

DIRECTORS' REPORT
AND
FINANCIAL STATEMENTS

YEAR ENDED 30TH APRIL, 1993

COMPANY NUMBER: 01649818



#### YEAR ENDED 30TH APRIL. 1993

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### HYEDEAN INSURANCE SERVICES LIMITED OFFICERS, ADDRESSES AND GENERAL INFORMATION 30TH APRIL, 1993

BOARD OF DIRECTORS:

Mrs. Pamela Brenda Baker

Clive John Heath

COMPANY SECRETARY:

Mrs. Pamela Brenda Baker

COMPANY NUMBER:

01649818 (England and Wales)

REGISTERED OFFICE:

Wyedean House, 27, Gloucester Road,

Ross-on-Wye, Herefordshire.

REGISTERED AUDITORS:

Thorne & Co.,

Chartered Accountants, 1, St. Mary's Street,

Ross-on-Wye,

Herefordshire.

**BANKERS:** 

Lloyds Bank P.L.C., 50, High Street, Ross-on-Wye, Herefordshire.

ADMINISTRATIVE OFFICE:

Wyedean House,

27, Gloucester Road,

Ross-on-Wye, Herefordshire.

#### DIRECTORS' REPORT

The directors present their report together with the audited financial statements of the company for the year ended 30th April, 1993.

#### Principal Activities and Review of the Business

The principal activity of the company during the accounting period remained that of insurance brokerage. The directors consider that the results for the year were satisfactory. There was a substantial growth once again in the general insurance business transacted and the overall trend since 30th April 1993 continues to be encouraging.

#### Results and Dividends

The trading profit for the year, after taxation, amounted to £16,614 (1992 - profit £15,885). Net interim dividends of £10,000 were paid in July 1992 and £5,000 in January 1993. The directors do not recommend the payment of a final ordinary dividend.

#### Fixed Assets

The changes in tangible fixed assets during the year are summarised in the notes to the financial statements. The company owned no intangible fixed assets.

#### Directors and their Interests

The directors who served during the year are as stated on page 1. Their interests (including family interests) in the share capital of the company were as follows:-

#### Ordinary Cl Shares

	30th April, 1993	1st May, 1992
Mrs. P.B. Baker	12	12
C.J. Heath	36	36

#### Charitable and Political Contributions

During the accounting year under review the company did not make any material charitable or political contributions.

#### Close Company

The company is a close company within the provisions of S.414 Income and Corporation Taxes Act 1988.

# WYEDEAN INSURANCE SERVICES LIMITED DIRECTORS' REPORT (CONTINUED)

#### Auditors

Due to the ineligibility of the previous auditors to continue to act in that capacity the directors appointed Messrs Thorne & Co., to fill the casual vacancy arising. A resolution to re-appoint Thorne & Co. as registered auditors will be put to the members at the next General Meeting.

This report was approved by the board on 7th October 1993.

Signed on behalf of the directors,

B

P.B. Baker

# REPORT OF THE AUDITORS YEAR ENDED SOTH APRIL, 1993

#### TO THE MEMBERS OF HYEDEAN INSURANCE SERVICES LIMITED

We have audited the financial statements on pages 5 to 1% in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30th April, 1993 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act, 1985.

Thomas C

Thorne and Co., Chartered Accountants and Registered Auditors, 1, St. Mary's Street, Ross-on-Wye, Herefordshire.

12th November 1993

#### PROFIT AND LOSS ACCOUNT AND RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

AR ENDED 3	OTH APRIL.	<u> 1993</u>		
				Ended
Notes	£	Ē	1	£
1		106,851		88,446
	12,182 76,719	(88,901)	11,456 63,003	(74,459)
2		17,950		13,987
,	4,328 (-)		7,433 (-)	
		4,328	,	7,433
		22,278		21,420
5		(5,664)		(5,535)
		16,614		15,885
6		(15,000)		(12,840)
		1,614		3,045
		17,171		14,126
		18,785		17,171
		120		120
L 1993		18,905		17,291
	Notes 1 2	Notes £  1  12,182 76,719  2  4,328 (-)  5	1 106,851  12,182 76,719 (88,901)  2 17,950  4,328 (-)  4,328  22,278  5 (5,664)  16,614 6 (15,000)  1,614 17,171 18,785 120	Notes £ £ £  1 106,851  12,182 76,719 (88,901) 2 17,950  4,328 (-) 4,328 (-) 22,278  5 (5,664)  16,614 6 (15,000)  1,614 17,171 18,785 120

There were no discontinued operations or acquisitions during the year.

There were re recognised gains or losses other than those reflected in the profit and loss account.

The notes on pages 8 to 14 form part of these financial statements.

#### BALANCE SHEET

<u>30</u>	OTH AP	RIL. 1993		30th Ap	ril, 1992
	Note:	<u>1</u> 2	£	£	£
TANGIBLE FIXED ASSETS	7		11,300		9,200
CURRENT ASSETS					
Debtors Cash at bank - Clients' Account	8	2,580 52,238	e	1,333 48,823	
Cash at bank and in hand - Office Account		9,805		13,360	
		64,623		63,516	
CREDITORS: amounts falling due within one year	9	(56,037)		(55,425)	
NET CURRENT ASSETS		<u></u>	8,586		8,091
TOTAL ASSETS LESS CURRENT LIABILITIE	S		19,886		17,291
CREDITORS: amounts falling due after more than one year	10	,	(981)		( - )
PROVISION FOR LIABILITIES AND CHARGE	S		( - )		( - )
			18,905		17,291
CAPITAL AND RESERVES					
Called up Share Capital	11		120		120
Profit and Loss Account			18,785		17,171
SHAREHOLDERS FUNDS			18,905		17,291
				ł	

Approved by the board of directors on 7th October 1993, and signed on its behalf.

B. Directors. S. Heath

The notes on pages 8 to 14 form part of these financial statements.

#### CASH FLOW STATEMENT

#### YEAR ENDED 30TH APRIL 1993

	<u>Notes</u>	<u>199</u>	2 <u>8</u>	£ 19	<u>200</u>
Net cash flow from operating activities	12		26,295		34,969
Returns on investments and servicing of finance:					
Interest paid		(-)		(-)	
Dividends paid		(15,000)		(12,840)	
Net cash outflow from returns on investments and servicing of financ	e:		(15,000)		(12,840)
Taxation:					
Tax paid			(6,255)		(4,856)
Investing activities:					
Payments to acquire tangible fixe assets excluding those on finance lease and hire purchase contracts		(4,653)		(5,800) ——	
Net cash outflow from investing activities			(4,653)		(5,800)
Net cash inflow before financing			387		11,473
Financing:					
Capital payments of finance lease and hire purchase rental payments	15	(527)		(-)	
Net cash outflow from financing			(527)		(-)
(Decrease) increase in cash and cash equivalents	13,	14	(140)		11,473

The notes on pages 8 to 14 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30TH APRIL, 1993

#### 1. ACCOUNTING POLICIES

#### Basis of Preparation of Financial Statements

The financial statements have been prepared under the historical cost convention. The financial statements have been prepared in accordance with applicable standards.

#### Tangible Fixed Assets and Depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is based upon historical cost and the estimated effective lives of the assets concerned.

The tangible fixed assets are depreciated using the reducing balance basis at rates calculated to write them off over the period of their estimated effective lives.

The rates applied are as follows:-

Computer equipment 30% Other office equipment 25%

#### Finance and Operating Leases

Assets obtained under finance leases are capitalised as tangible fixed assets and depreciated over the term of their estimated effective lives. Finance leases are defined as those there substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors, net of the interest element allocated to future periods. This interest element of the contract repayments is charged to profit and loss account on a weighted basis.

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.

#### Deferred Taxation

No provision has been made in the financial statements for taxation deferred by reason of capital allowances exceeding depreciation as it is considered by the directors that no material liability to taxation will arise in the forseeable future as a result of a reversal of these timing differences.

#### Advertising and Promotion

Advertising costs are written off as incurred.

# NYDEAN INSURANCE SERVICES LIMITED NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 30TH APRIL 1993

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### Value Added Tax

The company registered for the purposes of V.A.T. with effect from 1st January 1993. Consequently items in the financial statements are shown inclusive of V.A.T. in so far as they relate to the period up to 31st December 1992 and exclusive of V.A.T. (where appropriate) for the period thereafter.

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#### Commissions

Credit is taken for commissions in respect of general business transacted by reference to the date on which the net premium is remitted to the insurance company concerned. This date will normally follow closely upon the issue by the insurance company of its periodical statement of account.

#### **Pensions**

The company operates a defined contribution pension scheme for certain of its directors and senior employees and the pension charge represents the amounts payable by the company to the fund in respect of the year. The assets of the scheme are held separately from those of the company in an independently administered portfolio.

#### Turnover

Turnover represents the total value of services provided (mainly commissions) stated net of Value Added Tax (where applicable) and less any proportion rebated to third party intermediaries.

Turnover does not include income from outside the United Kingdom.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 30TH APRIL, 1993

#### 2. OPERATING PROFIT

UPERATING FROIT	<u>1993</u>	<u> 1992</u>
	Ē	£
Operating profit is stated after charging:	16,117	15,423
Directors' remuneration Auditors' remuneration	700	306
Depreciation of tangible fixed assets		
<ul> <li>owned by the company</li> <li>held under finance leases</li> </ul>	4,153 253 — —	3,688

#### 3. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:-

starr costs, more my	<u>1993</u>	<u> 1992</u>
	£	£
a 9 vása	48,531	39,035
Salaries Social Security costs	3,611	3,114
	500	-
Other pension costs		
	52,642	42,149

The average weekly number of employees, including directors, during the year was as follows:

<b>3 40 70 70</b>	<u>1993</u>	<u>1992</u>
accia and administration	7	5
Office and administration		-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 30TH APRIL, 1993

4.	DIRECTORS' REMUNERATION	<u> 1993</u>	<u>1992</u>
		£	£
	For services as directors	2,000	1,500
	Other emoluments (including pension contributions)	14,117	13,923
		16,117	15,423
			**************************************
5.	TAXATION	<u>1993</u>	<u> 1992</u>
		£	£
	U.K. Current year taxation:		
	U.K. corporation tax at 25% (1992 - 25%)	5,664	5,535
	Prior years:		
	U.K. corporation tax	-	-
		5,664	5,535
6.	DIVIDENDS	1002	1002
		<u>1993</u>	<u>1992</u>
		<u>£</u>	<u>£</u>
	Interim dividends on the £1 ordinary shares	15,000	12,840

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## YEAR ENDED 30TH APRIL, 1993

7.	TANGIBLE FIXED ASSETS	Computer equipment	Other office equipment	<u>Total</u>
	<u>Cost</u> : At 1st May, 1992 Additions Disposals	17,351 1,620 (-)	5,626 4,886 (-)	22,977 6,506 (-)
	At 30th April, 1993	18,971	10,512	29,483
	Depreciation (Rate)  At 1st May, 1992	(30%) 10,351 2,620	(25%) 3,426 1,786	13,777 4,406
	Provided during year On Disposals	(-)	(-)	(-)
	At 30th April, 1993	12,971	5,212	18,183
	Net book value: At 30th April, 1993	6,000	5,300	11,300
	At 1st May, 1992	7,000	2,200	9,200

The net book value of "other office equipment" includes assets held under finance lease contracts amounting to £1,600 (1992 - £ nil)

8.	DEBTORS	<u>1993</u>	1992
	441 10 222 1027	£	£
	Due within one year: Trade debtors Other debtors	188 918 1,474	160 353 820
	Prepayments	2,580	1,333
	v.		

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### YEAR ENDED 30TH APRIL, 1993

9.	CREDITORS: Amounts falling due within one year	1 <u>993</u> £	1992 £
	Monies held on behalf of Clients Obligations under finance leases Trade creditors Current corporation tax	52,238 345 286 664	50,839 - 606 1,255
	A.C.T. on interim dividend Other taxes and social security costs Accruals	1,317 1,187	1,879 846
		56,037	55,425
10.	CREDITORS: Amounts falling due after more than one year	<u> 1993</u>	1992
	Obligations under finance leases	£981 —	-
11.	CALLED UP SHARE CAPITAL	1993	<u>1992</u>
	Authorised:		
	Ordinary shares of £1 each	£50,000	250,000
	Allotted, called up and fully paid:		
	Ordinary shares of £1 each	£120	£120
12.	RECONCILIATION OF OPERATING PROFIT TO NET CASH	INFLOW FROM	OPERATIONS
		1 <u>993</u> £	<u>1992</u> £
	Operating Profit Depreciation Charges Increase in Debtors Increase in Creditors	22,278 4,406 (1,247) 858	21,420 3,688 (334) 10,195
	Net Cash Inflow from Operations	26,295	34,969

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 30TH APRIL, 1993

## 13. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

MINICIO OF CHARACTER STATE	<u>1993</u>	<u> 1992</u>
	£	£
Balance at 1st May 1992 Net Cash (outflow) inflow	62,183	50,710
	(140)	11,473
Balance at 30th April 1993	62,043	62,183
	<del></del>	

# 14. ANALYSIS OF THE BALANCE OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

.,	<u> 1993</u>	1992	<u>Change</u>	1992	<u>1991</u>	<u>Change</u>
	1	2	2	1	Ţ	Ţ
Cash at bank and in hand	62,043	62,183	(140)	62,183	50,710	11,473
Bank overdrafts	(-)	(-)	(-)	(-)	(-)	(-)
	62,043	62,183	(140)	62,183	50,710	11,473

## 15. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

MEISTS OF CHANGES AND		
	<u>Finance</u> <u>leases</u>	<u>Finance</u> <u>leases</u>
	<u>1993</u>	<u> 1992</u>
	$oldsymbol{\underline{c}}$	£
Balance at 1st May 1992 New finance lease Cash (outflow)	1,853 (527)	(-)
	1,326	-
	<u> </u>	