|                                                                                                     |                   | 2000<br>£                                 | 1999<br>£                                      |
|-----------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------|------------------------------------------------|
| Profit for the financial year                                                                       | 23                | 5,194                                     | (212,490)                                      |
| Dividends                                                                                           |                   | -                                         | 1,000,000                                      |
| Net addition to/(subtraction from) shareholders' funds                                              | 235               | ,194                                      | (787,510)                                      |
| Opening shareholders' funds                                                                         | j                 | 1,090,410                                 | 1,877,920                                      |
| Closing shareholders' funds                                                                         | 1,3               | 25,604                                    | 1,090,410                                      |
| 14. NOTES TO THE CASHFLOW STATEMENT                                                                 |                   |                                           |                                                |
| Reconciliation of operating profit to operating cash                                                | hflows            | 2000<br>£                                 | 1999<br>£                                      |
| Operating profit Decrease in stocks (Increase)/decrease in debtors Increase/(decrease) in creditors | (9                | 148,755<br>520,813<br>908,706)<br>121,310 | 487,351<br>820,161<br>2,182,429<br>(2,483,778) |
| Net cash inflow from operating activities                                                           | 2                 | 282,172                                   | 1,006,163                                      |
|                                                                                                     | start<br>year Cas | sh flows<br>£                             | At end of year                                 |
| Cash Bank overdrafts (224                                                                           | 433<br>4,846)     | 105<br>68,506                             | 538<br>(156,340)                               |
| Total (224                                                                                          | 4,413)            | 68,611                                    | (155,802)                                      |

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

# 14. NOTES TO THE CASH FLOW STATEMENT (continued)

| Reconciliation of net cash flow to movement in net debt                                                                  | 2000<br>£           | 1999<br>£           |
|--------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|
| Decrease/(increase) in cash in the year<br>Cash (inflow)/outflow from increase/(decrease) in debt and lease<br>financing | 68,611<br>-         | (268,698)           |
| Change in net debt resulting from cashflows Net debt at 1 April 1999                                                     | 68,611<br>(224,413) | (268,698)<br>44,285 |
| Net debt at 31 March 2000                                                                                                | (155,802)           | (224,413)           |

#### 15. GUARANTEES AND OTHER FINANCIAL COMMITMENTS

Financial commitments under non-cancellable operating leases will result in the following payments falling due on the year to March 2000:

|                           | 2000<br>Land and<br>buildings<br>£ | 1999<br>Land and<br>Buildings<br>£ |
|---------------------------|------------------------------------|------------------------------------|
| Expiring after five years | 503,500                            | 387,000                            |

The lease is with David Fabb (Holdings) Limited and is for period of 15 years from 1 July 1992.

# 16. CONTINGENT LIABILITIES

The group has guaranteed the borrowings of its holding company David Fabb (Holdings) Limited to GMAC Commercial Credit and NatWest Bank plc, together with a bank composite cross guarantee in favour of other group companies as disclosed in note 10.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MARCH 2000

# 17. RELATED PARTY TRANSACTIONS

During the year the company had the following transactions with group companies:-

|                                                       | 2000<br>£            | 1999<br>£           |
|-------------------------------------------------------|----------------------|---------------------|
| David Fabb (Holdings) Limited                         |                      |                     |
| Rental of premises                                    | (503,500)            | (387,000)           |
| Hire of machinery                                     | (598,000)            | (514,500)           |
| Jones of Oswestry Limited Steel purchases Steel sales | (147,268)<br>346,215 | (24,983)<br>392,485 |
| Sidney Smith Castings Limited Steel sales             | 39,729               |                     |

All transactions were at arms length and on normal commercial terms.

As at the balance sheet date the company was owed/(owing) the following amounts from/(to) related parties:-

| David Fabb (Holdings) Limited | 3,026,669 | 2,679,557 |
|-------------------------------|-----------|-----------|
| Sidney Smith Castings Limited | (62,712)  | 101,784   |
| Jones of Oswestry Limited     | 378,707   | 235,969   |
| DaimicLimited                 | 6,326     | 15        |
|                               | <u> </u>  |           |
|                               | 3,348,990 | 3,017,325 |
|                               |           |           |

# 18. ULTIMATE HOPLDING COMPANY

The company regards David Fabb (Holdings) Limited, a company incorporated in England and Wales, as its ultimate holding company.